

DIVISION OF SECURITIES AND RETAIL FRANCHISING

Annual Report for 2019

The Division of Securities and Retail Franchising of the State Corporation Commission is charged with the administration of the following laws:

Virginia Securities Act (known as the "Blue Sky" Law), Virginia Code Sections 13.1-501 through 13.1-527.3.

Virginia Trademark and Service Mark Act, Virginia Code Sections 59.1-92.1 through 59.1-92.21.

Virginia Retail Franchising Act, Virginia Code Sections 13.1-557 through 13.1-574.

UNDER THE VIRGINIA SECURITIES ACT:

492	investment company notice filings originals and renewals denied, withdrawn, or terminated
6	securities registrations denied, withdrawn, or terminated
13	securities registrations approved
2,789	investment company notice filings originals and renewals accepted
101	exemptions from registration approved and accepted
3	exemptions from registration denied, withdrawn, or terminated
3,420	exemption notice filings for federal-covered securities accepted
1,994	broker-dealer registrations and renewals approved
129	broker-dealer registrations and renewals denied, withdrawn, or terminated
2	broker-dealer audits completed
238,651	broker-dealer agent registrations and renewals approved
35,585	broker-dealer agent registrations and renewals denied, withdrawn, or terminated
14	investment advisor eras approved
137	investment advisor other amendments approved
22	investment advisor other amendments denied, withdrawn, or terminated
3,797	investment advisor registrations, renewals, and amendments approved
315	investment advisor registrations, renewals, and amendments denied, withdrawn, or terminated
100	investment advisor audits completed
1057	audit violation deficiencies resolved
17,426	investment advisor representative registrations and renewals approved
2,812	investment advisor representative registrations and renewals denied, withdrawn, or terminated
71	agent of issuer registrations and renewals approved
14	agent of issuer registrations and renewals denied, withdrawn, or terminated
97	investigations completed

UNDER THE VIRGINIA TRADEMARK AND SERVICE MARK ACT:

804	trademarks and/or service marks approved, renewed, or assigned
422	trademarks and/or service marks denied, abandoned, expired, or withdrawn

UNDER THE VIRGINIA RETAIL FRANCHISING ACT:

1,961	franchise registrations, renewals, or post-effective amendments approved
448	franchise registrations, renewals, or post-effective amendments denied, withdrawn, non-renewed, or terminated
25	investigations completed

ORDERS, JUDGMENTS AND SETTLEMENTS:

7	orders granting exemptions and/or official interpretations
0	orders filing and/or canceling surety bonds
42	orders for subpoena of records by banks, corporations, and individuals
1	orders of show cause
34	judgments of compromise and settlement
24	final orders and/or judgments
0	temporary injunctions
10	special supervision

TELEPHONE CALLS, E-MAILS AND COMPLAINTS:

20	investigation general inquiry calls/e-mails
670	calls/e-mails regarding pending investigations
186	enforcement general inquiry calls/e-mails
1,275	calls/e-mails regarding pending enforcements
675	calls/e-mails regarding pending registrations
16,915	registration general inquiry calls/e-mails
961	calls/e-mails regarding pending audits
34	audit general inquiry calls/e-mails
7,111	examination general inquiry calls/e-mails
175	calls/e-mails regarding pending examinations
132	complaints resulting in investigations
23	complaints referred
20	complaints with no authority to investigate
5	complaints with no violation of Securities or Franchise Acts

COMPARISON OF FEES COLLECTED BY THE DIVISION OF SECURITIES AND RETAIL FRANCHISING FOR THE YEARS ENDING DECEMBER 31, 2018 AND DECEMBER 31, 2019

	<u>2018</u>	<u>2019</u>	<u>Increase or (Decrease)</u>
Securities Act	\$13,376,536.10	\$13,389,541.00	\$13,004.90
Retail Franchising Act	\$569,300.00	\$575,700.00	\$6,400.00
Trademarks-Service Marks	\$25,590.00	\$27,780.00	\$2,190.00
Penalties	\$101,765.00	\$171,356.00	\$69,591.00
Cost of Investigations	\$44,500.00	\$90,900.00	\$46,400.00
Total	\$14,117,691.10	\$14,255,277.00	\$137,585.90