Virginia Insurance - Health Examination
First Time Test Taker Performance by School
May 1, 2017 - April 30, 2018

School Name: No Pre-licensing School Education (7777)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
60	50	83%	10	17%

School Name: Prelicensing Education School not listed (8888)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
36	26	72%	10	28%

School Name: Kaplan Financial (2026)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
40	33	83%	7	18%

School Name: PreLicense.com (2052)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
69	46	67%	23	33%

School Name: American Academy for Insurance Training (VA) (2077)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
283	216	76%	67	24%

School Name: Exam FX (2080)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
311	216	69%	95	31%

School Name: XCEL Testing Solutions (2084)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
597	473	79%	124	21%

Virginia Insurance - Life and Annuities & Health Examination
First Time Test Taker Performance by School
May 1, 2017 - April 30, 2018

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
247	161	65%	86	35%

School Name: Prelicensing Education School not listed (8888)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
133	91	68%	42	32%

School Name: CAPE Education (2008)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
69	51	74%	18	26%

School Name: Financial Academy (2012)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
66	52	79%	14	21%

School Name: Insurance Training Services (2023)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
30	18	60%	12	40%

School Name: Kaplan Financial (2026)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
225	192	85%	33	15%

School Name: A.D. Banker & Company (2002)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
239	164	69%	75	31%

School Name: Primerica Life Insurance Company (2050)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
88	40	45%	48	55%

School Name: PreLicense.com (2052)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
31	26	84%	5	16%

School Name: Test Teachers (2070)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
40	23	58%	17	43%

School Name: America's Professor (2072)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
98	88	90%	10	10%

School Name: Securities Training Corporation (2076)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
57	52	91%	5	9%

School Name: American Academy for Insurance Training (VA) (2077)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
58	39	67%	19	33%

School Name: Exam FX (2080)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
981	681	69%	300	31%

School Name: XCEL Testing Solutions (2084)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
538	413	77%	125	23%

Virginia Insurance - Life and Annuities Examination
First Time Test Taker Performance by School
May 1, 2017 - April 30, 2018

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
157	95	61%	62	39%

School Name: Prelicensing Education School not listed (8888)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
78	48	62%	30	38%

School Name: Kaplan Financial (2026)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
39	26	67%	13	33%

School Name: A.D. Banker & Company (2002)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
108	88	81%	20	19%

School Name: Primerica Life Insurance Company (2050)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
1,202	667	55%	535	45%

School Name: Test Teachers (2070)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
40	25	63%	15	38%

School Name: America's Professor (2072)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
35	26	74%	9	26%

School Name: American Academy for Insurance Training (VA) (2077)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
66	54	82%	12	18%

School Name: Exam FX (2080)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
357	258	72%	99	28%

School Name: XCEL Testing Solutions (2084)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
287	227	79%	60	21%

Virginia Insurance - Property & Casualty Examination
First Time Test Taker Performance by School
May 1, 2017 - April 30, 2018

School Name: No Pre-licensing School Education (7777)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
234	171	73%	63	27%

School Name: Prelicensing Education School not listed (8888)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
39	24	62%	15	38%

School Name: CAPE Education (2008)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
130	79	61%	51	39%

School Name: Financial Academy (2012)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
67	39	58%	28	42%

School Name: Independent Insurance Agents of Virginia (2017)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
80	65	81%	15	19%

School Name: Insurance Training Services (2023)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
37	25	68%	12	32%

School Name: Kaplan Financial (2026)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
145	111	77%	34	23%

School Name: A.D. Banker & Company (2002)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
290	174	60%	116	40%

School Name: Test Teachers (2070)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
34	18	53%	16	47%

School Name: America's Professor (2072)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
177	146	82%	31	18%

School Name: Exam FX (2080)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
419	286	68%	133	32%

School Name: Teleperformance USA (2081)

Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
455	274	60%	181	40%

Virginia Insurance - Personal Lines Examination
First Time Test Taker Performance by School
May 1, 2017 - April 30, 2018

School Name: No Pre-licensing School Education (7777)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
387	377	97%	10	3%

School Name: Prelicensing Education School not listed (8888)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
371	361	97%	10	3%

School Name: Insurance Schools of WV (2019)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
84	59	70%	25	30%

School Name: Exam FX (2080)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
25	14	56%	11	44%

Virginia Insurance - Title Examination
First Time Test Taker Performance by School
May 1, 2017 - April 30, 2018

School Name: CAPE Education (2008)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
56	32	57%	24	43%

School Name: The Butler Company (2036)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
26	13	50%	13	50%

School Name: Viginia Land Title Assoc (2039)				
Total Graded	**Total Passed**	**Pass Rate**	**Total Failed**	**Fail Rate**
95	73	77%	22	23%