

**Virginia Insurance - Health Examination
First Time Test Taker Performance by School**

May 1 - October 31, 2019

School Name: Kaplan Financial (2026)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
64	49	77%	15	23%

School Name: Exam FX (2080)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
90	61	68%	29	32%

School Name: XCEL Testing Solutions (2084)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
380	284	75%	96	25%

**Virginia Insurance - Life and Annuities & Health Examination
First Time Test Taker Performance by School**

May 1 - October 31, 2019

School Name: No Pre-licensing School Education (7777)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
108	72	67%	36	33%

School Name: Prelicensing Education School not listed (8888)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
41	28	68%	13	32%

School Name: CAPE Education (2008)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
37	22	59%	15	41%

School Name: Financial Academy (2012)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
40	31	78%	9	23%

School Name: Kaplan Financial (2026)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
120	101	84%	19	16%

School Name: A.D. Banker & Company (2002)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
133	98	74%	35	26%

School Name: America's Professor (2072)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
45	39	87%	6	13%

School Name: Securities Training Corporation (2076)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
47	44	94%	3	6%

School Name: Exam FX (2080)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
534	366	69%	168	31%

School Name: XCEL Testing Solutions (2084)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
516	367	71%	149	29%

**Virginia Insurance - Life and Annuities Examination
First Time Test Taker Performance by School**

May 1 - October 31, 2019

School Name: No Pre-licensing School Education (7777)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
32	25	78%	7	22%

School Name: A.D. Banker & Company (2002)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
48	39	81%	9	19%

School Name: Primerica Life Insurance Company (2050)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
571	319	56%	252	44%

School Name: Exam FX (2080)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
119	81	68%	38	32%

School Name: XCEL Testing Solutions (2084)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
241	205	85%	36	15%

**Virginia Insurance - Property & Casualty Examination
First Time Test Taker Performance by School**

May 1 - October 31, 2019

School Name: No Pre-licensing School Education (7777)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
135	108	80%	27	20%

School Name: CAPE Education (2008)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
67	45	67%	22	33%

School Name: Financial Academy (2012)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
50	40	80%	10	20%

School Name: Independent Insurance Agents of Virginia (2017)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
42	30	71%	12	29%

School Name: Kaplan Financial (2026)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
68	55	81%	13	19%

School Name: A.D. Banker & Company (2002)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
176	113	64%	63	36%

School Name: America's Professor (2072)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
73	51	70%	22	30%

School Name: Exam FX (2080)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
284	209	74%	75	26%

**Virginia Insurance - Personal Lines Examination
First Time Test Taker Performance by School**

May 1 - October 31, 2019

School Name: No Pre-licensing School Education (7777)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
178	175	98%	3	2%

School Name: Prelicensing Education School not listed (8888)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
215	207	96%	8	4%

School Name: Insurance Schools of WV (2019)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
26	14	54%	12	46%

School Name: Teleperformance USA (2081)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
438	239	55%	199	45%

Virginia Insurance - Title Examination
First Time Test Taker Performance by School
May 1 - October 31, 2019

School Name: Viginia Land Title Assoc (2039)				
Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
34	30	88%	4	12%