

**COMMONWEALTH OF VIRGINIA  
STATE CORPORATION COMMISSION  
BUREAU OF FINANCIAL INSTITUTIONS  
ANNUAL REPORT OF MOTOR VEHICLE TITLE  
LENDERS FOR THE YEAR ENDING DECEMBER 31, 2022**

**Bureau of Financial Institutions  
1300 East Main Street, Suite 800  
Post Office Box 640  
Richmond, Virginia 23218-0640**

**SECTION I  
GENERAL INFORMATION**

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1. Name and mailing address of licensee:

2. Virginia License Number:

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3. Number of offices, authorized and opened, as of December 31, 2022:

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4. Provide the name, title, address, **telephone number, fax number and e-mail address** for the individual to be contacted with respect to:

(A) Questions which may arise from this report:

(B) Scheduling Examinations:

(C) Consumer Complaints:

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5. During 2022, did the licensee comply with the written notification requirements described in § 6.2-2207 pertaining to the opening, relocation, and closing of offices? If not, provide the effective date of such events in a separate written statement.

YES \_\_\_\_\_ NO \_\_\_\_\_ N/A \_\_\_\_\_

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6. During 2022, did the licensee notify the Commissioner, in writing, of the name, address, and position of each new senior officer, member, partner, director or principal? If not, provide the required information in a separate written statement.

YES \_\_\_\_\_ NO \_\_\_\_\_ N/A \_\_\_\_\_

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**SECTION I (CONTINUED)**

7. Describe any transactions that occurred in 2022 which resulted in an individual or entity acquiring, directly or indirectly, 25 percent or more of the ownership of the licensee. Attach additional 8 1/2" x 11" paper if necessary.

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8. During 2022, did the licensee comply with the reporting requirements described in § 6.2-2211 and 10VAC5-210-20? If not, provide a separate written statement describing such events and their expected impact upon the business of the licensee. Answer "yes" if no such reportable events occurred during the year or if all such events have previously been reported.

YES \_\_\_\_\_ NO \_\_\_\_\_

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9. Indicate below any other businesses conducted in the location(s) where the licensee makes motor vehicle title loans in Virginia:

(A) Check Cashing \_\_\_\_\_ Conducted by: \_\_\_\_\_

(B) Short-Term Lending \_\_\_\_\_ Conducted by: \_\_\_\_\_

(C) Money Transmission/Money Order Sales \_\_\_\_\_ As an agent for: \_\_\_\_\_

(D) Tax Preparation/Electronic Tax Filing \_\_\_\_\_ Conducted by: \_\_\_\_\_

(E) Tax Refund Anticipation Loans \_\_\_\_\_ Conducted by: \_\_\_\_\_

(F) Consumer Finance Lending \_\_\_\_\_ Conducted by: \_\_\_\_\_

(G) Automated Teller Machine \_\_\_\_\_ Conducted by: \_\_\_\_\_

(H) Other (specify each type of other business conducted and the name(s) of any legal entity or entities that operate the other businesses):

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10. Has the licensee received Commission approval for each of the above referenced "other business" (other than a registered check cashing business) in accordance with § 6.2-2218.1?

YES \_\_\_\_\_ NO \_\_\_\_\_ N/A \_\_\_\_\_

## SECTION II

### MOTOR VEHICLE TITLE LOANS MADE DURING THE CALENDAR YEAR

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#### 11. Loan Data

- (A) Total number of motor vehicle title loans made during the calendar year: \_\_\_\_\_
- (B) Total principal amount of motor vehicle title loans made during the calendar year: \$ \_\_\_\_\_
- (C) Total number of individual borrowers to whom motor vehicle title loans were made: \_\_\_\_\_
- (D) Provide the minimum and maximum principal loan amount of motor vehicle title loans made:  
Minimum: \$ \_\_\_\_\_; Maximum: \$ \_\_\_\_\_
- (E) Provide the minimum, maximum and average contracted Annual Percentage Rate of motor vehicle title loans made:  
Minimum: \_\_\_\_\_%; Maximum: \_\_\_\_\_%; Average: \_\_\_\_\_%
- (F) Provide the minimum, maximum and average term<sup>1</sup> of motor vehicle title loans made:  
Minimum: \_\_\_\_\_ days; Maximum: \_\_\_\_\_ days; Average: \_\_\_\_\_ days
- (G) Average number of days that motor vehicle title loans were outstanding: \_\_\_\_\_ days
- (H) Total amount of contracted loan charges: \$ \_\_\_\_\_
- (I) Total amount of loan charges paid by borrowers: \$ \_\_\_\_\_
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#### 12. Analysis of Delinquent Accounts and Repossessions

- (A) Total number of deposit item return fees paid by borrowers: \_\_\_\_\_
- (B) Total amount of deposit item return fees paid by borrowers: \$ \_\_\_\_\_
- (C) Total number of loans that went into default: \_\_\_\_\_
- (D) Total number of individual borrowers that failed to make a monthly payment on a motor vehicle title loan for at least 60 days:  
\_\_\_\_\_
- (E) Total number of motor vehicles that were repossessed by or on behalf of the licensee: \_\_\_\_\_
- (F) Total number of motor vehicles that were surrendered to the licensee: \_\_\_\_\_
- (G) Total number of motor vehicles that were redeemed by borrowers after being repossessed or surrendered: \_\_\_\_\_
- (H) Total number of repossessed or surrendered motor vehicles that were sold by or on behalf of the licensee: \_\_\_\_\_
- (I) Total fair market value, as stated in the loan agreements, of repossessed or surrendered motor vehicles that were sold by or on behalf of the licensee: \$ \_\_\_\_\_
- (J) Total amount of proceeds the licensee received from the sale of repossessed or surrendered motor vehicles: \$ \_\_\_\_\_
- (K) Total amount of sale proceeds paid to borrowers pursuant to § 6.2-2217 C of the Code of Virginia: \$ \_\_\_\_\_
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<sup>1</sup> For the purpose of this report, the term of a motor vehicle title loan is the number of days between the execution of a written motor vehicle title loan agreement and the maturity date specified in the loan agreement.

**SECTION II (CONTINUED)**

(L) Total amount of charges paid by borrowers for the repossession and sale of motor vehicles, including charges the licensee collected or recovered through the proceeds it received from the sale of repossessed or surrendered motor vehicles:

\$ \_\_\_\_\_

(M) Total number of charged-off loans: \_\_\_\_\_

(N) Total dollar amount of charged-off loans: \$ \_\_\_\_\_

**13. Legal Action**

Provide the total number and dollar amount of personal money judgments against borrowers that were obtained by or on behalf of the licensee based on the following borrower actions:

(A) Intentionally damaging or destroying a motor vehicle that secures a title loan

Number: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

(B) Intentionally concealing a motor vehicle that secures a title loan

Number: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

(C) Giving the licensee a lien on a motor vehicle that is already encumbered by an undisclosed prior lien

Number: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

(D) Subsequently giving a security interest in, or selling, a motor vehicle that secures a title loan to a third party, without the licensee's written consent

Number: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

**AFFIDAVIT**

State of \_\_\_\_\_ )

County or City of \_\_\_\_\_ )

I, \_\_\_\_\_, being the \_\_\_\_\_  
(Name of Officer of Licensee) (Title)

of \_\_\_\_\_ swear or affirm that, to the best of my  
(Motor Vehicle Title Lender Licensee)

information and belief, the facts in this report, including any accompanying schedules and statements, are true.

\_\_\_\_\_  
Signature of Officer of Licensee

Subscribed and sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_

\_\_\_\_\_  
Notary Public

Registration Number of Notary: \_\_\_\_\_

My commission expires: \_\_\_\_\_