



Licensed Life Writers in Virginia in 2019

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$321,911,982	7.34%	7.34%
2	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$276,431,860	6.30%	13.64%
3	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$222,279,946	5.07%	18.71%
4	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$217,016,642	4.95%	23.66%
5	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$201,015,692	4.58%	28.24%
6	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$193,295,144	4.41%	32.65%
7	0176	69108	STATE FARM LIFE INSURANCE COMPANY	\$125,512,267	2.86%	35.51%
8	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$103,226,442	2.35%	37.86%
9	0304	79227	PRUCO LIFE INSURANCE COMPANY	\$101,414,963	2.31%	40.18%
10	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$97,486,653	2.22%	42.40%
11	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$95,126,330	2.17%	44.57%
12	0200	69663	USAA LIFE INSURANCE COMPANY	\$84,142,200	1.92%	46.49%
13	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$83,803,297	1.91%	48.40%
14	0468	66281	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	\$83,077,411	1.89%	50.29%
15	0826	91596	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	\$80,758,639	1.84%	52.13%
16	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$74,143,792	1.69%	53.82%
17	0001	60054	AETNA LIFE INSURANCE COMPANY	\$70,967,611	1.62%	55.44%
18	0709	67466	PACIFIC LIFE INSURANCE COMPANY	\$60,142,922	1.37%	56.81%
19	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$55,610,377	1.27%	58.08%
20	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$52,872,740	1.21%	59.28%
21	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$51,762,704	1.18%	60.46%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
22	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$50,395,726	1.15%	61.61%
23	4932	87726	BRIGHTHOUSE LIFE INSURANCE COMPANY	\$49,630,758	1.13%	62.74%
24	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$48,491,606	1.11%	63.85%
25	0431	66044	MIDLAND NATIONAL LIFE INSURANCE COMPANY	\$44,384,403	1.01%	64.86%
26	0901	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$44,266,024	1.01%	65.87%
27	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$42,169,584	0.96%	66.83%
28	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$41,597,552	0.95%	67.78%
29	4832	67105	RELIASTAR LIFE INSURANCE COMPANY	\$40,465,825	0.92%	68.70%
30	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$38,359,716	0.87%	69.58%
31	4965	62944	AXA EQUITABLE LIFE INSURANCE COMPANY	\$38,096,600	0.87%	70.45%
32	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$35,620,055	0.81%	71.26%
33	0020	65315	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	\$32,998,728	0.75%	72.01%
34	0872	94250	BANNER LIFE INSURANCE COMPANY	\$32,450,765	0.74%	72.75%
35	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$32,183,623	0.73%	73.49%
36	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$32,156,912	0.73%	74.22%
37	1348	69019	STANDARD INSURANCE COMPANY	\$28,538,280	0.65%	74.87%
38	4925	65595	LINCOLN BENEFIT LIFE COMPANY	\$28,070,239	0.64%	75.51%
39	0306	62626	CMFG LIFE INSURANCE COMPANY	\$27,158,943	0.62%	76.13%
40	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$26,879,579	0.61%	76.74%
41	0000	64505	HOMESTEADERS LIFE COMPANY	\$25,961,636	0.59%	77.33%
42	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$25,542,648	0.58%	77.92%
43	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$24,084,588	0.55%	78.46%
44	0769	68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	\$23,805,159	0.54%	79.01%
45	4965	78077	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF AMERICA	\$22,305,722	0.51%	79.52%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
46	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$21,779,125	0.50%	80.01%
47	4926	71153	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE COMPANY	\$21,664,123	0.49%	80.51%
48	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$20,843,230	0.48%	80.98%
49	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$20,533,631	0.47%	81.45%
50	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$20,335,884	0.46%	81.91%
51	0671	61069	ANTHEM LIFE INSURANCE COMPANY	\$19,235,606	0.44%	82.35%
52	1211	97241	SETTLERS LIFE INSURANCE COMPANY	\$18,787,601	0.43%	82.78%
53	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$18,713,796	0.43%	83.21%
54	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$18,563,109	0.42%	83.63%
55	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$17,867,194	0.41%	84.04%
56	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$17,865,679	0.41%	84.45%
57	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$17,543,995	0.40%	84.85%
58	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$17,536,456	0.40%	85.24%
59	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$15,661,957	0.36%	85.60%
60	0836	70939	GERBER LIFE INSURANCE COMPANY	\$15,592,296	0.36%	85.96%
61	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$15,397,905	0.35%	86.31%
62	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$15,087,721	0.34%	86.65%
63	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$14,887,672	0.34%	86.99%
64	0332	71161	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	\$14,865,298	0.34%	87.33%
65	4853	71854	AAA LIFE INSURANCE COMPANY	\$14,247,555	0.32%	87.66%
66	4855	68608	SYMETRA LIFE INSURANCE COMPANY	\$14,164,580	0.32%	87.98%
67	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$14,133,667	0.32%	88.30%
68	0008	60186	ALLSTATE LIFE INSURANCE COMPANY	\$13,197,917	0.30%	88.60%
69	4832	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$13,176,811	0.30%	88.90%

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70	0241	97136	METROPOLITAN TOWER LIFE INSURANCE COMPANY	\$12,288,081	0.28%	89.18%
71	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$11,722,369	0.27%	89.45%
72	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$11,619,318	0.26%	89.71%
73	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$11,394,710	0.26%	89.97%
74	0704	67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	\$10,897,516	0.25%	90.22%
75	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$10,712,330	0.24%	90.47%
76	0019	67989	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	\$10,699,137	0.24%	90.71%
77	3098	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$10,466,145	0.24%	90.95%
78	0670	63274	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	\$10,135,970	0.23%	91.18%
79	3891	62200	ACCORDIA LIFE AND ANNUITY COMPANY	\$9,998,338	0.23%	91.41%
80	0704	89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION/CINCINNATI	\$9,982,675	0.23%	91.64%
81	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$9,916,130	0.23%	91.86%
82	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$9,902,494	0.23%	92.09%
83	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$9,769,566	0.22%	92.31%
84	4734	60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	\$9,638,116	0.22%	92.53%
85	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$9,160,539	0.21%	92.74%
86	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$9,054,961	0.21%	92.95%
87	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$8,881,596	0.20%	93.15%
88	0008	70866	ALLSTATE ASSURANCE COMPANY	\$8,739,875	0.20%	93.35%
89	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$8,706,912	0.20%	93.55%
90	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY: TEACHERS INSURANCE AND A	\$7,507,896	0.17%	93.72%
91	4824	61115	ATLANTIC COAST LIFE INSURANCE COMPANY	\$7,201,701	0.16%	93.88%
92	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$6,975,823	0.16%	94.04%

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93	0535	76023	COLUMBIAN LIFE INSURANCE COMPANY	\$6,651,081	0.15%	94.19%
94	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$6,577,395	0.15%	94.34%
95	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$6,260,648	0.14%	94.48%
96	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$6,184,793	0.14%	94.63%
97	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$5,869,772	0.13%	94.76%
98	0435	93432	C. M. LIFE INSURANCE COMPANY	\$5,627,902	0.13%	94.89%
99	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$5,516,712	0.13%	95.01%
100	3891	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$5,377,188	0.12%	95.14%
101	4553	70435	SAVINGS BANK MUTUAL LIFE INSURANCE COMPANY OF MASSACHUSETTS, THE	\$5,269,689	0.12%	95.26%
102	0671	80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	\$5,070,192	0.12%	95.37%
103	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$4,999,229	0.11%	95.49%
104	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$4,845,063	0.11%	95.60%
105	0850	93262	PENN INSURANCE AND ANNUITY COMPANY, THE	\$4,824,514	0.11%	95.71%
106	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$4,771,421	0.11%	95.82%
107	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$4,668,567	0.11%	95.92%
108	4947	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$4,635,425	0.11%	96.03%
109	0458	66370	MONY LIFE INSURANCE COMPANY	\$4,506,112	0.10%	96.13%
110	4736	67814	PHOENIX LIFE INSURANCE COMPANY	\$4,384,852	0.10%	96.23%
111	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$4,349,742	0.10%	96.33%
112	4926	88072	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	\$4,235,147	0.10%	96.43%
113	0000	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$4,143,546	0.09%	96.52%
114	4213	69396	TEXAS LIFE INSURANCE COMPANY	\$4,122,540	0.09%	96.61%
115	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$3,961,752	0.09%	96.70%
116	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$3,731,671	0.09%	96.79%

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117	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$3,663,043	0.08%	96.87%
118	4736	93548	PHL VARIABLE INSURANCE COMPANY	\$3,559,948	0.08%	96.95%
119	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$3,232,175	0.07%	97.03%
120	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$3,215,314	0.07%	97.10%
121	0315	68594	AMERICAN-AMICABLE LIFE INSURANCE COMPANY OF TEXAS	\$3,204,681	0.07%	97.17%
122	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$3,175,715	0.07%	97.25%
123	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$3,030,447	0.07%	97.32%
124	4213	65900	WILCO LIFE INSURANCE COMPANY	\$2,965,554	0.07%	97.38%
125	0020	67652	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	\$2,781,709	0.06%	97.45%
126	0525	66427	MUTUAL TRUST LIFE INSURANCE COMPANY, A PAN-AMERICAN LIFE INSURANCE GROUP STOCK COMPANY	\$2,652,146	0.06%	97.51%
127	4862	71439	ASSURITY LIFE INSURANCE COMPANY	\$2,604,482	0.06%	97.57%
128	4932	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$2,515,148	0.06%	97.62%
129	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$2,515,123	0.06%	97.68%
130	0276	61425	TRUSTMARK INSURANCE COMPANY	\$2,468,659	0.06%	97.74%
131	0707	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$2,411,018	0.05%	97.79%
132	0542	69922	UNITED HOME LIFE INSURANCE COMPANY	\$2,318,128	0.05%	97.85%
133	0917	71129	DEARBORN LIFE INSURANCE COMPANY	\$2,294,272	0.05%	97.90%
134	4832	86509	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	\$2,148,399	0.05%	97.95%
135	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$2,132,434	0.05%	98.00%
136	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$2,125,353	0.05%	98.04%
137	0028	72222	AMICA LIFE INSURANCE COMPANY	\$2,075,793	0.05%	98.09%
138	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$2,057,289	0.05%	98.14%
139	0019	70408	UNION SECURITY INSURANCE COMPANY	\$2,037,500	0.05%	98.18%

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140	0000	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$1,973,618	0.04%	98.23%
141	4890	68675	SECURITY BENEFIT LIFE INSURANCE COMPANY	\$1,961,330	0.04%	98.27%
142	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$1,936,576	0.04%	98.32%
143	0140	64327	HARLEYSVILLE LIFE INSURANCE COMPANY	\$1,924,213	0.04%	98.36%
144	0000	64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	\$1,874,202	0.04%	98.41%
145	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$1,819,663	0.04%	98.45%
146	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$1,795,833	0.04%	98.49%
147	0315	67873	PIONEER AMERICAN INSURANCE COMPANY	\$1,761,924	0.04%	98.53%
148	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$1,745,859	0.04%	98.57%
149	0181	73504	LUMICO LIFE INSURANCE COMPANY	\$1,717,629	0.04%	98.61%
150	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$1,595,597	0.04%	98.64%
151	4903	84530	U.S. FINANCIAL LIFE INSURANCE COMPANY	\$1,546,626	0.04%	98.68%
152	4955	78662	SENIOR LIFE INSURANCE COMPANY	\$1,491,690	0.03%	98.71%
153	0707	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$1,485,342	0.03%	98.75%
154	0836	92622	WESTERN-SOUTHERN LIFE ASSURANCE COMPANY	\$1,408,402	0.03%	98.78%
155	3436	68543	LIBERTY BANKERS LIFE INSURANCE COMPANY	\$1,343,156	0.03%	98.81%
156	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$1,287,053	0.03%	98.84%
157	4734	61689	ATHENE ANNUITY AND LIFE COMPANY	\$1,285,424	0.03%	98.87%
158	0435	70416	MML BAY STATE LIFE INSURANCE COMPANY	\$1,270,127	0.03%	98.90%
159	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$1,240,205	0.03%	98.92%
160	0084	63312	GREAT AMERICAN LIFE INSURANCE COMPANY	\$1,229,641	0.03%	98.95%
161	4794	79065	DELAWARE LIFE INSURANCE COMPANY	\$1,204,212	0.03%	98.98%
162	0344	61875	CHURCH LIFE INSURANCE CORPORATION	\$1,202,352	0.03%	99.01%
163	4832	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$1,111,400	0.03%	99.03%

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164	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$1,058,512	0.02%	99.06%
165	0588	71218	GRANGE LIFE INSURANCE COMPANY	\$1,046,524	0.02%	99.08%
166	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$1,030,557	0.02%	99.10%
167	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$998,782	0.02%	99.13%
168	0000	63495	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	\$987,493	0.02%	99.15%
169	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$980,992	0.02%	99.17%
170	0000	69310	SURETY LIFE INSURANCE COMPANY	\$913,023	0.02%	99.19%
171	0019	69477	TIME INSURANCE COMPANY II	\$888,172	0.02%	99.21%
172	0000	66850	NATIONAL WESTERN LIFE INSURANCE COMPANY	\$886,849	0.02%	99.23%
173	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$867,848	0.02%	99.25%
174	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$819,350	0.02%	99.27%
175	0000	67180	OHIO STATE LIFE INSURANCE COMPANY THE	\$819,127	0.02%	99.29%
176	0707	62286	GOLDEN RULE INSURANCE COMPANY	\$807,288	0.02%	99.31%
177	4736	62359	NASSAU LIFE INSURANCE COMPANY OF TEXAS	\$793,445	0.02%	99.33%
178	0315	67946	PIONEER SECURITY LIFE INSURANCE COMPANY	\$724,501	0.02%	99.34%
179	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$695,110	0.02%	99.36%
180	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$684,232	0.02%	99.38%
181	4718	97691	LIFE OF THE SOUTH INSURANCE COMPANY	\$647,033	0.01%	99.39%
182	0826	81353	NYLIFE INSURANCE COMPANY OF ARIZONA	\$622,447	0.01%	99.40%
183	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$574,918	0.01%	99.42%
184	1117	61883	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	\$574,474	0.01%	99.43%
185	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$567,232	0.01%	99.44%
186	4827	93777	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	\$562,975	0.01%	99.46%
187	3527	71480	GREAT WESTERN INSURANCE COMPANY	\$553,793	0.01%	99.47%

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188	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$544,646	0.01%	99.48%
189	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$518,558	0.01%	99.49%
190	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$516,257	0.01%	99.50%
191	0872	66230	WILLIAM PENN LIFE INSURANCE COMPANY OF NEW YORK	\$511,816	0.01%	99.52%
192	0291	66311	MOTORISTS LIFE INSURANCE COMPANY	\$506,255	0.01%	99.53%
193	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$496,894	0.01%	99.54%
194	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$496,676	0.01%	99.55%
195	0000	60445	SAGICOR LIFE INSURANCE COMPANY	\$487,517	0.01%	99.56%
196	4965	62880	AXA EQUITABLE LIFE AND ANNUITY COMPANY	\$477,616	0.01%	99.57%
197	4925	69973	UNITED LIFE INSURANCE COMPANY	\$444,489	0.01%	99.58%
198	3891	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$428,168	0.01%	99.59%
199	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$425,298	0.01%	99.60%
200	0707	91529	UNIMERICA INSURANCE COMPANY	\$416,539	0.01%	99.61%
201	4734	80942	VENERABLE INSURANCE AND ANNUITY COMPANY	\$412,416	0.01%	99.62%
202	0449	63487	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	\$405,486	0.01%	99.63%
203	4213	62413	WILCAC LIFE INSURANCE COMPANY	\$399,123	0.01%	99.64%
204	0019	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$384,613	0.01%	99.65%
205	0981	93696	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	\$384,586	0.01%	99.66%
206	0473	60399	AMERICAN FAMILY LIFE INSURANCE COMPANY	\$382,926	0.01%	99.67%
207	4752	70742	FAMILY BENEFIT LIFE INSURANCE COMPANY	\$379,507	0.01%	99.67%
208	4947	60176	SBLI USA LIFE INSURANCE COMPANY, INC.	\$378,169	0.01%	99.68%
209	0215	68462	RESERVE NATIONAL INSURANCE COMPANY	\$372,488	0.01%	99.69%
210	0850	68632	VANTIS LIFE INSURANCE COMPANY	\$368,701	0.01%	99.70%
211	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$358,173	0.01%	99.71%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
212	0050	62537	COTTON STATES LIFE INSURANCE COMPANY	\$357,761	0.01%	99.72%
213	0429	78778	GUARDIAN INSURANCE & ANNUITY COMPANY, INC., THE	\$343,692	0.01%	99.72%
214	4928	97705	DIRECT GENERAL LIFE INSURANCE COMPANY	\$339,926	0.01%	99.73%
215	4947	60183	S.USA LIFE INSURANCE COMPANY, INC.	\$333,651	0.01%	99.74%
216	0408	63126	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK	\$331,027	0.01%	99.75%
217	0690	61751	CENTRAL STATES HEALTH & LIFE CO. OF OMAHA	\$320,800	0.01%	99.75%
218	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$318,176	0.01%	99.76%
219	0408	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$315,487	0.01%	99.77%
220	0140	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$311,034	0.01%	99.78%
221	0111	60542	AMERICAN HOME LIFE INSURANCE COMPANY, THE	\$298,566	0.01%	99.78%
222	0084	67083	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	\$285,735	0.01%	99.79%
223	0000	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$275,197	0.01%	99.80%
224	0000	62510	EQUITRUST LIFE INSURANCE COMPANY	\$274,194	0.01%	99.80%
225	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$273,130	0.01%	99.81%
226	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$267,743	0.01%	99.81%
227	4877	69566	TRANS WORLD ASSURANCE COMPANY	\$266,504	0.01%	99.82%
228	0000	63819	UNITY FINANCIAL LIFE INSURANCE COMPANY	\$265,751	0.01%	99.83%
229	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$264,851	0.01%	99.83%
230	0000	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$264,845	0.01%	99.84%
231	4736	68284	NASSAU LIFE INSURANCE COMPANY OF KANSAS	\$264,783	0.01%	99.84%
232	4888	62952	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	\$264,159	0.01%	99.85%
233	0000	62928	EMC NATIONAL LIFE COMPANY	\$245,580	0.01%	99.86%
234	0525	93459	PAN-AMERICAN ASSURANCE COMPANY	\$242,463	0.01%	99.86%
235	0450	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$234,078	0.01%	99.87%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
236	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$229,662	0.01%	99.87%
237	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$227,387	0.01%	99.88%
238	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$224,394	0.01%	99.88%
239	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$213,688	0.00%	99.89%
240	0901	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$209,594	0.00%	99.89%
241	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$201,047	0.00%	99.90%
242	4734	68039	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NEW YORK	\$199,131	0.00%	99.90%
243	4639	61182	AURORA NATIONAL LIFE ASSURANCE COMPANY	\$197,883	0.00%	99.91%
244	0449	87645	UNITED FIDELITY LIFE INSURANCE COMPANY	\$194,991	0.00%	99.91%
245	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$161,583	0.00%	99.91%
246	0615	61395	BENEFICIAL LIFE INSURANCE COMPANY	\$149,339	0.00%	99.92%
247	0000	99538	SWBC LIFE INSURANCE COMPANY	\$148,862	0.00%	99.92%
248	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$147,298	0.00%	99.92%
249	0619	67911	PIONEER MUTUAL LIFE INSURANCE COMPANY	\$145,914	0.00%	99.93%
250	0588	69272	SUNSET LIFE INSURANCE COMPANY OF AMERICA	\$145,767	0.00%	99.93%
251	0565	68985	STARMOUNT LIFE INSURANCE COMPANY	\$144,650	0.00%	99.93%
252	4736	93734	PHOENIX LIFE AND ANNUITY COMPANY	\$139,549	0.00%	99.94%
253	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$131,476	0.00%	99.94%
254	4877	60429	AMERICAN FIDELITY LIFE INSURANCE COMPANY	\$129,823	0.00%	99.94%
255	0707	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$128,543	0.00%	99.95%
256	0000	70130	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	\$111,643	0.00%	99.95%
257	0290	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$106,253	0.00%	99.95%
258	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$101,766	0.00%	99.95%
259	0431	83607	GUGGENHEIM LIFE AND ANNUITY COMPANY	\$87,301	0.00%	99.96%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
260	0769	80705	GREAT-WEST LIFE ASSURANCE COMPANY THE	\$80,734	0.00%	99.96%
261	0300	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$78,771	0.00%	99.96%
262	2878	63983	UNITED HERITAGE LIFE INSURANCE COMPANY	\$73,009	0.00%	99.96%
263	4844	60232	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	\$69,936	0.00%	99.96%
264	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$69,864	0.00%	99.96%
265	0709	97268	PACIFIC LIFE & ANNUITY COMPANY	\$69,561	0.00%	99.97%
266	2858	99724	LIFESHIELD NATIONAL INSURANCE CO.	\$66,878	0.00%	99.97%
267	0901	61727	CIGNA NATIONAL HEALTH INSURANCE COMPANY	\$60,471	0.00%	99.97%
268	4903	90247	RX LIFE INSURANCE COMPANY	\$59,742	0.00%	99.97%
269	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$57,709	0.00%	99.97%
270	0449	66540	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	\$57,655	0.00%	99.97%
271	0000	60216	AMALGAMATED LIFE INSURANCE COMPANY	\$57,560	0.00%	99.97%
272	4719	81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	\$56,265	0.00%	99.97%
273	0572	77720	LIFESECURE INSURANCE COMPANY	\$56,213	0.00%	99.98%
274	0629	97152	PLATEAU INSURANCE COMPANY	\$55,019	0.00%	99.98%
275	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$52,744	0.00%	99.98%
276	0565	67601	UNUM INSURANCE COMPANY	\$52,146	0.00%	99.98%
277	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$49,666	0.00%	99.98%
278	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$46,760	0.00%	99.98%
279	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$46,715	0.00%	99.98%
280	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$41,284	0.00%	99.98%
281	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$40,317	0.00%	99.98%
282	4966	63223	FEDERAL LIFE INSURANCE COMPANY	\$39,578	0.00%	99.99%
283	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$38,320	0.00%	99.99%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
284	0031	97764	IDEALIFE INSURANCE COMPANY	\$38,255	0.00%	99.99%
285	1295	80624	AMERICAN PROGRESSIVE LIFE & HEALTH INSURANCE COMPANY OF NEW YORK	\$34,838	0.00%	99.99%
286	0304	86630	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	\$33,238	0.00%	99.99%
287	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$31,960	0.00%	99.99%
288	0001	90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	\$29,459	0.00%	99.99%
289	0876	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$27,278	0.00%	99.99%
290	0050	94218	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	\$25,020	0.00%	99.99%
291	0241	62634	DELAWARE AMERICAN LIFE INSURANCE COMPANY	\$23,968	0.00%	99.99%
292	0000	81264	NIPPON LIFE INSURANCE COMPANY OF AMERICA	\$20,568	0.00%	99.99%
293	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$19,908	0.00%	99.99%
294	3436	66001	AMERICAN BENEFIT LIFE INSURANCE COMPANY	\$19,454	0.00%	99.99%
295	4832	66109	MIDWESTERN UNITED LIFE INSURANCE COMPANY	\$19,165	0.00%	99.99%
296	0707	69647	OPTUM INSURANCE OF OHIO, INC.	\$18,751	0.00%	99.99%
297	0901	88366	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	\$18,225	0.00%	99.99%
298	2658	92738	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY	\$17,833	0.00%	100.00%
299	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$16,391	0.00%	100.00%
300	0315	14406	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL SERVICES, INC.	\$16,378	0.00%	100.00%
301	3098	92711	HCC LIFE INSURANCE COMPANY	\$15,622	0.00%	100.00%
302	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$12,545	0.00%	100.00%
303	4928	82538	NATIONAL HEALTH INSURANCE COMPANY	\$12,023	0.00%	100.00%
304	1117	85189	WESTERN UNITED LIFE ASSURANCE COMPANY	\$11,697	0.00%	100.00%
305	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$9,095	0.00%	100.00%
306	4888	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$8,516	0.00%	100.00%
307	4925	64238	GUARANTY INCOME LIFE INSURANCE COMPANY	\$8,213	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
308	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$7,819	0.00%	100.00%
309	0000	82252	LANDMARK LIFE INSURANCE COMPANY	\$7,063	0.00%	100.00%
310	3436	61581	CAPITOL LIFE INSURANCE COMPANY THE	\$6,842	0.00%	100.00%
311	0477	61700	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	\$5,718	0.00%	100.00%
312	3527	31119	MEDICO INSURANCE COMPANY	\$5,646	0.00%	100.00%
313	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$5,538	0.00%	100.00%
314	4855	90581	SYMETRA NATIONAL LIFE INSURANCE COMPANY	\$5,194	0.00%	100.00%
315	0526	61735	CENTRAL SECURITY LIFE INSURANCE COMPANY	\$5,034	0.00%	100.00%
316	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$4,910	0.00%	100.00%
317	0000	84174	ELCO MUTUAL LIFE AND ANNUITY	\$4,842	0.00%	100.00%
318	0450	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$4,481	0.00%	100.00%
319	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$4,424	0.00%	100.00%
320	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$3,403	0.00%	100.00%
321	4824	71471	ABILITY INSURANCE COMPANY	\$3,321	0.00%	100.00%
322	0000	67253	AMERICAN LIFE & SECURITY CORP.	\$3,145	0.00%	100.00%
323	4712	67059	GPM HEALTH AND LIFE INSURANCE COMPANY	\$3,059	0.00%	100.00%
324	0031	82880	CSI LIFE INSURANCE COMPANY	\$2,976	0.00%	100.00%
325	0687	92703	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	\$2,973	0.00%	100.00%
326	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$2,191	0.00%	100.00%
327	4752	60227	TRINITY LIFE INSURANCE COMPANY	\$2,001	0.00%	100.00%
328	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$1,835	0.00%	100.00%
329	0429	60003	PARK AVENUE LIFE INSURANCE COMPANY	\$1,542	0.00%	100.00%
330	0000	68446	OCEANVIEW LIFE AND ANNUITY COMPANY	\$1,436	0.00%	100.00%
331	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$1,295	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
332	1309	60099	PATRIOT LIFE INSURANCE COMPANY	\$979	0.00%	100.00%
333	0812	93440	HM LIFE INSURANCE COMPANY	\$657	0.00%	100.00%
334	0901	77399	STERLING LIFE INSURANCE COMPANY	\$392	0.00%	100.00%
335	0000	66214	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	\$300	0.00%	100.00%
336	0836	74780	INTEGRITY LIFE INSURANCE COMPANY	\$259	0.00%	100.00%
Total:				\$4,386,053,511		