| REVIEW REQUIREMENTS | REFERENCE | COMMENTS | |
|---|-------------------------------|--|--|
| General Filing Requirements | | | |
| Transmittal Letter | 14VAC5-100-40 | For Paper Filings: Must be submitted in duplicate for each filing, describing each form, its intended use and kind of insurance provided. Forms submitted and described in transmittal letter must have a number that consists of digits, letters, or a combination of both. | |
| | 14VAC5-100-40 1 | | |
| | 14VAC5-100-40 2 | Must clearly indicate if forms are replacements, revisions, or modifications of previously approved forms and describe the exact changes that are intended. | |
| | 14VAC5-100-40 3 | Certification of Compliance signed by General Counsel or officer of company or attorney of actuary representing company is required. | |
| | 14VAC5-100-40 5 | Description of market for which the form is intended. | |
| | 14VAC5-100-40 6 | For Paper Filings: At least one copy of each form must be included in the filing. A duplicate copy of forms must be submitted if the company wants a "stamped" copy of forms for its records. A stamped self-addressed return envelope is required. The letter of transmittal must be addressed to: State Corporation Commission, Bureau of Insurance, P. O. Box 1157, Richmond, VA 23218. | |
| | Administrative Letter 1983-7 | Must include the name and NAIC number of the company for which the filing is made. | |
| Variable Language | | All variable information must be bracketed and explained in detail. A Statement of Variability (SOV) should be provided in all cases where variable information is presented. The SOV should be detailed and specific. It should identify each variable field appearing in the forms and describe specifically how that field will vary from the text as presented. For any variable numerical information, please express the minimum and maximum values. Any variable language must be defined sufficiently so that compliance with statutory or regulatory requirements can be determined. The SOV should be provided under Supporting Documentation. | |
| Additional SERFF Filing Requirements | Administrative Letter 2012-03 | Additional SERFF filing requirements must be met as specified below for life and health forms and rate filings. | |
| General Information – Filing Description | | (i) Description of each form by name, title, edition date, other; and intended use. | |
| | | (ii) Identification of changes in benefits and premiums (previously approved or filed forms). [Place changed contract provisions (red-lined or highlighted) in Supporting Documentation]. | |
| | | (iii) Identification of SERFF or state tracking number for the previously approved or filed form for which the new form revises, replaces, or is intended to be used. | |
| | | (iv) A statement as to whether any other regulatory body has withdrawn approval of the form because the form contains one or more provisions that were deemed to be misleading, deceptive or contrary to public policy. | |

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| HELP TIP: | | If a form or rate filing is submitted as new in Virginia, but was previously disapproved or |
| | | withdrawn in Virginia, please provide details such as the state tracking information, form |
| | | number, and the date that the form or rate filing was disapproved or withdrawn, if available. |
| Rate Changes | | (i) Specify the number of affected policyholders. |
| | | (ii) Provide the reason(s) for the proposed change(s). |
| | | (iii) Include a statement regarding an increase, decrease, revision of former rates. |
| | | (iv) Specify the percentage amount(s) of the change(s). |
| Forms | | |
| Form Number | 14VAC5-100-50 1 | Form number must appear in lower left-hand corner of first page of each form. |
| Company Name & Address | 14VAC5-100-50 2 | Full and proper corporate name (including "Inc.") must prominently appear on cover sheet of all policies and other forms. Home office address of insurer must prominently appear on each policy. |
| Final Form | 14VAC5-100-50 3 | Form must be submitted in the final form in which it will be issued and completed in "John Doe" fashion to indicate its intended use. |
| Application | 14VAC5-100-50 4 | Any form, which is to be issued with an attached application, must be filed with a copy of the application completed in "John Doe" fashion to indicate its intended use. (If application was previously approved, advise date of approval). |
| Type Size | 14VAC5-100-50 5 | Individual Accident and Sickness forms must be printed with type size of at least 10-point |
| | 14VAC5-110-50 C | type. |
| Readable Policy Requirements | 14VAC5-110-50 A | Readable policy must be a precise and accurate legal contract in form and appearance. |
| Table of Contents | 14VAC5-100-50 B | Required for policy of more than 3 pages. |
| Flesch Score | 14VAC5-100-50 D | Flesch score reading of 40 or more. |
| Readability Certification | 14VAC5-110-60 | Readability certification is required. Must disclose the score, number of words, sentences, and syllables for each form. |
| Renewal Provision | 14VAC5-200-70 A 1 & | The regulation specifies the content of the renewability provision. The renewal provision |
| | 14VAC5-200-60 A | must be either guaranteed renewable or noncancellable. |
| LTC Caution Notice | 14VAC5-200-80 C 2 | Required language in bold print. |
| Notice to Buyer | 14VAC5-200-170 A 3 | Required language. |
| Contents of Policies | § 38.2-305 A | Each policy/contract shall specify the: |
| | | (1) The names of parties to the contract, |
| | | (2) The subject of the insurance, |
| | | (3) The risk insured against, |
| | | (4) The time the insurance takes effect, and the period during which the insurance is to |
| | | continue, |
| | | (5) A statement of premium, |
| | | (6) Conditions pertaining to the insurance. |

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| Important Notice | § 38.2-305 B | Each new or renewal policy/contract/certificate/evidence of coverage shall be accompanied | |
| | | by an important notice as stated in the statute. | |
| Arbitration | § 38.2-312 | Contract may not deprive courts of Virginia jurisdiction in actions against insurer. | |
| | | Arbitration may not be binding. | |
| Fraud Notice | § 38.2-316 D 1 | Title 38.2 of the Code of Virginia does not define "Insurance Fraud". Any fraud notice that | |
| | | includes the term "insurance fraud" is not in compliance with this section of the Code. In | |
| | | Virginia, a fraud notice relating to life insurance, annuities, accident and sickness, health | |
| | | maintenance organizations, health services plans, credit accident and sickness and credit life insurance should not include references to imprisonment or fines. Variations in a notice | |
| | | warning of consequences of making fraudulent statements will be considered. | |
| Handicapped Child Coverage | § 38.2-3409 | Upon termination due to age, coverage will be continued for: | |
| Tiandicapped Crillo Coverage | 8 30.2-3409 | (1) Persons incapable of self-sustaining employment by reason of intellectual disability or | |
| | | physical handicap; and | |
| | | (2) Chiefly dependent on the insured for support and maintenance. | |
| | | | |
| | | Additional premium may be charged based upon class of risks. | |
| Entire Consideration | § 38.2-3500 A 1 | The entire consideration is expressed in the policy. | |
| Effective-Termination Time | § 38.2-3500 A 2 | The time (clock time) the policy becomes effective and terminates is expressed in the | |
| | | policy. | |
| DMAS Payor of Last Resort | § 38.2-3500 A 7 | Every accident and health policy must contain a statement indicating the Department of | |
| | | Medical Assistance Services as the payor of last resort. | |
| Definition of Eligible Family | § 38.2-3500 C | The definition establishes that eligible dependent children may not be required to live in the | |
| members | 0.00.0.5000 | household as the policyowner. | |
| 30-Day Free Look | § 38.2-5208 | | |
| General Provisions | \$ 20 2 2502 4 4 | The way delines the contents of the outine contract | |
| Entire Contract Grace Period | § 38.2-3503 A 1 § 38.2-3503 A 3 | The provision defines the contents of the entire contract. | |
| Reinstatement | § 38.2-3503 A 4 | The provision defines the grace period and length of the various acceptable grace periods. The regulation provides for an extended reinstatement period in the event of policy lapse | |
| Reinstatement | 14VAC5-200-65 B | due to cognitive impairment. | |
| Notice of Claim | § 38.2-3503 A 5 | due to cognitive impairment. | |
| Claim Forms | § 38.2-3503 A 6 | | |
| Proof of Loss | § 38.2-3503 A 7 | | |
| Time of Payment of Claims | § 38.2-3503 A 8 | The provision specifies when benefits will be paid. | |
| Payment of Claims | § 38.2-3503 A 9 | The provision specifies to whom benefits will be paid. | |
| Physical Examinations and | § 38.2-3503 A 10 | | |
| Autopsy | | | |
| Legal Actions | § 38.2-3503 A 11 | | |

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| Change of Beneficiary | § 38.2-3503 A 12 | (For payment to beneficiaries, see Payment of Claims provision-§ 38.2-3503 9). |
| Age Limit | § 38.2-3513 A | If the policy establishes an age-limit after which coverage will no longer be effective, and if |
| | | the date falls within a period for which a premium is accepted by the insurer or the insurer |
| | | accepts a premium after the date, the coverage provided by the policy will continue in force |
| | | until the end of the period for which the premium has been accepted. |
| | § 38.2-3513 B | If the age of the insured has been misstated and the policy would not have been issued |
| | | according to the correct age of the insured, the policy would not have become effective or |
| | | would have ceased prior to the acceptance of the premium, then the liability of the insurer |
| | | shall be limited to the refund of the premium paid for the period not covered by the policy. |
| Incontestability | § 38.2-5209 | The provision contains specific incontestability language for long-term care insurance. |
| Unintentional Lapse | 14VAC5-200-65 A 3 | The policy must specify an additional 30 days for an unintentional lapse of coverage. |
| Optional Provisions | | |
| Change of Occupation | § 38.2-3504 1 | |
| Misstatement of Age | § 38.2-3504 2 | |
| Other Insurance in this Company | § 38.2-3504 3 | |
| Insurance with Other Companies | § 38.2-3504 4 | |
| Insurance with Other Companies | § 38.2-3504 5 | |
| Unpaid Premium | § 38.2-3504 7 | |
| Conformity with State Statutes | § 38.2-3504 9 | Must use "resides" language. |
| Illegal Occupation | § 38.2-3504 10 | |
| Intoxicants and Narcotics | § 38.2-3504 11 | Intoxicants and Narcotics |
| Prohibited Provisions | | |
| Subrogation | § 38.2-3405 A | No policy shall contain a provision regarding subrogation of any person's right to recovery for personal injuries from a third person. |
| Liability Insurance | § 38.2-3405 B | Benefits may not be reduced due to benefits payable due to benefits provided by a liability |
| | | insurance contract. |
| Workers' Compensation | § 38.2-3405 D | The statute discusses exceptions to exclusions due to benefits payable under workers' compensation. |
| | § 38.2-5203 | Specified provisions prohibited in a long-term care policy. |
| | § 38.2-5205 A | Prior institutionalization may not be a requirement to receive benefits. |
| Minimum Standards for Home | 14VAC5-200-90 | The minimum standards include prohibited exclusions and restrictions regarding home |
| Health Care | | health care benefits. |
| | 14VAC5-200-190 | Preexisting conditions and waiting periods may not be used in replacement policies. |
| LTC Policy Requirements | | |
| | 14VAC5-200-60 B | Limitations and Exclusions |
| Duration of Benefits | § 38.2-5200 | Coverage must be provided for a minimum of 12 months. |

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| Policy Definitions | § 38.2-5200 | Certain terms defined. | |
| | 14VAC5-200-50 | | |
| Refund of Premium for | § 38.2-5202.1 | Provides for the termination of the policy by the insured and for cancellation of the policy | |
| Cancellation or Termination of | | by the insurer , except when coverage is for the duration of life and premium is a single | |
| Policy | | installment payment. | |
| Preexisting Condition | § 38.2-5204 | Defines look-back period and limitation period for preexisting conditions. | |
| | 14VAC5-200-70 D | If policy includes limitations due to a preexisting condition, such limitations must be included labeled as "Preexisting Condition Limitations." | |
| Limitations or Conditions on | § 38.2-5205 B | Permissible benefit triggers and requirements. | |
| Eligibility for Benefits | 14VAC5-200-187 | | |
| | § 38.2-5207 1; | The statute requires that an outline of coverage be provided to the insured. The statute | |
| | 14VAC5-200-200 | also specifies the information that should be included in the outline. | |
| | § 38.2-5207 4; | A tax-qualified plan must be definitively identified as such. | |
| | 14VAC5-200-70 H | | |
| Nonforfeiture Benefit Requirement | § 38.2-5210 | Offer made to the policyholder. Refer to the regulation for specifics. | |
| | 14VAC5-200-185 B | | |
| Contingent Benefit Upon Lapse | § 38.2-5210 | If the offer of the nonforfeiture benefit is declined, the contingent benefit upon lapse shall | |
| | 14VAC5-200-185 C | be provided. | |
| Definitions | 14VAC5-200-40 | | |
| Extension of Benefits | 14VAC5-200-60 C | | |
| Signed Acceptance for Riders and Amendments | 14VAC5-200-70 B | All riders and/or endorsements that are added to a policy after the date of issue that reduces, restricts, or eliminates benefits in the policy will require signed acceptance. Also, where a separate premium is charged for a rider or endorsement, the premium will be set forth in the policy, rider, or endorsement. | |
| UCR Defined | 14VAC5-200-70 C | The term must be defined If benefits are based on usual, reasonable and customary charges. | |
| Required to Offer Inflation Protection | 14VAC5-200-100 A | | |
| LTC Personal Suitability Worksheet | 14VAC5-200-175-C 2 | The LTC personal suitability worksheet must be submitted with the policy. | |
| Right to Reduce Coverage and Lower Premiums | 14VAC5-200-183 | The policy shall include a provision that allows the policyholder to reduce coverage and lower the premium. | |

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| Disclosures | | |
| | 14VAC5-200-70 I | A non-tax-qualified plan must be identified as such. |
| Applies to policies where premiums can be revised | 14VAC5-200-70 A 2 | The policy shall include a clear and prominent statement in bold type and all capital letters that the premium rates may be increased. |
| | 14VAC5-200-70 I | A non-tax-qualified plan must be identified as such. |
| | 14VAC5-200-75 D | Any reference to a premium increase shall disclose that notice of premium increase shall be at least 75 days prior to the implementation of premium rate schedule. |
| Policies that include issue ages of 65 or higher | 14VAC5-170-150 E 1 | Any policy marketed to persons age 65 or older must contain a notice that discloses that the policy is not a Medicare supplement policy or certificate. |
| Rates | | |
| | § 38.2-316 | Complete one of the following checklists as indicated: |
| | | FOR NEW LONG-TERM CARE INSURANCE (LTCI) RATES |
| | | FOR REVISION TO LONG-TERM CARE INSURANCE (LTCI) RATES |

Access to Administrative Letters, Administrative Orders, Regulations and Laws is available at: http://www.scc.virginia.gov/boi/laws.aspx

The Forms and Rates Section of the Life and Health Division reviews individual long-term care insurance. Please contact this section at (804) 371-9110 if you have questions or need additional information about this line of insurance.

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I hereby certify that I have reviewed the attached individual long-term care filing and determined that it is in compliance with the individual long-term care checklist.

| Signed: | | |
|----------------------|---------------|-------------|
| Name (please print): | | |
| Company Name: | | |
| Date: | Phone No: () | FAX No: () |
| E-Mail Address: | | |

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