

First Time Test Taker Performance by School - June 1, 2021 - May 31, 2022

Notes: For each exam, we only included the data for schools that had at least 20 candidates as reported by the post exam survey. All Data was included for Public Adjusters due to low numbers of exams taken.

School	Result	Candidate Count	Pass/Fail Rate
VA Life & Annuities and Health - 11-01			
Did not complete an exam study course		115	
	Pass	63	54.8%
	Fail	52	45.2%
A.D. Banker & Company		135	
	Pass	97	71.9%
	Fail	38	28.1%
Americas Professor		104	
	Pass	81	77.9%
	Fail	23	22.1%
CAPE Education		40	
	Pass	29	72.5%
	Fail	11	27.5%
ExamFX		677	
	Pass	468	69.1%
	Fail	209	30.9%
Financial Academy		35	
	Pass	30	85.7%
	Fail	5	14.3%
Kaplan Professional Education		293	
	Pass	260	88.7%
	Fail	33	11.3%
PreLicense.com, A Service of WebCE		20	
	Pass	9	45.0%
	Fail	11	55.0%
Securities Training Corporation		39	
	Pass	38	97.4%
	Fail	1	2.6%
XCEL Testing Solutions		1175	
	Pass	772	65.7%
	Fail	403	34.3%
Other		127	
	Pass	92	72.4%
	Fail	35	27.6%
VA Property & Casualty - 11-03			
Did not complete an exam study course		106	
	Pass	61	57.5%
	Fail	45	42.5%
A.D. Banker & Company		237	
	Pass	167	70.5%
	Fail	70	29.5%
Americas Professor		163	

	Pass	110	67.5%
	Fail	53	32.5%
CAPE Education		65	
	Pass	32	49.2%
	Fail	33	50.8%
ExamFX		540	
	Pass	358	66.3%
	Fail	182	33.7%
Financial Academy		37	
	Pass	30	81.1%
	Fail	7	18.9%
Independent Insurance Agents of Virginia		21	
	Pass	13	61.9%
	Fail	8	38.1%
Kaplan Professional Education		257	
	Pass	195	75.9%
	Fail	62	24.1%
XCEL Testing Solutions		20	
	Pass	10	50.0%
	Fail	10	50.0%
Other		121	
	Pass	92	76.0%
	Fail	29	24.0%
VA Title - 11-04			
Did not complete an exam study course		29	
	Pass	24	82.8%
	Fail	5	17.2%
CAPE Education		51	
	Pass	38	74.5%
	Fail	13	25.5%
Virginia Land Title Association		174	
	Pass	133	76.4%
	Fail	41	23.6%
Other		18	
	Pass	14	77.8%
	Fail	4	22.2%
VA Life & Annuities - 11-05			
Did not complete an exam study course		99	
	Pass	53	53.5%
	Fail	46	46.5%
A.D. Banker & Company		130	
	Pass	97	74.6%
	Fail	33	25.4%
Americas Professor		24	
	Pass	20	83.3%
	Fail	4	16.7%
ExamFX		430	
	Pass	280	65.1%

	Fail	150	34.9%
Kaplan Professional Education		65	
	Pass	59	90.8%
	Fail	6	9.2%
PreLicense.com, A Service of WebCE		11	
	Pass	6	54.5%
	Fail	5	45.5%
Primerica Life Insurance Company		498	
	Pass	278	55.8%
	Fail	220	44.2%
XCEL Testing Solutions		735	
	Pass	499	67.9%
	Fail	236	32.1%
Other		89	
	Pass	55	61.8%
	Fail	34	38.2%
VA Health - 11-06			
Did not complete an exam study course		39	
	Pass	25	64.1%
	Fail	14	35.9%
ExamFX		439	
	Pass	310	70.6%
	Fail	129	29.4%
Financial Academy		23	
	Pass	9	39.1%
	Fail	14	60.9%
Kaplan Professional Education		46	
	Pass	38	82.6%
	Fail	8	17.4%
XCEL Testing Solutions		464	
	Pass	362	78.0%
	Fail	102	22.0%
Other		44	
	Pass	29	65.9%
	Fail	15	34.1%
VA Personal Lines - 11-07			
Did not complete an exam study course		411	
	Pass	370	90.0%
	Fail	41	10.0%
A.D. Banker & Company		286	
	Pass	139	48.6%
	Fail	147	51.4%
ExamFX		141	
	Pass	78	55.3%
	Fail	63	44.7%
Insurance Training Services		47	
	Pass	43	91.5%
	Fail	4	8.5%

Teleperformance USA		46	
	Pass	17	37.0%
	Fail	29	63.0%
Other		170	
	Pass	151	88.8%
	Fail	19	11.2%
VA Public Adjuster - 11-08			
Did not complete an exam study course		8	
	Pass	3	37.5%
	Fail	5	62.5%
Other		9	
	Pass	4	44.4%
	Fail	5	55.6%