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| <b>Case Number (if already assigned)</b> | PUE-2016-00136   |
| <b>Case Name (if known)</b>              | Application of Virginia Electric and Power Company,<br>For revision of a rate adjustment clause: Rider U, new<br>underground distribution facilities, For the Rate Years<br>Commencing September 1, 2017 |
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March 29, 2024

**BY ELECTRONIC DELIVERY**

Bernard Logan, Clerk  
State Corporation Commission  
Document Control Center  
Tyler Building, First Floor  
1300 East Main Street  
Richmond, Virginia 23219

*Application of Virginia Electric and Power Company,  
For revision of a rate adjustment clause: Rider U, new underground distribution facilities,  
For the Rate Years Commencing September 1, 2017  
**Case No. PUE-2016-00136***

Dear Mr. Logan:

Please find enclosed for electronic filing in the above-captioned proceeding Virginia Electric and Power Company's Strategic Underground Program Annual Report, dated March 29, 2024.

Please do not hesitate to contact me if you have any questions regarding this filing.

Highest regards,

/s/ Jontille D. Ray

Jontille D. Ray

Enclosures

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Virginia Electric and Power Company

**STRATEGIC UNDERGROUND PROGRAM  
ANNUAL REPORT  
MARCH 29, 2024<sup>1</sup>**

**INTRODUCTION**

Pursuant to Ordering Paragraphs (4) and (5) of the September 1, 2017, Final Order of the State Corporation Commission (“Commission”) issued in Case No. PUE-2016-00136,<sup>2</sup> Virginia Electric and Power Company (“Dominion Energy Virginia” or the “Company”) hereby files this Annual Report on its Strategic Underground Program (“SUP”).

Specifically, Ordering Paragraph (4) of the 2017 Final Order provides:

On or before March 31, 2018, and each year thereafter until further order of the Commission, the Company shall file an annual update report on the SUP. The report shall include, but is not necessarily limited to, taps and miles converted, costs per mile, performance improvements measured by event count, duration, restoration, and System Average Interruption Duration Index (SAIDI) and System Average Interruption Frequency Index (SAIFI) impacts, and any other information mutually determined by Dominion and the Staff to be useful in evaluating the results of the SUP.

Ordering Paragraph (5) of the 2017 Final Order provides:

On or before March 31, 2018, and each year thereafter until further order of the Commission, the Company shall file a report with respect to other programs undertaken by the Company to achieve distribution reliability benefits. The report shall include, but is not necessarily limited to, annual information on the resources (both in dollars and in number of employees) devoted over each of the past ten (10) years related to right-of-way clearing, vegetation management, overhead line strengthening, and deployment of storm response resources, as well as the specific budgeted amounts going forward for such activities.

In Case No. PUR-2018-00042, the Company agreed to incorporate certain information – SAIDI, SAIFI, and Customer Average Interruption Duration Index (CAIDI) data on a regional and system-wide basis, both excluding and including major storms – into future SUP Annual

<sup>1</sup> Filed in Case No. PUE-2016-00136,

<sup>2</sup> *Application of Virginia Electric and Power Company For revision of a rate adjustment clause: Rider U, new underground distribution facilities, for the rate year commencing September 1, 2017, Case No. PUE-2016-00136, Final Order (Sept. 1, 2017). Hereinafter, the “2017 Final Order.”*

Reports.<sup>3</sup> See Appendix I for ten years of SAIDI, SAIFI and CAIDI history. In Case No. PUR-2019-00046, the Company agreed to use the most recent ten calendar year period prior to project completion when comparing tap line performance pre and post conversion.<sup>4</sup> Finally, in Case No. PUR-2021-00110, the Company agreed to include any relevant storm grid analyses and information on customer services that remain overhead.<sup>5</sup>

**Scope of the Annual Report**

The information in this Annual Report includes Phase Seven projects completed up to and including December 31, 2023.

**Phase Seven Progress**

As of December 31, 2023, approximately 162 miles of overhead tap lines had been fully converted to underground. The Company estimates that those conversions have cost roughly \$105.2M or \$648k per mile. The Company filed for Phase Seven cost recovery on October 3, 2023.

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<sup>3</sup> See *Application of Virginia Electric and Power Company For revision of a rate adjustment clause: rider U, new underground distribution facilities, for the rate year commencing February 1, 2019*, Case No. PUR-2018-00042, Report of Deborah V. Ellenberg, Chief Hearing Examiner (Nov. 8, 2018) at 30-31.

<sup>4</sup> See *Application of Virginia Electric and Power Company For revision of a rate adjustment clause: rider U, new underground distribution facilities, for the rate year commencing February 1, 2020*, Case No. PUR-2019-00046, Report of D. Mathias Roussey, Jr., Hearing Examiner (Aug. 16, 2019) at 30.

<sup>5</sup> See *Application of Virginia Electric and Power Company For revision of a rate adjustment clause: rider U, new underground distribution facilities, for the rate year commencing April 1, 2022*, Case No. PUR-2021-00110, Report of Michael D. Thomas, Hearing Examiner (Feb. 4, 2022).

## SUMMARY OF THE SUP DATA

### Section I – Tap and Miles Converted

#### I.1 – Summary of Miles Converted

This Annual Report includes SUP distribution tap line undergrounding miles completed up to and including December 31, 2023. Miles completed through August 31, 2016, are included in Phase One and those completed as part of Phase Two from September 1, 2016, to December 31, 2016, were reported in the Company's annual report dated March 31, 2017, filed in Case No. PUE-2015-00114. Miles completed as the final part of Phase Two from January 1, 2017, to August 31, 2017, and the first part of Phase Three from September 1, 2017, to December 31, 2017, were reported in the Company's annual report dated March 31, 2018, filed in Case No. PUE-2016-00136. Miles completed as the final part of Phase Three from January 1, 2018, to January 31, 2019, were reported in the Company's annual report dated March 29, 2019, filed in Case No. PUE-2016-00136. Miles completed in Phase Four were reported in the Company's annual report dated March 31, 2020, filed in Case No. PUE-2016-00136. Miles completed in Phase Five up to and including December 31, 2020, were reported in the Company's annual report dated March 31, 2021, filed in Case No. PUE-2016-00136. Miles completed in Phase Six up to and including December 31, 2021, were reported in the Company's annual report dated March 31, 2022, filed in Case No. PUE-2016-00136. Miles completed in Phase Seven up to and including December 31, 2022, were reported in the Company's annual report dated March 31, 2023, filed in Case No. PUE-2016-00136.

The breakdown of miles and taps completed by region as of December 31, 2023, is shown in Table I below.

Table I – Miles and Taps Converted by Region

| Geo-Political Area            | Converted Miles | Converted Taps |
|-------------------------------|-----------------|----------------|
| Gloucester/Northern Neck      | 171.4           | 479            |
| Northern Virginia             | 524.9           | 1,659          |
| Richmond Metro/Tri-Cities     | 470.9           | 1,414          |
| Shenandoah Valley/W. Piedmont | 330.3           | 784            |
| Southeastern Virginia         | 269.5           | 991            |
| Southside Virginia            | 261.3           | 572            |
| <b>Grand Total</b>            | <b>2,028.2</b>  | <b>5,899</b>   |

The comprehensive listing of Phase Seven taps converted in 2023 is included in Appendix 2 attached hereto.

## 1.2 – Costs per Mile

The costs for the SUP are broken down by phase and into feasibility and construction categories of expenditures. Feasibility costs include project design and engineering, easement acquisition, communications, and other costs that are phase-related costs but are not directly attributable to a specific project. Construction costs include all labor, equipment, and materials required to complete the underground conversion in the field. The Company uses a Work Management Information System (“WMIS”) to track projects, and while there is mostly a one-to-one relationship between WMIS project number and tap device, some WMIS projects encompass more than one tap device. In those instances, the total construction cost as calculated by WMIS is reported at the project level and not split between tap devices. The summary of costs by phase as of December 31, 2023, is shown in Table 2 below. Feasibility costs are included for Phase Seven taps completed as of December 31, 2023.

Table 2 – Cost per Mile by Phase and Cost Type

| Phase        | Devices      | Miles          | Cost Per Mile |             | Total Cost            |                       |
|--------------|--------------|----------------|---------------|-------------|-----------------------|-----------------------|
|              |              |                | Construction  | Feasibility | Construction          | Feasibility           |
| One          | 1,249        | 408.9          | \$ 210,560    | \$ 127,021  | \$ 86,103,307         | \$ 51,942,017         |
| Two          | 678          | 249.4          | \$ 273,286    | \$ 145,901  | \$ 68,144,482         | \$ 36,380,672         |
| Three        | 1,168        | 417.8          | \$ 279,105    | \$ 151,278  | \$ 116,608,937        | \$ 63,203,373         |
| Four         | 671          | 247.5          | \$ 330,914    | \$ 168,404  | \$ 81,890,204         | \$ 41,674,500         |
| Five         | 944          | 321.6          | \$ 366,582    | \$ 206,193  | \$ 117,882,578        | \$ 66,306,040         |
| Six          | 671          | 220.7          | \$ 499,630    | \$ 211,943  | \$ 110,284,711        | \$ 48,096,503         |
| Seven*       | 518          | 162.4          | \$ 437,865    | \$ 210,000  | \$ 71,093,700         | \$ 34,097,000         |
| <b>Total</b> | <b>5,899</b> | <b>2,028.2</b> |               |             | <b>\$ 652,007,920</b> | <b>\$ 341,700,105</b> |

\* Up to 12/31/23, costs estimated only

Costs per mile are primarily driven by the customer density on the tap lines to be converted. The higher the customer density per mile, the more construction and feasibility costs are incurred. For example, on a higher customer density project there are more easements to obtain, and increased number of transformers and other equipment to install. Hence, in the aggregate, Phase Seven which has more customers-per-mile than earlier phases, three times the number in Phase One, cost more per mile. The relative costs per mile by phase, along with other legislative thresholds of events per mile and cost per customer impacted, are detailed in Table 3 below.

Table 3 – Legislative Thresholds by Phase

| Phase  | Devices | Miles | Events/Mile | Cost/Customer | Cost/Mile  |
|--------|---------|-------|-------------|---------------|------------|
| One    | 1,249   | 408.9 | 15.14       | \$ 18,487     | \$ 337,581 |
| Two    | 678     | 249.4 | 14.27       | \$ 11,829     | \$ 419,187 |
| Three  | 1,168   | 417.8 | 13.87       | \$ 11,880     | \$ 430,382 |
| Four   | 671     | 247.5 | 13.98       | \$ 10,100     | \$ 499,319 |
| Five   | 944     | 321.6 | 14.54       | \$ 10,121     | \$ 572,776 |
| Six    | 671     | 220.7 | 15.29       | \$ 9,538      | \$ 717,525 |
| Seven* | 518     | 162.4 | 15.27       | \$ 8,971      | \$ 647,867 |

\* Up to 12/31/23, costs estimated only

Feasibility costs are allocated on a per mile basis across all projects in that phase. Costs such as design, easement work, communications, and program overheads cannot be directly assigned to specific projects and thus are accounted for program-wide for that phase and then allocated on a per mile basis. The allocation basis captures the costs expended for feasibility and allocates based upon projects reaching certain process milestones. The comprehensive list of Phase Seven construction costs by project, for 2023 conversions, is included in Appendix 3 attached hereto.

## **Section 2 – Performance Improvements and Local Benefits**

### **2.1 – Event Count**

In order to gauge pre and post conversion tap line performance, each device's history (most recent ten-year period prior to the year of conversion) and post conversion experience is compared. Tap lines converted had an aggregate of 29,485 events over the appropriate ten-year analysis period. In order to estimate the event count reduction, the Company first looked at the length of time between project completion and the end of the study period. Each project was completed on its own schedule, and the Company had projects completed from April to December 2022.

On average, the 5,924 converted tap lines had 1,801 days of exposure post conversion. Those tap lines had experienced a total of 29,485 outage events in the ten-year analysis period prior to being converted to underground. Based upon history, the expected event count on these taps would be 14,549 without conversion ( $29,485/10 \times 1,801/365$ ). In 2023 a total of 65 outage events were recorded on the new protective devices for the converted tap lines, around 0.45% of the event count prior to conversion.

### **2.2 – SAIDI, SAIFI, and CAIDI**

The Company has examined the outage performance of the new devices and calculated the comparable SAIDI, SAIFI, and CAIDI for the customers served from the converted taps. This was done by comparing "zones." When a tap line is converted, a brand-new protective device (usually a fuse) is installed to isolate that zone. A total of 1,394 zone customers experienced an outage from the 219 events experienced post conversion, with another 3,296

down line customers also impacted. These events were primarily caused by underground equipment failure, but there were also dig ins and lightning outages. As a reference, the average customer minutes interrupted ("CMI") for the ten years prior to conversion was 36.41 million minutes for zone customers and 61.07 million minutes for zone and down line customers. The total CMI for the zone customers was 427,423 and for zone and down line customers the CMI was 1,121,404. The calculation for SAIDI is CMI/customer count, which yields 7.91 minutes for zone customers and 12.40 minutes for total customers. These SAIDI numbers are for the total exposure period (an average of 1,801 days); therefore, to determine the annual equivalent for SAIDI, it must be divided by 1,801 and then multiplied by 365. SAIFI is calculated by dividing the number of customer events by the customer count which yields a score of 0.0307 for zone customers and 0.0571 for total customers; these numbers must also be annualized. CAIDI is calculated by dividing SAIDI by SAIFI.

The reliability performance for tap lines prior to their conversion is shown in Table 4 below.

Table 4 – Tap Line Reliability Performance Prior to Conversion

|                    | Customers | SAIDI       | SAIFI  | CAIDI       |
|--------------------|-----------|-------------|--------|-------------|
| Zone               | 54,009    | 674 minutes | 1.1209 | 601 minutes |
| Zone and Down Line | 90,436    | 675 minutes | 1.2109 | 557 minutes |

The reliability performance for tap lines after their conversion is shown in Table 5 below.

Table 5 – Tap Line Reliability Performance Subsequent to Conversion

|                    | Customers | SAIDI        | SAIFI  | CAIDI       |
|--------------------|-----------|--------------|--------|-------------|
| Zone               | 54,009    | 1.60 minutes | 0.0062 | 257 minutes |
| Zone and Down Line | 90,436    | 2.51 minutes | 0.0116 | 217 minutes |

These data demonstrate that there was a significant improvement in reliability for the undergrounded facilities.

### **Section 3 – Storm Grid Analysis**

When the Company experiences a significant storm event, defined for the purposes of this report as having a total length of restoration (TLR) period of 72 hours or more, an in-depth analysis of SUP benefits is conducted. Using the Company's grid system, the analysis tracks the storm's path and captures granular outage information which can then be used to ascertain an estimated outage rate (or failure rate) per mile of unconverted SUP candidate tap lines. This failure rate can then be used to estimate the likely reduction in restoration time based upon tap lines converted prior to the storm, and the projected decrease once the SUP is completed. During 2023 the Company did not experience such a storm event. The most recent



analysis of this nature was included in the most previous report which documents the significant reductions in the TLR directly attributed to the SUP.

**Section 4 – Customer Services Remaining Overhead**

Collection of data on services remaining overhead commenced in 2019. Statistics provided herein include projects closed prior to and including December 31, 2023. Prior OH Services represents the total direct customers, on projects with at least one service that remains overhead, who had an overhead service before the project commenced.

Table 6 – Services Remaining Overhead by Reason

| Remaining OH Reason  | Services Left OH | %             |
|----------------------|------------------|---------------|
| Accessibility Issues | 929              | 52.2%         |
| Customer Option      | 483              | 27.2%         |
| Pipe Mast            | 182              | 10.2%         |
| Blue Book/Standards  | 95               | 5.3%          |
| 60 Amp Meter Base    | 89               | 5.0%          |
| <b>Grand Total</b>   | <b>1,778</b>     | <b>100.0%</b> |

Table 7 – Services Remaining Overhead by Area

| Area                          | Services Left OH | Prior OH Services | %           |
|-------------------------------|------------------|-------------------|-------------|
| Gloucester/Northern Neck      | 46               | 232               | 19.8%       |
| Northern Virginia             | 251              | 2,512             | 10.0%       |
| Richmond Metro/Tri-Cities     | 226              | 3,827             | 5.9%        |
| Shenandoah Valley/W. Piedmont | 270              | 670               | 40.3%       |
| Southeastern Virginia         | 242              | 3,804             | 6.4%        |
| Southside Virginia            | 127              | 712               | 17.8%       |
| <b>Grand Total</b>            | <b>1,162</b>     | <b>11,757</b>     | <b>9.9%</b> |

**Section 5 – Other Company Programs Undertaken to Achieve Distribution Reliability Benefits**

**5.1 – Right-of-Way Clearing and Vegetation Management**

Right of way clearing refers to scheduled cutting of trees and brush, referred to as bid mileage activity internally. Vegetation Management refers to all associated tree and brush maintenance activities, including salaried forester analysis and oversight, non-cyclical clearing, and the scheduled bid mileage activity.

Right-of-way clearing and vegetation management are important Company programs to reduce customer outages. The SUP does not diminish the need for, and the Company’s commitment to, right-of-way clearing and vegetation management. Table 8 shows the ten-year

history of the Company's right-of-way clearing and vegetation activities. Corridor Improvement activities approved within the Grid Transformation Plan ("GTP") are included in Section 5.4.

**Table 8 – The Company's right-of-way clearing and vegetation activities**

|  |     | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    | 2024 Plan |
|--|-----|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| Right of Way Clearing Spend (Cycle Trim) | \$M | \$32.00 | \$29.50 | \$27.50 | \$25.50 | \$26.80 | \$29.00 | \$41.05 | \$39.06 | \$42.66 | \$37.80 | \$48.70   |
| Total Vegetation Management Spend        | \$M | \$41.00 | \$38.00 | \$37.40 | \$36.90 | \$38.00 | \$39.90 | \$59.32 | \$64.27 | \$60.59 | \$48.08 | \$59.80   |
| Dominion Foresters - Distribution        | FTE | 20      | 19      | 20      | 20      | 20      | 20      | 21      | 21      | 21      | 20      | 20        |
| Contract Tree Trimmers - Distribution    | FTE | 479     | 516     | 514     | 514     | 525     | 522     | 620     | 626     | 626     | 501     | 552       |

### 5.2 – Overhead Line Strengthening

Historically, the Company has not had a specific overhead line strengthening program, although elements of its Capital Reliability spending do result in overhead distribution (both mainline and tap lines) being brought up to current standards. The information about the Company's overhead line strengthening provided below reflects the Capital Reliability programmatic spending on programs such as Circuit Reconditioning and Capital Asset Rebuild. Other strengthening is done as needed in upgrading or rebuilding lines for other drivers such as new load. These costs would be captured in other programs and not reported here, as they vary by project and are not part of the programmatic strengthening activities.

On January 1, 2020, the Company began implementation of new design and construction standards. The new standards minimize the amount of damage and associated repairs needed during normal operational days as well as severe weather events, allowing the grid to recover more quickly so customers and community activities can return to normal. Testing conducted for the Company by the Electric Power Research Institute ("EPRI") at their research facility in Lenox, MA showed that, for their simulation of a large tree falling on the distribution line, the new standards will result in significantly less infrastructure damage. These standards are used for all construction activities going forward.

The figures below reflect the Company's investment in Capital Reliability programs that include elements of overhead line strengthening.

**Table 9 – Overhead Line Strengthening**

|   |     | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    | 2024 Plan |
|---|-----|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| Overhead Line Strengthening Spend                   | \$M | \$65.30 | \$54.00 | \$49.80 | \$64.70 | \$60.00 | \$56.67 | \$47.03 | \$48.40 | \$58.79 | \$56.78 | \$36.56   |
| Distribution Line Construction Resources - Dominion | FTE | 837     | 861     | 860     | 860     | 855     | 774     | 761     | 704     | 746     | 740     | 775       |
| Contract OH Distribution Line Resources             | FTE | 309     | 332     | 356     | 449     | 418     | 315     | 405     | 477     | 734     | 818     | 655       |

### 5.3 – Deployment of Storm Response Resources

For deployment of storm response resources (i.e., the manpower required to respond to customer service interruptions caused by severe weather), the Company's utilizes its own employees, as well as on-system contractors. If warranted, off-system contractors and mutual

aid crews from other utilities will be brought on to support an individual storm. These expenditures vary by storm need.

Table 10 – Deployment of Storm Response Resources

|  | 2014         | 2015     | 2016      | 2017     | 2018      | 2019      | 2020      | 2021      | 2022      | 2023     | 2024 Plan |
|--|--------------|----------|-----------|----------|-----------|-----------|-----------|-----------|-----------|----------|-----------|
| Storm Spending                         | \$M \$ 11.90 | \$ 14.50 | \$ 62.40  | \$ 17.40 | \$ 107.60 | \$ 72.62  | \$ 50.15  | \$ 86.30  | \$ 127.70 | \$ 24.40 | \$ 30.70  |
| Service Restoration Spending           | \$M \$ 40.70 | \$ 44.50 | \$ 46.50  | \$ 45.20 | \$ 57.30  | \$ 56.99  | \$ 63.80  | \$ 57.10  | \$ 65.76  | \$ 62.20 | \$ 60.60  |
| Storm and Service Restoration Spending | \$M \$ 52.60 | \$ 59.00 | \$ 108.90 | \$ 62.70 | \$ 164.90 | \$ 129.61 | \$ 113.95 | \$ 143.40 | \$ 193.46 | \$ 86.60 | \$ 91.30  |
| Distribution Line Resources - Dominion | FTE 1,096    | 1,124    | 1,122     | 1,122    | 1,122     | 1,047     | 1,043     | 959       | 996       | 1,046    | 1,075     |

#### 5.4 – Grid Transformation Plan (GTP) Hardening Programs

Please refer to the GTP Annual Report filed with the Commission on March 29, 2024, in Case Nos. PUR-2019-00154, PUR-2021-00127, and PUR-2023-00051, for details on main feeder hardening and corridor improvement activities included in the GTP.

### CONCLUSION

Dominion Energy Virginia's SUP is an important investment in the resiliency of the Company's distribution system and provides real benefits to its customers at the local level and system wide. As the SUP continues to be implemented and as time passes, the Company anticipates that the benefits of the SUP will grow for all local communities and the portions of the Commonwealth that the Company serves, ensuring geographic and social equity with continuous customer focus. Elimination of outage events in labor intensive locations helps mitigate safety issues for Dominion crews, improves the lives of the Commonwealth's citizens, and demonstrates effective stewardship of our system and resources.

Appendix 1 – History of SAIDI, SAIFI and CAIDI on a regional and state-wide basis.

| SAIDI Inc MS                  |  | 2014   | 2015   | 2016   | 2017   | 2018     | 2019   | 2020   | 2021     | 2022     | 2023   |
|-------------------------------|--|--------|--------|--------|--------|----------|--------|--------|----------|----------|--------|
| Gloucester/Northern Neck      |  | 229.95 | 514.18 | 477.19 | 380.79 | 2,967.40 | 322.29 | 706.16 | 374.16   | 418.69   | 246.07 |
| Northern Virginia             |  | 137.28 | 142.69 | 162.04 | 164.88 | 656.84   | 272.32 | 163.28 | 238.88   | 471.96   | 184.11 |
| Richmond Metro/Tri-Cities     |  | 172.70 | 254.93 | 963.81 | 193.59 | 765.07   | 198.58 | 219.90 | 544.74   | 337.66   | 286.24 |
| Shenandoah Valley/W. Piedmont |  | 207.28 | 197.99 | 262.57 | 182.25 | 1,222.81 | 420.82 | 376.27 | 222.79   | 1,168.94 | 203.99 |
| Southside Virginia            |  | 167.45 | 298.15 | 392.72 | 282.56 | 2,333.15 | 553.34 | 388.74 | 2,205.12 | 919.82   | 289.23 |
| Southeastern Virginia         |  | 134.03 | 136.74 | 651.91 | 115.81 | 550.91   | 214.99 | 522.07 | 99.55    | 185.54   | 108.52 |
| Virginia                      |  | 152.57 | 183.10 | 500.08 | 166.66 | 798.52   | 260.12 | 316.99 | 318.66   | 421.47   | 190.20 |
| SAIDI ex MS                   |  | 2014   | 2015   | 2016   | 2017   | 2018     | 2019   | 2020   | 2021     | 2022     | 2023   |
| Gloucester/Northern Neck      |  | 169.50 | 189.63 | 250.49 | 241.37 | 291.79   | 232.78 | 258.86 | 247.53   | 246.20   | 169.71 |
| Northern Virginia             |  | 97.11  | 96.59  | 122.40 | 109.70 | 135.32   | 139.48 | 127.11 | 119.61   | 109.91   | 108.92 |
| Richmond Metro/Tri-Cities     |  | 128.40 | 140.27 | 163.44 | 120.71 | 160.02   | 142.34 | 141.84 | 149.08   | 157.60   | 154.53 |
| Shenandoah Valley/W. Piedmont |  | 148.83 | 164.94 | 191.12 | 154.12 | 269.16   | 272.12 | 233.09 | 222.79   | 250.83   | 159.24 |
| Southside Virginia            |  | 153.86 | 178.83 | 211.54 | 191.82 | 301.49   | 273.37 | 239.66 | 261.87   | 317.01   | 289.20 |
| Southeastern Virginia         |  | 100.67 | 109.07 | 108.62 | 96.93  | 101.41   | 117.44 | 114.88 | 94.80    | 97.14    | 89.75  |
| Virginia                      |  | 112.37 | 119.64 | 138.20 | 117.41 | 149.60   | 149.87 | 140.98 | 133.47   | 136.04   | 123.32 |
| SAIFI Inc MS                  |  | 2014   | 2015   | 2016   | 2017   | 2018     | 2019   | 2020   | 2021     | 2022     | 2023   |
| Gloucester/Northern Neck      |  | 1.97   | 2.61   | 2.96   | 2.40   | 4.99     | 2.23   | 2.98   | 2.28     | 2.69     | 1.97   |
| Northern Virginia             |  | 1.23   | 1.26   | 1.43   | 1.32   | 1.88     | 1.55   | 1.39   | 1.51     | 1.53     | 1.32   |
| Richmond Metro/Tri-Cities     |  | 1.49   | 1.53   | 2.22   | 1.56   | 2.30     | 1.56   | 1.55   | 1.76     | 1.84     | 1.68   |
| Shenandoah Valley/W. Piedmont |  | 1.45   | 1.50   | 1.46   | 1.24   | 2.92     | 2.58   | 1.92   | 1.62     | 2.58     | 1.61   |
| Southside Virginia            |  | 1.26   | 1.54   | 1.62   | 1.79   | 3.55     | 2.25   | 2.15   | 2.87     | 2.49     | 1.61   |
| Southeastern Virginia         |  | 1.22   | 1.27   | 1.75   | 1.04   | 1.69     | 1.49   | 1.79   | 0.99     | 1.31     | 1.07   |
| Virginia                      |  | 1.32   | 1.38   | 1.74   | 1.32   | 2.12     | 1.65   | 1.64   | 1.48     | 1.67     | 1.37   |
| SAIFI ex MS                   |  | 2014   | 2015   | 2016   | 2017   | 2018     | 2019   | 2020   | 2021     | 2022     | 2023   |
| Gloucester/Northern Neck      |  | 1.67   | 1.55   | 2.37   | 1.97   | 2.69     | 1.97   | 1.94   | 2.00     | 1.97     | 1.64   |
| Northern Virginia             |  | 1.05   | 1.03   | 1.27   | 1.08   | 1.23     | 1.12   | 1.23   | 1.10     | 1.07     | 1.08   |
| Richmond Metro/Tri-Cities     |  | 1.32   | 1.27   | 1.40   | 1.23   | 1.38     | 1.31   | 1.26   | 1.19     | 1.32     | 1.37   |
| Shenandoah Valley/W. Piedmont |  | 1.26   | 1.44   | 1.29   | 1.10   | 1.92     | 1.91   | 1.70   | 1.62     | 1.84     | 1.48   |
| Southside Virginia            |  | 1.21   | 1.24   | 1.33   | 1.57   | 2.03     | 1.57   | 1.77   | 1.83     | 1.87     | 1.61   |
| Southeastern Virginia         |  | 1.09   | 1.11   | 1.09   | 0.91   | 0.99     | 1.08   | 1.09   | 0.97     | 0.98     | 0.96   |
| Virginia                      |  | 1.15   | 1.16   | 1.27   | 1.10   | 1.30     | 1.24   | 1.26   | 1.16     | 1.20     | 1.16   |
| CAIDI Inc MS                  |  | 2014   | 2015   | 2016   | 2017   | 2018     | 2019   | 2020   | 2021     | 2022     | 2023   |
| Gloucester/Northern Neck      |  | 116.52 | 196.97 | 160.94 | 158.85 | 595.11   | 144.32 | 236.78 | 163.79   | 155.68   | 124.75 |
| Northern Virginia             |  | 111.94 | 112.99 | 112.93 | 125.31 | 349.49   | 175.20 | 117.36 | 157.83   | 309.08   | 139.44 |
| Richmond Metro/Tri-Cities     |  | 115.85 | 166.89 | 434.83 | 123.73 | 333.18   | 127.00 | 142.01 | 309.15   | 183.40   | 170.77 |
| Shenandoah Valley/W. Piedmont |  | 142.54 | 132.41 | 179.67 | 146.69 | 419.47   | 163.07 | 195.66 | 137.58   | 452.21   | 126.52 |
| Southside Virginia            |  | 132.75 | 193.37 | 242.77 | 157.77 | 656.79   | 246.10 | 180.90 | 767.37   | 369.44   | 179.41 |
| Southeastern Virginia         |  | 109.86 | 107.97 | 372.33 | 111.86 | 325.40   | 144.77 | 292.14 | 100.26   | 142.00   | 101.49 |
| Virginia                      |  | 115.69 | 132.58 | 287.18 | 126.15 | 376.68   | 157.53 | 193.01 | 215.60   | 253.11   | 138.74 |
| CAIDI ex MS                   |  | 2014   | 2015   | 2016   | 2017   | 2018     | 2019   | 2020   | 2021     | 2022     | 2023   |
| Gloucester/Northern Neck      |  | 101.69 | 122.04 | 105.62 | 122.60 | 108.30   | 118.15 | 133.33 | 123.47   | 125.10   | 103.70 |
| Northern Virginia             |  | 92.50  | 94.19  | 96.30  | 101.32 | 110.30   | 124.68 | 103.49 | 109.04   | 103.03   | 101.27 |
| Richmond Metro/Tri-Cities     |  | 97.63  | 110.32 | 116.79 | 98.29  | 116.00   | 108.52 | 113.01 | 124.92   | 119.50   | 113.05 |
| Shenandoah Valley/W. Piedmont |  | 118.05 | 114.24 | 148.59 | 139.76 | 140.11   | 142.11 | 137.15 | 137.58   | 136.06   | 107.36 |
| Southside Virginia            |  | 127.17 | 144.79 | 159.06 | 122.15 | 148.36   | 173.58 | 135.39 | 142.80   | 169.24   | 179.43 |
| Southeastern Virginia         |  | 92.71  | 98.15  | 99.99  | 106.69 | 102.57   | 108.79 | 105.67 | 97.82    | 98.99    | 93.41  |
| Virginia                      |  | 97.37  | 103.55 | 108.41 | 106.73 | 114.82   | 120.48 | 111.86 | 114.86   | 113.46   | 105.90 |



| Device ID  | WMIS    | Phase | Conversion |       | Length            | County/City | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|---------|-------|------------|-------|-------------------|-------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |         |       | Date       | Miles |                   |             |                  |                    | Prior to Conversion  | Conversion | Events      | Events      | Events      |
|            |         |       |            |       |                   |             |                  |                    | Exc ME               | Inc ME     |             |             |             |
| 02827 F1   | 7607934 | 1     | 07/23/2014 | 0.10  | Sussex            | 1           | -                | 1                  | 3                    |            |             |             |             |
| 05323 F48  | 7609491 | 1     | 08/08/2014 | 0.13  | Powhatan          | 1           | -                | 3                  | 3                    |            |             |             |             |
| 06431 F83  | 7607936 | 1     | 08/13/2014 | 0.09  | Hanover           | 2           | -                | 0                  | 1                    |            |             |             |             |
| 02313EF20  | 7607942 | 1     | 08/22/2014 | 0.13  | Surry             | 1           | -                | 1                  | 2                    |            |             |             |             |
| 02465 F106 | 7607872 | 1     | 08/26/2014 | 0.12  | Petersburg city   | 1           | -                | 1                  | 4                    |            |             |             |             |
| 23354 F58  | 7609640 | 1     | 08/26/2014 | 0.08  | Chesapeake city   | 1           | -                | 1                  | 1                    |            |             |             |             |
| 02365AF43  | 7607944 | 1     | 08/27/2014 | 0.08  | Sussex            | 1           | -                | 1                  | 2                    |            |             |             |             |
| 01365 F88  | 7608854 | 1     | 09/01/2014 | 0.09  | Henrico           | 1           | -                | 2                  | 3                    |            |             |             |             |
| 26477QF351 | 7608597 | 1     | 09/05/2014 | 0.08  | Suffolk city      | 1           | -                | 1                  | 1                    |            |             |             |             |
| 63309SF460 | 7610286 | 1     | 09/12/2014 | 0.21  | Buckingham        | 1           | -                | 1                  | 1                    |            |             |             |             |
| 06385FF228 | 7618133 | 1     | 09/19/2014 | 0.19  | Hanover           | 1           | -                | 0                  | 0                    |            |             |             |             |
| 05319 F36  | 7609505 | 1     | 09/25/2014 | 0.09  | Chesterfield      | 2           | -                | 1                  | 1                    |            |             |             |             |
| 05406 F162 | 7612192 | 1     | 09/26/2014 | 0.12  | Powhatan          | 2           | -                | 0                  | 3                    |            |             |             |             |
| 05323 F461 | 7609500 | 1     | 09/27/2014 | 0.09  | Powhatan          | 1           | -                | 3                  | 3                    |            |             |             |             |
| 04308UF63  | 7615690 | 1     | 09/29/2014 | 0.14  | Middlesex         | 2           | -                | 0                  | 0                    |            |             |             |             |
| 28761 F32  | 7607639 | 1     | 09/30/2014 | 0.12  | New Kent          | 2           | -                | 2                  | 3                    |            |             |             |             |
| 63309HF500 | 7610271 | 1     | 09/30/2014 | 0.14  | Buckingham        | 1           | -                | 4                  | 4                    |            |             |             |             |
| 02342BF5   | 7607933 | 1     | 10/02/2014 | 0.11  | Dinwiddle         | 1           | -                | 2                  | 3                    |            |             |             |             |
| 02370DF275 | 7616665 | 1     | 10/02/2014 | 0.11  | Chesterfield      | 1           | -                | 0                  | 2                    |            |             |             |             |
| 04331 F136 | 7607439 | 1     | 10/02/2014 | 0.17  | Gloucester        | 1           | -                | 3                  | 6                    |            |             |             |             |
| 23361 F550 | 7609647 | 1     | 10/06/2014 | 0.06  | Chesapeake city   | 1           | -                | 0                  | 0                    |            |             |             |             |
| 63427F354  | 7619187 | 1     | 10/06/2014 | 0.17  | Buckingham        | 1           | -                | 0                  | 0                    |            |             |             |             |
| 23356AF164 | 7615289 | 1     | 10/09/2014 | 0.10  | Chesapeake city   | 1           | -                | 1                  | 2                    |            |             |             |             |
| 04308 F871 | 7615669 | 1     | 10/15/2014 | 0.12  | Middlesex         | 2           | -                | 1                  | 1                    |            |             |             |             |
| 04396 F163 | 7610521 | 1     | 10/15/2014 | 0.10  | Gloucester        | 1           | -                | 4                  | 5                    |            |             |             |             |
| 45414 F234 | 7619463 | 1     | 10/17/2014 | 0.11  | Prince William    | 1           | -                | 2                  | 3                    |            |             |             |             |
| 48726AF180 | 7625946 | 1     | 10/21/2014 | 0.14  | Loudoun           | 1           | -                | 0                  | 0                    |            |             |             |             |
| 01451 F47  | 7618122 | 1     | 10/22/2014 | 0.09  | Goochland         | 2           | -                | 0                  | 2                    |            |             |             |             |
| 48666 F227 | 7623352 | 1     | 10/22/2014 | 0.17  | Loudoun           | 1           | -                | 1                  | 3                    |            |             |             |             |
| 04333LF723 | 7627110 | 1     | 10/23/2014 | 0.13  | King and Queen    | 1           | -                | 1                  | 1                    |            |             |             |             |
| 42481 F140 | 7621038 | 1     | 10/23/2014 | 0.12  | Stafford          | 2           | -                | 0                  | 0                    |            |             |             |             |
| 42493BF267 | 7621047 | 1     | 10/23/2014 | 0.12  | Spotsylvania      | 1           | -                | 1                  | 1                    |            |             |             |             |
| 04302 F118 | 7626915 | 1     | 10/24/2014 | 0.11  | Middlesex         | 1           | -                | 0                  | 2                    |            |             |             |             |
| 04397 F130 | 7611165 | 1     | 10/24/2014 | 0.18  | Gloucester        | 1           | -                | 5                  | 8                    |            |             |             |             |
| 03315 F291 | 7615454 | 1     | 10/28/2014 | 0.16  | Westmoreland      | 1           | -                | 1                  | 3                    |            |             |             |             |
| 04333KF693 | 7627103 | 1     | 10/28/2014 | 0.19  | King William      | 2           | -                | 0                  | 0                    |            |             |             |             |
| 63427 F71  | 7619196 | 1     | 10/28/2014 | 0.17  | Cumberland        | 1           | -                | 0                  | 0                    |            |             |             |             |
| 63711 F545 | 7619137 | 1     | 10/28/2014 | 0.18  | Cumberland        | 1           | -                | 2                  | 3                    |            |             |             |             |
| 65904 F13  | 7616799 | 1     | 10/28/2014 | 0.13  | Halifax           | 2           | -                | 1                  | 1                    |            |             |             |             |
| 82350 F170 | 7616648 | 1     | 10/28/2014 | 0.10  | Augusta           | 1           | -                | 3                  | 3                    |            |             |             |             |
| 23361 F505 | 7625760 | 1     | 10/29/2014 | 0.09  | Chesapeake city   | 2           | -                | 0                  | 0                    |            |             |             |             |
| 64920 F737 | 7624227 | 1     | 10/31/2014 | 0.13  | Mecklenburg       | 1           | -                | 1                  | 2                    |            |             |             |             |
| 06428PF2   | 7622385 | 1     | 11/03/2014 | 0.23  | New Kent          | 1           | -                | 0                  | 0                    |            |             |             |             |
| 48776 F274 | 7620080 | 1     | 11/03/2014 | 0.18  | Loudoun           | 2           | 3                | 0                  | 1                    |            |             |             |             |
| 64920 F92  | 7615264 | 1     | 11/03/2014 | 0.10  | Mecklenburg       | 1           | -                | 2                  | 3                    |            |             |             |             |
| 81351AF3   | 7608727 | 1     | 11/03/2014 | 0.15  | Albemarle         | 1           | -                | 4                  | 4                    |            |             |             |             |
| 82438EF138 | 7616686 | 1     | 11/03/2014 | 0.08  | Augusta           | 1           | -                | 0                  | 1                    |            |             |             |             |
| 42494 F95  | 7621054 | 1     | 11/05/2014 | 0.34  | Spotsylvania      | 1           | -                | 4                  | 5                    |            |             |             |             |
| 06431 F251 | 7626045 | 1     | 11/06/2014 | 0.15  | King William      | 2           | -                | 2                  | 3                    |            |             |             |             |
| 22431 F57  | 7610369 | 1     | 11/06/2014 | 0.09  | Newport News city | 1           | -                | 5                  | 7                    |            |             |             |             |
| 42330LF472 | 7629067 | 1     | 11/06/2014 | 0.25  | King George       | 2           | -                | 3                  | 3                    |            |             |             |             |
| 42342BF106 | 7620959 | 1     | 11/06/2014 | 0.30  | King George       | 2           | -                | 0                  | 3                    |            |             |             |             |
| 65911 F640 | 7625127 | 1     | 11/06/2014 | 0.19  | Halifax           | 2           | -                | 3                  | 3                    |            |             |             |             |
| 65953 F562 | 7616802 | 1     | 11/06/2014 | 0.13  | Charlotte         | 1           | -                | 3                  | 4                    |            |             |             |             |
| 85872 F35  | 7615996 | 1     | 11/06/2014 | 0.20  | Rockbridge        | 1           | -                | 2                  | 4                    |            |             |             |             |
| 03304 F1   | 7615190 | 1     | 11/07/2014 | 0.21  | Northumberland    | 1           | -                | 3                  | 6                    |            |             |             |             |
| 42330EF196 | 7629060 | 1     | 11/12/2014 | 0.23  | King George       | 1           | -                | 2                  | 3                    |            |             |             |             |
| 42495 F48  | 7621098 | 1     | 11/12/2014 | 0.29  | Spotsylvania      | 1           | -                | 1                  | 3                    |            |             |             |             |
| 01451 F52  | 7618127 | 1     | 11/14/2014 | 0.16  | Goochland         | 3           | -                | 1                  | 1                    |            |             |             |             |
| 42330 F185 | 7629046 | 1     | 11/14/2014 | 0.23  | King George       | 1           | -                | 1                  | 3                    |            |             |             |             |
| 42340 F88  | 7620996 | 1     | 11/14/2014 | 0.11  | King George       | 2           | -                | 2                  | 2                    |            |             |             |             |
| 42342BF45  | 7620954 | 1     | 11/14/2014 | 0.26  | King George       | 1           | -                | 2                  | 3                    |            |             |             |             |
| 47719JF344 | 7609083 | 1     | 11/14/2014 | 0.08  | Warren            | 1           | -                | 0                  | 0                    |            |             |             |             |
| 28460EF37  | 7628340 | 1     | 11/17/2014 | 0.17  | Charles City      | 3           | -                | 0                  | 0                    |            |             |             |             |
| 44363 F15  | 7615954 | 1     | 11/17/2014 | 0.10  | Fairfax           | -           | 1                | 4                  | 4                    |            |             |             |             |
| 47493 F77  | 7632172 | 1     | 11/17/2014 | 0.10  | Fauquier          | 2           | -                | 1                  | 3                    |            |             |             |             |
| 48666 F36  | 7624003 | 1     | 11/17/2014 | 0.33  | Loudoun           | 3           | -                | 3                  | 8                    |            |             |             |             |
| 48718 F984 | 7631542 | 1     | 11/17/2014 | 0.18  | Loudoun           | 1           | -                | 1                  | 3                    |            |             |             |             |
| 01450 F240 | 7618081 | 1     | 11/18/2014 | 0.12  | Goochland         | 1           | -                | 1                  | 1                    |            |             |             |             |
| 04302 F38  | 7626897 | 1     | 11/18/2014 | 0.11  | Middlesex         | 1           | -                | 1                  | 2                    |            |             |             |             |



| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |        | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|---------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|--------|-------------------|-------------------|-------------------|
|            |         |       |                 |              |                     |                  |                    | Exc ME               | Inc ME | Conversion Events | Conversion Events | Conversion Events |
| 04308 F190 | 7615652 | 1     | 11/18/2014      | 0.19         | Middlesex           | 1                | 1                  | 3                    | 3      |                   |                   |                   |
| 04308 F874 | 7615684 | 1     | 11/18/2014      | 0.20         | Middlesex           | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 04331 F257 | 7627020 | 1     | 11/18/2014      | 0.13         | Gloucester          | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 04396 F123 | 7627127 | 1     | 11/18/2014      | 0.21         | Gloucester          | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 04396 F294 | 7627132 | 1     | 11/18/2014      | 0.18         | Gloucester          | 1                | -                  | 0                    | 2      |                   |                   |                   |
| 23499AF74  | 7625698 | 1     | 11/18/2014      | 0.20         | Chesapeake city     | 4                | -                  | 1                    | 2      |                   |                   |                   |
| 48719KF66  | 7620077 | 1     | 11/18/2014      | 0.13         | Clarke              | 1                | -                  | 6                    | 8      |                   |                   |                   |
| 05436 F119 | 7621922 | 1     | 11/19/2014      | 0.12         | Chesterfield        | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 26347 F211 | 7608362 | 1     | 11/19/2014      | 0.09         | Isle of Wight       | 1                | 2                  | 3                    | 3      |                   |                   |                   |
| 42342BF44  | 7620936 | 1     | 11/19/2014      | 0.12         | King George         | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 82343DF48  | 7616704 | 1     | 11/19/2014      | 0.21         | Harrisonburg city   | 2                | -                  | 3                    | 3      |                   |                   |                   |
| 45414 F132 | 7619458 | 1     | 11/20/2014      | 0.09         | Prince William      | 1                | -                  | 1                    | 2      |                   |                   |                   |
| 48718 F110 | 7631249 | 1     | 11/20/2014      | 0.25         | Loudoun             | 1                | -                  | 1                    | 2      |                   |                   |                   |
| 82400 F75  | 7616788 | 1     | 11/20/2014      | 0.16         | Staunton city       | 1                | -                  | 0                    | 3      |                   |                   |                   |
| 42342BF168 | 7620970 | 1     | 11/21/2014      | 0.10         | King George         | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 42342GF129 | 7629079 | 1     | 11/21/2014      | 0.34         | King George         | 1                | -                  | 3                    | 6      |                   |                   |                   |
| 42495 F10  | 7621096 | 1     | 11/21/2014      | 0.23         | Spotsylvania        | 4                | 1                  | 1                    | 3      |                   |                   |                   |
| 42727OF462 | 7621101 | 1     | 11/21/2014      | 0.14         | Stafford            | 1                | -                  | 1                    | 2      |                   |                   |                   |
| 48387 F467 | 7631419 | 1     | 11/21/2014      | 0.12         | Loudoun             | 3                | -                  | 1                    | 2      |                   |                   |                   |
| 48387GF651 | 7608606 | 1     | 11/21/2014      | 0.14         | Loudoun             | 1                | -                  | 4                    | 4      |                   |                   |                   |
| 47322 F79  | 7632167 | 1     | 11/22/2014      | 0.39         | Fauquier            | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 06471AF102 | 7626019 | 1     | 11/24/2014      | 0.23         | Hanover             | 1                | -                  | 0                    | 2      |                   |                   |                   |
| 06476 F235 | 7609990 | 1     | 11/24/2014      | 0.08         | Hanover             | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 26370 F25  | 7608626 | 1     | 11/24/2014      | 0.12         | Chesapeake city     | 1                | -                  | 1                    | 5      |                   |                   |                   |
| 45376 F110 | 7619293 | 1     | 11/24/2014      | 0.10         | Prince William      | 2                | -                  | 3                    | 4      |                   |                   |                   |
| 47322 F690 | 7630876 | 1     | 11/24/2014      | 0.24         | Fauquier            | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 47322DF41  | 7620082 | 1     | 11/24/2014      | 0.10         | Fauquier            | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 48395 F633 | 7631651 | 1     | 11/24/2014      | 0.12         | Loudoun             | 2                | -                  | 2                    | 2      |                   |                   |                   |
| 63427 F113 | 7619200 | 1     | 11/24/2014      | 0.11         | Buckingham          | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 63711 F754 | 7619176 | 1     | 11/24/2014      | 0.11         | Cumberland          | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 48666 F230 | 7623258 | 1     | 11/25/2014      | 0.17         | Loudoun             | 1                | 1                  | 1                    | 4      |                   |                   |                   |
| 48666 F71  | 7631391 | 1     | 11/25/2014      | 0.10         | Loudoun             | 3                | -                  | 1                    | 2      |                   |                   |                   |
| 48776 F216 | 7608820 | 1     | 11/25/2014      | 0.19         | Loudoun             | 2                | 1                  | 3                    | 4      |                   |                   |                   |
| 06430DF253 | 7625991 | 1     | 11/26/2014      | 0.08         | Hanover             | 2                | -                  | 2                    | 2      |                   |                   |                   |
| 48718 F179 | 7631235 | 1     | 11/26/2014      | 0.13         | Loudoun             | 1                | -                  | 3                    | 5      |                   |                   |                   |
| 25485 F449 | 7626433 | 1     | 12/01/2014      | 0.18         | Virginia Beach city | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 25485GF118 | 7626436 | 1     | 12/01/2014      | 0.22         | Virginia Beach city | 2                | -                  | 1                    | 1      |                   |                   |                   |
| 26456 F119 | 7632199 | 1     | 12/01/2014      | 0.09         | Suffolk city        | 1                | -                  | 1                    | 2      |                   |                   |                   |
| 28428BF16  | 7622200 | 1     | 12/01/2014      | 0.16         | New Kent            | 2                | -                  | 1                    | 2      |                   |                   |                   |
| 81339DF307 | 7632181 | 1     | 12/01/2014      | 0.11         | Albemarle           | 3                | -                  | 2                    | 3      |                   |                   |                   |
| 03305BF34  | 7626651 | 1     | 12/02/2014      | 0.11         | Richmond            | 3                | -                  | 0                    | 2      |                   |                   |                   |
| 03315 F247 | 7615308 | 1     | 12/02/2014      | 0.20         | Westmoreland        | 1                | -                  | 3                    | 4      |                   |                   |                   |
| 03350 F313 | 7626704 | 1     | 12/02/2014      | 0.08         | Essex               | 2                | -                  | 2                    | 2      |                   |                   |                   |
| 05323 F458 | 7621906 | 1     | 12/02/2014      | 0.14         | Powhatan            | 1                | -                  | 0                    | 3      |                   |                   |                   |
| 06316 F512 | 7628958 | 1     | 12/02/2014      | 0.19         | Richmond city       | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 42342 F55  | 7621025 | 1     | 12/02/2014      | 0.39         | King George         | 1                | -                  | 2                    | 6      |                   |                   |                   |
| 47322 F689 | 7630885 | 1     | 12/02/2014      | 0.21         | Fauquier            | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 02355 F141 | 7622001 | 1     | 12/03/2014      | 0.31         | Petersburg city     | 2                | -                  | 1                    | 4      |                   |                   |                   |
| 05339LF536 | 7618021 | 1     | 12/03/2014      | 0.26         | Chesterfield        | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 25485 F155 | 7626430 | 1     | 12/03/2014      | 0.19         | Virginia Beach city | 3                | -                  | 4                    | 4      |                   |                   |                   |
| 25485 F185 | 7626443 | 1     | 12/03/2014      | 0.07         | Virginia Beach city | -                | 3                  | 0                    | 1      |                   |                   |                   |
| 25485NF186 | 7626443 | 1     | 12/03/2014      | 0.12         | Virginia Beach city | 2                | 1                  | 1                    | 1      |                   |                   |                   |
| 47719 F840 | 7631042 | 1     | 12/03/2014      | 0.13         | Fauquier            | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 81339 F373 | 7641392 | 1     | 12/03/2014      | 0.29         | Albemarle           | 2                | -                  | 6                    | 8      |                   |                   |                   |
| 01451 F12  | 7618131 | 1     | 12/04/2014      | 0.11         | Goochland           | 2                | -                  | 0                    | 2      |                   |                   |                   |
| 01451 F13  | 7618131 | 1     | 12/04/2014      | 0.09         | Goochland           | 1                | -                  | 1                    | 1      |                   |                   |                   |
| 04333 F113 | 7627070 | 1     | 12/04/2014      | 0.12         | King William        | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 04333 F128 | 7627075 | 1     | 12/04/2014      | 0.08         | King William        | 1                | 2                  | 1                    | 3      |                   |                   |                   |
| 04333DF650 | 7627096 | 1     | 12/04/2014      | 0.26         | King and Queen      | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 04346 F265 | 7609653 | 1     | 12/04/2014      | 0.37         | Mathews             | 1                | -                  | 8                    | 10     |                   |                   |                   |
| 05323 F171 | 7627498 | 1     | 12/05/2014      | 0.18         | Powhatan            | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 03350 F15  | 7626680 | 1     | 12/08/2014      | 0.11         | Essex               | 2                | -                  | 2                    | 2      |                   |                   |                   |
| 25371 F57  | 7626427 | 1     | 12/08/2014      | 0.13         | Virginia Beach city | 2                | -                  | 0                    | 1      |                   |                   |                   |
| 01385JF3   | 7621931 | 1     | 12/09/2014      | 0.34         | Hanover             | 1                | -                  | 2                    | 4      |                   |                   |                   |
| 01438 F227 | 7618075 | 1     | 12/09/2014      | 0.17         | Goochland           | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 25485RF291 | 7626450 | 1     | 12/09/2014      | 0.24         | Virginia Beach city | 1                | -                  | 3                    | 3      |                   |                   |                   |
| 26405 F17  | 7624155 | 1     | 12/09/2014      | 0.12         | Suffolk city        | 1                | -                  | 2                    | 3      |                   |                   |                   |
| 28761 F181 | 7621110 | 1     | 12/09/2014      | 0.12         | New Kent            | 2                | -                  | 2                    | 2      |                   |                   |                   |
| 48387GF650 | 7615655 | 1     | 12/09/2014      | 0.18         | Loudoun             | 1                | -                  | 3                    | 3      |                   |                   |                   |
| 48395AF145 | 7631625 | 1     | 12/09/2014      | 0.09         | Loudoun             | 1                | -                  | 3                    | 3      |                   |                   |                   |

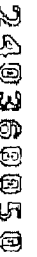


| Device ID  | WMIS    | Phase | Conversion |  | Length<br>Miles | County/City    | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |                      | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|---------|-------|------------|--|-----------------|----------------|---------------------|-----------------------|-------------------------------|----------------------|-------------|-------------|-------------|
|            |         |       | Date       |  |                 |                |                     |                       | Prior to Conversion<br>Exc ME | Conversion<br>Inc ME | Events      | Events      | Events      |
| 48610 F753 | 7631709 | 1     | 12/09/2014 |  | 0.27            | Loudoun        | 2                   | -                     | 0                             | 0                    |             |             |             |
| 48666 F323 | 7623974 | 1     | 12/09/2014 |  | 0.10            | Loudoun        | 2                   | -                     | 1                             | 2                    |             |             |             |
| 48666 F46  | 7608795 | 1     | 12/09/2014 |  | 0.27            | Loudoun        | 2                   | -                     | 7                             | 13                   |             |             |             |
| 06301 F270 | 7621123 | 1     | 12/10/2014 |  | 0.12            | Hanover        | 1                   | -                     | 4                             | 5                    |             |             |             |
| 02331CF52  | 7624215 | 1     | 12/11/2014 |  | 0.10            | Sussex         | 2                   | -                     | 1                             | 2                    |             |             |             |
| 05370JF305 | 7616674 | 1     | 12/11/2014 |  | 0.09            | Chesterfield   | 1                   | -                     | 0                             | 0                    |             |             |             |
| 06428 F164 | 7622403 | 1     | 12/11/2014 |  | 0.17            | New Kent       | 3                   | -                     | 0                             | 0                    |             |             |             |
| 06431 F45  | 7626041 | 1     | 12/11/2014 |  | 0.19            | King William   | 1                   | -                     | 0                             | 2                    |             |             |             |
| 03350 F277 | 7629151 | 1     | 12/12/2014 |  | 0.16            | Essex          | 1                   | -                     | 4                             | 5                    |             |             |             |
| 05339KF517 | 7618041 | 1     | 12/12/2014 |  | 0.14            | Chesterfield   | 1                   | -                     | 0                             | 0                    |             |             |             |
| 05436 F133 | 7618048 | 1     | 12/12/2014 |  | 0.14            | Chesterfield   | 1                   | -                     | 1                             | 1                    |             |             |             |
| 26469 F232 | 7632208 | 1     | 12/12/2014 |  | 0.18            | Isle of Wight  | 4                   | -                     | 0                             | 2                    |             |             |             |
| 87376 F193 | 7628139 | 1     | 12/16/2014 |  | 0.22            | Orange         | 3                   | -                     | 1                             | 1                    |             |             |             |
| 02313BF6   | 7616658 | 1     | 12/17/2014 |  | 0.11            | Prince George  | 2                   | -                     | 0                             | 1                    |             |             |             |
| 63701 F39  | 7619246 | 1     | 12/17/2014 |  | 0.16            | Prince Edward  | 1                   | -                     | 1                             | 3                    |             |             |             |
| 06301 F273 | 7625976 | 1     | 12/18/2014 |  | 0.22            | Hanover        | 2                   | -                     | 3                             | 5                    |             |             |             |
| 63302 F565 | 7610281 | 1     | 12/18/2014 |  | 0.16            | Appomattox     | 1                   | -                     | 1                             | 2                    |             |             |             |
| 26405DF64  | 7624180 | 1     | 12/19/2014 |  | 0.11            | Suffolk city   | 3                   | -                     | 2                             | 2                    |             |             |             |
| 48776HF326 | 7631724 | 1     | 12/19/2014 |  | 0.41            | Loudoun        | 1                   | -                     | 1                             | 1                    |             |             |             |
| 02420 F60  | 7607941 | 1     | 12/22/2014 |  | 0.11            | Chesterfield   | 2                   | -                     | 1                             | 2                    |             |             |             |
| 04302FF270 | 7626917 | 1     | 12/22/2014 |  | 0.41            | King and Queen | 3                   | -                     | 0                             | 0                    |             |             |             |
| 04303 F164 | 7626974 | 1     | 12/22/2014 |  | 0.16            | Gloucester     | 3                   | 1                     | 3                             | 3                    |             |             |             |
| 04303LF425 | 7627004 | 1     | 12/22/2014 |  | 0.14            | King and Queen | 1                   | -                     | 2                             | 3                    |             |             |             |
| 04333 F79  | 7627056 | 1     | 12/22/2014 |  | 0.09            | King William   | 1                   | -                     | 1                             | 2                    |             |             |             |
| 26957 F168 | 7624252 | 1     | 12/22/2014 |  | 0.19            | Suffolk city   | 1                   | -                     | 1                             | 2                    |             |             |             |
| 48610 F371 | 7631700 | 1     | 12/22/2014 |  | 0.10            | Loudoun        | 2                   | -                     | 2                             | 3                    |             |             |             |
| 48718AF217 | 7631277 | 1     | 12/22/2014 |  | 0.10            | Loudoun        | 1                   | -                     | 0                             | 2                    |             |             |             |
| 04333DF648 | 7627088 | 1     | 12/23/2014 |  | 0.48            | King and Queen | 3                   | -                     | 3                             | 4                    |             |             |             |
| 26345EF54  | 7632000 | 1     | 12/23/2014 |  | 0.20            | Isle of Wight  | 1                   | -                     | 1                             | 2                    |             |             |             |
| 26996 F108 | 7624278 | 1     | 12/23/2014 |  | 0.29            | Franklin city  | 1                   | -                     | 3                             | 3                    |             |             |             |
| 28428 F107 | 7621103 | 1     | 12/23/2014 |  | 0.11            | King William   | 2                   | -                     | 3                             | 3                    |             |             |             |
| 28428 F786 | 7622185 | 1     | 12/23/2014 |  | 0.08            | New Kent       | 1                   | -                     | 1                             | 1                    |             |             |             |
| 47322 F126 | 7624640 | 1     | 12/23/2014 |  | 0.16            | Fauquier       | 1                   | -                     | 0                             | 0                    |             |             |             |
| 81306 F300 | 7616699 | 1     | 12/23/2014 |  | 0.37            | Albemarle      | 2                   | -                     | 1                             | 1                    |             |             |             |
| 63601 F602 | 7612729 | 1     | 12/25/2014 |  | 0.15            | Nottoway       | 2                   | -                     | 2                             | 2                    |             |             |             |
| 06316 F77  | 7622320 | 1     | 12/26/2014 |  | 0.10            | Henrico        | 1                   | -                     | 0                             | 2                    |             |             |             |
| 06316OF211 | 7628913 | 1     | 12/26/2014 |  | 0.12            | Henrico        | 2                   | -                     | 3                             | 3                    |             |             |             |
| 06347 F38  | 7622359 | 1     | 12/26/2014 |  | 0.36            | Henrico        | 1                   | -                     | 5                             | 6                    |             |             |             |
| 06426 F336 | 7622393 | 1     | 12/26/2014 |  | 0.13            | Henrico        | 1                   | -                     | 0                             | 0                    |             |             |             |
| 06428 F296 | 7622397 | 1     | 12/26/2014 |  | 0.14            | New Kent       | 1                   | -                     | 0                             | 0                    |             |             |             |
| 06430 F139 | 7626034 | 1     | 12/26/2014 |  | 0.21            | Hanover        | 4                   | -                     | 2                             | 3                    |             |             |             |
| 06431 F165 | 7626047 | 1     | 12/26/2014 |  | 0.15            | King William   | 2                   | -                     | 1                             | 2                    |             |             |             |
| 06460KF50  | 7628908 | 1     | 12/26/2014 |  | 0.89            | Charles City   | 1                   | -                     | 10                            | 11                   |             |             |             |
| 06461QF708 | 7620846 | 1     | 12/26/2014 |  | 0.08            | New Kent       | 3                   | -                     | 3                             | 3                    |             |             |             |
| 06476 F193 | 7626029 | 1     | 12/26/2014 |  | 0.13            | Hanover        | 3                   | 1                     | 0                             | 1                    |             |             |             |
| 06476 F230 | 7626024 | 1     | 12/26/2014 |  | 0.08            | Hanover        | 2                   | -                     | 0                             | 0                    |             |             |             |
| 47380 F841 | 7618156 | 1     | 12/26/2014 |  | 0.09            | Prince William | 1                   | -                     | 0                             | 0                    |             |             |             |
| 02313EF6   | 7624202 | 1     | 12/27/2014 |  | 0.48            | Surry          | 1                   | -                     | 6                             | 8                    |             |             |             |
| 47322 F4   | 7624500 | 1     | 12/28/2014 |  | 0.17            | Fauquier       | 3                   | -                     | 0                             | 0                    |             |             |             |
| 02840 F65  | 7621993 | 1     | 12/30/2014 |  | 0.14            | Sussex         | -                   | -                     | 0                             | 1                    |             |             |             |
| 04331 F145 | 7627015 | 1     | 12/30/2014 |  | 0.08            | Gloucester     | 1                   | -                     | 2                             | 2                    |             |             |             |
| 04334 F228 | 7627114 | 1     | 12/30/2014 |  | 0.09            | Gloucester     | 2                   | -                     | 1                             | 2                    |             |             |             |
| 26405DF24  | 7624162 | 1     | 12/30/2014 |  | 0.08            | Suffolk city   | 1                   | -                     | 1                             | 1                    |             |             |             |
| 26980 F104 | 7624273 | 1     | 12/30/2014 |  | 0.28            | Suffolk city   | 4                   | -                     | 2                             | 3                    |             |             |             |
| 48395OF449 | 7631637 | 1     | 12/30/2014 |  | 0.16            | Loudoun        | 1                   | -                     | 1                             | 3                    |             |             |             |
| 65312EF805 | 7625114 | 1     | 12/30/2014 |  | 0.14            | Halifax        | 1                   | -                     | 2                             | 2                    |             |             |             |
| 65319AF747 | 7625041 | 1     | 12/30/2014 |  | 0.11            | Halifax        | 1                   | -                     | 1                             | 2                    |             |             |             |
| 65904 F508 | 7625119 | 1     | 12/30/2014 |  | 0.09            | Halifax        | 1                   | -                     | 2                             | 2                    |             |             |             |
| 65961 F514 | 7616778 | 1     | 12/30/2014 |  | 0.22            | Mecklenburg    | 2                   | -                     | 3                             | 3                    |             |             |             |
| 05339NF560 | 7621917 | 1     | 12/31/2014 |  | 0.09            | Chesterfield   | 1                   | -                     | 0                             | 0                    |             |             |             |
| 28761 F219 | 7621114 | 1     | 12/31/2014 |  | 0.10            | New Kent       | 1                   | -                     | 1                             | 2                    |             |             |             |
| 28761 F81  | 7625083 | 1     | 12/31/2014 |  | 0.13            | New Kent       | 3                   | -                     | 2                             | 2                    |             |             |             |
| 65953 F33  | 7625135 | 1     | 12/31/2014 |  | 0.15            | Charlotte      | 2                   | -                     | 0                             | 2                    |             |             |             |
| 26470 F7   | 7632224 | 1     | 01/02/2015 |  | 0.22            | Surry          | 1                   | -                     | 2                             | 2                    |             |             |             |
| 02513 F41  | 7607996 | 1     | 01/05/2015 |  | 0.08            | Chesterfield   | 7                   | -                     | 4                             | 7                    |             |             |             |
| 05323 F132 | 7627487 | 1     | 01/05/2015 |  | 0.53            | Chesterfield   | 3                   | -                     | 2                             | 6                    |             |             |             |
| 26301 F13  | 7631957 | 1     | 01/05/2015 |  | 0.15            | Surry          | 2                   | -                     | 0                             | 0                    |             |             |             |
| 26469 F292 | 7632216 | 1     | 01/05/2015 |  | 0.14            | Isle of Wight  | 1                   | -                     | 2                             | 3                    |             |             |             |
| 63301 F517 | 7619221 | 1     | 01/05/2015 |  | 0.18            | Appomattox     | 1                   | -                     | 2                             | 3                    |             |             |             |
| 02313 F14  | 7626978 | 1     | 01/06/2015 |  | 0.34            | Prince George  | 5                   | -                     | 2                             | 3                    |             |             |             |

240360050

| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City       | Direct Customers | Indirect Customers | Event Count         |            | 10 Years | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|---------|-------|-----------------|--------------|-------------------|------------------|--------------------|---------------------|------------|----------|-------------|-------------|-------------|
|            |         |       |                 |              |                   |                  |                    | Prior to Conversion | Conversion | Exc ME   | Inc ME      | Events      | Events      |
| 26347 F54  | 7624148 | 1     | 01/06/2015      | 0.17         | Isle of Wight     | 1                | -                  | 3                   | 6          |          |             |             |             |
| 26449AF12  | 7632196 | 1     | 01/06/2015      | 0.14         | Isle of Wight     | 1                | 1                  | 3                   | 3          |          |             |             |             |
| 47322IF3   | 7624654 | 1     | 01/06/2015      | 0.21         | Fauquier          | 3                | -                  | 0                   | 0          |          |             |             |             |
| 63702 F16  | 7619229 | 1     | 01/06/2015      | 0.25         | Prince Edward     | 1                | -                  | 2                   | 4          |          |             |             |             |
| 82355BF95  | 7628931 | 1     | 01/06/2015      | 0.13         | Harrisonburg city | 1                | -                  | 3                   | 3          |          |             |             |             |
| 01480IF190 | 7625651 | 1     | 01/07/2015      | 0.12         | Hanover           | 2                | -                  | 1                   | 2          |          |             |             |             |
| 23424 F516 | 7615237 | 1     | 01/07/2015      | 0.08         | Chesapeake city   | 1                | -                  | 0                   | 0          |          |             |             |             |
| 26301 F15  | 7631991 | 1     | 01/07/2015      | 0.23         | Surry             | 4                | -                  | 0                   | 0          |          |             |             |             |
| 28426 F71  | 7631893 | 1     | 01/07/2015      | 0.30         | James City        | 1                | -                  | 0                   | 0          |          |             |             |             |
| 67300HF505 | 7628664 | 1     | 01/07/2015      | 0.66         | Southampton       | 2                | -                  | 6                   | 7          |          |             |             |             |
| 04303JF266 | 7626999 | 1     | 01/08/2015      | 0.25         | King and Queen    | 1                | -                  | 4                   | 6          |          |             |             |             |
| 04333KF708 | 7627106 | 1     | 01/08/2015      | 0.30         | King William      | 2                | -                  | 1                   | 1          |          |             |             |             |
| 42330LF149 | 7620908 | 1     | 01/08/2015      | 0.27         | King George       | 4                | -                  | 2                   | 4          |          |             |             |             |
| 42342CF66  | 7620977 | 1     | 01/08/2015      | 0.15         | King George       | 1                | -                  | 4                   | 4          |          |             |             |             |
| 48727 F161 | 7625958 | 1     | 01/08/2015      | 0.36         | Loudoun           | 5                | -                  | 2                   | 4          |          |             |             |             |
| 01376 F134 | 7627409 | 1     | 01/09/2015      | 0.49         | Henrico           | 2                | -                  | 5                   | 6          |          |             |             |             |
| 05406 F102 | 7621881 | 1     | 01/09/2015      | 0.10         | Powhatan          | 1                | -                  | 2                   | 2          |          |             |             |             |
| 06431VF353 | 7628968 | 1     | 01/09/2015      | 0.21         | Hanover           | 4                | -                  | 2                   | 2          |          |             |             |             |
| 47698GF255 | 7631110 | 1     | 01/09/2015      | 0.16         | Fauquier          | 1                | -                  | 4                   | 5          |          |             |             |             |
| 48610IF426 | 7631715 | 1     | 01/09/2015      | 0.35         | Loudoun           | 2                | -                  | 1                   | 2          |          |             |             |             |
| 48666 F228 | 7623386 | 1     | 01/09/2015      | 0.17         | Loudoun           | 2                | 1                  | 1                   | 2          |          |             |             |             |
| 48719KF45  | 7631169 | 1     | 01/09/2015      | 0.29         | Fauquier          | 4                | -                  | 5                   | 5          |          |             |             |             |
| 05325 F34  | 7627501 | 1     | 01/10/2015      | 0.22         | Chesterfield      | 1                | -                  | 2                   | 3          |          |             |             |             |
| 47719 F837 | 7631012 | 1     | 01/10/2015      | 0.11         | Fauquier          | 2                | -                  | 0                   | 0          |          |             |             |             |
| 06428 F449 | 7622334 | 1     | 01/12/2015      | 0.24         | New Kent          | 1                | -                  | 0                   | 0          |          |             |             |             |
| 47322YF748 | 7630807 | 1     | 01/12/2015      | 0.08         | Fauquier          | 1                | -                  | 0                   | 0          |          |             |             |             |
| 47393RF952 | 7630918 | 1     | 01/12/2015      | 0.18         | Fauquier          | 1                | -                  | 1                   | 2          |          |             |             |             |
| 48322SF21  | 7631844 | 1     | 01/12/2015      | 0.16         | Fauquier          | 1                | 1                  | 2                   | 2          |          |             |             |             |
| 48610 F349 | 7631719 | 1     | 01/12/2015      | 0.09         | Loudoun           | 2                | -                  | 2                   | 2          |          |             |             |             |
| 48610 F646 | 7631682 | 1     | 01/12/2015      | 0.29         | Loudoun           | 3                | 2                  | 1                   | 2          |          |             |             |             |
| 48610 F710 | 7631661 | 1     | 01/12/2015      | 0.15         | Loudoun           | 3                | -                  | 1                   | 2          |          |             |             |             |
| 48666 F42  | 7631408 | 1     | 01/12/2015      | 0.10         | Loudoun           | 1                | -                  | 1                   | 2          |          |             |             |             |
| 48666BF21  | 7625901 | 1     | 01/12/2015      | 0.11         | Loudoun           | 2                | -                  | 3                   | 3          |          |             |             |             |
| 48719BF98  | 7630800 | 1     | 01/12/2015      | 0.34         | Fauquier          | 1                | -                  | 3                   | 3          |          |             |             |             |
| 87320 F119 | 7628128 | 1     | 01/12/2015      | 0.09         | Fluvanna          | 1                | -                  | 1                   | 2          |          |             |             |             |
| 05323 F222 | 7621901 | 1     | 01/13/2015      | 0.11         | Powhatan          | 1                | -                  | 0                   | 0          |          |             |             |             |
| 06301SF717 | 7622345 | 1     | 01/13/2015      | 0.10         | New Kent          | 1                | -                  | 1                   | 1          |          |             |             |             |
| 06385 F132 | 7626014 | 1     | 01/13/2015      | 0.15         | Hanover           | 2                | -                  | 0                   | 0          |          |             |             |             |
| 06460QF240 | 7622310 | 1     | 01/13/2015      | 0.16         | New Kent          | 3                | -                  | 1                   | 2          |          |             |             |             |
| 23325 F242 | 7625726 | 1     | 01/13/2015      | 0.11         | Chesapeake city   | -                | 2                  | 2                   | 2          |          |             |             |             |
| 23325IF243 | 7625726 | 1     | 01/13/2015      | 0.39         | Chesapeake city   | 2                | -                  | 4                   | 4          |          |             |             |             |
| 23354QF74  | 7625741 | 1     | 01/13/2015      | 0.10         | Chesapeake city   | 1                | -                  | 1                   | 1          |          |             |             |             |
| 47393 F663 | 7618170 | 1     | 01/13/2015      | 0.11         | Fauquier          | 2                | -                  | 0                   | 0          |          |             |             |             |
| 48442BF46  | 7616339 | 1     | 01/13/2015      | 0.14         | Loudoun           | 1                | -                  | 5                   | 5          |          |             |             |             |
| 06460 F302 | 7622302 | 1     | 01/14/2015      | 0.10         | Charles City      | 2                | -                  | 1                   | 2          |          |             |             |             |
| 64651 F528 | 7624223 | 1     | 01/14/2015      | 0.11         | Lunenburg         | 1                | -                  | 1                   | 2          |          |             |             |             |
| 02342AF25  | 7633575 | 1     | 01/15/2015      | 0.51         | Dinwiddie         | 6                | -                  | 6                   | 7          |          |             |             |             |
| 26456GF57  | 7632202 | 1     | 01/15/2015      | 0.18         | Suffolk city      | 7                | -                  | 0                   | 3          |          |             |             |             |
| 47492 F276 | 7626486 | 1     | 01/15/2015      | 0.10         | Fauquier          | 1                | -                  | 2                   | 2          |          |             |             |             |
| 48719 F211 | 7630793 | 1     | 01/15/2015      | 0.08         | Fauquier          | 3                | -                  | 0                   | 2          |          |             |             |             |
| 87300EF31  | 7609324 | 1     | 01/15/2015      | 0.17         | Goochland         | 2                | -                  | 2                   | 2          |          |             |             |             |
| 87300EF48  | 7609350 | 1     | 01/15/2015      | 0.10         | Goochland         | 1                | -                  | 1                   | 3          |          |             |             |             |
| 87300EF52  | 7628133 | 1     | 01/15/2015      | 0.16         | Fluvanna          | 2                | -                  | 2                   | 2          |          |             |             |             |
| 87304 F50  | 7628146 | 1     | 01/15/2015      | 0.34         | Orange            | 2                | 5                  | 0                   | 2          |          |             |             |             |
| 87320 F331 | 7609374 | 1     | 01/15/2015      | 0.16         | Goochland         | 1                | -                  | 3                   | 3          |          |             |             |             |
| 87375 F7   | 7609341 | 1     | 01/15/2015      | 0.38         | Louisa            | 1                | -                  | 7                   | 13         |          |             |             |             |
| 87376 F31  | 7612714 | 1     | 01/15/2015      | 0.56         | Louisa            | 2                | -                  | 8                   | 15         |          |             |             |             |
| 87376 F56  | 7628136 | 1     | 01/15/2015      | 0.21         | Louisa            | 1                | -                  | 1                   | 1          |          |             |             |             |
| 87390 F40  | 7628154 | 1     | 01/15/2015      | 0.28         | Orange            | 1                | 1                  | 3                   | 4          |          |             |             |             |
| 87390BF87  | 7612700 | 1     | 01/15/2015      | 0.12         | Orange            | 1                | -                  | 1                   | 1          |          |             |             |             |
| 87518 F90  | 7628157 | 1     | 01/15/2015      | 0.23         | Orange            | 1                | -                  | 3                   | 4          |          |             |             |             |
| 47910 F153 | 7620091 | 1     | 01/16/2015      | 0.08         | Fauquier          | 2                | -                  | 1                   | 3          |          |             |             |             |
| 84385 F107 | 7611834 | 1     | 01/16/2015      | 0.14         | Shenandoah        | 1                | -                  | 1                   | 6          |          |             |             |             |
| 22491 F21  | 7629154 | 1     | 01/18/2015      | 0.21         | Hampton city      | 1                | 3                  | 2                   | 2          |          |             |             |             |
| 48395XF343 | 7631617 | 1     | 01/20/2015      | 0.10         | Loudoun           | 4                | -                  | 0                   | 1          |          |             |             |             |
| 28428BF1   | 7625068 | 1     | 01/21/2015      | 1.21         | King William      | 2                | -                  | 8                   | 12         |          |             |             |             |
| 82438EF125 | 7616734 | 1     | 01/21/2015      | 0.16         | Augusta           | 1                | -                  | 2                   | 2          |          |             |             |             |
| 06301 F190 | 7625983 | 1     | 01/22/2015      | 0.26         | Hanover           | 2                | -                  | 2                   | 6          |          |             |             |             |
| 63308 F710 | 7619134 | 1     | 01/22/2015      | 0.10         | Amelia            | 1                | -                  | 1                   | 2          |          |             |             |             |
| 81305 F472 | 7616715 | 1     | 01/22/2015      | 0.10         | Albemarle         | 3                | -                  | 1                   | 2          |          |             |             |             |





| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City           | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|---------|-------|-----------------|--------------|-----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |         |       |                 |              |                       |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 47322 F71  | 7624629 | 1     | 01/23/2015      | 0.13         | Fauquier              | 2                | 2                  | 0                    | 0          |                   |                   |                   |
| 48442BF58  | 7616336 | 1     | 01/23/2015      | 0.25         | Loudoun               | 1                | -                  | 3                    | 6          |                   |                   |                   |
| 48610HF828 | 7631674 | 1     | 01/23/2015      | 0.25         | Loudoun               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 23499 F86  | 7625717 | 1     | 01/26/2015      | 0.11         | Chesapeake city       | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 28428DF440 | 7622212 | 1     | 01/27/2015      | 0.10         | New Kent              | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 03350 F113 | 7626690 | 1     | 01/28/2015      | 0.94         | Essex                 | 3                | 1                  | 9                    | 15         |                   |                   |                   |
| 03350 F144 | 7626699 | 1     | 01/28/2015      | 0.25         | King and Queen        | 1                | -                  | 5                    | 6          |                   |                   |                   |
| 06431 F238 | 7625997 | 1     | 01/28/2015      | 0.10         | Hanover               | 1                | -                  | 0                    | 2          |                   |                   |                   |
| 42771 F89  | 7624693 | 1     | 01/28/2015      | 0.60         | King George           | 11               | 1                  | 4                    | 9          |                   |                   |                   |
| 87304BF3   | 7619121 | 1     | 01/28/2015      | 0.11         | Orange                | 4                | -                  | 3                    | 4          |                   |                   |                   |
| 03350 F3   | 7626664 | 1     | 01/29/2015      | 0.17         | Essex                 | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 06431 F129 | 7631919 | 1     | 01/29/2015      | 0.49         | Hanover               | 8                | -                  | 3                    | 6          |                   |                   |                   |
| 01450 F213 | 7625674 | 1     | 02/02/2015      | 0.25         | Goochland             | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 05611 F16  | 7607774 | 1     | 02/03/2015      | 0.31         | Chesterfield          | 17               | 41                 | 4                    | 8          |                   |                   |                   |
| 05611 F34  | 7607774 | 1     | 02/03/2015      | 0.10         | Chesterfield          | 13               | -                  | 2                    | 2          |                   |                   |                   |
| 05611 F35  | 7607774 | 1     | 02/03/2015      | 0.12         | Chesterfield          | 16               | -                  | 0                    | 0          |                   |                   |                   |
| 05611 F39  | 7607774 | 1     | 02/03/2015      | 0.16         | Chesterfield          | 15               | -                  | 10                   | 14         |                   |                   |                   |
| 47493 F124 | 7618174 | 1     | 02/03/2015      | 0.21         | Fauquier              | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 81314CF597 | 7645901 | 1     | 02/03/2015      | 0.16         | Albemarle             | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 06428 F159 | 7623637 | 1     | 02/04/2015      | 0.46         | New Kent              | 9                | -                  | 0                    | 0          |                   |                   |                   |
| 26470FF101 | 7632241 | 1     | 02/04/2015      | 0.55         | Surry                 | 3                | -                  | 5                    | 6          |                   |                   |                   |
| 28436 F247 | 7622225 | 1     | 02/04/2015      | 0.81         | James City            | 1                | -                  | 12                   | 17         |                   |                   |                   |
| 87300 F44  | 7612684 | 1     | 02/05/2015      | 0.11         | Goochland             | 3                | -                  | 3                    | 3          |                   |                   |                   |
| 06476EF149 | 7626037 | 1     | 02/06/2015      | 0.29         | Hanover               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 48387GF680 | 7631370 | 1     | 02/06/2015      | 0.10         | Loudoun               | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 48442HF12  | 7631370 | 1     | 02/06/2015      | 0.21         | Loudoun               | 1                | 2                  | 1                    | 1          |                   |                   |                   |
| 48666 F251 | 7623373 | 1     | 02/06/2015      | 0.21         | Loudoun               | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 23497 F540 | 7625809 | 1     | 02/09/2015      | 0.29         | Chesapeake city       | 2                | 8                  | 2                    | 4          |                   |                   |                   |
| 23497EF110 | 7625794 | 1     | 02/09/2015      | 0.15         | Chesapeake city       | 1                | -                  | 0                    | 2          |                   |                   |                   |
| 48395CF13  | 7628227 | 1     | 02/10/2015      | 0.66         | Loudoun               | 10               | -                  | 9                    | 10         |                   |                   |                   |
| 03315 F459 | 7615552 | 1     | 02/12/2015      | 0.28         | Westmoreland          | 1                | -                  | 4                    | 4          |                   |                   |                   |
| 03350 F136 | 7626694 | 1     | 02/12/2015      | 0.15         | King and Queen        | 1                | -                  | 3                    | 5          |                   |                   |                   |
| 03350 F22  | 7626686 | 1     | 02/12/2015      | 0.76         | Essex                 | 5                | 1                  | 7                    | 13         |                   |                   |                   |
| 03350 F90  | 7647498 | 1     | 02/12/2015      | 0.21         | Essex                 | 3                | -                  | 0                    | 1          |                   |                   |                   |
| 06316JF27  | 7624020 | 1     | 02/13/2015      | 0.69         | Henrico               | 10               | -                  | 8                    | 16         |                   |                   |                   |
| 06471 F7   | 7633468 | 1     | 02/13/2015      | 0.72         | Hanover               | 3                | -                  | 7                    | 11         |                   |                   |                   |
| 48322 F152 | 7631605 | 1     | 02/16/2015      | 0.08         | Loudoun               | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 47719 F185 | 7631055 | 1     | 02/17/2015      | 0.11         | Fauquier              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 47910 F147 | 7632169 | 1     | 02/18/2015      | 0.16         | Fauquier              | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 06316 F47  | 7622330 | 1     | 02/19/2015      | 0.25         | Henrico               | 2                | 1                  | 2                    | 3          |                   |                   |                   |
| 01450 F77  | 7615126 | 1     | 02/20/2015      | 0.10         | Goochland             | 1                | -                  | 1                    | 3          |                   |                   |                   |
| 87375BF2   | 7612722 | 1     | 02/24/2015      | 0.10         | Louisa                | 1                | -                  | 3                    | 5          |                   |                   |                   |
| 87375BF83  | 7612722 | 1     | 02/24/2015      | 0.08         | Louisa                | 1                | -                  | 4                    | 4          |                   |                   |                   |
| 87375BF84  | 7612722 | 1     | 02/24/2015      | 0.11         | Louisa                | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 02837 F46  | 7621959 | 1     | 02/26/2015      | 0.14         | Colonial Heights city | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 82350 F27  | 7616770 | 1     | 02/26/2015      | 0.31         | Augusta               | 1                | -                  | 2                    | 5          |                   |                   |                   |
| 47910 F78  | 7632153 | 1     | 03/02/2015      | 0.45         | Fauquier              | 5                | 2                  | 2                    | 5          |                   |                   |                   |
| 02398 F74  | 7646734 | 1     | 03/03/2015      | 0.24         | Chesterfield          | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 23354UF136 | 7625745 | 1     | 03/03/2015      | 0.23         | Chesapeake city       | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 47393CF48  | 7630913 | 1     | 03/03/2015      | 0.09         | Fauquier              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 03623 F80  | 7607688 | 1     | 03/04/2015      | 0.39         | Lancaster             | 1                | 1                  | 1                    | 1          |                   |                   |                   |
| 67300AF53  | 7628651 | 1     | 03/04/2015      | 0.14         | Southampton           | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 06307OF467 | 7628954 | 1     | 03/09/2015      | 0.21         | Henrico               | 3                | 1                  | 0                    | 0          |                   |                   |                   |
| 47910 F30  | 7615184 | 1     | 03/10/2015      | 0.12         | Fauquier              | 2                | 6                  | 1                    | 1          |                   |                   |                   |
| 47910 F91  | 7615184 | 1     | 03/10/2015      | 0.18         | Fauquier              | 2                | -                  | 7                    | 7          |                   |                   |                   |
| 03350 F266 | 7647536 | 1     | 03/11/2015      | 0.19         | King and Queen        | 2                | 8                  | 1                    | 2          |                   |                   |                   |
| 28428YF817 | 7622218 | 1     | 03/11/2015      | 0.22         | New Kent              | 2                | -                  | 0                    | 1          |                   |                   |                   |
| 28460EF129 | 7622232 | 1     | 03/13/2015      | 0.19         | Charles City          | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06431 F19  | 7628971 | 1     | 03/17/2015      | 0.19         | Hanover               | 4                | 1                  | 1                    | 2          |                   |                   |                   |
| 06431 F421 | 7625988 | 1     | 03/17/2015      | 0.13         | Hanover               | 2                | -                  | 0                    | 2          |                   |                   |                   |
| 65312ZF684 | 7616794 | 1     | 03/19/2015      | 0.13         | Halifax               | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 65905 F7   | 7625048 | 1     | 03/19/2015      | 0.14         | Halifax               | 4                | -                  | 3                    | 3          |                   |                   |                   |
| 06428 F255 | 7629757 | 1     | 03/20/2015      | 0.59         | New Kent              | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 48718 F147 | 7631266 | 1     | 03/20/2015      | 0.12         | Loudoun               | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 03315 F451 | 7615511 | 1     | 03/24/2015      | 0.22         | Westmoreland          | 2                | -                  | 2                    | 5          |                   |                   |                   |
| 47719 F143 | 7620089 | 1     | 03/24/2015      | 0.28         | Fauquier              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 47492CF30  | 7626471 | 1     | 03/25/2015      | 0.13         | Fauquier              | 1                | -                  | 1                    | 3          |                   |                   |                   |
| 47322 F550 | 7620087 | 1     | 03/26/2015      | 0.11         | Fauquier              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 01366 F225 | 7618072 | 1     | 03/27/2015      | 0.10         | Henrico               | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 47322VF68  | 7631835 | 1     | 03/27/2015      | 0.56         | Fauquier              | 9                | 2                  | 0                    | 0          |                   |                   |                   |

| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City     | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|---------|-------|-----------------|--------------|-----------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |         |       |                 |              |                 |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  | Conversion  |
|            |         |       |                 |              |                 |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 06385RF160 | 7623605 | 1     | 03/31/2015      | 0.64         | Hanover         | 11               | 1                  | 0                    | 0          |             |             |             |
| 06426BF398 | 7622369 | 1     | 03/31/2015      | 0.10         | New Kent        | 1                | -                  | 2                    | 2          |             |             |             |
| 06428UF323 | 7649186 | 1     | 04/06/2015      | 0.34         | New Kent        | 1                | -                  | 0                    | 0          |             |             |             |
| 65953 F12  | 7625143 | 1     | 04/06/2015      | 0.16         | Charlotte       | 2                | -                  | 2                    | 2          |             |             |             |
| 03350 F147 | 7629147 | 1     | 04/09/2015      | 0.47         | King and Queen  | 2                | -                  | 4                    | 8          |             |             |             |
| 28436 F206 | 7631906 | 1     | 04/16/2015      | 0.17         | Charles City    | -                | -                  | 0                    | 0          |             |             |             |
| 28436 F207 | 7631906 | 1     | 04/16/2015      | 0.20         | Charles City    | 6                | -                  | 2                    | 2          |             |             |             |
| 01450 F218 | 7645922 | 1     | 04/21/2015      | 0.17         | Goochland       | 2                | -                  | 4                    | 5          |             |             |             |
| 04303 F77  | 7626967 | 1     | 04/21/2015      | 0.09         | Middlesex       | 1                | -                  | 2                    | 4          |             |             |             |
| 01450 F127 | 7621941 | 1     | 04/22/2015      | 0.13         | Goochland       | 3                | -                  | 2                    | 2          |             |             |             |
| 04302 F100 | 7626908 | 1     | 04/22/2015      | 0.28         | Middlesex       | 4                | -                  | 3                    | 3          |             |             |             |
| 04302 F40  | 7635643 | 1     | 04/22/2015      | 0.76         | Middlesex       | 4                | -                  | 4                    | 7          |             |             |             |
| 04303GF143 | 7626985 | 1     | 04/22/2015      | 0.43         | Gloucester      | 2                | -                  | 5                    | 6          |             |             |             |
| 04308KF215 | 7648623 | 1     | 04/22/2015      | 0.12         | Middlesex       | 4                | -                  | 1                    | 2          |             |             |             |
| 06307 F106 | 7625070 | 1     | 04/22/2015      | 0.69         | Charles City    | 2                | -                  | 5                    | 13         |             |             |             |
| 06347 F119 | 7649207 | 1     | 04/22/2015      | 0.24         | Henrico         | 2                | -                  | 2                    | 3          |             |             |             |
| 06431KF364 | 7626052 | 1     | 04/22/2015      | 0.10         | King William    | 1                | -                  | 2                    | 3          |             |             |             |
| 47719 F180 | 7630802 | 1     | 04/23/2015      | 0.34         | Fauquier        | 1                | 1                  | 0                    | 0          |             |             |             |
| 04333 F23  | 7627050 | 1     | 04/27/2015      | 0.22         | King William    | 1                | -                  | 4                    | 4          |             |             |             |
| 06316AF6   | 7651603 | 1     | 04/27/2015      | 0.28         | Henrico         | 2                | -                  | 8                    | 13         |             |             |             |
| 06471AF107 | 7626022 | 1     | 04/27/2015      | 0.14         | Hanover         | 1                | -                  | 3                    | 3          |             |             |             |
| 01450 F159 | 7645916 | 1     | 04/28/2015      | 0.20         | Goochland       | 1                | -                  | 2                    | 4          |             |             |             |
| 03305MF262 | 7644799 | 1     | 04/30/2015      | 0.07         | Northumberland  | 2                | -                  | 2                    | 2          |             |             |             |
| 03305MF76  | 7644799 | 1     | 04/30/2015      | 0.56         | Northumberland  | 4                | -                  | 4                    | 5          |             |             |             |
| 65319AF727 | 7625013 | 1     | 04/30/2015      | 0.16         | Halifax         | 2                | -                  | 2                    | 2          |             |             |             |
| 28438 F325 | 7638383 | 1     | 05/01/2015      | 0.50         | James City      | 7                | -                  | 4                    | 4          |             |             |             |
| 05313 F167 | 7647227 | 1     | 05/05/2015      | 0.13         | Chesterfield    | 5                | -                  | 3                    | 4          |             |             |             |
| 48387EF688 | 7638086 | 1     | 05/05/2015      | 0.35         | Loudoun         | 3                | 1                  | 3                    | 6          |             |             |             |
| 01385BF1   | 7648751 | 1     | 05/13/2015      | 0.14         | Hanover         | 2                | -                  | 2                    | 2          |             |             |             |
| 02313 F250 | 7646988 | 1     | 05/13/2015      | 0.21         | Prince George   | 2                | -                  | 2                    | 3          |             |             |             |
| 02355 F47  | 7646780 | 1     | 05/13/2015      | 0.10         | Petersburg city | 2                | -                  | 2                    | 4          |             |             |             |
| 05310 F360 | 7647162 | 1     | 05/13/2015      | 0.09         | Chesterfield    | 1                | -                  | 2                    | 2          |             |             |             |
| 48442BF34  | 7624635 | 1     | 05/13/2015      | 0.56         | Loudoun         | 1                | 2                  | 5                    | 10         |             |             |             |
| 65936 F27  | 7650116 | 1     | 05/14/2015      | 0.24         | Mecklenburg     | 1                | -                  | 2                    | 7          |             |             |             |
| 63711 F99  | 7651749 | 1     | 05/19/2015      | 0.14         | Cumberland      | 1                | -                  | 2                    | 4          |             |             |             |
| 06431 F25  | 7631473 | 1     | 05/21/2015      | 0.61         | Hanover         | 5                | -                  | 10                   | 14         |             |             |             |
| 47655AF62  | 7647081 | 1     | 05/24/2015      | 0.20         | Fauquier        | 1                | -                  | 8                    | 8          |             |             |             |
| 44725 F16  | 7643959 | 1     | 05/26/2015      | 0.57         | Fairfax         | -                | 8                  | 8                    | 8          |             |             |             |
| 65953 F576 | 7625140 | 1     | 05/28/2015      | 0.71         | Charlotte       | 1                | -                  | 8                    | 9          |             |             |             |
| 01451 F32  | 7665911 | 1     | 05/29/2015      | 0.12         | Goochland       | 1                | -                  | 1                    | 2          |             |             |             |
| 06419 F126 | 7603531 | 1     | 05/29/2015      | 0.39         | Henrico         | 19               | 69                 | 0                    | 0          |             |             |             |
| 06428 F324 | 7667483 | 1     | 05/29/2015      | 0.14         | New Kent        | 2                | -                  | 0                    | 0          |             |             |             |
| 06461 F179 | 7667539 | 1     | 05/29/2015      | 0.14         | New Kent        | 1                | -                  | 2                    | 3          |             |             |             |
| 48726NF189 | 7624669 | 1     | 05/29/2015      | 0.68         | Loudoun         | 5                | 1                  | 4                    | 4          |             |             |             |
| 46437 F78  | 7653719 | 1     | 06/03/2015      | 0.15         | Fairfax         | 1                | -                  | 1                    | 3          |             |             |             |
| 48666 F145 | 7623006 | 1     | 06/03/2015      | 0.31         | Loudoun         | 2                | 1                  | 5                    | 7          |             |             |             |
| 01317 F22  | 7648773 | 1     | 06/08/2015      | 0.36         | Hanover         | 3                | -                  | 4                    | 5          |             |             |             |
| 01359GF15  | 7627421 | 1     | 06/08/2015      | 0.62         | Hanover         | 2                | -                  | 6                    | 8          |             |             |             |
| 02332BF94  | 7621979 | 1     | 06/08/2015      | 0.14         | Dinwiddie       | 1                | -                  | 2                    | 2          |             |             |             |
| 02342AF135 | 7646913 | 1     | 06/08/2015      | 0.10         | Dinwiddie       | 1                | -                  | 2                    | 2          |             |             |             |
| 06426AF389 | 7667474 | 1     | 06/09/2015      | 0.09         | New Kent        | 1                | -                  | 2                    | 2          |             |             |             |
| 63427 F118 | 7651682 | 1     | 06/09/2015      | 0.08         | Buckinghamham   | 3                | -                  | 0                    | 0          |             |             |             |
| 48610 F421 | 7602054 | 1     | 06/10/2015      | 0.08         | Loudoun         | 2                | -                  | 1                    | 2          |             |             |             |
| 48442HF2   | 7637815 | 1     | 06/11/2015      | 0.57         | Loudoun         | 2                | 4                  | 7                    | 8          |             |             |             |
| 48650AF114 | 7637746 | 1     | 06/11/2015      | 0.50         | Loudoun         | 1                | -                  | 2                    | 2          |             |             |             |
| 61818 F24  | 7653466 | 1     | 06/11/2015      | 0.24         | Greensville     | 4                | -                  | 8                    | 10         |             |             |             |
| 64892 F7   | 7646477 | 1     | 06/11/2015      | 0.14         | Mecklenburg     | 3                | -                  | 2                    | 2          |             |             |             |
| 64353 F47  | 7646456 | 1     | 06/15/2015      | 0.16         | Brunswick       | 1                | -                  | 2                    | 2          |             |             |             |
| 65937 F557 | 7650133 | 1     | 06/15/2015      | 0.17         | Mecklenburg     | 1                | -                  | 3                    | 3          |             |             |             |
| 01438 F380 | 7625662 | 1     | 06/16/2015      | 0.32         | Hanover         | 4                | -                  | 0                    | 0          |             |             |             |
| 06471 F180 | 7607318 | 1     | 06/16/2015      | 0.34         | Hanover         | 7                | -                  | 7                    | 16         |             |             |             |
| 42340 F184 | 7668487 | 1     | 06/16/2015      | 0.27         | King George     | 1                | -                  | 2                    | 3          |             |             |             |
| 42342 F109 | 7653444 | 1     | 06/16/2015      | 0.67         | King George     | 1                | -                  | 1                    | 2          |             |             |             |
| 42765 F177 | 7646498 | 1     | 06/16/2015      | 0.08         | Stafford        | 1                | -                  | 2                    | 2          |             |             |             |
| 47322 F130 | 7620085 | 1     | 06/16/2015      | 0.08         | Fauquier        | 2                | -                  | 0                    | 0          |             |             |             |
| 28428DF161 | 7622207 | 1     | 06/17/2015      | 0.16         | New Kent        | 3                | -                  | 1                    | 2          |             |             |             |
| 42330 F499 | 7668485 | 1     | 06/17/2015      | 0.20         | King George     | 2                | -                  | 0                    | 0          |             |             |             |
| 42766 F25  | 7646507 | 1     | 06/17/2015      | 0.16         | Stafford        | 1                | -                  | 1                    | 2          |             |             |             |
| 67300HF718 | 7647570 | 1     | 06/17/2015      | 0.12         | Southampton     | 6                | -                  | 3                    | 3          |             |             |             |
| 87362GF121 | 7619117 | 1     | 06/17/2015      | 0.12         | Culpeper        | 2                | -                  | 2                    | 2          |             |             |             |

| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|---------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |         |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
|            |         |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     |                   |                   |                   |
| 26473LF32  | 7648536 | 1     | 06/19/2015      | 0.10         | Suffolk city         | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 26954 F104 | 7624189 | 1     | 06/19/2015      | 0.20         | Southampton          | 3                | -                  | 0                    | 2          |                   |                   |                   |
| 48666 F140 | 7622863 | 1     | 06/19/2015      | 0.26         | Loudoun              | 4                | -                  | 2                    | 2          |                   |                   |                   |
| 67300AF505 | 7635023 | 1     | 06/19/2015      | 1.30         | Southampton          | 4                | 3                  | 12                   | 13         |                   |                   |                   |
| 67300AF51  | 7635023 | 1     | 06/19/2015      | 0.68         | Southampton          | 3                | -                  | 5                    | 5          |                   |                   |                   |
| 63427MF258 | 7651735 | 1     | 06/21/2015      | 0.20         | Buckingham           | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 05339NF567 | 7612214 | 1     | 06/23/2015      | 0.08         | Chesterfield         | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 06428 F606 | 7667490 | 1     | 06/23/2015      | 0.11         | New Kent             | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06428JF356 | 7667494 | 1     | 06/23/2015      | 0.24         | New Kent             | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 63320HF700 | 7633551 | 1     | 06/23/2015      | 0.54         | Buckingham           | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 01317 F77  | 7665832 | 1     | 06/24/2015      | 0.10         | Henrico              | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 01450LF3   | 7665881 | 1     | 06/24/2015      | 0.24         | Goochland            | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 05306 F48  | 7665518 | 1     | 06/24/2015      | 0.20         | Chesterfield         | 4                | -                  | 0                    | 2          |                   |                   |                   |
| 05313 F78  | 7647178 | 1     | 06/24/2015      | 0.12         | Chesterfield         | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 05323 F425 | 7647313 | 1     | 06/24/2015      | 0.08         | Chesterfield         | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 06307 F278 | 7649174 | 1     | 06/24/2015      | 0.10         | Charles City         | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 67300BF501 | 7635025 | 1     | 06/24/2015      | 0.74         | Southampton          | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 65312ZF675 | 7650064 | 1     | 06/25/2015      | 0.14         | Halifax              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 65942 F575 | 7650140 | 1     | 06/25/2015      | 0.10         | Halifax              | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 48395OF450 | 7633557 | 1     | 06/26/2015      | 0.59         | Loudoun              | 1                | 1                  | 6                    | 7          |                   |                   |                   |
| 48650AF115 | 7654999 | 1     | 06/26/2015      | 0.32         | Loudoun              | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 48665BF20  | 7632310 | 1     | 06/26/2015      | 0.22         | Loudoun              | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 67300CF502 | 7635031 | 1     | 07/01/2015      | 0.27         | Southampton          | 4                | -                  | 3                    | 3          |                   |                   |                   |
| 26470 F183 | 7648490 | 1     | 07/02/2015      | 0.16         | Surry                | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 47322GF60  | 7645287 | 1     | 07/02/2015      | 0.78         | Fauquier             | 9                | -                  | 0                    | 0          |                   |                   |                   |
| 26405DF63  | 7648506 | 1     | 07/09/2015      | 0.10         | Suffolk city         | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 26475IF299 | 7638179 | 1     | 07/09/2015      | 0.98         | Suffolk city         | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 26956 F164 | 7624220 | 1     | 07/09/2015      | 0.16         | Suffolk city         | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 28425AF35  | 7638340 | 1     | 07/09/2015      | 0.51         | James City           | 8                | 1                  | 1                    | 5          |                   |                   |                   |
| 28436BF11  | 7634937 | 1     | 07/09/2015      | 0.32         | Charles City         | 2                | -                  | 8                    | 14         |                   |                   |                   |
| 28436BF432 | 7634937 | 1     | 07/09/2015      | 0.80         | Charles City         | 4                | 2                  | 0                    | 0          |                   |                   |                   |
| 28436BF6   | 7634937 | 1     | 07/09/2015      | 0.40         | Charles City         | -                | 8                  | 6                    | 9          |                   |                   |                   |
| 63701 F34  | 7638522 | 1     | 07/09/2015      | 0.59         | Prince Edward        | 8                | -                  | 5                    | 6          |                   |                   |                   |
| 81305NF8   | 7647266 | 1     | 07/09/2015      | 0.26         | Nelson               | 4                | 1                  | 11                   | 14         |                   |                   |                   |
| 63427OF263 | 7668596 | 1     | 07/10/2015      | 0.94         | Buckingham           | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 66404AF594 | 7654232 | 1     | 07/10/2015      | 0.18         | Halifax              | 1                | -                  | 4                    | 4          |                   |                   |                   |
| 02342 F259 | 7646949 | 1     | 07/14/2015      | 0.27         | Dinwiddie            | 1                | -                  | 4                    | 5          |                   |                   |                   |
| 26456 F149 | 7635000 | 1     | 07/14/2015      | 0.52         | Isle of Wight        | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 48322ZF764 | 7656905 | 1     | 07/14/2015      | 0.08         | Fauquier             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 64353 F527 | 7646446 | 1     | 07/14/2015      | 0.17         | Brunswick            | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 64813 F75  | 7646470 | 1     | 07/14/2015      | 0.32         | Mecklenburg          | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 87320GF81  | 7636243 | 1     | 07/14/2015      | 0.49         | Fluvanna             | 3                | -                  | 8                    | 10         |                   |                   |                   |
| 63427CF183 | 7669850 | 1     | 07/15/2015      | 0.19         | Buckingham           | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 64920ZF6   | 7646588 | 1     | 07/15/2015      | 0.12         | Mecklenburg          | 1                | -                  | 4                    | 4          |                   |                   |                   |
| 64920ZF65  | 7646588 | 1     | 07/15/2015      | 0.09         | Mecklenburg          | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 81306 F166 | 7658745 | 1     | 07/15/2015      | 0.56         | Charlottesville city | 5                | 7                  | 10                   | 15         |                   |                   |                   |
| 02313CF9   | 7616655 | 1     | 07/16/2015      | 0.16         | Prince George        | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 04303 F63  | 7626948 | 1     | 07/16/2015      | 0.19         | Middlesex            | 3                | -                  | 2                    | 2          |                   |                   |                   |
| 63711 F702 | 7651756 | 1     | 07/16/2015      | 0.32         | Cumberland           | 1                | -                  | 3                    | 5          |                   |                   |                   |
| 25361CF426 | 7643420 | 1     | 07/17/2015      | 0.51         | Virginia Beach city  | 4                | 1                  | 4                    | 5          |                   |                   |                   |
| 48665 F55  | 7633489 | 1     | 07/17/2015      | 0.66         | Loudoun              | 9                | 8                  | 3                    | 9          |                   |                   |                   |
| 23354UF128 | 7658444 | 1     | 07/20/2015      | 0.19         | Chesapeake city      | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 25361 F138 | 7658424 | 1     | 07/20/2015      | 0.31         | Virginia Beach city  | 1                | -                  | 4                    | 4          |                   |                   |                   |
| 47322UF121 | 7632162 | 1     | 07/20/2015      | 0.30         | Fauquier             | 2                | 2                  | 0                    | 0          |                   |                   |                   |
| 47393 F673 | 7630932 | 1     | 07/20/2015      | 0.18         | Fauquier             | 2                | 2                  | 1                    | 1          |                   |                   |                   |
| 47492CF51  | 7647191 | 1     | 07/20/2015      | 0.26         | Fauquier             | 3                | -                  | 1                    | 4          |                   |                   |                   |
| 48719BF22  | 7630905 | 1     | 07/20/2015      | 0.57         | Fauquier             | 2                | 14                 | 6                    | 8          |                   |                   |                   |
| 48719BF74  | 7629711 | 1     | 07/20/2015      | 0.13         | Fauquier             | 1                | -                  | 3                    | 4          |                   |                   |                   |
| 04302 F31  | 7648621 | 1     | 07/21/2015      | 0.13         | Middlesex            | 4                | -                  | 0                    | 1          |                   |                   |                   |
| 04303HF126 | 7638590 | 1     | 07/21/2015      | 0.93         | Gloucester           | 9                | 1                  | 8                    | 11         |                   |                   |                   |
| 04333 F84  | 7666976 | 1     | 07/21/2015      | 0.22         | King William         | 1                | -                  | 3                    | 4          |                   |                   |                   |
| 25485 F226 | 7671930 | 1     | 07/21/2015      | 0.27         | Virginia Beach city  | 2                | -                  | 2                    | 3          |                   |                   |                   |
| 01317 F48  | 7665954 | 1     | 07/22/2015      | 0.18         | Hanover              | 4                | -                  | 0                    | 2          |                   |                   |                   |
| 01480 F6   | 7648743 | 1     | 07/22/2015      | 0.26         | Henrico              | 2                | -                  | 4                    | 4          |                   |                   |                   |
| 01480CF155 | 7629824 | 1     | 07/22/2015      | 0.68         | Henrico              | 10               | 2                  | 3                    | 8          |                   |                   |                   |
| 05338 F28  | 7665569 | 1     | 07/22/2015      | 0.30         | Chesterfield         | 4                | 1                  | 2                    | 2          |                   |                   |                   |
| 05440 F197 | 7647262 | 1     | 07/22/2015      | 0.15         | Chesterfield         | 1                | -                  | 3                    | 6          |                   |                   |                   |
| 47393XF973 | 7645219 | 1     | 07/22/2015      | 0.50         | Fauquier             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 81339FF439 | 7641378 | 1     | 07/22/2015      | 0.74         | Albemarle            | 4                | 2                  | 12                   | 18         |                   |                   |                   |
| 81368LF311 | 7646071 | 1     | 07/22/2015      | 0.57         | Charlottesville city | 3                | -                  | 9                    | 9          |                   |                   |                   |

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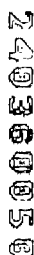
| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count         |            |        | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|---------|-------|-----------------|--------------|----------------------|------------------|--------------------|---------------------|------------|--------|-------------------------------|-------------------------------|-------------------------------|
|            |         |       |                 |              |                      |                  |                    | Prior to Conversion | Conversion | Exc ME |                               |                               |                               |
| 87300AF7   | 7634698 | 1     | 07/22/2015      | 0.90         | Cumberland           | 5                | 8                  | 9                   | 12         |        |                               |                               |                               |
| 87320CF8   | 7636230 | 1     | 07/22/2015      | 0.52         | Fluvanna             | 7                | 1                  | 8                   | 11         |        |                               |                               |                               |
| 87375CF10  | 7619126 | 1     | 07/22/2015      | 0.13         | Louisa               | 1                | -                  | 1                   | 2          |        |                               |                               |                               |
| 87519 F126 | 7632304 | 1     | 07/22/2015      | 0.99         | Culpeper             | 3                | 2                  | 9                   | 13         |        |                               |                               |                               |
| 28428DF145 | 7634965 | 1     | 07/23/2015      | 0.20         | New Kent             | 2                | -                  | 0                   | 1          |        |                               |                               |                               |
| 28428DF179 | 7634965 | 1     | 07/23/2015      | 0.80         | New Kent             | 2                | 2                  | 3                   | 5          |        |                               |                               |                               |
| 28428DF60  | 7634965 | 1     | 07/23/2015      | 0.08         | New Kent             | 5                | 4                  | 4                   | 9          |        |                               |                               |                               |
| 01376 F125 | 7627413 | 1     | 07/27/2015      | 0.62         | Henrico              | 6                | 2                  | 3                   | 7          |        |                               |                               |                               |
| 01450 F93  | 7665874 | 1     | 07/27/2015      | 0.13         | Goochland            | 3                | -                  | 1                   | 3          |        |                               |                               |                               |
| 05323 F128 | 7665478 | 1     | 07/27/2015      | 0.25         | Chesterfield         | 2                | -                  | 3                   | 3          |        |                               |                               |                               |
| 05323 F270 | 7647123 | 1     | 07/27/2015      | 0.19         | Powhatan             | 1                | -                  | 8                   | 8          |        |                               |                               |                               |
| 05338 F15  | 7675893 | 1     | 07/27/2015      | 0.23         | Chesterfield         | 3                | -                  | 0                   | 2          |        |                               |                               |                               |
| 05351 F81  | 7665498 | 1     | 07/27/2015      | 0.16         | Chesterfield         | 2                | -                  | 1                   | 1          |        |                               |                               |                               |
| 05405 F145 | 7685798 | 1     | 07/27/2015      | 0.27         | Powhatan             | -                | -                  | 0                   | 2          |        |                               |                               |                               |
| 05436 F112 | 7665507 | 1     | 07/27/2015      | 0.25         | Chesterfield         | 2                | -                  | 3                   | 3          |        |                               |                               |                               |
| 06471HF300 | 7633431 | 1     | 07/27/2015      | 0.48         | Hanover              | 9                | -                  | 5                   | 9          |        |                               |                               |                               |
| 06431 F59  | 7607969 | 1     | 07/28/2015      | 0.24         | King William         | 3                | 21                 | 5                   | 5          |        |                               |                               |                               |
| 06431 F60  | 7607969 | 1     | 07/28/2015      | 0.40         | King William         | 12               | 1                  | 1                   | 7          |        |                               |                               |                               |
| 06431 F61  | 7607969 | 1     | 07/28/2015      | 0.92         | King William         | 18               | 24                 | 20                  | 31         |        |                               |                               |                               |
| 23497EF170 | 7625801 | 1     | 07/28/2015      | 0.36         | Chesapeake city      | 1                | 5                  | 1                   | 3          |        |                               |                               |                               |
| 26346GF135 | 7638185 | 1     | 07/28/2015      | 0.69         | Isle of Wight        | 3                | -                  | 3                   | 5          |        |                               |                               |                               |
| 48719PF633 | 7630787 | 1     | 07/28/2015      | 0.58         | Fauquier             | 5                | -                  | 9                   | 11         |        |                               |                               |                               |
| 48726NF192 | 7627165 | 1     | 07/28/2015      | 0.30         | Loudoun              | 3                | -                  | 2                   | 2          |        |                               |                               |                               |
| 81350IF1   | 7641367 | 1     | 07/28/2015      | 0.58         | Charlottesville city | 1                | -                  | 6                   | 6          |        |                               |                               |                               |
| 26368 F134 | 7632006 | 1     | 07/29/2015      | 0.09         | Portsmouth city      | 2                | -                  | 0                   | 1          |        |                               |                               |                               |
| 26370 F109 | 7653729 | 1     | 07/29/2015      | 0.10         | Suffolk city         | 2                | -                  | 1                   | 1          |        |                               |                               |                               |
| 28428 F742 | 7638331 | 1     | 07/29/2015      | 0.06         | New Kent             | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 28428 F753 | 7638331 | 1     | 07/29/2015      | 0.76         | New Kent             | 5                | 2                  | 0                   | 1          |        |                               |                               |                               |
| 81305GF81  | 7636424 | 1     | 07/29/2015      | 0.51         | Charlottesville city | 4                | 3                  | 6                   | 8          |        |                               |                               |                               |
| 85884 F21  | 7672243 | 1     | 07/29/2015      | 0.14         | Buena Vista city     | 3                | -                  | 4                   | 4          |        |                               |                               |                               |
| 87378 F8   | 7654885 | 1     | 07/29/2015      | 0.12         | Culpeper             | 1                | -                  | 2                   | 2          |        |                               |                               |                               |
| 45425 F67  | 7648903 | 1     | 08/03/2015      | 0.24         | Prince William       | 1                | 1                  | 1                   | 2          |        |                               |                               |                               |
| 47393TF955 | 7637622 | 1     | 08/03/2015      | 0.60         | Fauquier             | 3                | 1                  | 0                   | 0          |        |                               |                               |                               |
| 01317 F107 | 7648746 | 1     | 08/04/2015      | 0.26         | Hanover              | 4                | 1                  | 0                   | 4          |        |                               |                               |                               |
| 06321 F78  | 7626923 | 1     | 08/04/2015      | 0.48         | Hanover              | 4                | -                  | 0                   | 0          |        |                               |                               |                               |
| 06426 F267 | 7667469 | 1     | 08/05/2015      | 0.16         | New Kent             | 2                | -                  | 0                   | 0          |        |                               |                               |                               |
| 06460 F150 | 7624007 | 1     | 08/05/2015      | 0.75         | Charles City         | 1                | -                  | 16                  | 19         |        |                               |                               |                               |
| 42767 F186 | 7646720 | 1     | 08/06/2015      | 0.13         | Spotsylvania         | 1                | -                  | 2                   | 2          |        |                               |                               |                               |
| 86900 F160 | 7634625 | 1     | 08/06/2015      | 0.52         | Botetourt            | 3                | -                  | 3                   | 4          |        |                               |                               |                               |
| 81305MF22  | 7636458 | 1     | 08/10/2015      | 0.08         | Charlottesville city | 1                | -                  | 1                   | 1          |        |                               |                               |                               |
| 81305MF23  | 7636458 | 1     | 08/10/2015      | 0.49         | Charlottesville city | 6                | 3                  | 6                   | 10         |        |                               |                               |                               |
| 81305MF24  | 7636458 | 1     | 08/10/2015      | 0.49         | Charlottesville city | 2                | -                  | 3                   | 6          |        |                               |                               |                               |
| 04302 F24  | 7638581 | 1     | 08/12/2015      | 0.16         | Middlesex            | 3                | -                  | 1                   | 1          |        |                               |                               |                               |
| 04302 F42  | 7638581 | 1     | 08/12/2015      | 1.09         | Middlesex            | 6                | 7                  | 8                   | 11         |        |                               |                               |                               |
| 04308 F11  | 7667000 | 1     | 08/12/2015      | 0.16         | Middlesex            | 2                | -                  | 1                   | 3          |        |                               |                               |                               |
| 44628AF78  | 7651675 | 1     | 08/12/2015      | 0.32         | Loudoun              | 2                | -                  | 1                   | 1          |        |                               |                               |                               |
| 47322BF2   | 7631080 | 1     | 08/12/2015      | 0.48         | Fauquier             | 3                | -                  | 0                   | 0          |        |                               |                               |                               |
| 47393 F26  | 7669966 | 1     | 08/12/2015      | 0.46         | Fauquier             | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 47393 F621 | 7666042 | 1     | 08/12/2015      | 0.19         | Fauquier             | 2                | -                  | 1                   | 1          |        |                               |                               |                               |
| 23354QF86  | 7658438 | 1     | 08/13/2015      | 0.37         | Chesapeake city      | 3                | -                  | 1                   | 1          |        |                               |                               |                               |
| 63427 F116 | 7651647 | 1     | 08/13/2015      | 0.24         | Buckingham           | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 87375 F2   | 7663540 | 1     | 08/14/2015      | 0.78         | Louisa               | 1                | 1                  | 8                   | 14         |        |                               |                               |                               |
| 47332CF117 | 7645198 | 1     | 08/17/2015      | 0.48         | Fauquier             | 8                | -                  | 2                   | 2          |        |                               |                               |                               |
| 26994 F124 | 7655350 | 1     | 08/18/2015      | 0.70         | Southampton          | 7                | -                  | 9                   | 11         |        |                               |                               |                               |
| 42330 F147 | 7628641 | 1     | 08/18/2015      | 1.01         | King George          | 3                | -                  | 6                   | 15         |        |                               |                               |                               |
| 42777 F58  | 7646570 | 1     | 08/18/2015      | 0.17         | Spotsylvania         | 3                | -                  | 2                   | 2          |        |                               |                               |                               |
| 01438 F216 | 7678732 | 1     | 08/19/2015      | 0.41         | Hanover              | 2                | -                  | 2                   | 2          |        |                               |                               |                               |
| 01438 F27  | 7665891 | 1     | 08/19/2015      | 0.46         | Goochland            | 3                | -                  | 0                   | 1          |        |                               |                               |                               |
| 02342 F283 | 7627068 | 1     | 08/19/2015      | 0.27         | Dinwiddie            | 4                | -                  | 3                   | 3          |        |                               |                               |                               |
| 04304UF10  | 7648647 | 1     | 08/19/2015      | 0.09         | Middlesex            | 3                | -                  | 2                   | 3          |        |                               |                               |                               |
| 05314 F144 | 7647269 | 1     | 08/19/2015      | 0.13         | Chesterfield         | 2                | -                  | 1                   | 3          |        |                               |                               |                               |
| 05323 F783 | 7688485 | 1     | 08/19/2015      | 0.17         | Powhatan             | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 05327 F251 | 7665375 | 1     | 08/19/2015      | 0.52         | Chesterfield         | 1                | -                  | 3                   | 7          |        |                               |                               |                               |
| 06460 F271 | 7649193 | 1     | 08/19/2015      | 0.24         | Charles City         | 1                | -                  | 8                   | 9          |        |                               |                               |                               |
| 45414 F105 | 7646695 | 1     | 08/19/2015      | 0.12         | Prince William       | 2                | 1                  | 7                   | 11         |        |                               |                               |                               |
| 48610TF750 | 7631669 | 1     | 08/19/2015      | 0.22         | Loudoun              | 2                | -                  | 2                   | 4          |        |                               |                               |                               |
| 48665 F69  | 7637985 | 1     | 08/19/2015      | 0.60         | Loudoun              | 5                | -                  | 5                   | 10         |        |                               |                               |                               |
| 42496 F44  | 7646520 | 1     | 08/21/2015      | 0.09         | Spotsylvania         | 2                | -                  | 2                   | 2          |        |                               |                               |                               |
| 47492 F289 | 7634239 | 1     | 08/24/2015      | 0.19         | Prince William       | 7                | -                  | 0                   | 0          |        |                               |                               |                               |
| 47492 F315 | 7634239 | 1     | 08/24/2015      | 0.82         | Prince William       | 12               | -                  | 0                   | 0          |        |                               |                               |                               |

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| Device ID  | WMIS    | Phase | Conversion |  | Length<br>Miles | County/City         | Direct<br>Customers | Indirect<br>Customers | Event Count                   |                    |                                     |                                     |
|------------|---------|-------|------------|--|-----------------|---------------------|---------------------|-----------------------|-------------------------------|--------------------|-------------------------------------|-------------------------------------|
|            |         |       | Date       |  |                 |                     |                     |                       | Prior to Conversion<br>Exc ME | 10 Years<br>Inc ME | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events |
| 25431BF93  | 7652649 | 1     | 08/25/2015 |  | 0.14            | Virginia Beach city | 1                   | 1                     | 0                             | 0                  |                                     |                                     |
| 26957 F118 | 7663867 | 1     | 08/25/2015 |  | 0.29            | Suffolk city        | 3                   | -                     | 1                             | 2                  |                                     |                                     |
| 87376 F190 | 7663498 | 1     | 08/25/2015 |  | 0.33            | Louisa              | 5                   | -                     | 1                             | 4                  |                                     |                                     |
| 44721JF2   | 7670167 | 1     | 08/26/2015 |  | 0.16            | Fairfax             | 1                   | 2                     | 6                             | 7                  |                                     |                                     |
| 04333DF644 | 7667036 | 1     | 08/27/2015 |  | 0.58            | King and Queen      | 4                   | -                     | 3                             | 4                  |                                     |                                     |
| 06426 F85  | 7667462 | 1     | 08/27/2015 |  | 0.09            | New Kent            | 1                   | -                     | 0                             | 1                  |                                     |                                     |
| 06428 F128 | 7667478 | 1     | 08/27/2015 |  | 0.47            | New Kent            | 5                   | -                     | 0                             | 0                  |                                     |                                     |
| 06428 F332 | 7667487 | 1     | 08/27/2015 |  | 0.10            | New Kent            | 3                   | -                     | 0                             | 0                  |                                     |                                     |
| 06431 F86  | 7662920 | 1     | 08/27/2015 |  | 0.51            | Hanover             | 7                   | -                     | 1                             | 4                  |                                     |                                     |
| 06461 F29  | 7667526 | 1     | 08/27/2015 |  | 0.19            | New Kent            | 1                   | -                     | 3                             | 3                  |                                     |                                     |
| 06461 F56  | 7667533 | 1     | 08/27/2015 |  | 0.21            | New Kent            | 1                   | -                     | 1                             | 2                  |                                     |                                     |
| 01480KF322 | 7665858 | 1     | 08/28/2015 |  | 0.14            | Henrico             | 1                   | -                     | 0                             | 2                  |                                     |                                     |
| 06301 F81  | 7627401 | 1     | 08/28/2015 |  | 0.49            | Hanover             | 10                  | 1                     | 2                             | 5                  |                                     |                                     |
| 26456GF67  | 7663835 | 1     | 08/28/2015 |  | 0.21            | Suffolk city        | 5                   | -                     | 2                             | 2                  |                                     |                                     |
| 28436DF41  | 7672845 | 1     | 08/28/2015 |  | 0.36            | Charles City        | 1                   | -                     | 2                             | 3                  |                                     |                                     |
| 66510 F703 | 7654244 | 1     | 08/28/2015 |  | 0.13            | Campbell            | 3                   | -                     | 4                             | 5                  |                                     |                                     |
| 81339 F8   | 7637958 | 1     | 08/28/2015 |  | 0.73            | Albemarle           | 3                   | -                     | 3                             | 7                  |                                     |                                     |
| 82409AF76  | 7668106 | 1     | 08/28/2015 |  | 0.27            | Augusta             | 1                   | -                     | 5                             | 7                  |                                     |                                     |
| 82613 F47  | 7668142 | 1     | 08/28/2015 |  | 0.25            | Rockingham          | 1                   | -                     | 1                             | 4                  |                                     |                                     |
| 87375 F4   | 7632233 | 1     | 08/28/2015 |  | 0.57            | Louisa              | 3                   | -                     | 6                             | 9                  |                                     |                                     |
| 87519 F220 | 7628166 | 1     | 08/28/2015 |  | 0.22            | Culpeper            | 2                   | -                     | 2                             | 3                  |                                     |                                     |
| 87660 F96  | 7632308 | 1     | 08/28/2015 |  | 0.73            | Orange              | 4                   | -                     | 6                             | 6                  |                                     |                                     |
| 06460 F111 | 7667501 | 1     | 08/31/2015 |  | 0.10            | New Kent            | 1                   | -                     | 1                             | 3                  |                                     |                                     |
| 26406 F304 | 7674657 | 1     | 08/31/2015 |  | 0.23            | Isle of Wight       | 1                   | -                     | 0                             | 0                  |                                     |                                     |
| 26456 F122 | 7638181 | 1     | 08/31/2015 |  | 0.89            | Suffolk city        | 3                   | -                     | 7                             | 8                  |                                     |                                     |
| 26962 F115 | 7654826 | 1     | 08/31/2015 |  | 0.08            | Suffolk city        | 1                   | -                     | 2                             | 3                  |                                     |                                     |
| 26962 F116 | 7654826 | 1     | 08/31/2015 |  | 0.22            | Suffolk city        | 2                   | -                     | 2                             | 4                  |                                     |                                     |
| 81339 F123 | 7647793 | 1     | 08/31/2015 |  | 0.23            | Albemarle           | 3                   | -                     | 3                             | 4                  |                                     |                                     |
| 82341BF198 | 7632201 | 1     | 08/31/2015 |  | 0.68            | Augusta             | 5                   | 6                     | 10                            | 12                 |                                     |                                     |
| 44468 F39  | 7655892 | 1     | 09/01/2015 |  | 0.10            | Fairfax             | 2                   | -                     | 2                             | 2                  |                                     |                                     |
| 44721 F209 | 7654131 | 1     | 09/01/2015 |  | 0.14            | Fairfax             | 1                   | -                     | 3                             | 5                  |                                     |                                     |
| 48665 F45  | 7631540 | 1     | 09/01/2015 |  | 0.17            | Loudoun             | 2                   | -                     | 5                             | 8                  |                                     |                                     |
| 48666 F253 | 7664987 | 1     | 09/01/2015 |  | 0.26            | Loudoun             | 2                   | -                     | 0                             | 1                  |                                     |                                     |
| 63711 F703 | 7651779 | 1     | 09/01/2015 |  | 0.21            | Cumberland          | 2                   | -                     | 2                             | 4                  |                                     |                                     |
| 28428BF34  | 7638347 | 1     | 09/02/2015 |  | 0.82            | New Kent            | 8                   | 7                     | 6                             | 9                  |                                     |                                     |
| 28428BF35  | 7638347 | 1     | 09/02/2015 |  | 0.03            | New Kent            | 1                   | -                     | 0                             | 0                  |                                     |                                     |
| 28428BF36  | 7638347 | 1     | 09/02/2015 |  | 0.29            | New Kent            | 6                   | -                     | 1                             | 1                  |                                     |                                     |
| 28436BF19  | 7672838 | 1     | 09/02/2015 |  | 0.28            | Charles City        | 3                   | -                     | 2                             | 2                  |                                     |                                     |
| 01376 F271 | 7664500 | 1     | 09/03/2015 |  | 0.10            | Henrico             | 3                   | -                     | 0                             | 0                  |                                     |                                     |
| 01438 F175 | 7665864 | 1     | 09/03/2015 |  | 0.30            | Hanover             | 3                   | -                     | 0                             | 2                  |                                     |                                     |
| 04308 F77  | 7667087 | 1     | 09/03/2015 |  | 0.16            | Middlesex           | 1                   | -                     | 2                             | 2                  |                                     |                                     |
| 05323 F75  | 7665341 | 1     | 09/03/2015 |  | 0.82            | Powhatan            | 4                   | -                     | 3                             | 9                  |                                     |                                     |
| 05325 F45  | 7665547 | 1     | 09/03/2015 |  | 0.45            | Chesterfield        | 3                   | -                     | 3                             | 6                  |                                     |                                     |
| 05328 F110 | 7665490 | 1     | 09/03/2015 |  | 0.11            | Chesterfield        | 1                   | -                     | 2                             | 3                  |                                     |                                     |
| 63427 F92  | 7668392 | 1     | 09/03/2015 |  | 0.51            | Buckingham          | 1                   | -                     | 0                             | 0                  |                                     |                                     |
| 64606 F530 | 7673000 | 1     | 09/03/2015 |  | 0.26            | Lunenburg           | 2                   | -                     | 2                             | 2                  |                                     |                                     |
| 64817 F623 | 7646463 | 1     | 09/03/2015 |  | 0.38            | Brunswick           | 2                   | -                     | 7                             | 7                  |                                     |                                     |
| 26960 F23  | 7644360 | 1     | 09/04/2015 |  | 0.53            | Suffolk city        | 4                   | -                     | 2                             | 2                  |                                     |                                     |
| 43441 F13  | 7649102 | 1     | 09/04/2015 |  | 0.11            | Fairfax             | 7                   | -                     | 2                             | 3                  |                                     |                                     |
| 03367 F31  | 7678171 | 1     | 09/08/2015 |  | 0.21            | Lancaster           | 1                   | -                     | 5                             | 6                  |                                     |                                     |
| 04302BF95  | 7626916 | 1     | 09/08/2015 |  | 0.16            | King and Queen      | 2                   | -                     | 2                             | 2                  |                                     |                                     |
| 04308HF503 | 7666989 | 1     | 09/08/2015 |  | 0.23            | Middlesex           | 2                   | -                     | 5                             | 7                  |                                     |                                     |
| 04308HF548 | 7652676 | 1     | 09/08/2015 |  | 0.90            | Middlesex           | 2                   | -                     | 5                             | 8                  |                                     |                                     |
| 04308MF87  | 7644286 | 1     | 09/08/2015 |  | 0.74            | Middlesex           | 7                   | -                     | 14                            | 17                 |                                     |                                     |
| 04346 F97  | 7667012 | 1     | 09/08/2015 |  | 0.34            | Gloucester          | 5                   | -                     | 6                             | 6                  |                                     |                                     |
| 66404EF109 | 7673082 | 1     | 09/08/2015 |  | 0.43            | Halifax             | 4                   | -                     | 2                             | 4                  |                                     |                                     |
| 66516 F541 | 7654246 | 1     | 09/08/2015 |  | 0.21            | Pittsylvania        | 5                   | -                     | 5                             | 6                  |                                     |                                     |
| 04304 F10  | 7648651 | 1     | 09/09/2015 |  | 0.23            | Mathews             | 2                   | -                     | 2                             | 4                  |                                     |                                     |
| 48322TF432 | 7656930 | 1     | 09/09/2015 |  | 0.13            | Fauquier            | 2                   | 2                     | 1                             | 1                  |                                     |                                     |
| 48616 F107 | 7638047 | 1     | 09/09/2015 |  | 0.58            | Loudoun             | 5                   | 3                     | 0                             | 0                  |                                     |                                     |
| 26345GF1   | 7634983 | 1     | 09/10/2015 |  | 0.52            | Isle of Wight       | 1                   | -                     | 5                             | 7                  |                                     |                                     |
| 26469 F21  | 7663857 | 1     | 09/10/2015 |  | 0.17            | Isle of Wight       | 2                   | -                     | 0                             | 2                  |                                     |                                     |
| 47393 F662 | 7670001 | 1     | 09/10/2015 |  | 0.24            | Fauquier            | 2                   | -                     | 2                             | 2                  |                                     |                                     |
| 47393 F675 | 7637017 | 1     | 09/10/2015 |  | 0.83            | Fauquier            | 3                   | -                     | 1                             | 1                  |                                     |                                     |
| 66400HF516 | 7654227 | 1     | 09/10/2015 |  | 0.26            | Pittsylvania        | 5                   | -                     | 4                             | 4                  |                                     |                                     |
| 26405FF52  | 7674648 | 1     | 09/11/2015 |  | 0.46            | Suffolk city        | 4                   | 1                     | 2                             | 4                  |                                     |                                     |
| 04336 F315 | 7672644 | 1     | 09/14/2015 |  | 0.08            | Mathews             | 1                   | -                     | 0                             | 0                  |                                     |                                     |
| 45496 F156 | 7646682 | 1     | 09/16/2015 |  | 0.54            | Prince William      | 3                   | -                     | 3                             | 4                  |                                     |                                     |
| 04336 F105 | 7667824 | 1     | 09/18/2015 |  | 0.15            | Mathews             | 5                   | -                     | 1                             | 4                  |                                     |                                     |
| 26345 F245 | 7663881 | 1     | 09/18/2015 |  | 0.27            | Isle of Wight       | 1                   | -                     | 1                             | 3                  |                                     |                                     |



| Device ID  | WMIS    | Phase | Conversion |       | Length               | County/City | Event Count |          | 10 Years            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|---------|-------|------------|-------|----------------------|-------------|-------------|----------|---------------------|-------------|-------------|-------------|
|            |         |       | Date       | Miles |                      |             | Direct      | Indirect | Prior to Conversion | Conversion  | Conversion  | Conversion  |
|            |         |       |            |       |                      | Customers   | Customers   | Exc ME   | Inc ME              | Events      | Events      | Events      |
| 26956 F183 | 7624246 | 1     | 09/18/2015 | 0.44  | Suffolk city         | 3           | -           | 3        | 7                   |             |             |             |
| 28458 F94  | 7648591 | 1     | 09/18/2015 | 0.34  | James City           | 3           | -           | 3        | 4                   |             |             |             |
| 28761 F177 | 7673864 | 1     | 09/18/2015 | 0.61  | New Kent             | 10          | 1           | 3        | 4                   |             |             |             |
| 42330 F178 | 7653481 | 1     | 09/18/2015 | 0.73  | King George          | 8           | -           | 3        | 6                   |             |             |             |
| 42495 F81  | 7646516 | 1     | 09/18/2015 | 0.17  | Spotsylvania         | 1           | 1           | 2        | 2                   |             |             |             |
| 48665 F531 | 7637955 | 1     | 09/18/2015 | 0.53  | Loudoun              | 4           | 11          | 3        | 3                   |             |             |             |
| 02465 F27  | 7646966 | 1     | 09/21/2015 | 0.19  | Petersburg city      | 4           | -           | 6        | 6                   |             |             |             |
| 05306 F25  | 7665465 | 1     | 09/21/2015 | 0.42  | Chesterfield         | 2           | -           | 2        | 7                   |             |             |             |
| 05323 F367 | 7647143 | 1     | 09/21/2015 | 0.18  | Powhatan             | 3           | -           | 1        | 2                   |             |             |             |
| 05339GF467 | 7665572 | 1     | 09/21/2015 | 0.09  | Chesterfield         | 4           | -           | 0        | 0                   |             |             |             |
| 26455WF111 | 7686428 | 1     | 09/21/2015 | 0.10  | Suffolk city         | 1           | -           | 0        | 2                   |             |             |             |
| 26470 F203 | 7654792 | 1     | 09/21/2015 | 0.17  | Surry                | 1           | -           | 1        | 3                   |             |             |             |
| 26980 F11  | 7691653 | 1     | 09/21/2015 | 0.27  | Suffolk city         | 1           | -           | 0        | 2                   |             |             |             |
| 28438 F326 | 7655621 | 1     | 09/22/2015 | 0.71  | James City           | 6           | -           | 10       | 11                  |             |             |             |
| 48395 F31  | 7672917 | 1     | 09/22/2015 | 0.09  | Loudoun              | 3           | -           | 1        | 2                   |             |             |             |
| 26470 F140 | 7648495 | 1     | 09/23/2015 | 0.13  | Surry                | 4           | -           | 1        | 2                   |             |             |             |
| 84348BF103 | 7649169 | 1     | 09/23/2015 | 0.50  | Shenandoah           | 4           | -           | 2        | 3                   |             |             |             |
| 23497EF120 | 7638845 | 1     | 09/25/2015 | 0.93  | Chesapeake city      | 5           | 1           | 4        | 4                   |             |             |             |
| 23424SF617 | 7647880 | 1     | 09/28/2015 | 0.22  | Chesapeake city      | 8           | -           | 0        | 0                   |             |             |             |
| 28436AF126 | 7655607 | 1     | 09/28/2015 | 1.31  | James City           | 1           | -           | 10       | 14                  |             |             |             |
| 28761 F16  | 7655750 | 1     | 09/28/2015 | 0.10  | New Kent             | 1           | -           | 1        | 1                   |             |             |             |
| 47322 F40  | 7645279 | 1     | 09/28/2015 | 0.84  | Fauquier             | 3           | 2           | 0        | 0                   |             |             |             |
| 05330 F39  | 7628951 | 1     | 09/29/2015 | 0.15  | Richmond city        | -           | -           | 1        | 3                   |             |             |             |
| 05330 F40  | 7628951 | 1     | 09/29/2015 | 0.20  | Richmond city        | -           | -           | 8        | 10                  |             |             |             |
| 26980 F128 | 7655345 | 1     | 09/29/2015 | 0.13  | Isle of Wight        | 4           | -           | 1        | 2                   |             |             |             |
| 48395 F82  | 7638500 | 1     | 09/29/2015 | 0.62  | Loudoun              | 9           | -           | 2        | 6                   |             |             |             |
| 48666 F238 | 7646578 | 1     | 09/29/2015 | 0.15  | Loudoun              | 2           | -           | 3        | 3                   |             |             |             |
| 26409 F139 | 7655336 | 1     | 09/30/2015 | 0.23  | Southampton          | 4           | -           | 1        | 3                   |             |             |             |
| 42330 F156 | 7672428 | 1     | 09/30/2015 | 0.37  | Westmoreland         | 7           | -           | 5        | 9                   |             |             |             |
| 42340 F79  | 7635690 | 1     | 09/30/2015 | 0.48  | King George          | 4           | -           | 8        | 10                  |             |             |             |
| 42342 F63  | 7678748 | 1     | 09/30/2015 | 0.20  | King George          | 1           | -           | 2        | 2                   |             |             |             |
| 42342BF49  | 7653452 | 1     | 09/30/2015 | 1.38  | King George          | 2           | 1           | 6        | 13                  |             |             |             |
| 42484 F74  | 7646742 | 1     | 09/30/2015 | 0.18  | Stafford             | 1           | -           | 2        | 2                   |             |             |             |
| 05313 F152 | 7675872 | 1     | 10/01/2015 | 0.28  | Chesterfield         | 5           | 3           | 2        | 3                   |             |             |             |
| 05323 F150 | 7662866 | 1     | 10/01/2015 | 0.96  | Powhatan             | 4           | -           | 4        | 6                   |             |             |             |
| 05323 F374 | 7662866 | 1     | 10/01/2015 | 0.32  | Powhatan             | 4           | 4           | 2        | 2                   |             |             |             |
| 06316 F416 | 7668970 | 1     | 10/01/2015 | 0.31  | Henrico              | 1           | -           | 5        | 5                   |             |             |             |
| 06461 F181 | 7667541 | 1     | 10/01/2015 | 0.08  | New Kent             | 3           | -           | 0        | 2                   |             |             |             |
| 63309 F259 | 7669288 | 1     | 10/01/2015 | 0.23  | Buckingham           | 1           | -           | 0        | 1                   |             |             |             |
| 06301SF710 | 7667434 | 1     | 10/02/2015 | 0.13  | New Kent             | 4           | -           | 1        | 1                   |             |             |             |
| 06301SF738 | 7667445 | 1     | 10/02/2015 | 0.26  | New Kent             | -           | 6           | 1        | 1                   |             |             |             |
| 06301SF745 | 7667445 | 1     | 10/02/2015 | 0.08  | New Kent             | 2           | -           | 0        | 0                   |             |             |             |
| 23325SF375 | 7663086 | 1     | 10/02/2015 | 0.45  | Virginia Beach city  | 2           | 5           | 1        | 3                   |             |             |             |
| 66408CF501 | 7673087 | 1     | 10/02/2015 | 0.40  | Campbell             | 3           | -           | 4        | 5                   |             |             |             |
| 66508 F20  | 7654235 | 1     | 10/02/2015 | 0.21  | Pittsylvania         | 1           | -           | 1        | 2                   |             |             |             |
| 06301 F468 | 7688130 | 1     | 10/05/2015 | 0.42  | Hanover              | 3           | -           | 1        | 2                   |             |             |             |
| 66509 F22  | 7654239 | 1     | 10/07/2015 | 0.22  | Pittsylvania         | 2           | -           | 2        | 3                   |             |             |             |
| 04303 F92  | 7638695 | 1     | 10/08/2015 | 1.12  | Middlesex            | 11          | 3           | 9        | 12                  |             |             |             |
| 47393 F813 | 7630945 | 1     | 10/08/2015 | 0.22  | Fauquier             | 1           | -           | 1        | 1                   |             |             |             |
| 65953 F584 | 7672370 | 1     | 10/08/2015 | 0.09  | Charlotte            | 5           | -           | 0        | 1                   |             |             |             |
| 81338 F42  | 7680286 | 1     | 10/08/2015 | 0.41  | Charlottesville city | 1           | -           | 4        | 5                   |             |             |             |
| 81351GF181 | 7644063 | 1     | 10/08/2015 | 0.56  | Charlottesville city | 5           | -           | 6        | 6                   |             |             |             |
| 85460 F18  | 7672121 | 1     | 10/08/2015 | 0.13  | Rockbridge           | 1           | -           | 2        | 2                   |             |             |             |
| 85460CF26  | 7672282 | 1     | 10/08/2015 | 0.30  | Rockbridge           | 1           | -           | 4        | 4                   |             |             |             |
| 85703 F124 | 7636552 | 1     | 10/08/2015 | 0.51  | Lexington city       | 5           | -           | 3        | 5                   |             |             |             |
| 873201F103 | 7636251 | 1     | 10/08/2015 | 0.60  | Fluvanna             | 2           | 3           | 4        | 7                   |             |             |             |
| 87519 F60  | 7681309 | 1     | 10/08/2015 | 0.28  | Orange               | 2           | -           | 1        | 2                   |             |             |             |
| 47393 F646 | 7659898 | 1     | 10/09/2015 | 0.18  | Fauquier             | 3           | -           | 0        | 2                   |             |             |             |
| 28436DF32  | 7638354 | 1     | 10/11/2015 | 0.52  | Charles City         | 2           | -           | 4        | 6                   |             |             |             |
| 47332 F18  | 7645190 | 1     | 10/12/2015 | 0.70  | Fauquier             | 12          | -           | 4        | 4                   |             |             |             |
| 66400AF539 | 7673069 | 1     | 10/14/2015 | 0.32  | Pittsylvania         | 3           | -           | 2        | 2                   |             |             |             |
| 65941 F2   | 7672113 | 1     | 10/15/2015 | 0.32  | Halifax              | 3           | -           | 0        | 2                   |             |             |             |
| 01317 F36  | 7665966 | 1     | 10/19/2015 | 0.26  | Hanover              | 5           | -           | 3        | 3                   |             |             |             |
| 22340 F167 | 7647594 | 1     | 10/19/2015 | 0.15  | Hampton city         | 4           | 8           | 0        | 0                   |             |             |             |
| 28428BF25  | 7672819 | 1     | 10/19/2015 | 0.24  | New Kent             | 4           | -           | 1        | 2                   |             |             |             |
| 28436FF367 | 7638365 | 1     | 10/19/2015 | 0.42  | James City           | 1           | -           | 5        | 5                   |             |             |             |
| 01317 F27  | 7665960 | 1     | 10/20/2015 | 0.28  | Henrico              | 2           | -           | 2        | 2                   |             |             |             |
| 01385BF20  | 7678722 | 1     | 10/20/2015 | 0.19  | Hanover              | 2           | -           | 2        | 3                   |             |             |             |
| 01385BF21  | 7678722 | 1     | 10/20/2015 | 0.31  | Hanover              | 1           | -           | 0        | 0                   |             |             |             |
| 02860 F15  | 7667083 | 1     | 10/20/2015 | 0.28  | Prince George        | 2           | -           | 1        | 2                   |             |             |             |



| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City     | Direct Customers | Indirect Customers | Event Count         |            |        | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|---------|-------|-----------------|--------------|-----------------|------------------|--------------------|---------------------|------------|--------|-------------------------------|-------------------------------|-------------------------------|
|            |         |       |                 |              |                 |                  |                    | Prior to Conversion | Conversion | Exc ME |                               |                               |                               |
| 05406 F407 | 7647320 | 1     | 10/20/2015      | 0.15         | Powhatan        | 1                | 3                  | 0                   | 3          |        |                               |                               |                               |
| 05406 F564 | 7647320 | 1     | 10/20/2015      | 0.24         | Powhatan        | 2                | -                  | 1                   | 4          |        |                               |                               |                               |
| 66520 F597 | 7678961 | 1     | 10/20/2015      | 0.48         | Pittsylvania    | 6                | -                  | 6                   | 7          |        |                               |                               |                               |
| 05328 F270 | 7679752 | 1     | 10/21/2015      | 0.11         | Chesterfield    | 6                | -                  | 2                   | 3          |        |                               |                               |                               |
| 28425AF19  | 7648598 | 1     | 10/21/2015      | 0.29         | James City      | 3                | -                  | 2                   | 4          |        |                               |                               |                               |
| 634271F341 | 7668581 | 1     | 10/21/2015      | 0.72         | Buckingham      | 5                | -                  | 4                   | 4          |        |                               |                               |                               |
| 63427MF256 | 7668932 | 1     | 10/21/2015      | 0.20         | Buckingham      | 3                | -                  | 1                   | 1          |        |                               |                               |                               |
| 63311 F10  | 7678768 | 1     | 10/22/2015      | 0.52         | Appomattox      | 7                | -                  | 4                   | 4          |        |                               |                               |                               |
| 84385 F152 | 7682526 | 1     | 10/22/2015      | 0.15         | Shenandoah      | 5                | -                  | 2                   | 2          |        |                               |                               |                               |
| 47492EF17  | 7646237 | 1     | 10/23/2015      | 0.74         | Fauquier        | 8                | -                  | 3                   | 6          |        |                               |                               |                               |
| 65902 F571 | 7672193 | 1     | 10/23/2015      | 0.46         | Halifax         | 2                | -                  | 5                   | 6          |        |                               |                               |                               |
| 26334 F119 | 7646842 | 1     | 10/26/2015      | 0.19         | Portsmouth city | 20               | -                  | 3                   | 3          |        |                               |                               |                               |
| 23325 F203 | 7658448 | 1     | 10/27/2015      | 0.31         | Chesapeake city | 7                | -                  | 3                   | 3          |        |                               |                               |                               |
| 01361 F92  | 7665963 | 1     | 10/28/2015      | 0.18         | Henrico         | 2                | -                  | 0                   | 1          |        |                               |                               |                               |
| 23427 F233 | 7658449 | 1     | 10/28/2015      | 0.39         | Chesapeake city | 3                | -                  | 0                   | 0          |        |                               |                               |                               |
| 64920 F565 | 7678944 | 1     | 10/28/2015      | 0.42         | Mecklenburg     | 9                | -                  | 4                   | 4          |        |                               |                               |                               |
| 04331QF473 | 7667059 | 1     | 10/29/2015      | 0.24         | Gloucester      | 7                | -                  | 0                   | 1          |        |                               |                               |                               |
| 06428 F158 | 7667480 | 1     | 10/29/2015      | 0.34         | New Kent        | 5                | -                  | 0                   | 0          |        |                               |                               |                               |
| 26470HF1   | 7694135 | 1     | 10/29/2015      | 0.21         | Surry           | 2                | -                  | 5                   | 5          |        |                               |                               |                               |
| 47322HF139 | 7645295 | 1     | 10/29/2015      | 0.51         | Fauquier        | 3                | -                  | 0                   | 0          |        |                               |                               |                               |
| 47322DF53  | 7645283 | 1     | 11/03/2015      | 1.45         | Fauquier        | 5                | 1                  | 0                   | 0          |        |                               |                               |                               |
| 42728 F193 | 7646784 | 1     | 11/04/2015      | 0.10         | Stafford        | 4                | -                  | 0                   | 2          |        |                               |                               |                               |
| 47393PF930 | 7637467 | 1     | 11/05/2015      | 0.96         | Fauquier        | 6                | -                  | 2                   | 4          |        |                               |                               |                               |
| 67300AF5   | 7635012 | 1     | 11/05/2015      | 0.52         | Southampton     | 1                | 1                  | 3                   | 3          |        |                               |                               |                               |
| 26470 F363 | 7648480 | 1     | 11/06/2015      | 0.08         | Surry           | 1                | -                  | 2                   | 5          |        |                               |                               |                               |
| 01450GF24  | 7665941 | 1     | 11/10/2015      | 0.11         | Goochland       | 1                | -                  | 6                   | 8          |        |                               |                               |                               |
| 03306AF44  | 7644787 | 1     | 11/12/2015      | 0.92         | Essex           | 12               | -                  | 5                   | 7          |        |                               |                               |                               |
| 03367EF194 | 7678173 | 1     | 11/12/2015      | 0.15         | Lancaster       | 4                | -                  | 1                   | 3          |        |                               |                               |                               |
| 04303AF12  | 7685280 | 1     | 11/12/2015      | 0.76         | Gloucester      | 2                | -                  | 2                   | 5          |        |                               |                               |                               |
| 04304 F14  | 7648640 | 1     | 11/12/2015      | 0.34         | Middlesex       | 3                | -                  | 2                   | 4          |        |                               |                               |                               |
| 04333 F242 | 7667018 | 1     | 11/12/2015      | 0.21         | King William    | 4                | -                  | 2                   | 2          |        |                               |                               |                               |
| 04333DF601 | 7667930 | 1     | 11/12/2015      | 1.19         | King William    | 7                | -                  | 1                   | 3          |        |                               |                               |                               |
| 04334 F201 | 7667963 | 1     | 11/12/2015      | 0.40         | Gloucester      | 3                | -                  | 2                   | 3          |        |                               |                               |                               |
| 04334 F262 | 7672628 | 1     | 11/12/2015      | 0.11         | Gloucester      | 1                | -                  | 3                   | 3          |        |                               |                               |                               |
| 64817 F722 | 7678919 | 1     | 11/12/2015      | 0.32         | Brunswick       | 6                | -                  | 1                   | 2          |        |                               |                               |                               |
| 06460CF360 | 7667505 | 1     | 11/16/2015      | 0.30         | New Kent        | 4                | -                  | 2                   | 3          |        |                               |                               |                               |
| 81381BF235 | 7668063 | 1     | 11/16/2015      | 0.62         | Albemarle       | 1                | -                  | 7                   | 16         |        |                               |                               |                               |
| 05313 F153 | 7647206 | 1     | 11/17/2015      | 0.13         | Chesterfield    | 3                | -                  | 2                   | 3          |        |                               |                               |                               |
| 05323 F434 | 7647297 | 1     | 11/17/2015      | 0.17         | Powhatan        | 4                | -                  | 2                   | 4          |        |                               |                               |                               |
| 05405AF7   | 7647241 | 1     | 11/17/2015      | 0.16         | Powhatan        | 1                | -                  | 2                   | 3          |        |                               |                               |                               |
| 47322YF749 | 7692865 | 1     | 11/18/2015      | 0.13         | Fauquier        | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 47393DF825 | 7645205 | 1     | 11/18/2015      | 0.52         | Fauquier        | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 48395 F121 | 7672894 | 1     | 11/18/2015      | 0.40         | Loudoun         | 3                | -                  | 3                   | 6          |        |                               |                               |                               |
| 01438 F28  | 7665901 | 1     | 11/20/2015      | 0.34         | Goochland       | 3                | -                  | 0                   | 1          |        |                               |                               |                               |
| 06426 F202 | 7688148 | 1     | 11/20/2015      | 0.37         | New Kent        | 3                | -                  | 2                   | 3          |        |                               |                               |                               |
| 06431 F28  | 7624322 | 1     | 11/20/2015      | 0.73         | Hanover         | 2                | 4                  | 3                   | 8          |        |                               |                               |                               |
| 06431 F30  | 7624322 | 1     | 11/20/2015      | 0.41         | Hanover         | 2                | 1                  | 0                   | 3          |        |                               |                               |                               |
| 06471 F386 | 7680463 | 1     | 11/20/2015      | 0.33         | Hanover         | 7                | 5                  | 4                   | 4          |        |                               |                               |                               |
| 22406 F81  | 7645528 | 1     | 11/20/2015      | 0.29         | York            | 27               | -                  | 0                   | 1          |        |                               |                               |                               |
| 26456 F125 | 7653734 | 1     | 11/24/2015      | 0.11         | Suffolk city    | 1                | -                  | 1                   | 2          |        |                               |                               |                               |
| 28760 F305 | 7655744 | 1     | 12/01/2015      | 0.08         | New Kent        | 1                | -                  | 2                   | 2          |        |                               |                               |                               |
| 06431 F54  | 7688128 | 1     | 12/02/2015      | 0.15         | Hanover         | 2                | -                  | 7                   | 9          |        |                               |                               |                               |
| 28436AF127 | 7655720 | 1     | 12/02/2015      | 0.23         | James City      | 3                | -                  | 4                   | 8          |        |                               |                               |                               |
| 28436AF128 | 7655720 | 1     | 12/02/2015      | 0.26         | James City      | 2                | 2                  | 4                   | 7          |        |                               |                               |                               |
| 48387GF636 | 7624678 | 1     | 12/03/2015      | 0.56         | Loudoun         | 3                | 8                  | 3                   | 3          |        |                               |                               |                               |
| 48387GF639 | 7624678 | 1     | 12/03/2015      | 0.33         | Loudoun         | 2                | 3                  | 4                   | 4          |        |                               |                               |                               |
| 01450 F2   | 7665926 | 1     | 12/08/2015      | 0.16         | Goochland       | 2                | -                  | 1                   | 2          |        |                               |                               |                               |
| 01450 F66  | 7678730 | 1     | 12/08/2015      | 0.30         | Goochland       | 2                | -                  | 2                   | 3          |        |                               |                               |                               |
| 01451 F38  | 7666951 | 1     | 12/08/2015      | 0.66         | Goochland       | 6                | 1                  | 2                   | 3          |        |                               |                               |                               |
| 02830 F117 | 7668898 | 1     | 12/08/2015      | 0.49         | Petersburg city | 5                | -                  | 3                   | 4          |        |                               |                               |                               |
| 05325 F162 | 7647219 | 1     | 12/08/2015      | 0.31         | Chesterfield    | 2                | -                  | 5                   | 6          |        |                               |                               |                               |
| 05330 F38  | 7628959 | 1     | 12/09/2015      | 0.26         | Richmond city   | -                | -                  | 2                   | 4          |        |                               |                               |                               |
| 01317 F28  | 7682231 | 1     | 12/10/2015      | 0.51         | Hanover         | 9                | 2                  | 1                   | 5          |        |                               |                               |                               |
| 03350HF92  | 7688202 | 1     | 12/10/2015      | 0.12         | King and Queen  | 1                | -                  | 2                   | 2          |        |                               |                               |                               |
| 03367 F16  | 7644775 | 1     | 12/10/2015      | 0.48         | Lancaster       | 1                | -                  | 3                   | 4          |        |                               |                               |                               |
| 03367JF357 | 7677849 | 1     | 12/10/2015      | 0.46         | Lancaster       | 3                | -                  | 2                   | 2          |        |                               |                               |                               |
| 03367LF427 | 7678179 | 1     | 12/10/2015      | 0.35         | Lancaster       | 3                | -                  | 3                   | 3          |        |                               |                               |                               |
| 04304 F175 | 7672607 | 1     | 12/10/2015      | 0.05         | Mathews         | 1                | -                  | 0                   | 1          |        |                               |                               |                               |
| 04304 F471 | 7672607 | 1     | 12/10/2015      | 0.12         | Mathews         | 1                | -                  | 4                   | 5          |        |                               |                               |                               |
| 04304KF411 | 7648629 | 1     | 12/10/2015      | 0.12         | Middlesex       | 1                | -                  | 0                   | 2          |        |                               |                               |                               |





| Device ID  | WMIS    | Phase | Conversion |       | Length          | County/City | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|---------|-------|------------|-------|-----------------|-------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |         |       | Date       | Miles |                 |             |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |         |       |            |       |                 |             |                  | Exc ME             | Inc ME               | Events     | Events      | Events      |             |
| 65904 F718 | 7625107 | 1     | 01/28/2016 | 0.37  | Halifax         | 3           | -                | 4                  | 4                    |            |             |             |             |
| 65941 F41  | 7672227 | 1     | 01/28/2016 | 0.15  | Halifax         | 1           | -                | 2                  | 3                    |            |             |             |             |
| 85460 F61  | 7672144 | 1     | 01/28/2016 | 0.31  | Rockbridge      | 1           | -                | 2                  | 3                    |            |             |             |             |
| 86825 F37  | 7671815 | 1     | 01/28/2016 | 0.22  | Covington city  | 1           | -                | 1                  | 2                    |            |             |             |             |
| 47393 F751 | 7637347 | 1     | 01/29/2016 | 0.66  | Fauquier        | 5           | -                | 3                  | 5                    |            |             |             |             |
| 06461 F185 | 7667546 | 1     | 02/02/2016 | 0.16  | New Kent        | 3           | -                | 0                  | 2                    |            |             |             |             |
| 82329WF83  | 7695101 | 1     | 02/02/2016 | 0.12  | Rockingham      | 1           | -                | 2                  | 2                    |            |             |             |             |
| 01451 F141 | 7665915 | 1     | 02/04/2016 | 0.11  | Goochland       | 1           | -                | 1                  | 3                    |            |             |             |             |
| 04308JF155 | 7667768 | 1     | 02/04/2016 | 0.79  | Essex           | 21          | 3                | 2                  | 6                    |            |             |             |             |
| 82613 F102 | 7668241 | 1     | 02/09/2016 | 0.27  | Rockingham      | 3           | -                | 3                  | 3                    |            |             |             |             |
| 85872 F59  | 7637759 | 1     | 02/09/2016 | 0.49  | Rockbridge      | 8           | -                | 2                  | 4                    |            |             |             |             |
| 06345 F29  | 7608985 | 1     | 02/11/2016 | 0.19  | Richmond city   | 15          | -                | 0                  | 2                    |            |             |             |             |
| 06591 F20  | 7608985 | 1     | 02/11/2016 | 0.50  | Richmond city   | 61          | -                | 12                 | 13                   |            |             |             |             |
| 47910 F166 | 7646070 | 1     | 02/11/2016 | 0.51  | Fauquier        | 4           | -                | 1                  | 3                    |            |             |             |             |
| 43392 F56  | 7668284 | 1     | 02/15/2016 | 0.17  | Fairfax         | -           | 66               | 1                  | 2                    |            |             |             |             |
| 47492FF440 | 7687259 | 1     | 02/16/2016 | 0.43  | Fauquier        | 5           | -                | 4                  | 5                    |            |             |             |             |
| 48395 F784 | 7673075 | 1     | 02/16/2016 | 0.25  | Loudoun         | 2           | -                | 1                  | 3                    |            |             |             |             |
| 48665AF10  | 7631329 | 1     | 02/16/2016 | 0.08  | Loudoun         | 1           | -                | 2                  | 4                    |            |             |             |             |
| 41351 F40  | 7650006 | 1     | 02/17/2016 | 0.14  | Fairfax         | 14          | -                | 0                  | 1                    |            |             |             |             |
| 03350EF197 | 7644749 | 1     | 02/19/2016 | 0.72  | King and Queen  | 7           | -                | 4                  | 7                    |            |             |             |             |
| 64892 F512 | 7709131 | 1     | 02/19/2016 | 0.21  | Mecklenburg     | 1           | -                | 1                  | 1                    |            |             |             |             |
| 01365 F2   | 7648779 | 1     | 02/22/2016 | 0.28  | Henrico         | 4           | -                | 6                  | 12                   |            |             |             |             |
| 05323 F72  | 7662873 | 1     | 02/22/2016 | 0.49  | Powhatan        | 7           | -                | 3                  | 5                    |            |             |             |             |
| 05410 F109 | 7646934 | 1     | 02/22/2016 | 0.16  | Chesterfield    | 4           | -                | 0                  | 1                    |            |             |             |             |
| 06760 F49  | 7701406 | 1     | 02/22/2016 | 0.17  | New Kent        | 1           | -                | 0                  | 0                    |            |             |             |             |
| 23389BF162 | 7649344 | 1     | 02/24/2016 | 0.12  | Chesapeake city | 20          | -                | 0                  | 0                    |            |             |             |             |
| 82431 F132 | 7708147 | 1     | 02/24/2016 | 0.45  | Augusta         | 2           | -                | 5                  | 5                    |            |             |             |             |
| 42765IF254 | 7672451 | 1     | 02/25/2016 | 0.54  | Stafford        | 8           | -                | 4                  | 10                   |            |             |             |             |
| 26952 F104 | 7638183 | 1     | 02/26/2016 | 0.93  | Isle of Wight   | 5           | -                | 6                  | 9                    |            |             |             |             |
| 47322 F33  | 7624548 | 1     | 02/29/2016 | 0.15  | Fauquier        | 4           | -                | 0                  | 0                    |            |             |             |             |
| 47322 F343 | 7624548 | 1     | 02/29/2016 | 0.31  | Fauquier        | 3           | 11               | 0                  | 0                    |            |             |             |             |
| 47322 F35  | 7624548 | 1     | 02/29/2016 | 0.89  | Fauquier        | 9           | 17               | 0                  | 0                    |            |             |             |             |
| 47322 F36  | 7624548 | 1     | 02/29/2016 | 0.21  | Fauquier        | 3           | -                | 0                  | 0                    |            |             |             |             |
| 48666 F27  | 7646443 | 1     | 02/29/2016 | 0.14  | Loudoun         | 3           | 4                | 1                  | 3                    |            |             |             |             |
| 02332 F6   | 7667019 | 1     | 03/01/2016 | 0.23  | Sussex          | 3           | -                | 0                  | 1                    |            |             |             |             |
| 41434 F30  | 7650038 | 1     | 03/03/2016 | 0.20  | Fairfax         | 20          | -                | 1                  | 3                    |            |             |             |             |
| 46476 F40  | 7652631 | 1     | 03/03/2016 | 0.09  | Fairfax         | 11          | -                | 2                  | 2                    |            |             |             |             |
| 46518 F17  | 7652705 | 1     | 03/03/2016 | 0.13  | Fairfax         | 15          | -                | 2                  | 3                    |            |             |             |             |
| 46781 F22  | 7652887 | 1     | 03/03/2016 | 0.14  | Fairfax         | 9           | -                | 3                  | 8                    |            |             |             |             |
| 01450 F342 | 7666947 | 1     | 03/08/2016 | 0.54  | Goochland       | 7           | 38               | 3                  | 6                    |            |             |             |             |
| 01450DF359 | 7666947 | 1     | 03/08/2016 | 0.81  | Goochland       | 12          | -                | 2                  | 10                   |            |             |             |             |
| 01450KF6   | 7682003 | 1     | 03/08/2016 | 0.37  | Goochland       | 7           | 6                | 2                  | 2                    |            |             |             |             |
| 02876 F21  | 7646823 | 1     | 03/08/2016 | 0.12  | Dinwiddie       | 1           | -                | 4                  | 5                    |            |             |             |             |
| 42311 F53  | 7628631 | 1     | 03/08/2016 | 0.53  | Spotsylvania    | 16          | 14               | 5                  | 6                    |            |             |             |             |
| 63427MF254 | 7668204 | 1     | 03/08/2016 | 1.75  | Buckingham      | 9           | -                | 1                  | 2                    |            |             |             |             |
| 65904 F503 | 7678952 | 1     | 03/08/2016 | 0.84  | Halifax         | 6           | -                | 6                  | 6                    |            |             |             |             |
| 06431 F411 | 7688140 | 1     | 03/09/2016 | 0.18  | Hanover         | 3           | -                | 1                  | 2                    |            |             |             |             |
| 46901 F10  | 7655077 | 1     | 03/09/2016 | 0.09  | Fairfax         | 12          | -                | 0                  | 0                    |            |             |             |             |
| 63701 F552 | 7668222 | 1     | 03/09/2016 | 0.62  | Prince Edward   | 9           | -                | 3                  | 4                    |            |             |             |             |
| 65312EF764 | 7631295 | 1     | 03/10/2016 | 1.30  | Halifax         | 5           | -                | 11                 | 13                   |            |             |             |             |
| 65905 F25  | 7691331 | 1     | 03/10/2016 | 0.65  | Halifax         | 7           | -                | 6                  | 7                    |            |             |             |             |
| 82341BF167 | 7648891 | 1     | 03/10/2016 | 0.67  | Augusta         | 3           | -                | 6                  | 7                    |            |             |             |             |
| 06426GF171 | 7688122 | 1     | 03/11/2016 | 0.45  | New Kent        | 4           | -                | 3                  | 3                    |            |             |             |             |
| 41474 F48  | 7654626 | 1     | 03/14/2016 | 0.23  | Fairfax         | 14          | -                | 0                  | 0                    |            |             |             |             |
| 03315DF13  | 7678139 | 1     | 03/16/2016 | 0.19  | Westmoreland    | 3           | -                | 2                  | 4                    |            |             |             |             |
| 03315DF19  | 7678139 | 1     | 03/16/2016 | 0.11  | Westmoreland    | 1           | -                | 1                  | 2                    |            |             |             |             |
| 03315DF23  | 7678139 | 1     | 03/16/2016 | 0.11  | Westmoreland    | 3           | -                | 1                  | 2                    |            |             |             |             |
| 06301 F149 | 7668964 | 1     | 03/17/2016 | 0.37  | Hanover         | 9           | -                | 9                  | 13                   |            |             |             |             |
| 44622 F89  | 7672470 | 1     | 03/23/2016 | 0.16  | Fairfax         | 3           | 9                | 4                  | 7                    |            |             |             |             |
| 46430 F138 | 7652593 | 1     | 03/23/2016 | 0.28  | Fairfax         | 14          | -                | 2                  | 5                    |            |             |             |             |
| 22740 F125 | 7648139 | 1     | 03/24/2016 | 0.40  | Hampton city    | 51          | -                | 4                  | 5                    |            |             |             |             |
| 04333 F20  | 7684559 | 1     | 03/30/2016 | 0.26  | King William    | 14          | -                | 3                  | 3                    |            |             |             |             |
| 04333 F21  | 7684559 | 1     | 03/30/2016 | 0.97  | King William    | 9           | -                | 9                  | 10                   |            |             |             |             |
| 04333 F241 | 7684559 | 1     | 03/30/2016 | 0.27  | King William    | 3           | 1                | 0                  | 3                    |            |             |             |             |
| 21306 F400 | 7649316 | 1     | 03/30/2016 | 0.13  | Norfolk city    | 23          | -                | 1                  | 2                    |            |             |             |             |
| 22701 F9   | 7629161 | 1     | 03/30/2016 | 0.09  | Hampton city    | 1           | -                | 2                  | 2                    |            |             |             |             |
| 28428NF797 | 7655601 | 1     | 03/30/2016 | 0.96  | New Kent        | 4           | 2                | 4                  | 4                    |            |             |             |             |
| 28428NF801 | 7655601 | 1     | 03/30/2016 | 0.29  | New Kent        | 1           | -                | 0                  | 0                    |            |             |             |             |
| 28428NF802 | 7655601 | 1     | 03/30/2016 | 0.76  | New Kent        | 1           | -                | 0                  | 0                    |            |             |             |             |
| 84324 F187 | 7714045 | 1     | 03/30/2016 | 0.34  | Shenandoah      | 1           | -                | 4                  | 5                    |            |             |             |             |

240305050505

| Device ID  | WMIS    | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years       |        | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|---------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------------|--------|-------------------------------|-------------------------------|-------------------------------|
|            |         |       |                 |              |                     |                  |                    | Prior to Conversion Exc ME | Inc ME |                               |                               |                               |
| 87375CF3   | 7631322 | 1     | 03/30/2016      | 0.81         | Louisa              | 3                | -                  | 5                          | 11     |                               |                               |                               |
| 41474 F31  | 7655661 | 1     | 03/31/2016      | 0.13         | Fairfax             | 21               | -                  | 0                          | 0      |                               |                               |                               |
| 48719 F102 | 7630797 | 1     | 04/01/2016      | 0.32         | Fauquier            | 1                | 1                  | 3                          | 5      |                               |                               |                               |
| 48719PF320 | 7633549 | 1     | 04/01/2016      | 0.99         | Loudoun             | 2                | -                  | 1                          | 1      |                               |                               |                               |
| 46476 F41  | 7652657 | 1     | 04/04/2016      | 0.10         | Fairfax             | 12               | -                  | 4                          | 5      |                               |                               |                               |
| 64353AF513 | 7659569 | 1     | 04/04/2016      | 0.52         | Brunswick           | 9                | -                  | 2                          | 6      |                               |                               |                               |
| 45376DR142 | 7672981 | 1     | 04/05/2016      | 1.08         | Fairfax             | 22               | 21                 | 2                          | 7      |                               |                               |                               |
| 45376IR144 | 7672981 | 1     | 04/05/2016      | 0.23         | Fairfax             | 21               | -                  | 2                          | 2      |                               |                               |                               |
| 05540 F18  | 7682263 | 1     | 04/06/2016      | 0.11         | Chesterfield        | 11               | -                  | 2                          | 2      |                               |                               |                               |
| 06316 F5   | 7662878 | 1     | 04/07/2016      | 0.48         | Henrico             | 9                | -                  | 1                          | 3      |                               |                               |                               |
| 64651 F532 | 7672988 | 1     | 04/07/2016      | 0.56         | Lunenburg           | 3                | -                  | 4                          | 5      |                               |                               |                               |
| 01450 F27  | 7698696 | 1     | 04/08/2016      | 0.41         | Goochland           | 4                | 2                  | 1                          | 3      |                               |                               |                               |
| 01450 F346 | 7698696 | 1     | 04/08/2016      | 0.18         | Goochland           | -                | 2                  | 1                          | 2      |                               |                               |                               |
| 02876 F38  | 7646804 | 1     | 04/08/2016      | 0.16         | Dinwiddie           | 2                | -                  | 2                          | 2      |                               |                               |                               |
| 47393CF820 | 7637174 | 1     | 04/08/2016      | 1.06         | Fauquier            | 4                | -                  | 4                          | 5      |                               |                               |                               |
| 47393RF935 | 7670096 | 1     | 04/08/2016      | 0.23         | Fauquier            | 7                | -                  | 0                          | 1      |                               |                               |                               |
| 66404FF119 | 7694415 | 1     | 04/08/2016      | 0.10         | Halifax             | 3                | -                  | 2                          | 2      |                               |                               |                               |
| 82329WF81  | 7695068 | 1     | 04/08/2016      | 0.14         | Rockingham          | 4                | -                  | 2                          | 5      |                               |                               |                               |
| 64813 F46  | 7691320 | 1     | 04/11/2016      | 0.11         | Mecklenburg         | 7                | -                  | 2                          | 2      |                               |                               |                               |
| 64813 F8   | 7680564 | 1     | 04/11/2016      | 0.15         | Mecklenburg         | 6                | -                  | 0                          | 2      |                               |                               |                               |
| 28760 F145 | 7676508 | 1     | 04/12/2016      | 0.59         | New Kent            | 115              | 92                 | 6                          | 10     |                               |                               |                               |
| 28760 F57  | 7676508 | 1     | 04/12/2016      | 0.43         | New Kent            | 56               | -                  | 0                          | 0      |                               |                               |                               |
| 28760 F58  | 7676508 | 1     | 04/12/2016      | 0.17         | New Kent            | 36               | -                  | 1                          | 1      |                               |                               |                               |
| 28760 F96  | 7676508 | 1     | 04/12/2016      | 0.09         | New Kent            | 2                | -                  | 0                          | 0      |                               |                               |                               |
| 81339BF348 | 7637992 | 1     | 04/12/2016      | 0.51         | Albemarle           | 3                | -                  | 5                          | 6      |                               |                               |                               |
| 23325AF251 | 7694072 | 1     | 04/13/2016      | 0.28         | Chesapeake city     | 7                | 6                  | 1                          | 2      |                               |                               |                               |
| 43724 F89  | 7693165 | 1     | 04/14/2016      | 0.21         | Fairfax             | 1                | -                  | 0                          | 0      |                               |                               |                               |
| 84380BF101 | 7714024 | 1     | 04/14/2016      | 0.38         | Shenandoah          | 1                | -                  | 3                          | 6      |                               |                               |                               |
| 84380CF101 | 7682454 | 1     | 04/14/2016      | 0.27         | Shenandoah          | 1                | -                  | 1                          | 1      |                               |                               |                               |
| 04308 F54  | 7667884 | 1     | 04/15/2016      | 0.54         | Middlesex           | 8                | 19                 | 7                          | 13     |                               |                               |                               |
| 04308 F822 | 7667884 | 1     | 04/15/2016      | 0.68         | Middlesex           | 13               | -                  | 1                          | 2      |                               |                               |                               |
| 05306 F88  | 7668700 | 1     | 04/18/2016      | 0.30         | Chesterfield        | 9                | -                  | 2                          | 5      |                               |                               |                               |
| 05329 F777 | 7682248 | 1     | 04/18/2016      | 0.13         | Richmond city       | 18               | -                  | 1                          | 2      |                               |                               |                               |
| 66510 F568 | 7692826 | 1     | 04/19/2016      | 1.15         | Campbell            | 3                | 3                  | 11                         | 11     |                               |                               |                               |
| 01480 F97  | 7699704 | 1     | 04/20/2016      | 0.30         | Hanover             | 5                | -                  | 1                          | 3      |                               |                               |                               |
| 63308 F743 | 7668680 | 1     | 04/20/2016      | 0.17         | Amelia              | 2                | -                  | 2                          | 3      |                               |                               |                               |
| 26470GF283 | 7654800 | 1     | 04/21/2016      | 0.39         | Surry               | 5                | -                  | 3                          | 3      |                               |                               |                               |
| 66404AF134 | 7692824 | 1     | 04/21/2016      | 0.13         | Halifax             | 1                | -                  | 0                          | 0      |                               |                               |                               |
| 86820 F41  | 7671819 | 1     | 04/22/2016      | 0.26         | Covington city      | 2                | -                  | 2                          | 3      |                               |                               |                               |
| 06476 F65  | 7630671 | 1     | 04/26/2016      | 0.20         | Hanover             | 19               | -                  | 4                          | 4      |                               |                               |                               |
| 06476 F66  | 7630671 | 1     | 04/26/2016      | 0.29         | Hanover             | 2                | -                  | 1                          | 1      |                               |                               |                               |
| 06476 F67  | 7630671 | 1     | 04/26/2016      | 0.13         | Hanover             | 4                | -                  | 1                          | 1      |                               |                               |                               |
| 06476 F68  | 7630671 | 1     | 04/26/2016      | 0.38         | Hanover             | 34               | -                  | 1                          | 3      |                               |                               |                               |
| 47719 F258 | 7646402 | 1     | 04/26/2016      | 1.46         | Fauquier            | 3                | -                  | 0                          | 0      |                               |                               |                               |
| 64920 F540 | 7659754 | 1     | 04/26/2016      | 0.75         | Mecklenburg         | 17               | -                  | 11                         | 14     |                               |                               |                               |
| 28761 F19  | 7655628 | 1     | 04/27/2016      | 0.16         | New Kent            | 5                | 3                  | 2                          | 4      |                               |                               |                               |
| 28761 F48  | 7655628 | 1     | 04/27/2016      | 0.16         | New Kent            | 3                | -                  | 0                          | 1      |                               |                               |                               |
| 28761 F54  | 7655628 | 1     | 04/27/2016      | 0.18         | New Kent            | 1                | -                  | 3                          | 3      |                               |                               |                               |
| 28761 F55  | 7655628 | 1     | 04/27/2016      | 0.28         | New Kent            | 2                | 1                  | 1                          | 1      |                               |                               |                               |
| 45313AF2   | 7659326 | 1     | 04/27/2016      | 0.11         | Fairfax             | 7                | -                  | 2                          | 5      |                               |                               |                               |
| 46901 F28  | 7655144 | 1     | 04/27/2016      | 0.11         | Fairfax             | 16               | -                  | 0                          | 0      |                               |                               |                               |
| 06316 F335 | 7668973 | 1     | 04/28/2016      | 0.85         | Henrico             | 1                | -                  | 5                          | 11     |                               |                               |                               |
| 06316 F505 | 7668973 | 1     | 04/28/2016      | 0.06         | Henrico             | -                | -                  | 0                          | 0      |                               |                               |                               |
| 06316 R96  | 7668973 | 1     | 04/28/2016      | 0.21         | Henrico             | 5                | 3                  | 0                          | 6      |                               |                               |                               |
| 04333 F154 | 7667925 | 1     | 04/29/2016      | 0.59         | King William        | 6                | 2                  | 2                          | 4      |                               |                               |                               |
| 04333 F51  | 7685084 | 1     | 04/29/2016      | 0.15         | King William        | 4                | -                  | 2                          | 4      |                               |                               |                               |
| 04333 F512 | 7667925 | 1     | 04/29/2016      | 0.44         | King William        | 2                | -                  | 1                          | 1      |                               |                               |                               |
| 25435 F505 | 7678798 | 1     | 04/29/2016      | 0.36         | Virginia Beach city | 23               | -                  | 5                          | 6      |                               |                               |                               |
| 02313AF27  | 7611566 | 1     | 05/03/2016      | 0.27         | Prince George       | 1                | -                  | 3                          | 5      |                               |                               |                               |
| 02342 F252 | 7681593 | 1     | 05/03/2016      | 0.42         | Dinwiddie           | 7                | -                  | 3                          | 4      |                               |                               |                               |
| 06431KF433 | 7688143 | 1     | 05/03/2016      | 0.27         | King William        | 2                | -                  | 3                          | 3      |                               |                               |                               |
| 46905 F24  | 7645237 | 1     | 05/03/2016      | 0.60         | Fairfax             | 44               | -                  | 0                          | 0      |                               |                               |                               |
| 02342 F286 | 7681580 | 1     | 05/05/2016      | 0.25         | Dinwiddie           | 6                | -                  | 2                          | 3      |                               |                               |                               |
| 02342 F291 | 7703679 | 1     | 05/05/2016      | 0.41         | Dinwiddie           | 5                | -                  | 3                          | 3      |                               |                               |                               |
| 05306 F15  | 7668724 | 1     | 05/05/2016      | 0.42         | Chesterfield        | 11               | 3                  | 2                          | 2      |                               |                               |                               |
| 05338 F137 | 7683849 | 1     | 05/05/2016      | 0.55         | Chesterfield        | 4                | -                  | 6                          | 8      |                               |                               |                               |
| 05338 F30  | 7652748 | 1     | 05/05/2016      | 1.12         | Chesterfield        | 37               | 87                 | 9                          | 16     |                               |                               |                               |
| 05338 F35  | 7652748 | 1     | 05/05/2016      | 0.77         | Chesterfield        | 30               | -                  | 4                          | 8      |                               |                               |                               |
| 05338 X133 | 7683849 | 1     | 05/05/2016      | 0.28         | Chesterfield        | -                | 4                  | 2                          | 6      |                               |                               |                               |
| 05358 F15  | 7682242 | 1     | 05/05/2016      | 0.24         | Chesterfield        | 17               | -                  | 3                          | 4      |                               |                               |                               |

24030050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |        | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|--------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME | Conversion Events | Conversion Events | Conversion Events |
| 22400 F52  | 7698460  | 1     | 05/05/2016      | 0.14         | York                 | 14               | -                  | 3                    | 4      |                   |                   |                   |
| 42777 F138 | 7646730  | 1     | 05/05/2016      | 0.23         | Spotsylvania         | 5                | -                  | 6                    | 9      |                   |                   |                   |
| 43426 F222 | 7677753  | 1     | 05/05/2016      | 0.28         | Fairfax              | 9                | 21                 | 3                    | 5      |                   |                   |                   |
| 87320 F346 | 7636168  | 1     | 05/05/2016      | 0.58         | Goochland            | 4                | -                  | 2                    | 2      |                   |                   |                   |
| 22400 F189 | 7689707  | 1     | 05/06/2016      | 0.16         | York                 | 13               | -                  | 0                    | 2      |                   |                   |                   |
| 47910 F113 | 7647104  | 1     | 05/06/2016      | 0.36         | Fauquier             | 1                | -                  | 11                   | 13     |                   |                   |                   |
| 84385 F163 | 7682685  | 1     | 05/06/2016      | 0.43         | Shenandoah           | 2                | -                  | 5                    | 7      |                   |                   |                   |
| 06428NF3   | 7668980  | 1     | 05/09/2016      | 0.92         | New Kent             | 3                | -                  | 0                    | 0      |                   |                   |                   |
| 46510 F3   | 7675822  | 1     | 05/09/2016      | 0.30         | Fairfax              | 26               | -                  | 2                    | 4      |                   |                   |                   |
| 46901 F40  | 7655324  | 1     | 05/09/2016      | 0.15         | Fairfax              | 12               | -                  | 0                    | 0      |                   |                   |                   |
| 81338 F112 | 7675576  | 1     | 05/09/2016      | 0.13         | Charlottesville city | 2                | 1                  | 3                    | 6      |                   |                   |                   |
| 87518 F131 | 7704840  | 1     | 05/09/2016      | 0.09         | Orange               | 1                | -                  | 3                    | 4      |                   |                   |                   |
| 01480 F10  | 7678727  | 1     | 05/10/2016      | 0.30         | Hanover              | 2                | -                  | 2                    | 2      |                   |                   |                   |
| 48442OF342 | 7630930  | 1     | 05/10/2016      | 0.62         | Loudoun              | 6                | -                  | 11                   | 12     |                   |                   |                   |
| 06431KF309 | 7662925  | 1     | 05/12/2016      | 0.82         | King William         | 6                | -                  | 4                    | 6      |                   |                   |                   |
| 06476 F50  | 7630674  | 1     | 05/12/2016      | 0.19         | Hanover              | 6                | -                  | 2                    | 3      |                   |                   |                   |
| 42330 F161 | 7678763  | 1     | 05/16/2016      | 0.35         | Westmoreland         | 2                | -                  | 4                    | 5      |                   |                   |                   |
| 65903 F523 | 7691328  | 1     | 05/16/2016      | 0.26         | Halifax              | 15               | -                  | 4                    | 4      |                   |                   |                   |
| 65911 F566 | 7689093  | 1     | 05/16/2016      | 0.12         | Halifax              | 2                | -                  | 1                    | 3      |                   |                   |                   |
| 02331 F26  | 7646835  | 1     | 05/17/2016      | 0.08         | Dinwiddie            | 1                | -                  | 1                    | 3      |                   |                   |                   |
| 41502 F22  | 7654637  | 1     | 05/17/2016      | 0.10         | Falls Church city    | 15               | -                  | 1                    | 2      |                   |                   |                   |
| 41644 F120 | 7662235  | 1     | 05/17/2016      | 0.16         | Fairfax              | 16               | -                  | 0                    | 0      |                   |                   |                   |
| 42340 F136 | 7653438  | 1     | 05/17/2016      | 0.70         | King George          | 2                | -                  | 5                    | 8      |                   |                   |                   |
| 03350HF172 | 7688206  | 1     | 05/18/2016      | 0.23         | King and Queen       | 4                | -                  | 2                    | 2      |                   |                   |                   |
| 03350HF185 | 7688209  | 1     | 05/18/2016      | 0.21         | King and Queen       | 2                | -                  | 3                    | 3      |                   |                   |                   |
| 04308 F56  | 7666980  | 1     | 05/18/2016      | 0.17         | Middlesex            | 4                | -                  | 3                    | 5      |                   |                   |                   |
| 06316 F94  | 7668966  | 1     | 05/18/2016      | 0.51         | Henrico              | 4                | -                  | 4                    | 8      |                   |                   |                   |
| 01438 F118 | 7668951  | 1     | 05/19/2016      | 0.53         | Hanover              | 10               | -                  | 2                    | 2      |                   |                   |                   |
| 02875 F83  | 7662346  | 1     | 05/19/2016      | 0.79         | Dinwiddie            | 5                | -                  | 2                    | 4      |                   |                   |                   |
| 05323 F170 | 7701420  | 1     | 05/19/2016      | 0.60         | Powhatan             | 6                | 15                 | 1                    | 3      |                   |                   |                   |
| 05436EF234 | 7667504  | 1     | 05/19/2016      | 0.25         | Chesterfield         | 5                | 6                  | 2                    | 2      |                   |                   |                   |
| 05436EF235 | 7667504  | 1     | 05/19/2016      | 2.33         | Chesterfield         | 6                | -                  | 5                    | 6      |                   |                   |                   |
| 47392IF434 | 7637078  | 1     | 05/19/2016      | 0.48         | Prince William       | 7                | -                  | 1                    | 1      |                   |                   |                   |
| 47393 F762 | 7687565  | 1     | 05/19/2016      | 0.21         | Fauquier             | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 66520 F510 | 7697902  | 1     | 05/19/2016      | 0.60         | Pittsylvania         | 2                | -                  | 2                    | 2      |                   |                   |                   |
| 01450 F116 | 7668956  | 1     | 05/23/2016      | 0.38         | Goochland            | 4                | -                  | 3                    | 3      |                   |                   |                   |
| 01450LF1   | 7668956  | 1     | 05/23/2016      | 0.33         | Goochland            | 3                | -                  | 2                    | 2      |                   |                   |                   |
| 22343 F172 | 7689172  | 1     | 05/23/2016      | 1.04         | Hampton city         | 16               | -                  | 4                    | 8      |                   |                   |                   |
| 28426LF20  | 7655727  | 1     | 05/23/2016      | 0.14         | James City           | 2                | -                  | 3                    | 7      |                   |                   |                   |
| 48322QR1   | 7673401  | 1     | 05/23/2016      | 1.46         | Fauquier             | 9                | 14                 | 5                    | 7      |                   |                   |                   |
| 48322SF9   | 7637840  | 1     | 05/23/2016      | 1.02         | Fauquier             | 3                | -                  | 5                    | 10     |                   |                   |                   |
| 01480 F4   | 7648731  | 1     | 05/24/2016      | 0.31         | Henrico              | 3                | -                  | 3                    | 5      |                   |                   |                   |
| 05328JF114 | 7662854  | 1     | 05/24/2016      | 0.65         | Chesterfield         | 8                | 2                  | 4                    | 4      |                   |                   |                   |
| 21306 F405 | 7649665  | 1     | 05/24/2016      | 0.20         | Norfolk city         | 52               | -                  | 4                    | 4      |                   |                   |                   |
| 46746 F85  | 7663167  | 1     | 05/24/2016      | 0.09         | Fairfax              | 1                | -                  | 2                    | 2      |                   |                   |                   |
| 87300EF17  | 7673714  | 1     | 05/24/2016      | 0.23         | Goochland            | 4                | 2                  | 3                    | 4      |                   |                   |                   |
| 47910 F82  | 7704796  | 1     | 05/25/2016      | 0.21         | Fauquier             | 4                | -                  | 4                    | 4      |                   |                   |                   |
| 47322 F237 | 7666020  | 1     | 05/26/2016      | 0.81         | Fauquier             | 3                | -                  | 0                    | 0      |                   |                   |                   |
| 47719MF240 | 7631061  | 1     | 05/26/2016      | 0.14         | Fauquier             | 1                | 2                  | 0                    | 0      |                   |                   |                   |
| 82432CF84  | 7649011  | 1     | 06/03/2016      | 0.63         | Staunton city        | 2                | -                  | 5                    | 5      |                   |                   |                   |
| 85884 F20  | 7673061  | 1     | 06/03/2016      | 0.31         | Buena Vista city     | 1                | -                  | 6                    | 6      |                   |                   |                   |
| 86901 F33  | 10001011 | 1     | 06/03/2016      | 0.42         | Botetourt            | 2                | -                  | 5                    | 5      |                   |                   |                   |
| 23375 F491 | 7652456  | 1     | 06/06/2016      | 0.39         | Chesapeake city      | 28               | -                  | 6                    | 6      |                   |                   |                   |
| 44724 F97  | 7647528  | 1     | 06/07/2016      | 0.89         | Fairfax              | 16               | 4                  | 1                    | 7      |                   |                   |                   |
| 02342 F240 | 7681561  | 1     | 06/09/2016      | 0.21         | Dinwiddie            | 6                | -                  | 1                    | 5      |                   |                   |                   |
| 06431 F622 | 7688120  | 1     | 06/10/2016      | 0.63         | King William         | 4                | 1                  | 6                    | 6      |                   |                   |                   |
| 06476 F85  | 10009975 | 1     | 06/10/2016      | 0.22         | Hanover              | 4                | -                  | 1                    | 1      |                   |                   |                   |
| 06476 F92  | 10009987 | 1     | 06/10/2016      | 0.09         | Hanover              | 1                | -                  | 2                    | 3      |                   |                   |                   |
| 06476LF148 | 10010022 | 1     | 06/10/2016      | 0.47         | Hanover              | 4                | -                  | 1                    | 1      |                   |                   |                   |
| 44712 F91  | 7664862  | 1     | 06/10/2016      | 0.69         | Fairfax              | 8                | 10                 | 10                   | 15     |                   |                   |                   |
| 44712 F96  | 7664862  | 1     | 06/10/2016      | 0.26         | Fairfax              | 4                | 4                  | 2                    | 3      |                   |                   |                   |
| 48322WF352 | 7633563  | 1     | 06/10/2016      | 0.55         | Fauquier             | 6                | 10                 | 4                    | 5      |                   |                   |                   |
| 28436 F274 | 7693232  | 1     | 06/13/2016      | 1.10         | Charles City         | 2                | -                  | 5                    | 7      |                   |                   |                   |
| 28436 F179 | 7693293  | 1     | 06/14/2016      | 0.20         | James City           | 8                | -                  | 3                    | 3      |                   |                   |                   |
| 45313BF5   | 7668625  | 1     | 06/14/2016      | 0.26         | Fairfax              | 3                | -                  | 2                    | 3      |                   |                   |                   |
| 45313BR1   | 7668625  | 1     | 06/14/2016      | 0.66         | Fairfax              | 9                | 24                 | 6                    | 7      |                   |                   |                   |
| 48666BF24  | 7686209  | 1     | 06/14/2016      | 0.66         | Loudoun              | 7                | 3                  | 9                    | 9      |                   |                   |                   |
| 48666BF25  | 7686209  | 1     | 06/14/2016      | 0.08         | Loudoun              | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 48666BF26  | 7686209  | 1     | 06/14/2016      | 0.09         | Loudoun              | 1                | -                  | 0                    | 1      |                   |                   |                   |
| 48666BF89  | 7686209  | 1     | 06/14/2016      | 0.05         | Loudoun              | 1                | -                  | 1                    | 1      |                   |                   |                   |

24036050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 63311AF500 | 7699614  | 1     | 06/15/2016      | 0.38         | Appomattox          | 6                | -                  | 8                    | 10         |                   |                   |                   |
| 65326BF505 | 7659786  | 1     | 06/15/2016      | 1.05         | Charlotte           | 9                | -                  | 4                    | 5          |                   |                   |                   |
| 65937 F575 | 7674134  | 1     | 06/15/2016      | 0.72         | Mecklenburg         | 14               | -                  | 5                    | 7          |                   |                   |                   |
| 87300 F33  | 7673716  | 1     | 06/15/2016      | 1.10         | Goochland           | 7                | -                  | 6                    | 8          |                   |                   |                   |
| 47910 F130 | 7645181  | 1     | 06/16/2016      | 0.84         | Fauquier            | 3                | -                  | 8                    | 9          |                   |                   |                   |
| 02342 F90  | 7646953  | 1     | 06/20/2016      | 0.17         | Dinwiddie           | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 05405 F156 | 7662845  | 1     | 06/20/2016      | 0.67         | Powhatan            | 6                | -                  | 5                    | 6          |                   |                   |                   |
| 28460EF30  | 7688153  | 1     | 06/21/2016      | 0.27         | Charles City        | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 45313BF3   | 10026564 | 1     | 06/22/2016      | 0.28         | Fairfax             | 2                | 3                  | 1                    | 1          |                   |                   |                   |
| 45414 F101 | 7679324  | 1     | 06/22/2016      | 0.19         | Prince William      | 12               | 1                  | 2                    | 3          |                   |                   |                   |
| 82350 F68  | 7708131  | 1     | 06/22/2016      | 0.09         | Augusta             | 4                | -                  | 2                    | 4          |                   |                   |                   |
| 04304 F161 | 7648654  | 1     | 06/23/2016      | 0.34         | Middlesex           | 2                | 3                  | 8                    | 10         |                   |                   |                   |
| 04304 F232 | 7674029  | 1     | 06/23/2016      | 0.32         | Gloucester          | 6                | 5                  | 4                    | 4          |                   |                   |                   |
| 26494 F147 | 7670213  | 1     | 06/23/2016      | 0.41         | Chesapeake city     | 6                | -                  | 1                    | 5          |                   |                   |                   |
| 87300 F35  | 7673948  | 1     | 06/23/2016      | 0.98         | Goochland           | 12               | 6                  | 5                    | 7          |                   |                   |                   |
| 22404 F341 | 7673825  | 1     | 06/24/2016      | 0.19         | Poquoson city       | 7                | 5                  | 0                    | 2          |                   |                   |                   |
| 23354YF146 | 7680941  | 1     | 06/24/2016      | 0.22         | Chesapeake city     | 11               | -                  | 2                    | 2          |                   |                   |                   |
| 23354YF154 | 7680941  | 1     | 06/24/2016      | 0.15         | Chesapeake city     | 6                | 11                 | 0                    | 0          |                   |                   |                   |
| 25390 F188 | 7663461  | 1     | 06/24/2016      | 0.22         | Virginia Beach city | 23               | -                  | 2                    | 5          |                   |                   |                   |
| 04308 F53  | 7647431  | 1     | 06/27/2016      | 0.97         | Middlesex           | 8                | -                  | 5                    | 7          |                   |                   |                   |
| 28426LF2   | 7700752  | 1     | 06/27/2016      | 0.65         | James City          | 4                | -                  | 3                    | 4          |                   |                   |                   |
| 64892 F519 | 7659798  | 1     | 06/27/2016      | 0.53         | Mecklenburg         | 10               | -                  | 5                    | 5          |                   |                   |                   |
| 45414 F78  | 7653134  | 1     | 06/28/2016      | 0.46         | Prince William      | 9                | 6                  | 6                    | 12         |                   |                   |                   |
| 04396 F192 | 7684556  | 1     | 06/29/2016      | 0.08         | Gloucester          | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 04396 F283 | 7684556  | 1     | 06/29/2016      | 0.50         | Gloucester          | 3                | 16                 | 7                    | 11         |                   |                   |                   |
| 04396 F51  | 7684556  | 1     | 06/29/2016      | 0.04         | Gloucester          | 1                | -                  | 0                    | 2          |                   |                   |                   |
| 04396 F86  | 7684556  | 1     | 06/29/2016      | 0.08         | Gloucester          | 3                | -                  | 3                    | 3          |                   |                   |                   |
| 26951 F155 | 7691639  | 1     | 06/30/2016      | 0.37         | Suffolk city        | 9                | -                  | 4                    | 6          |                   |                   |                   |
| 41325 F35  | 7655594  | 1     | 06/30/2016      | 0.16         | Falls Church city   | 19               | -                  | 2                    | 3          |                   |                   |                   |
| 63302 F506 | 7699588  | 1     | 06/30/2016      | 0.94         | Prince Edward       | 14               | 3                  | 5                    | 8          |                   |                   |                   |
| 65937 F500 | 7667570  | 1     | 06/30/2016      | 0.70         | Mecklenburg         | 6                | -                  | 5                    | 5          |                   |                   |                   |
| 01451KF32  | 7698610  | 1     | 07/01/2016      | 0.29         | Goochland           | 7                | -                  | 2                    | 3          |                   |                   |                   |
| 01480CF9   | 7699823  | 1     | 07/01/2016      | 0.64         | Henrico             | -                | 3                  | 0                    | 4          |                   |                   |                   |
| 05323 F121 | 7668783  | 1     | 07/01/2016      | 0.72         | Chesterfield        | 3                | -                  | 4                    | 6          |                   |                   |                   |
| 23325 F16  | 7663089  | 1     | 07/01/2016      | 0.98         | Chesapeake city     | 25               | -                  | 8                    | 13         |                   |                   |                   |
| 25390 F166 | 7678530  | 1     | 07/01/2016      | 0.17         | Virginia Beach city | 16               | 48                 | 1                    | 2          |                   |                   |                   |
| 25390 F170 | 7678530  | 1     | 07/01/2016      | 0.16         | Virginia Beach city | 12               | 53                 | 0                    | 1          |                   |                   |                   |
| 48320MF346 | 7638448  | 1     | 07/04/2016      | 0.56         | Loudoun             | 6                | 2                  | 2                    | 4          |                   |                   |                   |
| 48610XF529 | 10009811 | 1     | 07/04/2016      | 0.10         | Clarke              | 4                | -                  | 1                    | 1          |                   |                   |                   |
| 48666 F74  | 7647049  | 1     | 07/04/2016      | 0.35         | Loudoun             | 4                | -                  | 4                    | 7          |                   |                   |                   |
| 48718 F37  | 7631189  | 1     | 07/04/2016      | 0.13         | Loudoun             | 2                | -                  | 2                    | 4          |                   |                   |                   |
| 82350 F42  | 7648917  | 1     | 07/06/2016      | 0.88         | Augusta             | 9                | -                  | 9                    | 10         |                   |                   |                   |
| 85870 F60  | 10000991 | 1     | 07/06/2016      | 0.27         | Lexington city      | 2                | -                  | 4                    | 4          |                   |                   |                   |
| 47492DF15  | 7683938  | 1     | 07/08/2016      | 0.17         | Fauquier            | 4                | 1                  | 1                    | 2          |                   |                   |                   |
| 26469 F290 | 7694126  | 1     | 07/11/2016      | 0.25         | Isle of Wight       | 4                | -                  | 1                    | 3          |                   |                   |                   |
| 42495 F11  | 7672419  | 1     | 07/12/2016      | 0.42         | Spotsylvania        | 7                | -                  | 0                    | 3          |                   |                   |                   |
| 01327 F62  | 7662374  | 1     | 07/13/2016      | 0.33         | Henrico             | 10               | -                  | 6                    | 10         |                   |                   |                   |
| 22416 F102 | 7697983  | 1     | 07/13/2016      | 0.20         | York                | 2                | 12                 | 1                    | 2          |                   |                   |                   |
| 28439 F249 | 7628352  | 1     | 07/13/2016      | 0.31         | James City          | 1                | -                  | 3                    | 6          |                   |                   |                   |
| 42330FF134 | 7653465  | 1     | 07/13/2016      | 0.72         | Westmoreland        | 5                | -                  | 7                    | 10         |                   |                   |                   |
| 87300 F36  | 7633734  | 1     | 07/13/2016      | 0.57         | Goochland           | 3                | -                  | 6                    | 8          |                   |                   |                   |
| 05361 F61  | 7682258  | 1     | 07/14/2016      | 0.16         | Chesterfield        | 5                | 5                  | 2                    | 3          |                   |                   |                   |
| 84380CF108 | 7684633  | 1     | 07/14/2016      | 0.36         | Shenandoah          | 1                | -                  | 2                    | 6          |                   |                   |                   |
| 85432 F169 | 7713604  | 1     | 07/14/2016      | 0.23         | Rockbridge          | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 85883 F135 | 10001000 | 1     | 07/14/2016      | 0.20         | Rockbridge          | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 85883 F157 | 10001004 | 1     | 07/14/2016      | 0.23         | Rockbridge          | 4                | -                  | 5                    | 6          |                   |                   |                   |
| 01480KF328 | 7665867  | 1     | 07/15/2016      | 0.10         | Henrico             | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 03304MF118 | 7676932  | 1     | 07/15/2016      | 0.13         | Northumberland      | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 02313EF164 | 7627059  | 1     | 07/18/2016      | 0.22         | Surry               | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 03304 F181 | 7676829  | 1     | 07/18/2016      | 0.36         | Northumberland      | 5                | -                  | 2                    | 4          |                   |                   |                   |
| 03304 F182 | 7676834  | 1     | 07/18/2016      | 0.45         | Northumberland      | 4                | -                  | 3                    | 6          |                   |                   |                   |
| 47492FF441 | 7686629  | 1     | 07/18/2016      | 0.23         | Fauquier            | 5                | 2                  | 2                    | 4          |                   |                   |                   |
| 47492FF442 | 7686629  | 1     | 07/18/2016      | 0.23         | Fauquier            | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 47719GF10  | 7645854  | 1     | 07/18/2016      | 0.59         | Fauquier            | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 84324AF264 | 7649127  | 1     | 07/18/2016      | 0.60         | Shenandoah          | 5                | -                  | 4                    | 5          |                   |                   |                   |
| 01438CF294 | 7666189  | 1     | 07/19/2016      | 0.58         | Goochland           | 42               | -                  | 0                    | 1          |                   |                   |                   |
| 66520 F513 | 7694428  | 1     | 07/19/2016      | 0.39         | Pittsylvania        | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 82645 F45  | 7708138  | 1     | 07/19/2016      | 0.46         | Augusta             | 3                | -                  | 6                    | 6          |                   |                   |                   |
| 82356FF122 | 10001988 | 1     | 07/20/2016      | 0.36         | Harrisonburg city   | 1                | 2                  | 3                    | 4          |                   |                   |                   |
| 03305FF468 | 7676920  | 1     | 07/22/2016      | 0.09         | Northumberland      | 3                | -                  | 6                    | 10         |                   |                   |                   |

240305050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  | Conversion  |
|            |          |       |                 |              |                     |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 01450CF1   | 7682007  | 1     | 07/25/2016      | 0.78         | Goochland           | 12               | -                  | 3                    | 6          |             |             |             |
| 23356AF57  | 7694274  | 1     | 07/25/2016      | 0.17         | Virginia Beach city | 1                | 1                  | 1                    | 2          |             |             |             |
| 26347 F142 | 7686465  | 1     | 07/25/2016      | 0.25         | Isle of Wight       | 8                | -                  | 3                    | 4          |             |             |             |
| 04334 F274 | 7672705  | 1     | 07/26/2016      | 0.86         | Gloucester          | 9                | -                  | 6                    | 10         |             |             |             |
| 26470 F217 | 7652749  | 1     | 07/26/2016      | 0.17         | Surry               | 3                | -                  | 1                    | 1          |             |             |             |
| 42340HF142 | 7653483  | 1     | 07/26/2016      | 0.71         | King George         | 4                | -                  | 10                   | 10         |             |             |             |
| 04334AF53  | 7666967  | 1     | 07/27/2016      | 0.35         | Gloucester          | 4                | -                  | 2                    | 3          |             |             |             |
| 81305DF315 | 7638000  | 1     | 07/27/2016      | 1.14         | Albemarle           | 3                | -                  | 7                    | 15         |             |             |             |
| 81306FF314 | 7680297  | 1     | 07/27/2016      | 0.87         | Albemarle           | 6                | -                  | 5                    | 7          |             |             |             |
| 81339 F25  | 7637975  | 1     | 07/27/2016      | 1.03         | Albemarle           | 5                | -                  | 6                    | 13         |             |             |             |
| 87300AF1   | 7634646  | 1     | 07/27/2016      | 0.71         | Cumberland          | 8                | -                  | 7                    | 13         |             |             |             |
| 22404 F71  | 7673798  | 1     | 07/28/2016      | 0.09         | Poquoson city       | 13               | 32                 | 1                    | 3          |             |             |             |
| 04334 F275 | 7667466  | 1     | 07/29/2016      | 0.62         | Gloucester          | 10               | 9                  | 1                    | 4          |             |             |             |
| 04334 F284 | 7667466  | 1     | 07/29/2016      | 0.50         | Gloucester          | 9                | -                  | 2                    | 2          |             |             |             |
| 23394BF15  | 7664910  | 1     | 07/29/2016      | 0.23         | Chesapeake city     | 18               | 10                 | 0                    | 0          |             |             |             |
| 23394BF19  | 7664910  | 1     | 07/29/2016      | 0.22         | Chesapeake city     | 23               | 8                  | 0                    | 0          |             |             |             |
| 23394BF236 | 7664910  | 1     | 07/29/2016      | 0.02         | Chesapeake city     | 8                | -                  | 0                    | 0          |             |             |             |
| 23394BF237 | 7664910  | 1     | 07/29/2016      | 0.05         | Chesapeake city     | 10               | -                  | 0                    | 0          |             |             |             |
| 23424MF416 | 7693249  | 1     | 07/29/2016      | 0.12         | Chesapeake city     | 1                | -                  | 2                    | 2          |             |             |             |
| 65950 F3   | 7680587  | 1     | 07/29/2016      | 0.88         | Charlotte           | 16               | -                  | 2                    | 3          |             |             |             |
| 06476 F73  | 7630675  | 1     | 08/02/2016      | 0.22         | Hanover             | 8                | 32                 | 4                    | 4          |             |             |             |
| 06476 F74  | 7630675  | 1     | 08/02/2016      | 0.09         | Hanover             | 8                | -                  | 1                    | 1          |             |             |             |
| 06476 F75  | 7630675  | 1     | 08/02/2016      | 0.13         | Hanover             | 11               | -                  | 1                    | 1          |             |             |             |
| 06476 F76  | 7630675  | 1     | 08/02/2016      | 0.28         | Hanover             | 24               | -                  | 0                    | 0          |             |             |             |
| 23356AF162 | 7667883  | 1     | 08/02/2016      | 0.33         | Chesapeake city     | 8                | 19                 | 3                    | 5          |             |             |             |
| 43426 F143 | 7701834  | 1     | 08/02/2016      | 0.08         | Fairfax             | 2                | -                  | 3                    | 5          |             |             |             |
| 23717 F17  | 7701866  | 1     | 08/03/2016      | 0.14         | Chesapeake city     | 18               | -                  | 2                    | 2          |             |             |             |
| 25466DF217 | 7666282  | 1     | 08/03/2016      | 0.17         | Virginia Beach city | 29               | 4                  | 5                    | 5          |             |             |             |
| 26406 F234 | 7686462  | 1     | 08/03/2016      | 0.25         | Isle of Wight       | 29               | -                  | 0                    | 0          |             |             |             |
| 26475 F324 | 7691659  | 1     | 08/03/2016      | 0.43         | Suffolk city        | 6                | -                  | 1                    | 1          |             |             |             |
| 28436 F204 | 7693302  | 1     | 08/03/2016      | 0.65         | Charles City        | 8                | 12                 | 7                    | 8          |             |             |             |
| 41530 F28  | 7651801  | 1     | 08/03/2016      | 0.11         | Fairfax             | 11               | -                  | 2                    | 3          |             |             |             |
| 42342BF114 | 7653493  | 1     | 08/03/2016      | 1.28         | King George         | 9                | -                  | 7                    | 12         |             |             |             |
| 46474 F36  | 7676003  | 1     | 08/03/2016      | 0.46         | Fairfax             | 27               | 45                 | 6                    | 10         |             |             |             |
| 63302 F517 | 7680532  | 1     | 08/03/2016      | 0.63         | Prince Edward       | 17               | -                  | 3                    | 7          |             |             |             |
| 63711 F555 | 7668191  | 1     | 08/03/2016      | 1.06         | Cumberland          | 6                | 2                  | 6                    | 11         |             |             |             |
| 02302 F91  | 7612224  | 1     | 08/04/2016      | 0.08         | Chesterfield        | 2                | -                  | 0                    | 0          |             |             |             |
| 02313BF1   | 7662306  | 1     | 08/04/2016      | 0.82         | Prince George       | 8                | 1                  | 2                    | 6          |             |             |             |
| 02313BF150 | 7662306  | 1     | 08/04/2016      | 0.12         | Prince George       | 1                | -                  | 0                    | 0          |             |             |             |
| 02342 F262 | 7646959  | 1     | 08/04/2016      | 0.13         | Dinwiddle           | 2                | -                  | 3                    | 3          |             |             |             |
| 02342 F301 | 7646933  | 1     | 08/04/2016      | 0.18         | Dinwiddle           | 3                | -                  | 1                    | 2          |             |             |             |
| 02570 F103 | 7648934  | 1     | 08/04/2016      | 0.09         | Chesterfield        | 4                | 12                 | 3                    | 3          |             |             |             |
| 02570 F4   | 7648934  | 1     | 08/04/2016      | 0.52         | Chesterfield        | 23               | 16                 | 12                   | 20         |             |             |             |
| 02826 F30  | 7646982  | 1     | 08/04/2016      | 0.16         | Sussex              | 1                | -                  | 3                    | 4          |             |             |             |
| 02871 F16  | 7702072  | 1     | 08/04/2016      | 0.11         | Chesterfield        | 2                | 17                 | 0                    | 2          |             |             |             |
| 02875 F55  | 7646830  | 1     | 08/04/2016      | 0.13         | Dinwiddle           | 1                | -                  | 1                    | 2          |             |             |             |
| 43426 F94  | 7660029  | 1     | 08/04/2016      | 0.08         | Fairfax             | 2                | 26                 | 1                    | 3          |             |             |             |
| 47719 F191 | 7681203  | 1     | 08/04/2016      | 0.33         | Fauquier            | 2                | -                  | 0                    | 0          |             |             |             |
| 84385AF110 | 7649238  | 1     | 08/04/2016      | 0.54         | Shenandoah          | 8                | -                  | 2                    | 3          |             |             |             |
| 25364 F124 | 7666275  | 1     | 08/05/2016      | 0.20         | Virginia Beach city | 12               | -                  | 1                    | 2          |             |             |             |
| 26470 F137 | 7703419  | 1     | 08/05/2016      | 0.44         | Surry               | 3                | -                  | 2                    | 3          |             |             |             |
| 85871 F11  | 7673581  | 1     | 08/05/2016      | 0.18         | Lexington city      | 5                | -                  | 0                    | 2          |             |             |             |
| 43679 F74  | 7679131  | 1     | 08/07/2016      | 0.34         | Fairfax             | 10               | 4                  | 8                    | 9          |             |             |             |
| 02342 F326 | 7703627  | 1     | 08/09/2016      | 0.35         | Petersburg city     | 4                | -                  | 3                    | 3          |             |             |             |
| 02845 F22  | 7667057  | 1     | 08/09/2016      | 0.47         | Sussex              | 3                | -                  | 1                    | 1          |             |             |             |
| 25328AF114 | 7670188  | 1     | 08/09/2016      | 0.46         | Virginia Beach city | 16               | 3                  | 4                    | 6          |             |             |             |
| 26456CF105 | 7711795  | 1     | 08/09/2016      | 0.36         | Suffolk city        | 16               | -                  | 3                    | 4          |             |             |             |
| 81351AF15  | 7644052  | 1     | 08/09/2016      | 0.50         | Albemarle           | 5                | -                  | 4                    | 7          |             |             |             |
| 28436 F193 | 7653591  | 1     | 08/10/2016      | 0.30         | James City          | -                | 21                 | 5                    | 5          |             |             |             |
| 28436 F248 | 7653591  | 1     | 08/10/2016      | 0.38         | James City          | 10               | 4                  | 4                    | 4          |             |             |             |
| 28436 F461 | 7653591  | 1     | 08/10/2016      | 0.30         | James City          | 4                | 3                  | 0                    | 0          |             |             |             |
| 82612 F22  | 10002000 | 1     | 08/10/2016      | 0.36         | Rockingham          | 5                | -                  | 5                    | 6          |             |             |             |
| 84623 F164 | 7649290  | 1     | 08/10/2016      | 0.64         | Rockingham          | 6                | -                  | 4                    | 5          |             |             |             |
| 86840 F61  | 7701557  | 1     | 08/10/2016      | 0.52         | Covington city      | 9                | -                  | 2                    | 3          |             |             |             |
| 01438BF402 | 7699702  | 1     | 08/11/2016      | 0.33         | Hanover             | 7                | -                  | 0                    | 0          |             |             |             |
| 04331 F140 | 7647415  | 1     | 08/11/2016      | 0.70         | Gloucester          | 6                | 10                 | 4                    | 10         |             |             |             |
| 04331 F218 | 7647415  | 1     | 08/11/2016      | 0.44         | Gloucester          | 1                | -                  | 4                    | 7          |             |             |             |
| 04346BF67  | 7667902  | 1     | 08/11/2016      | 0.37         | Gloucester          | 2                | 7                  | 2                    | 4          |             |             |             |
| 04346BF98  | 7667902  | 1     | 08/11/2016      | 0.58         | Gloucester          | 4                | 2                  | 2                    | 5          |             |             |             |
| 06301 F202 | 7706341  | 1     | 08/11/2016      | 0.14         | Hanover             | 3                | -                  | 1                    | 2          |             |             |             |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City     | Direct Customers | Indirect Customers | Event Count         |            | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|-----------------|------------------|--------------------|---------------------|------------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                 |                  |                    | Prior to Conversion | Conversion |                               |                               |                               |
| 06301 F27  | 7680698  | 1     | 08/11/2016      | 0.28         | Hanover         | 12               | -                  | 6                   | 8          |                               |                               |                               |
| 06340 F139 | 7680704  | 1     | 08/11/2016      | 0.28         | Hanover         | 13               | -                  | 4                   | 7          |                               |                               |                               |
| 06342 F234 | 7680709  | 1     | 08/11/2016      | 0.23         | Hanover         | 18               | -                  | 6                   | 10         |                               |                               |                               |
| 06385KF119 | 7627468  | 1     | 08/11/2016      | 0.12         | Hanover         | 1                | -                  | 0                   | 0          |                               |                               |                               |
| 06385KF120 | 7627468  | 1     | 08/11/2016      | 0.27         | Hanover         | 2                | -                  | 0                   | 0          |                               |                               |                               |
| 06430 F17  | 7662914  | 1     | 08/11/2016      | 0.53         | Hanover         | 8                | 1                  | 1                   | 4          |                               |                               |                               |
| 06430 F267 | 7662914  | 1     | 08/11/2016      | 0.11         | Hanover         | 3                | 9                  | 0                   | 2          |                               |                               |                               |
| 06431 F271 | 7688133  | 1     | 08/11/2016      | 0.14         | Hanover         | 2                | 2                  | 2                   | 2          |                               |                               |                               |
| 42727 F190 | 7672443  | 1     | 08/11/2016      | 0.23         | Stafford        | 3                | -                  | 1                   | 3          |                               |                               |                               |
| 42727 F57  | 7672443  | 1     | 08/11/2016      | 0.69         | Stafford        | 3                | 3                  | 6                   | 11         |                               |                               |                               |
| 43963 F62  | 7687213  | 1     | 08/12/2016      | 0.21         | Fairfax         | 12               | -                  | 1                   | 3          |                               |                               |                               |
| 82350 F101 | 7648928  | 1     | 08/12/2016      | 0.82         | Augusta         | 23               | -                  | 5                   | 8          |                               |                               |                               |
| 82450 F141 | 7709037  | 1     | 08/12/2016      | 0.40         | Waynesboro city | 14               | -                  | 2                   | 3          |                               |                               |                               |
| 84324FF82  | 7698125  | 1     | 08/12/2016      | 0.63         | Shenandoah      | 4                | -                  | 0                   | 3          |                               |                               |                               |
| 84385 F134 | 7682650  | 1     | 08/12/2016      | 0.26         | Shenandoah      | 3                | -                  | 2                   | 3          |                               |                               |                               |
| 84385 F135 | 7682650  | 1     | 08/12/2016      | 0.78         | Shenandoah      | 3                | -                  | 4                   | 7          |                               |                               |                               |
| 01450GF9   | 7668959  | 1     | 08/15/2016      | 0.52         | Goochland       | 8                | 3                  | 5                   | 6          |                               |                               |                               |
| 02397GF129 | 7656862  | 1     | 08/15/2016      | 0.19         | Chesterfield    | 11               | -                  | 0                   | 0          |                               |                               |                               |
| 02397GF131 | 7656862  | 1     | 08/15/2016      | 0.25         | Chesterfield    | 12               | -                  | 0                   | 2          |                               |                               |                               |
| 03631 F27  | 7692880  | 1     | 08/15/2016      | 0.71         | Lancaster       | 11               | 58                 | 4                   | 6          |                               |                               |                               |
| 43423 F142 | 7679088  | 1     | 08/15/2016      | 0.32         | Fairfax city    | 9                | 4                  | 2                   | 5          |                               |                               |                               |
| 43475 F24  | 7682164  | 1     | 08/15/2016      | 0.33         | Fairfax         | 13               | 11                 | 0                   | 0          |                               |                               |                               |
| 45376 F43  | 7672536  | 1     | 08/15/2016      | 0.86         | Fairfax         | 12               | -                  | 3                   | 8          |                               |                               |                               |
| 47322UF106 | 7645303  | 1     | 08/15/2016      | 1.13         | Fauquier        | 4                | -                  | 0                   | 0          |                               |                               |                               |
| 63308AF194 | 7699604  | 1     | 08/15/2016      | 0.17         | Amelia          | 6                | -                  | 2                   | 2          |                               |                               |                               |
| 22404 F100 | 7688327  | 1     | 08/16/2016      | 0.08         | York            | 4                | -                  | 2                   | 5          |                               |                               |                               |
| 28426LF15  | 7700757  | 1     | 08/16/2016      | 0.24         | James City      | 5                | -                  | 2                   | 4          |                               |                               |                               |
| 48395XF358 | 7673150  | 1     | 08/16/2016      | 0.19         | Loudoun         | 8                | -                  | 2                   | 2          |                               |                               |                               |
| 48650EF144 | 7631722  | 1     | 08/16/2016      | 0.26         | Loudoun         | 2                | -                  | 3                   | 6          |                               |                               |                               |
| 46820 F44  | 7663152  | 1     | 08/17/2016      | 0.11         | Fairfax         | 1                | -                  | 6                   | 8          |                               |                               |                               |
| 46820 F45  | 7663152  | 1     | 08/17/2016      | 0.10         | Fairfax         | 2                | 4                  | 2                   | 6          |                               |                               |                               |
| 48719 F115 | 7663821  | 1     | 08/17/2016      | 0.82         | Fauquier        | 3                | 13                 | 6                   | 10         |                               |                               |                               |
| 48719 F209 | 7709609  | 1     | 08/17/2016      | 0.24         | Fauquier        | 2                | -                  | 2                   | 3          |                               |                               |                               |
| 48719 F264 | 7709609  | 1     | 08/17/2016      | 0.11         | Fauquier        | 1                | 3                  | 0                   | 0          |                               |                               |                               |
| 48719 F285 | 7709609  | 1     | 08/17/2016      | 1.05         | Fauquier        | -                | 35                 | 14                  | 16         |                               |                               |                               |
| 48719 F505 | 7709609  | 1     | 08/17/2016      | 0.17         | Fauquier        | 1                | -                  | 0                   | 2          |                               |                               |                               |
| 48719 F506 | 7709609  | 1     | 08/17/2016      | 0.65         | Fauquier        | 6                | 2                  | 5                   | 6          |                               |                               |                               |
| 48719 F507 | 7709609  | 1     | 08/17/2016      | 0.53         | Fauquier        | 3                | 4                  | 1                   | 2          |                               |                               |                               |
| 48719 F720 | 7709609  | 1     | 08/17/2016      | 0.26         | Fauquier        | 3                | 15                 | 4                   | 6          |                               |                               |                               |
| 48719 F98  | 7709609  | 1     | 08/17/2016      | 0.05         | Fauquier        | -                | 37                 | 2                   | 2          |                               |                               |                               |
| 01373 F39  | 7645616  | 1     | 08/18/2016      | 0.16         | Henrico         | 19               | -                  | 3                   | 4          |                               |                               |                               |
| 01373 F41  | 7645616  | 1     | 08/18/2016      | 0.37         | Henrico         | 21               | 22                 | 5                   | 7          |                               |                               |                               |
| 02332IF10  | 7667028  | 1     | 08/18/2016      | 0.39         | Sussex          | 2                | -                  | 2                   | 3          |                               |                               |                               |
| 06461 F24  | 7705593  | 1     | 08/18/2016      | 0.41         | New Kent        | 9                | -                  | 1                   | 2          |                               |                               |                               |
| 65937BF86  | 7703775  | 1     | 08/18/2016      | 1.07         | Mecklenburg     | 10               | -                  | 4                   | 6          |                               |                               |                               |
| 05338 F36  | 7652753  | 1     | 08/19/2016      | 0.49         | Chesterfield    | 19               | -                  | 11                  | 22         |                               |                               |                               |
| 05338 F37  | 7652753  | 1     | 08/19/2016      | 0.25         | Chesterfield    | 8                | -                  | 1                   | 2          |                               |                               |                               |
| 64920ZF46  | 7658375  | 1     | 08/19/2016      | 0.47         | Mecklenburg     | 21               | -                  | 7                   | 8          |                               |                               |                               |
| 02313 F3   | 7667001  | 1     | 08/22/2016      | 0.46         | Prince George   | 4                | -                  | 1                   | 3          |                               |                               |                               |
| 02313 F71  | 7627045  | 1     | 08/22/2016      | 0.20         | Prince George   | 4                | -                  | 1                   | 1          |                               |                               |                               |
| 02313BF5   | 7706809  | 1     | 08/22/2016      | 0.22         | Prince George   | 7                | -                  | 2                   | 2          |                               |                               |                               |
| 01451GR1   | 7698600  | 1     | 08/23/2016      | 0.62         | Goochland       | 6                | 1                  | 2                   | 4          |                               |                               |                               |
| 02465 F29  | 7706811  | 1     | 08/24/2016      | 0.59         | Petersburg city | 9                | -                  | 2                   | 4          |                               |                               |                               |
| 41900 F43  | 7671025  | 1     | 08/26/2016      | 0.29         | Fairfax         | 21               | -                  | 2                   | 4          |                               |                               |                               |
| 41755 F129 | 7686882  | 1     | 08/29/2016      | 0.10         | Arlington       | 2                | -                  | 0                   | 1          |                               |                               |                               |
| 41755 F59  | 7686882  | 1     | 08/29/2016      | 0.28         | Arlington       | 2                | -                  | 7                   | 10         |                               |                               |                               |
| 42486 F77  | 7646751  | 1     | 08/31/2016      | 0.18         | Stafford        | 2                | -                  | 1                   | 2          |                               |                               |                               |
| 42765KF270 | 7672456  | 1     | 08/31/2016      | 0.74         | Stafford        | 3                | 7                  | 3                   | 8          |                               |                               |                               |
| 42765KF277 | 7672456  | 1     | 08/31/2016      | 0.22         | Stafford        | 7                | -                  | 1                   | 1          |                               |                               |                               |
| 66520 F614 | 7694431  | 2     | 09/09/2016      | 0.48         | Pittsylvania    | 4                | -                  | 2                   | 2          |                               |                               |                               |
| 22405 F71  | 7685827  | 2     | 09/13/2016      | 0.14         | York            | 4                | -                  | 0                   | 0          |                               |                               |                               |
| 42340 F33  | 7683490  | 2     | 09/14/2016      | 0.26         | King George     | 5                | 2                  | 1                   | 4          |                               |                               |                               |
| 42727 F163 | 7646764  | 2     | 09/14/2016      | 0.15         | Stafford        | 2                | -                  | 0                   | 2          |                               |                               |                               |
| 87300EF410 | 10024248 | 2     | 09/14/2016      | 0.28         | Fluvanna        | 2                | -                  | 3                   | 6          |                               |                               |                               |
| 04303GF142 | 7626979  | 2     | 09/21/2016      | 0.14         | Gloucester      | 3                | -                  | 3                   | 4          |                               |                               |                               |
| 87376 F79  | 7709046  | 2     | 09/22/2016      | 0.45         | Orange          | 2                | -                  | 4                   | 7          |                               |                               |                               |
| 48727 F145 | 10001920 | 2     | 09/23/2016      | 0.22         | Loudoun         | 1                | 2                  | 3                   | 3          |                               |                               |                               |
| 01450 F43  | 7681994  | 2     | 10/03/2016      | 0.70         | Goochland       | 8                | 2                  | 1                   | 3          |                               |                               |                               |
| 01451 F106 | 7695771  | 2     | 10/03/2016      | 0.28         | Goochland       | 1                | -                  | 1                   | 2          |                               |                               |                               |
| 47393 F226 | 7691562  | 2     | 10/03/2016      | 0.09         | Fauquier        | 3                | -                  | 1                   | 1          |                               |                               |                               |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count     |                   |                   | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|-----------------|-------------------|-------------------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Exc ME | Conversion Inc ME | Conversion Events |                               |                               |                               |
| 45337 F380 | 10031704 | 2     | 10/04/2016      | 0.59         | Prince William       | 6                | 12                 | 0               | 0                 |                   |                               |                               |                               |
| 87378CF23  | 7632280  | 2     | 10/05/2016      | 0.48         | Culpeper             | 3                | -                  | 6               | 8                 |                   |                               |                               |                               |
| 04333 F17  | 7627026  | 2     | 10/06/2016      | 0.47         | King William         | 2                | -                  | 3               | 7                 |                   |                               |                               |                               |
| 06431UF474 | 7680477  | 2     | 10/06/2016      | 0.49         | Hanover              | 9                | 1                  | 2               | 3                 |                   |                               |                               |                               |
| 06472 F61  | 7681549  | 2     | 10/06/2016      | 0.67         | Hanover              | 54               | -                  | 4               | 9                 |                   |                               |                               |                               |
| 42340 F73  | 7684186  | 2     | 10/06/2016      | 0.18         | King George          | 6                | -                  | 1               | 2                 |                   |                               |                               |                               |
| 42342BF35  | 7668478  | 2     | 10/06/2016      | 0.14         | King George          | 1                | -                  | 4               | 4                 |                   |                               |                               |                               |
| 46901 F26  | 7655339  | 2     | 10/06/2016      | 0.63         | Fairfax              | 32               | 22                 | 0               | 0                 |                   |                               |                               |                               |
| 47492DF554 | 7683841  | 2     | 10/06/2016      | 0.12         | Fauquier             | 1                | -                  | 3               | 4                 |                   |                               |                               |                               |
| 47719JF343 | 7713970  | 2     | 10/06/2016      | 0.22         | Warren               | 2                | -                  | 0               | 0                 |                   |                               |                               |                               |
| 47719JF455 | 7713970  | 2     | 10/06/2016      | 0.27         | Warren               | 3                | -                  | 0               | 0                 |                   |                               |                               |                               |
| 47719JX453 | 7713970  | 2     | 10/06/2016      | 0.40         | Warren               | 5                | 7                  | 0               | 0                 |                   |                               |                               |                               |
| 22325 F6   | 7697359  | 2     | 10/11/2016      | 0.11         | Hampton city         | 1                | -                  | 5               | 5                 |                   |                               |                               |                               |
| 48322 F151 | 7660512  | 2     | 10/12/2016      | 0.20         | Loudoun              | 3                | -                  | 1               | 2                 |                   |                               |                               |                               |
| 04333 F146 | 7667895  | 2     | 10/18/2016      | 0.25         | King William         | 5                | -                  | 4               | 6                 |                   |                               |                               |                               |
| 28437 F169 | 7693306  | 2     | 10/18/2016      | 0.21         | James City           | 10               | -                  | 1               | 3                 |                   |                               |                               |                               |
| 01323 F25  | 7638035  | 2     | 10/24/2016      | 0.26         | Henrico              | 40               | -                  | 5               | 8                 |                   |                               |                               |                               |
| 01323 F26  | 7638035  | 2     | 10/24/2016      | 0.23         | Henrico              | 28               | -                  | 3               | 4                 |                   |                               |                               |                               |
| 64831 F543 | 7672978  | 2     | 10/26/2016      | 0.23         | Greensville          | 1                | -                  | 8               | 8                 |                   |                               |                               |                               |
| 65911 F604 | 7699617  | 2     | 10/27/2016      | 0.32         | Halifax              | 7                | -                  | 1               | 2                 |                   |                               |                               |                               |
| 63310BF58  | 7705691  | 2     | 11/01/2016      | 0.19         | Prince Edward        | 6                | -                  | 4               | 4                 |                   |                               |                               |                               |
| 63427XF313 | 10037129 | 2     | 11/02/2016      | 0.22         | Cumberland           | 3                | -                  | 2               | 2                 |                   |                               |                               |                               |
| 01451 F112 | 7677284  | 2     | 11/03/2016      | 0.50         | Goochland            | 3                | -                  | 4               | 4                 |                   |                               |                               |                               |
| 45417 F165 | 7673058  | 2     | 11/03/2016      | 0.14         | Prince William       | 8                | 4                  | 1               | 2                 |                   |                               |                               |                               |
| 45417 F167 | 7673058  | 2     | 11/03/2016      | 0.02         | Prince William       | 4                | -                  | 2               | 2                 |                   |                               |                               |                               |
| 01451 F4   | 10024338 | 2     | 11/07/2016      | 0.28         | Goochland            | 9                | -                  | 3               | 4                 |                   |                               |                               |                               |
| 04304 F60  | 7689071  | 2     | 11/07/2016      | 1.47         | Gloucester           | 10               | -                  | 2               | 6                 |                   |                               |                               |                               |
| 43426 F163 | 7692616  | 2     | 11/07/2016      | 0.23         | Fairfax              | 5                | 4                  | 3               | 6                 |                   |                               |                               |                               |
| 22403 F205 | 7688260  | 2     | 11/10/2016      | 0.12         | York                 | 8                | -                  | 2               | 3                 |                   |                               |                               |                               |
| 47393NF901 | 7645803  | 2     | 11/10/2016      | 0.67         | Fauquier             | 3                | -                  | 0               | 0                 |                   |                               |                               |                               |
| 63711 F553 | 7668184  | 2     | 11/10/2016      | 0.95         | Cumberland           | 9                | -                  | 6               | 9                 |                   |                               |                               |                               |
| 64607 F505 | 7694407  | 2     | 11/14/2016      | 0.39         | Lunenburg            | 1                | -                  | 0               | 0                 |                   |                               |                               |                               |
| 04308HF6   | 7644297  | 2     | 11/16/2016      | 0.50         | Middlesex            | 6                | -                  | 5               | 7                 |                   |                               |                               |                               |
| 04334JF233 | 7667913  | 2     | 11/16/2016      | 0.96         | Gloucester           | 11               | -                  | 5               | 10                |                   |                               |                               |                               |
| 06301IF184 | 7666872  | 2     | 11/16/2016      | 0.90         | Hanover              | 1                | -                  | 3               | 8                 |                   |                               |                               |                               |
| 06428 D470 | 7693175  | 2     | 11/16/2016      | 0.89         | New Kent             | 4                | 176                | 0               | 0                 |                   |                               |                               |                               |
| 22343 F113 | 7698136  | 2     | 11/17/2016      | 0.33         | Hampton city         | 1                | 1                  | 1               | 3                 |                   |                               |                               |                               |
| 23354 F23  | 7693241  | 2     | 11/17/2016      | 0.09         | Chesapeake city      | 2                | -                  | 1               | 1                 |                   |                               |                               |                               |
| 26406 F128 | 7688655  | 2     | 11/17/2016      | 0.16         | Suffolk city         | 2                | -                  | 2               | 2                 |                   |                               |                               |                               |
| 28426LF9   | 7693210  | 2     | 11/17/2016      | 0.26         | James City           | 4                | -                  | 3               | 4                 |                   |                               |                               |                               |
| 48322 F339 | 7715786  | 2     | 11/17/2016      | 0.33         | Loudoun              | 3                | -                  | 0               | 0                 |                   |                               |                               |                               |
| 02332 F3   | 7667015  | 2     | 11/21/2016      | 0.20         | Sussex               | 3                | -                  | 1               | 2                 |                   |                               |                               |                               |
| 23348 F255 | 7638833  | 2     | 11/22/2016      | 0.48         | Chesapeake city      | 2                | -                  | 2               | 5                 |                   |                               |                               |                               |
| 63711 F50  | 7680560  | 2     | 11/28/2016      | 0.51         | Cumberland           | 11               | -                  | 6               | 7                 |                   |                               |                               |                               |
| 01450 F3   | 7665936  | 2     | 11/29/2016      | 0.39         | Goochland            | 3                | -                  | 7               | 9                 |                   |                               |                               |                               |
| 02370 F12  | 7646727  | 2     | 11/29/2016      | 0.26         | Chesterfield         | 4                | 1                  | 1               | 2                 |                   |                               |                               |                               |
| 22403 F118 | 7688352  | 2     | 11/29/2016      | 0.24         | York                 | 13               | 4                  | 4               | 7                 |                   |                               |                               |                               |
| 25485 F154 | 7658419  | 2     | 11/29/2016      | 0.27         | Virginia Beach city  | 3                | -                  | 1               | 2                 |                   |                               |                               |                               |
| 26470 F325 | 7701446  | 2     | 11/29/2016      | 1.07         | Surry                | 27               | 1                  | 6               | 9                 |                   |                               |                               |                               |
| 26470GF273 | 7654809  | 2     | 11/29/2016      | 0.12         | Surry                | 5                | -                  | 3               | 3                 |                   |                               |                               |                               |
| 26470MF1   | 7701446  | 2     | 11/29/2016      | 0.57         | Surry                | 24               | 3                  | 4               | 5                 |                   |                               |                               |                               |
| 26470MF327 | 7701446  | 2     | 11/29/2016      | 0.14         | Surry                | 1                | -                  | 2               | 2                 |                   |                               |                               |                               |
| 65911 F54  | 7680580  | 2     | 11/30/2016      | 0.37         | Halifax              | 6                | -                  | 6               | 6                 |                   |                               |                               |                               |
| 84385 F165 | 7627907  | 2     | 11/30/2016      | 0.74         | Shenandoah           | 13               | -                  | 6               | 11                |                   |                               |                               |                               |
| 04346AF402 | 7672698  | 2     | 12/01/2016      | 0.14         | Mathews              | -                | 5                  | 2               | 2                 |                   |                               |                               |                               |
| 25727 F103 | 7686763  | 2     | 12/01/2016      | 0.13         | Virginia Beach city  | 17               | -                  | 5               | 5                 |                   |                               |                               |                               |
| 86840 F22  | 7701548  | 2     | 12/02/2016      | 1.00         | Covington city       | 8                | -                  | 10              | 12                |                   |                               |                               |                               |
| 41433 F65  | 7666155  | 2     | 12/05/2016      | 0.08         | Fairfax              | 1                | -                  | 1               | 2                 |                   |                               |                               |                               |
| 46977 F15  | 7663185  | 2     | 12/05/2016      | 0.10         | Fairfax              | 2                | -                  | 3               | 5                 |                   |                               |                               |                               |
| 81338 F77  | 7647783  | 2     | 12/06/2016      | 0.26         | Charlottesville city | 4                | -                  | 6               | 9                 |                   |                               |                               |                               |
| 04308 F84  | 7667780  | 2     | 12/07/2016      | 1.14         | Middlesex            | 11               | -                  | 1               | 7                 |                   |                               |                               |                               |
| 06461 F20  | 7667510  | 2     | 12/07/2016      | 0.16         | New Kent             | -                | 4                  | 0               | 1                 |                   |                               |                               |                               |
| 06461JF12  | 7662860  | 2     | 12/07/2016      | 0.66         | New Kent             | 6                | -                  | 3               | 5                 |                   |                               |                               |                               |
| 48666BF23  | 10030516 | 2     | 12/07/2016      | 1.03         | Loudoun              | 5                | 5                  | 5               | 12                |                   |                               |                               |                               |
| 64651 F19  | 7659562  | 2     | 12/07/2016      | 0.05         | Lunenburg            | 4                | -                  | 1               | 1                 |                   |                               |                               |                               |
| 64651 F542 | 7659562  | 2     | 12/07/2016      | 0.58         | Lunenburg            | 4                | 22                 | 5               | 6                 |                   |                               |                               |                               |
| 64651 F543 | 7659562  | 2     | 12/07/2016      | 0.26         | Lunenburg            | 13               | -                  | 2               | 2                 |                   |                               |                               |                               |
| 01511 F37  | 7638041  | 2     | 12/08/2016      | 0.19         | Henrico              | 38               | -                  | 1               | 3                 |                   |                               |                               |                               |
| 01511 F6   | 7638041  | 2     | 12/08/2016      | 0.26         | Henrico              | 32               | -                  | 0               | 3                 |                   |                               |                               |                               |
| 02355 F122 | 7681602  | 2     | 12/08/2016      | 0.34         | Prince George        | 4                | -                  | 1               | 3                 |                   |                               |                               |                               |

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| Device ID  | WMIS     | Phase | Conversion |      | Length<br>Miles   | County/City | Direct<br>Customers | Indirect<br>Customers | Event Count                   |                      | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|------|-------------------|-------------|---------------------|-----------------------|-------------------------------|----------------------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |      |                   |             |                     |                       | Prior to Conversion<br>Exc ME | Conversion<br>Inc ME |                                     |                                     |                                     |
| 04333DF631 | 7627079  | 2     | 12/08/2016 | 0.33 | King and Queen    | 2           | -                   | 3                     | 4                             |                      |                                     |                                     |                                     |
| 86816 F81  | 10059916 | 2     | 12/08/2016 | 0.90 | Alleghany         | 11          | -                   | 8                     | 13                            |                      |                                     |                                     |                                     |
| 02845 F13  | 7667054  | 2     | 12/12/2016 | 0.37 | Sussex            | 2           | 1                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 43419 F46  | 7679462  | 2     | 12/12/2016 | 0.46 | Fairfax           | 4           | 1                   | 6                     | 6                             |                      |                                     |                                     |                                     |
| 65941 F507 | 7692820  | 2     | 12/12/2016 | 0.73 | Halifax           | 8           | -                   | 7                     | 7                             |                      |                                     |                                     |                                     |
| 65953 F518 | 10049839 | 2     | 12/12/2016 | 0.30 | Campbell          | 3           | -                   | 4                     | 6                             |                      |                                     |                                     |                                     |
| 84345CF107 | 7649153  | 2     | 12/13/2016 | 0.11 | Shenandoah        | 2           | -                   | 1                     | 1                             |                      |                                     |                                     |                                     |
| 84345CF226 | 7649153  | 2     | 12/13/2016 | 0.41 | Shenandoah        | 4           | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 84345CF229 | 7649153  | 2     | 12/13/2016 | 0.80 | Shenandoah        | 4           | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 84345CR224 | 7649153  | 2     | 12/13/2016 | 0.08 | Shenandoah        | 1           | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 04302 F48  | 7689083  | 2     | 12/14/2016 | 1.15 | Middlesex         | 9           | -                   | 5                     | 8                             |                      |                                     |                                     |                                     |
| 04302 F62  | 7667235  | 2     | 12/14/2016 | 0.40 | Middlesex         | 5           | -                   | 4                     | 5                             |                      |                                     |                                     |                                     |
| 43475 F46  | 7687195  | 2     | 12/14/2016 | 0.28 | Fairfax           | 12          | 11                  | 0                     | 0                             |                      |                                     |                                     |                                     |
| 43707 F98  | 7702076  | 2     | 12/14/2016 | 0.10 | Fairfax           | 6           | -                   | 2                     | 4                             |                      |                                     |                                     |                                     |
| 81350 F259 | 7644043  | 2     | 12/14/2016 | 0.48 | Fluvanna          | 2           | 10                  | 4                     | 9                             |                      |                                     |                                     |                                     |
| 06301 F268 | 7705611  | 2     | 12/19/2016 | 0.45 | Hanover           | 8           | -                   | 3                     | 5                             |                      |                                     |                                     |                                     |
| 45376AF7   | 7694416  | 2     | 12/19/2016 | 0.72 | Fairfax           | 1           | -                   | 20                    | 27                            |                      |                                     |                                     |                                     |
| 48610YF570 | 7674583  | 2     | 12/19/2016 | 0.20 | Clarke            | 2           | 1                   | 3                     | 3                             |                      |                                     |                                     |                                     |
| 48610YF571 | 7674583  | 2     | 12/19/2016 | 0.23 | Clarke            | 1           | -                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 82329WF84  | 7695099  | 2     | 12/19/2016 | 0.25 | Rockingham        | 4           | -                   | 1                     | 1                             |                      |                                     |                                     |                                     |
| 87303 F27  | 7634715  | 2     | 12/19/2016 | 0.57 | Orange            | 8           | -                   | 7                     | 10                            |                      |                                     |                                     |                                     |
| 87376 F136 | 7663585  | 2     | 12/19/2016 | 0.15 | Louisa            | 3           | -                   | 1                     | 3                             |                      |                                     |                                     |                                     |
| 87376 F189 | 7663570  | 2     | 12/19/2016 | 0.37 | Louisa            | 2           | -                   | 2                     | 10                            |                      |                                     |                                     |                                     |
| 06431 F142 | 7687145  | 2     | 12/20/2016 | 0.31 | King William      | 4           | -                   | 1                     | 4                             |                      |                                     |                                     |                                     |
| 06592 F128 | 7680716  | 2     | 12/20/2016 | 0.27 | Hanover           | 15          | -                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 47492 F301 | 10033385 | 2     | 12/20/2016 | 0.20 | Fauquier          | 1           | -                   | 2                     | 2                             |                      |                                     |                                     |                                     |
| 47910 F31  | 7647117  | 2     | 12/20/2016 | 0.17 | Fauquier          | 2           | -                   | 6                     | 7                             |                      |                                     |                                     |                                     |
| 42727 F49  | 7684197  | 2     | 12/21/2016 | 0.35 | Stafford          | 9           | -                   | 3                     | 4                             |                      |                                     |                                     |                                     |
| 02847 F62  | 7667069  | 2     | 12/27/2016 | 0.74 | Sussex            | 2           | -                   | 6                     | 6                             |                      |                                     |                                     |                                     |
| 41435 F28  | 7648121  | 2     | 12/28/2016 | 0.37 | Fairfax           | 23          | 6                   | 2                     | 8                             |                      |                                     |                                     |                                     |
| 41435 F95  | 7648121  | 2     | 12/28/2016 | 0.08 | Fairfax           | 6           | -                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 42342BF154 | 7668469  | 2     | 12/28/2016 | 0.11 | King George       | 1           | -                   | 3                     | 3                             |                      |                                     |                                     |                                     |
| 42767 F62  | 7646576  | 2     | 12/28/2016 | 0.23 | Spotsylvania      | 3           | -                   | 1                     | 5                             |                      |                                     |                                     |                                     |
| 46476 F44  | 7652733  | 2     | 12/28/2016 | 0.09 | Fairfax           | 10          | -                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 65912 F530 | 10029336 | 2     | 12/28/2016 | 0.60 | Halifax           | 4           | -                   | 6                     | 9                             |                      |                                     |                                     |                                     |
| 66404AF593 | 10040725 | 2     | 12/28/2016 | 0.70 | Halifax           | 6           | -                   | 4                     | 5                             |                      |                                     |                                     |                                     |
| 02332LF292 | 7662370  | 2     | 12/29/2016 | 0.98 | Sussex            | 7           | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 02342 F258 | 7662340  | 2     | 12/29/2016 | 0.69 | Dinwiddie         | 8           | 1                   | 4                     | 5                             |                      |                                     |                                     |                                     |
| 05338 F138 | 7652756  | 2     | 12/29/2016 | 0.07 | Chesterfield      | 1           | -                   | 2                     | 2                             |                      |                                     |                                     |                                     |
| 05338 F139 | 7652756  | 2     | 12/29/2016 | 0.03 | Chesterfield      | 3           | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 05338 F144 | 7652756  | 2     | 12/29/2016 | 0.14 | Chesterfield      | 3           | -                   | 1                     | 3                             |                      |                                     |                                     |                                     |
| 05338 F170 | 7652756  | 2     | 12/29/2016 | 0.78 | Chesterfield      | 25          | 3                   | 2                     | 2                             |                      |                                     |                                     |                                     |
| 05338 F39  | 7652756  | 2     | 12/29/2016 | 0.31 | Chesterfield      | 9           | 32                  | 9                     | 20                            |                      |                                     |                                     |                                     |
| 41435 F109 | 7666249  | 2     | 12/29/2016 | 0.10 | Fairfax           | 2           | -                   | 1.0                   | 3                             |                      |                                     |                                     |                                     |
| 41474 F49  | 10021375 | 2     | 12/29/2016 | 0.15 | Fairfax           | 3           | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 41645 F65  | 7662565  | 2     | 12/29/2016 | 0.15 | Fairfax           | 14          | -                   | 0                     | 1                             |                      |                                     |                                     |                                     |
| 48727 F31  | 10010069 | 2     | 12/29/2016 | 0.28 | Loudoun           | 5           | 1                   | 4                     | 5                             |                      |                                     |                                     |                                     |
| 41435 F27  | 7658041  | 2     | 12/30/2016 | 0.63 | Fairfax           | 39          | -                   | 5                     | 9                             |                      |                                     |                                     |                                     |
| 42621 F15  | 7684189  | 2     | 12/30/2016 | 0.10 | King George       | 13          | 1                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 46901 F17  | 7655100  | 2     | 12/30/2016 | 0.21 | Fairfax           | 30          | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |
| 48320 F63  | 7673127  | 2     | 12/30/2016 | 0.13 | Loudoun           | 7           | -                   | 2                     | 2                             |                      |                                     |                                     |                                     |
| 48610YX68  | 7674542  | 2     | 01/18/2017 | 1.10 | Clarke            | 10          | 50                  | 2                     | 5                             |                      |                                     |                                     |                                     |
| 23717 F15  | 7667417  | 2     | 01/19/2017 | 0.33 | Chesapeake city   | 10          | -                   | 2                     | 6                             |                      |                                     |                                     |                                     |
| 02355DF302 | 7709203  | 2     | 01/23/2017 | 0.29 | Petersburg city   | 1           | -                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 02875 F84  | 7709213  | 2     | 01/23/2017 | 0.28 | Dinwiddie         | 1           | -                   | 2                     | 3                             |                      |                                     |                                     |                                     |
| 05611 F33  | 7670960  | 2     | 01/24/2017 | 0.10 | Chesterfield      | 6           | -                   | 2                     | 4                             |                      |                                     |                                     |                                     |
| 05611 F75  | 7670960  | 2     | 01/24/2017 | 0.26 | Chesterfield      | 15          | -                   | 3                     | 9                             |                      |                                     |                                     |                                     |
| 05611 R15  | 7670960  | 2     | 01/24/2017 | 0.28 | Chesterfield      | 11          | -                   | 4                     | 7                             |                      |                                     |                                     |                                     |
| 06472 F60  | 7690921  | 2     | 01/24/2017 | 0.24 | Hanover           | 22          | -                   | 7                     | 10                            |                      |                                     |                                     |                                     |
| 06472 F63  | 7690921  | 2     | 01/24/2017 | 0.40 | Hanover           | 27          | -                   | 3                     | 7                             |                      |                                     |                                     |                                     |
| 23386 F33  | 7667252  | 2     | 01/24/2017 | 0.33 | Chesapeake city   | 22          | 13                  | 6                     | 11                            |                      |                                     |                                     |                                     |
| 23386 F34  | 7667252  | 2     | 01/24/2017 | 0.15 | Chesapeake city   | 14          | -                   | 1                     | 3                             |                      |                                     |                                     |                                     |
| 23386 F35  | 7667252  | 2     | 01/24/2017 | 0.19 | Chesapeake city   | 21          | -                   | 4                     | 6                             |                      |                                     |                                     |                                     |
| 03315 F456 | 7615538  | 2     | 01/25/2017 | 0.12 | Westmoreland      | 2           | -                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 22431 F177 | 7688313  | 2     | 01/25/2017 | 0.11 | Newport News city | 2           | -                   | 1                     | 2                             |                      |                                     |                                     |                                     |
| 04303BF14  | 7667876  | 2     | 01/30/2017 | 0.25 | Gloucester        | 3           | 2                   | 1                     | 1                             |                      |                                     |                                     |                                     |
| 04303BF15  | 7667876  | 2     | 01/30/2017 | 0.76 | Gloucester        | 8           | 9                   | 8                     | 9                             |                      |                                     |                                     |                                     |
| 04304 F123 | 7706177  | 2     | 01/30/2017 | 0.83 | Middlesex         | 16          | 18                  | 3                     | 4                             |                      |                                     |                                     |                                     |
| 04304 F681 | 7706177  | 2     | 01/30/2017 | 0.51 | Middlesex         | 13          | -                   | 2                     | 4                             |                      |                                     |                                     |                                     |
| 05374KF33  | 10010861 | 2     | 01/30/2017 | 0.22 | Chesterfield      | 7           | -                   | 0                     | 0                             |                      |                                     |                                     |                                     |





| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count         |            |            | 10 Years   | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|---------------------|------------|------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion | Conversion | Conversion | Conversion | Conversion  | Conversion  | Conversion  |
|            |          |       |                 |              |                     |                  |                    | Exc ME              | Inc ME     | Events     | Events     | Events      | Events      |             |
| 05374KR30  | 10010861 | 2     | 01/30/2017      | 0.46         | Chesterfield        | 17               | 19                 | 0                   | 0          |            |            |             |             |             |
| 23394BF13  | 7665182  | 2     | 01/30/2017      | 0.21         | Chesapeake city     | 17               | 22                 | 0                   | 0          |            |            |             |             |             |
| 23394BF238 | 7665182  | 2     | 01/30/2017      | 0.08         | Chesapeake city     | 11               | -                  | 0                   | 0          |            |            |             |             |             |
| 23394BF239 | 7665182  | 2     | 01/30/2017      | 0.09         | Chesapeake city     | 14               | -                  | 0                   | 0          |            |            |             |             |             |
| 23394BF7   | 7665182  | 2     | 01/30/2017      | 0.28         | Chesapeake city     | 26               | 12                 | 0                   | 0          |            |            |             |             |             |
| 47393 F722 | 7691614  | 2     | 01/30/2017      | 0.14         | Fauquier            | 3                | -                  | 0                   | 0          |            | 1          |             |             |             |
| 47719MF21  | 10033473 | 2     | 01/30/2017      | 0.19         | Fauquier            | 1                | -                  | 0                   | 0          |            | 0          |             |             |             |
| 42495EF195 | 7713001  | 2     | 01/31/2017      | 0.70         | Spotsylvania        | 20               | 42                 | 4                   | 7          |            |            |             |             |             |
| 87376MF2   | 10024277 | 2     | 01/31/2017      | 0.25         | Louisa              | 5                | -                  | 2                   | 3          |            |            |             |             |             |
| 04346BF243 | 7672651  | 2     | 02/01/2017      | 0.17         | Mathews             | 1                | -                  | 3                   | 3          |            |            |             |             |             |
| 06430 F11  | 7701404  | 2     | 02/01/2017      | 0.16         | Hanover             | 2                | -                  | 4                   | 4          |            |            |             |             |             |
| 41645 F83  | 7666187  | 2     | 02/02/2017      | 0.14         | Fairfax             | 7                | 100                | 0                   | 0          |            |            |             |             |             |
| 42765TF269 | 7668459  | 2     | 02/02/2017      | 0.14         | Stafford            | 2                | -                  | 3                   | 3          |            |            |             |             |             |
| 45425 F242 | 7704156  | 2     | 02/02/2017      | 0.24         | Prince William      | 4                | -                  | 2                   | 3          |            |            |             |             |             |
| 63301EF519 | 10065851 | 2     | 02/02/2017      | 0.21         | Appomattox          | 2                | 23                 | 2                   | 3          |            |            |             |             |             |
| 66400IF504 | 10039464 | 2     | 02/02/2017      | 0.26         | Pittsylvania        | 3                | -                  | 5                   | 5          |            |            |             |             |             |
| 81351 F299 | 10055577 | 2     | 02/02/2017      | 0.15         | Albemarle           | 4                | -                  | 2                   | 3          |            |            |             |             |             |
| 25466 F102 | 7652441  | 2     | 02/03/2017      | 0.32         | Virginia Beach city | 39               | 22                 | 7                   | 7          |            |            |             |             |             |
| 25466 F123 | 7670541  | 2     | 02/03/2017      | 0.26         | Virginia Beach city | 13               | 17                 | 2                   | 3          |            |            |             |             |             |
| 25466 F19  | 7652441  | 2     | 02/03/2017      | 0.21         | Virginia Beach city | 22               | -                  | 2                   | 2          |            |            |             |             |             |
| 25466AF124 | 7670541  | 2     | 02/03/2017      | 0.15         | Virginia Beach city | 8                | -                  | 2                   | 2          |            |            |             |             |             |
| 25466AF125 | 7670541  | 2     | 02/03/2017      | 0.03         | Virginia Beach city | 2                | -                  | 0                   | 3          |            |            |             |             |             |
| 25466AF127 | 7670541  | 2     | 02/03/2017      | 0.10         | Virginia Beach city | 6                | -                  | 3                   | 3          |            |            |             |             |             |
| 04304BF15  | 7672625  | 2     | 02/07/2017      | 0.09         | Mathews             | 2                | -                  | 1                   | 2          |            |            |             |             |             |
| 06426DF177 | 7687579  | 2     | 02/08/2017      | 0.84         | New Kent            | 8                | 2                  | 8                   | 13         |            |            |             |             |             |
| 06428 F149 | 7668975  | 2     | 02/08/2017      | 0.83         | New Kent            | 10               | 52                 | 0                   | 0          |            |            |             |             |             |
| 06428 F178 | 7668975  | 2     | 02/08/2017      | 0.08         | New Kent            | 1                | -                  | 0                   | 0          |            |            |             |             |             |
| 06428 F219 | 7668975  | 2     | 02/08/2017      | 0.30         | New Kent            | 2                | -                  | 0                   | 0          |            |            |             |             |             |
| 06428 F456 | 7668975  | 2     | 02/08/2017      | 0.23         | New Kent            | 2                | -                  | 0                   | 0          |            |            |             |             |             |
| 04346FF611 | 10025945 | 2     | 02/13/2017      | 0.08         | Gloucester          | 1                | -                  | 0                   | 0          |            |            |             |             |             |
| 03304 F10  | 7676841  | 2     | 02/14/2017      | 0.17         | Northumberland      | 1                | -                  | 0                   | 0          |            |            |             |             |             |
| 03624 F154 | 7706314  | 2     | 02/16/2017      | 0.15         | Lancaster           | 1                | -                  | 0                   | 0          |            |            |             |             |             |
| 65312EF761 | 10065820 | 2     | 02/20/2017      | 0.19         | Halifax             | 2                | -                  | 2                   | 2          |            |            |             |             |             |
| 06307 F297 | 7687136  | 2     | 02/22/2017      | 0.16         | Henrico             | 8                | 3                  | 2                   | 3          |            |            |             |             |             |
| 04346FF598 | 7700612  | 2     | 03/01/2017      | 0.20         | Gloucester          | 3                | -                  | 2                   | 2          |            |            |             |             |             |
| 26473 F40  | 7653756  | 2     | 03/02/2017      | 0.25         | Suffolk city        | 2                | -                  | 0                   | 0          |            |            |             |             |             |
| 04396 F151 | 7697127  | 2     | 03/03/2017      | 0.10         | Gloucester          | 1                | -                  | 2                   | 2          |            |            |             |             |             |
| 28436BF24  | 7648570  | 2     | 03/06/2017      | 0.09         | Charles City        | 2                | -                  | 1                   | 2          |            |            |             |             |             |
| 63701 F709 | 7705677  | 2     | 03/09/2017      | 0.31         | Prince Edward       | 7                | 1                  | 3                   | 4          |            |            |             |             |             |
| 06345 F132 | 7699398  | 2     | 03/10/2017      | 0.13         | Richmond city       | 21               | -                  | 3                   | 6          |            |            |             |             |             |
| 01423FF115 | 7699697  | 2     | 03/13/2017      | 0.46         | Henrico             | 6                | -                  | 1                   | 3          |            |            |             |             |             |
| 26347XF497 | 7652744  | 2     | 03/13/2017      | 0.40         | Isle of Wight       | 3                | -                  | 3                   | 5          |            |            |             |             |             |
| 47492 F112 | 10030235 | 2     | 03/14/2017      | 0.23         | Fauquier            | 5                | -                  | 8                   | 15         |            |            |             |             |             |
| 82612 F54  | 7695148  | 2     | 03/14/2017      | 0.68         | Rockingham          | 7                | 1                  | 2                   | 6          |            |            |             |             |             |
| 01385JF1   | 7699699  | 2     | 03/15/2017      | 0.42         | Hanover             | 6                | -                  | 3                   | 7          |            |            |             |             |             |
| 48719BF58  | 10010749 | 2     | 03/16/2017      | 0.48         | Fauquier            | 3                | -                  | 7                   | 10         |            |            |             |             |             |
| 04303GF504 | 7666933  | 2     | 03/22/2017      | 0.26         | Gloucester          | 1                | -                  | 2                   | 2          |            |            |             |             |             |
| 03304 F15  | 7676880  | 2     | 03/23/2017      | 0.30         | Northumberland      | 3                | -                  | 1                   | 2          |            |            |             |             |             |
| 04331 F132 | 7644736  | 2     | 03/23/2017      | 0.86         | Gloucester          | 12               | 4                  | 8                   | 10         |            |            |             |             |             |
| 04331 F134 | 7644736  | 2     | 03/23/2017      | 0.21         | Gloucester          | 4                | -                  | 7                   | 8          |            |            |             |             |             |
| 48650EF146 | 10020313 | 2     | 03/23/2017      | 0.18         | Loudoun             | 3                | -                  | 6                   | 9          |            |            |             |             |             |
| 48650EF148 | 10020313 | 2     | 03/23/2017      | 0.69         | Loudoun             | 10               | 22                 | 2                   | 4          |            |            |             |             |             |
| 48650EF151 | 10020313 | 2     | 03/23/2017      | 0.14         | Loudoun             | 4                | -                  | 4                   | 5          |            |            |             |             |             |
| 48650EF80  | 10020313 | 2     | 03/23/2017      | 0.10         | Loudoun             | 3                | -                  | 0                   | 0          |            |            |             |             |             |
| 22401 F177 | 7688302  | 2     | 03/24/2017      | 0.18         | York                | 5                | -                  | 1                   | 2          |            |            |             |             |             |
| 28436AF129 | 7672855  | 2     | 03/24/2017      | 0.22         | James City          | 1                | 4                  | 1                   | 3          |            |            |             |             |             |
| 85883 F95  | 10000995 | 2     | 03/24/2017      | 0.34         | Rockbridge          | 3                | -                  | 5                   | 5          |            |            |             |             |             |
| 22401 F2   | 7688252  | 2     | 03/28/2017      | 0.09         | York                | 1                | -                  | 0                   | 1          |            |            |             |             |             |
| 25467BF166 | 7674682  | 2     | 03/28/2017      | 0.11         | Virginia Beach city | 4                | 1                  | 2                   | 3          |            |            |             |             |             |
| 47393CF58  | 10025158 | 2     | 03/28/2017      | 0.27         | Fauquier            | 6                | -                  | 2                   | 2          |            |            |             |             |             |
| 87518 F43  | 7633765  | 2     | 03/28/2017      | 0.70         | Orange              | 5                | -                  | 3                   | 7          |            |            |             |             |             |
| 06476 F188 | 7706312  | 2     | 03/29/2017      | 0.08         | Hanover             | 2                | -                  | 1                   | 2          |            |            |             |             |             |
| 42428CF228 | 7710607  | 2     | 03/29/2017      | 0.32         | Stafford            | 2                | -                  | 2                   | 3          |            |            |             |             |             |
| 45376 F112 | 7707590  | 2     | 03/29/2017      | 0.23         | Fairfax             | 2                | -                  | 1                   | 2          |            |            |             |             |             |
| 63700 F502 | 7703719  | 2     | 03/29/2017      | 0.33         | Prince Edward       | 8                | -                  | 3                   | 3          |            |            |             |             |             |
| 64606 F516 | 7678916  | 2     | 03/29/2017      | 0.26         | Lunenburg           | 9                | -                  | 2                   | 3          |            |            |             |             |             |
| 64707 F507 | 7694388  | 2     | 03/29/2017      | 0.51         | Greensville         | 3                | -                  | 4                   | 5          |            |            |             |             |             |
| 85303AF203 | 7699476  | 2     | 03/29/2017      | 0.66         | Augusta             | 4                | 1                  | 1                   | 3          |            |            |             |             |             |
| 84385 F177 | 7682503  | 2     | 03/30/2017      | 0.15         | Shenandoah          | 3                | -                  | 1                   | 2          |            |            |             |             |             |
| 22401 F154 | 7647611  | 2     | 03/31/2017      | 0.13         | York                | 2                | -                  | 4                   | 7          |            |            |             |             |             |

240360050

| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City           | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |                      | Year 1 Post          | Year 2 Post          | Year 3 Post          |
|------------|----------|-------|------------|--|-----------------|-----------------------|---------------------|-----------------------|-------------------------------|----------------------|----------------------|----------------------|----------------------|
|            |          |       | Date       |  |                 |                       |                     |                       | Prior to Conversion<br>Exc ME | Conversion<br>Inc ME | Conversion<br>Events | Conversion<br>Events | Conversion<br>Events |
| 26347 F129 | 7672087  | 2     | 03/31/2017 |  | 0.11            | Isle of Wight         | 2                   | -                     | 1                             |                      | 1                    |                      |                      |
| 26347 F281 | 7672087  | 2     | 03/31/2017 |  | 0.47            | Isle of Wight         | 7                   | 6                     | 6                             |                      | 8                    |                      |                      |
| 45376 F139 | 7707574  | 2     | 03/31/2017 |  | 0.17            | Fairfax               | 2                   | -                     | 4                             |                      | 4                    |                      |                      |
| 47387 F101 | 7700555  | 2     | 03/31/2017 |  | 0.33            | Prince William        | 6                   | -                     | 0                             |                      | 0                    |                      |                      |
| 04304 F89  | 7648634  | 2     | 04/03/2017 |  | 0.17            | Middlesex             | 4                   | -                     | 0                             |                      | 0                    |                      |                      |
| 25485HF125 | 7674704  | 2     | 04/03/2017 |  | 0.86            | Virginia Beach city   | 4                   | 16                    | 3                             |                      | 3                    |                      |                      |
| 45376 F239 | 7707585  | 2     | 04/03/2017 |  | 0.31            | Fairfax               | 4                   | -                     | 4                             |                      | 8                    |                      |                      |
| 81368 F251 | 7616692  | 2     | 04/03/2017 |  | 0.11            | Charlottesville city  | 1                   | -                     | 1                             |                      | 2                    |                      |                      |
| 87300GF14  | 7637039  | 2     | 04/04/2017 |  | 0.25            | Goochland             | 1                   | -                     | 1                             |                      | 1                    |                      |                      |
| 87300GF15  | 7637039  | 2     | 04/04/2017 |  | 0.47            | Goochland             | 1                   | 1                     | 4                             |                      | 4                    |                      |                      |
| 87300GF178 | 7637039  | 2     | 04/04/2017 |  | 0.69            | Goochland             | 2                   | 5                     | 5                             |                      | 6                    |                      |                      |
| 05319AR1   | 10049801 | 2     | 04/05/2017 |  | 0.41            | Chesterfield          | 6                   | 4                     | 4                             |                      | 7                    |                      |                      |
| 48320MF345 | 7699109  | 2     | 04/07/2017 |  | 0.33            | Loudoun               | 3                   | -                     | 6                             |                      | 9                    |                      |                      |
| 48322 F150 | 7660484  | 2     | 04/07/2017 |  | 0.14            | Loudoun               | 2                   | -                     | 2                             |                      | 3                    |                      |                      |
| 48610PF809 | 10009424 | 2     | 04/07/2017 |  | 0.28            | Loudoun               | 6                   | 1                     | 3                             |                      | 6                    |                      |                      |
| 06476 F166 | 7705581  | 2     | 04/11/2017 |  | 0.49            | Hanover               | 15                  | 10                    | 1                             |                      | 1                    |                      |                      |
| 02313EF13  | 7662337  | 2     | 04/13/2017 |  | 0.83            | Surry                 | 9                   | -                     | 2                             |                      | 4                    |                      |                      |
| 65904 F506 | 10029328 | 2     | 04/13/2017 |  | 0.70            | Halifax               | 2                   | -                     | 9                             |                      | 9                    |                      |                      |
| 65941 F700 | 10039477 | 2     | 04/13/2017 |  | 0.34            | Halifax               | 2                   | -                     | 2                             |                      | 3                    |                      |                      |
| 03304JF4   | 7677559  | 2     | 04/17/2017 |  | 0.46            | Northumberland        | 9                   | -                     | 1                             |                      | 2                    |                      |                      |
| 28436 F115 | 7693226  | 2     | 04/17/2017 |  | 0.24            | James City            | 4                   | -                     | 1                             |                      | 1                    |                      |                      |
| 65937 F569 | 7705696  | 2     | 04/18/2017 |  | 0.93            | Mecklenburg           | 8                   | -                     | 6                             |                      | 7                    |                      |                      |
| 06345 F13  | 7685208  | 2     | 04/19/2017 |  | 0.12            | Richmond city         | 23                  | -                     | 0                             |                      | 2                    |                      |                      |
| 22401 F99  | 7655658  | 2     | 04/19/2017 |  | 0.15            | York                  | 18                  | 27                    | 0                             |                      | 2                    |                      |                      |
| 63309 F357 | 10001071 | 2     | 04/19/2017 |  | 0.32            | Buckingham            | 13                  | -                     | 0                             |                      | 0                    |                      |                      |
| 63320RF275 | 10040636 | 2     | 04/19/2017 |  | 0.35            | Buckingham            | 3                   | -                     | 0                             |                      | 0                    |                      |                      |
| 01438 F395 | 7699693  | 2     | 04/20/2017 |  | 0.43            | Hanover               | 6                   | -                     | 0                             |                      | 1                    |                      |                      |
| 01450GF14  | 7668961  | 2     | 04/20/2017 |  | 1.16            | Goochland             | 7                   | -                     | 6                             |                      | 10                   |                      |                      |
| 01451KF146 | 10034978 | 2     | 04/20/2017 |  | 0.34            | Goochland             | 2                   | -                     | 8                             |                      | 10                   |                      |                      |
| 28428BF277 | 7685159  | 2     | 04/20/2017 |  | 0.44            | New Kent              | 1                   | 4                     | 1                             |                      | 2                    |                      |                      |
| 28428NF800 | 7685159  | 2     | 04/20/2017 |  | 0.29            | New Kent              | 1                   | -                     | 2                             |                      | 2                    |                      |                      |
| 03315 F449 | 7673753  | 2     | 04/24/2017 |  | 0.80            | Westmoreland          | 4                   | -                     | 4                             |                      | 5                    |                      |                      |
| 04334 F112 | 7666939  | 2     | 04/24/2017 |  | 0.12            | Gloucester            | 2                   | -                     | 4                             |                      | 4                    |                      |                      |
| 26455HF106 | 7683110  | 2     | 04/24/2017 |  | 0.25            | Suffolk city          | 5                   | -                     | 3                             |                      | 6                    |                      |                      |
| 42334 F152 | 7672438  | 2     | 04/25/2017 |  | 0.17            | King George           | 7                   | -                     | 0                             |                      | 2                    |                      |                      |
| 03315 F467 | 7644759  | 2     | 04/26/2017 |  | 0.74            | Westmoreland          | 7                   | -                     | 6                             |                      | 10                   |                      |                      |
| 04308 F31  | 7666996  | 2     | 04/26/2017 |  | 0.16            | Middlesex             | 2                   | -                     | 2                             |                      | 3                    |                      |                      |
| 63701 F612 | 10060879 | 2     | 04/26/2017 |  | 0.53            | Prince Edward         | 3                   | -                     | 4                             |                      | 5                    |                      |                      |
| 87518 F68  | 7704440  | 2     | 04/26/2017 |  | 0.48            | Orange                | 7                   | 3                     | 7                             |                      | 8                    |                      |                      |
| 03315 F479 | 7678149  | 2     | 04/27/2017 |  | 0.11            | Westmoreland          | 1                   | -                     | 1                             |                      | 2                    |                      |                      |
| 04396IF100 | 7685076  | 2     | 04/27/2017 |  | 0.47            | Gloucester            | 5                   | -                     | 1                             |                      | 2                    |                      |                      |
| 42481IF266 | 7710603  | 2     | 04/27/2017 |  | 0.32            | Stafford              | 5                   | -                     | 1                             |                      | 1                    |                      |                      |
| 22400 F51  | 7688263  | 2     | 04/28/2017 |  | 0.08            | York                  | 2                   | -                     | 1                             |                      | 1                    |                      |                      |
| 63711 F559 | 10027746 | 2     | 04/28/2017 |  | 0.73            | Cumberland            | 4                   | 2                     | 6                             |                      | 10                   |                      |                      |
| 22303 F104 | 7687323  | 2     | 05/02/2017 |  | 0.12            | Hampton city          | 10                  | -                     | 1                             |                      | 2                    |                      |                      |
| 28761 F38  | 7693203  | 2     | 05/02/2017 |  | 0.23            | New Kent              | 4                   | -                     | 2                             |                      | 2                    |                      |                      |
| 02370 F106 | 7700726  | 2     | 05/03/2017 |  | 0.31            | Chesterfield          | 7                   | -                     | 1                             |                      | 5                    |                      |                      |
| 05323 F446 | 7627491  | 2     | 05/03/2017 |  | 0.21            | Powhatan              | 2                   | 1                     | 0                             |                      | 2                    |                      |                      |
| 43963 F55  | 7687209  | 2     | 05/03/2017 |  | 0.22            | Fairfax               | 10                  | -                     | 3                             |                      | 7                    |                      |                      |
| 84385AF105 | 7698128  | 2     | 05/03/2017 |  | 1.72            | Shenandoah            | 12                  | 3                     | 10                            |                      | 12                   |                      |                      |
| 87320GF82  | 7711229  | 2     | 05/03/2017 |  | 0.73            | Fluvanna              | 1                   | 8                     | 11                            |                      | 11                   |                      |                      |
| 87320GF83  | 7711229  | 2     | 05/03/2017 |  | 0.45            | Fluvanna              | 6                   | -                     | 3                             |                      | 4                    |                      |                      |
| 87390BF13  | 10001354 | 2     | 05/04/2017 |  | 0.34            | Orange                | 2                   | -                     | 8                             |                      | 8                    |                      |                      |
| 43707 F147 | 7693135  | 2     | 05/05/2017 |  | 0.20            | Fairfax               | 8                   | -                     | 1                             |                      | 5                    |                      |                      |
| 03315 F237 | 7678151  | 2     | 05/08/2017 |  | 0.21            | Westmoreland          | 2                   | -                     | 1                             |                      | 1                    |                      |                      |
| 05612 F3   | 7607848  | 2     | 05/09/2017 |  | 0.38            | Richmond city         | 19                  | -                     | 12                            |                      | 23                   |                      |                      |
| 81368 F247 | 7710821  | 2     | 05/09/2017 |  | 0.94            | Charlottesville city  | 8                   | 4                     | 2                             |                      | 6                    |                      |                      |
| 81368 F252 | 7710821  | 2     | 05/09/2017 |  | 0.10            | Charlottesville city  | 1                   | -                     | 1                             |                      | 1                    |                      |                      |
| 81405DF46  | 7713620  | 2     | 05/09/2017 |  | 0.44            | Nelson                | 6                   | -                     | 0                             |                      | 0                    |                      |                      |
| 05374 F17  | 10072718 | 2     | 05/11/2017 |  | 0.11            | Chesterfield          | 2                   | -                     | 0                             |                      | 0                    |                      |                      |
| 84385AF106 | 7668345  | 2     | 05/11/2017 |  | 0.12            | Shenandoah            | 12                  | -                     | 4                             |                      | 4                    |                      |                      |
| 26347XF492 | 7675525  | 2     | 05/12/2017 |  | 0.65            | Isle of Wight         | 6                   | 24                    | 2                             |                      | 6                    |                      |                      |
| 02317FF306 | 7709216  | 2     | 05/15/2017 |  | 0.17            | Chesterfield          | 2                   | -                     | 1                             |                      | 1                    |                      |                      |
| 02805 F37  | 7667043  | 2     | 05/15/2017 |  | 0.22            | Colonial Heights city | 4                   | -                     | 2                             |                      | 5                    |                      |                      |
| 81368 F250 | 7710477  | 2     | 05/15/2017 |  | 0.74            | Charlottesville city  | 18                  | -                     | 4                             |                      | 6                    |                      |                      |
| 84345MF177 | 7654758  | 2     | 05/15/2017 |  | 0.86            | Shenandoah            | 8                   | 4                     | 5                             |                      | 7                    |                      |                      |
| 81351 F210 | 10015154 | 2     | 05/17/2017 |  | 0.29            | Charlottesville city  | 3                   | -                     | 6                             |                      | 7                    |                      |                      |
| 45313 F203 | 7694785  | 2     | 05/18/2017 |  | 0.15            | Fairfax               | 3                   | -                     | 0                             |                      | 0                    |                      |                      |
| 45313 F30  | 7694785  | 2     | 05/18/2017 |  | 0.63            | Fairfax               | 11                  | 3                     | 8                             |                      | 11                   |                      |                      |
| 63311 F5   | 7691432  | 2     | 05/18/2017 |  | 0.14            | Appomattox            | 2                   | 2                     | 2                             |                      | 2                    |                      |                      |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 03315EF277 | 7678147  | 2     | 05/20/2017      | 0.26         | Westmoreland         | 2                | -                  | 5                    | 7          |                   |                   |                   |
| 47719 F412 | 10004715 | 2     | 05/23/2017      | 0.28         | Fauquier             | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 06301JF104 | 7662875  | 2     | 05/24/2017      | 1.00         | Hanover              | 18               | 2                  | 3                    | 6          |                   |                   |                   |
| 06426 F259 | 7701408  | 2     | 05/24/2017      | 0.80         | New Kent             | 3                | 1                  | 2                    | 4          |                   |                   |                   |
| 43421 F88  | 7687183  | 2     | 05/25/2017      | 0.26         | Fairfax city         | 3                | 1                  | 3                    | 7          |                   |                   |                   |
| 02342 F58  | 7703621  | 2     | 05/26/2017      | 0.26         | Dinwiddie            | 4                | -                  | 0                    | 1          |                   |                   |                   |
| 01387 F25  | 10006600 | 2     | 05/30/2017      | 0.20         | Henrico              | 4                | 73                 | 0                    | 2          |                   |                   |                   |
| 46742 F64  | 7678226  | 2     | 05/30/2017      | 0.11         | Fairfax              | 9                | -                  | 0                    | 1          |                   |                   |                   |
| 63427JF305 | 7636367  | 2     | 05/30/2017      | 1.12         | Buckingham           | 3                | 1                  | 6                    | 6          |                   |                   |                   |
| 66520 F508 | 7697895  | 2     | 05/30/2017      | 0.92         | Pittsylvania         | 1                | 11                 | 13                   | 24         |                   |                   |                   |
| 66520 F511 | 7697895  | 2     | 05/30/2017      | 0.34         | Pittsylvania         | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 05639 F10  | 7685608  | 2     | 05/31/2017      | 0.08         | Richmond city        | 7                | 6                  | 0                    | 2          |                   |                   |                   |
| 43724 F49  | 7693141  | 2     | 05/31/2017      | 0.22         | Fairfax              | 3                | 4                  | 0                    | 0          |                   |                   |                   |
| 43724 F53  | 7693153  | 2     | 05/31/2017      | 0.22         | Fairfax              | 7                | -                  | 0                    | 0          |                   |                   |                   |
| 43963 F30  | 10039396 | 2     | 05/31/2017      | 0.21         | Fairfax              | 17               | 12                 | 2                    | 5          |                   |                   |                   |
| 45376 F203 | 7664274  | 2     | 05/31/2017      | 0.04         | Fairfax              | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 45376 F267 | 7664274  | 2     | 05/31/2017      | 0.05         | Fairfax              | 1                | -                  | 3                    | 6          |                   |                   |                   |
| 45376 F95  | 7664274  | 2     | 05/31/2017      | 0.69         | Fairfax              | 11               | 59                 | 1                    | 5          |                   |                   |                   |
| 47392 F280 | 7637055  | 2     | 05/31/2017      | 0.52         | Prince William       | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 47719OF857 | 7637614  | 2     | 05/31/2017      | 0.48         | Fauquier             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 48719KF87  | 10037411 | 2     | 05/31/2017      | 0.25         | Clarke               | 1                | -                  | 8                    | 11         |                   |                   |                   |
| 48727 F146 | 10001819 | 2     | 05/31/2017      | 0.43         | Loudoun              | 4                | -                  | 1                    | 1          |                   |                   |                   |
| 48727 F151 | 10001898 | 2     | 05/31/2017      | 0.31         | Loudoun              | 5                | 2                  | 3                    | 3          |                   |                   |                   |
| 63427 F324 | 10001296 | 2     | 05/31/2017      | 0.54         | Buckingham           | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 01451 F24  | 10021866 | 2     | 06/01/2017      | 0.22         | Goochland            | 9                | -                  | 0                    | 1          |                   |                   |                   |
| 01451 F26  | 10021866 | 2     | 06/01/2017      | 0.43         | Goochland            | 5                | -                  | 3                    | 5          |                   |                   |                   |
| 01451CF210 | 7698644  | 2     | 06/02/2017      | 0.36         | Goochland            | 2                | -                  | 3                    | 6          |                   |                   |                   |
| 03305 F306 | 7678167  | 2     | 06/05/2017      | 0.38         | Northumberland       | 5                | 1                  | 1                    | 1          |                   |                   |                   |
| 63427 F135 | 7703687  | 2     | 06/05/2017      | 0.22         | Buckingham           | 8                | -                  | 1                    | 1          |                   |                   |                   |
| 81314 F160 | 10030678 | 2     | 06/05/2017      | 0.32         | Albemarle            | 2                | -                  | 8                    | 11         |                   |                   |                   |
| 81368 F245 | 7711065  | 2     | 06/05/2017      | 0.14         | Charlottesville city | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 03305 F59  | 7644803  | 2     | 06/06/2017      | 0.65         | Richmond             | 2                | -                  | 2                    | 5          |                   |                   |                   |
| 03350 F124 | 7688995  | 2     | 06/06/2017      | 0.32         | King and Queen       | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 03350 F125 | 7688995  | 2     | 06/06/2017      | 0.36         | King and Queen       | 6                | -                  | 0                    | 2          |                   |                   |                   |
| 03350 F170 | 7688995  | 2     | 06/06/2017      | 0.46         | King and Queen       | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 45376DF12  | 10006474 | 2     | 06/08/2017      | 0.13         | Fairfax              | 3                | -                  | 2                    | 2          |                   |                   |                   |
| 22406 F32  | 7683600  | 2     | 06/09/2017      | 0.19         | York                 | 22               | -                  | 1                    | 1          |                   |                   |                   |
| 05639 F43  | 7685617  | 2     | 06/13/2017      | 0.19         | Richmond city        | 17               | -                  | 1                    | 3          |                   |                   |                   |
| 44721 F74  | 10004690 | 2     | 06/14/2017      | 0.16         | Fairfax              | 4                | -                  | 4                    | 6          |                   |                   |                   |
| 82452 F81  | 7649019  | 2     | 06/14/2017      | 0.96         | Waynesboro city      | 7                | -                  | 2                    | 4          |                   |                   |                   |
| 04303GF496 | 7706043  | 2     | 06/15/2017      | 0.27         | Gloucester           | 5                | -                  | 2                    | 2          |                   |                   |                   |
| 21310 F565 | 7651584  | 2     | 06/15/2017      | 0.20         | Norfolk city         | 37               | -                  | 3                    | 3          |                   |                   |                   |
| 03305RF477 | 7676859  | 2     | 06/16/2017      | 0.23         | Northumberland       | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 06428 F238 | 7691784  | 2     | 06/16/2017      | 0.60         | New Kent             | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 64920 F584 | 7709181  | 2     | 06/19/2017      | 0.27         | Mecklenburg          | 5                | -                  | 2                    | 3          |                   |                   |                   |
| 02342AF14  | 10012225 | 2     | 06/20/2017      | 0.49         | Dinwiddie            | 3                | 1                  | 6                    | 7          |                   |                   |                   |
| 02342AF23  | 10012225 | 2     | 06/20/2017      | 0.19         | Dinwiddie            | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 41769 F152 | 7679683  | 2     | 06/20/2017      | 0.23         | Fairfax              | 23               | -                  | 2                    | 3          |                   |                   |                   |
| 86900 F110 | 7704017  | 2     | 06/20/2017      | 1.30         | Botetourt            | 7                | 5                  | 5                    | 5          |                   |                   |                   |
| 86900 F51  | 7704017  | 2     | 06/20/2017      | 0.15         | Botetourt            | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 05611 F13  | 7607902  | 2     | 06/21/2017      | 0.32         | Chesterfield         | 29               | -                  | 12                   | 19         |                   |                   |                   |
| 05611 F14  | 7607902  | 2     | 06/21/2017      | 0.19         | Chesterfield         | 12               | -                  | 3                    | 5          |                   |                   |                   |
| 05611 F5   | 7607902  | 2     | 06/21/2017      | 0.42         | Chesterfield         | 26               | 42                 | 5                    | 11         |                   |                   |                   |
| 87375JF207 | 7704436  | 2     | 06/21/2017      | 1.67         | Louisa               | 19               | 7                  | 3                    | 3          |                   |                   |                   |
| 01361 F133 | 7640693  | 2     | 06/22/2017      | 0.11         | Henrico              | 17               | -                  | 17                   | 23         |                   |                   |                   |
| 01361 F146 | 7640693  | 2     | 06/22/2017      | 0.04         | Henrico              | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 01361 F23  | 7640693  | 2     | 06/22/2017      | 0.19         | Henrico              | 12               | 49                 | 9                    | 13         |                   |                   |                   |
| 01361 F6   | 7640693  | 2     | 06/22/2017      | 0.20         | Henrico              | 31               | -                  | 1                    | 3          |                   |                   |                   |
| 26470 F101 | 7694598  | 2     | 06/22/2017      | 1.04         | Surry                | 22               | 120                | 7                    | 9          |                   |                   |                   |
| 26470 F161 | 7694598  | 2     | 06/22/2017      | 0.10         | Surry                | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 26470 F162 | 7694598  | 2     | 06/22/2017      | 0.09         | Surry                | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 26470 F163 | 7694598  | 2     | 06/22/2017      | 0.15         | Surry                | 15               | -                  | 0                    | 1          |                   |                   |                   |
| 26470 F164 | 7694598  | 2     | 06/22/2017      | 0.45         | Surry                | 4                | -                  | 2                    | 2          |                   |                   |                   |
| 26470 F176 | 7694598  | 2     | 06/22/2017      | 0.12         | Surry                | -                | -                  | 0                    | 0          |                   |                   |                   |
| 26470 F46  | 7694598  | 2     | 06/22/2017      | 0.05         | Surry                | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 64353 F532 | 7691315  | 2     | 06/22/2017      | 0.30         | Brunswick            | 8                | 6                  | 4                    | 4          |                   |                   |                   |
| 64353 F73  | 7691315  | 2     | 06/22/2017      | 0.13         | Brunswick            | 6                | -                  | 6                    | 8          |                   |                   |                   |
| 87303HF154 | 7709041  | 2     | 06/22/2017      | 0.41         | Orange               | 2                | -                  | 10                   | 10         |                   |                   |                   |
| 26470 F165 | 7694602  | 2     | 06/23/2017      | 0.58         | Surry                | 8                | -                  | 3                    | 7          |                   |                   |                   |
| 26470 F166 | 7694602  | 2     | 06/23/2017      | 0.03         | Surry                | 2                | -                  | 0                    | 0          |                   |                   |                   |

| Device ID  | WMIS     | Phase | Conversion |            | Length<br>Miles | County/City         | Direct<br>Customers | Indirect<br>Customers | Event Count                   |        | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|------------|-----------------|---------------------|---------------------|-----------------------|-------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |            |                 |                     |                     |                       | Prior to Conversion<br>Exc ME | Inc ME |                                     |                                     |                                     |
| 26470 F168 | 7694602  |       | 2          | 06/23/2017 | 0.07            | Surry               | 3                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 26470 F169 | 7694602  |       | 2          | 06/23/2017 | 0.17            | Surry               | 12                  | -                     | 3                             | 3      |                                     |                                     |                                     |
| 26470 F211 | 7694602  |       | 2          | 06/23/2017 | 0.07            | Surry               | 1                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 26470 F59  | 7694602  |       | 2          | 06/23/2017 | 0.70            | Surry               | 40                  | 48                    | 6                             | 8      |                                     |                                     |                                     |
| 02355 F108 | 7702069  |       | 2          | 06/26/2017 | 0.23            | Petersburg city     | 1                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 06301 F250 | 7699374  |       | 2          | 06/26/2017 | 0.17            | Hanover             | 1                   | -                     | 4                             | 4      |                                     |                                     |                                     |
| 06301CF493 | 7714630  |       | 2          | 06/26/2017 | 0.68            | New Kent            | 16                  | 2                     | 0                             | 0      |                                     |                                     |                                     |
| 06385KR114 | 7627461  |       | 2          | 06/26/2017 | 1.02            | Hanover             | 3                   | 12                    | 0                             | 0      |                                     |                                     |                                     |
| 06430 F25  | 7699374  |       | 2          | 06/26/2017 | 0.30            | Hanover             | 4                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 42342 F73  | 7678752  |       | 2          | 06/26/2017 | 0.26            | King George         | 1                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 43707 F72  | 7630034  |       | 2          | 06/26/2017 | 0.34            | Fairfax             | 24                  | -                     | 3                             | 5      |                                     |                                     |                                     |
| 44712 F110 | 10000079 |       | 2          | 06/26/2017 | 0.24            | Fairfax             | 1                   | 98                    | 2                             | 4      |                                     |                                     |                                     |
| 81382MF354 | 7678316  |       | 2          | 06/26/2017 | 0.21            | Albemarle           | 1                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 81382MF371 | 7678316  |       | 2          | 06/26/2017 | 0.65            | Albemarle           | 5                   | 3                     | 5                             | 6      |                                     |                                     |                                     |
| 81382MF372 | 7678316  |       | 2          | 06/26/2017 | 0.30            | Albemarle           | 2                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 81382MF4   | 7678316  |       | 2          | 06/26/2017 | 0.48            | Albemarle           | 6                   | 13                    | 4                             | 7      |                                     |                                     |                                     |
| 81383 F41  | 7696291  |       | 2          | 06/26/2017 | 0.95            | Albemarle           | 5                   | 3                     | 16                            | 20     |                                     |                                     |                                     |
| 84630 F115 | 7683929  |       | 2          | 06/26/2017 | 0.45            | Shenandoah          | 10                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 84630 F128 | 7683929  |       | 2          | 06/26/2017 | 0.22            | Shenandoah          | 5                   | -                     | 2                             | 4      |                                     |                                     |                                     |
| 85883 F22  | 7637786  |       | 2          | 06/26/2017 | 0.81            | Rockbridge          | 6                   | -                     | 9                             | 9      |                                     |                                     |                                     |
| 01385AF4   | 10032396 |       | 2          | 06/29/2017 | 0.13            | Hanover             | 1                   | -                     | 2                             | 4      |                                     |                                     |                                     |
| 02826 F6   | 7662280  |       | 2          | 06/29/2017 | 1.22            | Sussex              | 7                   | -                     | 4                             | 8      |                                     |                                     |                                     |
| 46826 F45  | 7692527  |       | 2          | 06/29/2017 | 0.19            | Fairfax             | 23                  | -                     | 0                             | 1      |                                     |                                     |                                     |
| 03304FF587 | 7706625  |       | 2          | 06/30/2017 | 0.34            | Northumberland      | 3                   | 2                     | 2                             | 3      |                                     |                                     |                                     |
| 04331 F372 | 7700608  |       | 2          | 06/30/2017 | 0.22            | Gloucester          | 1                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 41889 F53  | 7662631  |       | 2          | 06/30/2017 | 0.17            | Fairfax             | 23                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 42330 F625 | 10007801 |       | 2          | 06/30/2017 | 0.20            | King George         | 3                   | 25                    | 3                             | 3      |                                     |                                     |                                     |
| 45497 F116 | 7668409  |       | 2          | 06/30/2017 | 0.08            | Prince William      | 8                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 46825 F13  | 7668717  |       | 2          | 06/30/2017 | 0.26            | Fairfax             | 11                  | 6                     | 2                             | 4      |                                     |                                     |                                     |
| 48719BF490 | 10021052 |       | 2          | 06/30/2017 | 0.24            | Fauquier            | 2                   | 1                     | 3                             | 3      |                                     |                                     |                                     |
| 41644 F134 | 7667552  |       | 2          | 07/05/2017 | 0.25            | Fairfax             | 24                  | -                     | 1                             | 1      |                                     |                                     |                                     |
| 46826 F54  | 7698311  |       | 2          | 07/05/2017 | 0.22            | Fairfax             | 25                  | -                     | 5                             | 6      |                                     |                                     |                                     |
| 01451KF271 | 7695779  |       | 2          | 07/06/2017 | 0.19            | Goochland           | 1                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 05410 F181 | 7665595  |       | 2          | 07/06/2017 | 0.19            | Chesterfield        | 4                   | -                     | 4                             | 6      |                                     |                                     |                                     |
| 81351DF143 | 7697566  |       | 2          | 07/06/2017 | 0.20            | Albemarle           | 3                   | -                     | 5                             | 6      |                                     |                                     |                                     |
| 02597 F11  | 7700737  |       | 2          | 07/07/2017 | 0.29            | Chesterfield        | 9                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 45417 F162 | 7659353  |       | 2          | 07/07/2017 | 0.10            | Prince William      | 16                  | -                     | 1                             | 1      |                                     |                                     |                                     |
| 41645 F57  | 7666268  |       | 2          | 07/10/2017 | 0.10            | Fairfax             | 4                   | 10                    | 0                             | 0      |                                     |                                     |                                     |
| 63427AF144 | 10029289 |       | 2          | 07/10/2017 | 1.02            | Buckingham          | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 03367LF413 | 7678177  |       | 2          | 07/12/2017 | 0.28            | Lancaster           | 7                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 04333KF697 | 7627038  |       | 2          | 07/12/2017 | 0.06            | King William        | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 04333KF766 | 7627038  |       | 2          | 07/12/2017 | 0.30            | King William        | 4                   | 1                     | 0                             | 0      |                                     |                                     |                                     |
| 22732 F7   | 7707835  |       | 2          | 07/12/2017 | 0.10            | Newport News city   | 6                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 82402 F54  | 10001996 |       | 2          | 07/12/2017 | 0.35            | Augusta             | 3                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 63427IF351 | 10009795 |       | 2          | 07/14/2017 | 0.96            | Buckingham          | 5                   | 4                     | 0                             | 1      |                                     |                                     |                                     |
| 84380CF105 | 7684542  |       | 2          | 07/14/2017 | 0.80            | Shenandoah          | 8                   | 27                    | 8                             | 12     |                                     |                                     |                                     |
| 84380CF109 | 7684542  |       | 2          | 07/14/2017 | 0.09            | Shenandoah          | 3                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 84380CF111 | 7684542  |       | 2          | 07/14/2017 | 0.09            | Shenandoah          | 3                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 84380CF112 | 7684542  |       | 2          | 07/14/2017 | 0.34            | Shenandoah          | 4                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 84380CF191 | 7684542  |       | 2          | 07/14/2017 | 0.60            | Shenandoah          | 7                   | 1                     | 1                             | 1      |                                     |                                     |                                     |
| 02332UF238 | 10042499 |       | 2          | 07/17/2017 | 1.07            | Sussex              | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 45403 F186 | 7673021  |       | 2          | 07/17/2017 | 0.22            | Prince William      | 19                  | -                     | 0                             | 0      |                                     |                                     |                                     |
| 66508 F526 | 10060839 |       | 2          | 07/17/2017 | 0.26            | Campbell            | 12                  | 12                    | 4                             | 4      |                                     |                                     |                                     |
| 22727 F29  | 10011288 |       | 2          | 07/18/2017 | 0.13            | Newport News city   | 54                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 28436 F184 | 7655729  |       | 2          | 07/18/2017 | 0.10            | James City          | 1                   | 2                     | 1                             | 2      |                                     |                                     |                                     |
| 86840 F51  | 7701553  |       | 2          | 07/19/2017 | 0.86            | Bath                | 13                  | -                     | 11                            | 13     |                                     |                                     |                                     |
| 03315 F388 | 7678145  |       | 2          | 07/20/2017 | 0.08            | Westmoreland        | 4                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 21392 F130 | 7682253  |       | 2          | 07/20/2017 | 0.27            | Norfolk city        | 42                  | -                     | 4                             | 5      |                                     |                                     |                                     |
| 45425 F130 | 7646685  |       | 2          | 07/20/2017 | 0.66            | Prince William      | 13                  | 8                     | 2                             | 4      |                                     |                                     |                                     |
| 45661 F39  | 7707606  |       | 2          | 07/21/2017 | 0.14            | Prince William      | 5                   | 9                     | 10                            | 13     |                                     |                                     |                                     |
| 48719 F108 | 7710262  |       | 2          | 07/21/2017 | 0.63            | Fauquier            | 6                   | -                     | 5                             | 6      |                                     |                                     |                                     |
| 22307 F143 | 10011168 |       | 2          | 07/24/2017 | 0.08            | Hampton city        | 15                  | -                     | 1                             | 2      |                                     |                                     |                                     |
| 25389GF51  | 7670183  |       | 2          | 07/24/2017 | 0.12            | Virginia Beach city | 15                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 25701 F140 | 7686756  |       | 2          | 07/24/2017 | 0.24            | Virginia Beach city | 26                  | -                     | 3                             | 3      |                                     |                                     |                                     |
| 26347 F18  | 7688671  |       | 2          | 07/24/2017 | 0.38            | Isle of Wight       | 1                   | -                     | 0                             | 2      |                                     |                                     |                                     |
| 41751 F27  | 7703378  |       | 2          | 07/24/2017 | 0.13            | Fairfax             | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 41882 F20  | 7650058  |       | 2          | 07/24/2017 | 0.14            | Fairfax             | 20                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 47493AF75  | 7645818  |       | 2          | 07/24/2017 | 0.49            | Fauquier            | 3                   | -                     | 5                             | 8      |                                     |                                     |                                     |
| 01534 F1   | 7634261  |       | 2          | 07/25/2017 | 0.24            | Henrico             | 25                  | -                     | 3                             | 4      |                                     |                                     |                                     |
| 01534 F11  | 7634608  |       | 2          | 07/25/2017 | 0.12            | Henrico             | 6                   | -                     | 2                             | 3      |                                     |                                     |                                     |

140305050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 01534 F30  | 7634261  | 2     | 07/25/2017      | 0.10         | Henrico              | 6                | -                  | 13                   | 15         |                   |                   |                   |
| 01534 F31  | 7634261  | 2     | 07/25/2017      | 0.10         | Henrico              | 14               | -                  | 0                    | 2          |                   |                   |                   |
| 01534 F8   | 7634608  | 2     | 07/25/2017      | 0.25         | Henrico              | 14               | -                  | 4                    | 5          |                   |                   |                   |
| 01534 R54  | 7634261  | 2     | 07/25/2017      | 0.11         | Henrico              | 6                | 55                 | 3                    | 5          |                   |                   |                   |
| 01534 R64  | 7634608  | 2     | 07/25/2017      | 0.13         | Henrico              | 7                | 45                 | 2                    | 5          |                   |                   |                   |
| 01534 X32  | 7634261  | 2     | 07/25/2017      | 0.38         | Henrico              | 16               | 25                 | 2                    | 8          |                   |                   |                   |
| 01534 X33  | 7634608  | 2     | 07/25/2017      | 0.35         | Henrico              | 19               | 6                  | 1                    | 2          |                   |                   |                   |
| 02331 F31  | 10001613 | 2     | 07/25/2017      | 0.47         | Dinwiddie            | 5                | -                  | 3                    | 3          |                   |                   |                   |
| 02342 F45  | 7702074  | 2     | 07/25/2017      | 0.32         | Petersburg city      | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 02355 F75  | 7700741  | 2     | 07/25/2017      | 0.86         | Petersburg city      | 7                | -                  | 1                    | 6          |                   |                   |                   |
| 06316 F172 | 7624622  | 2     | 07/25/2017      | 1.22         | Henrico              | 12               | -                  | 19                   | 26         |                   |                   |                   |
| 06428 F140 | 7686139  | 2     | 07/25/2017      | 1.00         | New Kent             | 5                | 33                 | 0                    | 0          |                   |                   |                   |
| 06428 X339 | 7690632  | 2     | 07/25/2017      | 0.76         | New Kent             | 19               | 65                 | 0                    | 0          |                   |                   |                   |
| 45412 F80  | 10018266 | 2     | 07/25/2017      | 0.22         | Prince William       | 3                | 14                 | 3                    | 3          |                   |                   |                   |
| 48395 F33  | 7672931  | 2     | 07/25/2017      | 0.41         | Loudoun              | 5                | 1                  | 9                    | 13         |                   |                   |                   |
| 82350 F140 | 10065166 | 2     | 07/25/2017      | 0.20         | Augusta              | 4                | -                  | 5                    | 7          |                   |                   |                   |
| 82350 F18  | 10065166 | 2     | 07/25/2017      | 0.41         | Augusta              | 9                | 6                  | 2                    | 2          |                   |                   |                   |
| 21720 F155 | 7674510  | 2     | 07/26/2017      | 0.30         | Norfolk city         | 36               | -                  | 0                    | 4          |                   |                   |                   |
| 23348 F100 | 7643439  | 2     | 07/26/2017      | 0.53         | Chesapeake city      | 59               | -                  | 2                    | 4          |                   |                   |                   |
| 23348 F98  | 7643439  | 2     | 07/26/2017      | 0.21         | Chesapeake city      | 32               | -                  | 2                    | 3          |                   |                   |                   |
| 23499 F129 | 7643439  | 2     | 07/26/2017      | 0.13         | Chesapeake city      | 14               | -                  | 2                    | 2          |                   |                   |                   |
| 26370 F126 | 7683115  | 2     | 07/26/2017      | 0.16         | Suffolk city         | 18               | -                  | 1                    | 4          |                   |                   |                   |
| 65911 F45  | 10068328 | 2     | 07/26/2017      | 0.75         | Halifax              | 4                | -                  | 6                    | 8          |                   |                   |                   |
| 03315CF677 | 7678137  | 2     | 07/27/2017      | 0.18         | Westmoreland         | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 03332FF278 | 7644770  | 2     | 07/27/2017      | 0.10         | Westmoreland         | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 03332FF286 | 7644770  | 2     | 07/27/2017      | 0.70         | Westmoreland         | 3                | 1                  | 0                    | 0          |                   |                   |                   |
| 04334 F278 | 7667493  | 2     | 07/27/2017      | 0.30         | Gloucester           | 3                | -                  | 2                    | 4          |                   |                   |                   |
| 04336JF94  | 7710848  | 2     | 07/27/2017      | 0.12         | Mathews              | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 43679 F62  | 7690379  | 2     | 07/27/2017      | 0.27         | Fairfax              | 6                | 14                 | 2                    | 3          |                   |                   |                   |
| 46781 F40  | 7667867  | 2     | 07/27/2017      | 0.20         | Fairfax              | 13               | 42                 | 4                    | 7          |                   |                   |                   |
| 47392HF391 | 7637443  | 2     | 07/27/2017      | 0.48         | Prince William       | 7                | 4                  | 2                    | 3          |                   |                   |                   |
| 47393 F614 | 7691654  | 2     | 07/27/2017      | 0.42         | Fauquier             | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 47910 F204 | 7705021  | 2     | 07/27/2017      | 0.49         | Fauquier             | 4                | 1                  | 2                    | 6          |                   |                   |                   |
| 47910 F80  | 7705021  | 2     | 07/27/2017      | 0.57         | Fauquier             | -                | 9                  | 6                    | 8          |                   |                   |                   |
| 47910 F81  | 7705021  | 2     | 07/27/2017      | 0.18         | Fauquier             | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 48719MF42  | 7710143  | 2     | 07/27/2017      | 0.34         | Loudoun              | -                | 6                  | 0                    | 0          |                   |                   |                   |
| 63309EF567 | 10027731 | 2     | 07/27/2017      | 1.39         | Cumberland           | 2                | 1                  | 6                    | 9          |                   |                   |                   |
| 81338 F74  | 7664176  | 2     | 07/27/2017      | 0.30         | Charlottesville city | 18               | -                  | 5                    | 9          |                   |                   |                   |
| 87303 F165 | 10006994 | 2     | 07/27/2017      | 0.13         | Louisa               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 87303 F39  | 10006994 | 2     | 07/27/2017      | 0.41         | Orange               | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 87303 F42  | 10006994 | 2     | 07/27/2017      | 0.21         | Louisa               | 9                | -                  | 0                    | 0          |                   |                   |                   |
| 87303 F43  | 10006994 | 2     | 07/27/2017      | 0.64         | Orange               | 6                | 13                 | 4                    | 6          |                   |                   |                   |
| 87303 F44  | 10006994 | 2     | 07/27/2017      | 0.93         | Orange               | 2                | 11                 | 3                    | 6          |                   |                   |                   |
| 87303 F57  | 10006994 | 2     | 07/27/2017      | 0.93         | Orange               | 6                | 39                 | 5                    | 9          |                   |                   |                   |
| 87303 F58  | 10006994 | 2     | 07/27/2017      | 0.68         | Orange               | 7                | 2                  | 0                    | 1          |                   |                   |                   |
| 87303 F64  | 10006994 | 2     | 07/27/2017      | 0.13         | Orange               | 1                | 1                  | 0                    | 1          |                   |                   |                   |
| 21305 F145 | 7687690  | 2     | 07/29/2017      | 0.24         | Norfolk city         | 25               | -                  | 1                    | 2          |                   |                   |                   |
| 21418 F124 | 7686816  | 2     | 07/29/2017      | 0.49         | Norfolk city         | 58               | -                  | 0                    | 3          |                   |                   |                   |
| 23389 F242 | 10046262 | 2     | 07/31/2017      | 0.15         | Chesapeake city      | 23               | -                  | 0                    | 0          |                   |                   |                   |
| 25390 F176 | 7678792  | 2     | 07/31/2017      | 0.29         | Virginia Beach city  | 24               | -                  | 1                    | 3          |                   |                   |                   |
| 26980 F117 | 7694066  | 2     | 07/31/2017      | 1.21         | Isle of Wight        | 6                | 20                 | 2                    | 6          |                   |                   |                   |
| 63310 F500 | 7680546  | 2     | 07/31/2017      | 0.71         | Prince Edward        | 15               | 1                  | 3                    | 5          |                   |                   |                   |
| 02579 F37  | 10012233 | 2     | 08/01/2017      | 0.21         | Chesterfield         | 21               | -                  | 0                    | 0          |                   |                   |                   |
| 02579 F39  | 10012233 | 2     | 08/01/2017      | 0.21         | Chesterfield         | 14               | -                  | 0                    | 0          |                   |                   |                   |
| 05343 F30  | 7701422  | 2     | 08/01/2017      | 0.15         | Richmond city        | 11               | -                  | 2                    | 3          |                   |                   |                   |
| 26953 F12  | 10028717 | 2     | 08/01/2017      | 0.32         | Isle of Wight        | 10               | -                  | 1                    | 1          |                   |                   |                   |
| 26953 F121 | 10028717 | 2     | 08/01/2017      | 0.53         | Isle of Wight        | 16               | 14                 | 3                    | 4          |                   |                   |                   |
| 42340 F333 | 7668515  | 2     | 08/01/2017      | 0.18         | King George          | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 42340EF97  | 7668515  | 2     | 08/01/2017      | 0.40         | King George          | 5                | -                  | 3                    | 4          |                   |                   |                   |
| 42495 F13  | 7683501  | 2     | 08/01/2017      | 0.27         | Spotsylvania         | 7                | 7                  | 3                    | 4          |                   |                   |                   |
| 05405AF116 | 7662870  | 2     | 08/02/2017      | 1.31         | Powhatan             | 9                | 3                  | 9                    | 15         |                   |                   |                   |
| 41480 F41  | 7670944  | 2     | 08/02/2017      | 0.26         | Fairfax              | 18               | -                  | 1                    | 4          |                   |                   |                   |
| 06476 F216 | 7699337  | 2     | 08/03/2017      | 0.13         | Hanover              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06476 F217 | 7699337  | 2     | 08/03/2017      | 0.16         | Hanover              | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 06476 F218 | 7699337  | 2     | 08/03/2017      | 0.30         | Hanover              | 3                | 1                  | 0                    | 0          |                   |                   |                   |
| 06476 F258 | 7699337  | 2     | 08/03/2017      | 0.45         | Hanover              | 5                | 9                  | 2                    | 2          |                   |                   |                   |
| 43389 F146 | 7689770  | 2     | 08/03/2017      | 0.22         | Fairfax              | 11               | 14                 | 3                    | 3          |                   |                   |                   |
| 43448 F67  | 7692851  | 2     | 08/03/2017      | 0.29         | Fairfax              | -                | 61                 | 2                    | 3          |                   |                   |                   |
| 45413 F90  | 7659348  | 2     | 08/03/2017      | 0.09         | Prince William       | 10               | -                  | 1                    | 1          |                   |                   |                   |
| 46348 F41  | 7652308  | 2     | 08/03/2017      | 0.10         | Fairfax              | 11               | 3                  | 0                    | 0          |                   |                   |                   |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count |                   |                   | 10 Years          | Year 1 Post       | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|-------------|-------------------|-------------------|-------------------|-------------------|-------------|-------------|
|            |          |       |                 |              |                      |                  |                    | Exc ME      | Conversion Inc ME | Conversion Events | Conversion Events | Conversion Events |             |             |
| 46348 F8   | 7652308  | 2     | 08/03/2017      | 0.25         | Fairfax              | 2                | 1                  | 0           | 0                 |                   |                   |                   |             |             |
| 46364 F70  | 7696604  | 2     | 08/03/2017      | 0.21         | Fairfax              | 22               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 46901 F30  | 7655150  | 2     | 08/03/2017      | 0.14         | Fairfax              | 17               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 47322XF602 | 10032732 | 2     | 08/03/2017      | 0.39         | Fauquier             | 9                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330 F369 | 10010305 | 2     | 08/03/2017      | 0.23         | Loudoun              | -                | 8                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330 F370 | 10010305 | 2     | 08/03/2017      | 0.05         | Loudoun              | 1                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330 F371 | 10010305 | 2     | 08/03/2017      | 0.07         | Loudoun              | 3                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330 F372 | 10010305 | 2     | 08/03/2017      | 0.19         | Loudoun              | 4                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330FF364 | 10010305 | 2     | 08/03/2017      | 0.22         | Loudoun              | 2                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330FF365 | 10010305 | 2     | 08/03/2017      | 0.18         | Loudoun              | 1                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330FF366 | 10010305 | 2     | 08/03/2017      | 0.18         | Loudoun              | 1                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 48330FR102 | 10010305 | 2     | 08/03/2017      | 0.55         | Loudoun              | 3                | 25                 | 0           | 0                 |                   |                   |                   |             |             |
| 02313GF12  | 7667006  | 2     | 08/07/2017      | 0.52         | Hopewell city        | 1                | -                  | 2           | 2                 |                   |                   |                   |             |             |
| 21723 F170 | 7687843  | 2     | 08/07/2017      | 0.17         | Norfolk city         | 22               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 23389 F136 | 7685248  | 2     | 08/07/2017      | 0.08         | Chesapeake city      | 12               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 25435 F509 | 7678805  | 2     | 08/07/2017      | 0.44         | Virginia Beach city  | 31               | -                  | 3           | 5                 |                   |                   |                   |             |             |
| 25740 F37  | 10025802 | 2     | 08/07/2017      | 0.09         | Virginia Beach city  | 13               | -                  | 1           | 2                 |                   |                   |                   |             |             |
| 26495 F76  | 10026139 | 2     | 08/07/2017      | 0.12         | Portsmouth city      | 21               | -                  | 1           | 2                 |                   |                   |                   |             |             |
| 04346 F683 | 7710923  | 2     | 08/08/2017      | 0.20         | Mathews              | 2                | -                  | 8           | 9                 |                   |                   |                   |             |             |
| 47332 F28  | 10032711 | 2     | 08/08/2017      | 0.25         | Fauquier             | 8                | -                  | 5           | 7                 |                   |                   |                   |             |             |
| 65905 F712 | 7705720  | 2     | 08/08/2017      | 0.21         | Halifax              | 10               | -                  | 2           | 2                 |                   |                   |                   |             |             |
| 81339 F104 | 7637981  | 2     | 08/08/2017      | 0.36         | Albemarle            | 2                | -                  | 2           | 2                 |                   |                   |                   |             |             |
| 81339 F317 | 7637981  | 2     | 08/08/2017      | 0.86         | Albemarle            | 6                | 3                  | 3           | 8                 |                   |                   |                   |             |             |
| 81339 F466 | 7637981  | 2     | 08/08/2017      | 0.62         | Albemarle            | -                | 13                 | 4           | 4                 |                   |                   |                   |             |             |
| 81351 F168 | 10030692 | 2     | 08/08/2017      | 0.83         | Albemarle            | 5                | -                  | 3           | 6                 |                   |                   |                   |             |             |
| 81366GF144 | 10015272 | 2     | 08/08/2017      | 0.68         | Charlottesville city | -4               | 1                  | 5           | 10                |                   |                   |                   |             |             |
| 81366GF68  | 10015272 | 2     | 08/08/2017      | 0.68         | Charlottesville city | 1                | -                  | 3           | 6                 |                   |                   |                   |             |             |
| 02342 F275 | 10001616 | 2     | 08/09/2017      | 0.62         | Dinwiddie            | 12               | -                  | 1           | 4                 |                   |                   |                   |             |             |
| 23394 F103 | 7662138  | 2     | 08/09/2017      | 0.30         | Chesapeake city      | 25               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 23462 F254 | 7701888  | 2     | 08/09/2017      | 0.20         | Chesapeake city      | 19               | -                  | 0           | 1                 |                   |                   |                   |             |             |
| 26409 F126 | 7692731  | 2     | 08/09/2017      | 0.21         | Southampton          | 11               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 26477JF359 | 7638176  | 2     | 08/09/2017      | 0.41         | Suffolk city         | 2                | 5                  | 8           | 10                |                   |                   |                   |             |             |
| 26477JF360 | 7638176  | 2     | 08/09/2017      | 0.13         | Suffolk city         | 2                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 26477JF361 | 7638176  | 2     | 08/09/2017      | 0.17         | Suffolk city         | 1                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 26477JF362 | 7638176  | 2     | 08/09/2017      | 0.50         | Suffolk city         | 2                | -                  | 1           | 2                 |                   |                   |                   |             |             |
| 26477QF356 | 7638176  | 2     | 08/09/2017      | 1.24         | Suffolk city         | 6                | -                  | 1           | 1                 |                   |                   |                   |             |             |
| 65936 F47  | 7689857  | 2     | 08/09/2017      | 0.53         | Mecklenburg          | 31               | -                  | 6           | 7                 |                   |                   |                   |             |             |
| 04346OX513 | 7672714  | 2     | 08/10/2017      | 0.43         | Mathews              | 6                | 1                  | 3           | 5                 |                   |                   |                   |             |             |
| 22431 F164 | 7697990  | 2     | 08/10/2017      | 0.26         | Newport News city    | 17               | -                  | 1           | 2                 |                   |                   |                   |             |             |
| 22701 F17  | 10011188 | 2     | 08/10/2017      | 0.21         | Hampton city         | 20               | -                  | 2           | 3                 |                   |                   |                   |             |             |
| 26983 F103 | 7692737  | 2     | 08/10/2017      | 0.16         | Southampton          | 9                | -                  | 4           | 4                 |                   |                   |                   |             |             |
| 42340 F137 | 7668467  | 2     | 08/10/2017      | 0.23         | King George          | 3                | -                  | 3           | 4                 |                   |                   |                   |             |             |
| 47322BR1   | 10025927 | 2     | 08/10/2017      | 2.17         | Fauquier             | 10               | 3                  | 0           | 0                 |                   |                   |                   |             |             |
| 01451 F117 | 7698617  | 2     | 08/11/2017      | 0.49         | Goochland            | 7                | 1                  | 2           | 2                 |                   |                   |                   |             |             |
| 06460 F110 | 7706326  | 2     | 08/11/2017      | 0.18         | New Kent             | 2                | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 45313 F63  | 7709097  | 2     | 08/11/2017      | 0.80         | Fairfax              | 5                | 3                  | 16          | 26                |                   |                   |                   |             |             |
| 45313 F64  | 7709097  | 2     | 08/11/2017      | 0.36         | Fairfax              | 2                | 1                  | 10          | 14                |                   |                   |                   |             |             |
| 46746 F51  | 7694934  | 2     | 08/11/2017      | 0.40         | Fairfax              | 26               | -                  | 2           | 3                 |                   |                   |                   |             |             |
| 04334 F165 | 7666950  | 2     | 08/14/2017      | 0.21         | Gloucester           | 2                | -                  | 1           | 3                 |                   |                   |                   |             |             |
| 04346 F83  | 7700559  | 2     | 08/14/2017      | 0.91         | Gloucester           | 6                | -                  | 2           | 7                 |                   |                   |                   |             |             |
| 22304 F16  | 7712682  | 2     | 08/14/2017      | 0.17         | Hampton city         | 19               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 23740 F24  | 10031038 | 2     | 08/14/2017      | 0.09         | Chesapeake city      | 17               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 23762 F56  | 10028830 | 2     | 08/14/2017      | 0.15         | Chesapeake city      | 18               | -                  | 1           | 2                 |                   |                   |                   |             |             |
| 25352 F250 | 7678602  | 2     | 08/14/2017      | 0.22         | Virginia Beach city  | 32               | -                  | 1           | 3                 |                   |                   |                   |             |             |
| 25454 F144 | 10039949 | 2     | 08/14/2017      | 0.19         | Virginia Beach city  | 16               | 2                  | 2           | 3                 |                   |                   |                   |             |             |
| 26779 F200 | 10028824 | 2     | 08/14/2017      | 0.22         | Chesapeake city      | 29               | -                  | 3           | 5                 |                   |                   |                   |             |             |
| 41751 F16  | 7684778  | 2     | 08/14/2017      | 0.26         | Fairfax              | 17               | -                  | 0           | 0                 |                   |                   |                   |             |             |
| 06301 F43  | 7714635  | 2     | 08/15/2017      | 0.61         | Hanover              | 5                | 2                  | 4           | 4                 |                   |                   |                   |             |             |
| 06307OF468 | 7705607  | 2     | 08/15/2017      | 0.75         | Henrico              | 4                | 4                  | 3           | 5                 |                   |                   |                   |             |             |
| 22340 F124 | 10011408 | 2     | 08/15/2017      | 0.19         | Hampton city         | 27               | 4                  | 1           | 1                 |                   |                   |                   |             |             |
| 23462 F199 | 7667423  | 2     | 08/15/2017      | 0.17         | Chesapeake city      | 11               | 30                 | 4           | 6                 |                   |                   |                   |             |             |
| 23499 F104 | 10030997 | 2     | 08/15/2017      | 0.17         | Chesapeake city      | 16               | -                  | 2           | 2                 |                   |                   |                   |             |             |
| 26336BF64  | 10026065 | 2     | 08/15/2017      | 0.10         | Portsmouth city      | 21               | -                  | 2           | 4                 |                   |                   |                   |             |             |
| 26405DF35  | 7648508  | 2     | 08/15/2017      | 0.25         | Suffolk city         | 5                | -                  | 1           | 1                 |                   |                   |                   |             |             |
| 63306AF500 | 10073577 | 2     | 08/15/2017      | 1.77         | Appomattox           | 3                | -                  | 6           | 8                 |                   |                   |                   |             |             |
| 65941 F608 | 10040717 | 2     | 08/15/2017      | 0.36         | Halifax              | 2                | 8                  | 3           | 3                 |                   |                   |                   |             |             |
| 65941 F708 | 10040717 | 2     | 08/15/2017      | 0.56         | Halifax              | 8                | -                  | 4           | 4                 |                   |                   |                   |             |             |
| 65953 F558 | 7703781  | 2     | 08/15/2017      | 0.13         | Charlotte            | 6                | -                  | 0           | 1                 |                   |                   |                   |             |             |
| 81351 F241 | 10001981 | 2     | 08/15/2017      | 0.40         | Charlottesville city | 2                | -                  | 5           | 6                 |                   |                   |                   |             |             |
| 04331 F23  | 7700497  | 2     | 08/16/2017      | 0.59         | Gloucester           | 6                | -                  | 4           | 5                 |                   |                   |                   |             |             |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City           | Direct Customers | Indirect Customers | Event Count 10 Years |            |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|-----------------------|------------------|--------------------|----------------------|------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                       |                  |                    | Prior to Conversion  | Conversion | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                       |                  |                    | Exc ME               | Inc ME     | Events     | Events      | Events      |             |
| 04331QF475 | 7667068  | 2     | 08/16/2017      | 0.13         | Gloucester            | 4                | -                  | 1                    | 2          |            |             |             |             |
| 22304 F24  | 7705910  | 2     | 08/16/2017      | 0.11         | Hampton city          | 26               | -                  | 2                    | 2          |            |             |             |             |
| 22304 F25  | 7700058  | 2     | 08/16/2017      | 0.10         | Hampton city          | 6                | 7                  | 1                    | 1          |            |             |             |             |
| 22415 F37  | 7711002  | 2     | 08/16/2017      | 0.08         | Poquoson city         | 3                | -                  | 1                    | 1          |            |             |             |             |
| 23389 F244 | 10046270 | 2     | 08/16/2017      | 0.13         | Chesapeake city       | -                | 37                 | 0                    | 0          |            |             |             |             |
| 23389 F247 | 10046270 | 2     | 08/16/2017      | 0.13         | Chesapeake city       | 18               | -                  | 0                    | 0          |            |             |             |             |
| 23389 F54  | 7706521  | 2     | 08/16/2017      | 0.12         | Chesapeake city       | 18               | -                  | 0                    | 0          |            |             |             |             |
| 25744 F501 | 7679681  | 2     | 08/16/2017      | 0.10         | Virginia Beach city   | 17               | 8                  | 4                    | 4          |            |             |             |             |
| 28428AF263 | 7693215  | 2     | 08/16/2017      | 0.48         | New Kent              | 1                | -                  | 1                    | 3          |            |             |             |             |
| 28458 F104 | 7700647  | 2     | 08/16/2017      | 0.27         | James City            | 20               | -                  | 0                    | 0          |            |             |             |             |
| 42330 F172 | 7653463  | 2     | 08/16/2017      | 1.00         | King George           | 11               | 3                  | 6                    | 10         |            |             |             |             |
| 42334FF253 | 10007803 | 2     | 08/16/2017      | 0.37         | King George           | 6                | 2                  | 4                    | 6          |            |             |             |             |
| 45414 F104 | 7675651  | 2     | 08/16/2017      | 0.17         | Prince William        | 13               | -                  | 2                    | 2          |            |             |             |             |
| 45414 F438 | 7675651  | 2     | 08/16/2017      | 0.27         | Prince William        | 8                | 41                 | 5                    | 5          |            |             |             |             |
| 47719GF22  | 7646228  | 2     | 08/16/2017      | 1.57         | Fauquier              | 7                | 2                  | 0                    | 0          |            |             |             |             |
| 48719 F112 | 7631843  | 2     | 08/16/2017      | 0.18         | Fauquier              | 2                | 1                  | 2                    | 2          |            |             |             |             |
| 48719BF48  | 10006995 | 2     | 08/16/2017      | 0.78         | Fauquier              | 8                | -                  | 9                    | 10         |            |             |             |             |
| 63308AF514 | 10093251 | 2     | 08/16/2017      | 0.16         | Amelia                | 4                | -                  | 3                    | 3          |            |             |             |             |
| 01438 F157 | 7698701  | 2     | 08/17/2017      | 1.21         | Goochland             | 8                | 6                  | 1                    | 2          |            |             |             |             |
| 01438 F166 | 7698701  | 2     | 08/17/2017      | 0.53         | Goochland             | 4                | -                  | 4                    | 5          |            |             |             |             |
| 02397GF128 | 7656863  | 2     | 08/17/2017      | 0.65         | Chesterfield          | 42               | 4                  | 3                    | 6          |            |             |             |             |
| 03350 F130 | 7688984  | 2     | 08/17/2017      | 1.20         | King and Queen        | 8                | -                  | 3                    | 7          |            |             |             |             |
| 04346 F308 | 7710877  | 2     | 08/17/2017      | 0.18         | Mathews               | 1                | -                  | 3                    | 5          |            |             |             |             |
| 05323 F416 | 7665345  | 2     | 08/17/2017      | 1.01         | Powhatan              | 3                | -                  | 8                    | 13         |            |             |             |             |
| 22303 F132 | 10011160 | 2     | 08/17/2017      | 0.12         | Newport News city     | 22               | -                  | 2                    | 3          |            |             |             |             |
| 22341 F100 | 10011304 | 2     | 08/17/2017      | 0.13         | Hampton city          | 17               | -                  | 2                    | 2          |            |             |             |             |
| 22404BF375 | 7710997  | 2     | 08/17/2017      | 0.10         | Poquoson city         | 2                | -                  | 1                    | 2          |            |             |             |             |
| 25466 F48  | 7652627  | 2     | 08/17/2017      | 0.11         | Virginia Beach city   | 2                | -                  | 2                    | 2          |            |             |             |             |
| 26339 F26  | 7706508  | 2     | 08/17/2017      | 0.18         | Portsmouth city       | 20               | -                  | 1                    | 2          |            |             |             |             |
| 26470 F148 | 7713277  | 2     | 08/17/2017      | 0.19         | Surry                 | 6                | -                  | 1                    | 2          |            |             |             |             |
| 26795 F9   | 7713265  | 2     | 08/17/2017      | 0.24         | Portsmouth city       | 20               | -                  | 1                    | 2          |            |             |             |             |
| 26798 F101 | 7711068  | 2     | 08/17/2017      | 0.20         | Portsmouth city       | 55               | -                  | 1                    | 2          |            |             |             |             |
| 28458 F111 | 7700656  | 2     | 08/17/2017      | 0.24         | James City            | 15               | -                  | 1                    | 2          |            |             |             |             |
| 28466 F189 | 7700661  | 2     | 08/17/2017      | 0.49         | James City            | 20               | 3                  | 2                    | 5          |            |             |             |             |
| 87518 F59  | 7704830  | 2     | 08/17/2017      | 0.78         | Orange                | 4                | -                  | 2                    | 8          |            |             |             |             |
| 87519 F106 | 10004319 | 2     | 08/17/2017      | 0.83         | Orange                | 4                | 5                  | 13                   | 13         |            |             |             |             |
| 87519 F43  | 10004319 | 2     | 08/17/2017      | 0.30         | Orange                | 1                | -                  | 0                    | 1          |            |             |             |             |
| 03616 F19  | 7644743  | 2     | 08/18/2017      | 0.52         | Richmond              | 5                | 5                  | 1                    | 1          |            |             |             |             |
| 06385NF154 | 7666880  | 2     | 08/18/2017      | 0.80         | Hanover               | 9                | 2                  | 0                    | 0          |            |             |             |             |
| 22371 F100 | 7697345  | 2     | 08/18/2017      | 0.08         | Hampton city          | 2                | 13                 | 1                    | 1          |            |             |             |             |
| 25740 F55  | 10025926 | 2     | 08/18/2017      | 0.15         | Virginia Beach city   | 14               | -                  | 0                    | 0          |            |             |             |             |
| 26337 F254 | 10026051 | 2     | 08/18/2017      | 0.13         | Portsmouth city       | 13               | -                  | 2                    | 2          |            |             |             |             |
| 26339 F136 | 10037381 | 2     | 08/18/2017      | 0.32         | Portsmouth city       | 36               | -                  | 0                    | 2          |            |             |             |             |
| 26343 F126 | 7700584  | 2     | 08/18/2017      | 0.08         | Suffolk city          | 1                | -                  | 2                    | 2          |            |             |             |             |
| 26482 F107 | 7711837  | 2     | 08/18/2017      | 0.13         | Chesapeake city       | 16               | -                  | 1                    | 2          |            |             |             |             |
| 26780 F103 | 10026071 | 2     | 08/18/2017      | 0.20         | Chesapeake city       | 24               | -                  | 0                    | 1          |            |             |             |             |
| 42407GF2   | 7694952  | 2     | 08/18/2017      | 1.45         | Stafford              | 3                | -                  | 5                    | 11         |            |             |             |             |
| 23462 F262 | 7701881  | 2     | 08/21/2017      | 0.16         | Chesapeake city       | 25               | 25                 | 1                    | 1          |            |             |             |             |
| 26482 F98  | 7711756  | 2     | 08/21/2017      | 0.22         | Chesapeake city       | 16               | -                  | 0                    | 0          |            |             |             |             |
| 41902 F74  | 7684808  | 2     | 08/21/2017      | 0.40         | Fairfax               | 24               | -                  | 1                    | 4          |            |             |             |             |
| 41902 F77  | 7684808  | 2     | 08/21/2017      | 0.08         | Fairfax               | 6                | -                  | 3                    | 4          |            |             |             |             |
| 42334BF5   | 7668463  | 2     | 08/21/2017      | 0.20         | King George           | 1                | 1                  | 0                    | 2          |            |             |             |             |
| 47393 F723 | 7637096  | 2     | 08/21/2017      | 0.85         | Fauquier              | 6                | -                  | 2                    | 3          |            |             |             |             |
| 02835 F22  | 7706804  | 2     | 08/22/2017      | 0.13         | Colonial Heights city | 17               | -                  | 3                    | 3          |            |             |             |             |
| 06428 F239 | 7696677  | 2     | 08/22/2017      | 0.26         | New Kent              | 6                | 8                  | 0                    | 0          |            |             |             |             |
| 06428 F299 | 7696677  | 2     | 08/22/2017      | 0.08         | New Kent              | 1                | -                  | 0                    | 0          |            |             |             |             |
| 06428 F326 | 7696677  | 2     | 08/22/2017      | 0.43         | New Kent              | 36               | -                  | 0                    | 0          |            |             |             |             |
| 06428 F327 | 7696677  | 2     | 08/22/2017      | 1.07         | New Kent              | 11               | 2                  | 0                    | 0          |            |             |             |             |
| 06428 F328 | 7696677  | 2     | 08/22/2017      | 0.58         | New Kent              | 7                | 1                  | 0                    | 0          |            |             |             |             |
| 06431 F34  | 7685231  | 2     | 08/22/2017      | 1.01         | Hanover               | 12               | 15                 | 5                    | 8          |            |             |             |             |
| 06431 F36  | 7685231  | 2     | 08/22/2017      | 0.25         | Hanover               | 1                | -                  | 4                    | 8          |            |             |             |             |
| 06431 X481 | 7685241  | 2     | 08/22/2017      | 0.46         | Hanover               | 5                | 25                 | 1                    | 4          |            |             |             |             |
| 63602 F507 | 10001294 | 2     | 08/22/2017      | 0.13         | Prince Edward         | 7                | -                  | 2                    | 2          |            |             |             |             |
| 45417 F159 | 7685135  | 2     | 08/23/2017      | 0.29         | Prince William        | 27               | 13                 | 2                    | 4          |            |             |             |             |
| 45417 F160 | 7685135  | 2     | 08/23/2017      | 0.04         | Prince William        | 7                | -                  | 1                    | 2          |            |             |             |             |
| 45417 F161 | 7685135  | 2     | 08/23/2017      | 0.06         | Prince William        | 6                | -                  | 0                    | 0          |            |             |             |             |
| 45425 F107 | 7707541  | 2     | 08/23/2017      | 0.22         | Prince William        | 5                | -                  | 2                    | 8          |            |             |             |             |
| 46993 F27  | 10002521 | 2     | 08/23/2017      | 0.18         | Fairfax               | 7                | -                  | 0                    | 0          |            |             |             |             |
| 47393GF851 | 10030342 | 2     | 08/23/2017      | 0.45         | Fauquier              | 6                | 7                  | 0                    | 4          |            |             |             |             |
| 47699 F273 | 10036036 | 2     | 08/23/2017      | 0.68         | Fauquier              | 10               | 3                  | 0                    | 1          |            |             |             |             |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count         |            | 10 Years | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|---------------------|------------|----------|-------------|-------------|-------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion | Conversion | Exc ME   | Inc ME      | Events      | Events      |
| 47719HF289 | 7706222  | 2     | 08/23/2017      | 0.52         | Warren               | 4                | 9                  | 0                   | 0          |          |             |             |             |
| 47719HF295 | 7706222  | 2     | 08/23/2017      | 1.23         | Warren               | 2                | -                  | 0                   | 0          |          |             |             |             |
| 47719HF298 | 7706222  | 2     | 08/23/2017      | 0.18         | Warren               | 1                | -                  | 0                   | 0          |          |             |             |             |
| 48610YF569 | 7674579  | 2     | 08/23/2017      | 0.02         | Clarke               | 1                | -                  | 1                   | 1          |          |             |             |             |
| 63301 F708 | 10073572 | 2     | 08/23/2017      | 0.19         | Appomattox           | 2                | -                  | 1                   | 1          |          |             |             |             |
| 65911 F502 | 7691335  | 2     | 08/23/2017      | 1.19         | Hallfax              | 10               | 3                  | 18                  | 19         |          |             |             |             |
| 03616 F20  | 10149039 | 2     | 08/24/2017      | 0.16         | Richmond             | 1                | -                  | 0                   | 0          |          |             |             |             |
| 41433 F29  | 7684760  | 2     | 08/24/2017      | 0.26         | Fairfax              | 25               | 4                  | 2                   | 4          |          |             |             |             |
| 42481 F25  | 7694962  | 2     | 08/24/2017      | 0.43         | Stafford             | 6                | -                  | 1                   | 5          |          |             |             |             |
| 43419 F52  | 7649096  | 2     | 08/24/2017      | 0.51         | Fairfax              | 22               | 171                | 6                   | 7          |          |             |             |             |
| 46432 F58  | 7692235  | 2     | 08/24/2017      | 0.15         | Fairfax              | 18               | -                  | 2                   | 2          |          |             |             |             |
| 46432 F59  | 7692235  | 2     | 08/24/2017      | 0.22         | Fairfax              | 26               | -                  | 1                   | 1          |          |             |             |             |
| 46476 F32  | 7710106  | 2     | 08/24/2017      | 0.41         | Fairfax              | 25               | -                  | 6                   | 11         |          |             |             |             |
| 46611 F50  | 7670438  | 2     | 08/24/2017      | 0.25         | Fairfax              | 15               | 47                 | 3                   | 3          |          |             |             |             |
| 46611 F52  | 7670438  | 2     | 08/24/2017      | 0.15         | Fairfax              | 15               | -                  | 0                   | 1          |          |             |             |             |
| 46773 F29  | 7715398  | 2     | 08/24/2017      | 0.27         | Fairfax              | 1                | 34                 | 2                   | 4          |          |             |             |             |
| 46905 F16  | 10006347 | 2     | 08/24/2017      | 0.20         | Fairfax              | 19               | 12                 | 0                   | 0          |          |             |             |             |
| 47699 F274 | 10036050 | 2     | 08/24/2017      | 0.99         | Fauquier             | 9                | 2                  | 1                   | 1          |          |             |             |             |
| 48610YF543 | 7702899  | 2     | 08/24/2017      | 0.25         | Clarke               | 6                | 1                  | 1                   | 2          |          |             |             |             |
| 48610YF561 | 7702899  | 2     | 08/24/2017      | 0.37         | Clarke               | 2                | 1                  | 5                   | 8          |          |             |             |             |
| 48610YF565 | 7702899  | 2     | 08/24/2017      | 0.05         | Clarke               | 1                | 4                  | 0                   | 0          |          |             |             |             |
| 66400BR13  | 10060857 | 2     | 08/24/2017      | 0.56         | Pittsylvania         | 3                | 1                  | 3                   | 5          |          |             |             |             |
| 42771 F14  | 7694969  | 2     | 08/25/2017      | 0.26         | King George          | 6                | 6                  | 3                   | 3          |          |             |             |             |
| 42771 F232 | 7694969  | 2     | 08/25/2017      | 0.31         | King George          | 1                | -                  | 3                   | 4          |          |             |             |             |
| 46430 F25  | 7653458  | 2     | 08/25/2017      | 0.25         | Fairfax              | 15               | 37                 | 2                   | 4          |          |             |             |             |
| 46821 F18  | 10006271 | 2     | 08/25/2017      | 0.19         | Fairfax              | 4                | -                  | 1                   | 1          |          |             |             |             |
| 63309KF520 | 10070203 | 2     | 08/25/2017      | 1.16         | Cumberland           | 10               | -                  | 5                   | 6          |          |             |             |             |
| 41372 F62  | 10034340 | 2     | 08/28/2017      | 0.18         | Alexandria city      | 8                | -                  | 0                   | 0          |          |             |             |             |
| 41372 F64  | 10034340 | 2     | 08/28/2017      | 0.10         | Alexandria city      | 3                | -                  | 0                   | 0          |          |             |             |             |
| 41480 F40  | 7674470  | 2     | 08/28/2017      | 0.34         | Fairfax              | 12               | 21                 | 2                   | 5          |          |             |             |             |
| 41480 F82  | 7674470  | 2     | 08/28/2017      | 0.38         | Fairfax              | 19               | -                  | 5                   | 6          |          |             |             |             |
| 45424 F142 | 7673072  | 2     | 08/28/2017      | 0.15         | Prince William       | 16               | -                  | 0                   | 2          |          |             |             |             |
| 46773 F62  | 7712344  | 2     | 08/28/2017      | 0.29         | Fairfax              | 7                | 70                 | 3                   | 4          |          |             |             |             |
| 46740 F23  | 7671104  | 2     | 08/29/2017      | 0.25         | Fairfax              | 20               | 12                 | 1                   | 4          |          |             |             |             |
| 46740 F37  | 7671104  | 2     | 08/29/2017      | 0.21         | Fairfax              | 12               | 32                 | 4                   | 5          |          |             |             |             |
| 46740 F90  | 7671104  | 2     | 08/29/2017      | 0.17         | Fairfax              | 12               | -                  | 0                   | 1          |          |             |             |             |
| 45680 F308 | 7677081  | 2     | 08/30/2017      | 0.30         | Prince William       | 22               | 87                 | 0                   | 0          |          |             |             |             |
| 01450MF150 | 10073204 | 3     | 09/14/2017      | 0.10         | Goochland            | 1                | -                  | 0                   | 2          |          |             |             |             |
| 01450MR705 | 10073204 | 3     | 09/14/2017      | 0.04         | Goochland            | 3                | 18                 | 0                   | 0          |          |             |             |             |
| 42768 F27  | 10033310 | 3     | 09/28/2017      | 0.25         | Spotsylvania         | 6                | -                  | 0                   | 1          |          |             |             |             |
| 01450 F46  | 10032400 | 3     | 09/29/2017      | 0.53         | Goochland            | 9                | 7                  | 4                   | 7          |          |             |             |             |
| 87518 F176 | 7704453  | 3     | 09/29/2017      | 0.31         | Orange               | 3                | -                  | 5                   | 5          |          |             |             |             |
| 87375FF2   | 7711216  | 3     | 10/02/2017      | 0.52         | Louisa               | 8                | 3                  | 9                   | 13         |          |             |             |             |
| 01314 F49  | 7670174  | 3     | 10/06/2017      | 0.34         | Henrico              | 12               | -                  | 5                   | 11         |          |             |             |             |
| 01314 F89  | 7670174  | 3     | 10/06/2017      | 0.41         | Henrico              | 40               | -                  | 2                   | 5          |          |             |             |             |
| 01314 F90  | 7670174  | 3     | 10/06/2017      | 0.28         | Henrico              | 12               | -                  | 1                   | 3          |          |             |             |             |
| 05328 F230 | 7705837  | 3     | 10/06/2017      | 0.13         | Chesterfield         | 1                | -                  | 0                   | 0          |          |             |             |             |
| 05328 F237 | 7705837  | 3     | 10/06/2017      | 0.51         | Chesterfield         | 5                | -                  | 3                   | 3          |          |             |             |             |
| 05328 F243 | 7705837  | 3     | 10/06/2017      | 0.43         | Chesterfield         | 1                | -                  | 3                   | 7          |          |             |             |             |
| 42771DF97  | 7710620  | 3     | 10/11/2017      | 0.39         | King George          | 2                | -                  | 1                   | 3          |          |             |             |             |
| 42771DR67  | 7710620  | 3     | 10/11/2017      | 0.45         | King George          | 10               | 2                  | 1                   | 5          |          |             |             |             |
| 81338 F107 | 7675470  | 3     | 10/11/2017      | 0.08         | Charlottesville city | 2                | -                  | 2                   | 6          |          |             |             |             |
| 01451KF20  | 7645938  | 3     | 10/13/2017      | 0.22         | Goochland            | 2                | -                  | 4                   | 5          |          |             |             |             |
| 02342AF20  | 7662343  | 3     | 10/17/2017      | 1.19         | Dinwiddie            | 12               | -                  | 6                   | 7          |          |             |             |             |
| 02847 F109 | 10042504 | 3     | 10/19/2017      | 0.62         | Sussex               | 16               | -                  | 4                   | 6          |          |             |             |             |
| 04336AF3   | 7667005  | 3     | 10/23/2017      | 0.16         | Gloucester           | 7                | 1                  | 3                   | 7          |          |             |             |             |
| 04336JF90  | 7710916  | 3     | 10/23/2017      | 0.46         | Mathews              | 2                | -                  | 0                   | 0          |          |             |             |             |
| 04346 F36  | 7710860  | 3     | 10/23/2017      | 0.20         | Mathews              | 3                | -                  | 3                   | 6          |          |             |             |             |
| 22471EF1   | 7655715  | 3     | 10/24/2017      | 0.16         | Newport News city    | 65               | -                  | 3                   | 3          |          |             |             |             |
| 47492DF1   | 7683858  | 3     | 10/25/2017      | 0.14         | Fauquier             | 1                | -                  | 3                   | 6          |          |             |             |             |
| 02396 F312 | 10094937 | 3     | 10/26/2017      | 0.53         | Chesterfield         | 1                | -                  | 4                   | 5          |          |             |             |             |
| 82452 F14  | 10097573 | 3     | 10/26/2017      | 1.24         | Augusta              | 3                | -                  | 1                   | 2          |          |             |             |             |
| 06339EF213 | 7629849  | 3     | 10/30/2017      | 0.63         | Hanover              | 4                | -                  | 0                   | 0          |          |             |             |             |
| 22401 F212 | 7688255  | 3     | 10/30/2017      | 0.09         | York                 | 3                | -                  | 0                   | 2          |          |             |             |             |
| 22708 F5   | 7663764  | 3     | 10/30/2017      | 0.12         | Newport News city    | 21               | -                  | 0                   | 0          |          |             |             |             |
| 22740 F102 | 7689849  | 3     | 10/30/2017      | 1.03         | Hampton city         | 9                | -                  | 11                  | 14         |          |             |             |             |
| 48718LF188 | 7701754  | 3     | 10/30/2017      | 0.30         | Loudoun              | 2                | -                  | 7                   | 11         |          |             |             |             |
| 48718LF968 | 7701754  | 3     | 10/30/2017      | 0.11         | Loudoun              | 2                | -                  | 1                   | 1          |          |             |             |             |
| 48718LF970 | 7701754  | 3     | 10/30/2017      | 0.11         | Loudoun              | 1                | -                  | 0                   | 0          |          |             |             |             |
| 48718LR117 | 7701754  | 3     | 10/30/2017      | 0.64         | Loudoun              | 3                | 9                  | 9                   | 12         |          |             |             |             |



210360050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 48718LX969 | 7701754  | 3     | 10/30/2017      | 0.21         | Loudoun              | 1                | 1                  | 0                    | 2          |                   |                   |                   |
| 82405GF44  | 7648976  | 3     | 10/30/2017      | 0.59         | Waynesboro city      | 13               | 1                  | 1                    | 4          |                   |                   |                   |
| 82452 F13  | 7683045  | 3     | 10/30/2017      | 1.36         | Augusta              | 5                | 3                  | 9                    | 12         |                   |                   |                   |
| 01328 F114 | 10101525 | 3     | 10/31/2017      | 0.04         | Henrico              | 91               | -                  | 12                   | 18         |                   |                   |                   |
| 02331 F7   | 7668888  | 3     | 10/31/2017      | 0.49         | Dinwiddle            | 8                | -                  | 0                    | 2          |                   |                   |                   |
| 46761 F64  | 7692228  | 3     | 10/31/2017      | 0.12         | Fairfax              | 11               | 5                  | 1                    | 1          |                   |                   |                   |
| 46824 F13  | 10005156 | 3     | 10/31/2017      | 0.20         | Fairfax              | 18               | -                  | 2                    | 3          |                   |                   |                   |
| 03305RF398 | 7677564  | 3     | 11/01/2017      | 1.38         | Northumberland       | 9                | 4                  | 12                   | 16         |                   |                   |                   |
| 04308 F452 | 7706115  | 3     | 11/01/2017      | 0.19         | Middlesex            | 3                | -                  | 0                    | 1          |                   |                   |                   |
| 42767 F100 | 10033304 | 3     | 11/01/2017      | 0.31         | Spotsylvania         | 10               | -                  | 1                    | 2          |                   |                   |                   |
| 87300 F3   | 10104337 | 3     | 11/01/2017      | 0.18         | Cumberland           | 3                | -                  | 2                    | 5          |                   |                   |                   |
| 63308 F563 | 7668673  | 3     | 11/06/2017      | 0.13         | Amelia               | 2                | -                  | 2                    | 3          |                   |                   |                   |
| 81306CF521 | 10035317 | 3     | 11/06/2017      | 0.77         | Charlottesville city | 1                | -                  | 6                    | 7          |                   |                   |                   |
| 81306CF62  | 10035317 | 3     | 11/06/2017      | 0.40         | Charlottesville city | 2                | 3                  | 6                    | 7          |                   |                   |                   |
| 81338 F44  | 7684242  | 3     | 11/06/2017      | 0.12         | Albemarle            | 3                | -                  | 0                    | 1          |                   |                   |                   |
| 81338 F62  | 7684242  | 3     | 11/06/2017      | 0.08         | Albemarle            | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 84325 F121 | 10093568 | 3     | 11/06/2017      | 0.15         | Rockingham           | 1                | -                  | 1                    | 3          |                   |                   |                   |
| 84623 F191 | 7714056  | 3     | 11/06/2017      | 0.20         | Rockingham           | 1                | -                  | 6                    | 7          |                   |                   |                   |
| 06301 F623 | 7706338  | 3     | 11/09/2017      | 0.25         | New Kent             | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06301 F625 | 7706338  | 3     | 11/09/2017      | 0.43         | New Kent             | 3                | 1                  | 0                    | 0          |                   |                   |                   |
| 06431HF1   | 7632134  | 3     | 11/09/2017      | 0.85         | Hanover              | 19               | 1                  | 7                    | 8          |                   |                   |                   |
| 21720 F30  | 7686676  | 3     | 11/09/2017      | 0.20         | Norfolk city         | 31               | -                  | 1                    | 1          |                   |                   |                   |
| 21720 F7   | 7686676  | 3     | 11/09/2017      | 0.19         | Norfolk city         | 22               | -                  | 2                    | 2          |                   |                   |                   |
| 41433 F18  | 10006278 | 3     | 11/09/2017      | 0.09         | Fairfax              | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 66400HF514 | 7692822  | 3     | 11/09/2017      | 1.05         | Pittsylvania         | 3                | -                  | 13                   | 16         |                   |                   |                   |
| 01438EF300 | 7665950  | 3     | 11/13/2017      | 0.37         | Goochland            | 2                | -                  | 5                    | 8          |                   |                   |                   |
| 01450GF21  | 10049816 | 3     | 11/13/2017      | 0.55         | Goochland            | -                | 4                  | 3                    | 7          |                   |                   |                   |
| 02355 F44  | 10044381 | 3     | 11/13/2017      | 1.00         | Petersburg city      | 8                | 4                  | 6                    | 8          |                   |                   |                   |
| 06385UR171 | 10033641 | 3     | 11/13/2017      | 0.65         | Hanover              | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 06460 F181 | 7714628  | 3     | 11/13/2017      | 1.66         | Charles City         | 4                | 1                  | 6                    | 6          |                   |                   |                   |
| 06471 F172 | 10033641 | 3     | 11/13/2017      | 0.12         | Hanover              | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 06471 F342 | 10033641 | 3     | 11/13/2017      | 0.35         | Hanover              | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 65911 F166 | 10039457 | 3     | 11/14/2017      | 0.09         | Halifax              | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 65911 F709 | 10039457 | 3     | 11/14/2017      | 0.82         | Halifax              | 6                | -                  | 3                    | 5          |                   |                   |                   |
| 03315 F442 | 7677822  | 3     | 11/16/2017      | 0.68         | Westmoreland         | 9                | -                  | 6                    | 7          |                   |                   |                   |
| 03350HF271 | 7688989  | 3     | 11/16/2017      | 1.39         | King and Queen       | 5                | 3                  | 4                    | 9          |                   |                   |                   |
| 03350HF282 | 7688989  | 3     | 11/16/2017      | 0.10         | King and Queen       | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 03350HF283 | 7688989  | 3     | 11/16/2017      | 0.07         | King and Queen       | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 03350HF284 | 7688989  | 3     | 11/16/2017      | 0.06         | King and Queen       | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 81314 F589 | 10090326 | 3     | 11/16/2017      | 0.44         | Albemarle            | 5                | -                  | 2                    | 6          |                   |                   |                   |
| 81314 F571 | 10015279 | 3     | 11/20/2017      | 0.37         | Albemarle            | 4                | -                  | 7                    | 15         |                   |                   |                   |
| 47322 F42  | 10025832 | 3     | 11/21/2017      | 0.28         | Fauquier             | 3                | 2                  | 0                    | 0          |                   |                   |                   |
| 47393EF833 | 7669954  | 3     | 11/21/2017      | 0.10         | Fauquier             | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 47492DF35  | 7683829  | 3     | 11/21/2017      | 0.14         | Fauquier             | 1                | -                  | 5                    | 5          |                   |                   |                   |
| 45425 F207 | 10029882 | 3     | 11/22/2017      | 0.10         | Prince William       | 3                | -                  | 2                    | 2          |                   |                   |                   |
| 48610XF527 | 10021018 | 3     | 11/22/2017      | 0.20         | Clarke               | 1                | -                  | 10                   | 10         |                   |                   |                   |
| 28439 F242 | 7655652  | 3     | 11/27/2017      | 1.14         | James City           | 10               | 9                  | 7                    | 14         |                   |                   |                   |
| 28439 F243 | 7655652  | 3     | 11/27/2017      | 0.12         | James City           | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 28439 F244 | 7655652  | 3     | 11/27/2017      | 0.26         | James City           | 3                | -                  | 0                    | 1          |                   |                   |                   |
| 41848 F38  | 7670891  | 3     | 11/27/2017      | 0.27         | Falls Church city    | 17               | 7                  | 1                    | 4          |                   |                   |                   |
| 81314 F10  | 7705626  | 3     | 11/27/2017      | 0.06         | Albemarle            | -                | 27                 | 1                    | 1          |                   |                   |                   |
| 81314 F573 | 7705626  | 3     | 11/27/2017      | 0.52         | Albemarle            | 10               | 29                 | 0                    | 7          |                   |                   |                   |
| 85883 F80  | 10021622 | 3     | 11/27/2017      | 1.01         | Rockbridge           | 7                | 1                  | 8                    | 10         |                   |                   |                   |
| 48610XF528 | 10009491 | 3     | 11/28/2017      | 0.08         | Clarke               | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 63302 F531 | 10094641 | 3     | 11/28/2017      | 1.01         | Prince Edward        | 6                | 6                  | 9                    | 12         |                   |                   |                   |
| 63302 F722 | 10094641 | 3     | 11/28/2017      | 0.90         | Prince Edward        | 3                | 3                  | 5                    | 7          |                   |                   |                   |
| 81305 F83  | 7700034  | 3     | 11/28/2017      | 0.32         | Albemarle            | 6                | -                  | 3                    | 3          |                   |                   |                   |
| 03367 F352 | 7677840  | 3     | 11/29/2017      | 0.40         | Lancaster            | 10               | -                  | 3                    | 3          |                   |                   |                   |
| 03624 F118 | 7706575  | 3     | 11/29/2017      | 0.11         | Lancaster            | 4                | 1                  | 0                    | 0          |                   |                   |                   |
| 03624 F128 | 7706575  | 3     | 11/29/2017      | 0.12         | Lancaster            | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 04308MF114 | 7666984  | 3     | 11/29/2017      | 0.11         | Middlesex            | 3                | 1                  | 0                    | 0          |                   |                   |                   |
| 04308MF370 | 7666984  | 3     | 11/29/2017      | 0.05         | Middlesex            | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 06307 F489 | 7688125  | 3     | 11/29/2017      | 0.35         | Henrico              | 5                | 8                  | 2                    | 2          |                   |                   |                   |
| 06431KF361 | 10033643 | 3     | 11/29/2017      | 2.21         | King William         | 10               | 2                  | 7                    | 12         |                   |                   |                   |
| 41434 F48  | 7666201  | 3     | 11/29/2017      | 0.10         | Fairfax              | 9                | -                  | 2                    | 4          |                   |                   |                   |
| 44622 F216 | 10009314 | 3     | 11/29/2017      | 0.22         | Fairfax              | 7                | 12                 | 2                    | 4          |                   |                   |                   |
| 44622 F291 | 10009314 | 3     | 11/29/2017      | 0.01         | Fairfax              | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 44622 F292 | 10009314 | 3     | 11/29/2017      | 0.07         | Fairfax              | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 44622 F293 | 10009314 | 3     | 11/29/2017      | 0.20         | Fairfax              | 5                | 1                  | 0                    | 0          |                   |                   |                   |
| 26469 F146 | 7701563  | 3     | 11/30/2017      | 1.03         | Isle of Wight        | 5                | 31                 | 14                   | 18         |                   |                   |                   |

240305050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     |                   |                   |                   |
| 26469 F153 | 7701563  | 3     | 11/30/2017      | 0.24         | Isle of Wight        | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 26469 F20  | 7701563  | 3     | 11/30/2017      | 0.07         | Isle of Wight        | -                | 4                  | 0                    | 0          |                   |                   |                   |
| 26469 F307 | 7701563  | 3     | 11/30/2017      | 0.03         | Isle of Wight        | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 26469CF58  | 7701563  | 3     | 11/30/2017      | 0.06         | Isle of Wight        | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 26469CR1   | 7701563  | 3     | 11/30/2017      | 0.54         | Isle of Wight        | 3                | 3                  | 1                    | 2          |                   |                   |                   |
| 05436 F72  | 7627473  | 3     | 12/01/2017      | 0.38         | Chesterfield         | 4                | -                  | 1                    | 1          |                   |                   |                   |
| 47392 F292 | 7660012  | 3     | 12/01/2017      | 0.12         | Prince William       | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 47393 F628 | 10025754 | 3     | 12/01/2017      | 0.51         | Fauquier             | 8                | -                  | 0                    | 1          |                   |                   |                   |
| 47393 F674 | 10025754 | 3     | 12/01/2017      | 0.37         | Fauquier             | 5                | 9                  | 4                    | 6          |                   |                   |                   |
| 47393 F680 | 10025754 | 3     | 12/01/2017      | 0.23         | Fauquier             | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 47719 F154 | 10028323 | 3     | 12/01/2017      | 0.37         | Fauquier             | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 47719 F155 | 10028323 | 3     | 12/01/2017      | 0.24         | Fauquier             | 4                | 7                  | 0                    | 0          |                   |                   |                   |
| 01451JF3   | 7695776  | 3     | 12/04/2017      | 0.18         | Goochland            | 2                | -                  | 0                    | 1          |                   |                   |                   |
| 42481OF177 | 10033312 | 3     | 12/04/2017      | 0.30         | Stafford             | 14               | -                  | 1                    | 1          |                   |                   |                   |
| 01450YF293 | 10064461 | 3     | 12/05/2017      | 0.39         | Goochland            | 6                | 7                  | 8                    | 9          |                   |                   |                   |
| 01450YF333 | 10064461 | 3     | 12/05/2017      | 0.46         | Goochland            | 2                | 5                  | 1                    | 3          |                   |                   |                   |
| 01451KF42  | 7698554  | 3     | 12/05/2017      | 0.30         | Goochland            | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 65312 F25  | 10029317 | 3     | 12/05/2017      | 1.05         | Halifax              | 3                | 1                  | 3                    | 5          |                   |                   |                   |
| 22750 F28  | 7697350  | 3     | 12/06/2017      | 0.09         | Newport News city    | 8                | -                  | 3                    | 5          |                   |                   |                   |
| 01492 F189 | 7665944  | 3     | 12/07/2017      | 0.29         | Goochland            | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 28760 F111 | 7693312  | 3     | 12/07/2017      | 0.83         | New Kent             | 2                | 3                  | 7                    | 9          |                   |                   |                   |
| 28760 F149 | 7693312  | 3     | 12/07/2017      | 1.86         | New Kent             | 13               | 12                 | 14                   | 20         |                   |                   |                   |
| 28760 F17  | 7693312  | 3     | 12/07/2017      | 0.14         | New Kent             | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 81338 F105 | 7713613  | 3     | 12/07/2017      | 0.32         | Albemarle            | 16               | -                  | 6                    | 7          |                   |                   |                   |
| 81339 F106 | 10075493 | 3     | 12/07/2017      | 0.19         | Albemarle            | 9                | -                  | 4                    | 6          |                   |                   |                   |
| 85460 F21  | 7672088  | 3     | 12/07/2017      | 0.16         | Rockbridge           | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 04331HF153 | 7667220  | 3     | 12/08/2017      | 1.54         | Gloucester           | 6                | -                  | 9                    | 11         |                   |                   |                   |
| 45494 F183 | 7707597  | 3     | 12/08/2017      | 0.24         | Prince William       | 3                | -                  | 6                    | 8          |                   |                   |                   |
| 66404DF92  | 10090556 | 3     | 12/08/2017      | 0.45         | Halifax              | 3                | -                  | 5                    | 5          |                   |                   |                   |
| 01451KF38  | 7645943  | 3     | 12/11/2017      | 0.32         | Goochland            | 5                | -                  | 5                    | 5          |                   |                   |                   |
| 63308AF523 | 10092280 | 3     | 12/11/2017      | 0.45         | Amelia               | 5                | -                  | 3                    | 3          |                   |                   |                   |
| 01438 F167 | 7695765  | 3     | 12/13/2017      | 0.35         | Hanover              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 01438 F259 | 7695765  | 3     | 12/13/2017      | 0.14         | Hanover              | 1                | 1                  | 0                    | 0          |                   |                   |                   |
| 05339 F431 | 10058176 | 3     | 12/13/2017      | 1.13         | Chesterfield         | 1                | 7                  | 2                    | 3          |                   |                   |                   |
| 05639 F2   | 7694002  | 3     | 12/13/2017      | 0.15         | Chesterfield         | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 06461 F195 | 7662853  | 3     | 12/13/2017      | 0.91         | New Kent             | 11               | 2                  | 5                    | 8          |                   |                   |                   |
| 42407 F41  | 10024240 | 3     | 12/13/2017      | 0.31         | Stafford             | 2                | 10                 | 5                    | 8          |                   |                   |                   |
| 42481 F159 | 10033308 | 3     | 12/13/2017      | 0.23         | Stafford             | 1                | 2                  | 1                    | 1          |                   |                   |                   |
| 87377 F79  | 10104358 | 3     | 12/13/2017      | 0.25         | Culpeper             | 2                | -                  | 5                    | 6          |                   |                   |                   |
| 87362 F28  | 10104356 | 3     | 12/14/2017      | 0.14         | Culpeper             | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 87390BF22  | 7632290  | 3     | 12/14/2017      | 0.50         | Orange               | 9                | -                  | 10                   | 12         |                   |                   |                   |
| 87518 F54  | 7704445  | 3     | 12/14/2017      | 0.50         | Orange               | 2                | -                  | 3                    | 6          |                   |                   |                   |
| 03304 F54  | 7706328  | 3     | 12/15/2017      | 0.23         | Northumberland       | 7                | -                  | 0                    | 2          |                   |                   |                   |
| 03306 F79  | 7687642  | 3     | 12/15/2017      | 0.04         | Essex                | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 03367 F29  | 7678169  | 3     | 12/15/2017      | 0.12         | Lancaster            | 3                | 8                  | 0                    | 1          |                   |                   |                   |
| 03631 F35  | 7706308  | 3     | 12/15/2017      | 0.11         | Lancaster            | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 06426BF395 | 7687126  | 3     | 12/15/2017      | 0.51         | New Kent             | 13               | -                  | 1                    | 2          |                   |                   |                   |
| 06430 F23  | 7706334  | 3     | 12/15/2017      | 0.26         | Hanover              | 3                | 5                  | 4                    | 5          |                   |                   |                   |
| 06431 F55  | 7680486  | 3     | 12/15/2017      | 0.34         | Hanover              | 4                | 6                  | 0                    | 2          |                   |                   |                   |
| 02342 F59  | 7703700  | 3     | 12/18/2017      | 0.38         | Dinwiddie            | 2                | 2                  | 4                    | 4          |                   |                   |                   |
| 42428 F385 | 7655068  | 3     | 12/18/2017      | 0.31         | Stafford             | 5                | 6                  | 1                    | 1          |                   |                   |                   |
| 42428 F386 | 7655068  | 3     | 12/18/2017      | 0.13         | Stafford             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 42428 F387 | 7655068  | 3     | 12/18/2017      | 0.11         | Stafford             | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 42428 F388 | 7655068  | 3     | 12/18/2017      | 0.07         | Stafford             | 2                | 19                 | 0                    | 0          |                   |                   |                   |
| 42428GF389 | 7655068  | 3     | 12/18/2017      | 0.23         | Stafford             | 1                | 17                 | 0                    | 0          |                   |                   |                   |
| 42428GF390 | 7655068  | 3     | 12/18/2017      | 0.35         | Stafford             | 2                | 12                 | 0                    | 0          |                   |                   |                   |
| 42428GF391 | 7655068  | 3     | 12/18/2017      | 0.06         | Stafford             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 42428GF416 | 7655068  | 3     | 12/18/2017      | 0.21         | Stafford             | 8                | -                  | 0                    | 0          |                   |                   |                   |
| 42428GF417 | 7655068  | 3     | 12/18/2017      | 0.09         | Stafford             | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 47699EF389 | 10028359 | 3     | 12/18/2017      | 0.31         | Fauquier             | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 47699EF393 | 10028359 | 3     | 12/18/2017      | 0.29         | Fauquier             | 6                | 1                  | 1                    | 1          |                   |                   |                   |
| 63308 F701 | 10037133 | 3     | 12/18/2017      | 0.80         | Amelia               | 5                | 1                  | 5                    | 6          |                   |                   |                   |
| 81306CF11  | 10030138 | 3     | 12/18/2017      | 0.36         | Charlottesville city | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 81339 F136 | 7694286  | 3     | 12/18/2017      | 0.06         | Albemarle            | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 81339 F138 | 7694286  | 3     | 12/18/2017      | 0.12         | Albemarle            | 3                | -                  | 1                    | 3          |                   |                   |                   |
| 81339 F139 | 7694286  | 3     | 12/18/2017      | 0.32         | Albemarle            | 4                | 7                  | 7                    | 9          |                   |                   |                   |
| 81339 R5   | 7694286  | 3     | 12/18/2017      | 1.03         | Albemarle            | 8                | 27                 | 6                    | 10         |                   |                   |                   |
| 82612 F16  | 10021589 | 3     | 12/18/2017      | 0.56         | Rockingham           | 2                | -                  | 6                    | 9          |                   |                   |                   |
| 82613 F51  | 10021589 | 3     | 12/18/2017      | 0.49         | Rockingham           | 9                | 28                 | 6                    | 8          |                   |                   |                   |
| 87375JF217 | 10024266 | 3     | 12/18/2017      | 0.28         | Louisa               | 4                | 9                  | 0                    | 0          |                   |                   |                   |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City     | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|-----------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                 |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 87375JF218 | 10024266 | 3     | 12/18/2017      | 0.23         | Louisa          | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 01337 F146 | 10021862 | 3     | 12/19/2017      | 0.28         | Henrico         | 9                | -                  | 3                    | 3          |                   |                   |                   |
| 01337 F147 | 10021859 | 3     | 12/19/2017      | 0.08         | Henrico         | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 01337 F61  | 10021859 | 3     | 12/19/2017      | 0.21         | Henrico         | 2                | 11                 | 3                    | 7          |                   |                   |                   |
| 02827 F8   | 7621988  | 3     | 12/19/2017      | 0.13         | Sussex          | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 41434 F53  | 7666256  | 3     | 12/19/2017      | 0.10         | Fairfax         | 9                | -                  | 0                    | 4          |                   |                   |                   |
| 41833 F39  | 7695451  | 3     | 12/19/2017      | 0.44         | Fairfax         | 13               | -                  | 10                   | 13         |                   |                   |                   |
| 42493AF262 | 7694943  | 3     | 12/19/2017      | 0.28         | Spotsylvania    | 3                | 3                  | 1                    | 3          |                   |                   |                   |
| 42493AF270 | 7694943  | 3     | 12/19/2017      | 0.19         | Spotsylvania    | 2                | 1                  | 3                    | 3          |                   |                   |                   |
| 42494 F54  | 7694938  | 3     | 12/19/2017      | 0.25         | Spotsylvania    | 1                | 3                  | 9                    | 14         |                   |                   |                   |
| 42494 F76  | 7694938  | 3     | 12/19/2017      | 0.52         | Spotsylvania    | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 46431 F30  | 7715420  | 3     | 12/19/2017      | 0.27         | Fairfax         | 9                | 39                 | 3                    | 4          |                   |                   |                   |
| 46742 F60  | 7679994  | 3     | 12/19/2017      | 0.12         | Fairfax         | 16               | -                  | 1                    | 3          |                   |                   |                   |
| 63702 F507 | 10099079 | 3     | 12/19/2017      | 0.24         | Prince Edward   | 10               | -                  | 2                    | 4          |                   |                   |                   |
| 63702 F508 | 10099079 | 3     | 12/19/2017      | 0.99         | Prince Edward   | 16               | -                  | 4                    | 7          |                   |                   |                   |
| 81305 F101 | 7700087  | 3     | 12/19/2017      | 0.29         | Albemarle       | 5                | 5                  | 1                    | 1          |                   |                   |                   |
| 81305 F126 | 7700087  | 3     | 12/19/2017      | 0.10         | Albemarle       | 3                | 1                  | 0                    | 0          |                   |                   |                   |
| 81305 F130 | 7700087  | 3     | 12/19/2017      | 0.32         | Albemarle       | 8                | 2                  | 0                    | 0          |                   |                   |                   |
| 81305 F77  | 7700087  | 3     | 12/19/2017      | 0.65         | Albemarle       | 7                | 30                 | 2                    | 2          |                   |                   |                   |
| 81305 F81  | 7700087  | 3     | 12/19/2017      | 0.14         | Albemarle       | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 81305 F97  | 7700087  | 3     | 12/19/2017      | 0.11         | Albemarle       | 8                | -                  | 0                    | 0          |                   |                   |                   |
| 81305 F98  | 7700087  | 3     | 12/19/2017      | 0.04         | Albemarle       | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 81305 F99  | 7700087  | 3     | 12/19/2017      | 0.04         | Albemarle       | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 84380CF104 | 7684080  | 3     | 12/19/2017      | 0.44         | Shenandoah      | 11               | -                  | 1                    | 2          |                   |                   |                   |
| 85303AF162 | 7699473  | 3     | 12/19/2017      | 0.79         | Augusta         | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 02570 F69  | 10015912 | 3     | 12/20/2017      | 0.83         | Chesterfield    | 81               | -                  | 3                    | 5          |                   |                   |                   |
| 02570 F72  | 10015912 | 3     | 12/20/2017      | 1.10         | Chesterfield    | 84               | 37                 | 10                   | 13         |                   |                   |                   |
| 43384 F11  | 10026536 | 3     | 12/20/2017      | 0.05         | Fairfax         | -                | 2                  | 0                    | 1          |                   |                   |                   |
| 43384 F117 | 10026536 | 3     | 12/20/2017      | 0.13         | Fairfax         | 2                | -                  | 3                    | 5          |                   |                   |                   |
| 43384 F8   | 10026536 | 3     | 12/20/2017      | 0.46         | Fairfax         | 25               | 2                  | 5                    | 7          |                   |                   |                   |
| 43421 F5   | 7685278  | 3     | 12/20/2017      | 0.31         | Fairfax         | 10               | -                  | 0                    | 0          |                   |                   |                   |
| 43658 F44  | 10016918 | 3     | 12/20/2017      | 0.43         | Fairfax city    | 28               | -                  | 3                    | 4          |                   |                   |                   |
| 44721 F374 | 10002739 | 3     | 12/20/2017      | 0.28         | Fairfax         | 6                | 3                  | 6                    | 7          |                   |                   |                   |
| 44722 F331 | 7662156  | 3     | 12/20/2017      | 0.21         | Fairfax         | 3                | -                  | 2                    | 2          |                   |                   |                   |
| 46781 F20  | 10020507 | 3     | 12/20/2017      | 0.15         | Fairfax         | 11               | 4                  | 3                    | 3          |                   |                   |                   |
| 06476MR327 | 7699386  | 3     | 12/21/2017      | 0.94         | Hanover         | 7                | 9                  | 3                    | 3          |                   |                   |                   |
| 26470 F143 | 7638205  | 3     | 12/21/2017      | 1.22         | Surry           | 6                | 6                  | 10                   | 12         |                   |                   |                   |
| 26470 F218 | 7638205  | 3     | 12/21/2017      | 0.44         | Surry           | 3                | -                  | 4                    | 4          |                   |                   |                   |
| 26470 F56  | 7638205  | 3     | 12/21/2017      | 0.18         | Surry           | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 26470 F57  | 7638205  | 3     | 12/21/2017      | 0.04         | Surry           | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 26795 F135 | 10029395 | 3     | 12/21/2017      | 0.56         | Portsmouth city | 77               | -                  | 4                    | 5          |                   |                   |                   |
| 43418 F118 | 7687173  | 3     | 12/21/2017      | 0.19         | Fairfax city    | 14               | -                  | 0                    | 2          |                   |                   |                   |
| 43707 F100 | 10052492 | 3     | 12/21/2017      | 0.31         | Fairfax         | 3                | -                  | 1                    | 10         |                   |                   |                   |
| 43952 F18  | 7689773  | 3     | 12/21/2017      | 0.21         | Fairfax         | 10               | 14                 | 2                    | 3          |                   |                   |                   |
| 43952 F19  | 7689773  | 3     | 12/21/2017      | 0.10         | Fairfax         | 14               | -                  | 1                    | 2          |                   |                   |                   |
| 44622 F240 | 7693275  | 3     | 12/21/2017      | 0.08         | Fairfax         | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 44721 F129 | 7661987  | 3     | 12/21/2017      | 0.09         | Fairfax         | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 44721 F296 | 7697689  | 3     | 12/21/2017      | 0.23         | Fairfax         | 2                | -                  | 13                   | 15         |                   |                   |                   |
| 44721 F75  | 7697689  | 3     | 12/21/2017      | 0.75         | Fairfax         | 12               | 5                  | 16                   | 20         |                   |                   |                   |
| 47393 F651 | 10027197 | 3     | 12/21/2017      | 1.01         | Prince William  | 9                | -                  | 4                    | 4          |                   |                   |                   |
| 47492 F124 | 10037901 | 3     | 12/21/2017      | 0.88         | Fauquier        | 12               | -                  | 0                    | 2          |                   |                   |                   |
| 47719 F170 | 10030323 | 3     | 12/21/2017      | 0.40         | Fauquier        | 3                | 4                  | 0                    | 0          |                   |                   |                   |
| 47719 F6   | 10030323 | 3     | 12/21/2017      | 0.23         | Fauquier        | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 48610NF862 | 10009451 | 3     | 12/21/2017      | 0.55         | Loudoun         | 1                | 12                 | 0                    | 0          |                   |                   |                   |
| 48665 F51  | 10052516 | 3     | 12/21/2017      | 0.26         | Loudoun         | 5                | 7                  | 3                    | 8          |                   |                   |                   |
| 48665 F689 | 10052516 | 3     | 12/21/2017      | 0.85         | Loudoun         | 5                | 1                  | 0                    | 1          |                   |                   |                   |
| 65937GF170 | 7697880  | 3     | 12/21/2017      | 2.23         | Halifax         | 6                | -                  | 23                   | 24         |                   |                   |                   |
| 65937GF173 | 7697880  | 3     | 12/21/2017      | 0.18         | Halifax         | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 43384 F52  | 7689761  | 3     | 12/22/2017      | 0.28         | Fairfax         | 14               | 8                  | 3                    | 7          |                   |                   |                   |
| 43384 F77  | 7689761  | 3     | 12/22/2017      | 0.15         | Fairfax         | 8                | -                  | 3                    | 3          |                   |                   |                   |
| 45337 F400 | 7650224  | 3     | 12/26/2017      | 0.45         | Prince William  | 6                | 72                 | 0                    | 0          |                   |                   |                   |
| 45337 F403 | 7650224  | 3     | 12/26/2017      | 0.05         | Prince William  | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 45337 F406 | 7650224  | 3     | 12/26/2017      | 0.01         | Prince William  | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 45337 F407 | 7650224  | 3     | 12/26/2017      | 0.35         | Prince William  | 8                | 18                 | 1                    | 1          |                   |                   |                   |
| 45337 F408 | 7650224  | 3     | 12/26/2017      | 0.28         | Prince William  | 6                | 17                 | 0                    | 0          |                   |                   |                   |
| 45337 F413 | 7650224  | 3     | 12/26/2017      | 0.08         | Prince William  | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 45337 F414 | 7650224  | 3     | 12/26/2017      | 0.32         | Prince William  | 8                | 2                  | 0                    | 0          |                   |                   |                   |
| 45337 F415 | 7650224  | 3     | 12/26/2017      | 0.09         | Prince William  | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 45337 F416 | 7650224  | 3     | 12/26/2017      | 0.32         | Prince William  | 7                | 4                  | 0                    | 0          |                   |                   |                   |
| 45337 F417 | 7650224  | 3     | 12/26/2017      | 0.03         | Prince William  | 1                | -                  | 0                    | 0          |                   |                   |                   |

24036055

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 45337 F420 | 7650224  | 3     | 12/26/2017      | 0.11         | Prince William       | -                | 52                 | 0                    | 0          |             |             |             |
| 45337 F422 | 7650224  | 3     | 12/26/2017      | 0.10         | Prince William       | 3                | -                  | 0                    | 0          |             |             |             |
| 45337 F423 | 7650224  | 3     | 12/26/2017      | 0.10         | Prince William       | 4                | -                  | 0                    | 0          |             |             |             |
| 45337 F537 | 7650224  | 3     | 12/26/2017      | 0.12         | Prince William       | 3                | -                  | 0                    | 0          |             |             |             |
| 46992 F21  | 10019727 | 3     | 12/26/2017      | 0.10         | Fairfax              | 9                | -                  | 0                    | 0          |             |             |             |
| 42330 F131 | 7668472  | 3     | 12/27/2017      | 0.12         | Westmoreland         | 4                | -                  | 0                    | 1          |             |             |             |
| 45403 F110 | 7670132  | 3     | 12/27/2017      | 0.07         | Prince William       | 9                | -                  | 3                    | 3          |             |             |             |
| 45438 F46  | 7677355  | 3     | 12/27/2017      | 0.31         | Fairfax              | 10               | 110                | 0                    | 0          |             |             |             |
| 65941 F513 | 10027752 | 3     | 12/27/2017      | 0.82         | Halifax              | 2                | -                  | 8                    | 9          |             |             |             |
| 63308LF104 | 10103984 | 3     | 01/18/2018      | 0.25         | Nottoway             | 2                | -                  | 2                    | 3          |             |             |             |
| 63601 F601 | 10094622 | 3     | 01/18/2018      | 0.19         | Nottoway             | 1                | -                  | 3                    | 5          |             |             |             |
| 81306 F488 | 7647251  | 3     | 01/18/2018      | 0.14         | Albemarle            | 2                | -                  | 2                    | 3          |             |             |             |
| 81367 F23  | 10001984 | 3     | 01/21/2018      | 0.27         | Charlottesville city | 7                | 5                  | 27                   | 29         |             |             |             |
| 01409 F124 | 10032398 | 3     | 01/23/2018      | 0.32         | Henrico              | 9                | 1                  | 4                    | 6          |             |             |             |
| 01470 F86  | 10064457 | 3     | 01/24/2018      | 0.14         | Henrico              | 104              | -                  | 5                    | 7          |             |             |             |
| 63427OF261 | 10168718 | 3     | 01/25/2018      | 0.21         | Buckinghamham        | 5                | 2                  | 1                    | 1          |             |             |             |
| 28437 F166 | 7693238  | 3     | 01/26/2018      | 0.27         | James City           | 3                | 2                  | 1                    | 3          |             |             |             |
| 28437 F167 | 7693238  | 3     | 01/26/2018      | 0.08         | James City           | -                | 1                  | 0                    | 0          |             |             |             |
| 06301SF743 | 10130286 | 3     | 01/29/2018      | 0.13         | New Kent             | 1                | -                  | 0                    | 1          |             |             |             |
| 06430 F6   | 10123574 | 3     | 01/29/2018      | 0.21         | Hanover              | 2                | -                  | 2                    | 3          |             |             |             |
| 22326 F122 | 10011181 | 3     | 01/29/2018      | 0.09         | Hampton city         | 27               | -                  | 1                    | 1          |             |             |             |
| 65911 F534 | 10099055 | 3     | 01/29/2018      | 0.24         | Halifax              | 2                | 2                  | 2                    | 3          |             |             |             |
| 65911 F64  | 10099055 | 3     | 01/29/2018      | 0.55         | Halifax              | 2                | -                  | 8                    | 8          |             |             |             |
| 42765 F97  | 7646772  | 3     | 01/31/2018      | 0.24         | Stafford             | 4                | -                  | 3                    | 5          |             |             |             |
| 65942 F585 | 10099063 | 3     | 01/31/2018      | 0.47         | Halifax              | 2                | -                  | 3                    | 7          |             |             |             |
| 02570 F41  | 7707274  | 3     | 02/01/2018      | 0.36         | Chesterfield         | 3                | 81                 | 3                    | 3          |             |             |             |
| 01450GF6   | 7665918  | 3     | 02/02/2018      | 0.28         | Goochland            | 2                | -                  | 4                    | 8          |             |             |             |
| 05406 F21  | 7665588  | 3     | 02/02/2018      | 0.07         | Powhatan             | 2                | -                  | 0                    | 0          |             |             |             |
| 05406 F630 | 7665588  | 3     | 02/02/2018      | 0.24         | Powhatan             | 2                | -                  | 0                    | 1          |             |             |             |
| 05406BF250 | 7665588  | 3     | 02/02/2018      | 0.30         | Powhatan             | 5                | -                  | 1                    | 1          |             |             |             |
| 87300GF12  | 10030670 | 3     | 02/02/2018      | 1.01         | Goochland            | 4                | 10                 | 1                    | 5          |             |             |             |
| 87300NF546 | 10030670 | 3     | 02/02/2018      | 0.76         | Goochland            | 8                | -                  | 0                    | 0          |             |             |             |
| 81381 F210 | 10129196 | 3     | 02/05/2018      | 0.10         | Albemarle            | 16               | -                  | 2                    | 3          |             |             |             |
| 04346MF137 | 7710896  | 3     | 02/06/2018      | 0.25         | Mathews              | 1                | -                  | 1                    | 2          |             |             |             |
| 06431 F136 | 10023590 | 3     | 02/08/2018      | 0.31         | Hanover              | 3                | -                  | 4                    | 7          |             |             |             |
| 06471 F11  | 10110875 | 3     | 02/08/2018      | 0.12         | Hanover              | 3                | -                  | 1                    | 1          |             |             |             |
| 06471 F12  | 10110875 | 3     | 02/08/2018      | 0.37         | Hanover              | 5                | -                  | 7                    | 13         |             |             |             |
| 06471 F379 | 10110875 | 3     | 02/08/2018      | 0.23         | Hanover              | 2                | -                  | 12                   | 13         |             |             |             |
| 06471 F8   | 10110875 | 3     | 02/08/2018      | 0.34         | Hanover              | 4                | 15                 | 8                    | 10         |             |             |             |
| 06471 F9   | 10110875 | 3     | 02/08/2018      | 0.02         | Hanover              | 2                | -                  | 1                    | 1          |             |             |             |
| 81366GF137 | 10035309 | 3     | 02/09/2018      | 0.55         | Charlottesville city | 3                | 1                  | 11                   | 15         |             |             |             |
| 03305F269  | 7706507  | 3     | 02/12/2018      | 0.25         | Westmoreland         | 1                | -                  | 2                    | 2          |             |             |             |
| 03350BF160 | 7694405  | 3     | 02/12/2018      | 1.94         | Essex                | 16               | 3                  | 4                    | 7          |             |             |             |
| 03350BF241 | 7694405  | 3     | 02/12/2018      | 0.11         | Essex                | 1                | -                  | 0                    | 0          |             |             |             |
| 03350BF296 | 7694405  | 3     | 02/12/2018      | 0.22         | Essex                | 2                | -                  | 2                    | 3          |             |             |             |
| 46787 F70  | 7675836  | 3     | 02/12/2018      | 0.57         | Fairfax              | 30               | -                  | 2                    | 4          |             |             |             |
| 41329 F215 | 7715541  | 3     | 02/13/2018      | 0.09         | Fairfax              | 5                | -                  | 2                    | 3          |             |             |             |
| 41329 F28  | 7715541  | 3     | 02/13/2018      | 0.17         | Fairfax              | 16               | 46                 | 5                    | 6          |             |             |             |
| 45313AF14  | 7668627  | 3     | 02/13/2018      | 0.75         | Fairfax              | 7                | 4                  | 5                    | 7          |             |             |             |
| 45313AF15  | 7668627  | 3     | 02/13/2018      | 0.68         | Fairfax              | 3                | 1                  | 8                    | 11         |             |             |             |
| 48395 F35  | 10135732 | 3     | 02/13/2018      | 0.11         | Loudoun              | 2                | 2                  | 6                    | 6          |             |             |             |
| 48719KF511 | 10047650 | 3     | 02/13/2018      | 0.21         | Clarke               | 4                | -                  | 0                    | 1          |             |             |             |
| 63703 F525 | 10093275 | 3     | 02/13/2018      | 0.22         | Prince Edward        | 13               | -                  | 6                    | 7          |             |             |             |
| 21381 F225 | 7682156  | 3     | 02/14/2018      | 0.24         | Norfolk city         | 54               | 1                  | 0                    | 1          |             |             |             |
| 21381 F31  | 7682156  | 3     | 02/14/2018      | 0.05         | Norfolk city         | 1                | -                  | 0                    | 0          |             |             |             |
| 23391 F78  | 7667121  | 3     | 02/14/2018      | 0.44         | Chesapeake city      | 66               | -                  | 0                    | 0          |             |             |             |
| 25487 F123 | 10136761 | 3     | 02/14/2018      | 0.15         | Virginia Beach city  | 2                | -                  | 0                    | 1          |             |             |             |
| 25752 F145 | 7675568  | 3     | 02/14/2018      | 0.19         | Virginia Beach city  | 22               | -                  | 2                    | 2          |             |             |             |
| 26772 F105 | 7709191  | 3     | 02/14/2018      | 0.23         | Portsmouth city      | 29               | -                  | 0                    | 3          |             |             |             |
| 26772 F106 | 7709191  | 3     | 02/14/2018      | 0.22         | Portsmouth city      | 26               | -                  | 1                    | 2          |             |             |             |
| 63703 F703 | 10130990 | 3     | 02/14/2018      | 0.13         | Prince Edward        | 8                | -                  | 4                    | 4          |             |             |             |
| 02317 F243 | 10043143 | 3     | 02/15/2018      | 0.23         | Chesterfield         | 7                | 3                  | 2                    | 2          |             |             |             |
| 42311EF194 | 7678737  | 3     | 02/15/2018      | 0.38         | Caroline             | 3                | -                  | 0                    | 0          |             |             |             |
| 02313HF256 | 7702065  | 3     | 02/16/2018      | 0.12         | Prince George        | 2                | -                  | 1                    | 3          |             |             |             |
| 42330GF85  | 7653455  | 3     | 02/18/2018      | 0.99         | King George          | 1                | -                  | 6                    | 8          |             |             |             |
| 87375CF5   | 10129242 | 3     | 02/20/2018      | 0.57         | Louisa               | 4                | 1                  | 5                    | 7          |             |             |             |
| 87375CF68  | 10129242 | 3     | 02/20/2018      | 0.66         | Louisa               | 1                | -                  | 6                    | 6          |             |             |             |
| 63701 F58  | 10009780 | 3     | 02/21/2018      | 0.40         | Prince Edward        | -                | -                  | 0                    | 0          |             |             |             |
| 63701 F623 | 10009780 | 3     | 02/21/2018      | 0.42         | Prince Edward        | 2                | -                  | 3                    | 5          |             |             |             |
| 63308GF500 | 10092260 | 3     | 02/22/2018      | 1.16         | Amelia               | 6                | -                  | 8                    | 10         |             |             |             |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count         |            |                 | 10 Years | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|---------------------|------------|-----------------|----------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion | Conversion | Post Conversion | Exc ME   | Inc ME      | Events      | Events      |
| 26473 F59  | 10125303 | 3     | 02/23/2018      | 0.12         | Suffolk city        | 2                | -                  | 2                   | 2          |                 |          |             |             |             |
| 48395DF14  | 10050276 | 3     | 02/23/2018      | 0.04         | Loudoun             | 1                | -                  | 1                   | 1          |                 |          |             |             |             |
| 48395DF21  | 10050276 | 3     | 02/23/2018      | 0.02         | Loudoun             | 2                | -                  | 0                   | 0          |                 |          |             |             |             |
| 48395DF422 | 10050276 | 3     | 02/23/2018      | 0.44         | Loudoun             | -                | 8                  | 2                   | 3          |                 |          |             |             |             |
| 48395DF423 | 10050276 | 3     | 02/23/2018      | 0.24         | Loudoun             | 1                | 1                  | 0                   | 0          |                 |          |             |             |             |
| 48395DF424 | 10050276 | 3     | 02/23/2018      | 0.25         | Loudoun             | 1                | 3                  | 5                   | 8          |                 |          |             |             |             |
| 48666 F50  | 10021222 | 3     | 02/23/2018      | 0.25         | Loudoun             | 8                | 4                  | 3                   | 6          |                 |          |             |             |             |
| 48666 F51  | 10021222 | 3     | 02/23/2018      | 0.28         | Loudoun             | 4                | -                  | 1                   | 4          |                 |          |             |             |             |
| 02332UF240 | 7667040  | 3     | 02/26/2018      | 0.38         | Sussex              | 1                | 1                  | 0                   | 0          |                 |          |             |             |             |
| 02332UF242 | 10044387 | 3     | 02/26/2018      | 0.90         | Sussex              | 2                | -                  | 0                   | 0          |                 |          |             |             |             |
| 81306 F137 | 10149203 | 3     | 02/26/2018      | 0.42         | Albemarle           | 2                | -                  | 4                   | 5          |                 |          |             |             |             |
| 87375 F25  | 7632226  | 3     | 02/26/2018      | 0.47         | Louisa              | 5                | -                  | 4                   | 5          |                 |          |             |             |             |
| 47699 F300 | 10043407 | 3     | 02/27/2018      | 0.42         | Fauquier            | 7                | -                  | 3                   | 3          |                 |          |             |             |             |
| 65937 F596 | 10029343 | 3     | 02/27/2018      | 0.40         | Mecklenburg         | 5                | -                  | 8                   | 8          |                 |          |             |             |             |
| 01450 F228 | 7698640  | 3     | 02/28/2018      | 0.31         | Goochland           | 3                | -                  | 0                   | 0          |                 |          |             |             |             |
| 47493 F4   | 10028370 | 3     | 02/28/2018      | 0.34         | Fauquier            | 4                | 2                  | 0                   | 5          |                 |          |             |             |             |
| 47699CF321 | 7646275  | 3     | 02/28/2018      | 0.41         | Fauquier            | 8                | 3                  | 0                   | 0          |                 |          |             |             |             |
| 47699CF322 | 7646275  | 3     | 02/28/2018      | 0.95         | Fauquier            | 9                | -                  | 0                   | 0          |                 |          |             |             |             |
| 47719 F253 | 10027135 | 3     | 02/28/2018      | 0.36         | Fauquier            | 3                | -                  | 0                   | 0          |                 |          |             |             |             |
| 47719IF898 | 10027185 | 3     | 02/28/2018      | 0.37         | Fauquier            | 1                | 2                  | 0                   | 0          |                 |          |             |             |             |
| 48320MF341 | 7657462  | 3     | 02/28/2018      | 0.12         | Loudoun             | 2                | -                  | 1                   | 1          |                 |          |             |             |             |
| 48666 F24  | 7646528  | 3     | 02/28/2018      | 0.14         | Loudoun             | 1                | -                  | 1                   | 2          |                 |          |             |             |             |
| 48719 F95  | 7633553  | 3     | 02/28/2018      | 0.84         | Fauquier            | 3                | -                  | 18                  | 21         |                 |          |             |             |             |
| 82651 F45  | 10147015 | 3     | 02/28/2018      | 0.32         | Staunton city       | 2                | -                  | 2                   | 3          |                 |          |             |             |             |
| 01438 F248 | 10064467 | 3     | 03/01/2018      | 0.16         | Goochland           | 1                | -                  | 1                   | 2          |                 |          |             |             |             |
| 01450YF290 | 7645928  | 3     | 03/01/2018      | 0.27         | Goochland           | 4                | -                  | 1                   | 1          |                 |          |             |             |             |
| 01480KF65  | 7699831  | 3     | 03/01/2018      | 0.45         | Henrico             | 5                | -                  | 4                   | 4          |                 |          |             |             |             |
| 41314 F56  | 7695429  | 3     | 03/01/2018      | 0.20         | Fairfax             | 17               | -                  | 4                   | 5          |                 |          |             |             |             |
| 22710 F11  | 7713572  | 3     | 03/02/2018      | 0.18         | Newport News city   | 28               | -                  | 0                   | 0          |                 |          |             |             |             |
| 23485HF161 | 10137011 | 3     | 03/02/2018      | 0.17         | Virginia Beach city | 6                | -                  | 0                   | 0          |                 |          |             |             |             |
| 26470 F259 | 7694137  | 3     | 03/02/2018      | 0.02         | Surry               | 1                | -                  | 0                   | 0          |                 |          |             |             |             |
| 26470 F349 | 7694137  | 3     | 03/02/2018      | 0.25         | Surry               | 2                | -                  | 1                   | 1          |                 |          |             |             |             |
| 26475 F188 | 10125318 | 3     | 03/02/2018      | 0.08         | Suffolk city        | 1                | -                  | 1                   | 1          |                 |          |             |             |             |
| 63309KF521 | 10127117 | 3     | 03/02/2018      | 0.28         | Cumberland          | 3                | -                  | 2                   | 4          |                 |          |             |             |             |
| 63309KF522 | 10127117 | 3     | 03/02/2018      | 0.11         | Cumberland          | 3                | 2                  | 2                   | 2          |                 |          |             |             |             |
| 01451JF14  | 7698687  | 3     | 03/09/2018      | 0.25         | Goochland           | 6                | -                  | 0                   | 3          |                 |          |             |             |             |
| 25727 F120 | 7686770  | 3     | 03/12/2018      | 0.09         | Virginia Beach city | 14               | -                  | 4                   | 4          |                 |          |             |             |             |
| 63601 F587 | 10105872 | 3     | 03/14/2018      | 0.26         | Nottoway            | 10               | 1                  | 2                   | 2          |                 |          |             |             |             |
| 82329 F16  | 10147019 | 3     | 03/14/2018      | 0.31         | Rockingham          | 5                | -                  | 1                   | 2          |                 |          |             |             |             |
| 22320 F137 | 7697325  | 3     | 03/15/2018      | 0.23         | Hampton city        | 41               | -                  | 2                   | 4          |                 |          |             |             |             |
| 42311 F120 | 10033299 | 3     | 03/15/2018      | 0.08         | Spotsylvania        | 3                | -                  | 0                   | 1          |                 |          |             |             |             |
| 45313BD336 | 10028474 | 3     | 03/15/2018      | 0.38         | Fairfax             | 6                | 6                  | 0                   | 0          |                 |          |             |             |             |
| 04333 F115 | 7667098  | 3     | 03/19/2018      | 0.73         | King William        | 1                | 1                  | 3                   | 5          |                 |          |             |             |             |
| 23497 F576 | 10038699 | 3     | 03/19/2018      | 0.06         | Chesapeake city     | 9                | -                  | 2                   | 2          |                 |          |             |             |             |
| 26470 F30  | 10148783 | 3     | 03/19/2018      | 0.11         | Surry               | 3                | -                  | 2                   | 3          |                 |          |             |             |             |
| 63601 F586 | 10105874 | 3     | 03/19/2018      | 0.22         | Nottoway            | 16               | -                  | 2                   | 3          |                 |          |             |             |             |
| 41436 F152 | 7667543  | 3     | 03/20/2018      | 0.10         | Fairfax             | 6                | -                  | 0                   | 0          |                 |          |             |             |             |
| 41436 F153 | 7667543  | 3     | 03/20/2018      | 0.17         | Fairfax             | 9                | -                  | 0                   | 0          |                 |          |             |             |             |
| 41436 F45  | 7667543  | 3     | 03/20/2018      | 0.30         | Fairfax             | 14               | 15                 | 4                   | 5          |                 |          |             |             |             |
| 42481 F287 | 7683497  | 3     | 03/21/2018      | 0.20         | Stafford            | 4                | 7                  | 2                   | 2          |                 |          |             |             |             |
| 45380DF862 | 10019760 | 3     | 03/21/2018      | 0.22         | Prince William      | 5                | -                  | 0                   | 0          |                 |          |             |             |             |
| 06419 F94  | 10023596 | 3     | 03/23/2018      | 0.16         | Henrico             | 4                | -                  | 1                   | 2          |                 |          |             |             |             |
| 03641 F2   | 7678142  | 3     | 03/26/2018      | 0.14         | Westmoreland        | 1                | -                  | 2                   | 2          |                 |          |             |             |             |
| 03641 F55  | 7678142  | 3     | 03/26/2018      | 0.18         | Westmoreland        | 1                | -                  | 1                   | 1          |                 |          |             |             |             |
| 26343EF187 | 7700580  | 3     | 03/26/2018      | 0.15         | Suffolk city        | 1                | -                  | 1                   | 2          |                 |          |             |             |             |
| 26456TF400 | 10125321 | 3     | 03/26/2018      | 0.08         | Suffolk city        | 6                | -                  | 1                   | 1          |                 |          |             |             |             |
| 41433 F61  | 7703381  | 3     | 03/26/2018      | 0.11         | Fairfax             | 2                | -                  | 2                   | 2          |                 |          |             |             |             |
| 46780 F129 | 7706271  | 3     | 03/26/2018      | 0.41         | Fairfax             | 20               | 18                 | 5                   | 9          |                 |          |             |             |             |
| 46780 F21  | 7706271  | 3     | 03/26/2018      | 0.05         | Fairfax             | 3                | -                  | 0                   | 0          |                 |          |             |             |             |
| 46780 F22  | 7706271  | 3     | 03/26/2018      | 0.06         | Fairfax             | 4                | 12                 | 0                   | 1          |                 |          |             |             |             |
| 46780 F23  | 7706271  | 3     | 03/26/2018      | 0.08         | Fairfax             | 9                | -                  | 2                   | 2          |                 |          |             |             |             |
| 47492 F119 | 10037575 | 3     | 03/26/2018      | 0.15         | Fauquier            | 4                | 2                  | 4                   | 4          |                 |          |             |             |             |
| 47492 F188 | 10037575 | 3     | 03/26/2018      | 0.12         | Fauquier            | 2                | -                  | 2                   | 2          |                 |          |             |             |             |
| 63311 F504 | 10090553 | 3     | 03/26/2018      | 0.42         | Appomattox          | 8                | -                  | 0                   | 2          |                 |          |             |             |             |
| 63701 F42  | 10130962 | 3     | 03/26/2018      | 0.52         | Prince Edward       | 3                | -                  | 6                   | 12         |                 |          |             |             |             |
| 21750 F115 | 10110928 | 3     | 03/27/2018      | 0.16         | Norfolk city        | 13               | -                  | 1                   | 2          |                 |          |             |             |             |
| 46430AF3   | 10029944 | 3     | 03/27/2018      | 0.14         | Fairfax             | 2                | -                  | 1                   | 3          |                 |          |             |             |             |
| 04334EF412 | 7693159  | 3     | 03/28/2018      | 2.12         | Gloucester          | 33               | -                  | 7                   | 11         |                 |          |             |             |             |
| 06385 F250 | 10023604 | 3     | 03/28/2018      | 0.14         | Hanover             | -                | 5                  | 0                   | 0          |                 |          |             |             |             |
| 06385SR170 | 10023604 | 3     | 03/28/2018      | 0.38         | Hanover             | 4                | 1                  | 0                   | 0          |                 |          |             |             |             |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     |                   |                   |                   |
| 06431FF489 | 10023608 | 3     | 03/28/2018      | 0.29         | King William         | 5                | 2                  | 2                    | 4          |                   |                   |                   |
| 06431FF685 | 10023608 | 3     | 03/28/2018      | 0.48         | King William         | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 06431VF395 | 10065897 | 3     | 03/28/2018      | 0.13         | New Kent             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 06645 F2   | 10023599 | 3     | 03/28/2018      | 0.53         | Richmond city        | 39               | -                  | 1                    | 1          |                   |                   |                   |
| 25738 F130 | 10025930 | 3     | 03/28/2018      | 0.34         | Virginia Beach city  | 19               | -                  | 2                    | 2          |                   |                   |                   |
| 26960 F26  | 10125734 | 3     | 03/28/2018      | 0.44         | Suffolk city         | 2                | -                  | 4                    | 4          |                   |                   |                   |
| 42340 F85  | 7653440  | 3     | 03/28/2018      | 0.55         | King George          | 7                | -                  | 5                    | 8          |                   |                   |                   |
| 42407 F179 | 7707286  | 3     | 03/28/2018      | 0.33         | Stafford             | 13               | 1                  | 0                    | 3          |                   |                   |                   |
| 42407 F44  | 7707286  | 3     | 03/28/2018      | 0.14         | Stafford             | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 42407 F45  | 7707286  | 3     | 03/28/2018      | 0.14         | Stafford             | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 42495 F110 | 10038620 | 3     | 03/28/2018      | 0.38         | Spotsylvania         | 7                | 7                  | 1                    | 3          |                   |                   |                   |
| 43475 F123 | 7680487  | 3     | 03/28/2018      | 0.34         | Fairfax              | 15               | -                  | 0                    | 0          |                   |                   |                   |
| 43963 F29  | 10039415 | 3     | 03/28/2018      | 0.35         | Fairfax              | 26               | -                  | 2                    | 6          |                   |                   |                   |
| 44622EF312 | 10000283 | 3     | 03/28/2018      | 0.25         | Fairfax              | 3                | -                  | 3                    | 6          |                   |                   |                   |
| 44725 F61  | 7670121  | 3     | 03/28/2018      | 0.27         | Fairfax              | 7                | 5                  | 3                    | 6          |                   |                   |                   |
| 46495 F54  | 7705306  | 3     | 03/28/2018      | 0.33         | Fairfax              | 19               | 4                  | 5                    | 8          |                   |                   |                   |
| 47393 F700 | 10025051 | 3     | 03/28/2018      | 0.09         | Prince William       | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 48322JF836 | 10047792 | 3     | 03/28/2018      | 0.35         | Fauquier             | 5                | -                  | 4                    | 4          |                   |                   |                   |
| 48610 F420 | 10123204 | 3     | 03/28/2018      | 0.08         | Loudoun              | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 48650GF30  | 10036044 | 3     | 03/28/2018      | 0.37         | Loudoun              | 1                | 1                  | 0                    | 0          |                   |                   |                   |
| 81314 F106 | 10108242 | 3     | 03/28/2018      | 0.11         | Albemarle            | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 81314 F107 | 10108242 | 3     | 03/28/2018      | 0.11         | Albemarle            | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 81314 F108 | 10108242 | 3     | 03/28/2018      | 0.04         | Albemarle            | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 81314 F109 | 10108242 | 3     | 03/28/2018      | 0.17         | Albemarle            | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 81314 F110 | 10108242 | 3     | 03/28/2018      | 0.07         | Albemarle            | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 81314 F576 | 10108242 | 3     | 03/28/2018      | 0.19         | Albemarle            | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 81314 F622 | 10108242 | 3     | 03/28/2018      | 1.06         | Albemarle            | 9                | 35                 | 12                   | 17         |                   |                   |                   |
| 02570 F42  | 10102690 | 3     | 03/29/2018      | 0.25         | Chesterfield         | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 02851 F51  | 7706801  | 3     | 03/29/2018      | 0.08         | Petersburg city      | 17               | -                  | 0                    | 1          |                   |                   |                   |
| 02860 F18  | 7667089  | 3     | 03/29/2018      | 0.28         | Prince George        | 2                | 1                  | 3                    | 5          |                   |                   |                   |
| 02860 F7   | 7667089  | 3     | 03/29/2018      | 0.07         | Prince George        | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 21327 F222 | 10110934 | 3     | 03/29/2018      | 0.27         | Norfolk city         | 15               | -                  | 4                    | 5          |                   |                   |                   |
| 25759 F124 | 10136800 | 3     | 03/29/2018      | 0.13         | Virginia Beach city  | 5                | -                  | 6                    | 6          |                   |                   |                   |
| 26795 F16  | 10125740 | 3     | 03/29/2018      | 0.14         | Portsmouth city      | 10               | 20                 | 1                    | 3          |                   |                   |                   |
| 43421 F16  | 7666550  | 3     | 03/29/2018      | 0.47         | Fairfax city         | 5                | 4                  | 6                    | 7          |                   |                   |                   |
| 47492DF29  | 7683915  | 3     | 03/29/2018      | 0.19         | Fauquier             | 7                | -                  | 2                    | 2          |                   |                   |                   |
| 47492DF901 | 7683915  | 3     | 03/29/2018      | 0.18         | Fauquier             | -                | 7                  | 0                    | 0          |                   |                   |                   |
| 63700 F524 | 10093263 | 3     | 03/29/2018      | 0.38         | Prince Edward        | 6                | 12                 | 2                    | 6          |                   |                   |                   |
| 81335 F11  | 7669198  | 3     | 03/29/2018      | 0.12         | Charlottesville city | -                | 51                 | 3                    | 3          |                   |                   |                   |
| 26470 F158 | 7702775  | 3     | 03/30/2018      | 0.43         | Surry                | 43               | 10                 | 7                    | 10         |                   |                   |                   |
| 06342 F54  | 10129447 | 3     | 04/02/2018      | 0.10         | Hanover              | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 06476 F160 | 7713941  | 3     | 04/02/2018      | 0.34         | Hanover              | 3                | 4                  | 0                    | 1          |                   |                   |                   |
| 06476 F226 | 7713941  | 3     | 04/02/2018      | 0.10         | Hanover              | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 06476 F238 | 7713941  | 3     | 04/02/2018      | 0.15         | Hanover              | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 06476 R322 | 7713941  | 3     | 04/02/2018      | 0.83         | Hanover              | 8                | 96                 | 0                    | 0          |                   |                   |                   |
| 63308JF134 | 7680542  | 3     | 04/02/2018      | 0.79         | Amelia               | 9                | -                  | 2                    | 6          |                   |                   |                   |
| 63308JF500 | 10092284 | 3     | 04/02/2018      | 0.14         | Amelia               | 2                | -                  | 7                    | 10         |                   |                   |                   |
| 66404DF102 | 7709572  | 3     | 04/02/2018      | 0.74         | Halifax              | 2                | 1                  | 5                    | 6          |                   |                   |                   |
| 66404DF90  | 10090550 | 3     | 04/02/2018      | 0.21         | Halifax              | 6                | -                  | 6                    | 7          |                   |                   |                   |
| 66404DF91  | 10090550 | 3     | 04/02/2018      | 0.05         | Halifax              | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 05323 F118 | 7679731  | 3     | 04/03/2018      | 0.85         | Powhatan             | 16               | 2                  | 6                    | 8          |                   |                   |                   |
| 01320 F15  | 7662379  | 3     | 04/04/2018      | 0.13         | Henrico              | 7                | -                  | 0                    | 1          |                   |                   |                   |
| 02802 F72  | 10131747 | 3     | 04/04/2018      | 0.34         | Petersburg city      | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 64920ZF31  | 10113833 | 3     | 04/05/2018      | 0.29         | Mecklenburg          | 4                | -                  | 1                    | 1          |                   |                   |                   |
| 28761 F43  | 7693321  | 3     | 04/09/2018      | 0.09         | New Kent             | 1                | 14                 | 0                    | 0          |                   |                   |                   |
| 28761 F77  | 7693321  | 3     | 04/09/2018      | 1.52         | New Kent             | 7                | 84                 | 6                    | 7          |                   |                   |                   |
| 25454 F76  | 7688905  | 3     | 04/10/2018      | 0.18         | Virginia Beach city  | -                | 142                | 1                    | 3          |                   |                   |                   |
| 63302 F526 | 10093241 | 3     | 04/10/2018      | 0.32         | Prince Edward        | 5                | -                  | 2                    | 2          |                   |                   |                   |
| 81366GF141 | 10136249 | 3     | 04/10/2018      | 0.25         | Charlottesville city | 4                | -                  | 2                    | 2          |                   |                   |                   |
| 81368MF628 | 10136249 | 3     | 04/10/2018      | 0.02         | Albemarle            | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 81351 F426 | 7692654  | 3     | 04/11/2018      | 0.24         | Albemarle            | 2                | 5                  | 0                    | 1          |                   |                   |                   |
| 81351 R19  | 7692654  | 3     | 04/11/2018      | 0.29         | Albemarle            | 2                | 368                | 8                    | 11         |                   |                   |                   |
| 81351VF2   | 7692654  | 3     | 04/11/2018      | 0.36         | Albemarle            | 5                | 1                  | 4                    | 6          |                   |                   |                   |
| 81351VF615 | 7692654  | 3     | 04/11/2018      | 0.51         | Albemarle            | 6                | 3                  | 1                    | 1          |                   |                   |                   |
| 81351VR1   | 7692654  | 3     | 04/11/2018      | 1.44         | Albemarle            | 31               | 17                 | 9                    | 11         |                   |                   |                   |
| 87375CF4   | 10129208 | 3     | 04/11/2018      | 0.16         | Louisa               | 2                | 1                  | 3                    | 4          |                   |                   |                   |
| 87375CF87  | 10129208 | 3     | 04/11/2018      | 0.36         | Louisa               | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 22751 F105 | 10059184 | 3     | 04/12/2018      | 0.33         | Newport News city    | 30               | -                  | 2                    | 2          |                   |                   |                   |
| 22751 F150 | 10059184 | 3     | 04/12/2018      | 0.26         | Newport News city    | 23               | -                  | 0                    | 1          |                   |                   |                   |
| 66520 F588 | 7709580  | 3     | 04/12/2018      | 0.53         | Pittsylvania         | 3                | -                  | 2                    | 2          |                   |                   |                   |

24030050

| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City          | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |        | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|--|-----------------|----------------------|---------------------|-----------------------|-------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |  |                 |                      |                     |                       | Prior to Conversion<br>Exc ME | Inc ME |                                     |                                     |                                     |
| 06325BF117 | 10033639 | 3     | 04/16/2018 |  | 0.18            | Henrico              | 1                   | -                     | 2                             | 4      |                                     |                                     |                                     |
| 22751 F10  | 10059179 | 3     | 04/16/2018 |  | 0.22            | Newport News city    | 12                  | -                     | 3                             | 7      |                                     |                                     |                                     |
| 22751 F108 | 10059179 | 3     | 04/16/2018 |  | 0.20            | Newport News city    | 16                  | -                     | 2                             | 7      |                                     |                                     |                                     |
| 22751 F111 | 10059179 | 3     | 04/16/2018 |  | 0.24            | Newport News city    | 19                  | -                     | 2                             | 6      |                                     |                                     |                                     |
| 22751 F112 | 10059179 | 3     | 04/16/2018 |  | 0.16            | Newport News city    | 11                  | -                     | 2                             | 5      |                                     |                                     |                                     |
| 63310AF500 | 10112288 | 3     | 04/16/2018 |  | 0.29            | Prince Edward        | 10                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 46905 F10  | 7692196  | 3     | 04/18/2018 |  | 0.13            | Fairfax              | 15                  | -                     | 0                             | 0      |                                     |                                     |                                     |
| 46905 F11  | 7692196  | 3     | 04/18/2018 |  | 0.13            | Fairfax              | 17                  | -                     | 0                             | 0      |                                     |                                     |                                     |
| 01451KF1   | 7698628  | 3     | 04/19/2018 |  | 0.24            | Goochland            | 3                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 87363CF196 | 7685520  | 3     | 04/19/2018 |  | 0.59            | Culpeper             | 6                   | 7                     | 9                             | 10     |                                     |                                     |                                     |
| 87363CF2   | 7685520  | 3     | 04/19/2018 |  | 0.34            | Culpeper             | 1                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 04395 F37  | 7684458  | 3     | 04/20/2018 |  | 1.20            | Gloucester           | 9                   | 6                     | 5                             | 8      |                                     |                                     |                                     |
| 06550 F20  | 10080429 | 3     | 04/20/2018 |  | 0.28            | Hanover              | 4                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 06301SF776 | 7706330  | 3     | 04/23/2018 |  | 0.43            | New Kent             | 4                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 22751 F114 | 7598088  | 3     | 04/23/2018 |  | 0.16            | Newport News city    | 19                  | -                     | 3                             | 6      |                                     |                                     |                                     |
| 22751 F116 | 7598088  | 3     | 04/23/2018 |  | 0.13            | Newport News city    | 12                  | 10                    | 1                             | 2      |                                     |                                     |                                     |
| 22751 F4   | 7598088  | 3     | 04/23/2018 |  | 0.12            | Newport News city    | 12                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 46772 F324 | 7712220  | 3     | 04/23/2018 |  | 0.23            | Fairfax              | 4                   | 1                     | 2                             | 3      |                                     |                                     |                                     |
| 47322EF27  | 10027103 | 3     | 04/23/2018 |  | 0.40            | Fauquier             | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 47698GF276 | 10030254 | 3     | 04/23/2018 |  | 0.23            | Fauquier             | 4                   | -                     | 5                             | 5      |                                     |                                     |                                     |
| 48650EF165 | 10028071 | 3     | 04/23/2018 |  | 0.10            | Loudoun              | 3                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 63308 F565 | 10130919 | 3     | 04/23/2018 |  | 0.10            | Amelia               | 3                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 66408GF506 | 10001050 | 3     | 04/25/2018 |  | 0.29            | Campbell             | 3                   | 1                     | 3                             | 5      |                                     |                                     |                                     |
| 81306 F266 | 7700048  | 3     | 04/25/2018 |  | 1.06            | Charlottesville city | 15                  | 18                    | 4                             | 6      |                                     |                                     |                                     |
| 06471 F112 | 7680499  | 3     | 04/26/2018 |  | 0.29            | Hanover              | 4                   | -                     | 3                             | 6      |                                     |                                     |                                     |
| 06471AF100 | 10040343 | 3     | 04/26/2018 |  | 0.41            | Hanover              | 8                   | 2                     | 1                             | 1      |                                     |                                     |                                     |
| 45498 F139 | 10099457 | 3     | 04/26/2018 |  | 0.20            | Prince William       | 7                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 01451 F30  | 7713020  | 3     | 04/27/2018 |  | 0.65            | Goochland            | 5                   | 2                     | 9                             | 14     |                                     |                                     |                                     |
| 01451 F33  | 7713020  | 3     | 04/27/2018 |  | 0.38            | Goochland            | 1                   | 4                     | 3                             | 9      |                                     |                                     |                                     |
| 02854 F72  | 10007571 | 3     | 04/27/2018 |  | 0.24            | Petersburg city      | 64                  | -                     | 0                             | 3      |                                     |                                     |                                     |
| 03315 F242 | 7678153  | 3     | 04/27/2018 |  | 0.20            | Westmoreland         | 5                   | -                     | 4                             | 4      |                                     |                                     |                                     |
| 43419 F178 | 10050101 | 3     | 04/27/2018 |  | 0.19            | Fairfax              | 2                   | -                     | 14                            | 18     |                                     |                                     |                                     |
| 43707 F94  | 10108627 | 3     | 04/27/2018 |  | 0.18            | Fairfax              | 10                  | -                     | 4                             | 8      |                                     |                                     |                                     |
| 44721 F139 | 10001514 | 3     | 04/27/2018 |  | 0.15            | Fairfax              | 2                   | -                     | 8                             | 9      |                                     |                                     |                                     |
| 44725 F54  | 7694101  | 3     | 04/27/2018 |  | 0.08            | Fairfax              | 3                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 47393NF896 | 7646203  | 3     | 04/27/2018 |  | 0.93            | Fauquier             | 6                   | 2                     | 5                             | 6      |                                     |                                     |                                     |
| 47492 F111 | 10153095 | 3     | 04/27/2018 |  | 0.15            | Fauquier             | 2                   | 1                     | 3                             | 4      |                                     |                                     |                                     |
| 03305 F147 | 7678175  | 3     | 04/30/2018 |  | 0.14            | Richmond             | 4                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 03350 F135 | 7688962  | 3     | 04/30/2018 |  | 0.98            | King and Queen       | 8                   | 1                     | 4                             | 8      |                                     |                                     |                                     |
| 04333DF636 | 7672789  | 3     | 04/30/2018 |  | 0.44            | King and Queen       | 19                  | -                     | 3                             | 5      |                                     |                                     |                                     |
| 25754 F10  | 10096946 | 3     | 04/30/2018 |  | 0.16            | Virginia Beach city  | 6                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 25754 F9   | 10096946 | 3     | 04/30/2018 |  | 0.59            | Virginia Beach city  | 46                  | 9                     | 4                             | 7      |                                     |                                     |                                     |
| 43707 F91  | 10107725 | 3     | 04/30/2018 |  | 0.18            | Fairfax              | 2                   | -                     | 5                             | 8      |                                     |                                     |                                     |
| 44622CF366 | 10065634 | 3     | 04/30/2018 |  | 0.10            | Fairfax              | -                   | 9                     | 0                             | 0      |                                     |                                     |                                     |
| 44622CF367 | 10065634 | 3     | 04/30/2018 |  | 0.19            | Fairfax              | 3                   | -                     | 3                             | 5      |                                     |                                     |                                     |
| 47699DF369 | 10042516 | 3     | 04/30/2018 |  | 1.19            | Fauquier             | 8                   | 4                     | 0                             | 0      |                                     |                                     |                                     |
| 47719HF1   | 10051021 | 3     | 04/30/2018 |  | 0.06            | Warren               | 1                   | 1                     | 0                             | 0      |                                     |                                     |                                     |
| 47719HF16  | 10051021 | 3     | 04/30/2018 |  | 0.46            | Warren               | 1                   | 3                     | 0                             | 0      |                                     |                                     |                                     |
| 47719HF447 | 10051021 | 3     | 04/30/2018 |  | 0.27            | Warren               | 2                   | 2                     | 0                             | 0      |                                     |                                     |                                     |
| 47719HF565 | 10051021 | 3     | 04/30/2018 |  | 0.16            | Warren               | -                   | 3                     | 0                             | 0      |                                     |                                     |                                     |
| 47719RF916 | 10037591 | 3     | 04/30/2018 |  | 0.77            | Fauquier             | 4                   | 19                    | 0                             | 0      |                                     |                                     |                                     |
| 63308 F575 | 7668663  | 3     | 05/03/2018 |  | 0.10            | Amelia               | 3                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 06471HF305 | 7706321  | 3     | 05/04/2018 |  | 0.18            | Hanover              | 4                   | -                     | 3                             | 7      |                                     |                                     |                                     |
| 63309LF532 | 10105868 | 3     | 05/07/2018 |  | 0.15            | Buckingham           | 4                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 63309LF533 | 10105868 | 3     | 05/07/2018 |  | 0.27            | Buckingham           | 5                   | -                     | 5                             | 5      |                                     |                                     |                                     |
| 01370HF147 | 10076390 | 3     | 05/08/2018 |  | 0.20            | Henrico              | 21                  | -                     | 6                             | 6      |                                     |                                     |                                     |
| 01370HF154 | 10021868 | 3     | 05/08/2018 |  | 0.09            | Henrico              | 9                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 01370HR137 | 10076390 | 3     | 05/08/2018 |  | 0.05            | Henrico              | 9                   | 223                   | 4                             | 6      |                                     |                                     |                                     |
| 26953 F118 | 10131066 | 3     | 05/09/2018 |  | 0.13            | Southampton          | 1                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 63308AF702 | 10092282 | 3     | 05/09/2018 |  | 0.44            | Amelia               | 6                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 81306CF148 | 10040894 | 3     | 05/10/2018 |  | 0.65            | Charlottesville city | 11                  | 10                    | 4                             | 4      |                                     |                                     |                                     |
| 81306CF271 | 10040894 | 3     | 05/10/2018 |  | 0.19            | Charlottesville city | 2                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 81306CF414 | 10040894 | 3     | 05/10/2018 |  | 0.08            | Charlottesville city | 2                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 81306CF415 | 10040894 | 3     | 05/10/2018 |  | 0.06            | Albemarle            | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 81306CF89  | 10040894 | 3     | 05/10/2018 |  | 0.92            | Charlottesville city | 3                   | 14                    | 10                            | 12     |                                     |                                     |                                     |
| 81306CR1   | 10040894 | 3     | 05/10/2018 |  | 0.12            | Albemarle            | -                   | 97                    | 5                             | 7      |                                     |                                     |                                     |
| 23325 F215 | 10140457 | 3     | 05/12/2018 |  | 0.18            | Chesapeake city      | 2                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 23354QF73  | 10133992 | 3     | 05/13/2018 |  | 0.10            | Chesapeake city      | 1                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 03350 F214 | 7688287  | 3     | 05/15/2018 |  | 0.17            | Essex                | 3                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 01451KF2   | 10107274 | 3     | 05/16/2018 |  | 0.88            | Goochland            | 5                   | 2                     | 3                             | 4      |                                     |                                     |                                     |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count         |            |            | 10 Years | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|---------------------|------------|------------|----------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion | Conversion | Conversion | Exc ME   | Inc ME      | Events      | Events      |
| 01451KF270 | 10107274 | 3     | 05/16/2018      | 0.08         | Goochland           | 2                | -                  | 0                   | 0          |            |          |             |             |             |
| 01451KF3   | 10107274 | 3     | 05/16/2018      | 0.89         | Goochland           | 4                | -                  | 3                   | 7          |            |          |             |             |             |
| 05330VF213 | 7698379  | 3     | 05/16/2018      | 0.58         | Richmond city       | 45               | -                  | 1                   | 2          |            |          |             |             |             |
| 05639 F12  | 7698379  | 3     | 05/16/2018      | 0.49         | Richmond city       | 38               | -                  | 2                   | 4          |            |          |             |             |             |
| 05639 F39  | 7698379  | 3     | 05/16/2018      | 0.60         | Richmond city       | 45               | -                  | 7                   | 13         |            |          |             |             |             |
| 63310AF752 | 10112310 | 3     | 05/17/2018      | 0.78         | Prince Edward       | 4                | -                  | 4                   | 9          |            |          |             |             |             |
| 63320HF240 | 10092286 | 3     | 05/17/2018      | 0.76         | Buckingham          | 8                | -                  | 0                   | 0          |            |          |             |             |             |
| 01480KF73  | 10064455 | 3     | 05/18/2018      | 0.35         | Henrico             | 3                | -                  | 1                   | 2          |            |          |             |             |             |
| 02365AF131 | 10123582 | 3     | 05/18/2018      | 0.19         | Sussex              | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 02365AF19  | 10123582 | 3     | 05/18/2018      | 0.22         | Greensville         | 3                | -                  | 0                   | 1          |            |          |             |             |             |
| 02365AF20  | 10123582 | 3     | 05/18/2018      | 0.64         | Greensville         | 1                | 9                  | 0                   | 1          |            |          |             |             |             |
| 03367 F32  | 7644807  | 3     | 05/18/2018      | 0.96         | Lancaster           | 11               | -                  | 3                   | 5          |            |          |             |             |             |
| 03367 F53  | 7644807  | 3     | 05/18/2018      | 0.17         | Lancaster           | 1                | -                  | 2                   | 2          |            |          |             |             |             |
| 06316 F2   | 7651626  | 3     | 05/21/2018      | 0.45         | Henrico             | 3                | -                  | 6                   | 7          |            |          |             |             |             |
| 65911 F705 | 10094625 | 3     | 05/21/2018      | 0.96         | Halifax             | 8                | -                  | 6                   | 9          |            |          |             |             |             |
| 02331HF15  | 10121543 | 3     | 05/22/2018      | 0.25         | Greensville         | 2                | -                  | 1                   | 2          |            |          |             |             |             |
| 02331HF50  | 10121553 | 3     | 05/22/2018      | 0.10         | Greensville         | 2                | -                  | 3                   | 4          |            |          |             |             |             |
| 02331HF68  | 10102674 | 3     | 05/22/2018      | 0.18         | Greensville         | 2                | -                  | 5                   | 5          |            |          |             |             |             |
| 26827 F9   | 10128174 | 3     | 05/22/2018      | 0.10         | Sussex              | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 65912 F524 | 10099060 | 3     | 05/22/2018      | 0.34         | Halifax             | 4                | -                  | 3                   | 5          |            |          |             |             |             |
| 63711 F52  | 10130905 | 3     | 05/23/2018      | 0.33         | Cumberland          | 5                | -                  | 4                   | 4          |            |          |             |             |             |
| 03305 F71  | 7706320  | 3     | 05/24/2018      | 0.19         | Northumberland      | 1                | -                  | 2                   | 3          |            |          |             |             |             |
| 03624 F188 | 7706588  | 3     | 05/24/2018      | 0.93         | Lancaster           | 12               | 2                  | 1                   | 2          |            |          |             |             |             |
| 47492 F70  | 7645798  | 3     | 05/24/2018      | 0.56         | Fauquier            | 3                | 1                  | 4                   | 4          |            |          |             |             |             |
| 42765 F120 | 7684181  | 3     | 05/25/2018      | 0.18         | Stafford            | 9                | -                  | 1                   | 3          |            |          |             |             |             |
| 42775 F142 | 7646777  | 3     | 05/25/2018      | 0.18         | Fredericksburg city | 2                | -                  | 1                   | 4          |            |          |             |             |             |
| 45417 F47  | 7673037  | 3     | 05/25/2018      | 0.13         | Prince William      | 17               | -                  | 0                   | 0          |            |          |             |             |             |
| 06345 F24  | 7699360  | 3     | 05/29/2018      | 0.32         | Richmond city       | 18               | 60                 | 3                   | 5          |            |          |             |             |             |
| 44710 F86  | 10051971 | 3     | 05/29/2018      | 0.31         | Fairfax             | 3                | 1                  | 11                  | 14         |            |          |             |             |             |
| 47393 F642 | 7645971  | 3     | 05/29/2018      | 0.64         | Fauquier            | 2                | 2                  | 2                   | 4          |            |          |             |             |             |
| 47393 F643 | 7645971  | 3     | 05/29/2018      | 0.34         | Fauquier            | 2                | -                  | 3                   | 3          |            |          |             |             |             |
| 47393 F658 | 7645971  | 3     | 05/29/2018      | 0.39         | Fauquier            | 2                | 6                  | 3                   | 3          |            |          |             |             |             |
| 47393 F694 | 7645971  | 3     | 05/29/2018      | 0.09         | Fauquier            | 2                | -                  | 0                   | 0          |            |          |             |             |             |
| 63309 F260 | 10107129 | 3     | 05/29/2018      | 0.36         | Buckingham          | 5                | -                  | 2                   | 3          |            |          |             |             |             |
| 63309YF513 | 10107138 | 3     | 05/29/2018      | 0.24         | Buckingham          | 4                | 1                  | 1                   | 2          |            |          |             |             |             |
| 64920 F708 | 10127104 | 3     | 05/29/2018      | 0.50         | Mecklenburg         | 6                | -                  | 6                   | 7          |            |          |             |             |             |
| 65941 F598 | 7691416  | 3     | 05/29/2018      | 0.37         | Halifax             | -                | 2                  | 1                   | 1          |            |          |             |             |             |
| 65941 F599 | 7691416  | 3     | 05/29/2018      | 0.38         | Halifax             | 2                | -                  | 3                   | 4          |            |          |             |             |             |
| 06431JF2   | 7680491  | 3     | 05/30/2018      | 0.44         | Hanover             | 8                | -                  | 3                   | 6          |            |          |             |             |             |
| 06460 F163 | 10123177 | 3     | 05/30/2018      | 1.32         | Charles City        | 4                | 12                 | 10                  | 13         |            |          |             |             |             |
| 06460 F303 | 10123177 | 3     | 05/30/2018      | 0.28         | Charles City        | 2                | -                  | 2                   | 3          |            |          |             |             |             |
| 06460 F304 | 10123177 | 3     | 05/30/2018      | 0.09         | Charles City        | 2                | -                  | 0                   | 0          |            |          |             |             |             |
| 06460 F386 | 10123177 | 3     | 05/30/2018      | 0.18         | Charles City        | 2                | -                  | 2                   | 2          |            |          |             |             |             |
| 21343BF62  | 10108966 | 3     | 05/30/2018      | 0.12         | Norfolk city        | 17               | 1                  | 0                   | 0          |            |          |             |             |             |
| 21381 F420 | 10108970 | 3     | 05/30/2018      | 0.08         | Norfolk city        | 9                | -                  | 1                   | 1          |            |          |             |             |             |
| 23325 F200 | 10140479 | 3     | 05/30/2018      | 0.30         | Chesapeake city     | 4                | -                  | 2                   | 3          |            |          |             |             |             |
| 23325 F211 | 10140369 | 3     | 05/30/2018      | 0.14         | Chesapeake city     | 1                | -                  | 1                   | 2          |            |          |             |             |             |
| 23375 F426 | 10085778 | 3     | 05/30/2018      | 0.03         | Chesapeake city     | -                | 10                 | 0                   | 0          |            |          |             |             |             |
| 23375 F427 | 10085778 | 3     | 05/30/2018      | 0.27         | Chesapeake city     | 16               | -                  | 3                   | 3          |            |          |             |             |             |
| 23375 F431 | 10085778 | 3     | 05/30/2018      | 0.14         | Chesapeake city     | 10               | -                  | 0                   | 2          |            |          |             |             |             |
| 23375 F450 | 10085778 | 3     | 05/30/2018      | 0.25         | Chesapeake city     | 51               | -                  | 4                   | 9          |            |          |             |             |             |
| 26343 F99  | 10008303 | 3     | 05/30/2018      | 0.24         | Suffolk city        | 5                | -                  | 11                  | 14         |            |          |             |             |             |
| 26456IF342 | 10131103 | 3     | 05/30/2018      | 0.19         | Isle of Wight       | 4                | -                  | 2                   | 5          |            |          |             |             |             |
| 63301 F541 | 10112298 | 3     | 05/30/2018      | 0.29         | Appomattox          | 2                | -                  | 3                   | 4          |            |          |             |             |             |
| 63320HF545 | 10049861 | 3     | 05/30/2018      | 0.21         | Buckingham          | 5                | -                  | 0                   | 0          |            |          |             |             |             |
| 63711 F51  | 10108803 | 3     | 05/30/2018      | 0.13         | Cumberland          | 3                | -                  | 2                   | 3          |            |          |             |             |             |
| 81314 F22  | 10122552 | 3     | 05/30/2018      | 1.27         | Albemarle           | 17               | -                  | 6                   | 8          |            |          |             |             |             |
| 81314 F5   | 10122552 | 3     | 05/30/2018      | 0.64         | Albemarle           | 15               | 1                  | 10                  | 13         |            |          |             |             |             |
| 01534 F204 | 10125354 | 3     | 05/31/2018      | 0.15         | Henrico             | 13               | -                  | 1                   | 3          |            |          |             |             |             |
| 02305 F22  | 10128329 | 3     | 05/31/2018      | 0.13         | Chesterfield        | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 05323 F330 | 7647303  | 3     | 05/31/2018      | 0.20         | Chesterfield        | 5                | -                  | 2                   | 2          |            |          |             |             |             |
| 05422 F43  | 7679745  | 3     | 05/31/2018      | 0.20         | Chesterfield        | 1                | 50                 | 1                   | 2          |            |          |             |             |             |
| 41309 F163 | 7692181  | 3     | 05/31/2018      | 0.21         | Alexandria city     | 21               | 9                  | 0                   | 3          |            |          |             |             |             |
| 42727 F55  | 10023665 | 3     | 05/31/2018      | 1.11         | Stafford            | 13               | -                  | 14                  | 18         |            |          |             |             |             |
| 42727 F56  | 10023665 | 3     | 05/31/2018      | 0.28         | Stafford            | 11               | 1                  | 1                   | 2          |            |          |             |             |             |
| 43421 F32  | 7687163  | 3     | 05/31/2018      | 0.25         | Fairfax             | 4                | 8                  | 0                   | 2          |            |          |             |             |             |
| 45313 F68  | 10105949 | 3     | 05/31/2018      | 0.21         | Fairfax             | 4                | -                  | 8                   | 10         |            |          |             |             |             |
| 47493AF91  | 10152957 | 3     | 05/31/2018      | 0.14         | Fauquier            | 3                | -                  | 3                   | 3          |            |          |             |             |             |
| 46977 F18  | 7654785  | 3     | 06/05/2018      | 0.54         | Fairfax             | 32               | 21                 | 9                   | 12         |            |          |             |             |             |
| 46977 F19  | 7654785  | 3     | 06/05/2018      | 0.07         | Fairfax             | 6                | -                  | 2                   | 2          |            |          |             |             |             |



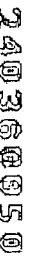
| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  | Conversion  |
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 46977 F34  | 7654785  | 3     | 06/05/2018      | 0.48         | Fairfax              | 21               | -                  | 5                    | 9          |             |             |             |
| 46993 F24  | 7654785  | 3     | 06/05/2018      | 0.26         | Fairfax              | 13               | 10                 | 0                    | 0          |             |             |             |
| 46993 F56  | 7654785  | 3     | 06/05/2018      | 0.21         | Fairfax              | 10               | -                  | 0                    | 0          |             |             |             |
| 81383AF59  | 7681104  | 3     | 06/05/2018      | 0.57         | Albemarle            | 4                | -                  | 2                    | 5          |             |             |             |
| 81383AF60  | 7681104  | 3     | 06/05/2018      | 0.10         | Albemarle            | -                | -                  | 0                    | 0          |             |             |             |
| 81383AF61  | 7681104  | 3     | 06/05/2018      | 1.20         | Albemarle            | 3                | 3                  | 7                    | 8          |             |             |             |
| 81383AX1   | 7681104  | 3     | 06/05/2018      | 1.98         | Albemarle            | 7                | 46                 | 7                    | 13         |             |             |             |
| 81339 F6   | 10037085 | 3     | 06/06/2018      | 0.12         | Albemarle            | -                | 15                 | 2                    | 7          |             |             |             |
| 81339 F7   | 10037085 | 3     | 06/06/2018      | 0.64         | Albemarle            | 12               | -                  | 11                   | 16         |             |             |             |
| 87518 F50  | 10097791 | 3     | 06/06/2018      | 0.42         | Orange               | 8                | -                  | 11                   | 12         |             |             |             |
| 01317 F11  | 10125407 | 3     | 06/12/2018      | 0.36         | Hanover              | 3                | -                  | 0                    | 2          |             |             |             |
| 01317 F47  | 10125407 | 3     | 06/12/2018      | 0.19         | Hanover              | 5                | -                  | 1                    | 2          |             |             |             |
| 01423 F157 | 10151768 | 3     | 06/12/2018      | 0.18         | Hanover              | 1                | -                  | 2                    | 2          |             |             |             |
| 01423FF140 | 10149774 | 3     | 06/12/2018      | 0.21         | Hanover              | 1                | -                  | 0                    | 2          |             |             |             |
| 03315DF511 | 7678157  | 3     | 06/12/2018      | 0.42         | Westmoreland         | 8                | -                  | 1                    | 4          |             |             |             |
| 04333DF614 | 7667045  | 3     | 06/12/2018      | 0.12         | King William         | 5                | -                  | 3                    | 4          |             |             |             |
| 26470 F306 | 10128178 | 3     | 06/12/2018      | 0.10         | Surry                | 7                | 2                  | 1                    | 3          |             |             |             |
| 26994 F56  | 10128171 | 3     | 06/12/2018      | 0.18         | Franklin city        | 1                | -                  | 1                    | 2          |             |             |             |
| 26996 F102 | 10128168 | 3     | 06/12/2018      | 0.18         | Southampton          | 4                | -                  | 0                    | 2          |             |             |             |
| 44721 F314 | 10141053 | 3     | 06/12/2018      | 0.09         | Fairfax              | 1                | 2                  | 2                    | 2          |             |             |             |
| 47492 F29  | 10034176 | 3     | 06/12/2018      | 0.39         | Fauquier             | 11               | 7                  | 6                    | 10         |             |             |             |
| 47492 F30  | 10034176 | 3     | 06/12/2018      | 0.08         | Fauquier             | 4                | -                  | 0                    | 1          |             |             |             |
| 63309EF568 | 10127135 | 3     | 06/12/2018      | 0.14         | Cumberland           | 2                | 2                  | 1                    | 3          |             |             |             |
| 63309EF673 | 10127135 | 3     | 06/12/2018      | 0.07         | Cumberland           | 2                | -                  | 0                    | 0          |             |             |             |
| 01451BF347 | 10107323 | 3     | 06/13/2018      | 0.52         | Goochland            | 1                | 7                  | 1                    | 2          |             |             |             |
| 64811 F590 | 10107190 | 3     | 06/14/2018      | 0.11         | Mecklenburg          | 3                | -                  | 2                    | 2          |             |             |             |
| 65319AF17  | 10108817 | 3     | 06/14/2018      | 0.46         | Halifax              | 4                | -                  | 5                    | 6          |             |             |             |
| 65319AF18  | 10108817 | 3     | 06/14/2018      | 0.15         | Halifax              | 1                | -                  | 0                    | 0          |             |             |             |
| 65319AF19  | 10108817 | 3     | 06/14/2018      | 0.23         | Halifax              | 3                | -                  | 1                    | 1          |             |             |             |
| 65319AF35  | 10108817 | 3     | 06/14/2018      | 0.06         | Halifax              | 1                | -                  | 0                    | 0          |             |             |             |
| 65319AF735 | 10108817 | 3     | 06/14/2018      | 1.11         | Halifax              | 1                | 8                  | 7                    | 8          |             |             |             |
| 81305GF282 | 10035323 | 3     | 06/14/2018      | 0.69         | Charlottesville city | 9                | 1                  | 12                   | 18         |             |             |             |
| 81305GF85  | 10035323 | 3     | 06/14/2018      | 0.63         | Charlottesville city | 1                | -                  | 7                    | 9          |             |             |             |
| 81305GF87  | 10035323 | 3     | 06/14/2018      | 0.22         | Charlottesville city | 8                | 10                 | 2                    | 4          |             |             |             |
| 42312 F48  | 7651956  | 3     | 06/20/2018      | 0.06         | Stafford             | 9                | -                  | 2                    | 6          |             |             |             |
| 42312BF1   | 7651956  | 3     | 06/20/2018      | 0.37         | Stafford             | 18               | -                  | 2                    | 3          |             |             |             |
| 42312BF185 | 7651956  | 3     | 06/20/2018      | 0.22         | Stafford             | 15               | 9                  | 3                    | 4          |             |             |             |
| 42312BF2   | 7651956  | 3     | 06/20/2018      | 0.15         | Stafford             | 9                | -                  | 4                    | 4          |             |             |             |
| 42312BR1   | 7651956  | 3     | 06/20/2018      | 0.14         | Stafford             | 6                | 42                 | 7                    | 10         |             |             |             |
| 42447 F66  | 7668482  | 3     | 06/20/2018      | 0.25         | King George          | 3                | -                  | 0                    | 0          |             |             |             |
| 45497 F100 | 7707545  | 3     | 06/20/2018      | 0.12         | Prince William       | 2                | 1                  | 2                    | 4          |             |             |             |
| 45681 F21  | 10018250 | 3     | 06/20/2018      | 0.13         | Prince William       | 4                | -                  | 6                    | 6          |             |             |             |
| 42447CF256 | 10173631 | 3     | 06/21/2018      | 0.75         | King George          | 1                | 2                  | 2                    | 2          |             |             |             |
| 42447CF257 | 10173631 | 3     | 06/21/2018      | 1.49         | King George          | 1                | -                  | 4                    | 4          |             |             |             |
| 42771 F19  | 10125047 | 3     | 06/21/2018      | 1.52         | King George          | 6                | 20                 | 8                    | 11         |             |             |             |
| 47322 F75  | 7666032  | 3     | 06/21/2018      | 0.33         | Fauquier             | 2                | -                  | 0                    | 0          |             |             |             |
| 87376KR1   | 10097775 | 3     | 06/21/2018      | 1.58         | Louisa               | 11               | 9                  | 9                    | 11         |             |             |             |
| 06428 F335 | 7686173  | 3     | 06/22/2018      | 2.20         | New Kent             | 7                | -                  | 0                    | 0          |             |             |             |
| 41329 F36  | 7670912  | 3     | 06/25/2018      | 0.23         | Fairfax              | 7                | 62                 | 3                    | 8          |             |             |             |
| 41329 F37  | 7670912  | 3     | 06/25/2018      | 0.32         | Fairfax              | 22               | 29                 | 4                    | 5          |             |             |             |
| 41329 F60  | 7670912  | 3     | 06/25/2018      | 0.18         | Fairfax              | 11               | -                  | 3                    | 8          |             |             |             |
| 46430 F68  | 7697171  | 3     | 06/25/2018      | 0.22         | Fairfax              | 21               | 128                | 2                    | 5          |             |             |             |
| 47324 F23  | 7666056  | 3     | 06/25/2018      | 0.41         | Fauquier             | 4                | -                  | 0                    | 1          |             |             |             |
| 64811 F619 | 7659792  | 3     | 06/25/2018      | 0.62         | Mecklenburg          | 7                | 8                  | 5                    | 5          |             |             |             |
| 64811 F729 | 7659792  | 3     | 06/25/2018      | 0.83         | Lunenburg            | 1                | -                  | 4                    | 4          |             |             |             |
| 64812 F602 | 10113825 | 3     | 06/25/2018      | 0.65         | Mecklenburg          | 9                | -                  | 2                    | 2          |             |             |             |
| 02332IF85  | 10128335 | 3     | 06/26/2018      | 0.17         | Sussex               | 2                | -                  | 1                    | 2          |             |             |             |
| 02465 F6   | 10102665 | 3     | 06/26/2018      | 0.46         | Petersburg city      | 3                | -                  | 3                    | 3          |             |             |             |
| 02847 F107 | 7668874  | 3     | 06/26/2018      | 0.67         | Sussex               | 3                | 1                  | 9                    | 10         |             |             |             |
| 02875 F35  | 10125783 | 3     | 06/26/2018      | 0.30         | Dinwiddie            | 6                | -                  | 1                    | 3          |             |             |             |
| 03304 F371 | 7676837  | 3     | 06/26/2018      | 0.18         | Northumberland       | 1                | -                  | 0                    | 0          |             |             |             |
| 04333DF611 | 7667076  | 3     | 06/26/2018      | 0.08         | King William         | 2                | -                  | 3                    | 5          |             |             |             |
| 04397 F64  | 7693170  | 3     | 06/26/2018      | 0.25         | Gloucester           | 18               | -                  | 0                    | 0          |             |             |             |
| 04410 F154 | 7685272  | 3     | 06/26/2018      | 0.04         | Gloucester           | 1                | -                  | 0                    | 0          |             |             |             |
| 04410 F162 | 7685272  | 3     | 06/26/2018      | 0.10         | Gloucester           | 5                | -                  | 0                    | 0          |             |             |             |
| 04410 F179 | 7685272  | 3     | 06/26/2018      | 0.10         | Gloucester           | 1                | -                  | 0                    | 0          |             |             |             |
| 05323 F16  | 7665470  | 3     | 06/26/2018      | 0.29         | Powhatan             | 2                | -                  | 3                    | 5          |             |             |             |
| 23485 F944 | 10146370 | 3     | 06/26/2018      | 0.27         | Chesapeake city      | 28               | -                  | 0                    | 0          |             |             |             |
| 26455HF103 | 10125331 | 3     | 06/26/2018      | 0.43         | Suffolk city         | 5                | -                  | 4                    | 7          |             |             |             |
| 26455HF212 | 10125331 | 3     | 06/26/2018      | 0.10         | Suffolk city         | 1                | -                  | 0                    | 0          |             |             |             |

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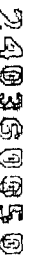
| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 26470 F302 | 10076757 | 3     | 06/26/2018      | 0.83         | Surry                | 16               | -                  | 4                    | 6          |                   |                   |                   |
| 26470LF1   | 10151366 | 3     | 06/26/2018      | 0.56         | Surry                | 12               | 7                  | 4                    | 9          |                   |                   |                   |
| 26795 F12  | 10116605 | 3     | 06/26/2018      | 1.03         | Portsmouth city      | 85               | -                  | 3                    | 6          |                   |                   |                   |
| 03305EF107 | 7678159  | 3     | 06/27/2018      | 0.12         | Northumberland       | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 06428PF4   | 10154882 | 3     | 06/27/2018      | 0.88         | New Kent             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 47393NR533 | 10026420 | 3     | 06/27/2018      | 0.98         | Fauquier             | 6                | 37                 | 1                    | 2          |                   |                   |                   |
| 63301KF501 | 10112304 | 3     | 06/27/2018      | 0.33         | Appomattox           | 23               | 6                  | 5                    | 6          |                   |                   |                   |
| 63308LF107 | 10112248 | 3     | 06/27/2018      | 0.38         | Nottoway             | 3                | -                  | 4                    | 4          |                   |                   |                   |
| 63308LF110 | 10112248 | 3     | 06/27/2018      | 1.04         | Nottoway             | 5                | -                  | 3                    | 7          |                   |                   |                   |
| 63310 F540 | 10093258 | 3     | 06/27/2018      | 0.25         | Prince Edward        | 4                | -                  | 5                    | 6          |                   |                   |                   |
| 63427 F444 | 10092288 | 3     | 06/27/2018      | 0.25         | Buckingham           | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 63427 F91  | 10092288 | 3     | 06/27/2018      | 1.04         | Buckingham           | 9                | 1                  | 4                    | 5          |                   |                   |                   |
| 63427QF275 | 10146559 | 3     | 06/27/2018      | 0.30         | Buckingham           | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 63711 F544 | 10090559 | 3     | 06/27/2018      | 0.46         | Cumberland           | 5                | -                  | 4                    | 8          |                   |                   |                   |
| 65497KF920 | 10136317 | 3     | 06/27/2018      | 0.44         | Halifax              | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 65911 F700 | 10158703 | 3     | 06/27/2018      | 0.58         | Halifax              | 1                | -                  | 7                    | 7          |                   |                   |                   |
| 86816 F4   | 10117837 | 3     | 06/27/2018      | 0.68         | Botetourt            | 4                | 2                  | 3                    | 4          |                   |                   |                   |
| 86840 F8   | 7712951  | 3     | 06/27/2018      | 0.41         | Bath                 | 5                | -                  | 3                    | 4          |                   |                   |                   |
| 02342 F209 | 10168394 | 3     | 06/28/2018      | 0.19         | Dinwiddie            | -                | -                  | 0                    | 2          |                   |                   |                   |
| 02802 F64  | 10168397 | 3     | 06/28/2018      | 0.19         | Petersburg city      | -                | -                  | 0                    | 1          |                   |                   |                   |
| 02871 F14  | 10168395 | 3     | 06/28/2018      | 0.14         | Chesterfield         | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 06431VF12  | 10045590 | 3     | 06/28/2018      | 1.03         | Hanover              | 5                | 10                 | 3                    | 5          |                   |                   |                   |
| 06431VF13  | 10045590 | 3     | 06/28/2018      | 0.44         | Hanover              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06431VF16  | 10045590 | 3     | 06/28/2018      | 0.33         | Hanover              | 1                | 6                  | 4                    | 4          |                   |                   |                   |
| 06431VF391 | 10045590 | 3     | 06/28/2018      | 0.07         | Hanover              | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 06431VF393 | 10045590 | 3     | 06/28/2018      | 0.08         | Hanover              | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06431VF394 | 10045590 | 3     | 06/28/2018      | 0.05         | Hanover              | 1                | -                  | 9                    | 9          |                   |                   |                   |
| 06431VF412 | 10045590 | 3     | 06/28/2018      | 0.18         | Hanover              | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 23394EF177 | 10142147 | 3     | 06/28/2018      | 0.20         | Chesapeake city      | 22               | -                  | 0                    | 0          |                   |                   |                   |
| 23394EF186 | 10142147 | 3     | 06/28/2018      | 0.09         | Chesapeake city      | 21               | -                  | 0                    | 0          |                   |                   |                   |
| 26334 F58  | 10046233 | 3     | 06/28/2018      | 0.27         | Chesapeake city      | 8                | -                  | 2                    | 3          |                   |                   |                   |
| 26340 F30  | 10125745 | 3     | 06/28/2018      | 0.14         | Portsmouth city      | 11               | -                  | 1                    | 2          |                   |                   |                   |
| 26456 F171 | 10157907 | 3     | 06/28/2018      | 0.39         | Suffolk city         | 11               | -                  | 3                    | 5          |                   |                   |                   |
| 26475 F314 | 10157943 | 3     | 06/28/2018      | 0.13         | Suffolk city         | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 26475 F315 | 10157943 | 3     | 06/28/2018      | 0.23         | Suffolk city         | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 48665AF11  | 10016868 | 3     | 06/28/2018      | 0.13         | Loudoun              | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 48665AF12  | 10016868 | 3     | 06/28/2018      | 0.32         | Loudoun              | 1                | 1                  | 3                    | 4          |                   |                   |                   |
| 48665AF13  | 10016868 | 3     | 06/28/2018      | 0.35         | Loudoun              | 2                | -                  | 3                    | 6          |                   |                   |                   |
| 48665AF519 | 10016868 | 3     | 06/28/2018      | 0.03         | Loudoun              | 1                | -                  | 1                    | 3          |                   |                   |                   |
| 48665AF585 | 10016868 | 3     | 06/28/2018      | 0.28         | Loudoun              | 1                | -                  | 3                    | 4          |                   |                   |                   |
| 48665AX517 | 10016868 | 3     | 06/28/2018      | 0.87         | Loudoun              | 1                | 11                 | 4                    | 7          |                   |                   |                   |
| 65497KF904 | 10136298 | 3     | 06/28/2018      | 0.58         | Halifax              | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 48666BF148 | 7682623  | 3     | 06/29/2018      | 0.05         | Loudoun              | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 48666BF149 | 7682623  | 3     | 06/29/2018      | 0.05         | Loudoun              | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 48666BF17  | 7682623  | 3     | 06/29/2018      | 0.18         | Loudoun              | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 48666BF18  | 7682623  | 3     | 06/29/2018      | 0.07         | Loudoun              | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 48666BF20  | 7682623  | 3     | 06/29/2018      | 0.09         | Loudoun              | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 48666BR187 | 7682623  | 3     | 06/29/2018      | 0.90         | Loudoun              | 8                | 41                 | 7                    | 12         |                   |                   |                   |
| 48666BX340 | 7682623  | 3     | 06/29/2018      | 0.48         | Loudoun              | 6                | 20                 | 5                    | 5          |                   |                   |                   |
| 81351 F174 | 10097781 | 3     | 06/30/2018      | 0.11         | Charlottesville city | -                | 5                  | 2                    | 2          |                   |                   |                   |
| 22432AF234 | 7706155  | 3     | 07/03/2018      | 0.22         | Newport News city    | 21               | -                  | 0                    | 1          |                   |                   |                   |
| 63711 F746 | 10127146 | 3     | 07/12/2018      | 0.46         | Cumberland           | 4                | -                  | 4                    | 5          |                   |                   |                   |
| 48719 F116 | 10066667 | 3     | 07/17/2018      | 0.29         | Fauquier             | 4                | -                  | 1                    | 1          |                   |                   |                   |
| 06342 F32  | 7701434  | 3     | 07/18/2018      | 0.23         | Hanover              | 19               | -                  | 0                    | 2          |                   |                   |                   |
| 06342 F35  | 7701434  | 3     | 07/18/2018      | 0.32         | Hanover              | 17               | -                  | 3                    | 7          |                   |                   |                   |
| 04346 F313 | 7710458  | 3     | 07/19/2018      | 0.60         | Mathews              | 13               | -                  | 3                    | 4          |                   |                   |                   |
| 22700 F135 | 10011153 | 3     | 07/19/2018      | 0.19         | Hampton city         | 15               | -                  | 4                    | 5          |                   |                   |                   |
| 66515 F533 | 10090561 | 3     | 07/19/2018      | 0.31         | Pittsylvania         | 8                | -                  | 4                    | 6          |                   |                   |                   |
| 03315EF310 | 10133446 | 3     | 07/20/2018      | 0.08         | Westmoreland         | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 01385 F29  | 10153680 | 3     | 07/24/2018      | 0.31         | Hanover              | 9                | -                  | 1                    | 2          |                   |                   |                   |
| 01385 F332 | 10125264 | 3     | 07/24/2018      | 0.03         | Hanover              | 12               | 99                 | 6                    | 6          |                   |                   |                   |
| 01385 F69  | 10125264 | 3     | 07/24/2018      | 0.31         | Hanover              | 6                | -                  | 1                    | 2          |                   |                   |                   |
| 01438 F173 | 10148895 | 3     | 07/24/2018      | 0.13         | Goochland            | 2                | -                  | 3                    | 4          |                   |                   |                   |
| 01438 F377 | 10113156 | 3     | 07/24/2018      | 0.11         | Hanover              | 1                | -                  | 1                    | 3          |                   |                   |                   |
| 02805 F55  | 10112506 | 3     | 07/24/2018      | 0.33         | Petersburg city      | 30               | -                  | 0                    | 0          |                   |                   |                   |
| 21749 F230 | 10108976 | 3     | 07/24/2018      | 0.13         | Norfolk city         | 15               | -                  | 5                    | 5          |                   |                   |                   |
| 26346 F215 | 10157916 | 3     | 07/24/2018      | 0.34         | Isle of Wight        | 5                | -                  | 6                    | 6          |                   |                   |                   |
| 26406HF134 | 10157922 | 3     | 07/24/2018      | 0.13         | Isle of Wight        | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 26952 F102 | 10157939 | 3     | 07/24/2018      | 0.91         | Isle of Wight        | 8                | -                  | 7                    | 8          |                   |                   |                   |
| 26994 F170 | 10157929 | 3     | 07/24/2018      | 0.13         | Franklin city        | 2                | -                  | 2                    | 2          |                   |                   |                   |

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| Device ID  | WMIS     | Phase | Conversion |      | Length<br>Miles     | County/City | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |        | Year 1 Post          | Year 2 Post          | Year 3 Post          |
|------------|----------|-------|------------|------|---------------------|-------------|---------------------|-----------------------|-------------------------------|--------|----------------------|----------------------|----------------------|
|            |          |       | Date       |      |                     |             |                     |                       | Prior to Conversion<br>Exc ME | Inc ME | Conversion<br>Events | Conversion<br>Events | Conversion<br>Events |
| 48322TF420 | 7673105  | 3     | 07/24/2018 | 0.33 | Fauquier            | 1           | 10                  | 2                     |                               | 2      |                      |                      |                      |
| 48442BF41  | 10035604 | 3     | 07/24/2018 | 0.36 | Loudoun             | 1           | 1                   | 3                     |                               | 6      |                      |                      |                      |
| 87363CF62  | 10001365 | 3     | 07/25/2018 | 0.30 | Culpeper            | 8           | 11                  | 3                     |                               | 9      |                      |                      |                      |
| 28429 F169 | 10144176 | 3     | 07/26/2018 | 0.11 | New Kent            | 2           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 81382MF1   | 7678271  | 3     | 07/27/2018 | 0.42 | Albemarle           | 2           | 1                   | 1                     |                               | 3      |                      |                      |                      |
| 81382MF460 | 7678271  | 3     | 07/27/2018 | 0.13 | Albemarle           | 1           | -                   | 1                     |                               | 1      |                      |                      |                      |
| 81382MF72  | 7678271  | 3     | 07/27/2018 | 0.02 | Albemarle           | -           | 5                   | 0                     |                               | 0      |                      |                      |                      |
| 81382MR1   | 7678271  | 3     | 07/27/2018 | 0.83 | Albemarle           | 6           | 111                 | 1                     |                               | 4      |                      |                      |                      |
| 06345 F134 | 10006013 | 3     | 07/30/2018 | 0.23 | Richmond city       | 42          | -                   | 4                     |                               | 6      |                      |                      |                      |
| 42342 F215 | 7678742  | 3     | 07/30/2018 | 0.27 | King George         | -           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 03304 F18  | 7676871  | 3     | 07/31/2018 | 0.10 | Northumberland      | 2           | -                   | 7                     |                               | 7      |                      |                      |                      |
| 42447 F140 | 10038612 | 3     | 07/31/2018 | 0.25 | King George         | 4           | 48                  | 0                     |                               | 0      |                      |                      |                      |
| 42447GR148 | 10038612 | 3     | 07/31/2018 | 0.74 | King George         | 5           | 36                  | 3                     |                               | 4      |                      |                      |                      |
| 47322 F73  | 7645774  | 3     | 07/31/2018 | 0.76 | Fauquier            | 1           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 81382 F170 | 7676156  | 3     | 07/31/2018 | 0.10 | Albemarle           | 3           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 81382 F171 | 7678278  | 3     | 07/31/2018 | 0.05 | Albemarle           | -           | 43                  | 0                     |                               | 0      |                      |                      |                      |
| 81382 F179 | 7676156  | 3     | 07/31/2018 | 0.09 | Albemarle           | 2           | -                   | 1                     |                               | 2      |                      |                      |                      |
| 81382 F182 | 7676156  | 3     | 07/31/2018 | 0.02 | Albemarle           | 1           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 81382 F359 | 7676156  | 3     | 07/31/2018 | 0.18 | Albemarle           | 1           | 139                 | 0                     |                               | 0      |                      |                      |                      |
| 81382 R357 | 7676156  | 3     | 07/31/2018 | 0.04 | Albemarle           | 1           | 306                 | 3                     |                               | 3      |                      |                      |                      |
| 81382 X222 | 7676156  | 3     | 07/31/2018 | 0.71 | Albemarle           | 9           | 231                 | 4                     |                               | 8      |                      |                      |                      |
| 81382LF1   | 7678278  | 3     | 07/31/2018 | 0.13 | Albemarle           | 1           | 1                   | 0                     |                               | 1      |                      |                      |                      |
| 81382LF256 | 7678278  | 3     | 07/31/2018 | 0.96 | Albemarle           | 5           | 4                   | 3                     |                               | 4      |                      |                      |                      |
| 81382LF5   | 7678278  | 3     | 07/31/2018 | 0.08 | Albemarle           | 1           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 81382LF59  | 7678278  | 3     | 07/31/2018 | 0.77 | Albemarle           | 5           | 13                  | 11                    |                               | 12     |                      |                      |                      |
| 81382LF6   | 7678278  | 3     | 07/31/2018 | 0.12 | Albemarle           | 1           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 81382LF63  | 7678278  | 3     | 07/31/2018 | 0.29 | Albemarle           | 3           | -                   | 0                     |                               | 1      |                      |                      |                      |
| 81382LR1   | 7678278  | 3     | 07/31/2018 | 0.78 | Albemarle           | 12          | 31                  | 3                     |                               | 4      |                      |                      |                      |
| 81382LX258 | 7678278  | 3     | 07/31/2018 | 0.19 | Albemarle           | 2           | -                   | 1                     |                               | 1      |                      |                      |                      |
| 63701 D7   | 10131005 | 3     | 08/01/2018 | 0.14 | Prince Edward       | 3           | 18                  | 0                     |                               | 0      |                      |                      |                      |
| 63701 F760 | 10131005 | 3     | 08/01/2018 | 0.37 | Prince Edward       | 11          | -                   | 2                     |                               | 4      |                      |                      |                      |
| 65497EF506 | 10157225 | 3     | 08/02/2018 | 0.40 | Halifax             | 2           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 65497EF519 | 10157207 | 3     | 08/02/2018 | 0.19 | Halifax             | 3           | -                   | 1                     |                               | 1      |                      |                      |                      |
| 65497EF421 | 10153001 | 3     | 08/07/2018 | 0.57 | Halifax             | 4           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 43963 F48  | 7687200  | 3     | 08/08/2018 | 0.20 | Fairfax             | 10          | 45                  | 2                     |                               | 3      |                      |                      |                      |
| 84345CF104 | 10157079 | 3     | 08/11/2018 | 0.92 | Shenandoah          | 4           | -                   | 6                     |                               | 6      |                      |                      |                      |
| 46430 F77  | 10074524 | 3     | 08/13/2018 | 0.18 | Fairfax             | 14          | -                   | 7                     |                               | 11     |                      |                      |                      |
| 66401 F506 | 10158705 | 3     | 08/14/2018 | 0.15 | Campbell            | 1           | -                   | 2                     |                               | 4      |                      |                      |                      |
| 22415 F110 | 7688347  | 3     | 08/16/2018 | 0.40 | Poquoson city       | 9           | 2                   | 0                     |                               | 1      |                      |                      |                      |
| 48719KF52  | 10041180 | 3     | 08/16/2018 | 0.86 | Clarke              | 2           | -                   | 18                    |                               | 21     |                      |                      |                      |
| 65936 F60  | 10099069 | 3     | 08/16/2018 | 0.83 | Mecklenburg         | 10          | -                   | 8                     |                               | 9      |                      |                      |                      |
| 21381 F245 | 10156809 | 3     | 08/20/2018 | 0.35 | Norfolk city        | 55          | 7                   | 5                     |                               | 7      |                      |                      |                      |
| 21381 F27  | 10156809 | 3     | 08/20/2018 | 0.03 | Norfolk city        | 9           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 23354AF224 | 10140391 | 3     | 08/20/2018 | 0.71 | Chesapeake city     | 16          | 3                   | 0                     |                               | 0      |                      |                      |                      |
| 23354AF275 | 10140391 | 3     | 08/20/2018 | 0.07 | Chesapeake city     | 2           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 23375 F494 | 10148750 | 3     | 08/20/2018 | 0.30 | Chesapeake city     | 19          | -                   | 4                     |                               | 5      |                      |                      |                      |
| 23394EF176 | 10134073 | 3     | 08/20/2018 | 0.13 | Chesapeake city     | 19          | -                   | 0                     |                               | 0      |                      |                      |                      |
| 25447 F245 | 7683088  | 3     | 08/20/2018 | 0.42 | Virginia Beach city | 9           | -                   | 2                     |                               | 4      |                      |                      |                      |
| 65953 F580 | 10136173 | 3     | 08/20/2018 | 0.56 | Charlotte           | 2           | -                   | 5                     |                               | 7      |                      |                      |                      |
| 87376PF174 | 10108293 | 3     | 08/20/2018 | 0.77 | Louisa              | -           | 8                   | 2                     |                               | 2      |                      |                      |                      |
| 87376PF175 | 10108293 | 3     | 08/20/2018 | 1.14 | Louisa              | 2           | 4                   | 3                     |                               | 4      |                      |                      |                      |
| 87376PF182 | 10108293 | 3     | 08/20/2018 | 1.31 | Louisa              | 3           | 8                   | 9                     |                               | 15     |                      |                      |                      |
| 87376PF199 | 10108293 | 3     | 08/20/2018 | 0.49 | Louisa              | -           | 10                  | 0                     |                               | 2      |                      |                      |                      |
| 03367EF196 | 7677843  | 3     | 08/21/2018 | 0.51 | Lancaster           | 2           | 6                   | 3                     |                               | 4      |                      |                      |                      |
| 06431 F433 | 10006009 | 3     | 08/21/2018 | 0.08 | Hanover             | 1           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 06431 F6   | 10006009 | 3     | 08/21/2018 | 0.15 | Hanover             | 4           | 9                   | 5                     |                               | 9      |                      |                      |                      |
| 06431 F8   | 10006009 | 3     | 08/21/2018 | 0.61 | Hanover             | 4           | 2                   | 3                     |                               | 4      |                      |                      |                      |
| 47699DF542 | 7714459  | 3     | 08/21/2018 | 1.10 | Fauquier            | 3           | 4                   | 1                     |                               | 2      |                      |                      |                      |
| 02332 F60  | 10128355 | 3     | 08/22/2018 | 0.09 | Sussex              | 2           | -                   | 1                     |                               | 1      |                      |                      |                      |
| 02830 F13  | 10152239 | 3     | 08/22/2018 | 0.20 | Petersburg city     | 1           | -                   | 0                     |                               | 1      |                      |                      |                      |
| 03631 F37  | 7706250  | 3     | 08/22/2018 | 0.40 | Lancaster           | 7           | -                   | 3                     |                               | 3      |                      |                      |                      |
| 05568 F44  | 10052447 | 3     | 08/22/2018 | 0.41 | Chesterfield        | 17          | 25                  | 3                     |                               | 8      |                      |                      |                      |
| 42481 F258 | 10124686 | 3     | 08/22/2018 | 0.46 | Stafford            | 5           | 3                   | 3                     |                               | 5      |                      |                      |                      |
| 63309EF509 | 10146630 | 3     | 08/22/2018 | 0.43 | Buckingham          | 1           | -                   | 6                     |                               | 6      |                      |                      |                      |
| 01327 F202 | 10153653 | 3     | 08/23/2018 | 0.22 | Henrico             | 3           | -                   | 0                     |                               | 2      |                      |                      |                      |
| 03631 F51  | 7706595  | 3     | 08/23/2018 | 0.40 | Lancaster           | 5           | 12                  | 0                     |                               | 0      |                      |                      |                      |
| 03631 F61  | 7706595  | 3     | 08/23/2018 | 0.27 | Lancaster           | 2           | -                   | 3                     |                               | 5      |                      |                      |                      |
| 23325EF76  | 10155664 | 3     | 08/23/2018 | 0.35 | Chesapeake city     | 5           | -                   | 1                     |                               | 5      |                      |                      |                      |
| 63602 F12  | 10130943 | 3     | 08/23/2018 | 0.68 | Nottoway            | -           | -                   | 0                     |                               | 0      |                      |                      |                      |
| 63602 F39  | 10130943 | 3     | 08/23/2018 | 0.27 | Nottoway            | 1           | -                   | 1                     |                               | 1      |                      |                      |                      |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count                |                   | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------------|-------------------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion Exc ME | Conversion Inc ME |                               |                               |                               |
| 63602 F44  | 10130943 | 3     | 08/23/2018      | 0.32         | Nottoway             | 3                | -                  | 5                          | 6                 |                               |                               |                               |
| 63602 F45  | 10130943 | 3     | 08/23/2018      | 0.61         | Nottoway             | 2                | -                  | 5                          | 5                 |                               |                               |                               |
| 63602 F527 | 10130943 | 3     | 08/23/2018      | 0.63         | Nottoway             | 1                | 4                  | 1                          | 3                 |                               |                               |                               |
| 28460EF126 | 7674122  | 3     | 08/24/2018      | 0.92         | Charles City         | 5                | -                  | 0                          | 0                 |                               |                               |                               |
| 28460EF19  | 7674122  | 3     | 08/24/2018      | 2.65         | Charles City         | 7                | 8                  | 0                          | 0                 |                               |                               |                               |
| 28460EF33  | 7674122  | 3     | 08/24/2018      | 0.24         | Charles City         | 2                | 5                  | 0                          | 0                 |                               |                               |                               |
| 02313GF14  | 10131731 | 3     | 08/26/2018      | 0.29         | Hopewell city        | 1                | -                  | 1                          | 1                 |                               |                               |                               |
| 02355 F211 | 10152904 | 3     | 08/26/2018      | 0.20         | Petersburg city      | 1                | -                  | 1                          | 3                 |                               |                               |                               |
| 05323 F123 | 7694008  | 3     | 08/27/2018      | 0.90         | Powhatan             | 2                | 34                 | 4                          | 10                |                               |                               |                               |
| 05323 F246 | 7694008  | 3     | 08/27/2018      | 0.51         | Powhatan             | 2                | -                  | 3                          | 4                 |                               |                               |                               |
| 46364AF3   | 10002751 | 3     | 08/27/2018      | 0.12         | Fairfax              | 12               | -                  | 1                          | 1                 |                               |                               |                               |
| 46364AF91  | 10002751 | 3     | 08/27/2018      | 0.19         | Fairfax              | 9                | -                  | 0                          | 2                 |                               |                               |                               |
| 82355DF145 | 10021603 | 3     | 08/27/2018      | 0.96         | Rockingham           | 5                | -                  | 10                         | 10                |                               |                               |                               |
| 82355DF69  | 10021603 | 3     | 08/27/2018      | 0.78         | Rockingham           | 4                | 3                  | 0                          | 1                 |                               |                               |                               |
| 87303CF1   | 7685499  | 3     | 08/27/2018      | 0.43         | Orange               | 7                | -                  | 0                          | 2                 |                               |                               |                               |
| 87303CF195 | 7685499  | 3     | 08/27/2018      | 0.17         | Louisa               | 3                | 29                 | 2                          | 2                 |                               |                               |                               |
| 87303CF2   | 7685499  | 3     | 08/27/2018      | 1.01         | Orange               | 4                | 34                 | 6                          | 11                |                               |                               |                               |
| 87303CF3   | 7685499  | 3     | 08/27/2018      | 0.16         | Orange               | 1                | -                  | 2                          | 2                 |                               |                               |                               |
| 87303CF82  | 7685499  | 3     | 08/27/2018      | 0.93         | Orange               | 8                | 46                 | 4                          | 4                 |                               |                               |                               |
| 41881 F51  | 10115322 | 3     | 08/28/2018      | 0.18         | Fairfax              | 6                | 16                 | 1                          | 4                 |                               |                               |                               |
| 48610 F534 | 10123184 | 3     | 08/28/2018      | 0.13         | Clarke               | 1                | -                  | 3                          | 3                 |                               |                               |                               |
| 06385IR169 | 10043381 | 3     | 08/29/2018      | 0.64         | Hanover              | 6                | 3                  | 0                          | 0                 |                               |                               |                               |
| 06461 F16  | 7666892  | 3     | 08/29/2018      | 0.46         | New Kent             | 9                | -                  | 4                          | 7                 |                               |                               |                               |
| 22705 F32  | 10149167 | 3     | 08/29/2018      | 0.22         | York                 | 21               | -                  | 4                          | 4                 |                               |                               |                               |
| 41847 F20  | 7700379  | 3     | 08/29/2018      | 0.24         | Falls Church city    | 9                | 8                  | 4                          | 6                 |                               |                               |                               |
| 41847 F21  | 7700379  | 3     | 08/29/2018      | 0.21         | Falls Church city    | 23               | 24                 | 4                          | 7                 |                               |                               |                               |
| 41847 F23  | 7700379  | 3     | 08/29/2018      | 0.17         | Falls Church city    | 12               | 12                 | 3                          | 4                 |                               |                               |                               |
| 41847 F41  | 7700379  | 3     | 08/29/2018      | 0.09         | Falls Church city    | 12               | -                  | 3                          | 4                 |                               |                               |                               |
| 47719 F150 | 10040500 | 3     | 08/29/2018      | 0.89         | Fauquier             | 5                | 9                  | 0                          | 0                 |                               |                               |                               |
| 47719 F413 | 10040500 | 3     | 08/29/2018      | 0.10         | Fauquier             | 1                | -                  | 0                          | 0                 |                               |                               |                               |
| 47719 F621 | 10040500 | 3     | 08/29/2018      | 0.12         | Fauquier             | 2                | -                  | 0                          | 0                 |                               |                               |                               |
| 81305DF414 | 7684742  | 3     | 08/29/2018      | 1.54         | Albemarle            | 24               | 2                  | 7                          | 9                 |                               |                               |                               |
| 81351 F335 | 7691468  | 3     | 08/29/2018      | 0.42         | Albemarle            | 9                | 1                  | 4                          | 5                 |                               |                               |                               |
| 81366GF136 | 10136246 | 3     | 08/29/2018      | 1.11         | Charlottesville city | 3                | -                  | 8                          | 16                |                               |                               |                               |
| 81368MF612 | 10136246 | 3     | 08/29/2018      | 0.07         | Albemarle            | 3                | -                  | 0                          | 0                 |                               |                               |                               |
| 02355 F223 | 10152907 | 3     | 08/30/2018      | 1.08         | Petersburg city      | 1                | -                  | 2                          | 3                 |                               |                               |                               |
| 42765KF240 | 10106666 | 3     | 08/30/2018      | 0.28         | Stafford             | 2                | -                  | 3                          | 4                 |                               |                               |                               |
| 47699 F247 | 10028332 | 3     | 08/30/2018      | 0.32         | Fauquier             | 1                | -                  | 1                          | 2                 |                               |                               |                               |
| 48666RF180 | 10120278 | 3     | 08/30/2018      | 0.59         | Loudoun              | 7                | -                  | 9                          | 10                |                               |                               |                               |
| 42342 F180 | 10131056 | 3     | 09/06/2018      | 0.11         | King George          | 3                | -                  | 1                          | 4                 |                               |                               |                               |
| 42662 F131 | 10124722 | 3     | 09/06/2018      | 0.14         | Stafford             | 9                | -                  | 1                          | 2                 |                               |                               |                               |
| 46404 F151 | 7708464  | 3     | 09/10/2018      | 0.29         | Fairfax              | 23               | -                  | 1                          | 2                 |                               |                               |                               |
| 46404 F152 | 7708464  | 3     | 09/10/2018      | 0.14         | Fairfax              | 16               | -                  | 1                          | 3                 |                               |                               |                               |
| 46404 F70  | 7708464  | 3     | 09/10/2018      | 0.28         | Fairfax              | 17               | 39                 | 7                          | 10                |                               |                               |                               |
| 63309SF452 | 10127161 | 3     | 09/10/2018      | 0.55         | Buckingham           | 5                | -                  | 4                          | 4                 |                               |                               |                               |
| 66404AF585 | 10151074 | 3     | 09/10/2018      | 0.52         | Halifax              | 1                | -                  | 6                          | 6                 |                               |                               |                               |
| 66404CF60  | 10146673 | 3     | 09/10/2018      | 0.75         | Halifax              | 6                | 8                  | 4                          | 7                 |                               |                               |                               |
| 63427WF310 | 10166212 | 3     | 09/14/2018      | 0.36         | Buckingham           | 1                | -                  | 1                          | 1                 |                               |                               |                               |
| 01362 F12  | 10100686 | 3     | 09/17/2018      | 0.56         | Henrico              | 27               | -                  | 7                          | 13                |                               |                               |                               |
| 01534 F27  | 10130647 | 3     | 09/17/2018      | 0.17         | Henrico              | 21               | -                  | 7                          | 14                |                               |                               |                               |
| 02813 F1   | 10152235 | 3     | 09/17/2018      | 0.29         | Prince George        | 4                | -                  | 2                          | 2                 |                               |                               |                               |
| 01438 F368 | 10139265 | 3     | 09/18/2018      | 0.18         | Hanover              | 4                | -                  | 1                          | 3                 |                               |                               |                               |
| 02313 F141 | 10154489 | 3     | 09/18/2018      | 0.24         | Hopewell city        | 1                | -                  | 4                          | 5                 |                               |                               |                               |
| 02332AF212 | 10149139 | 3     | 09/18/2018      | 0.27         | Sussex               | 2                | -                  | 2                          | 3                 |                               |                               |                               |
| 01344PF100 | 10130638 | 3     | 09/19/2018      | 0.30         | Henrico              | 65               | -                  | 6                          | 8                 |                               |                               |                               |
| 01344PF104 | 10130638 | 3     | 09/19/2018      | 0.15         | Henrico              | 11               | -                  | 1                          | 4                 |                               |                               |                               |
| 01423 F16  | 10149860 | 3     | 09/20/2018      | 0.29         | Henrico              | 5                | -                  | 2                          | 7                 |                               |                               |                               |
| 01480KF76  | 7678717  | 3     | 09/20/2018      | 0.25         | Henrico              | 2                | 1                  | 1                          | 5                 |                               |                               |                               |
| 02333 F256 | 10128361 | 3     | 09/20/2018      | 0.25         | Petersburg city      | 33               | 8                  | 4                          | 6                 |                               |                               |                               |
| 06301 F386 | 7713030  | 3     | 09/20/2018      | 0.12         | Hanover              | 5                | -                  | 0                          | 1                 |                               |                               |                               |
| 06301 F387 | 7713030  | 3     | 09/20/2018      | 0.16         | Hanover              | 4                | -                  | 3                          | 7                 |                               |                               |                               |
| 06301HF363 | 10161778 | 3     | 09/20/2018      | 0.35         | Hanover              | 8                | -                  | 3                          | 5                 |                               |                               |                               |
| 06301HF364 | 10161778 | 3     | 09/20/2018      | 0.20         | Hanover              | 1                | 23                 | 1                          | 3                 |                               |                               |                               |
| 64892 F549 | 10172957 | 3     | 09/21/2018      | 0.70         | Mecklenburg          | 3                | -                  | 4                          | 7                 |                               |                               |                               |
| 22700 F117 | 7697618  | 3     | 09/24/2018      | 0.13         | Hampton city         | 12               | -                  | 0                          | 0                 |                               |                               |                               |
| 22700 F154 | 7697618  | 3     | 09/24/2018      | 0.04         | Hampton city         | 1                | -                  | 3                          | 3                 |                               |                               |                               |
| 02332LF315 | 10148453 | 3     | 09/25/2018      | 0.39         | Sussex               | 4                | -                  | 0                          | 0                 |                               |                               |                               |
| 21352 F410 | 10162632 | 3     | 09/25/2018      | 0.26         | Norfolk city         | 19               | -                  | 0                          | 0                 |                               |                               |                               |
| 23325 F447 | 10140436 | 3     | 09/25/2018      | 0.08         | Chesapeake city      | 1                | -                  | 1                          | 1                 |                               |                               |                               |
| 25452DF185 | 10137109 | 3     | 09/25/2018      | 0.09         | Virginia Beach city  | 1                | -                  | 0                          | 2                 |                               |                               |                               |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count         |            |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|---------------------|------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion | Conversion | Conversion | Conversion  | Conversion  | Conversion  |
|            |          |       |                 |              |                     |                  |                    | Exc ME              | Inc ME     | Events     | Events      | Events      |             |
| 66404 F541 | 10162976 | 3     | 09/26/2018      | 0.37         | Halifax             | 2                | -                  | 3                   | 5          |            |             |             |             |
| 81339BF203 | 10157703 | 3     | 09/26/2018      | 0.21         | Albemarle           | 4                | -                  | 10                  | 10         |            |             |             |             |
| 02333 F59  | 10148470 | 3     | 09/27/2018      | 0.08         | Petersburg city     | 4                | -                  | 2                   | 3          |            |             |             |             |
| 05611 F167 | 10069623 | 3     | 09/27/2018      | 0.06         | Richmond city       | 8                | -                  | 0                   | 0          |            |             |             |             |
| 05611 F169 | 10069623 | 3     | 09/27/2018      | 0.25         | Richmond city       | 18               | -                  | 0                   | 0          |            |             |             |             |
| 05611 F18  | 10069623 | 3     | 09/27/2018      | 0.20         | Chesterfield        | 19               | -                  | 4                   | 5          |            |             |             |             |
| 05611 F19  | 10069623 | 3     | 09/27/2018      | 0.20         | Chesterfield        | 9                | -                  | 13                  | 15         |            |             |             |             |
| 22340 F114 | 10154273 | 3     | 09/27/2018      | 0.51         | Hampton city        | 2                | 2                  | 3                   | 8          |            |             |             |             |
| 41336 F80  | 7691491  | 3     | 09/27/2018      | 0.22         | Arlington           | 24               | -                  | 2                   | 2          |            |             |             |             |
| 42407 F440 | 10124675 | 3     | 09/27/2018      | 0.20         | Stafford            | 5                | -                  | 4                   | 6          |            |             |             |             |
| 42495FF225 | 10131050 | 3     | 09/27/2018      | 0.21         | Spotsylvania        | 4                | -                  | 2                   | 2          |            |             |             |             |
| 45403 F28  | 10105990 | 3     | 09/27/2018      | 0.66         | Prince William      | 6                | -                  | 7                   | 7          |            |             |             |             |
| 46964 F32  | 7675808  | 3     | 09/27/2018      | 0.20         | Fairfax             | 23               | -                  | 0                   | 0          |            |             |             |             |
| 46964 F5   | 7675808  | 3     | 09/27/2018      | 0.28         | Fairfax             | 27               | 62                 | 1                   | 6          |            |             |             |             |
| 46964 F50  | 7675808  | 3     | 09/27/2018      | 0.31         | Fairfax             | 29               | -                  | 1                   | 1          |            |             |             |             |
| 46964 F51  | 7675808  | 3     | 09/27/2018      | 0.13         | Fairfax             | 10               | -                  | 1                   | 1          |            |             |             |             |
| 05611 F40  | 10077517 | 3     | 09/28/2018      | 0.24         | Chesterfield        | 26               | -                  | 12                  | 17         |            |             |             |             |
| 05611 F41  | 10077517 | 3     | 09/28/2018      | 0.27         | Chesterfield        | 12               | -                  | 15                  | 18         |            |             |             |             |
| 42447GF191 | 10107572 | 3     | 09/28/2018      | 0.49         | King George         | 2                | 3                  | 0                   | 0          |            |             |             |             |
| 42447GF192 | 10107572 | 3     | 09/28/2018      | 0.31         | King George         | 3                | -                  | 0                   | 0          |            |             |             |             |
| 42449CF58  | 10107572 | 3     | 09/28/2018      | 0.95         | King George         | 2                | 7                  | 3                   | 3          |            |             |             |             |
| 42449CF59  | 10107572 | 3     | 09/28/2018      | 0.19         | King George         | 1                | -                  | 0                   | 0          |            |             |             |             |
| 45337 F388 | 10082494 | 3     | 09/28/2018      | 0.37         | Prince William      | 6                | -                  | 0                   | 0          |            |             |             |             |
| 48719KF14  | 10092709 | 3     | 09/28/2018      | 1.07         | Fauquier            | -                | 27                 | 9                   | 15         |            |             |             |             |
| 48719KF26  | 10092709 | 3     | 09/28/2018      | 0.44         | Fauquier            | 2                | 42                 | 3                   | 5          |            |             |             |             |
| 48719KF27  | 10092709 | 3     | 09/28/2018      | 0.20         | Fauquier            | 1                | -                  | 0                   | 1          |            |             |             |             |
| 48719KF43  | 10092709 | 3     | 09/28/2018      | 1.10         | Fauquier            | 2                | 3                  | 1                   | 1          |            |             |             |             |
| 48719KF44  | 10092709 | 3     | 09/28/2018      | 0.40         | Fauquier            | 4                | -                  | 8                   | 10         |            |             |             |             |
| 48719KF798 | 10092709 | 3     | 09/28/2018      | 0.49         | Fauquier            | 11               | -                  | 0                   | 0          |            |             |             |             |
| 81335 F34  | 10126172 | 3     | 09/28/2018      | 0.34         | Albemarle           | 2                | 5                  | 0                   | 0          |            |             |             |             |
| 25377 F127 | 10120575 | 3     | 10/02/2018      | 0.28         | Virginia Beach city | 36               | -                  | 3                   | 6          |            |             |             |             |
| 22343 F141 | 7699727  | 3     | 10/03/2018      | 0.70         | Hampton city        | 6                | 3                  | 1                   | 3          |            |             |             |             |
| 22343 F30  | 7699727  | 3     | 10/03/2018      | 0.03         | Hampton city        | 1                | -                  | 0                   | 0          |            |             |             |             |
| 65911 F44  | 10166232 | 3     | 10/04/2018      | 0.47         | Halifax             | 1                | -                  | 7                   | 7          |            |             |             |             |
| 65953 F547 | 10136326 | 3     | 10/04/2018      | 0.61         | Charlotte           | 2                | -                  | 9                   | 10         |            |             |             |             |
| 01385BF280 | 10141341 | 3     | 10/08/2018      | 0.12         | Hanover             | 2                | -                  | 1                   | 2          |            |             |             |             |
| 02331HF67  | 10102663 | 3     | 10/08/2018      | 0.23         | Greensville         | 2                | -                  | 2                   | 3          |            |             |             |             |
| 02332CF84  | 10148429 | 3     | 10/08/2018      | 0.20         | Sussex              | 1                | -                  | 0                   | 2          |            |             |             |             |
| 03367DF570 | 10133468 | 3     | 10/08/2018      | 0.55         | Lancaster           | 1                | 3                  | 0                   | 0          |            |             |             |             |
| 06301 F180 | 10010026 | 3     | 10/08/2018      | 0.65         | Hanover             | 47               | -                  | 9                   | 14         |            |             |             |             |
| 06301 F227 | 10010026 | 3     | 10/08/2018      | 0.82         | Hanover             | 23               | 10                 | 14                  | 22         |            |             |             |             |
| 06301 F470 | 10010026 | 3     | 10/08/2018      | 0.11         | Hanover             | 4                | -                  | 1                   | 2          |            |             |             |             |
| 06301 F473 | 10010026 | 3     | 10/08/2018      | 0.10         | Hanover             | 6                | -                  | 1                   | 1          |            |             |             |             |
| 06301 F77  | 10010026 | 3     | 10/08/2018      | 0.35         | Hanover             | 27               | -                  | 1                   | 1          |            |             |             |             |
| 06301 F86  | 10010026 | 3     | 10/08/2018      | 0.22         | Hanover             | 18               | -                  | 1                   | 3          |            |             |             |             |
| 05313 F55  | 7668770  | 3     | 10/09/2018      | 0.11         | Chesterfield        | 4                | -                  | 6                   | 7          |            |             |             |             |
| 05313 F66  | 7668770  | 3     | 10/09/2018      | 0.08         | Chesterfield        | 1                | -                  | 0                   | 0          |            |             |             |             |
| 05313 F8   | 7668770  | 3     | 10/09/2018      | 0.19         | Chesterfield        | 6                | 5                  | 3                   | 4          |            |             |             |             |
| 47322EF366 | 10187732 | 3     | 10/15/2018      | 0.10         | Fauquier            | 5                | -                  | 0                   | 0          |            |             |             |             |
| 02332LF306 | 10148447 | 3     | 10/16/2018      | 0.09         | Sussex              | 1                | -                  | 0                   | 0          |            |             |             |             |
| 02332 F31  | 10128350 | 3     | 10/17/2018      | 0.10         | Sussex              | 1                | -                  | 1                   | 2          |            |             |             |             |
| 81382 F40  | 10136258 | 3     | 10/18/2018      | 0.21         | Albemarle           | 6                | 7                  | 2                   | 6          |            |             |             |             |
| 81382 F464 | 10136258 | 3     | 10/18/2018      | 0.12         | Albemarle           | 1                | 87                 | 0                   | 0          |            |             |             |             |
| 87376 F194 | 10125627 | 3     | 10/18/2018      | 0.06         | Louisa              | -                | 10                 | 0                   | 0          |            |             |             |             |
| 87376BF178 | 10125627 | 3     | 10/18/2018      | 2.30         | Louisa              | 10               | 1                  | 15                  | 20         |            |             |             |             |
| 06430 F15  | 10110892 | 3     | 10/24/2018      | 0.59         | Hanover             | 7                | -                  | 0                   | 0          |            |             |             |             |
| 06430 F16  | 10110900 | 3     | 10/24/2018      | 0.22         | Hanover             | 2                | -                  | 1                   | 3          |            |             |             |             |
| 06430 F71  | 10110892 | 3     | 10/24/2018      | 0.15         | Hanover             | 1                | -                  | 1                   | 4          |            |             |             |             |
| 42340 F90  | 10131053 | 3     | 10/24/2018      | 0.17         | Stafford            | 3                | -                  | 2                   | 3          |            |             |             |             |
| 42765 F266 | 10131053 | 3     | 10/24/2018      | 0.05         | Stafford            | 4                | 3                  | 1                   | 1          |            |             |             |             |
| 47322XF585 | 10042193 | 3     | 10/24/2018      | 1.03         | Fauquier            | 4                | 25                 | 0                   | 0          |            |             |             |             |
| 47322XF590 | 10042193 | 3     | 10/24/2018      | 0.06         | Fauquier            | -                | 3                  | 0                   | 0          |            |             |             |             |
| 03350BF168 | 7694143  | 3     | 10/25/2018      | 0.32         | Essex               | 1                | 1                  | 0                   | 1          |            |             |             |             |
| 03350BF169 | 7694143  | 3     | 10/25/2018      | 0.89         | Essex               | 22               | 10                 | 8                   | 10         |            |             |             |             |
| 03350BF38  | 7694143  | 3     | 10/25/2018      | 0.27         | Essex               | 1                | -                  | 3                   | 3          |            |             |             |             |
| 03350BF93  | 7694143  | 3     | 10/25/2018      | 0.48         | Essex               | 9                | -                  | 2                   | 2          |            |             |             |             |
| 06301LF12  | 10149079 | 3     | 10/25/2018      | 0.52         | New Kent            | 2                | 3                  | 2                   | 4          |            |             |             |             |
| 25328AF21  | 10165722 | 3     | 10/25/2018      | 0.35         | Virginia Beach city | 11               | 9                  | 1                   | 2          |            |             |             |             |
| 48666 F235 | 10045620 | 3     | 10/25/2018      | 0.18         | Loudoun             | 6                | 1                  | 4                   | 5          |            |             |             |             |
| 48666 F328 | 10045620 | 3     | 10/25/2018      | 0.06         | Loudoun             | 1                | -                  | 0                   | 0          |            |             |             |             |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count                |  |  |  |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------------|--|--|--|
|            |          |       |                 |              |                     |                  |                    | Prior to-Conversion Exc ME | Year 1 Post Conversion Conversion Events | Year 2 Post Conversion Conversion Events | Year 3 Post Conversion Conversion Events |
| 82356 F117 | 10156956 | 3     | 10/25/2018      | 0.14         | Harrisonburg city   | 3                | 3                  | 3                          | 3  |  |  |
| 82356 F340 | 10156956 | 3     | 10/25/2018      | 0.32         | Harrisonburg city   | 3                | -                  | 4                          | 5  |  |  |
| 45380DF873 | 10158738 | 3     | 10/26/2018      | 0.08         | Prince William      | 1                | -                  | 0                          | 0  |  |  |
| 03350BF158 | 7694510  | 3     | 10/29/2018      | 0.63         | Essex               | 8                | 5                  | 4                          | 4  |  |  |
| 06316 F201 | 7667456  | 3     | 10/29/2018      | 0.61         | Henrico             | 4                | -                  | 1                          | 3  |  |  |
| 41329 F91  | 10131616 | 3     | 10/30/2018      | 0.10         | Fairfax             | 7                | 4                  | 2                          | 7  |  |  |
| 47698 R406 | 10052499 | 3     | 10/30/2018      | 0.13         | Fauquier            | 3                | 121                | 0                          | 0  |  |  |
| 47698EF579 | 10052499 | 3     | 10/30/2018      | 1.45         | Fauquier            | 10               | 34                 | 0                          | 0  |  |  |
| 47698EF881 | 10052499 | 3     | 10/30/2018      | 0.06         | Fauquier            | -                | 7                  | 0                          | 0  |  |  |
| 47699ED465 | 10052499 | 3     | 10/30/2018      | 0.39         | Fauquier            | 1                | 1                  | 0                          | 0  |  |  |
| 47699EF890 | 10052499 | 3     | 10/30/2018      | 0.22         | Fauquier            | 2                | 47                 | 0                          | 0  |  |  |
| 01317 F110 | 10152583 | 3     | 11/05/2018      | 0.21         | Hanover             | 3                | -                  | 3                          | 5  |  |  |
| 01341 F96  | 10100694 | 3     | 11/05/2018      | 0.14         | Henrico             | 9                | -                  | 5                          | 8  |  |  |
| 81339 F331 | 10097814 | 3     | 11/06/2018      | 0.65         | Albemarle           | 4                | 1                  | 3                          | 7  |  |  |
| 81382 F104 | 10097814 | 3     | 11/06/2018      | 0.93         | Albemarle           | 4                | 5                  | 4                          | 8  |  |  |
| 81382 F144 | 10097814 | 3     | 11/06/2018      | 0.22         | Albemarle           | 2                | -                  | 3                          | 4  |  |  |
| 81382PF1   | 10097814 | 3     | 11/06/2018      | 0.16         | Albemarle           | 1                | 4                  | 2                          | 2  |  |  |
| 66400AF8   | 10150971 | 3     | 11/07/2018      | 0.90         | Pittsylvania        | 1                | -                  | 11                         | 11                                       |  |  |
| 01369 F14  | 10159937 | 3     | 11/08/2018      | 0.07         | Henrico             | 9                | -                  | 0                          | 2  |  |  |
| 01337 F111 | 10125369 | 3     | 11/13/2018      | 0.09         | Henrico             | 9                | 61                 | 1                          | 1  |  |  |
| 06428 F378 | 10139274 | 3     | 11/13/2018      | 0.18         | New Kent            | 1                | -                  | 0                          | 0  |  |  |
| 63601 F31  | 10110818 | 3     | 11/13/2018      | 0.43         | Nottoway            | 1                | 13                 | 0                          | 1  |  |  |
| 63601 F47  | 10110818 | 3     | 11/13/2018      | 0.36         | Nottoway            | 3                | -                  | 4                          | 4  |  |  |
| 63601 F634 | 10110818 | 3     | 11/13/2018      | 0.55         | Nottoway            | 10               | -                  | 7                          | 7  |  |  |
| 82442BF133 | 10151644 | 3     | 11/14/2018      | 1.17         | Staunton city       | 9                | 7                  | 5                          | 7  |  |  |
| 06301 F71  | 10149074 | 3     | 11/15/2018      | 0.16         | Hanover             | 1                | -                  | 3                          | 3  |  |  |
| 65941 F713 | 10076041 | 3     | 11/15/2018      | 1.85         | Halifax             | 2                | -                  | 10                         | 12                                       |  |  |
| 06318 F1   | 10123189 | 3     | 11/19/2018      | 0.30         | Henrico             | 15               | -                  | 3                          | 6  |  |  |
| 21326 F165 | 7683048  | 3     | 11/19/2018      | 0.26         | Norfolk city        | 42               | -                  | 5                          | 6  |  |  |
| 21326 F170 | 7683048  | 3     | 11/19/2018      | 0.24         | Norfolk city        | 38               | -                  | 7                          | 10                                       |  |  |
| 25353 F100 | 7665787  | 3     | 11/19/2018      | 0.44         | Virginia Beach city | 24               | -                  | 2                          | 5  |  |  |
| 25353 F105 | 7665787  | 3     | 11/19/2018      | 0.28         | Virginia Beach city | 28               | -                  | 1                          | 2  |  |  |
| 25487 F437 | 10173523 | 3     | 11/19/2018      | 0.69         | Virginia Beach city | 4                | 2                  | 1                          | 1  |  |  |
| 65941 F52  | 10094629 | 3     | 11/19/2018      | 0.55         | Halifax             | 3                | -                  | 4                          | 5  |  |  |
| 65941 F644 | 10094629 | 3     | 11/19/2018      | 0.20         | Halifax             | 4                | -                  | 0                          | 0  |  |  |
| 26771 F10  | 10186835 | 3     | 11/20/2018      | 0.25         | Portsmouth city     | 27               | -                  | 2                          | 2  |  |  |
| 65312EF788 | 7672203  | 3     | 11/20/2018      | 0.62         | Halifax             | 1                | -                  | 5                          | 5  |  |  |
| 03367DF564 | 10133462 | 3     | 11/21/2018      | 0.18         | Lancaster           | 1                | -                  | 4                          | 4  |  |  |
| 21326 F215 | 10157202 | 3     | 11/21/2018      | 0.23         | Norfolk city        | 40               | -                  | 2                          | 3  |  |  |
| 22403 F121 | 10157530 | 3     | 11/21/2018      | 0.09         | York                | 1                | -                  | 2                          | 2  |  |  |
| 22406 F29  | 7689699  | 3     | 11/21/2018      | 0.23         | York                | 19               | -                  | 0                          | 0  |  |  |
| 22406 F40  | 7698006  | 3     | 11/21/2018      | 0.03         | York                | -                | 11                 | 1                          | 1  |  |  |
| 22406 F41  | 7698006  | 3     | 11/21/2018      | 0.18         | York                | 7                | 4                  | 1                          | 1  |  |  |
| 22406 F42  | 7698006  | 3     | 11/21/2018      | 0.08         | York                | 4                | -                  | 1                          | 1  |  |  |
| 22304 F26  | 10151106 | 3     | 11/27/2018      | 0.10         | Hampton city        | 20               | -                  | 1                          | 2  |  |  |
| 21326 F160 | 7694294  | 3     | 11/28/2018      | 0.74         | Norfolk city        | 94               | -                  | 2                          | 2  |  |  |
| 22400 F333 | 10154292 | 3     | 11/28/2018      | 0.08         | York                | 3                | -                  | 4                          | 5  |  |  |
| 22750 F146 | 10011229 | 3     | 11/28/2018      | 0.19         | Newport News city   | 11               | -                  | 2                          | 3  |  |  |
| 28425AF13  | 7700747  | 3     | 11/28/2018      | 0.07         | James City          | 1                | -                  | 1                          | 1  |  |  |
| 42311EF193 | 10169032 | 3     | 11/28/2018      | 0.62         | Caroline            | 2                | -                  | 5                          | 6  |  |  |
| 47322 F162 | 7656878  | 3     | 11/28/2018      | 0.27         | Fauquier            | 3                | -                  | 0                          | 0  |  |  |
| 48719BF40  | 7647063  | 3     | 11/28/2018      | 0.43         | Fauquier            | 5                | 4                  | 4                          | 5  |  |  |
| 48719BF489 | 7647063  | 3     | 11/28/2018      | 0.18         | Fauquier            | 3                | -                  | 0                          | 0  |  |  |
| 87390BF173 | 7632299  | 3     | 11/28/2018      | 0.89         | Orange              | 4                | -                  | 6                          | 7  |  |  |
| 87390BF25  | 7632299  | 3     | 11/28/2018      | 0.56         | Orange              | 2                | 4                  | 8                          | 8  |  |  |
| 87390BF69  | 7632299  | 3     | 11/28/2018      | 0.11         | Orange              | 1                | -                  | 0                          | 0  |  |  |
| 42342 F61  | 10164515 | 3     | 11/29/2018      | 0.27         | King George         | 2                | -                  | 4                          | 4  |  |  |
| 44752AF139 | 10002867 | 3     | 11/29/2018      | 0.14         | Fairfax             | -                | 9                  | 0                          | 1  |  |  |
| 44752AF140 | 10002867 | 3     | 11/29/2018      | 0.16         | Fairfax             | 4                | -                  | 2                          | 2  |  |  |
| 44752AF141 | 10002867 | 3     | 11/29/2018      | 0.08         | Fairfax             | 3                | 3                  | 2                          | 3  |  |  |
| 44752AF142 | 10002867 | 3     | 11/29/2018      | 0.19         | Fairfax             | 1                | -                  | 2                          | 4  |  |  |
| 45337 F376 | 7659597  | 3     | 11/29/2018      | 0.92         | Prince William      | 12               | 45                 | 1                          | 1  |  |  |
| 45337 F381 | 7659597  | 3     | 11/29/2018      | 0.11         | Prince William      | 2                | -                  | 0                          | 0  |  |  |
| 45337 F382 | 7659597  | 3     | 11/29/2018      | 0.28         | Prince William      | 6                | -                  | 0                          | 0  |  |  |
| 45337 F383 | 7659597  | 3     | 11/29/2018      | 0.32         | Prince William      | 7                | -                  | 0                          | 0  |  |  |
| 45337 F386 | 7659597  | 3     | 11/29/2018      | 0.37         | Prince William      | 3                | 32                 | 0                          | 0  |  |  |
| 45337 F390 | 7659597  | 3     | 11/29/2018      | 0.04         | Prince William      | 1                | -                  | 1                          | 1  |  |  |
| 45337 F391 | 7659597  | 3     | 11/29/2018      | 0.13         | Prince William      | 1                | -                  | 0                          | 0  |  |  |
| 45337 F392 | 7659597  | 3     | 11/29/2018      | 0.09         | Prince William      | 2                | -                  | 1                          | 1  |  |  |
| 46820 F41  | 10166788 | 3     | 11/29/2018      | 0.10         | Fairfax             | 2                | -                  | 5                          | 6  |  |  |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                     |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 48719BF928 | 7683512  | 3     | 11/29/2018      | 0.39         | Fauquier            | 2                | 7                  | 1                    | 2          |             |             |             |
| 48719BF929 | 7683512  | 3     | 11/29/2018      | 0.26         | Fauquier            | 5                | -                  | 0                    | 0          |             |             |             |
| 03315 F543 | 10133434 | 3     | 11/30/2018      | 0.09         | Westmoreland        | 5                | -                  | 1                    | 2          |             |             |             |
| 03367DF565 | 10133466 | 3     | 11/30/2018      | 0.34         | Lancaster           | 4                | 2                  | 3                    | 4          |             |             |             |
| 03367RF281 | 10133476 | 3     | 11/30/2018      | 0.13         | Lancaster           | 5                | -                  | 5                    | 6          |             |             |             |
| 04336JF122 | 10025943 | 3     | 11/30/2018      | 0.22         | Mathews             | 1                | -                  | 4                    | 4          |             |             |             |
| 03367DF572 | 10133473 | 3     | 12/03/2018      | 0.35         | Lancaster           | 3                | 2                  | 4                    | 4          |             |             |             |
| 05374 F57  | 10193319 | 3     | 12/03/2018      | 0.30         | Chesterfield        | 5                | -                  | 0                    | 0          |             |             |             |
| 01451 F95  | 7698634  | 3     | 12/06/2018      | 0.42         | Goochland           | 1                | -                  | 1                    | 2          |             |             |             |
| 02342AF27  | 10184528 | 3     | 12/06/2018      | 0.26         | Dinwiddie           | 3                | -                  | 3                    | 4          |             |             |             |
| 21323 F179 | 10155744 | 3     | 12/06/2018      | 0.07         | Norfolk city        | 13               | 14                 | 2                    | 3          |             |             |             |
| 23485HF130 | 10146175 | 3     | 12/06/2018      | 0.08         | Chesapeake city     | 2                | -                  | 0                    | 0          |             |             |             |
| 23497EF130 | 10185268 | 3     | 12/06/2018      | 0.20         | Chesapeake city     | 10               | 1                  | 1                    | 3          |             |             |             |
| 26782 F148 | 10178148 | 3     | 12/06/2018      | 0.55         | Portsmouth city     | 55               | -                  | 2                    | 6          |             |             |             |
| 02332EF137 | 10152230 | 3     | 12/10/2018      | 0.21         | Sussex              | 2                | -                  | 2                    | 3          |             |             |             |
| 22400 F157 | 10152281 | 3     | 12/10/2018      | 0.11         | York                | 1                | -                  | 0                    | 1          |             |             |             |
| 23498 F248 | 10166302 | 3     | 12/10/2018      | 0.27         | Chesapeake city     | 27               | -                  | 0                    | 0          |             |             |             |
| 23498 F63  | 10166302 | 3     | 12/10/2018      | 0.23         | Chesapeake city     | 22               | 27                 | 4                    | 5          |             |             |             |
| 02332 F91  | 10148411 | 3     | 12/12/2018      | 0.22         | Dinwiddie           | 4                | -                  | 2                    | 2          |             |             |             |
| 22750 F141 | 10118435 | 3     | 12/12/2018      | 0.30         | Newport News city   | 10               | -                  | 4                    | 11         |             |             |             |
| 22750 F21  | 10118435 | 3     | 12/12/2018      | 0.22         | Newport News city   | 24               | -                  | 7                    | 8          |             |             |             |
| 22750 F24  | 10118435 | 3     | 12/12/2018      | 0.31         | Newport News city   | 28               | 24                 | 8                    | 10         |             |             |             |
| 22750 F35  | 10118435 | 3     | 12/12/2018      | 0.12         | Newport News city   | 10               | -                  | 3                    | 4          |             |             |             |
| 22750 F7   | 10118435 | 3     | 12/12/2018      | 0.18         | Newport News city   | 19               | 62                 | 1                    | 1          |             |             |             |
| 23762 F27  | 10155704 | 3     | 12/12/2018      | 0.23         | Chesapeake city     | 26               | -                  | 0                    | 2          |             |             |             |
| 47719 F340 | 7645871  | 3     | 12/12/2018      | 0.63         | Fauquier            | 3                | 1                  | 0                    | 0          |             |             |             |
| 87304 F20  | 10170932 | 3     | 12/12/2018      | 0.32         | Orange              | 4                | -                  | 6                    | 7          |             |             |             |
| 06385 F271 | 10110888 | 3     | 12/13/2018      | 0.12         | Hanover             | 7                | -                  | 0                    | 0          |             |             |             |
| 06431KF255 | 10045947 | 3     | 12/13/2018      | 0.30         | King William        | 3                | -                  | 3                    | 4          |             |             |             |
| 22325 F134 | 10011176 | 3     | 12/13/2018      | 0.10         | Hampton city        | 12               | -                  | 1                    | 3          |             |             |             |
| 22419EF159 | 7685861  | 3     | 12/13/2018      | 0.80         | Newport News city   | 3                | 6                  | 4                    | 6          |             |             |             |
| 47719GF19  | 7630928  | 3     | 12/13/2018      | 0.17         | Fauquier            | 1                | 4                  | 0                    | 0          |             |             |             |
| 47719GF440 | 7630928  | 3     | 12/13/2018      | 0.04         | Fauquier            | 1                | -                  | 0                    | 0          |             |             |             |
| 47719GF441 | 7630928  | 3     | 12/13/2018      | 0.11         | Fauquier            | 2                | -                  | 0                    | 0          |             |             |             |
| 02570 F18  | 7695395  | 3     | 12/17/2018      | 0.20         | Chesterfield        | 12               | -                  | 1                    | 1          |             |             |             |
| 02570 F20  | 7695395  | 3     | 12/17/2018      | 0.13         | Chesterfield        | 14               | -                  | 0                    | 1          |             |             |             |
| 02570 F48  | 7695395  | 3     | 12/17/2018      | 0.14         | Chesterfield        | 7                | -                  | 1                    | 1          |             |             |             |
| 02570 F70  | 7695395  | 3     | 12/17/2018      | 0.39         | Chesterfield        | 21               | 7                  | 3                    | 3          |             |             |             |
| 04346FF650 | 10138922 | 3     | 12/17/2018      | 0.08         | Gloucester          | 1                | -                  | 2                    | 3          |             |             |             |
| 04411RF155 | 7706108  | 3     | 12/17/2018      | 0.15         | Gloucester          | 5                | -                  | 0                    | 0          |             |             |             |
| 22326 F123 | 7697980  | 3     | 12/17/2018      | 0.12         | Hampton city        | 4                | -                  | 1                    | 2          |             |             |             |
| 22371 F125 | 7697980  | 3     | 12/17/2018      | 0.12         | Hampton city        | 7                | -                  | 0                    | 0          |             |             |             |
| 02313BF15  | 10158481 | 3     | 12/18/2018      | 0.09         | Prince George       | 2                | -                  | 1                    | 2          |             |             |             |
| 02342 F317 | 10131738 | 3     | 12/18/2018      | 0.41         | Dinwiddie           | 1                | -                  | 4                    | 4          |             |             |             |
| 23761 F55  | 10166507 | 3     | 12/18/2018      | 0.16         | Chesapeake city     | 32               | -                  | 4                    | 5          |             |             |             |
| 23761 F7   | 10166507 | 3     | 12/18/2018      | 0.15         | Chesapeake city     | 26               | -                  | 7                    | 7          |             |             |             |
| 23764 F100 | 10166395 | 3     | 12/18/2018      | 0.36         | Chesapeake city     | 58               | -                  | 1                    | 2          |             |             |             |
| 25352 F265 | 10155718 | 3     | 12/18/2018      | 0.15         | Virginia Beach city | 24               | -                  | 2                    | 3          |             |             |             |
| 25729 F265 | 10156627 | 3     | 12/18/2018      | 0.38         | Virginia Beach city | 38               | -                  | 2                    | 2          |             |             |             |
| 25741 F140 | 10186393 | 3     | 12/18/2018      | 0.34         | Virginia Beach city | 40               | -                  | 1                    | 3          |             |             |             |
| 26456TF398 | 7674669  | 3     | 12/18/2018      | 0.83         | Suffolk city        | 23               | 2                  | 3                    | 6          |             |             |             |
| 26782 F141 | 10176226 | 3     | 12/18/2018      | 0.36         | Portsmouth city     | 42               | 5                  | 6                    | 6          |             |             |             |
| 26782 F45  | 10176226 | 3     | 12/18/2018      | 0.05         | Portsmouth city     | 5                | -                  | 0                    | 0          |             |             |             |
| 48395DF10  | 7628189  | 3     | 12/18/2018      | 0.51         | Loudoun             | 5                | -                  | 4                    | 7          |             |             |             |
| 04333DF771 | 10173044 | 3     | 12/19/2018      | 0.42         | King and Queen      | 1                | -                  | 5                    | 6          |             |             |             |
| 82356 F98  | 10156931 | 3     | 12/19/2018      | 0.10         | Harrisonburg city   | 3                | -                  | 0                    | 2          |             |             |             |
| 82356 F99  | 10156931 | 3     | 12/19/2018      | 0.13         | Harrisonburg city   | 1                | -                  | 2                    | 3          |             |             |             |
| 01317 F128 | 10155840 | 3     | 12/20/2018      | 0.15         | Henrico             | 2                | -                  | 2                    | 2          |             |             |             |
| 01317 F76  | 10155840 | 3     | 12/20/2018      | 0.02         | Hanover             | 1                | -                  | 0                    | 0          |             |             |             |
| 01450 F205 | 7698691  | 3     | 12/20/2018      | 0.92         | Goochland           | 19               | -                  | 7                    | 8          |             |             |             |
| 01450 F327 | 7698691  | 3     | 12/20/2018      | 0.04         | Louisa              | 4                | -                  | 0                    | 0          |             |             |             |
| 04302 F29  | 10168065 | 3     | 12/20/2018      | 0.20         | King and Queen      | 2                | -                  | 1                    | 3          |             |             |             |
| 04302 F63  | 10168065 | 3     | 12/20/2018      | 0.37         | King and Queen      | 5                | -                  | 3                    | 4          |             |             |             |
| 42447CF255 | 10067951 | 3     | 12/20/2018      | 0.09         | King George         | 3                | -                  | 1                    | 1          |             |             |             |
| 42447CR156 | 10067951 | 3     | 12/20/2018      | 0.73         | King George         | 5                | 6                  | 3                    | 3          |             |             |             |
| 45376 F103 | 7669451  | 3     | 12/20/2018      | 0.41         | Fairfax             | 13               | 1                  | 3                    | 6          |             |             |             |
| 01438 F277 | 10143223 | 3     | 12/21/2018      | 1.02         | Goochland           | 14               | 2                  | 5                    | 9          |             |             |             |
| 01450GF12  | 10166412 | 3     | 12/21/2018      | 0.24         | Goochland           | 4                | 2                  | 6                    | 10         |             |             |             |
| 01450GF620 | 10166412 | 3     | 12/21/2018      | 0.63         | Goochland           | 2                | -                  | 2                    | 3          |             |             |             |
| 42330CF1   | 10165916 | 3     | 12/21/2018      | 0.77         | King George         | 5                | 16                 | 6                    | 7          |             |             |             |

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| Device ID  | WMIS     | Phase | Conversion |      | Length<br>Miles     | County/City | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |        | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|------|---------------------|-------------|---------------------|-----------------------|-------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |      |                     |             |                     |                       | Prior to Conversion<br>Exc ME | Inc ME |                                     |                                     |                                     |
| 42330CF5   | 10165916 | 3     | 12/21/2018 | 0.33 | King George         | 1           | -                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 42340BF1   | 10183801 | 3     | 12/21/2018 | 0.72 | King George         | 14          | 6                   | 1                     | 5                             |        |                                     |                                     |                                     |
| 04346FF632 | 7674015  | 3     | 12/26/2018 | 0.46 | Gloucester          | 7           | -                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 04346FF695 | 7674015  | 3     | 12/26/2018 | 1.08 | Gloucester          | 9           | -                   | 3                     | 6                             |        |                                     |                                     |                                     |
| 05579 F49  | 7685620  | 3     | 12/26/2018 | 0.10 | Chesterfield        | 8           | -                   | 3                     | 3                             |        |                                     |                                     |                                     |
| 48610HF829 | 7638624  | 3     | 12/26/2018 | 0.71 | Loudoun             | 8           | -                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 66510 F705 | 10151010 | 3     | 12/26/2018 | 1.40 | Campbell            | 13          | 1                   | 9                     | 10                            |        |                                     |                                     |                                     |
| 86823 F23  | 10021701 | 3     | 12/26/2018 | 0.15 | Alleghany           | 1           | 1                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 86832 F133 | 10021701 | 3     | 12/26/2018 | 0.04 | Alleghany           | 1           | -                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 86832 F22  | 10021701 | 3     | 12/26/2018 | 0.27 | Covington city      | 2           | -                   | 7                     | 7                             |        |                                     |                                     |                                     |
| 86832 F24  | 10021701 | 3     | 12/26/2018 | 0.22 | Covington city      | 2           | -                   | 2                     | 2                             |        |                                     |                                     |                                     |
| 86832 R5   | 10021701 | 3     | 12/26/2018 | 1.91 | Covington city      | 3           | 14                  | 19                    | 20                            |        |                                     |                                     |                                     |
| 42494 F99  | 10179735 | 3     | 12/27/2018 | 0.26 | Spotsylvania        | 3           | -                   | 1                     | 3                             |        |                                     |                                     |                                     |
| 48322SF13  | 7672847  | 3     | 12/28/2018 | 0.35 | Fauquier            | -           | 11                  | 2                     | 2                             |        |                                     |                                     |                                     |
| 06301SF742 | 10130283 | 3     | 01/07/2019 | 0.38 | New Kent            | 1           | -                   | 2                     | 2                             |        |                                     |                                     |                                     |
| 28438 F261 | 10144198 | 3     | 01/08/2019 | 0.15 | James City          | 1           | -                   | 2                     | 3                             |        |                                     |                                     |                                     |
| 22471BF88  | 10165136 | 3     | 01/10/2019 | 0.14 | Newport News city   | 24          | -                   | 2                     | 2                             |        |                                     |                                     |                                     |
| 28438 F264 | 10145408 | 3     | 01/11/2019 | 0.17 | James City          | 6           | -                   | 1                     | 2                             |        |                                     |                                     |                                     |
| 01450GF8   | 10154829 | 3     | 01/15/2019 | 0.82 | Goochland           | 6           | -                   | 6                     | 9                             |        |                                     |                                     |                                     |
| 03601 F3   | 10134098 | 3     | 01/16/2019 | 0.11 | Lancaster           | 2           | -                   | 1                     | 2                             |        |                                     |                                     |                                     |
| 04308 F126 | 10134239 | 3     | 01/16/2019 | 0.10 | Middlesex           | 2           | -                   | 1                     | 2                             |        |                                     |                                     |                                     |
| 87375 F49  | 7665491  | 3     | 01/16/2019 | 0.29 | Louisa              | 20          | 16                  | 3                     | 4                             |        |                                     |                                     |                                     |
| 87375 F77  | 7665491  | 3     | 01/16/2019 | 0.28 | Louisa              | 10          | -                   | 3                     | 4                             |        |                                     |                                     |                                     |
| 45313 F66  | 10105958 | 3     | 01/18/2019 | 0.28 | Fairfax             | 6           | -                   | 5                     | 7                             |        |                                     |                                     |                                     |
| 45313 F67  | 10105958 | 3     | 01/18/2019 | 0.10 | Fairfax             | 2           | -                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 03315AF73  | 10133439 | 3     | 01/22/2019 | 0.08 | Westmoreland        | 1           | -                   | 1                     | 1                             |        |                                     |                                     |                                     |
| 03315BF608 | 10133444 | 3     | 01/22/2019 | 0.48 | Westmoreland        | 2           | -                   | 2                     | 3                             |        |                                     |                                     |                                     |
| 06431 F87  | 10131444 | 3     | 01/22/2019 | 0.44 | Hanover             | 4           | 1                   | 3                     | 7                             |        |                                     |                                     |                                     |
| 28439 F239 | 7693243  | 3     | 01/22/2019 | 0.21 | James City          | 3           | -                   | 6                     | 6                             |        |                                     |                                     |                                     |
| 66401CF520 | 10158652 | 3     | 01/22/2019 | 0.37 | Campbell            | 6           | -                   | 4                     | 4                             |        |                                     |                                     |                                     |
| 06301 F177 | 10014779 | 3     | 01/23/2019 | 0.28 | Hanover             | 18          | 57                  | 1                     | 2                             |        |                                     |                                     |                                     |
| 06301 F232 | 10014779 | 3     | 01/23/2019 | 0.21 | Hanover             | 5           | 100                 | 0                     | 1                             |        |                                     |                                     |                                     |
| 06301 F82  | 10014779 | 3     | 01/23/2019 | 0.19 | Hanover             | 13          | -                   | 3                     | 4                             |        |                                     |                                     |                                     |
| 06301 F83  | 10014779 | 3     | 01/23/2019 | 0.26 | Hanover             | 18          | -                   | 2                     | 5                             |        |                                     |                                     |                                     |
| 23348 F102 | 7660468  | 3     | 01/23/2019 | 0.26 | Chesapeake city     | 38          | -                   | 0                     | 2                             |        |                                     |                                     |                                     |
| 23764 F12  | 10165628 | 3     | 01/23/2019 | 0.13 | Chesapeake city     | 17          | -                   | 3                     | 3                             |        |                                     |                                     |                                     |
| 26346 F224 | 10157936 | 3     | 01/23/2019 | 0.23 | Isle of Wight       | 3           | -                   | 2                     | 5                             |        |                                     |                                     |                                     |
| 26470 F262 | 10199382 | 3     | 01/23/2019 | 0.29 | Surry               | 9           | -                   | 1                     | 3                             |        |                                     |                                     |                                     |
| 28460EF591 | 10144209 | 3     | 01/23/2019 | 0.23 | Charles City        | 4           | 1                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 84345 F201 | 10033810 | 3     | 01/23/2019 | 0.14 | Shenandoah          | -           | 10                  | 0                     | 0                             |        |                                     |                                     |                                     |
| 84345JF199 | 10033810 | 3     | 01/23/2019 | 1.26 | Shenandoah          | 5           | 2                   | 4                     | 9                             |        |                                     |                                     |                                     |
| 84345JF200 | 10033810 | 3     | 01/23/2019 | 0.12 | Shenandoah          | 2           | -                   | 3                     | 3                             |        |                                     |                                     |                                     |
| 84345QF206 | 10033810 | 3     | 01/23/2019 | 0.92 | Shenandoah          | 8           | 4                   | 2                     | 2                             |        |                                     |                                     |                                     |
| 84630 F118 | 10033810 | 3     | 01/23/2019 | 0.92 | Shenandoah          | 3           | 1                   | 5                     | 5                             |        |                                     |                                     |                                     |
| 03623 F111 | 10134160 | 3     | 01/24/2019 | 0.20 | Lancaster           | 10          | -                   | 1                     | 1                             |        |                                     |                                     |                                     |
| 03623 F136 | 10134160 | 3     | 01/24/2019 | 0.14 | Lancaster           | 4           | -                   | 0                     | 0                             |        |                                     |                                     |                                     |
| 03624 F146 | 10134199 | 3     | 01/24/2019 | 0.10 | Lancaster           | 1           | -                   | 1                     | 1                             |        |                                     |                                     |                                     |
| 04302 F88  | 10168077 | 3     | 01/24/2019 | 0.32 | King and Queen      | 1           | -                   | 3                     | 3                             |        |                                     |                                     |                                     |
| 22489MF70  | 10011397 | 3     | 01/24/2019 | 0.10 | Hampton city        | 7           | 42                  | 1                     | 1                             |        |                                     |                                     |                                     |
| 25701 F18  | 10156650 | 3     | 01/24/2019 | 0.19 | Virginia Beach city | 26          | -                   | 2                     | 4                             |        |                                     |                                     |                                     |
| 25788 F112 | 10173438 | 3     | 01/24/2019 | 0.16 | Virginia Beach city | 6           | -                   | 5                     | 8                             |        |                                     |                                     |                                     |
| 25788 F34  | 10173438 | 3     | 01/24/2019 | 0.07 | Virginia Beach city | 2           | -                   | 0                     | 1                             |        |                                     |                                     |                                     |
| 65911 F539 | 10157255 | 3     | 01/24/2019 | 0.39 | Halifax             | 5           | -                   | 4                     | 5                             |        |                                     |                                     |                                     |
| 04302 F56  | 10134215 | 3     | 01/25/2019 | 0.29 | Middlesex           | 2           | 1                   | 5                     | 5                             |        |                                     |                                     |                                     |
| 47324FF74  | 10130431 | 3     | 01/25/2019 | 0.33 | Fauquier            | 2           | 2                   | 2                     | 3                             |        |                                     |                                     |                                     |
| 65911 F555 | 10158680 | 3     | 01/25/2019 | 1.67 | Halifax             | 10          | -                   | 11                    | 15                            |        |                                     |                                     |                                     |
| 02875 F49  | 10128344 | 3     | 01/28/2019 | 0.27 | Dinwiddie           | 2           | -                   | 1                     | 2                             |        |                                     |                                     |                                     |
| 05611 F30  | 7698019  | 3     | 01/28/2019 | 0.15 | Chesterfield        | 8           | -                   | 5                     | 7                             |        |                                     |                                     |                                     |
| 05611 F6   | 7698019  | 3     | 01/28/2019 | 0.35 | Chesterfield        | 32          | -                   | 4                     | 6                             |        |                                     |                                     |                                     |
| 05611 R28  | 7698019  | 3     | 01/28/2019 | 0.74 | Chesterfield        | 37          | 8                   | 1                     | 6                             |        |                                     |                                     |                                     |
| 05611 R72  | 7698019  | 3     | 01/28/2019 | 0.63 | Chesterfield        | 30          | 32                  | 4                     | 6                             |        |                                     |                                     |                                     |
| 22371 F102 | 10154324 | 3     | 01/28/2019 | 0.08 | Hampton city        | 9           | -                   | 2                     | 2                             |        |                                     |                                     |                                     |
| 22701 F101 | 10144119 | 3     | 01/28/2019 | 0.14 | Hampton city        | 7           | -                   | 3                     | 4                             |        |                                     |                                     |                                     |
| 28436 F164 | 10134023 | 3     | 01/28/2019 | 0.18 | James City          | 6           | 11                  | 4                     | 7                             |        |                                     |                                     |                                     |
| 44622 F260 | 7667881  | 3     | 01/28/2019 | 0.12 | Fairfax             | 3           | 30                  | 1                     | 4                             |        |                                     |                                     |                                     |
| 44622 F286 | 7667881  | 3     | 01/28/2019 | 0.13 | Fairfax             | 5           | 25                  | 6                     | 7                             |        |                                     |                                     |                                     |
| 44622LF74  | 7667881  | 3     | 01/28/2019 | 0.42 | Fairfax             | 5           | 4                   | 11                    | 14                            |        |                                     |                                     |                                     |
| 48395 F631 | 10153179 | 3     | 01/28/2019 | 0.80 | Loudoun             | 9           | 10                  | 5                     | 6                             |        |                                     |                                     |                                     |
| 65911 F538 | 10158669 | 3     | 01/28/2019 | 0.45 | Halifax             | 3           | -                   | 4                     | 4                             |        |                                     |                                     |                                     |
| 66515 F535 | 10090565 | 3     | 01/28/2019 | 0.15 | Pittsylvania        | 8           | -                   | 0                     | 0                             |        |                                     |                                     |                                     |



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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 41845 F14  | 10036349 | 3     | 01/29/2019      | 0.07         | Falls Church city    | 3                | 11                 | 1                    | 1          |                   |                   |                   |
| 41845 F81  | 10036349 | 3     | 01/29/2019      | 0.11         | Falls Church city    | 11               | -                  | 5                    | 5          |                   |                   |                   |
| 48442 F534 | 10125128 | 3     | 01/29/2019      | 0.28         | Loudoun              | 5                | -                  | 2                    | 3          |                   |                   |                   |
| 48442 F535 | 10125128 | 3     | 01/29/2019      | 0.37         | Loudoun              | -                | 2                  | 8                    | 9          |                   |                   |                   |
| 01438 F58  | 10179073 | 3     | 01/30/2019      | 0.69         | Goochland            | 1                | 1                  | 8                    | 9          |                   |                   |                   |
| 47322 F919 | 7645299  | 3     | 01/30/2019      | 0.05         | Fauquier             | -                | 6                  | 0                    | 0          |                   |                   |                   |
| 47322NF1   | 7645299  | 3     | 01/30/2019      | 0.90         | Fauquier             | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 41435 F101 | 7695864  | 3     | 01/31/2019      | 0.41         | Fairfax              | 22               | 51                 | 3                    | 6          |                   |                   |                   |
| 41435 F47  | 7695864  | 3     | 01/31/2019      | 0.27         | Fairfax              | 9                | 41                 | 5                    | 6          |                   |                   |                   |
| 41435 F54  | 7695864  | 3     | 01/31/2019      | 0.42         | Fairfax              | 23               | 2                  | 4                    | 5          |                   |                   |                   |
| 41435 F64  | 7695864  | 3     | 01/31/2019      | 0.19         | Fairfax              | 19               | -                  | 1                    | 1          |                   |                   |                   |
| 41435 F65  | 7695864  | 3     | 01/31/2019      | 0.14         | Fairfax              | 7                | 13                 | 0                    | 0          |                   |                   |                   |
| 41435 F66  | 7695864  | 3     | 01/31/2019      | 0.22         | Fairfax              | 13               | -                  | 1                    | 1          |                   |                   |                   |
| 41435 F67  | 7695864  | 3     | 01/31/2019      | 0.07         | Fairfax              | 7                | -                  | 0                    | 0          |                   |                   |                   |
| 41435 F68  | 7695864  | 3     | 01/31/2019      | 0.10         | Fairfax              | 9                | -                  | 0                    | 0          |                   |                   |                   |
| 06428 F135 | 10134305 | 4     | 02/02/2019      | 0.25         | New Kent             | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 02875 F42  | 10184715 | 4     | 02/07/2019      | 0.03         | Dinwiddie            | 1                | -                  | 6                    | 7          |                   |                   |                   |
| 02875 F43  | 10184715 | 4     | 02/07/2019      | 0.12         | Dinwiddie            | 2                | -                  | 0                    | 1          |                   |                   |                   |
| 04303 F368 | 10134228 | 4     | 02/07/2019      | 0.12         | Gloucester           | 2                | 1                  | 2                    | 4          |                   |                   |                   |
| 04304 F98  | 10144220 | 4     | 02/07/2019      | 0.11         | Mathews              | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 81368MF614 | 10075563 | 4     | 02/11/2019      | 0.29         | Charlottesville city | 3                | 2                  | 3                    | 4          |                   |                   |                   |
| 81368MF615 | 10075563 | 4     | 02/11/2019      | 0.44         | Charlottesville city | 7                | -                  | 0                    | 0          |                   |                   |                   |
| 81368MF621 | 10075563 | 4     | 02/11/2019      | 0.67         | Charlottesville city | 11               | 1                  | 2                    | 2          |                   |                   |                   |
| 81368MF661 | 10075563 | 4     | 02/11/2019      | 0.33         | Charlottesville city | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 81368MF713 | 10075563 | 4     | 02/11/2019      | 0.43         | Charlottesville city | 4                | 12                 | 0                    | 0          |                   |                   |                   |
| 06301SF716 | 10130325 | 4     | 02/12/2019      | 0.67         | New Kent             | 5                | 2                  | 5                    | 5          |                   |                   |                   |
| 06316XF538 | 10211161 | 4     | 02/12/2019      | 0.09         | Henrico              | 6                | -                  | 1                    | 1          |                   |                   |                   |
| 04333KF688 | 10187016 | 4     | 02/13/2019      | 0.43         | King William         | 2                | -                  | 3                    | 4          |                   |                   |                   |
| 63701 F711 | 7691438  | 4     | 02/14/2019      | 0.44         | Prince Edward        | 3                | -                  | 2                    | 7          |                   |                   |                   |
| 81351 F166 | 10002426 | 4     | 02/18/2019      | 0.42         | Albemarle            | 4                | -                  | 7                    | 9          |                   |                   |                   |
| 65941 F560 | 10200567 | 4     | 02/19/2019      | 0.55         | Halifax              | 5                | -                  | 3                    | 5          |                   |                   |                   |
| 81314 F688 | 10167754 | 4     | 02/20/2019      | 0.05         | Albemarle            | -                | 22                 | 1                    | 2          |                   |                   |                   |
| 81314GF19  | 10167754 | 4     | 02/20/2019      | 0.67         | Albemarle            | 22               | -                  | 4                    | 4          |                   |                   |                   |
| 21381 F410 | 10168426 | 4     | 02/21/2019      | 0.33         | Norfolk city         | 42               | 14                 | 5                    | 6          |                   |                   |                   |
| 45337 F553 | 7677372  | 4     | 02/22/2019      | 0.24         | Prince William       | 9                | -                  | 0                    | 0          |                   |                   |                   |
| 45337 F77  | 7677372  | 4     | 02/22/2019      | 0.36         | Prince William       | 18               | 37                 | 0                    | 0          |                   |                   |                   |
| 03306 F4   | 7706520  | 4     | 02/25/2019      | 0.11         | Richmond             | 6                | -                  | 1                    | 2          |                   |                   |                   |
| 03315YF521 | 10133449 | 4     | 02/25/2019      | 0.14         | Westmoreland         | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 06419 F204 | 10033637 | 4     | 02/25/2019      | 0.52         | Henrico              | 9                | -                  | 1                    | 1          |                   |                   |                   |
| 02355 F77  | 10109954 | 4     | 02/26/2019      | 0.45         | Petersburg city      | 5                | 31                 | 1                    | 3          |                   |                   |                   |
| 01438 F131 | 10190563 | 4     | 02/27/2019      | 0.17         | Goochland            | 3                | 5                  | 1                    | 1          |                   |                   |                   |
| 01451BF1   | 10183248 | 4     | 02/27/2019      | 0.11         | Goochland            | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 48718 F32  | 10108684 | 4     | 02/27/2019      | 0.20         | Loudoun              | 3                | 1                  | 3                    | 3          |                   |                   |                   |
| 63310 F545 | 10001284 | 4     | 02/27/2019      | 0.27         | Prince Edward        | 8                | -                  | 3                    | 3          |                   |                   |                   |
| 01451JF250 | 10180830 | 4     | 02/28/2019      | 0.20         | Goochland            | 1                | -                  | 5                    | 5          |                   |                   |                   |
| 03304 F127 | 7676892  | 4     | 02/28/2019      | 0.30         | Northumberland       | 5                | -                  | 0                    | 1          |                   |                   |                   |
| 42342HF286 | 10131432 | 4     | 02/28/2019      | 0.06         | King George          | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 42342HR1   | 10131432 | 4     | 02/28/2019      | 1.53         | King George          | 9                | -                  | 7                    | 11         |                   |                   |                   |
| 44721 F165 | 10148166 | 4     | 02/28/2019      | 0.43         | Fairfax              | 12               | 3                  | 6                    | 8          |                   |                   |                   |
| 45313 F61  | 10035818 | 4     | 02/28/2019      | 0.14         | Fairfax              | 1                | -                  | 3                    | 6          |                   |                   |                   |
| 45313CF4   | 10035818 | 4     | 02/28/2019      | 0.08         | Prince William       | 2                | -                  | 0                    | 2          |                   |                   |                   |
| 45313CR1   | 10035818 | 4     | 02/28/2019      | 0.53         | Fairfax              | 8                | 8                  | 11                   | 15         |                   |                   |                   |
| 87320YF505 | 10060494 | 4     | 03/06/2019      | 0.95         | Goochland            | 5                | 1                  | 10                   | 14         |                   |                   |                   |
| 87320YF506 | 10060494 | 4     | 03/06/2019      | 0.87         | Goochland            | 1                | -                  | 15                   | 16         |                   |                   |                   |
| 63602 F536 | 10107118 | 4     | 03/13/2019      | 0.98         | Nottoway             | 8                | 1                  | 12                   | 14         |                   |                   |                   |
| 81315 F34  | 7641433  | 4     | 03/14/2019      | 0.56         | Albemarle            | 13               | -                  | 5                    | 10         |                   |                   |                   |
| 43707 F145 | 10108948 | 4     | 03/18/2019      | 0.13         | Fairfax              | 5                | -                  | 2                    | 4          |                   |                   |                   |
| 43707 F146 | 10108948 | 4     | 03/18/2019      | 0.14         | Fairfax              | 3                | -                  | 3                    | 3          |                   |                   |                   |
| 66515 F6   | 10146678 | 4     | 03/18/2019      | 0.24         | Pittsylvania         | 1                | -                  | 3                    | 7          |                   |                   |                   |
| 26343 F121 | 10157926 | 4     | 03/21/2019      | 0.12         | Suffolk city         | 2                | -                  | 1                    | 5          |                   |                   |                   |
| 26343 F98  | 7711711  | 4     | 03/21/2019      | 0.05         | Surry                | -                | 94                 | 0                    | 0          |                   |                   |                   |
| 26343BF169 | 7711711  | 4     | 03/21/2019      | 0.02         | Surry                | -                | 5                  | 3                    | 3          |                   |                   |                   |
| 26343BR84  | 7711711  | 4     | 03/21/2019      | 0.79         | Suffolk city         | 23               | 66                 | 1                    | 2          |                   |                   |                   |
| 26406HF117 | 10156588 | 4     | 03/22/2019      | 0.88         | Isle of Wight        | 4                | 9                  | 9                    | 11         |                   |                   |                   |
| 26406HF48  | 10156588 | 4     | 03/22/2019      | 0.08         | Isle of Wight        | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 43419 F66  | 7680517  | 4     | 03/25/2019      | 0.35         | Fairfax              | -                | 130                | 3                    | 7          |                   |                   |                   |
| 47698HF909 | 10101259 | 4     | 03/25/2019      | 0.18         | Fauquier             | 1                | 2                  | 0                    | 0          |                   |                   |                   |
| 47699HF402 | 10101259 | 4     | 03/25/2019      | 0.37         | Fauquier             | 4                | 8                  | 2                    | 3          |                   |                   |                   |
| 47699HF406 | 10101259 | 4     | 03/25/2019      | 0.58         | Fauquier             | 2                | 1                  | 2                    | 2          |                   |                   |                   |
| 01450 F316 | 10175876 | 4     | 03/27/2019      | 0.07         | Goochland            | 3                | 6                  | 2                    | 3          |                   |                   |                   |

240363050

| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City         | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |        | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|--|-----------------|---------------------|---------------------|-----------------------|-------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |  |                 |                     |                     |                       | Prior to Conversion<br>Exc ME | Inc ME |                                     |                                     |                                     |
| 01450GF7   | 10183198 | 4     | 03/27/2019 |  | 0.09            | Goochland           | 4                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 01451JF10  | 10180933 | 4     | 03/27/2019 |  | 0.65            | Goochland           | 9                   | -                     | 4                             | 4      |                                     |                                     |                                     |
| 02317 F190 | 10157180 | 4     | 03/27/2019 |  | 0.16            | Hopewell city       | 24                  | -                     | 0                             | 2      |                                     |                                     |                                     |
| 02397 F100 | 7649953  | 4     | 03/27/2019 |  | 0.37            | Chesterfield        | 11                  | 71                    | 1                             | 3      |                                     |                                     |                                     |
| 47393 R598 | 7670217  | 4     | 03/27/2019 |  | 0.54            | Fauquier            | 14                  | 100                   | 1                             | 3      |                                     |                                     |                                     |
| 63602 F531 | 10108796 | 4     | 03/27/2019 |  | 0.98            | Nottoway            | 7                   | -                     | 5                             | 9      |                                     |                                     |                                     |
| 63602 F537 | 10108788 | 4     | 03/27/2019 |  | 0.97            | Nottoway            | 7                   | 7                     | 8                             | 13     |                                     |                                     |                                     |
| 81339 F453 | 10136261 | 4     | 03/27/2019 |  | 1.01            | Albemarle           | 9                   | 19                    | 11                            | 17     |                                     |                                     |                                     |
| 02801 F34  | 10141797 | 4     | 03/28/2019 |  | 0.31            | Petersburg city     | 28                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 02801 F35  | 10141797 | 4     | 03/28/2019 |  | 0.09            | Petersburg city     | 3                   | 26                    | 3                             | 3      |                                     |                                     |                                     |
| 06645 F8   | 10112501 | 4     | 03/28/2019 |  | 0.49            | Richmond city       | 38                  | -                     | 6                             | 10     |                                     |                                     |                                     |
| 06645 F9   | 10112501 | 4     | 03/28/2019 |  | 0.38            | Richmond city       | 42                  | -                     | 2                             | 7      |                                     |                                     |                                     |
| 28458 F50  | 10179720 | 4     | 03/28/2019 |  | 0.35            | James City          | 13                  | 4                     | 3                             | 9      |                                     |                                     |                                     |
| 28458 F52  | 10179720 | 4     | 03/28/2019 |  | 0.12            | James City          | 11                  | -                     | 1                             | 5      |                                     |                                     |                                     |
| 28458 F60  | 10179720 | 4     | 03/28/2019 |  | 0.14            | James City          | 12                  | -                     | 0                             | 0      |                                     |                                     |                                     |
| 28458 F61  | 10179720 | 4     | 03/28/2019 |  | 0.33            | James City          | 26                  | 12                    | 0                             | 4      |                                     |                                     |                                     |
| 28458 F77  | 10179720 | 4     | 03/28/2019 |  | 0.15            | James City          | 13                  | 2                     | 1                             | 5      |                                     |                                     |                                     |
| 47322EF244 | 10138730 | 4     | 03/28/2019 |  | 0.41            | Fauquier            | 4                   | 3                     | 0                             | 0      |                                     |                                     |                                     |
| 01361 F36  | 7643208  | 4     | 03/29/2019 |  | 0.17            | Richmond city       | 26                  | -                     | 0                             | 0      |                                     |                                     |                                     |
| 01361 F37  | 7643208  | 4     | 03/29/2019 |  | 0.20            | Richmond city       | 25                  | -                     | 4                             | 6      |                                     |                                     |                                     |
| 01361 F55  | 7643208  | 4     | 03/29/2019 |  | 0.17            | Richmond city       | 13                  | 51                    | 1                             | 2      |                                     |                                     |                                     |
| 05611 F107 | 7687172  | 4     | 03/29/2019 |  | 0.20            | Chesterfield        | 10                  | 10                    | 3                             | 6      |                                     |                                     |                                     |
| 05611 F109 | 7687172  | 4     | 03/29/2019 |  | 0.17            | Chesterfield        | 15                  | -                     | 0                             | 2      |                                     |                                     |                                     |
| 05611 F70  | 7687172  | 4     | 03/29/2019 |  | 0.75            | Chesterfield        | 55                  | -                     | 6                             | 8      |                                     |                                     |                                     |
| 22431 F183 | 10203782 | 4     | 03/29/2019 |  | 0.09            | Newport News city   | 42                  | -                     | 1                             | 2      |                                     |                                     |                                     |
| 43963 F53  | 10201410 | 4     | 03/29/2019 |  | 0.20            | Fairfax             | 22                  | -                     | 1                             | 2      |                                     |                                     |                                     |
| 44720 F101 | 7664927  | 4     | 03/29/2019 |  | 0.07            | Fairfax             | 3                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 45313 F259 | 7644679  | 4     | 03/29/2019 |  | 0.10            | Fairfax             | 1                   | 11                    | 1                             | 2      |                                     |                                     |                                     |
| 45313DD305 | 7644679  | 4     | 03/29/2019 |  | 0.46            | Fairfax             | -                   | 11                    | 1                             | 1      |                                     |                                     |                                     |
| 45313DF901 | 7644679  | 4     | 03/29/2019 |  | 0.07            | Fairfax             | -                   | 3                     | 0                             | 0      |                                     |                                     |                                     |
| 45313DR3   | 7644679  | 4     | 03/29/2019 |  | 0.93            | Fairfax             | -                   | 11                    | 14                            | 14     |                                     |                                     |                                     |
| 45313DX212 | 7644679  | 4     | 03/29/2019 |  | 0.98            | Fairfax             | -                   | 8                     | 8                             | 8      |                                     |                                     |                                     |
| 47698 F742 | 10187194 | 4     | 03/29/2019 |  | 0.14            | Fauquier            | -                   | 8                     | 2                             | 2      |                                     |                                     |                                     |
| 47698 F743 | 10187194 | 4     | 03/29/2019 |  | 0.41            | Fauquier            | 8                   | -                     | 6                             | 8      |                                     |                                     |                                     |
| 47719 F169 | 10033461 | 4     | 03/29/2019 |  | 0.20            | Fauquier            | 3                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 63427 F102 | 10166221 | 4     | 03/29/2019 |  | 0.84            | Buckingham          | 4                   | -                     | 4                             | 4      |                                     |                                     |                                     |
| 63602 F541 | 10166253 | 4     | 03/29/2019 |  | 0.40            | Nottoway            | 10                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 03315PF532 | 10104499 | 4     | 04/02/2019 |  | 0.85            | Westmoreland        | 16                  | 15                    | 5                             | 7      |                                     |                                     |                                     |
| 03315PF533 | 10104499 | 4     | 04/02/2019 |  | 0.22            | Westmoreland        | 9                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 03315PF534 | 10104499 | 4     | 04/02/2019 |  | 0.44            | Westmoreland        | 6                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 03305JF282 | 7700693  | 4     | 04/04/2019 |  | 0.28            | Richmond            | 1                   | -                     | 5                             | 6      |                                     |                                     |                                     |
| 06301KF201 | 7662840  | 4     | 04/04/2019 |  | 1.05            | Hanover             | 16                  | 4                     | 5                             | 11     |                                     |                                     |                                     |
| 25472 F113 | 10218042 | 4     | 04/09/2019 |  | 0.23            | Virginia Beach city | 13                  | 10                    | 1                             | 1      |                                     |                                     |                                     |
| 81339 F21  | 7683283  | 4     | 04/10/2019 |  | 0.16            | Albemarle           | 3                   | 13                    | 5                             | 9      |                                     |                                     |                                     |
| 81351LF2   | 7641118  | 4     | 04/10/2019 |  | 0.64            | Albemarle           | 11                  | -                     | 6                             | 7      |                                     |                                     |                                     |
| 22750 F1   | 10149136 | 4     | 04/11/2019 |  | 0.42            | Newport News city   | 26                  | -                     | 7                             | 9      |                                     |                                     |                                     |
| 06301 F571 | 10131459 | 4     | 04/12/2019 |  | 0.34            | Hanover             | 6                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 63711 F45  | 10166431 | 4     | 04/12/2019 |  | 0.58            | Cumberland          | 3                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 63711 F522 | 10166431 | 4     | 04/12/2019 |  | 0.51            | Cumberland          | 9                   | 28                    | 7                             | 11     |                                     |                                     |                                     |
| 63711 F734 | 10166177 | 4     | 04/17/2019 |  | 0.26            | Cumberland          | 5                   | -                     | 3                             | 5      |                                     |                                     |                                     |
| 06301 F249 | 10154915 | 4     | 04/22/2019 |  | 0.26            | Hanover             | 1                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 41435 F29  | 10114562 | 4     | 04/22/2019 |  | 0.29            | Fairfax             | 7                   | -                     | 4                             | 7      |                                     |                                     |                                     |
| 65953 F593 | 10185554 | 4     | 04/22/2019 |  | 0.47            | Charlotte           | 3                   | -                     | 3                             | 7      |                                     |                                     |                                     |
| 81351WF118 | 7703941  | 4     | 04/22/2019 |  | 0.59            | Orange              | 2                   | -                     | 13                            | 14     |                                     |                                     |                                     |
| 81351WF468 | 7703941  | 4     | 04/22/2019 |  | 0.73            | Albemarle           | 7                   | 11                    | 2                             | 3      |                                     |                                     |                                     |
| 81351WF56  | 7703941  | 4     | 04/22/2019 |  | 0.63            | Orange              | 7                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 42340CF5   | 10170674 | 4     | 04/23/2019 |  | 0.08            | King George         | -                   | 9                     | 4                             | 5      |                                     |                                     |                                     |
| 42340CF55  | 10170674 | 4     | 04/23/2019 |  | 0.36            | King George         | 5                   | -                     | 2                             | 4      |                                     |                                     |                                     |
| 65936 F8   | 7697864  | 4     | 04/24/2019 |  | 0.21            | Mecklenburg         | 6                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 22404 F111 | 10169945 | 4     | 04/25/2019 |  | 0.05            | York                | 1                   | -                     | 0                             | 3      |                                     |                                     |                                     |
| 22404 F24  | 10169945 | 4     | 04/25/2019 |  | 0.15            | York                | 3                   | 34                    | 7                             | 10     |                                     |                                     |                                     |
| 22404 F88  | 10169945 | 4     | 04/25/2019 |  | 0.09            | York                | 2                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 45337 F544 | 7648873  | 4     | 04/25/2019 |  | 0.15            | Prince William      | 5                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 48610NF743 | 7637945  | 4     | 04/25/2019 |  | 0.59            | Loudoun             | 4                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 48719XF982 | 10123633 | 4     | 04/25/2019 |  | 0.23            | Loudoun             | 1                   | 6                     | 0                             | 0      |                                     |                                     |                                     |
| 48719XF983 | 10123633 | 4     | 04/25/2019 |  | 0.07            | Loudoun             | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 45313ER1   | 10162518 | 4     | 04/26/2019 |  | 0.32            | Fairfax             | 14                  | 51                    | 0                             | 3      |                                     |                                     |                                     |
| 45313LF1   | 10162518 | 4     | 04/26/2019 |  | 0.57            | Fairfax             | 31                  | -                     | 5                             | 9      |                                     |                                     |                                     |
| 45313LR1   | 10162518 | 4     | 04/26/2019 |  | 0.37            | Fairfax             | 21                  | 32                    | 0                             | 1      |                                     |                                     |                                     |
| 46406 F37  | 10166820 | 4     | 04/26/2019 |  | 0.16            | Fairfax             | 17                  | -                     | 2                             | 2      |                                     |                                     |                                     |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |        | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|--------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Exc ME |                               |                               |                               |
| 05611 F105 | 7696812  | 4     | 04/29/2019      | 0.07         | Chesterfield        | 5                | -                  | 0                    | 0      |                               |                               |                               |
| 05611 F148 | 7696812  | 4     | 04/29/2019      | 0.24         | Chesterfield        | 16               | -                  | 1                    | 1      |                               |                               |                               |
| 05611 F158 | 7696812  | 4     | 04/29/2019      | 0.11         | Chesterfield        | 13               | -                  | 3                    | 3      |                               |                               |                               |
| 05611 F88  | 7696812  | 4     | 04/29/2019      | 0.28         | Chesterfield        | 23               | 16                 | 7                    | 12     |                               |                               |                               |
| 05611 F89  | 7696812  | 4     | 04/29/2019      | 0.49         | Chesterfield        | 32               | -                  | 13                   | 18     |                               |                               |                               |
| 05611 F91  | 7696812  | 4     | 04/29/2019      | 0.43         | Chesterfield        | 29               | 3                  | 7                    | 8      |                               |                               |                               |
| 05611 F92  | 7696812  | 4     | 04/29/2019      | 0.12         | Chesterfield        | 3                | -                  | 3                    | 6      |                               |                               |                               |
| 44721 F117 | 10020052 | 4     | 04/29/2019      | 0.51         | Fairfax             | 26               | 22                 | 2                    | 2      |                               |                               |                               |
| 48395 F50  | 10204536 | 4     | 04/29/2019      | 0.79         | Loudoun             | 9                | 24                 | 4                    | 9      |                               |                               |                               |
| 48719BF49  | 10114384 | 4     | 04/29/2019      | 0.32         | Fauquier            | 5                | 1                  | 1                    | 2      |                               |                               |                               |
| 48719BF51  | 10114384 | 4     | 04/29/2019      | 0.42         | Fauquier            | -                | 10                 | 3                    | 5      |                               |                               |                               |
| 48726NF191 | 10042203 | 4     | 04/29/2019      | 0.04         | Loudoun             | 1                | -                  | 2                    | 2      |                               |                               |                               |
| 48726NF81  | 10042203 | 4     | 04/29/2019      | 1.25         | Loudoun             | 19               | 15                 | 6                    | 6      |                               |                               |                               |
| 03631 F17  | 10163352 | 4     | 04/30/2019      | 0.52         | Lancaster           | 1                | 41                 | 3                    | 5      |                               |                               |                               |
| 03631 F223 | 10163352 | 4     | 04/30/2019      | 0.49         | Lancaster           | 6                | 10                 | 6                    | 10     |                               |                               |                               |
| 03631 F331 | 10163352 | 4     | 04/30/2019      | 0.12         | Lancaster           | 1                | -                  | 2                    | 3      |                               |                               |                               |
| 03631 F332 | 10163352 | 4     | 04/30/2019      | 0.02         | Lancaster           | 1                | -                  | 0                    | 0      |                               |                               |                               |
| 05611 F87  | 10248645 | 4     | 04/30/2019      | 0.59         | Chesterfield        | 34               | 13                 | 0                    | 3      |                               |                               |                               |
| 06460 F274 | 10147328 | 4     | 04/30/2019      | 0.80         | Charles City        | 11               | -                  | 6                    | 8      |                               |                               |                               |
| 06474 F5   | 10124312 | 4     | 04/30/2019      | 0.25         | Hanover             | 2                | -                  | 1                    | 1      |                               |                               |                               |
| 06375AF286 | 10003937 | 4     | 05/06/2019      | 1.04         | Henrico             | 73               | 2                  | 2                    | 3      |                               |                               |                               |
| 23375 F511 | 10173536 | 4     | 05/08/2019      | 0.25         | Chesapeake city     | 88               | -                  | 10                   | 12     |                               |                               |                               |
| 25451 F118 | 10094794 | 4     | 05/08/2019      | 0.30         | Virginia Beach city | 47               | -                  | 0                    | 0      |                               |                               |                               |
| 25451 F120 | 10094794 | 4     | 05/08/2019      | 0.39         | Virginia Beach city | 51               | 26                 | 13                   | 15     |                               |                               |                               |
| 25451 F122 | 10094794 | 4     | 05/08/2019      | 0.59         | Virginia Beach city | 75               | -                  | 2                    | 3      |                               |                               |                               |
| 25451 F7   | 10094794 | 4     | 05/08/2019      | 0.13         | Virginia Beach city | 26               | -                  | 11                   | 12     |                               |                               |                               |
| 26779 F27  | 10166366 | 4     | 05/08/2019      | 0.20         | Chesapeake city     | 25               | -                  | 2                    | 3      |                               |                               |                               |
| 82612 F57  | 7695146  | 4     | 05/08/2019      | 0.35         | Rockingham          | 1                | 30                 | 2                    | 3      |                               |                               |                               |
| 82612 F59  | 7695146  | 4     | 05/08/2019      | 0.37         | Rockingham          | 4                | -                  | 1                    | 2      |                               |                               |                               |
| 82612 F73  | 7695146  | 4     | 05/08/2019      | 0.07         | Rockingham          | 1                | -                  | 0                    | 1      |                               |                               |                               |
| 82612 F78  | 7695146  | 4     | 05/08/2019      | 0.06         | Rockingham          | 2                | -                  | 0                    | 3      |                               |                               |                               |
| 82612 F79  | 7695146  | 4     | 05/08/2019      | 0.78         | Rockingham          | 4                | -                  | 3                    | 5      |                               |                               |                               |
| 82612 F80  | 7695146  | 4     | 05/08/2019      | 0.09         | Rockingham          | 1                | -                  | 1                    | 1      |                               |                               |                               |
| 82612 F81  | 7695146  | 4     | 05/08/2019      | 0.35         | Rockingham          | 4                | 8                  | 3                    | 5      |                               |                               |                               |
| 82612 F83  | 7695146  | 4     | 05/08/2019      | 0.09         | Rockingham          | 2                | -                  | 0                    | 0      |                               |                               |                               |
| 82612 F84  | 7695146  | 4     | 05/08/2019      | 0.64         | Rockingham          | 10               | -                  | 3                    | 4      |                               |                               |                               |
| 82612 F85  | 7695146  | 4     | 05/08/2019      | 0.20         | Rockingham          | 2                | -                  | 1                    | 1      |                               |                               |                               |
| 82612 F87  | 7695146  | 4     | 05/08/2019      | 1.18         | Rockingham          | 2                | 25                 | 5                    | 11     |                               |                               |                               |
| 06430 F27  | 10129624 | 4     | 05/13/2019      | 0.14         | Hanover             | 1                | -                  | 0                    | 2      |                               |                               |                               |
| 61331EF700 | 10215183 | 4     | 05/14/2019      | 0.18         | Brunswick           | 2                | -                  | 2                    | 2      |                               |                               |                               |
| 28761 F89  | 7711422  | 4     | 05/15/2019      | 0.79         | New Kent            | 7                | -                  | 6                    | 8      |                               |                               |                               |
| 47322 F45  | 10130133 | 4     | 05/15/2019      | 0.28         | Fauquier            | 5                | -                  | 0                    | 0      |                               |                               |                               |
| 01438 F394 | 10149823 | 4     | 05/20/2019      | 0.10         | Hanover             | 1                | -                  | 1                    | 1      |                               |                               |                               |
| 45380DF875 | 7659359  | 4     | 05/20/2019      | 0.11         | Prince William      | 1                | -                  | 0                    | 0      |                               |                               |                               |
| 47393FF836 | 10105755 | 4     | 05/20/2019      | 0.24         | Fauquier            | 2                | 12                 | 1                    | 2      |                               |                               |                               |
| 47393FF847 | 10105755 | 4     | 05/20/2019      | 0.12         | Fauquier            | 2                | -                  | 0                    | 1      |                               |                               |                               |
| 63308 F545 | 7668668  | 4     | 05/21/2019      | 0.22         | Amelia              | 1                | -                  | 3                    | 3      |                               |                               |                               |
| 05323 F31  | 10158598 | 4     | 05/22/2019      | 0.91         | Chesterfield        | 6                | -                  | 7                    | 9      |                               |                               |                               |
| 01373 F3   | 10137327 | 4     | 05/28/2019      | 0.13         | Henrico             | 17               | -                  | 2                    | 7      |                               |                               |                               |
| 42334 F16  | 10200395 | 4     | 05/28/2019      | 0.19         | Westmoreland        | 2                | -                  | 3                    | 4      |                               |                               |                               |
| 42407 F306 | 10125039 | 4     | 05/28/2019      | 0.22         | Stafford            | 1                | -                  | 0                    | 0      |                               |                               |                               |
| 42407 F83  | 10125039 | 4     | 05/28/2019      | 0.93         | Stafford            | 8                | 8                  | 10                   | 17     |                               |                               |                               |
| 46430AF14  | 10030388 | 4     | 05/28/2019      | 0.16         | Fairfax             | 4                | 3                  | 9                    | 12     |                               |                               |                               |
| 46430AF219 | 10030388 | 4     | 05/28/2019      | 0.10         | Fairfax             | 3                | -                  | 2                    | 2      |                               |                               |                               |
| 01369 F2   | 10155060 | 4     | 05/29/2019      | 0.54         | Henrico             | 51               | 16                 | 2                    | 6      |                               |                               |                               |
| 06471BF219 | 10129628 | 4     | 05/29/2019      | 0.79         | Hanover             | 22               | 6                  | 1                    | 3      |                               |                               |                               |
| 66520 F575 | 10152972 | 4     | 05/29/2019      | 2.01         | Pittsylvania        | 13               | 2                  | 11                   | 15     |                               |                               |                               |
| 66520 F576 | 10152972 | 4     | 05/29/2019      | 0.17         | Pittsylvania        | 1                | -                  | 0                    | 0      |                               |                               |                               |
| 66520 F94  | 10152972 | 4     | 05/29/2019      | 0.21         | Pittsylvania        | 1                | -                  | 0                    | 0      |                               |                               |                               |
| 03631 F15  | 10163358 | 4     | 05/30/2019      | 0.16         | Lancaster           | 2                | 27                 | 0                    | 2      |                               |                               |                               |
| 03631 F19  | 10163356 | 4     | 05/30/2019      | 0.29         | Lancaster           | 1                | 42                 | 2                    | 2      |                               |                               |                               |
| 03631 F20  | 10163356 | 4     | 05/30/2019      | 0.12         | Lancaster           | 4                | 9                  | 1                    | 2      |                               |                               |                               |
| 03631 F210 | 10163356 | 4     | 05/30/2019      | 0.20         | Lancaster           | 1                | 9                  | 2                    | 3      |                               |                               |                               |
| 03631 F328 | 10163358 | 4     | 05/30/2019      | 0.23         | Lancaster           | 4                | 7                  | 2                    | 2      |                               |                               |                               |
| 04333DF646 | 10177607 | 4     | 05/30/2019      | 0.66         | King and Queen      | 5                | 1                  | 3                    | 5      |                               |                               |                               |
| 42481 F112 | 10131067 | 4     | 05/30/2019      | 0.76         | Stafford            | 12               | 1                  | 2                    | 2      |                               |                               |                               |
| 47719HF10  | 7701632  | 4     | 05/30/2019      | 0.29         | Warren              | 1                | 4                  | 0                    | 0      |                               |                               |                               |
| 47719HF595 | 7701632  | 4     | 05/30/2019      | 0.18         | Fauquier            | 3                | 1                  | 0                    | 0      |                               |                               |                               |
| 47719HR1   | 7701632  | 4     | 05/30/2019      | 1.39         | Warren              | 7                | 106                | 0                    | 0      |                               |                               |                               |
| 47719HX610 | 7701632  | 4     | 05/30/2019      | 0.24         | Fauquier            | 3                | 5                  | 0                    | 0      |                               |                               |                               |

24036050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 02397 F88  | 7649834  | 4     | 05/31/2019      | 0.34         | Chesterfield         | 20               | 15                 | 8                    | 10         |             |             |             |
| 02397 F89  | 7649834  | 4     | 05/31/2019      | 0.12         | Chesterfield         | 15               | -                  | 0                    | 1          |             |             |             |
| 02397AF115 | 7649834  | 4     | 05/31/2019      | 0.62         | Chesterfield         | 40               | 20                 | 5                    | 7          |             |             |             |
| 28761 F189 | 10199541 | 4     | 05/31/2019      | 0.80         | New Kent             | 1                | 68                 | 12                   | 14         |             |             |             |
| 63427XF316 | 10166264 | 4     | 05/31/2019      | 1.03         | Cumberland           | 8                | 8                  | 0                    | 3          |             |             |             |
| 63427XF318 | 10166264 | 4     | 05/31/2019      | 0.14         | Cumberland           | 3                | -                  | 0                    | 0          |             |             |             |
| 28760 F138 | 7700668  | 4     | 06/04/2019      | 0.34         | New Kent             | 5                | -                  | 5                    | 10         |             |             |             |
| 28761 F134 | 7700668  | 4     | 06/04/2019      | 0.26         | New Kent             | 2                | -                  | 0                    | 0          |             |             |             |
| 28761 F135 | 7700668  | 4     | 06/04/2019      | 0.09         | New Kent             | 1                | 5                  | 3                    | 3          |             |             |             |
| 28761 F204 | 7700668  | 4     | 06/04/2019      | 0.48         | New Kent             | 3                | 23                 | 5                    | 8          |             |             |             |
| 28761 F94  | 7700668  | 4     | 06/04/2019      | 0.60         | New Kent             | 7                | 16                 | 4                    | 8          |             |             |             |
| 87390CF154 | 10164330 | 4     | 06/04/2019      | 0.43         | Orange               | 1                | -                  | 15                   | 16         |             |             |             |
| 87390CF2   | 10164330 | 4     | 06/04/2019      | 0.52         | Orange               | 5                | 1                  | 3                    | 5          |             |             |             |
| 87390CR1   | 10164330 | 4     | 06/04/2019      | 0.30         | Orange               | 3                | 24                 | 8                    | 8          |             |             |             |
| 26797 F103 | 10166183 | 4     | 06/05/2019      | 0.42         | Portsmouth city      | 52               | -                  | 2                    | 4          |             |             |             |
| 26797 F127 | 10166183 | 4     | 06/05/2019      | 0.33         | Portsmouth city      | 39               | -                  | 2                    | 3          |             |             |             |
| 65497HF211 | 10198301 | 4     | 06/08/2019      | 0.16         | Halifax              | 2                | -                  | 4                    | 5          |             |             |             |
| 65497HF215 | 10198301 | 4     | 06/08/2019      | 0.78         | Halifax              | 3                | -                  | 3                    | 3          |             |             |             |
| 81368MF625 | 10136251 | 4     | 06/10/2019      | 0.08         | Charlottesville city | 2                | -                  | 0                    | 0          |             |             |             |
| 06385 F121 | 7701415  | 4     | 06/12/2019      | 0.38         | Hanover              | 4                | -                  | 0                    | 0          |             |             |             |
| 06472 F35  | 10146824 | 4     | 06/12/2019      | 0.21         | Hanover              | 2                | -                  | 2                    | 2          |             |             |             |
| 42408 F134 | 10128737 | 4     | 06/12/2019      | 0.18         | Stafford             | 4                | -                  | 2                    | 3          |             |             |             |
| 42408 F85  | 10128737 | 4     | 06/12/2019      | 0.59         | Stafford             | 5                | 4                  | 6                    | 11         |             |             |             |
| 42447 F225 | 10207747 | 4     | 06/12/2019      | 0.15         | King George          | 7                | -                  | 0                    | 0          |             |             |             |
| 46772 F323 | 10190471 | 4     | 06/13/2019      | 0.10         | Fairfax              | 3                | -                  | 2                    | 2          |             |             |             |
| 01480 F110 | 10180715 | 4     | 06/14/2019      | 0.12         | Henrico              | 1                | -                  | 1                    | 1          |             |             |             |
| 82350 F273 | 10097832 | 4     | 06/14/2019      | 0.13         | Augusta              | 3                | 2                  | 10                   | 10         |             |             |             |
| 82350 F329 | 10097832 | 4     | 06/14/2019      | 0.24         | Rockingham           | 1                | -                  | 0                    | 0          |             |             |             |
| 82350 F66  | 10097832 | 4     | 06/14/2019      | 0.36         | Augusta              | 6                | 8                  | 11                   | 14         |             |             |             |
| 01369 F3   | 10155077 | 4     | 06/17/2019      | 0.25         | Henrico              | 17               | 13                 | 1                    | 3          |             |             |             |
| 01369 F4   | 10155077 | 4     | 06/17/2019      | 0.22         | Henrico              | 30               | -                  | 3                    | 4          |             |             |             |
| 22730 F128 | 10169963 | 4     | 06/18/2019      | 0.10         | Newport News city    | 13               | -                  | 3                    | 3          |             |             |             |
| 04304VF554 | 7652765  | 4     | 06/19/2019      | 0.12         | Mathews              | 2                | 23                 | 2                    | 2          |             |             |             |
| 04304VF555 | 7652765  | 4     | 06/19/2019      | 0.09         | Mathews              | 4                | 14                 | 1                    | 2          |             |             |             |
| 42330LF164 | 10123619 | 4     | 06/19/2019      | 0.92         | King George          | 7                | 8                  | 5                    | 7          |             |             |             |
| 42330LF165 | 10123619 | 4     | 06/19/2019      | 0.30         | King George          | 3                | -                  | 0                    | 0          |             |             |             |
| 42330LF469 | 10123619 | 4     | 06/19/2019      | 0.12         | King George          | 5                | -                  | 1                    | 2          |             |             |             |
| 42330LF791 | 10123619 | 4     | 06/19/2019      | 0.19         | King George          | 1                | -                  | 0                    | 0          |             |             |             |
| 64920BF500 | 10172921 | 4     | 06/19/2019      | 0.55         | Mecklenburg          | 7                | -                  | 8                    | 10         |             |             |             |
| 64920BR7   | 10172921 | 4     | 06/19/2019      | 0.05         | Mecklenburg          | 5                | 7                  | 3                    | 4          |             |             |             |
| 64819 F514 | 10107179 | 4     | 06/20/2019      | 0.52         | Brunswick            | 1                | -                  | 4                    | 5          |             |             |             |
| 47322VF79  | 10026161 | 4     | 06/21/2019      | 0.70         | Fauquier             | 4                | 2                  | 0                    | 0          |             |             |             |
| 47322VF91  | 10026161 | 4     | 06/21/2019      | 0.08         | Fauquier             | 1                | -                  | 0                    | 0          |             |             |             |
| 47493DF209 | 7645225  | 4     | 06/21/2019      | 0.43         | Fauquier             | 6                | -                  | 5                    | 8          |             |             |             |
| 22401 F152 | 10152254 | 4     | 06/24/2019      | 0.15         | York                 | 14               | -                  | 2                    | 3          |             |             |             |
| 06471 F48  | 10110904 | 4     | 06/25/2019      | 0.38         | Hanover              | 4                | -                  | 2                    | 3          |             |             |             |
| 25360 F108 | 10094787 | 4     | 06/25/2019      | 0.52         | Virginia Beach city  | 17               | 296                | 4                    | 9          |             |             |             |
| 25360 F109 | 10094787 | 4     | 06/25/2019      | 0.72         | Virginia Beach city  | 58               | -                  | 11                   | 15         |             |             |             |
| 25360 F11  | 10094787 | 4     | 06/25/2019      | 0.33         | Virginia Beach city  | 50               | -                  | 1                    | 1          |             |             |             |
| 25360 F110 | 10094787 | 4     | 06/25/2019      | 0.09         | Virginia Beach city  | -                | 149                | 3                    | 5          |             |             |             |
| 25360 F202 | 10094787 | 4     | 06/25/2019      | 0.16         | Virginia Beach city  | 27               | -                  | 3                    | 3          |             |             |             |
| 25360 F203 | 10094787 | 4     | 06/25/2019      | 0.45         | Virginia Beach city  | 71               | -                  | 4                    | 9          |             |             |             |
| 25360 F212 | 10094787 | 4     | 06/25/2019      | 0.12         | Virginia Beach city  | 14               | -                  | 0                    | 0          |             |             |             |
| 82350 F69  | 10021611 | 4     | 06/25/2019      | 0.43         | Augusta              | -                | -                  | 0                    | 0          |             |             |             |
| 82350 F73  | 10021611 | 4     | 06/25/2019      | 0.91         | Rockingham           | 11               | 5                  | 10                   | 11         |             |             |             |
| 64353AF153 | 10107152 | 4     | 06/26/2019      | 0.14         | Brunswick            | 2                | 2                  | 0                    | 0          |             |             |             |
| 64353AF509 | 10107152 | 4     | 06/26/2019      | 1.20         | Brunswick            | 8                | -                  | 8                    | 9          |             |             |             |
| 01338 F16  | 10120373 | 4     | 06/27/2019      | 0.13         | Henrico              | 13               | -                  | 1                    | 3          |             |             |             |
| 01338 F17  | 10120373 | 4     | 06/27/2019      | 0.36         | Henrico              | 35               | -                  | 4                    | 8          |             |             |             |
| 01338 F74  | 10120373 | 4     | 06/27/2019      | 0.08         | Henrico              | 10               | -                  | 3                    | 5          |             |             |             |
| 01362 F40  | 10120373 | 4     | 06/27/2019      | 0.27         | Henrico              | 15               | -                  | 6                    | 11         |             |             |             |
| 05611 F10  | 7703697  | 4     | 06/27/2019      | 0.28         | Chesterfield         | 20               | 10                 | 8                    | 15         |             |             |             |
| 05611 F11  | 7703697  | 4     | 06/27/2019      | 0.15         | Chesterfield         | 10               | -                  | 9                    | 10         |             |             |             |
| 05611 F115 | 7703697  | 4     | 06/27/2019      | 0.17         | Chesterfield         | 3                | -                  | 2                    | 3          |             |             |             |
| 05611 F12  | 7703697  | 4     | 06/27/2019      | 0.13         | Chesterfield         | 11               | -                  | 2                    | 3          |             |             |             |
| 05611 F25  | 7703697  | 4     | 06/27/2019      | 0.16         | Chesterfield         | 18               | -                  | 2                    | 2          |             |             |             |
| 05611 F26  | 7703697  | 4     | 06/27/2019      | 0.32         | Chesterfield         | 25               | -                  | 5                    | 9          |             |             |             |
| 05611 F90  | 7703697  | 4     | 06/27/2019      | 0.24         | Chesterfield         | 17               | 29                 | 6                    | 9          |             |             |             |
| 05611 R93  | 7703697  | 4     | 06/27/2019      | 0.15         | Chesterfield         | 6                | 55                 | 1                    | 4          |             |             |             |
| 06342 F62  | 10123195 | 4     | 06/27/2019      | 0.02         | Hanover              | 8                | -                  | 0                    | 0          |             |             |             |

24036050

| Device ID   | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |        | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|-------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|--------|-------------------|-------------------|-------------------|
|             |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME | Conversion Events | Conversion Events | Conversion Events |
| 06592 F126  | 10123195 | 4     | 06/27/2019      | 0.79         | Hanover              | 54               | -                  | 9                    | 16     |                   |                   |                   |
| 06592 F52   | 10123195 | 4     | 06/27/2019      | 0.22         | Hanover              | 12               | -                  | 0                    | 1      |                   |                   |                   |
| 43390 F124  | 7683216  | 4     | 06/27/2019      | 0.37         | Fairfax              | 13               | 103                | 4                    | 7      |                   |                   |                   |
| 43390 F28   | 7683216  | 4     | 06/27/2019      | 0.36         | Fairfax              | 11               | 2                  | 0                    | 0      |                   |                   |                   |
| 43390 F32   | 7683216  | 4     | 06/27/2019      | 0.04         | Fairfax              | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 43390 F40   | 7683216  | 4     | 06/27/2019      | 0.04         | Fairfax              | 3                | -                  | 0                    | 0      |                   |                   |                   |
| 43390 F41   | 7683216  | 4     | 06/27/2019      | 0.16         | Fairfax              | 10               | -                  | 0                    | 0      |                   |                   |                   |
| 43390 F42   | 7683216  | 4     | 06/27/2019      | 0.06         | Fairfax              | 1                | 50                 | 0                    | 0      |                   |                   |                   |
| 43390 F43   | 7683216  | 4     | 06/27/2019      | 0.31         | Fairfax              | 17               | 8                  | 3                    | 3      |                   |                   |                   |
| 04395HF133  | 10187650 | 4     | 06/28/2019      | 0.43         | Gloucester           | 9                | -                  | 4                    | 4      |                   |                   |                   |
| 87519 F5    | 10163677 | 4     | 07/02/2019      | 1.19         | Orange               | 10               | -                  | 9                    | 13     |                   |                   |                   |
| 81338GF144  | 10149206 | 4     | 07/03/2019      | 0.20         | Albemarle            | 1                | -                  | 2                    | 5      |                   |                   |                   |
| 64892 F564  | 10172933 | 4     | 07/10/2019      | 0.39         | Mecklenburg          | 14               | -                  | 6                    | 7      |                   |                   |                   |
| 84385 F149  | 7682586  | 4     | 07/10/2019      | 0.15         | Shenandoah           | 2                | -                  | 4                    | 7      |                   |                   |                   |
| 06431 F234  | 10129626 | 4     | 07/11/2019      | 0.09         | Hanover              | 2                | -                  | 2                    | 3      |                   |                   |                   |
| 06431 F93   | 10129626 | 4     | 07/11/2019      | 0.09         | Hanover              | 1                | -                  | 1                    | 1      |                   |                   |                   |
| 47393 F650  | 10025026 | 4     | 07/15/2019      | 0.18         | Prince William       | 1                | -                  | 1                    | 2      |                   |                   |                   |
| 101492 F126 | 10185219 | 4     | 07/17/2019      | 0.43         | Goochland            | 1                | 2                  | 0                    | 0      |                   |                   |                   |
| 03601 F133  | 10134083 | 4     | 07/17/2019      | 0.20         | Lancaster            | 1                | 1                  | 1                    | 1      |                   |                   |                   |
| 02370 F77   | 10157186 | 4     | 07/22/2019      | 0.23         | Chesterfield         | 10               | -                  | 2                    | 2      |                   |                   |                   |
| 42330 F108  | 10199032 | 4     | 07/22/2019      | 0.40         | Westmoreland         | 3                | 15                 | 7                    | 9      |                   |                   |                   |
| 23497 F121  | 10133951 | 4     | 07/23/2019      | 0.36         | Chesapeake city      | 19               | 25                 | 2                    | 2      |                   |                   |                   |
| 23497 F420  | 10133951 | 4     | 07/23/2019      | 0.41         | Chesapeake city      | 23               | 197                | 11                   | 19     |                   |                   |                   |
| 23497 F430  | 10133951 | 4     | 07/23/2019      | 0.33         | Chesapeake city      | 17               | 44                 | 3                    | 5      |                   |                   |                   |
| 23497 F440  | 10133951 | 4     | 07/23/2019      | 0.18         | Chesapeake city      | 20               | -                  | 1                    | 1      |                   |                   |                   |
| 23497 F450  | 10133951 | 4     | 07/23/2019      | 0.15         | Chesapeake city      | 18               | -                  | 3                    | 3      |                   |                   |                   |
| 23497 F460  | 10133951 | 4     | 07/23/2019      | 0.36         | Chesapeake city      | 36               | -                  | 6                    | 8      |                   |                   |                   |
| 23497 F470  | 10133951 | 4     | 07/23/2019      | 0.19         | Chesapeake city      | 18               | -                  | 0                    | 0      |                   |                   |                   |
| 23497 F480  | 10133951 | 4     | 07/23/2019      | 0.16         | Chesapeake city      | 18               | -                  | 1                    | 3      |                   |                   |                   |
| 23497 F490  | 10133951 | 4     | 07/23/2019      | 0.14         | Chesapeake city      | 8                | -                  | 1                    | 1      |                   |                   |                   |
| 81351AF523  | 10125189 | 4     | 07/24/2019      | 0.64         | Charlottesville city | 5                | 13                 | 4                    | 4      |                   |                   |                   |
| 81351AF524  | 10125189 | 4     | 07/24/2019      | 0.32         | Charlottesville city | 5                | -                  | 1                    | 1      |                   |                   |                   |
| 81351AF533  | 10125189 | 4     | 07/24/2019      | 0.43         | Charlottesville city | 2                | 6                  | 2                    | 2      |                   |                   |                   |
| 81351AF541  | 10125189 | 4     | 07/24/2019      | 0.26         | Charlottesville city | 6                | -                  | 0                    | 0      |                   |                   |                   |
| 81351SF810  | 10125189 | 4     | 07/24/2019      | 0.01         | Albemarle            | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 87300PF515  | 10065202 | 4     | 07/24/2019      | 0.35         | Goochland            | 4                | -                  | 0                    | 0      |                   |                   |                   |
| 87300PF538  | 10065202 | 4     | 07/24/2019      | 0.21         | Goochland            | 3                | 3                  | 0                    | 0      |                   |                   |                   |
| 87300PF539  | 10065202 | 4     | 07/24/2019      | 0.30         | Goochland            | 2                | 3                  | 0                    | 0      |                   |                   |                   |
| 87300PF540  | 10065202 | 4     | 07/24/2019      | 0.57         | Goochland            | 8                | -                  | 1                    | 1      |                   |                   |                   |
| 87300PF541  | 10065202 | 4     | 07/24/2019      | 0.72         | Goochland            | 3                | -                  | 1                    | 1      |                   |                   |                   |
| 02332XF179  | 7667049  | 4     | 07/25/2019      | 0.48         | Sussex               | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 22401 F133  | 10212516 | 4     | 07/25/2019      | 0.43         | York                 | 24               | 47                 | 4                    | 5      |                   |                   |                   |
| 22401 F41   | 10212516 | 4     | 07/25/2019      | 0.33         | York                 | 21               | -                  | 5                    | 7      |                   |                   |                   |
| 28758 F112  | 10212859 | 4     | 07/25/2019      | 0.26         | James City           | 36               | -                  | 1                    | 1      |                   |                   |                   |
| 48322SF199  | 7661351  | 4     | 07/25/2019      | 0.07         | Fauquier             | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 48322SF26   | 7661351  | 4     | 07/25/2019      | 1.42         | Fauquier             | 3                | 16                 | 10                   | 15     |                   |                   |                   |
| 48322SF29   | 7661351  | 4     | 07/25/2019      | 0.31         | Fauquier             | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 48322SF30   | 7661351  | 4     | 07/25/2019      | 0.46         | Fauquier             | 2                | -                  | 15                   | 17     |                   |                   |                   |
| 48322SF31   | 7661351  | 4     | 07/25/2019      | 0.42         | Fauquier             | -                | 10                 | 1                    | 2      |                   |                   |                   |
| 48322SF33   | 7661351  | 4     | 07/25/2019      | 0.28         | Fauquier             | 1                | -                  | 15                   | 17     |                   |                   |                   |
| 04304VF552  | 7652735  | 4     | 07/26/2019      | 0.36         | Mathews              | 7                | 13                 | 2                    | 2      |                   |                   |                   |
| 04304VF558  | 7652735  | 4     | 07/26/2019      | 0.61         | Mathews              | 9                | 3                  | 10                   | 11     |                   |                   |                   |
| 06426AF384  | 7705619  | 4     | 07/26/2019      | 0.56         | New Kent             | 3                | 4                  | 3                    | 4      |                   |                   |                   |
| 06426HF620  | 7705619  | 4     | 07/26/2019      | 0.07         | New Kent             | 1                | -                  | 0                    | 0      |                   |                   |                   |
| 06426HF624  | 7705619  | 4     | 07/26/2019      | 0.44         | New Kent             | 3                | 1                  | 0                    | 0      |                   |                   |                   |
| 02317 F265  | 7706806  | 4     | 07/29/2019      | 0.43         | Chesterfield         | 8                | -                  | 0                    | 1      |                   |                   |                   |
| 06419 F130  | 10149086 | 4     | 07/29/2019      | 0.20         | Henrico              | 4                | -                  | 2                    | 3      |                   |                   |                   |
| 42408BF110  | 10128749 | 4     | 07/29/2019      | 0.21         | Stafford             | 1                | -                  | 1                    | 3      |                   |                   |                   |
| 42408BF6    | 10128749 | 4     | 07/29/2019      | 0.45         | Stafford             | 4                | 4                  | 6                    | 7      |                   |                   |                   |
| 42408BF7    | 10128749 | 4     | 07/29/2019      | 0.23         | Stafford             | 4                | -                  | 0                    | 1      |                   |                   |                   |
| 42408BR2    | 10128749 | 4     | 07/29/2019      | 0.22         | Stafford             | 13               | 55                 | 8                    | 13     |                   |                   |                   |
| 46761 F101  | 10103715 | 4     | 07/29/2019      | 0.07         | Fairfax              | 10               | -                  | 2                    | 3      |                   |                   |                   |
| 46761 F103  | 10100515 | 4     | 07/29/2019      | 0.27         | Fairfax              | 23               | -                  | 6                    | 10     |                   |                   |                   |
| 46761 F33   | 10100515 | 4     | 07/29/2019      | 0.10         | Fairfax              | 11               | -                  | 6                    | 8      |                   |                   |                   |
| 46826 F65   | 10103715 | 4     | 07/29/2019      | 0.18         | Fairfax              | 20               | -                  | 3                    | 3      |                   |                   |                   |
| 46900 F20   | 10103708 | 4     | 07/29/2019      | 0.14         | Fairfax              | 18               | -                  | 0                    | 0      |                   |                   |                   |
| 46900 F21   | 10103713 | 4     | 07/29/2019      | 0.27         | Fairfax              | 26               | -                  | 0                    | 0      |                   |                   |                   |
| 02332IF16   | 10121587 | 4     | 07/30/2019      | 0.56         | Sussex               | 6                | 1                  | 1                    | 2      |                   |                   |                   |
| 04333DF647  | 10173122 | 4     | 07/30/2019      | 0.42         | King and Queen       | 2                | -                  | 2                    | 3      |                   |                   |                   |
| 06474 F20   | 10161311 | 4     | 07/30/2019      | 0.34         | Hanover              | 3                | -                  | 0                    | 1      |                   |                   |                   |

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| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City          | Direct<br>Customers | Indirect<br>Customers | Event Count                   |        | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|--|-----------------|----------------------|---------------------|-----------------------|-------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |  |                 |                      |                     |                       | Prior to Conversion<br>Exc ME | Inc ME |                                     |                                     |                                     |
| 46900 F46  | 10149443 | 4     | 07/30/2019 |  | 0.27            | Fairfax              | 21                  | 44                    | 0                             | 0      |                                     |                                     |                                     |
| 03623 F33  | 10134185 | 4     | 07/31/2019 |  | 0.46            | Lancaster            | 8                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 81338 F127 | 10278655 | 4     | 08/05/2019 |  | 0.12            | Charlottesville city | 3                   | 5                     | 3                             | 3      |                                     |                                     |                                     |
| 81338 F128 | 10278655 | 4     | 08/05/2019 |  | 0.19            | Albemarle            | 5                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 81376 F80  | 10132823 | 4     | 08/05/2019 |  | 0.54            | Orange               | 2                   | 1                     | 0                             | 0      |                                     |                                     |                                     |
| 81376 F81  | 10132823 | 4     | 08/05/2019 |  | 0.61            | Orange               | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 81376 F82  | 10132823 | 4     | 08/05/2019 |  | 0.08            | Louisa               | -                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 84324BF249 | 10157114 | 4     | 08/05/2019 |  | 0.65            | Shenandoah           | 5                   | 4                     | 6                             | 8      |                                     |                                     |                                     |
| 84324BF335 | 10157114 | 4     | 08/05/2019 |  | 0.27            | Shenandoah           | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 84324BF337 | 10157114 | 4     | 08/05/2019 |  | 0.35            | Shenandoah           | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 44622 F195 | 7667276  | 4     | 08/09/2019 |  | 0.13            | Fairfax              | 6                   | -                     | 7                             | 8      |                                     |                                     |                                     |
| 47719 F203 | 7647221  | 4     | 08/09/2019 |  | 0.21            | Warren               | 12                  | 4                     | 0                             | 0      |                                     |                                     |                                     |
| 47719 F204 | 7647221  | 4     | 08/09/2019 |  | 0.19            | Fauquier             | 3                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 47719 F205 | 7647221  | 4     | 08/09/2019 |  | 0.61            | Fauquier             | 4                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 25743 F520 | 10171770 | 4     | 08/13/2019 |  | 0.72            | Virginia Beach city  | 88                  | -                     | 2                             | 7      |                                     |                                     |                                     |
| 25743 F550 | 10171770 | 4     | 08/13/2019 |  | 0.08            | Virginia Beach city  | 12                  | -                     | 1                             | 1      |                                     |                                     |                                     |
| 85884 F55  | 10001008 | 4     | 08/14/2019 |  | 0.23            | Rockbridge           | 5                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 48442BF324 | 10052321 | 4     | 08/19/2019 |  | 0.10            | Loudoun              | 6                   | -                     | 5                             | 6      |                                     |                                     |                                     |
| 48442BF366 | 10052321 | 4     | 08/19/2019 |  | 0.05            | Loudoun              | 1                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 48442BF372 | 10052321 | 4     | 08/19/2019 |  | 0.16            | Loudoun              | 10                  | -                     | 0                             | 2      |                                     |                                     |                                     |
| 48442BF373 | 10052321 | 4     | 08/19/2019 |  | 0.07            | Loudoun              | 1                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 48442BF59  | 10052321 | 4     | 08/19/2019 |  | 0.71            | Loudoun              | 8                   | 24                    | 7                             | 12     |                                     |                                     |                                     |
| 03367EF106 | 10134065 | 4     | 08/20/2019 |  | 0.30            | Lancaster            | 3                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 41645 F56  | 10188365 | 4     | 08/20/2019 |  | 0.13            | Fairfax              | 18                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 01376 F13  | 10112184 | 4     | 08/21/2019 |  | 0.14            | Henrico              | 2                   | 17                    | 5                             | 7      |                                     |                                     |                                     |
| 01376 F14  | 10112184 | 4     | 08/21/2019 |  | 0.09            | Henrico              | 3                   | 3                     | 1                             | 3      |                                     |                                     |                                     |
| 01376 F70  | 10112184 | 4     | 08/21/2019 |  | 0.17            | Henrico              | 11                  | -                     | 8                             | 8      |                                     |                                     |                                     |
| 01376 F71  | 10112184 | 4     | 08/21/2019 |  | 0.10            | Henrico              | 2                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 01376 F78  | 10112184 | 4     | 08/21/2019 |  | 0.12            | Henrico              | 1                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 02395 F38  | 10158484 | 4     | 08/21/2019 |  | 0.17            | Chesterfield         | 2                   | 7                     | 1                             | 2      |                                     |                                     |                                     |
| 03631 F62  | 10163329 | 4     | 08/21/2019 |  | 0.36            | Lancaster            | 5                   | -                     | 4                             | 4      |                                     |                                     |                                     |
| 42447 F20  | 7672435  | 4     | 08/21/2019 |  | 0.12            | King George          | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 42447 F71  | 7672435  | 4     | 08/21/2019 |  | 0.44            | King George          | 18                  | -                     | 1                             | 1      |                                     |                                     |                                     |
| 42727PF3   | 10147194 | 4     | 08/21/2019 |  | 0.05            | Stafford             | 2                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 42727PF426 | 10147194 | 4     | 08/21/2019 |  | 0.36            | Stafford             | 6                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 42727PF428 | 10147194 | 4     | 08/21/2019 |  | 0.12            | Stafford             | 2                   | 1                     | 1                             | 1      |                                     |                                     |                                     |
| 42727PF429 | 10147194 | 4     | 08/21/2019 |  | 0.34            | Stafford             | 28                  | -                     | 9                             | 10     |                                     |                                     |                                     |
| 42727PR1   | 10147194 | 4     | 08/21/2019 |  | 0.70            | Stafford             | 5                   | 42                    | 3                             | 7      |                                     |                                     |                                     |
| 42727PX427 | 10147194 | 4     | 08/21/2019 |  | 0.41            | Stafford             | 4                   | 30                    | 6                             | 7      |                                     |                                     |                                     |
| 46430 D105 | 10126007 | 4     | 08/21/2019 |  | 0.16            | Fairfax              | 9                   | 13                    | 0                             | 0      |                                     |                                     |                                     |
| 46430 F104 | 10126007 | 4     | 08/21/2019 |  | 0.10            | Fairfax              | 2                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 46430 F72  | 10126007 | 4     | 08/21/2019 |  | 0.31            | Fairfax              | 13                  | -                     | 4                             | 9      |                                     |                                     |                                     |
| 23354TF105 | 7699023  | 4     | 08/22/2019 |  | 0.15            | Chesapeake city      | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 23354TF106 | 7699023  | 4     | 08/22/2019 |  | 0.06            | Chesapeake city      | 1                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 23354TF107 | 7699023  | 4     | 08/22/2019 |  | 0.05            | Chesapeake city      | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 23354TF111 | 7699023  | 4     | 08/22/2019 |  | 0.12            | Chesapeake city      | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 23354TF112 | 7699023  | 4     | 08/22/2019 |  | 0.03            | Chesapeake city      | 4                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 23354TF115 | 7699023  | 4     | 08/22/2019 |  | 0.09            | Chesapeake city      | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 23354TF123 | 7699023  | 4     | 08/22/2019 |  | 1.21            | Chesapeake city      | 19                  | 16                    | 2                             | 3      |                                     |                                     |                                     |
| 65497EF189 | 10172969 | 4     | 08/23/2019 |  | 0.22            | Halifax              | 7                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 65497EF861 | 10172969 | 4     | 08/23/2019 |  | 1.93            | Halifax              | 22                  | -                     | 5                             | 9      |                                     |                                     |                                     |
| 04333DF626 | 10177536 | 4     | 08/26/2019 |  | 0.26            | King William         | 4                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 05345 F2   | 10115137 | 4     | 08/27/2019 |  | 0.19            | Chesterfield         | 12                  | -                     | 4                             | 10     |                                     |                                     |                                     |
| 05611 F17  | 10118219 | 4     | 08/27/2019 |  | 0.48            | Chesterfield         | 35                  | -                     | 12                            | 15     |                                     |                                     |                                     |
| 05611 F36  | 10118219 | 4     | 08/27/2019 |  | 0.12            | Chesterfield         | 8                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 05611 F37  | 10118219 | 4     | 08/27/2019 |  | 0.29            | Chesterfield         | 24                  | -                     | 5                             | 6      |                                     |                                     |                                     |
| 05611 F53  | 10118219 | 4     | 08/27/2019 |  | 0.14            | Chesterfield         | 10                  | -                     | 4                             | 5      |                                     |                                     |                                     |
| 05611 F83  | 10118219 | 4     | 08/27/2019 |  | 0.13            | Chesterfield         | 4                   | 32                    | 4                             | 8      |                                     |                                     |                                     |
| 05640 F44  | 10115137 | 4     | 08/27/2019 |  | 0.33            | Chesterfield         | 27                  | -                     | 3                             | 6      |                                     |                                     |                                     |
| 06316 F503 | 10159797 | 4     | 08/27/2019 |  | 0.22            | Henrico              | 3                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 65911 F543 | 10157269 | 4     | 08/27/2019 |  | 0.53            | Halifax              | 2                   | -                     | 12                            | 15     |                                     |                                     |                                     |
| 65937 F554 | 10185568 | 4     | 08/27/2019 |  | 0.99            | Mecklenburg          | 11                  | -                     | 8                             | 10     |                                     |                                     |                                     |
| 01337 F120 | 7665848  | 4     | 08/28/2019 |  | 0.21            | Henrico              | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 06301QF153 | 10154919 | 4     | 08/28/2019 |  | 0.21            | Hanover              | 2                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 06307 F483 | 10161313 | 4     | 08/28/2019 |  | 0.17            | Henrico              | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 22325 F118 | 10151098 | 4     | 08/28/2019 |  | 0.23            | Hampton city         | 25                  | -                     | 1                             | 2      |                                     |                                     |                                     |
| 23354UF129 | 10226208 | 4     | 08/28/2019 |  | 0.10            | Chesapeake city      | 2                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 23424 F247 | 10173459 | 4     | 08/28/2019 |  | 0.47            | Chesapeake city      | 18                  | -                     | 4                             | 7      |                                     |                                     |                                     |
| 26301 F107 | 10199355 | 4     | 08/28/2019 |  | 0.51            | Surry                | 21                  | -                     | 0                             | 0      |                                     |                                     |                                     |
| 28428BF616 | 10224077 | 4     | 08/28/2019 |  | 0.12            | King William         | 3                   | -                     | 0                             | 0      |                                     |                                     |                                     |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 28428BF9   | 10224077 | 4     | 08/28/2019      | 0.42         | King William         | 4                | 4                  | 5                    | 6          |                   |                   |                   |
| 28761 F186 | 7693327  | 4     | 08/28/2019      | 1.24         | New Kent             | 13               | -                  | 6                    | 9          |                   |                   |                   |
| 28761 F53  | 7693327  | 4     | 08/28/2019      | 0.06         | New Kent             | 2                | -                  | 2                    | 4          |                   |                   |                   |
| 43707 F78  | 7649757  | 4     | 08/28/2019      | 0.98         | Fairfax              | 56               | 4                  | 15                   | 20         |                   |                   |                   |
| 01534 F12  | 10073041 | 4     | 08/29/2019      | 0.25         | Henrico              | 9                | -                  | 6                    | 7          |                   |                   |                   |
| 01534 F17  | 10073041 | 4     | 08/29/2019      | 0.17         | Henrico              | 21               | -                  | 0                    | 2          |                   |                   |                   |
| 01534 F18  | 10073041 | 4     | 08/29/2019      | 0.14         | Henrico              | 16               | -                  | 2                    | 3          |                   |                   |                   |
| 06471 F183 | 10156132 | 4     | 08/29/2019      | 0.07         | Hanover              | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 06471FF208 | 10156132 | 4     | 08/29/2019      | 0.37         | Hanover              | 2                | 2                  | 9                    | 12         |                   |                   |                   |
| 06471FF279 | 10156132 | 4     | 08/29/2019      | 0.08         | Hanover              | 1                | -                  | 2                    | 4          |                   |                   |                   |
| 06471FR184 | 10156132 | 4     | 08/29/2019      | 0.70         | Hanover              | 19               | 44                 | 13                   | 20         |                   |                   |                   |
| 21406 F41  | 10212347 | 4     | 08/29/2019      | 0.11         | Norfolk city         | 16               | -                  | 0                    | 0          |                   |                   |                   |
| 26301 F117 | 10225694 | 4     | 08/29/2019      | 0.17         | Surry                | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06460 F528 | 10169635 | 4     | 09/09/2019      | 0.44         | Charles City         | 5                | -                  | 6                    | 6          |                   |                   |                   |
| 85883 F27  | 10183309 | 4     | 09/09/2019      | 0.37         | Rockbridge           | 3                | -                  | 4                    | 5          |                   |                   |                   |
| 28438FF279 | 10181794 | 4     | 09/17/2019      | 0.21         | James City           | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 28438FF281 | 10228078 | 4     | 09/17/2019      | 0.15         | James City           | 2                | -                  | 5                    | 6          |                   |                   |                   |
| 63602 F576 | 10105876 | 4     | 09/18/2019      | 1.99         | Nottoway             | 14               | -                  | 9                    | 12         |                   |                   |                   |
| 43606 F36  | 7649109  | 4     | 09/19/2019      | 0.49         | Fairfax              | 28               | -                  | 2                    | 6          |                   |                   |                   |
| 47492 F113 | 10120716 | 4     | 09/19/2019      | 1.13         | Fauquier             | 9                | -                  | 6                    | 7          |                   |                   |                   |
| 65936 F29  | 10198242 | 4     | 09/19/2019      | 0.47         | Mecklenburg          | 18               | -                  | 3                    | 3          |                   |                   |                   |
| 05661 F35  | 10155329 | 4     | 09/20/2019      | 0.37         | Richmond city        | 24               | -                  | 13                   | 16         |                   |                   |                   |
| 47332 F20  | 10043435 | 4     | 09/20/2019      | 1.43         | Fauquier             | 9                | 25                 | 11                   | 14         |                   |                   |                   |
| 47332 F44  | 10043435 | 4     | 09/20/2019      | 0.17         | Fauquier             | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 03305EF615 | 10217971 | 4     | 09/23/2019      | 0.12         | Northumberland       | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 63308 F516 | 10093247 | 4     | 09/23/2019      | 0.60         | Amelia               | 4                | -                  | 5                    | 7          |                   |                   |                   |
| 65937 F563 | 10198266 | 4     | 09/23/2019      | 1.13         | Mecklenburg          | 7                | -                  | 9                    | 11         |                   |                   |                   |
| 04302 F79  | 10134224 | 4     | 09/25/2019      | 0.37         | Gloucester           | 10               | -                  | 2                    | 4          |                   |                   |                   |
| 06318 F400 | 10172733 | 4     | 09/25/2019      | 0.11         | Henrico              | 15               | -                  | 0                    | 0          |                   |                   |                   |
| 01361 F149 | 10178150 | 4     | 09/26/2019      | 0.08         | Richmond city        | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 01361 F150 | 10178150 | 4     | 09/26/2019      | 0.21         | Henrico              | 20               | -                  | 1                    | 3          |                   |                   |                   |
| 81368 F668 | 10136256 | 4     | 09/26/2019      | 0.54         | Charlottesville city | 11               | 1                  | 0                    | 0          |                   |                   |                   |
| 81368 F672 | 10136256 | 4     | 09/26/2019      | 0.31         | Charlottesville city | 9                | 1                  | 0                    | 1          |                   |                   |                   |
| 81368 F673 | 10136256 | 4     | 09/26/2019      | 0.70         | Charlottesville city | 23               | 17                 | 3                    | 3          |                   |                   |                   |
| 81368 F674 | 10136256 | 4     | 09/26/2019      | 0.37         | Charlottesville city | 8                | 12                 | 1                    | 1          |                   |                   |                   |
| 81368 F684 | 10136256 | 4     | 09/26/2019      | 0.27         | Charlottesville city | 2                | 60                 | 6                    | 6          |                   |                   |                   |
| 03367IF213 | 10188244 | 4     | 09/27/2019      | 1.76         | Lancaster            | 9                | 1                  | 18                   | 21         |                   |                   |                   |
| 03367IF428 | 10188244 | 4     | 09/27/2019      | 0.33         | Lancaster            | 1                | -                  | 4                    | 4          |                   |                   |                   |
| 06441 F83  | 10132675 | 4     | 09/27/2019      | 0.17         | Henrico              | 21               | -                  | 8                    | 9          |                   |                   |                   |
| 42311GF198 | 10164273 | 4     | 09/27/2019      | 0.73         | Caroline             | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 63311PF516 | 7643284  | 4     | 09/28/2019      | 0.38         | Campbell             | 23               | 22                 | 1                    | 2          |                   |                   |                   |
| 01344LF56  | 10202688 | 4     | 09/30/2019      | 0.33         | Henrico              | 36               | -                  | 5                    | 7          |                   |                   |                   |
| 06307 F113 | 10149441 | 4     | 09/30/2019      | 0.18         | Henrico              | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 06307 F114 | 10149441 | 4     | 09/30/2019      | 0.25         | Henrico              | 2                | 1                  | 2                    | 4          |                   |                   |                   |
| 06307 F55  | 10149441 | 4     | 09/30/2019      | 1.03         | Henrico              | 7                | 17                 | 4                    | 8          |                   |                   |                   |
| 46744 F510 | 7694950  | 4     | 09/30/2019      | 0.09         | Fairfax              | 3                | -                  | 2                    | 2          |                   |                   |                   |
| 46746 F103 | 7694950  | 4     | 09/30/2019      | 0.35         | Fairfax              | 23               | 7                  | 3                    | 3          |                   |                   |                   |
| 46746 F70  | 7694950  | 4     | 09/30/2019      | 0.82         | Fairfax              | 51               | 30                 | 10                   | 12         |                   |                   |                   |
| 46746 F74  | 7694950  | 4     | 09/30/2019      | 0.43         | Fairfax              | 23               | -                  | 8                    | 10         |                   |                   |                   |
| 65942 F571 | 10198270 | 4     | 09/30/2019      | 1.14         | Halifax              | 7                | -                  | 13                   | 18         |                   |                   |                   |
| 02397 F102 | 7656864  | 4     | 10/01/2019      | 0.04         | Chesterfield         | 5                | -                  | 0                    | 1          |                   |                   |                   |
| 02397GF119 | 7656864  | 4     | 10/01/2019      | 0.06         | Chesterfield         | 4                | -                  | 0                    | 1          |                   |                   |                   |
| 02397GF125 | 7656864  | 4     | 10/01/2019      | 0.47         | Chesterfield         | 42               | -                  | 5                    | 8          |                   |                   |                   |
| 02397GF127 | 7656864  | 4     | 10/01/2019      | 0.23         | Chesterfield         | 10               | -                  | 0                    | 0          |                   |                   |                   |
| 02397GF142 | 7656864  | 4     | 10/01/2019      | 0.58         | Chesterfield         | 18               | 42                 | 9                    | 12         |                   |                   |                   |
| 25725 F112 | 10215792 | 4     | 10/01/2019      | 0.16         | Virginia Beach city  | 23               | -                  | 2                    | 3          |                   |                   |                   |
| 01300FF1   | 10250339 | 4     | 10/03/2019      | 0.27         | Goochland            | 1                | 1                  | 0                    | 0          |                   |                   |                   |
| 06473AF50  | 10159811 | 4     | 10/03/2019      | 0.24         | Hanover              | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 06473AF54  | 10161713 | 4     | 10/03/2019      | 0.19         | Hanover              | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 63320 F149 | 10257616 | 4     | 10/03/2019      | 0.57         | Fluvanna             | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 06476 F237 | 10161709 | 4     | 10/08/2019      | 0.16         | Hanover              | 2                | 9                  | 0                    | 1          |                   |                   |                   |
| 21306 F615 | 10215010 | 4     | 10/08/2019      | 0.08         | Norfolk city         | 22               | -                  | 1                    | 5          |                   |                   |                   |
| 25486 F4   | 10173503 | 4     | 10/08/2019      | 0.49         | Virginia Beach city  | 7                | -                  | 3                    | 3          |                   |                   |                   |
| 26470 F247 | 10199374 | 4     | 10/08/2019      | 0.45         | Surry                | 4                | -                  | 2                    | 4          |                   |                   |                   |
| 43418 F116 | 7667652  | 4     | 10/08/2019      | 0.22         | Fairfax city         | 7                | -                  | 1                    | 4          |                   |                   |                   |
| 03616 F9   | 10133494 | 4     | 10/14/2019      | 0.48         | Richmond             | 6                | 1                  | 3                    | 4          |                   |                   |                   |
| 03631 F63  | 10181011 | 4     | 10/14/2019      | 0.29         | Lancaster            | 8                | -                  | 4                    | 9          |                   |                   |                   |
| 06476 F191 | 10161711 | 4     | 10/14/2019      | 0.10         | Hanover              | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 02446CF58  | 10168848 | 4     | 10/16/2019      | 0.18         | Greensville          | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 02446CF60  | 10168848 | 4     | 10/16/2019      | 0.30         | Hopewell city        | -                | 2                  | 0                    | 0          |                   |                   |                   |



| Device ID   | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count         |            |        | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|-------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|---------------------|------------|--------|-------------------------------|-------------------------------|-------------------------------|
|             |          |       |                 |              |                      |                  |                    | Prior to Conversion | Conversion | Exc ME |                               |                               |                               |
| 21392 F140  | 10222147 | 4     | 10/17/2019      | 0.46         | Norfolk city         | 48               | -                  | 3                   | 5          |        |                               |                               |                               |
| 22430AF23   | 10217441 | 4     | 10/17/2019      | 0.32         | Newport News city    | 12               | 4                  | 3                   | 6          |        |                               |                               |                               |
| 22430AF60   | 10217441 | 4     | 10/17/2019      | 0.08         | Newport News city    | 2                | -                  | 1                   | 2          |        |                               |                               |                               |
| 25752 F17   | 10214976 | 4     | 10/17/2019      | 0.42         | Virginia Beach city  | 31               | 3                  | 5                   | 7          |        |                               |                               |                               |
| 25752 F170  | 10214976 | 4     | 10/17/2019      | 0.09         | Virginia Beach city  | 3                | -                  | 0                   | 0          |        |                               |                               |                               |
| 25788 F102  | 10179082 | 4     | 10/17/2019      | 0.22         | Virginia Beach city  | 14               | -                  | 0                   | 4          |        |                               |                               |                               |
| 25788 F118  | 10179082 | 4     | 10/17/2019      | 0.41         | Virginia Beach city  | 16               | 1                  | 1                   | 6          |        |                               |                               |                               |
| 26470 F149  | 10199366 | 4     | 10/17/2019      | 0.20         | Surry                | 6                | -                  | 3                   | 3          |        |                               |                               |                               |
| 26470 F150  | 10199366 | 4     | 10/17/2019      | 0.35         | Surry                | 12               | -                  | 3                   | 5          |        |                               |                               |                               |
| 42621 F2    | 10170735 | 4     | 10/17/2019      | 0.05         | King George          | 1                | -                  | 1                   | 2          |        |                               |                               |                               |
| 42621 F70   | 10170735 | 4     | 10/17/2019      | 0.69         | King George          | 15               | 1                  | 6                   | 6          |        |                               |                               |                               |
| 46474 F41   | 10176635 | 4     | 10/17/2019      | 0.23         | Fairfax              | 16               | 11                 | 3                   | 4          |        |                               |                               |                               |
| 41900 F25   | 10165035 | 4     | 10/18/2019      | 0.16         | Fairfax              | 16               | -                  | 3                   | 4          |        |                               |                               |                               |
| 05323 F63   | 10226138 | 4     | 10/21/2019      | 0.34         | Powhatan             | 2                | -                  | 3                   | 4          |        |                               |                               |                               |
| 02871 F27   | 10174720 | 4     | 10/22/2019      | 0.19         | Chesterfield         | 16               | -                  | 6                   | 8          |        |                               |                               |                               |
| 01300ZF517  | 10219572 | 4     | 10/23/2019      | 0.04         | Goochland            | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 01300ZF520  | 10219572 | 4     | 10/23/2019      | 0.15         | Goochland            | -                | 2                  | 0                   | 0          |        |                               |                               |                               |
| 01300ZR515  | 10219572 | 4     | 10/23/2019      | 0.75         | Goochland            | 3                | 56                 | 0                   | 0          |        |                               |                               |                               |
| 04346 F7    | 10242428 | 4     | 10/23/2019      | 0.15         | Gloucester           | 1                | -                  | 0                   | 2          |        |                               |                               |                               |
| 06316 F218  | 10172093 | 4     | 10/23/2019      | 0.55         | Henrico              | -                | 339                | 3                   | 5          |        |                               |                               |                               |
| 22401 F138  | 10152372 | 4     | 10/23/2019      | 0.24         | York                 | 13               | 18                 | 2                   | 2          |        |                               |                               |                               |
| 22401 F215  | 10152372 | 4     | 10/23/2019      | 0.38         | York                 | 22               | -                  | 3                   | 4          |        |                               |                               |                               |
| 22401 F52   | 10152372 | 4     | 10/23/2019      | 0.08         | York                 | 5                | -                  | 3                   | 3          |        |                               |                               |                               |
| 22401 F54   | 10152372 | 4     | 10/23/2019      | 0.29         | York                 | 13               | 5                  | 2                   | 4          |        |                               |                               |                               |
| 63320 F28   | 10206045 | 4     | 10/23/2019      | 0.60         | Fluvanna             | 4                | 8                  | 0                   | 0          |        |                               |                               |                               |
| 63320 F58   | 10206045 | 4     | 10/23/2019      | 0.44         | Fluvanna             | 5                | 3                  | 0                   | 0          |        |                               |                               |                               |
| 63320 F622  | 10206045 | 4     | 10/23/2019      | 0.25         | Fluvanna             | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 63320ZX519  | 10219572 | 4     | 10/23/2019      | 0.91         | Goochland            | 1                | 47                 | 0                   | 0          |        |                               |                               |                               |
| 82329 F248  | 10150456 | 4     | 10/23/2019      | 0.43         | Rockingham           | 6                | 9                  | 9                   | 12         |        |                               |                               |                               |
| 63701 F532  | 10228963 | 4     | 10/24/2019      | 0.12         | Prince Edward        | 29               | -                  | 2                   | 4          |        |                               |                               |                               |
| 42342BF249  | 7672440  | 4     | 10/25/2019      | 0.57         | King George          | 3                | -                  | 2                   | 3          |        |                               |                               |                               |
| 42342BF250  | 7672440  | 4     | 10/25/2019      | 0.97         | King George          | 4                | -                  | 2                   | 2          |        |                               |                               |                               |
| 06592 F20   | 10165262 | 4     | 10/28/2019      | 0.63         | Hanover              | 36               | -                  | 10                  | 13         |        |                               |                               |                               |
| 43426 F14   | 7692606  | 4     | 10/28/2019      | 0.27         | Fairfax              | 4                | 54                 | 3                   | 5          |        |                               |                               |                               |
| 43426 F212  | 7692606  | 4     | 10/28/2019      | 0.04         | Fairfax              | 1                | -                  | 1                   | 1          |        |                               |                               |                               |
| 43426 F213  | 7692606  | 4     | 10/28/2019      | 0.16         | Fairfax              | 5                | 3                  | 2                   | 2          |        |                               |                               |                               |
| 65953 F577  | 10136290 | 4     | 10/28/2019      | 0.91         | Charlottesville      | 4                | -                  | 7                   | 7          |        |                               |                               |                               |
| 66508 F556  | 10151062 | 4     | 10/28/2019      | 0.54         | Pittsylvania         | 6                | -                  | 6                   | 8          |        |                               |                               |                               |
| 673070F30   | 7647809  | 4     | 10/28/2019      | 0.43         | Southampton          | 14               | 2                  | 2                   | 2          |        |                               |                               |                               |
| 25467 F106  | 10215573 | 4     | 10/29/2019      | 0.17         | Virginia Beach city  | 20               | -                  | 0                   | 1          |        |                               |                               |                               |
| 02332NPF169 | 10132995 | 4     | 10/30/2019      | 0.64         | Sussex               | 12               | -                  | 0                   | 0          |        |                               |                               |                               |
| 02332UF241  | 10132995 | 4     | 10/30/2019      | 0.09         | Sussex               | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 02332UF37   | 10132995 | 4     | 10/30/2019      | 0.35         | Sussex               | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 48719PF374  | 10052903 | 4     | 10/31/2019      | 0.10         | Loudoun              | 1                | -                  | 5                   | 5          |        |                               |                               |                               |
| 48719PF390  | 10052903 | 4     | 10/31/2019      | 0.59         | Loudoun              | -                | 18                 | 3                   | 3          |        |                               |                               |                               |
| 48719PF419  | 10052903 | 4     | 10/31/2019      | 0.18         | Loudoun              | 6                | 1                  | 2                   | 2          |        |                               |                               |                               |
| 48719PF421  | 10052903 | 4     | 10/31/2019      | 0.71         | Loudoun              | 2                | 9                  | 1                   | 1          |        |                               |                               |                               |
| 48719PF424  | 10052903 | 4     | 10/31/2019      | 0.29         | Loudoun              | 4                | -                  | 0                   | 0          |        |                               |                               |                               |
| 48719PF425  | 10052903 | 4     | 10/31/2019      | 0.22         | Loudoun              | 4                | -                  | 0                   | 0          |        |                               |                               |                               |
| 48719PF444  | 10052903 | 4     | 10/31/2019      | 0.11         | Loudoun              | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 48719PF690  | 10052903 | 4     | 10/31/2019      | 0.06         | Loudoun              | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 81368 F264  | 10187073 | 4     | 11/08/2019      | 0.46         | Charlottesville city | 2                | 1                  | 5                   | 6          |        |                               |                               |                               |
| 46977 F28   | 10189486 | 4     | 11/13/2019      | 0.08         | Fairfax              | 6                | -                  | 0                   | 2          |        |                               |                               |                               |
| 81305 F739  | 10248982 | 4     | 11/13/2019      | 0.22         | Albemarle            | 5                | -                  | 7                   | 10         |        |                               |                               |                               |
| 46825 F22   | 10172375 | 4     | 11/14/2019      | 0.31         | Fairfax              | 17               | 9                  | 9                   | 10         |        |                               |                               |                               |
| 82405 F96   | 10150458 | 4     | 11/14/2019      | 0.21         | Waynesboro city      | 3                | -                  | 1                   | 2          |        |                               |                               |                               |
| 01388 F48   | 10180647 | 4     | 11/15/2019      | 0.05         | Henrico              | 3                | 34                 | 0                   | 1          |        |                               |                               |                               |
| 01388 F49   | 10180647 | 4     | 11/15/2019      | 0.15         | Henrico              | 16               | -                  | 1                   | 2          |        |                               |                               |                               |
| 01388 F50   | 10180647 | 4     | 11/15/2019      | 0.12         | Henrico              | 3                | -                  | 0                   | 0          |        |                               |                               |                               |
| 01388 F51   | 10180647 | 4     | 11/15/2019      | 0.15         | Henrico              | 9                | -                  | 2                   | 2          |        |                               |                               |                               |
| 01388 F83   | 10180647 | 4     | 11/15/2019      | 0.10         | Henrico              | 13               | 61                 | 20                  | 28         |        |                               |                               |                               |
| 01388 F84   | 10180647 | 4     | 11/15/2019      | 0.10         | Henrico              | 8                | -                  | 0                   | 2          |        |                               |                               |                               |
| 01450 F589  | 10240011 | 4     | 11/15/2019      | 0.39         | Goochland            | 3                | -                  | 4                   | 7          |        |                               |                               |                               |
| 03623 F101  | 10133480 | 4     | 11/18/2019      | 1.75         | Lancaster            | 12               | 8                  | 13                  | 15         |        |                               |                               |                               |
| 03623 F116  | 10133480 | 4     | 11/18/2019      | 0.25         | Lancaster            | 3                | -                  | 0                   | 0          |        |                               |                               |                               |
| 03623 F118  | 10133480 | 4     | 11/18/2019      | 0.26         | Lancaster            | 4                | 11                 | 0                   | 0          |        |                               |                               |                               |
| 48395CF10   | 10193064 | 4     | 11/20/2019      | 0.56         | Loudoun              | 12               | 2                  | 9                   | 12         |        |                               |                               |                               |
| 48395CF11   | 10193064 | 4     | 11/20/2019      | 0.11         | Loudoun              | 2                | -                  | 2                   | 3          |        |                               |                               |                               |
| 48395CF69   | 10193064 | 4     | 11/20/2019      | 0.19         | Loudoun              | 3                | 11                 | 7                   | 8          |        |                               |                               |                               |
| 48395CR1    | 10193064 | 4     | 11/20/2019      | 0.84         | Loudoun              | 1                | 32                 | 15                  | 19         |        |                               |                               |                               |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     |                   |                   |                   |
| 48719BF19  | 10112212 | 4     | 11/20/2019      | 0.12         | Loudoun              | -                | 1                  | 2                    | 2          |                   |                   |                   |
| 48719BF313 | 10112212 | 4     | 11/20/2019      | 0.75         | Loudoun              | 12               | 2                  | 7                    | 8          |                   |                   |                   |
| 48719BF92  | 10112212 | 4     | 11/20/2019      | 0.44         | Loudoun              | -                | 1                  | 2                    | 2          |                   |                   |                   |
| 06428MF3   | 10139269 | 4     | 11/21/2019      | 0.51         | New Kent             | 2                | 12                 | 0                    | 0          |                   |                   |                   |
| 06428MR1   | 10139269 | 4     | 11/21/2019      | 0.47         | New Kent             | 3                | 71                 | 0                    | 0          |                   |                   |                   |
| 42447GF187 | 10175727 | 4     | 11/21/2019      | 0.24         | King George          | 1                | 1                  | 2                    | 3          |                   |                   |                   |
| 45337 F522 | 10150834 | 4     | 11/21/2019      | 0.12         | Prince William       | 4                | -                  | 0                    | 1          |                   |                   |                   |
| 45313EF901 | 7681209  | 4     | 11/25/2019      | 0.83         | Fairfax              | 51               | -                  | 0                    | 0          |                   |                   |                   |
| 45313JF177 | 7681209  | 4     | 11/25/2019      | 0.30         | Fairfax              | 12               | 10                 | 4                    | 4          |                   |                   |                   |
| 45313JF5   | 7681209  | 4     | 11/25/2019      | 0.18         | Fairfax              | 11               | -                  | 0                    | 0          |                   |                   |                   |
| 45313JF6   | 7681209  | 4     | 11/25/2019      | 0.04         | Fairfax              | 8                | -                  | 0                    | 0          |                   |                   |                   |
| 45313JF7   | 7681209  | 4     | 11/25/2019      | 0.05         | Fairfax              | 7                | -                  | 1                    | 1          |                   |                   |                   |
| 81382 F38  | 10169848 | 4     | 11/25/2019      | 0.23         | Albemarle            | 7                | 64                 | 3                    | 6          |                   |                   |                   |
| 81382 N80  | 10169848 | 4     | 11/25/2019      | 0.09         | Albemarle            | -                | 64                 | 3                    | 3          |                   |                   |                   |
| 81382DF44  | 10169848 | 4     | 11/25/2019      | 2.31         | Albemarle            | 5                | 3                  | 15                   | 20         |                   |                   |                   |
| 81382DR1   | 10169848 | 4     | 11/25/2019      | 0.08         | Albemarle            | 6                | 23                 | 0                    | 0          |                   |                   |                   |
| 81382DR2   | 10169848 | 4     | 11/25/2019      | 0.46         | Albemarle            | 7                | 28                 | 0                    | 0          |                   |                   |                   |
| 02313 F100 | 10131437 | 4     | 11/26/2019      | 0.30         | Prince George        | 23               | -                  | 3                    | 4          |                   |                   |                   |
| 02397KF145 | 10141792 | 4     | 11/26/2019      | 0.50         | Chesterfield         | 57               | -                  | 3                    | 5          |                   |                   |                   |
| 02465LF1   | 10137267 | 4     | 11/26/2019      | 0.56         | Petersburg city      | 3                | 3                  | 12                   | 19         |                   |                   |                   |
| 06316 F405 | 10205007 | 4     | 11/27/2019      | 0.47         | Henrico              | 3                | 206                | 9                    | 16         |                   |                   |                   |
| 06339 F204 | 10161322 | 4     | 11/27/2019      | 0.41         | Hanover              | 26               | -                  | 0                    | 0          |                   |                   |                   |
| 63310 F559 | 10206899 | 4     | 12/02/2019      | 1.95         | Prince Edward        | 21               | 24                 | 14                   | 19         |                   |                   |                   |
| 63310 F561 | 10206899 | 4     | 12/02/2019      | 0.30         | Prince Edward        | 1                | 1                  | 0                    | 0          |                   |                   |                   |
| 63310 F562 | 10206899 | 4     | 12/02/2019      | 1.17         | Prince Edward        | 11               | -                  | 7                    | 11         |                   |                   |                   |
| 63310 F799 | 10206899 | 4     | 12/02/2019      | 0.13         | Prince Edward        | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 81368 F267 | 10187102 | 4     | 12/04/2019      | 0.86         | Charlottesville city | 5                | -                  | 11                   | 15         |                   |                   |                   |
| 23740 F52  | 10208861 | 4     | 12/09/2019      | 0.03         | Chesapeake city      | 11               | -                  | 0                    | 0          |                   |                   |                   |
| 23740 F54  | 10208861 | 4     | 12/09/2019      | 0.12         | Chesapeake city      | 23               | -                  | 0                    | 0          |                   |                   |                   |
| 25743 F515 | 10169485 | 4     | 12/09/2019      | 0.27         | Virginia Beach city  | 21               | 24                 | 3                    | 5          |                   |                   |                   |
| 25743 F516 | 10169485 | 4     | 12/09/2019      | 0.31         | Virginia Beach city  | 24               | -                  | 0                    | 5          |                   |                   |                   |
| 25743 F517 | 10169485 | 4     | 12/09/2019      | 0.75         | Virginia Beach city  | 56               | -                  | 4                    | 8          |                   |                   |                   |
| 25743 F518 | 10169485 | 4     | 12/09/2019      | 0.25         | Virginia Beach city  | 20               | -                  | 4                    | 5          |                   |                   |                   |
| 25743 R6   | 10169485 | 4     | 12/09/2019      | 0.19         | Virginia Beach city  | 14               | 272                | 5                    | 9          |                   |                   |                   |
| 63701 F708 | 10222524 | 4     | 12/10/2019      | 0.97         | Prince Edward        | 6                | -                  | 6                    | 8          |                   |                   |                   |
| 46430 F161 | 10003045 | 4     | 12/17/2019      | 0.22         | Fairfax              | 14               | -                  | 5                    | 6          |                   |                   |                   |
| 46430 F58  | 10003045 | 4     | 12/17/2019      | 0.21         | Fairfax              | 12               | -                  | 7                    | 9          |                   |                   |                   |
| 46430 F59  | 10003045 | 4     | 12/17/2019      | 0.20         | Fairfax              | 19               | 12                 | 2                    | 3          |                   |                   |                   |
| 03367 F23  | 10101377 | 4     | 12/18/2019      | 1.30         | Lancaster            | 10               | 83                 | 13                   | 17         |                   |                   |                   |
| 03367 F45  | 10101377 | 4     | 12/18/2019      | 0.68         | Lancaster            | 5                | -                  | 3                    | 6          |                   |                   |                   |
| 03367BR1   | 10101377 | 4     | 12/18/2019      | 0.42         | Lancaster            | 11               | 28                 | 7                    | 9          |                   |                   |                   |
| 03367BX234 | 10101377 | 4     | 12/18/2019      | 0.27         | Lancaster            | 2                | 6                  | 0                    | 2          |                   |                   |                   |
| 04346FD830 | 10316482 | 4     | 12/18/2019      | 0.11         | Gloucester           | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 05568 F42  | 10189393 | 4     | 12/18/2019      | 1.03         | Chesterfield         | 108              | -                  | 6                    | 11         |                   |                   |                   |
| 63701 F522 | 10093268 | 4     | 12/18/2019      | 0.44         | Prince Edward        | 17               | -                  | 13                   | 16         |                   |                   |                   |
| 02876 F27  | 10209799 | 4     | 12/19/2019      | 0.22         | Dinwiddie            | 11               | -                  | 2                    | 2          |                   |                   |                   |
| 46430 F188 | 10002990 | 4     | 12/19/2019      | 0.03         | Fairfax              | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 46430 F53  | 10002990 | 4     | 12/19/2019      | 0.18         | Fairfax              | 21               | -                  | 6                    | 9          |                   |                   |                   |
| 46430 F54  | 10002990 | 4     | 12/19/2019      | 0.24         | Fairfax              | 25               | -                  | 2                    | 6          |                   |                   |                   |
| 46430 F98  | 10002990 | 4     | 12/19/2019      | 0.01         | Fairfax              | 7                | -                  | 1                    | 4          |                   |                   |                   |
| 48610YF546 | 7702920  | 4     | 12/19/2019      | 0.07         | Clarke               | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 48610YF547 | 7702920  | 4     | 12/19/2019      | 0.31         | Clarke               | 3                | 2                  | 5                    | 7          |                   |                   |                   |
| 48610YF550 | 7702920  | 4     | 12/19/2019      | 0.08         | Clarke               | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 48610YF551 | 7702920  | 4     | 12/19/2019      | 0.22         | Clarke               | 2                | 1                  | 2                    | 2          |                   |                   |                   |
| 48610YF556 | 7702920  | 4     | 12/19/2019      | 0.14         | Clarke               | 2                | -                  | 2                    | 3          |                   |                   |                   |
| 48610YF557 | 7702920  | 4     | 12/19/2019      | 0.43         | Clarke               | 4                | -                  | 7                    | 10         |                   |                   |                   |
| 48610YF558 | 7702920  | 4     | 12/19/2019      | 0.23         | Clarke               | 1                | -                  | 6                    | 6          |                   |                   |                   |
| 48610YF559 | 7702920  | 4     | 12/19/2019      | 0.02         | Clarke               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 48610YF560 | 7702920  | 4     | 12/19/2019      | 0.18         | Clarke               | 1                | -                  | 5                    | 5          |                   |                   |                   |
| 48610YR59  | 7702920  | 4     | 12/19/2019      | 0.96         | Clarke               | 4                | 85                 | 2                    | 5          |                   |                   |                   |
| 66510 F559 | 10151083 | 4     | 12/19/2019      | 0.08         | Campbell             | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 66510 F561 | 10151083 | 4     | 12/19/2019      | 1.25         | Campbell             | 3                | 9                  | 14                   | 17         |                   |                   |                   |
| 66510 F600 | 10151083 | 4     | 12/19/2019      | 0.73         | Campbell             | 5                | -                  | 5                    | 5          |                   |                   |                   |
| 81405AF23  | 10169775 | 4     | 12/19/2019      | 0.12         | Albemarle            | 9                | -                  | 0                    | 0          |                   |                   |                   |
| 81405AR3   | 10169775 | 4     | 12/19/2019      | 1.30         | Waynesboro city      | 2                | 9                  | 0                    | 0          |                   |                   |                   |
| 02355 F18  | 10152902 | 4     | 12/20/2019      | 0.22         | Petersburg city      | 2                | 2                  | 1                    | 4          |                   |                   |                   |
| 05406 F346 | 10242222 | 4     | 12/20/2019      | 0.17         | Powhatan             | 5                | -                  | 3                    | 3          |                   |                   |                   |
| 22712 F129 | 10181157 | 4     | 01/06/2020      | 0.23         | Hampton city         | 21               | -                  | 1                    | 3          |                   |                   |                   |
| 28466BF154 | 10181797 | 4     | 01/06/2020      | 0.11         | James City           | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 28456 F42  | 7700761  | 4     | 01/09/2020      | 0.33         | James City           | 9                | -                  | 2                    | 2          |                   |                   |                   |



| Device ID  | WMIS     | Phase | Conversion |       | Length              | County/City | Direct    |           | Indirect            |        | Event Count |            | 10 Years   | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|------------|-------|---------------------|-------------|-----------|-----------|---------------------|--------|-------------|------------|------------|-------------|-------------|-------------|
|            |          |       | Date       | Miles |                     |             | Customers | Customers | Prior to Conversion | Inc ME | Conversion  | Conversion | Conversion |             |             |             |
| 44710 F76  | 7703826  | 4     | 01/09/2020 | 0.42  | Fairfax             | 4           | 3         | 13        | 14                  |        |             |            |            |             |             |             |
| 04333 F29  | 10185563 | 4     | 01/13/2020 | 0.27  | King William        | 4           | -         | 1         | 2                   |        |             |            |            |             |             |             |
| 47698 F690 | 10183459 | 4     | 01/14/2020 | 0.15  | Fauquier            | 1           | -         | 2         | 4                   |        |             |            |            |             |             |             |
| 81376 F92  | 10271448 | 4     | 01/15/2020 | 0.08  | Orange              | 2           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 81519 F224 | 10163693 | 4     | 01/15/2020 | 1.61  | Orange              | 5           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 03304CF427 | 10205015 | 4     | 01/21/2020 | 0.12  | Northumberland      | 6           | -         | 1         | 2                   |        |             |            |            |             |             |             |
| 03304CX423 | 10205015 | 4     | 01/21/2020 | 0.22  | Northumberland      | 1           | 5         | 1         | 1                   |        |             |            |            |             |             |             |
| 23485HF158 | 10204745 | 4     | 01/21/2020 | 0.13  | Chesapeake city     | 1           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 22341 F61  | 10157435 | 4     | 01/22/2020 | 0.48  | Hampton city        | 31          | -         | 3         | 5                   |        |             |            |            |             |             |             |
| 26346 F265 | 10228857 | 4     | 01/22/2020 | 0.21  | Isle of Wight       | 3           | 14        | 1         | 1                   |        |             |            |            |             |             |             |
| 26346 F266 | 10228857 | 4     | 01/22/2020 | 0.17  | Isle of Wight       | 14          | -         | 2         | 2                   |        |             |            |            |             |             |             |
| 82438BF24  | 10151909 | 4     | 01/22/2020 | 0.24  | Staunton city       | 4           | -         | 0         | 2                   |        |             |            |            |             |             |             |
| 82438BF25  | 10151909 | 4     | 01/22/2020 | 0.06  | Augusta             | 1           | 24        | 3         | 4                   |        |             |            |            |             |             |             |
| 82438BR3   | 10151909 | 4     | 01/22/2020 | 1.07  | Staunton city       | 10          | 52        | 5         | 8                   |        |             |            |            |             |             |             |
| 02355 F99  | 10154870 | 4     | 01/23/2020 | 0.68  | Petersburg city     | 17          | 9         | 2         | 3                   |        |             |            |            |             |             |             |
| 04434MF314 | 7640845  | 4     | 01/23/2020 | 0.62  | Middlesex           | 8           | -         | 3         | 4                   |        |             |            |            |             |             |             |
| 42447 F177 | 10207618 | 4     | 01/23/2020 | 0.21  | King George         | 2           | -         | 2         | 2                   |        |             |            |            |             |             |             |
| 45313 F908 | 10151756 | 4     | 01/23/2020 | 0.18  | Fairfax             | -           | 13        | 0         | 0                   |        |             |            |            |             |             |             |
| 46901 F32  | 10029873 | 4     | 01/23/2020 | 0.12  | Fairfax             | 2           | 14        | 0         | 0                   |        |             |            |            |             |             |             |
| 46901 F6   | 10029873 | 4     | 01/23/2020 | 0.10  | Fairfax             | 4           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 04346 F306 | 10252322 | 4     | 01/24/2020 | 0.28  | Mathews             | 2           | 10        | 6         | 6                   |        |             |            |            |             |             |             |
| 04346 F401 | 10252322 | 4     | 01/24/2020 | 0.27  | Mathews             | 2           | -         | 4         | 5                   |        |             |            |            |             |             |             |
| 04346 F684 | 10252322 | 4     | 01/24/2020 | 0.11  | Mathews             | 6           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 06301 F139 | 10152249 | 4     | 01/27/2020 | 0.64  | Hanover             | 9           | 20        | 7         | 9                   |        |             |            |            |             |             |             |
| 06301 F356 | 10152249 | 4     | 01/27/2020 | 0.10  | Hanover             | 3           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 06316 F283 | 10168868 | 4     | 01/27/2020 | 0.62  | Henrico             | 6           | 4         | 1         | 4                   |        |             |            |            |             |             |             |
| 06316 F285 | 10168868 | 4     | 01/27/2020 | 0.21  | Henrico             | 4           | -         | 2         | 2                   |        |             |            |            |             |             |             |
| 06316 F48  | 10168868 | 4     | 01/27/2020 | 0.13  | Henrico             | -           | 11        | 0         | 0                   |        |             |            | 1          |             |             | 1           |
| 06339 F256 | 10166470 | 4     | 01/27/2020 | 0.18  | Hanover             | 1           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 42408 F41  | 10162541 | 4     | 01/27/2020 | 0.54  | Stafford            | 26          | -         | 11        | 17                  |        |             |            |            |             |             |             |
| 66500 F500 | 10049853 | 4     | 01/27/2020 | 0.87  | Campbell            | 8           | -         | 6         | 8                   |        |             |            |            | 1           |             |             |
| 02317 F184 | 10162965 | 4     | 01/28/2020 | 0.05  | Hopewell city       | 1           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 02317 F188 | 10162965 | 4     | 01/28/2020 | 0.96  | Hopewell city       | 64          | -         | 4         | 8                   |        |             |            |            |             |             |             |
| 21723 F24  | 10224693 | 4     | 01/28/2020 | 0.18  | Norfolk city        | 21          | -         | 1         | 1                   |        |             |            |            |             |             |             |
| 42342BF266 | 10166435 | 4     | 01/28/2020 | 0.64  | King George         | 8           | -         | 1         | 2                   |        |             |            |            |             |             |             |
| 42342BF37  | 10166435 | 4     | 01/28/2020 | 0.98  | King George         | 3           | 8         | 5         | 7                   |        |             |            |            |             |             |             |
| 47322LF1   | 10166392 | 4     | 01/28/2020 | 0.71  | Fauquier            | 16          | 5         | 0         | 0                   |        |             |            |            |             |             |             |
| 48610NF756 | 7705675  | 4     | 01/28/2020 | 0.44  | Loudoun             | 4           | -         | 7         | 7                   |        |             |            |            |             |             |             |
| 48718 F71  | 10109173 | 4     | 01/28/2020 | 0.64  | Loudoun             | 3           | 12        | 2         | 3                   |        |             |            |            |             |             |             |
| 48718 F76  | 10109173 | 4     | 01/28/2020 | 0.20  | Loudoun             | 1           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 48718 F77  | 10109173 | 4     | 01/28/2020 | 0.20  | Loudoun             | 2           | -         | 2         | 5                   |        |             |            |            |             |             |             |
| 48718 F981 | 10109173 | 4     | 01/28/2020 | 0.06  | Loudoun             | 1           | 1         | 0         | 0                   |        |             |            |            |             |             |             |
| 48718 F983 | 10109173 | 4     | 01/28/2020 | 0.37  | Loudoun             | 2           | 2         | 4         | 6                   |        |             |            |            |             |             |             |
| 64819 F26  | 10110529 | 4     | 01/28/2020 | 1.20  | Brunswick           | 7           | 17        | 4         | 4                   |        |             |            |            |             |             |             |
| 64819 F534 | 10110529 | 4     | 01/28/2020 | 1.40  | Brunswick           | 14          | 1         | 4         | 8                   |        |             |            |            |             |             |             |
| 64819 F540 | 10110529 | 4     | 01/28/2020 | 0.12  | Brunswick           | 1           | -         | 3         | 3                   |        |             |            |            |             |             |             |
| 64819 F708 | 10110529 | 4     | 01/28/2020 | 0.18  | Brunswick           | 2           | -         | 5         | 8                   |        |             |            |            |             |             |             |
| 85303AF171 | 10177667 | 4     | 01/28/2020 | 0.89  | Augusta             | 5           | -         | 4         | 5                   |        |             |            |            |             |             |             |
| 01321 F154 | 7621359  | 4     | 01/29/2020 | 0.43  | Henrico             | 13          | -         | 3         | 5                   |        |             |            |            |             |             |             |
| 21720 F14  | 10224718 | 4     | 01/29/2020 | 0.09  | Norfolk city        | 19          | -         | 0         | 1                   |        |             |            |            |             |             |             |
| 25766 F122 | 10212774 | 4     | 01/29/2020 | 0.53  | Virginia Beach city | 51          | 30        | 5         | 5                   |        |             |            |            |             |             |             |
| 25766 F8   | 10212774 | 4     | 01/29/2020 | 0.24  | Virginia Beach city | 21          | -         | 2         | 2                   |        |             |            |            |             |             |             |
| 25766 F9   | 10212774 | 4     | 01/29/2020 | 0.09  | Virginia Beach city | 9           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 26456NF468 | 10228956 | 4     | 01/29/2020 | 0.42  | Suffolk city        | 10          | -         | 2         | 2                   |        |             |            |            |             |             |             |
| 63601 F715 | 10252953 | 4     | 01/29/2020 | 0.08  | Nottoway            | 1           | -         | 3         | 3                   |        |             |            |            |             |             |             |
| 02332LF299 | 10148434 | 4     | 01/30/2020 | 0.40  | Sussex              | 9           | -         | 1         | 1                   |        |             |            |            |             |             |             |
| 81376 F119 | 10271326 | 5     | 02/06/2020 | 0.43  | Louisa              | 3           | -         | 4         | 4                   |        |             |            |            |             |             |             |
| 81376 F55  | 10271394 | 5     | 02/06/2020 | 0.21  | Louisa              | 3           | -         | 0         | 1                   |        |             |            |            |             |             |             |
| 03305MF79  | 10217943 | 5     | 02/10/2020 | 0.14  | Northumberland      | 1           | 6         | 3         | 3                   |        |             |            |            |             |             |             |
| 06316 F23  | 10168841 | 5     | 02/10/2020 | 0.19  | Charles City        | 2           | -         | 3         | 3                   |        |             |            |            |             |             |             |
| 06471 F383 | 10152258 | 5     | 02/10/2020 | 0.20  | Hanover             | 1           | -         | 3         | 3                   |        |             |            |            |             |             |             |
| 42428 F132 | 7621031  | 5     | 02/11/2020 | 0.27  | Stafford            | 2           | -         | 4         | 5                   |        |             |            |            |             |             |             |
| 42428 F239 | 7621031  | 5     | 02/11/2020 | 0.04  | Stafford            | 2           | -         | 0         | 0                   |        |             |            |            |             |             |             |
| 06316 F85  | 10155782 | 5     | 02/12/2020 | 0.90  | Henrico             | 5           | 3         | 3         | 5                   |        |             |            |            |             |             |             |
| 03304EF158 | 10205000 | 5     | 02/13/2020 | 0.18  | Northumberland      | 3           | -         | 1         | 4                   |        |             |            |            |             |             |             |
| 03304OF757 | 10217937 | 5     | 02/13/2020 | 0.22  | Northumberland      | 7           | -         | 3         | 4                   |        |             |            |            |             |             |             |
| 03631 F79  | 10229570 | 5     | 02/13/2020 | 0.36  | Lancaster           | 2           | -         | 1         | 3                   |        |             |            |            |             |             |             |
| 42311 F64  | 10212579 | 5     | 02/13/2020 | 0.38  | Spotsylvania        | 4           | -         | 8         | 9                   |        |             |            |            |             |             |             |
| 45376 F238 | 10216224 | 5     | 02/13/2020 | 0.19  | Fairfax             | 5           | -         | 0         | 3                   |        |             |            |            |             |             |             |
| 61818 F734 | 10231230 | 5     | 02/13/2020 | 0.43  | Greensville         | 2           | -         | 2         | 3                   |        |             |            |            |             |             |             |

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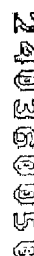
| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 63711 F110 | 10207033 | 5     | 02/13/2020      | 0.46         | Buckingham           | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 63711 F48  | 10207033 | 5     | 02/13/2020      | 1.23         | Cumberland           | 12               | 2                  | 14                   | 17         |                   |                   |                   |
| 03304 F316 | 10204985 | 5     | 02/17/2020      | 0.16         | Northumberland       | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 06340 F73  | 10169643 | 5     | 02/17/2020      | 0.27         | Richmond city        | 5                | -                  | 2                    | 3          |                   |                   |                   |
| 81305DF615 | 10158393 | 5     | 02/17/2020      | 1.07         | Albemarle            | 7                | -                  | 4                    | 11         |                   |                   |                   |
| 81305DF871 | 10158393 | 5     | 02/17/2020      | 0.16         | Albemarle            | 3                | -                  | 3                    | 3          |                   |                   |                   |
| 81305DF899 | 10158393 | 5     | 02/17/2020      | 0.08         | Albemarle            | 2                | -                  | 4                    | 5          |                   |                   |                   |
| 28466YF199 | 10185580 | 5     | 02/18/2020      | 0.08         | James City           | 3                | -                  | 3                    | 3          |                   |                   |                   |
| 28466YR30  | 10185580 | 5     | 02/18/2020      | 1.61         | James City           | -                | 5                  | 11                   | 14         |                   |                   |                   |
| 41755 F45  | 10031859 | 5     | 02/18/2020      | 0.17         | Arlington            | 9                | -                  | 2                    | 4          |                   |                   |                   |
| 01553AF38  | 10215368 | 5     | 02/19/2020      | 0.44         | Henrico              | 71               | -                  | 19                   | 29         |                   |                   |                   |
| 02876 F3   | 10170382 | 5     | 02/19/2020      | 0.60         | Dinwiddie            | 4                | 2                  | 2                    | 5          |                   |                   |                   |
| 01372 F216 | 10220964 | 5     | 02/20/2020      | 0.20         | Henrico              | 17               | -                  | 3                    | 6          |                   |                   |                   |
| 03304FF585 | 10204993 | 5     | 02/20/2020      | 0.17         | Northumberland       | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 23325AF322 | 10226162 | 5     | 02/20/2020      | 0.33         | Chesapeake city      | 5                | -                  | 0                    | 1          |                   |                   |                   |
| 25430 F101 | 10219836 | 5     | 02/20/2020      | 0.18         | Virginia Beach city  | 44               | 38                 | 1                    | 2          |                   |                   |                   |
| 25466 F115 | 10185339 | 5     | 02/20/2020      | 0.28         | Virginia Beach city  | 6                | 4                  | 7                    | 14         |                   |                   |                   |
| 25466CF52  | 10229315 | 5     | 02/20/2020      | 0.08         | Virginia Beach city  | 5                | -                  | 3                    | 4          |                   |                   |                   |
| 25485 F8   | 10226004 | 5     | 02/20/2020      | 0.08         | Virginia Beach city  | 3                | -                  | 4                    | 4          |                   |                   |                   |
| 25743 F531 | 10177869 | 5     | 02/20/2020      | 0.47         | Virginia Beach city  | 30               | -                  | 11                   | 14         |                   |                   |                   |
| 25766 F126 | 10190477 | 5     | 02/20/2020      | 0.29         | Virginia Beach city  | 25               | 2                  | 4                    | 5          |                   |                   |                   |
| 01451KF4   | 10285523 | 5     | 02/24/2020      | 1.53         | Goochland            | 5                | -                  | 8                    | 13         |                   |                   |                   |
| 02802 F54  | 10170366 | 5     | 02/25/2020      | 0.30         | Petersburg city      | 1                | 3                  | 0                    | 2          |                   |                   |                   |
| 47719HF15  | 10051033 | 5     | 02/25/2020      | 0.88         | Warren               | 4                | 10                 | 9                    | 11         |                   |                   |                   |
| 47719HF18  | 10051033 | 5     | 02/25/2020      | 0.37         | Warren               | 6                | 1                  | 6                    | 6          |                   |                   |                   |
| 47719HF531 | 10051033 | 5     | 02/25/2020      | 0.17         | Warren               | 1                | 1                  | 0                    | 1          |                   |                   |                   |
| 48610UD172 | 10203826 | 5     | 02/25/2020      | 0.42         | Loudoun              | 1                | 5                  | 0                    | 0          |                   |                   |                   |
| 48610UD173 | 10203826 | 5     | 02/25/2020      | 0.29         | Loudoun              | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 48726FF98  | 10224790 | 5     | 02/25/2020      | 0.38         | Loudoun              | 13               | -                  | 11                   | 12         |                   |                   |                   |
| 66516 F536 | 10198125 | 5     | 02/25/2020      | 0.40         | Pittsylvania         | 21               | -                  | 3                    | 5          |                   |                   |                   |
| 81375 F138 | 10226497 | 5     | 02/25/2020      | 0.71         | Louisa               | 10               | 1                  | 8                    | 9          |                   |                   |                   |
| 81375 F257 | 10226497 | 5     | 02/25/2020      | 0.03         | Louisa               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 81375 F54  | 10226497 | 5     | 02/25/2020      | 0.03         | Louisa               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 81375 F56  | 10226497 | 5     | 02/25/2020      | 0.27         | Louisa               | 4                | 16                 | 0                    | 0          |                   |                   |                   |
| 81518 F163 | 10163767 | 5     | 02/26/2020      | 0.21         | Orange               | 3                | -                  | 9                    | 11         |                   |                   |                   |
| 81518 F37  | 10163767 | 5     | 02/26/2020      | 0.38         | Orange               | 19               | 3                  | 2                    | 4          |                   |                   |                   |
| 06301LF204 | 10154909 | 5     | 02/27/2020      | 0.13         | New Kent             | 2                | 1                  | 6                    | 6          |                   |                   |                   |
| 42340CF217 | 10169667 | 5     | 02/27/2020      | 0.68         | King George          | 4                | 9                  | 1                    | 2          |                   |                   |                   |
| 42340CF235 | 10169667 | 5     | 02/27/2020      | 0.03         | King George          | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 42340CF236 | 10169667 | 5     | 02/27/2020      | 0.12         | King George          | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 42340CR1   | 10169667 | 5     | 02/27/2020      | 0.51         | King George          | 9                | 83                 | 3                    | 7          |                   |                   |                   |
| 42340CX234 | 10169667 | 5     | 02/27/2020      | 0.39         | King George          | 9                | 54                 | 1                    | 3          |                   |                   |                   |
| 43963 F49  | 10197087 | 5     | 02/27/2020      | 0.39         | Fairfax              | 26               | -                  | 1                    | 5          |                   |                   |                   |
| 48610 F397 | 10030494 | 5     | 02/27/2020      | 0.32         | Loudoun              | 3                | -                  | 11                   | 17         |                   |                   |                   |
| 65953 F627 | 10136267 | 5     | 02/27/2020      | 0.48         | Charlotte            | 13               | -                  | 11                   | 12         |                   |                   | 1                 |
| 02342 F53  | 10141816 | 5     | 02/28/2020      | 0.09         | Petersburg city      | 8                | -                  | 0                    | 1          |                   |                   |                   |
| 03304 F288 | 10204730 | 5     | 03/11/2020      | 0.60         | Northumberland       | 8                | 4                  | 3                    | 6          |                   |                   |                   |
| 06316 F343 | 10159814 | 5     | 03/11/2020      | 0.19         | Henrico              | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 06347 F89  | 10176191 | 5     | 03/11/2020      | 0.17         | Henrico              | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 81350 F228 | 10184669 | 5     | 03/11/2020      | 1.39         | Charlottesville city | 7                | 4                  | 9                    | 17         |                   |                   |                   |
| 81350 F290 | 10184669 | 5     | 03/11/2020      | 0.04         | Albemarle            | -                | 1                  | 1                    | 1          |                   |                   |                   |
| 81350 F467 | 10184669 | 5     | 03/11/2020      | 0.08         | Albemarle            | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 63309LF714 | 10228336 | 5     | 03/12/2020      | 0.15         | Buckingham           | 4                | -                  | 3                    | 4          |                   |                   |                   |
| 64892 F626 | 10172942 | 5     | 03/12/2020      | 0.38         | Mecklenburg          | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 65953 F551 | 10185583 | 5     | 03/12/2020      | 0.26         | Charlotte            | 9                | -                  | 3                    | 6          |                   |                   |                   |
| 48776BF431 | 10243562 | 5     | 03/13/2020      | 0.31         | Loudoun              | 4                | -                  | 4                    | 6          |                   |                   |                   |
| 06460 F149 | 10191726 | 5     | 03/16/2020      | 0.28         | Charles City         | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 03624 F162 | 10192082 | 5     | 03/17/2020      | 0.20         | Lancaster            | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 48726 F40  | 7647058  | 5     | 03/17/2020      | 0.27         | Loudoun              | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 03624 F156 | 10192077 | 5     | 03/18/2020      | 0.08         | Lancaster            | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 63309YF110 | 10185590 | 5     | 03/18/2020      | 0.73         | Buckingham           | 6                | 13                 | 5                    | 7          |                   |                   |                   |
| 63309YF537 | 10185590 | 5     | 03/18/2020      | 0.12         | Buckingham           | 2                | 1                  | 3                    | 3          |                   |                   |                   |
| 65941 F737 | 10200575 | 5     | 03/18/2020      | 0.82         | Halifax              | 2                | 4                  | 2                    | 6          |                   |                   |                   |
| 84385 F161 | 10157849 | 5     | 03/18/2020      | 0.41         | Shenandoah           | 2                | 18                 | 2                    | 6          |                   |                   | 1                 |
| 84385 F316 | 10157849 | 5     | 03/18/2020      | 0.47         | Shenandoah           | 1                | 3                  | 0                    | 2          |                   |                   |                   |
| 06460 F123 | 10193447 | 5     | 03/25/2020      | 0.31         | Charles City         | 2                | -                  | 3                    | 5          |                   |                   |                   |
| 06460 F143 | 10191730 | 5     | 03/25/2020      | 0.22         | Charles City         | 2                | -                  | 1                    | 3          |                   |                   |                   |
| 233540F67  | 10226186 | 5     | 03/25/2020      | 0.10         | Chesapeake city      | 1                | -                  | 4                    | 5          |                   |                   |                   |
| 23427AF257 | 10228718 | 5     | 03/25/2020      | 0.08         | Chesapeake city      | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 26469 F159 | 10254190 | 5     | 03/25/2020      | 0.43         | Isle of Wight        | 4                | -                  | 0                    | 0          |                   |                   |                   |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 26469 F224 | 10231366 | 5     | 03/25/2020      | 0.22         | Isle of Wight       | 3                | -                  | 3                    | 4          |                   |                   |                   |
| 26469 F230 | 10254190 | 5     | 03/25/2020      | 0.04         | Isle of Wight       | 1                | 10                 | 3                    | 5          | 1                 |                   |                   |
| 26469 F63  | 10231366 | 5     | 03/25/2020      | 0.10         | Isle of Wight       | 4                | -                  | 2                    | 2          |                   |                   |                   |
| 26778 F129 | 10230200 | 5     | 03/25/2020      | 0.19         | Chesapeake city     | 25               | -                  | 1                    | 1          |                   |                   |                   |
| 42330FF133 | 10201044 | 5     | 03/25/2020      | 0.34         | Westmoreland        | 9                | 6                  | 2                    | 2          |                   |                   |                   |
| 42334FF252 | 10224144 | 5     | 03/25/2020      | 0.30         | King George         | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 42334FF415 | 10224144 | 5     | 03/25/2020      | 0.51         | King George         | 2                | 10                 | 10                   | 16         |                   |                   |                   |
| 86816 F61  | 10185163 | 5     | 03/25/2020      | 0.36         | Alleghany           | 2                | -                  | 4                    | 4          |                   |                   |                   |
| 86816 F74  | 10185163 | 5     | 03/25/2020      | 1.00         | Alleghany           | 18               | 3                  | 12                   | 14         |                   |                   |                   |
| 47322EF247 | 10052285 | 5     | 03/26/2020      | 0.06         | Fauquier            | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 47322EF248 | 10052285 | 5     | 03/26/2020      | 0.23         | Fauquier            | 3                | 1                  | 0                    | 0          |                   |                   |                   |
| 47322EF249 | 10052285 | 5     | 03/26/2020      | 0.10         | Fauquier            | 1                | 2                  | 4                    | 5          |                   |                   |                   |
| 47322EF30  | 10052285 | 5     | 03/26/2020      | 1.66         | Fauquier            | 5                | 18                 | 7                    | 10         |                   |                   | 2                 |
| 47322EF32  | 10052285 | 5     | 03/26/2020      | 0.37         | Fauquier            | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 47322EF33  | 10052285 | 5     | 03/26/2020      | 0.37         | Fauquier            | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 65497KF931 | 10207223 | 5     | 03/26/2020      | 1.06         | Halifax             | 2                | 2                  | 7                    | 8          |                   |                   |                   |
| 01438 F261 | 10238029 | 5     | 03/27/2020      | 0.27         | Goochland           | 6                | -                  | 3                    | 3          |                   |                   |                   |
| 02465 F241 | 10149700 | 5     | 03/27/2020      | 0.26         | Petersburg city     | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 25743 F36  | 10179296 | 5     | 03/27/2020      | 0.13         | Virginia Beach city | 7                | -                  | 3                    | 3          |                   |                   |                   |
| 25743 F510 | 10179296 | 5     | 03/27/2020      | 0.34         | Virginia Beach city | 23               | -                  | 2                    | 4          |                   |                   |                   |
| 25743 F511 | 10179296 | 5     | 03/27/2020      | 0.64         | Virginia Beach city | 39               | -                  | 3                    | 6          |                   |                   |                   |
| 25743 F529 | 10179296 | 5     | 03/27/2020      | 0.17         | Virginia Beach city | 12               | -                  | 2                    | 3          |                   |                   |                   |
| 25743 F530 | 10179296 | 5     | 03/27/2020      | 0.86         | Virginia Beach city | 36               | 2                  | 8                    | 14         |                   |                   |                   |
| 25743 R7   | 10179296 | 5     | 03/27/2020      | 0.03         | Virginia Beach city | 2                | 103                | 1                    | 1          |                   |                   |                   |
| 84630 R6   | 10184660 | 5     | 03/27/2020      | 0.48         | Shenandoah          | 12               | 65                 | 6                    | 8          |                   | 1                 |                   |
| 01344 F212 | 10197954 | 5     | 03/29/2020      | 0.13         | Henrico             | 15               | -                  | 1                    | 1          |                   |                   |                   |
| 01344 F7   | 10197954 | 5     | 03/29/2020      | 0.32         | Henrico             | 34               | 15                 | 4                    | 8          |                   |                   |                   |
| 01344 F8   | 10197954 | 5     | 03/29/2020      | 0.13         | Henrico             | 19               | -                  | 2                    | 3          |                   |                   |                   |
| 04302 F19  | 10229330 | 5     | 03/30/2020      | 0.59         | King and Queen      | 28               | -                  | 3                    | 5          |                   |                   |                   |
| 04334 F97  | 10224192 | 5     | 03/30/2020      | 0.30         | Gloucester          | 37               | -                  | 1                    | 1          |                   |                   |                   |
| 06460 F152 | 10193449 | 5     | 03/30/2020      | 0.27         | Charles City        | 3                | -                  | 6                    | 6          |                   |                   |                   |
| 06460 F153 | 10190597 | 5     | 03/30/2020      | 0.34         | Charles City        | 3                | -                  | 4                    | 5          |                   |                   |                   |
| 02850 F144 | 10176865 | 5     | 03/31/2020      | 0.40         | Petersburg city     | 39               | -                  | 2                    | 4          |                   |                   |                   |
| 21305 F22  | 10219084 | 5     | 03/31/2020      | 0.17         | Norfolk city        | 19               | -                  | 4                    | 4          |                   |                   |                   |
| 46364 F61  | 10027203 | 5     | 03/31/2020      | 0.37         | Fairfax             | 31               | -                  | 2                    | 5          |                   |                   |                   |
| 46364 F957 | 10027203 | 5     | 03/31/2020      | 0.04         | Fairfax             | -                | 84                 | 0                    | 0          |                   |                   |                   |
| 46364BF3   | 10027203 | 5     | 03/31/2020      | 0.36         | Fairfax             | 29               | 13                 | 1                    | 2          |                   |                   |                   |
| 46364BF4   | 10027203 | 5     | 03/31/2020      | 0.15         | Fairfax             | 13               | -                  | 0                    | 0          |                   |                   |                   |
| 46364BF99  | 10027203 | 5     | 03/31/2020      | 0.25         | Fairfax             | 26               | -                  | 4                    | 5          |                   |                   |                   |
| 46364BR1   | 10027203 | 5     | 03/31/2020      | 0.38         | Fairfax             | 17               | 66                 | 6                    | 9          |                   |                   |                   |
| 05330VF217 | 10366067 | 5     | 04/02/2020      | 0.27         | Richmond city       | 10               | 1                  | 3                    | 7          |                   |                   |                   |
| 05330VF220 | 10366067 | 5     | 04/02/2020      | 0.30         | Richmond city       | 28               | 2                  | 5                    | 10         |                   |                   |                   |
| 05330VF221 | 10366067 | 5     | 04/02/2020      | 0.22         | Richmond city       | 19               | 30                 | 6                    | 8          |                   |                   |                   |
| 05330VF222 | 10366067 | 5     | 04/02/2020      | 0.32         | Richmond city       | 10               | 70                 | 8                    | 12         |                   |                   |                   |
| 05330VF224 | 10366067 | 5     | 04/02/2020      | 0.03         | Richmond city       | 2                | -                  | 3                    | 4          |                   |                   |                   |
| 28458 F110 | 10170149 | 5     | 04/14/2020      | 0.17         | James City          | 22               | -                  | 1                    | 1          |                   |                   |                   |
| 28458 F13  | 10170149 | 5     | 04/14/2020      | 0.31         | James City          | 26               | -                  | 2                    | 4          |                   |                   |                   |
| 63320 F641 | 10257625 | 5     | 04/14/2020      | 0.61         | Fluvanna            | 2                | 2                  | 5                    | 7          |                   |                   |                   |
| 63320 F650 | 10257625 | 5     | 04/14/2020      | 0.19         | Fluvanna            | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 81376 F123 | 10271375 | 5     | 04/14/2020      | 0.13         | Louisa              | 5                | 9                  | 3                    | 3          |                   |                   |                   |
| 81376 F25  | 10271384 | 5     | 04/14/2020      | 0.08         | Louisa              | 1                | -                  | 4                    | 6          |                   |                   |                   |
| 81376 F63  | 10271445 | 5     | 04/14/2020      | 0.29         | Louisa              | 1                | 1                  | 5                    | 5          |                   |                   |                   |
| 63427CF157 | 10208883 | 5     | 04/15/2020      | 0.58         | Buckingham          | -                | -                  | 0                    | 0          |                   |                   |                   |
| 63427CF172 | 10208883 | 5     | 04/15/2020      | 1.38         | Buckingham          | 7                | 35                 | 21                   | 25         |                   |                   |                   |
| 63427CF181 | 10208883 | 5     | 04/15/2020      | 0.11         | Buckingham          | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 63427CF182 | 10208883 | 5     | 04/15/2020      | 0.84         | Buckingham          | 9                | -                  | 2                    | 2          |                   |                   |                   |
| 65326BF701 | 10198167 | 5     | 04/15/2020      | 0.67         | Charlotte           | 1                | -                  | 5                    | 5          |                   |                   |                   |
| 23385EF40  | 10259397 | 5     | 04/17/2020      | 0.24         | Chesapeake city     | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 46476 F28  | 10199770 | 5     | 04/17/2020      | 0.38         | Fairfax             | 17               | 36                 | 10                   | 15         |                   |                   |                   |
| 46476 F46  | 10199770 | 5     | 04/17/2020      | 0.06         | Fairfax             | 5                | -                  | 1                    | 1          |                   |                   |                   |
| 46476 F48  | 10199770 | 5     | 04/17/2020      | 0.01         | Fairfax             | 2                | -                  | 0                    | 1          |                   |                   |                   |
| 46476 F50  | 10199770 | 5     | 04/17/2020      | 0.04         | Fairfax             | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 81518 F164 | 10208934 | 5     | 04/17/2020      | 0.31         | Orange              | 3                | -                  | 6                    | 9          |                   |                   |                   |
| 81518 F76  | 10208934 | 5     | 04/17/2020      | 0.19         | Orange              | 3                | -                  | 0                    | 1          |                   |                   |                   |
| 48719BF17  | 10047804 | 5     | 04/19/2020      | 1.05         | Loudoun             | 5                | 12                 | 16                   | 18         |                   |                   |                   |
| 22406 F214 | 10196643 | 5     | 04/20/2020      | 0.12         | York                | 6                | 11                 | 2                    | 4          |                   |                   |                   |
| 22406 F215 | 10196643 | 5     | 04/20/2020      | 0.34         | York                | 11               | -                  | 2                    | 4          |                   |                   |                   |
| 23375 F14  | 10260512 | 5     | 04/20/2020      | 0.48         | Chesapeake city     | 4                | -                  | 11                   | 11         |                   |                   |                   |
| 01438 F267 | 10240016 | 5     | 04/22/2020      | 0.16         | Goochland           | 2                | -                  | 2                    | 4          |                   |                   |                   |
| 44375 F105 | 10248069 | 5     | 04/22/2020      | 0.27         | Fairfax             | 8                | -                  | 4                    | 9          |                   |                   |                   |

24036050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                      |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 44622 F236 | 7693355  | 5     | 04/22/2020      | 0.24         | Fairfax              | 6                | 15                 | 3                    | 3          |             |             |             |
| 47322XF607 | 10032738 | 5     | 04/22/2020      | 0.20         | Fauquier             | 3                | -                  | 0                    | 1          |             |             |             |
| 48322SF655 | 10007006 | 5     | 04/22/2020      | 0.23         | Fauquier             | 14               | 1                  | 4                    | 4          |             |             |             |
| 48395 F646 | 7638292  | 5     | 04/22/2020      | 0.62         | Loudoun              | 7                | -                  | 2                    | 3          |             |             |             |
| 25766 F123 | 10190466 | 5     | 04/23/2020      | 0.22         | Virginia Beach city  | 21               | -                  | 2                    | 2          |             |             |             |
| 25766 F125 | 10190466 | 5     | 04/23/2020      | 0.14         | Virginia Beach city  | 11               | -                  | 5                    | 5          |             |             |             |
| 41847 F35  | 10223542 | 5     | 04/23/2020      | 0.29         | Falls Church city    | 28               | -                  | 3                    | 4          |             |             |             |
| 45424 F48  | 10188282 | 5     | 04/23/2020      | 0.49         | Prince William       | 65               | -                  | 3                    | 5          |             |             |             |
| 46746 F107 | 10125878 | 5     | 04/23/2020      | 0.40         | Fairfax              | 9                | 149                | 4                    | 7          |             |             |             |
| 46746 F52  | 10125878 | 5     | 04/23/2020      | 0.70         | Fairfax              | 17               | 108                | 8                    | 11         |             |             |             |
| 46761 F27  | 10172406 | 5     | 04/23/2020      | 0.26         | Fairfax              | 34               | -                  | 2                    | 3          |             |             |             |
| 43352 F91  | 7667765  | 5     | 04/24/2020      | 0.28         | Fairfax              | 3                | 87                 | 2                    | 4          |             |             |             |
| 43660 F41  | 10253283 | 5     | 04/24/2020      | 0.27         | Fairfax              | 19               | -                  | 3                    | 11         |             |             |             |
| 01492 F26  | 10269370 | 5     | 04/27/2020      | 0.44         | Goochland            | 5                | -                  | 2                    | 2          |             |             |             |
| 02570 F21  | 10030961 | 5     | 04/27/2020      | 0.16         | Chesterfield         | 12               | -                  | 1                    | 1          |             |             |             |
| 02570 F23  | 10030961 | 5     | 04/27/2020      | 0.42         | Chesterfield         | 27               | 29                 | 1                    | 3          |             |             |             |
| 02570 F25  | 10030961 | 5     | 04/27/2020      | 0.32         | Chesterfield         | 16               | 6                  | 1                    | 3          |             |             |             |
| 02570 F85  | 10030961 | 5     | 04/27/2020      | 0.53         | Chesterfield         | 40               | 51                 | 5                    | 9          |             |             |             |
| 04334 F157 | 10224102 | 5     | 04/27/2020      | 0.35         | Gloucester           | 22               | -                  | 2                    | 3          |             |             |             |
| 22406 F118 | 10186978 | 5     | 04/27/2020      | 0.30         | York                 | 9                | 96                 | 4                    | 6          |             |             |             |
| 22406 F119 | 10186978 | 5     | 04/27/2020      | 0.15         | York                 | 14               | -                  | 0                    | 0          |             |             |             |
| 22406 F120 | 10186978 | 5     | 04/27/2020      | 0.16         | York                 | 13               | -                  | 4                    | 5          |             |             |             |
| 22406 F121 | 10186978 | 5     | 04/27/2020      | 0.40         | York                 | 28               | -                  | 3                    | 5          |             |             |             |
| 81351 F258 | 10257878 | 5     | 04/28/2020      | 0.15         | Albemarle            | 3                | 16                 | 1                    | 2          |             |             |             |
| 81351 F267 | 7646077  | 5     | 04/28/2020      | 0.94         | Charlottesville city | 6                | 4                  | 7                    | 10         |             |             |             |
| 81351 F268 | 10257878 | 5     | 04/28/2020      | 0.51         | Charlottesville city | 7                | 10                 | 6                    | 10         |             |             |             |
| 81351 F422 | 7646077  | 5     | 04/28/2020      | 0.13         | Albemarle            | 1                | -                  | 0                    | 0          |             |             |             |
| 81351 F452 | 10257878 | 5     | 04/28/2020      | 0.05         | Charlottesville city | 1                | 19                 | 1                    | 1          |             |             |             |
| 81351 F47  | 10257878 | 5     | 04/28/2020      | 0.25         | Charlottesville city | 1                | -                  | 4                    | 6          |             |             |             |
| 01344 F127 | 10202960 | 5     | 04/29/2020      | 0.17         | Henrico              | 25               | -                  | 1                    | 1          |             |             |             |
| 01344 F25  | 10202960 | 5     | 04/29/2020      | 0.41         | Henrico              | 42               | 51                 | 8                    | 10         |             |             |             |
| 02465 F231 | 10210516 | 5     | 04/29/2020      | 0.33         | Petersburg city      | 19               | -                  | 1                    | 1          |             |             |             |
| 02465 F233 | 10149702 | 5     | 04/29/2020      | 0.50         | Petersburg city      | 3                | -                  | 2                    | 2          |             |             |             |
| 04397 F17  | 10224265 | 5     | 04/29/2020      | 0.24         | Gloucester           | 24               | -                  | 3                    | 3          |             |             |             |
| 06430DF248 | 10187644 | 5     | 04/29/2020      | 0.33         | Hanover              | 5                | -                  | 0                    | 2          |             |             |             |
| 66515 F514 | 10200604 | 5     | 04/29/2020      | 0.36         | Pittsylvania         | 19               | -                  | 4                    | 5          |             |             |             |
| 06307OF462 | 10176792 | 5     | 04/30/2020      | 0.36         | Henrico              | 4                | -                  | 8                    | 10         |             |             |             |
| 06460 F188 | 10190601 | 5     | 04/30/2020      | 0.24         | Charles City         | 2                | -                  | 2                    | 2          |             |             |             |
| 65912 F544 | 10200404 | 5     | 05/04/2020      | 0.28         | Halifax              | 14               | -                  | 2                    | 4          |             |             |             |
| 22705 F5   | 7694270  | 5     | 05/07/2020      | 0.34         | Newport News city    | 31               | 19                 | 2                    | 3          |             |             |             |
| 64819 F22  | 10240331 | 5     | 05/11/2020      | 0.11         | Brunswick            | 5                | -                  | 3                    | 3          |             |             |             |
| 04411 F455 | 10254570 | 5     | 05/12/2020      | 0.79         | Gloucester           | 11               | -                  | 6                    | 8          |             |             |             |
| 25487 F391 | 10229268 | 5     | 05/12/2020      | 0.25         | Virginia Beach city  | 2                | -                  | 6                    | 7          |             |             |             |
| 25487 F99  | 10229233 | 5     | 05/12/2020      | 0.17         | Virginia Beach city  | 5                | -                  | 2                    | 3          |             |             |             |
| 06460 F251 | 10190607 | 5     | 05/13/2020      | 0.25         | Charles City         | 1                | -                  | 0                    | 2          |             |             |             |
| 22431 F48  | 10165123 | 5     | 05/15/2020      | 0.18         | Newport News city    | 8                | -                  | 5                    | 6          |             |             |             |
| 22341 F21  | 10189752 | 5     | 05/18/2020      | 0.38         | Hampton city         | 78               | -                  | 2                    | 4          |             |             |             |
| 81350 F100 | 10194701 | 5     | 05/18/2020      | 0.03         | Albemarle            | 1                | -                  | 1                    | 1          |             |             |             |
| 81350 F51  | 10194701 | 5     | 05/18/2020      | 0.26         | Charlottesville city | 4                | -                  | 2                    | 2          |             |             |             |
| 81350 R99  | 10194701 | 5     | 05/18/2020      | 1.24         | Charlottesville city | 3                | 36                 | 13                   | 16         |             |             |             |
| 81350 X104 | 10194701 | 5     | 05/18/2020      | 0.12         | Albemarle            | -                | 31                 | 1                    | 1          |             |             |             |
| 06426 F35  | 10216256 | 5     | 05/20/2020      | 0.32         | Henrico              | 5                | 55                 | 3                    | 3          |             |             |             |
| 06430 F60  | 10187640 | 5     | 05/20/2020      | 0.12         | Hanover              | 3                | -                  | 1                    | 3          |             |             |             |
| 06431 F414 | 10222813 | 5     | 05/20/2020      | 0.18         | Hanover              | 3                | -                  | 3                    | 3          |             |             |             |
| 48442 F168 | 10243634 | 5     | 05/20/2020      | 0.31         | Loudoun              | 8                | 2                  | 12                   | 15         |             |             |             |
| 48442 F172 | 10009983 | 5     | 05/20/2020      | 0.18         | Loudoun              | 3                | -                  | 9                    | 14         |             |             |             |
| 48442 F174 | 10010978 | 5     | 05/20/2020      | 0.12         | Loudoun              | 2                | -                  | 3                    | 3          |             |             |             |
| 48442 F99  | 10243634 | 5     | 05/20/2020      | 0.20         | Loudoun              | 3                | -                  | 2                    | 4          |             |             |             |
| 48665 F158 | 10224157 | 5     | 05/20/2020      | 0.16         | Loudoun              | 1                | -                  | 2                    | 4          |             |             |             |
| 48718 F166 | 10110076 | 5     | 05/20/2020      | 0.29         | Loudoun              | 2                | 4                  | 1                    | 1          |             |             |             |
| 48718 F964 | 10110076 | 5     | 05/20/2020      | 0.33         | Loudoun              | 1                | -                  | 4                    | 4          |             |             |             |
| 02876 F58  | 10212488 | 5     | 05/21/2020      | 0.23         | Dinwiddie            | 3                | -                  | 1                    | 1          |             |             |             |
| 26956 F184 | 10251821 | 5     | 05/21/2020      | 0.12         | Suffolk city         | 1                | -                  | 4                    | 5          |             |             |             |
| 26994 F23  | 10250152 | 5     | 05/21/2020      | 0.09         | Franklin city        | 2                | -                  | 0                    | 0          |             |             |             |
| 46495 F56  | 10216409 | 5     | 05/21/2020      | 0.26         | Fairfax              | 5                | -                  | 1                    | 2          |             |             |             |
| 47322 F24  | 7666075  | 5     | 05/21/2020      | 0.41         | Fauquier             | 5                | -                  | 8                    | 14         |             |             |             |
| 47322 F687 | 10025852 | 5     | 05/21/2020      | 0.24         | Fauquier             | 2                | -                  | 1                    | 1          |             |             |             |
| 47492 F180 | 10244935 | 5     | 05/21/2020      | 0.22         | Fauquier             | 4                | -                  | 2                    | 3          |             |             |             |
| 05611 F144 | 10121442 | 5     | 05/22/2020      | 0.52         | Richmond city        | 43               | -                  | 4                    | 7          |             |             |             |
| 05611 R141 | 10121442 | 5     | 05/22/2020      | 0.65         | Henrico              | 35               | 43                 | 2                    | 5          |             |             |             |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City           | Direct Customers | Indirect Customers | Event Count         |            | 10 Years | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|-----------------------|------------------|--------------------|---------------------|------------|----------|-------------|-------------|-------------|
|            |          |       |                 |              |                       |                  |                    | Prior to Conversion | Conversion | Exc ME   | Inc ME      | Events      | Events      |
| 46443 F58  | 10223504 | 5     | 05/22/2020      | 0.77         | Fairfax               | 25               | -                  | 10                  | 14         |          |             |             |             |
| 26455 F151 | 10244364 | 5     | 05/26/2020      | 0.41         | Suffolk city          | 4                | -                  | 3                   | 4          |          |             |             |             |
| 42495 F84  | 10205992 | 5     | 05/26/2020      | 0.54         | Spotsylvania          | 2                | 107                | 2                   | 5          |          |             |             |             |
| 48719KF67  | 10041189 | 5     | 05/26/2020      | 0.28         | Clarke                | 2                | 1                  | 10                  | 12         |          | 1           |             |             |
| 01361 F18  | 10179800 | 5     | 05/27/2020      | 0.38         | Henrico               | 38               | -                  | 1                   | 4          |          |             |             |             |
| 02830 F11  | 10152237 | 5     | 05/27/2020      | 0.25         | Petersburg city       | 4                | -                  | 1                   | 2          |          |             |             |             |
| 06339 F118 | 10165245 | 5     | 05/27/2020      | 0.08         | Hanover               | 7                | -                  | 1                   | 1          |          |             |             |             |
| 06339 F119 | 10165245 | 5     | 05/27/2020      | 0.23         | Hanover               | 22               | -                  | 1                   | 2          |          |             |             |             |
| 06339 F237 | 10165245 | 5     | 05/27/2020      | 0.30         | Hanover               | 32               | -                  | 5                   | 8          |          |             |             |             |
| 06339 F244 | 10165245 | 5     | 05/27/2020      | 0.53         | Hanover               | 43               | 10                 | 8                   | 10         |          |             |             |             |
| 06339DF398 | 10165245 | 5     | 05/27/2020      | 0.15         | Hanover               | 10               | -                  | 2                   | 2          |          |             |             |             |
| 46746 F218 | 7694958  | 5     | 05/27/2020      | 1.18         | Fairfax               | 85               | 107                | 5                   | 9          |          |             |             |             |
| 81351WF278 | 10147620 | 5     | 05/27/2020      | 0.40         | Albemarle             | 5                | 5                  | 3                   | 3          |          |             |             |             |
| 81351WF330 | 10147620 | 5     | 05/27/2020      | 0.20         | Albemarle             | 1                | -                  | 0                   | 0          |          |             |             |             |
| 81351WF450 | 10147620 | 5     | 05/27/2020      | 0.22         | Albemarle             | 5                | -                  | 1                   | 1          |          |             |             |             |
| 81351WF462 | 10147620 | 5     | 05/27/2020      | 0.08         | Albemarle             | 2                | -                  | 0                   | 0          |          |             |             |             |
| 81351WF463 | 10147620 | 5     | 05/27/2020      | 0.22         | Albemarle             | 2                | -                  | 0                   | 0          |          |             |             |             |
| 81351WR1   | 10147620 | 5     | 05/27/2020      | 1.49         | Albemarle             | 9                | 102                | 11                  | 15         |          |             |             |             |
| 02851 F24  | 10197084 | 5     | 05/28/2020      | 0.25         | Petersburg city       | 24               | -                  | 1                   | 3          |          |             |             |             |
| 02851 F78  | 10197084 | 5     | 05/28/2020      | 0.14         | Petersburg city       | 1                | -                  | 3                   | 3          |          |             |             |             |
| 03304BF307 | 10230752 | 5     | 05/28/2020      | 0.12         | Northumberland        | 10               | -                  | 3                   | 3          |          |             |             |             |
| 03304MF302 | 10230268 | 5     | 05/29/2020      | 0.08         | Northumberland        | 2                | -                  | 2                   | 2          |          |             |             |             |
| 22406 F54  | 10196588 | 5     | 06/02/2020      | 0.45         | York                  | 42               | -                  | 2                   | 3          |          |             |             |             |
| 65497EX146 | 10188165 | 5     | 06/04/2020      | 0.82         | Halifax               | 3                | 17                 | 8                   | 10         |          |             |             |             |
| 65912 F46  | 10198229 | 5     | 06/04/2020      | 0.53         | Halifax               | 3                | -                  | 4                   | 4          |          |             |             |             |
| 65912 F59  | 10198229 | 5     | 06/04/2020      | 0.19         | Halifax               | 1                | 3                  | 4                   | 5          |          |             |             |             |
| 04396 F196 | 10224281 | 5     | 06/05/2020      | 0.10         | Gloucester            | 10               | -                  | 4                   | 5          |          |             |             |             |
| 47910 F98  | 10244911 | 5     | 06/08/2020      | 0.16         | Fauquier              | 3                | -                  | 3                   | 4          |          |             |             |             |
| 66400 F521 | 10343080 | 5     | 06/08/2020      | 0.18         | Pittsylvania          | 1                | -                  | 0                   | 2          |          |             |             |             |
| 66400IF506 | 10343080 | 5     | 06/08/2020      | 1.04         | Pittsylvania          | 34               | -                  | 6                   | 13         |          |             |             |             |
| 48610CF408 | 10247879 | 5     | 06/09/2020      | 0.28         | Loudoun               | 3                | -                  | 6                   | 8          |          |             |             |             |
| 04397 F122 | 10224135 | 5     | 06/11/2020      | 0.26         | Gloucester            | 24               | -                  | 1                   | 1          |          |             |             |             |
| 04397 R19  | 10224135 | 5     | 06/11/2020      | 0.09         | Gloucester            | 11               | 161                | 0                   | 3          |          | 1           |             |             |
| 22432 F15  | 10203756 | 5     | 06/17/2020      | 0.25         | Newport News city     | 23               | -                  | 1                   | 2          |          |             |             |             |
| 66400AF509 | 10200589 | 5     | 06/17/2020      | 0.54         | Pittsylvania          | 9                | -                  | 4                   | 4          |          |             |             |             |
| 06316 F222 | 10214970 | 5     | 06/18/2020      | 0.08         | Henrico               | 2                | -                  | 0                   | 2          |          |             |             |             |
| 06316OR129 | 10214970 | 5     | 06/18/2020      | 1.64         | Henrico               | 15               | 2                  | 8                   | 11         |          |             |             |             |
| 06318 F379 | 10180256 | 5     | 06/18/2020      | 0.18         | Henrico               | 26               | -                  | 2                   | 2          |          |             |             |             |
| 06461 F215 | 10198697 | 5     | 06/18/2020      | 0.20         | New Kent              | 4                | -                  | 2                   | 3          |          |             |             |             |
| 81351UF323 | 10075496 | 5     | 06/18/2020      | 0.96         | Albemarle             | 6                | 1                  | 7                   | 11         |          |             |             |             |
| 81351UF324 | 10075496 | 5     | 06/18/2020      | 0.68         | Albemarle             | 12               | -                  | 9                   | 11         |          |             |             |             |
| 81351UR1   | 10075496 | 5     | 06/18/2020      | 1.99         | Albemarle             | 21               | 24                 | 6                   | 11         |          |             |             |             |
| 04411RF151 | 10254536 | 5     | 06/19/2020      | 0.09         | Gloucester            | 2                | 1                  | 4                   | 4          |          |             |             |             |
| 66401CF508 | 10259947 | 5     | 06/19/2020      | 0.90         | Campbell              | 20               | 11                 | 4                   | 6          |          |             |             |             |
| 01553AF37  | 10248407 | 5     | 06/22/2020      | 0.19         | Henrico               | 36               | 169                | 3                   | 9          |          |             |             |             |
| 01553AF41  | 10248407 | 5     | 06/22/2020      | 0.13         | Henrico               | 25               | -                  | 3                   | 4          |          |             |             |             |
| 05612 F55  | 10120565 | 5     | 06/22/2020      | 0.30         | Richmond city         | 25               | -                  | 3                   | 4          |          |             |             |             |
| 05612 F75  | 10120565 | 5     | 06/22/2020      | 0.36         | Richmond city         | 20               | -                  | 5                   | 7          |          |             |             |             |
| 05612 F79  | 10120565 | 5     | 06/22/2020      | 0.15         | Richmond city         | 15               | -                  | 0                   | 2          |          |             |             |             |
| 61300CF503 | 10250320 | 5     | 06/22/2020      | 0.52         | Southampton           | 1                | -                  | 4                   | 4          |          |             |             |             |
| 04411 F437 | 10254582 | 5     | 06/23/2020      | 0.23         | Gloucester            | 5                | -                  | 0                   | 1          |          |             |             |             |
| 63702 F520 | 10163017 | 5     | 06/23/2020      | 0.40         | Prince Edward         | 1                | -                  | 4                   | 5          |          |             |             |             |
| 63702 R6   | 10163017 | 5     | 06/23/2020      | 0.15         | Prince Edward         | 3                | -                  | 6                   | 13         |          | 1           | 3           | 1           |
| 02837 F22  | 10187638 | 5     | 06/24/2020      | 0.27         | Colonial Heights city | 29               | -                  | 9                   | 12         |          |             |             |             |
| 06316WF489 | 10180254 | 5     | 06/24/2020      | 0.37         | Henrico               | 18               | -                  | 2                   | 3          |          |             |             |             |
| 46476 F29  | 10205962 | 5     | 06/24/2020      | 0.43         | Fairfax               | 21               | 55                 | 3                   | 9          |          |             |             |             |
| 48726 F333 | 10302940 | 5     | 06/24/2020      | 0.21         | Loudoun               | 5                | 1                  | 4                   | 7          |          |             |             |             |
| 48726 F334 | 10302940 | 5     | 06/24/2020      | 0.10         | Loudoun               | 1                | -                  | 3                   | 3          |          |             |             |             |
| 02397GF221 | 10168407 | 5     | 06/25/2020      | 0.25         | Chesterfield          | 14               | 21                 | 1                   | 3          |          |             |             |             |
| 47393UF959 | 7645927  | 5     | 06/25/2020      | 0.88         | Fauquier              | 4                | -                  | 11                  | 18         |          |             | 1           | 2           |
| 47719HF14  | 10026545 | 5     | 06/25/2020      | 0.34         | Warren                | 1                | 5                  | 9                   | 10         |          |             |             |             |
| 47719HF448 | 10026545 | 5     | 06/25/2020      | 0.21         | Warren                | 1                | -                  | 3                   | 3          |          |             |             |             |
| 47719HF449 | 10026545 | 5     | 06/25/2020      | 0.11         | Warren                | 2                | -                  | 2                   | 2          |          |             |             |             |
| 47719HF450 | 10026545 | 5     | 06/25/2020      | 0.03         | Warren                | 2                | -                  | 2                   | 2          |          |             |             |             |
| 47719HF451 | 10026545 | 5     | 06/25/2020      | 0.35         | Warren                | 1                | -                  | 8                   | 9          |          |             |             |             |
| 65937 F534 | 10248322 | 5     | 06/25/2020      | 0.93         | Mecklenburg           | 7                | -                  | 8                   | 10         |          |             |             |             |
| 02876 F2   | 10170377 | 5     | 06/26/2020      | 0.40         | Dinwiddie             | 7                | -                  | 2                   | 3          |          |             |             |             |
| 47698 F437 | 10292898 | 5     | 06/26/2020      | 0.45         | Fauquier              | 37               | 28                 | 3                   | 4          |          |             |             |             |
| 01344 F126 | 10189228 | 5     | 06/29/2020      | 0.18         | Henrico               | 26               | -                  | 2                   | 5          |          |             |             |             |
| 01344 F138 | 10189228 | 5     | 06/29/2020      | 0.10         | Henrico               | 8                | -                  | 6                   | 6          |          |             |             |             |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 01344 F139 | 10189228 | 5     | 06/29/2020      | 0.10         | Henrico             | 7                | -                  | 1                    | 4          |                   |                   |                   |
| 01344 F23  | 10189228 | 5     | 06/29/2020      | 0.13         | Henrico             | 19               | 15                 | 2                    | 3          |                   |                   |                   |
| 01344 F9   | 10189228 | 5     | 06/29/2020      | 0.19         | Henrico             | 27               | -                  | 2                    | 5          |                   |                   |                   |
| 04395 F75  | 10234824 | 5     | 06/29/2020      | 0.31         | Gloucester          | 18               | -                  | 6                    | 6          |                   |                   |                   |
| 06307 F488 | 10168835 | 5     | 06/29/2020      | 0.19         | Henrico             | 1                | -                  | 1                    | 3          |                   |                   |                   |
| 06316 F20  | 10169665 | 5     | 06/29/2020      | 0.26         | Charles City        | 1                | 2                  | 3                    | 3          |                   |                   |                   |
| 42495FF231 | 10201011 | 5     | 06/29/2020      | 2.03         | Spotsylvania        | 32               | 18                 | 13                   | 16         |                   |                   |                   |
| 42495FF233 | 10201011 | 5     | 06/29/2020      | 0.13         | Spotsylvania        | 3                | -                  | 3                    | 3          |                   |                   |                   |
| 42495FF236 | 10201011 | 5     | 06/29/2020      | 0.35         | Spotsylvania        | 1                | -                  | 7                    | 8          |                   |                   |                   |
| 42495FF279 | 10201011 | 5     | 06/29/2020      | 0.16         | Spotsylvania        | 5                | -                  | 2                    | 3          |                   |                   |                   |
| 22471 F38  | 10209240 | 5     | 06/30/2020      | 0.18         | Newport News city   | 10               | -                  | 2                    | 2          |                   |                   |                   |
| 44468 F79  | 10247963 | 5     | 06/30/2020      | 0.11         | Fairfax             | 2                | 167                | 2                    | 2          |                   | 2                 |                   |
| 25377 F30  | 10159159 | 5     | 07/01/2020      | 0.19         | Virginia Beach city | 17               | -                  | 9                    | 11         |                   |                   |                   |
| 25377 F508 | 10160153 | 5     | 07/01/2020      | 0.65         | Virginia Beach city | 52               | 16                 | 7                    | 11         |                   |                   |                   |
| 25377 F509 | 10160153 | 5     | 07/01/2020      | 0.30         | Virginia Beach city | 16               | -                  | 12                   | 15         |                   |                   |                   |
| 25377 F510 | 10159159 | 5     | 07/01/2020      | 0.39         | Virginia Beach city | 26               | -                  | 6                    | 8          |                   |                   |                   |
| 25377 F522 | 10159159 | 5     | 07/01/2020      | 0.59         | Virginia Beach city | 42               | 17                 | 3                    | 4          |                   |                   |                   |
| 61300VF449 | 10215187 | 5     | 07/01/2020      | 0.16         | Southampton         | 2                | -                  | 3                    | 3          |                   |                   |                   |
| 84324AF241 | 10231802 | 5     | 07/06/2020      | 0.44         | Shenandoah          | 12               | -                  | 2                    | 2          |                   |                   |                   |
| 84324AF256 | 10231804 | 5     | 07/06/2020      | 0.15         | Shenandoah          | 5                | -                  | 1                    | 2          |                   |                   |                   |
| 61300CF500 | 10250161 | 5     | 07/07/2020      | 0.23         | Southampton         | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 63703 F532 | 10238397 | 5     | 07/09/2020      | 0.17         | Prince Edward       | 8                | -                  | 1                    | 2          |                   |                   |                   |
| 65937 F553 | 10248352 | 5     | 07/09/2020      | 0.23         | Mecklenburg         | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 04334 F65  | 10244260 | 5     | 07/14/2020      | 0.25         | Gloucester          | 15               | -                  | 2                    | 3          |                   |                   |                   |
| 22340 F120 | 10212903 | 5     | 07/14/2020      | 0.17         | Hampton city        | 23               | -                  | 2                    | 3          |                   |                   |                   |
| 22430AF72  | 10209252 | 5     | 07/14/2020      | 0.29         | Newport News city   | 11               | -                  | 1                    | 1          |                   |                   |                   |
| 01451 F94  | 10286773 | 5     | 07/15/2020      | 1.24         | Goochland           | 8                | -                  | 8                    | 11         |                   |                   |                   |
| 65936 F33  | 10238307 | 5     | 07/16/2020      | 0.53         | Mecklenburg         | 17               | -                  | 5                    | 5          |                   |                   |                   |
| 81660 F88  | 10226352 | 5     | 07/17/2020      | 0.30         | Orange              | 14               | 6                  | 11                   | 15         |                   |                   |                   |
| 81660 F89  | 10226352 | 5     | 07/17/2020      | 0.27         | Orange              | 6                | -                  | 2                    | 2          |                   |                   |                   |
| 81660 F90  | 10226352 | 5     | 07/17/2020      | 0.36         | Orange              | 11               | -                  | 5                    | 9          |                   |                   |                   |
| 64920 F725 | 10286165 | 5     | 07/20/2020      | 0.11         | Mecklenburg         | 1                | 1                  | 2                    | 2          |                   |                   |                   |
| 03304 F47  | 10256499 | 5     | 07/21/2020      | 0.17         | Northumberland      | 3                | -                  | 5                    | 6          |                   |                   |                   |
| 48650DF133 | 7638029  | 5     | 07/21/2020      | 0.26         | Loudoun             | 3                | 3                  | 2                    | 2          |                   |                   |                   |
| 48650DF510 | 7638029  | 5     | 07/21/2020      | 0.68         | Loudoun             | 5                | 4                  | 8                    | 9          |                   |                   |                   |
| 42449CF73  | 10252192 | 5     | 07/22/2020      | 0.21         | King George         | 5                | -                  | 6                    | 8          |                   |                   |                   |
| 42495 F130 | 10131059 | 5     | 07/22/2020      | 0.38         | Spotsylvania        | 4                | 2                  | 6                    | 9          |                   | 1                 |                   |
| 44722 F48  | 10278174 | 5     | 07/22/2020      | 0.20         | Fairfax             | 15               | -                  | 1                    | 3          |                   |                   |                   |
| 45383 F33  | 7670130  | 5     | 07/22/2020      | 0.30         | Fairfax             | 6                | 8                  | 1                    | 3          |                   |                   |                   |
| 01362 F124 | 10034059 | 5     | 07/23/2020      | 0.15         | Henrico             | 9                | -                  | 3                    | 4          |                   |                   |                   |
| 01362 F125 | 10034059 | 5     | 07/23/2020      | 0.09         | Henrico             | 11               | -                  | 0                    | 2          |                   |                   |                   |
| 01362 F14  | 10034059 | 5     | 07/23/2020      | 0.32         | Henrico             | 20               | 18                 | 14                   | 21         |                   |                   |                   |
| 02365AF10  | 10167782 | 5     | 07/23/2020      | 0.48         | Greensville         | 23               | -                  | 3                    | 5          |                   |                   |                   |
| 06460 F97  | 10196158 | 5     | 07/23/2020      | 0.52         | New Kent            | 2                | -                  | 5                    | 10         |                   |                   |                   |
| 03350 F99  | 10254595 | 5     | 07/24/2020      | 0.17         | Essex               | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 42495 F51  | 10252162 | 5     | 07/24/2020      | 0.35         | Spotsylvania        | 8                | -                  | 4                    | 5          |                   |                   |                   |
| 25452 F117 | 10173380 | 5     | 07/27/2020      | 0.40         | Virginia Beach city | 30               | 50                 | 8                    | 15         |                   |                   |                   |
| 25452 F42  | 10173380 | 5     | 07/27/2020      | 0.45         | Virginia Beach city | 30               | -                  | 3                    | 4          |                   |                   |                   |
| 25452 F43  | 10173380 | 5     | 07/27/2020      | 0.26         | Virginia Beach city | 20               | -                  | 3                    | 7          |                   |                   |                   |
| 63427FF202 | 10277268 | 5     | 07/27/2020      | 0.13         | Buckingham          | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 63427FF203 | 10277268 | 5     | 07/27/2020      | 0.32         | Buckingham          | 2                | 1                  | 6                    | 7          |                   |                   |                   |
| 63427FF209 | 10277268 | 5     | 07/27/2020      | 1.54         | Buckingham          | 3                | 4                  | 4                    | 8          |                   |                   |                   |
| 22471BF78  | 10229270 | 5     | 07/29/2020      | 0.14         | Newport News city   | 21               | -                  | 0                    | 0          |                   |                   |                   |
| 63310 F50  | 10244074 | 5     | 07/29/2020      | 0.49         | Prince Edward       | 10               | -                  | 3                    | 4          |                   |                   |                   |
| 02365AF171 | 10168404 | 5     | 07/30/2020      | 0.11         | Sussex              | 1                | -                  | 3                    | 3          |                   |                   |                   |
| 02446AF32  | 10167793 | 5     | 07/30/2020      | 0.79         | Greensville         | 5                | -                  | 9                    | 10         |                   |                   |                   |
| 03350 F334 | 10255345 | 5     | 07/30/2020      | 0.24         | Essex               | 3                | -                  | 6                    | 7          |                   |                   |                   |
| 03350 F85  | 10255345 | 5     | 07/30/2020      | 0.55         | Essex               | 14               | 3                  | 7                    | 10         |                   |                   |                   |
| 47322CF2   | 10045597 | 5     | 07/30/2020      | 0.66         | Fauquier            | 3                | 17                 | 1                    | 3          |                   |                   |                   |
| 47322CF6   | 10045597 | 5     | 07/30/2020      | 0.23         | Fauquier            | -                | 1                  | 0                    | 0          |                   |                   |                   |
| 47322CR1   | 10045597 | 5     | 07/30/2020      | 0.93         | Fauquier            | 8                | 23                 | 4                    | 9          |                   |                   |                   |
| 81304 F59  | 10170943 | 5     | 07/30/2020      | 0.08         | Orange              | -                | 51                 | 2                    | 2          |                   |                   |                   |
| 81304BF1   | 10170943 | 5     | 07/30/2020      | 0.18         | Orange              | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 81304BF2   | 10170943 | 5     | 07/30/2020      | 0.14         | Orange              | -                | 3                  | 2                    | 2          |                   |                   |                   |
| 81304BF6   | 10170943 | 5     | 07/30/2020      | 0.54         | Orange              | 2                | 7                  | 5                    | 5          |                   |                   |                   |
| 81304BF7   | 10170943 | 5     | 07/30/2020      | 0.18         | Orange              | 2                | 21                 | 2                    | 4          |                   |                   |                   |
| 81304BR1   | 10170943 | 5     | 07/30/2020      | 1.24         | Orange              | 9                | 42                 | 8                    | 13         |                   |                   |                   |
| 03350 F295 | 10255335 | 5     | 07/31/2020      | 0.12         | Essex               | 2                | 2                  | 1                    | 1          |                   |                   |                   |
| 03350 F332 | 10255335 | 5     | 07/31/2020      | 0.33         | Essex               | 2                | -                  | 5                    | 6          |                   |                   |                   |
| 04411 F283 | 10240700 | 5     | 07/31/2020      | 0.19         | Gloucester          | 1                | -                  | 0                    | 1          |                   |                   |                   |

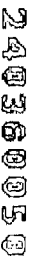
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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                     |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 04411 F447 | 10240700 | 5     | 07/31/2020      | 1.70         | Gloucester          | 32               | 6                  | 10                   | 13         |             |             |             |
| 04346 F330 | 10283889 | 5     | 08/10/2020      | 0.11         | Mathews             | 1                | -                  | 3                    | 6          |             |             |             |
| 22343 F105 | 10217996 | 5     | 08/10/2020      | 0.25         | Hampton city        | 27               | -                  | 3                    | 5          |             |             |             |
| 04346FF594 | 10242432 | 5     | 08/12/2020      | 0.13         | Gloucester          | 1                | -                  | 9                    | 10         |             |             |             |
| 47374CF3   | 10035981 | 5     | 08/12/2020      | 0.84         | Culpeper            | 6                | -                  | 3                    | 3          |             |             |             |
| 63427JF245 | 10239086 | 5     | 08/12/2020      | 0.36         | Buckingham          | 4                | -                  | 3                    | 4          |             |             |             |
| 63601 F578 | 10250647 | 5     | 08/12/2020      | 0.06         | Nottoway            | 4                | -                  | 2                    | 2          |             |             |             |
| 63601 F579 | 10250647 | 5     | 08/12/2020      | 0.35         | Nottoway            | 5                | -                  | 2                    | 3          |             |             |             |
| 63302 F558 | 10279202 | 5     | 08/13/2020      | 0.40         | Appomattox          | 2                | -                  | 3                    | 3          |             |             |             |
| 63427 F323 | 10238699 | 5     | 08/14/2020      | 0.32         | Buckingham          | 7                | -                  | 3                    | 3          |             |             |             |
| 42535 F30  | 10245972 | 5     | 08/18/2020      | 0.13         | Caroline            | 1                | 60                 | 1                    | 1          |             |             |             |
| 42535 F57  | 10252114 | 5     | 08/18/2020      | 0.06         | Caroline            | 3                | -                  | 3                    | 3          |             |             |             |
| 04346HF452 | 10283899 | 5     | 08/19/2020      | 0.03         | Mathews             | 1                | 2                  | 1                    | 1          |             |             |             |
| 04346HF453 | 10283899 | 5     | 08/19/2020      | 0.19         | Mathews             | 3                | -                  | 2                    | 2          |             |             |             |
| 06472 F15  | 7712695  | 5     | 08/19/2020      | 0.46         | Hanover             | 24               | 19                 | 4                    | 9          |             |             |             |
| 06472 F27  | 7712695  | 5     | 08/19/2020      | 0.26         | Hanover             | 14               | -                  | 1                    | 6          |             |             |             |
| 06472 F33  | 7712695  | 5     | 08/19/2020      | 0.32         | Hanover             | 17               | -                  | 4                    | 6          |             |             |             |
| 48330 F45  | 10224382 | 5     | 08/19/2020      | 0.28         | Loudoun             | -                | 2                  | 3                    | 4          |             |             |             |
| 63302 F508 | 10291582 | 5     | 08/19/2020      | 0.50         | Prince Edward       | 6                | -                  | 4                    | 5          |             |             |             |
| 04346FF651 | 10241195 | 5     | 08/20/2020      | 0.17         | Gloucester          | 2                | -                  | 5                    | 6          |             |             |             |
| 81519 F280 | 10163719 | 5     | 08/20/2020      | 0.62         | Culpeper            | 3                | 1                  | 8                    | 9          |             |             |             |
| 81519 F281 | 10163719 | 5     | 08/20/2020      | 0.55         | Culpeper            | 8                | -                  | 9                    | 11         |             |             |             |
| 02850 F135 | 10178061 | 5     | 08/21/2020      | 0.89         | Petersburg city     | 64               | -                  | 9                    | 12         |             |             |             |
| 04346FF652 | 10241209 | 5     | 08/21/2020      | 0.13         | Gloucester          | 1                | -                  | 7                    | 8          |             |             |             |
| 22343 F166 | 10229302 | 5     | 08/24/2020      | 0.21         | Hampton city        | 2                | 2                  | 1                    | 1          |             |             |             |
| 22343 F167 | 10229302 | 5     | 08/24/2020      | 0.04         | Hampton city        | 1                | -                  | 2                    | 2          |             |             |             |
| 46320 F27  | 10188823 | 5     | 08/24/2020      | 0.27         | Fairfax             | 16               | -                  | 4                    | 5          |             |             |             |
| 04346 F121 | 10283307 | 5     | 08/25/2020      | 0.11         | Mathews             | 2                | -                  | 1                    | 2          |             |             |             |
| 41325 F109 | 10192101 | 5     | 08/25/2020      | 0.26         | Arlington           | 45               | -                  | 1                    | 3          |             |             |             |
| 81351HF8   | 10258076 | 5     | 08/25/2020      | 0.67         | Albemarle           | 10               | 4                  | 12                   | 17         |             |             |             |
| 01480 F118 | 10282037 | 5     | 08/26/2020      | 0.35         | Hanover             | 3                | -                  | 1                    | 3          |             |             |             |
| 06419 F221 | 10212107 | 5     | 08/26/2020      | 0.68         | Henrico             | 30               | 11                 | 3                    | 9          |             |             |             |
| 43421 F124 | 10265650 | 5     | 08/26/2020      | 0.36         | Fairfax             | 3                | 20                 | 2                    | 6          |             |             |             |
| 43421 F126 | 10265650 | 5     | 08/26/2020      | 0.16         | Fairfax             | 5                | -                  | 0                    | 1          |             |             |             |
| 43421 F127 | 10265650 | 5     | 08/26/2020      | 0.11         | Fairfax             | 4                | -                  | 0                    | 0          |             |             |             |
| 43421 F38  | 10265650 | 5     | 08/26/2020      | 0.75         | Fairfax             | 10               | 15                 | 4                    | 11         |             |             |             |
| 48719MF986 | 7628222  | 5     | 08/26/2020      | 0.55         | Fauquier            | 3                | 7                  | 1                    | 1          |             |             |             |
| 48719MF990 | 7628222  | 5     | 08/26/2020      | 0.19         | Loudoun             | 4                | -                  | 2                    | 3          |             |             |             |
| 64892 F588 | 10288399 | 5     | 08/26/2020      | 0.28         | Mecklenburg         | 4                | -                  | 1                    | 2          |             |             |             |
| 01450NF246 | 10267482 | 5     | 08/27/2020      | 0.51         | Goochland           | 2                | 1                  | 3                    | 5          |             |             |             |
| 01492 F121 | 10233453 | 5     | 08/27/2020      | 0.33         | Goochland           | 2                | 4                  | 3                    | 5          |             |             |             |
| 06419 F262 | 10180558 | 5     | 08/27/2020      | 0.40         | Henrico             | 42               | 36                 | 6                    | 9          |             |             |             |
| 06419 F263 | 10180558 | 5     | 08/27/2020      | 0.38         | Henrico             | 38               | -                  | 2                    | 4          |             |             |             |
| 06645 F6   | 10190617 | 5     | 08/27/2020      | 0.39         | Richmond city       | 38               | -                  | 2                    | 4          |             |             |             |
| 46364 F59  | 10190188 | 5     | 08/27/2020      | 0.34         | Fairfax             | 31               | -                  | 3                    | 6          |             |             |             |
| 47392 F334 | 7676039  | 5     | 08/27/2020      | 0.49         | Prince William      | 5                | 12                 | 4                    | 8          |             |             |             |
| 47392 F368 | 7676039  | 5     | 08/27/2020      | 0.33         | Prince William      | 10               | 2                  | 1                    | 1          |             |             |             |
| 64820 F536 | 10242035 | 5     | 08/27/2020      | 0.31         | Brunswick           | 9                | -                  | 1                    | 3          |             |             |             |
| 01438 F13  | 10230233 | 5     | 08/28/2020      | 0.47         | Goochland           | 1                | 1                  | 4                    | 6          |             |             |             |
| 01438 F280 | 10230233 | 5     | 08/28/2020      | 0.18         | Goochland           | 1                | -                  | 0                    | 0          |             |             |             |
| 23498 F240 | 10264196 | 5     | 08/28/2020      | 0.19         | Chesapeake city     | 2                | -                  | 1                    | 2          |             |             |             |
| 25377 F515 | 10162392 | 5     | 08/28/2020      | 0.52         | Virginia Beach city | 47               | -                  | 7                    | 12         |             |             |             |
| 25377 F516 | 10162392 | 5     | 08/28/2020      | 0.12         | Virginia Beach city | 15               | -                  | 4                    | 7          |             |             |             |
| 25467 F20  | 10229292 | 5     | 08/28/2020      | 0.13         | Virginia Beach city | 8                | -                  | 4                    | 4          |             |             |             |
| 42486 F30  | 10220410 | 5     | 08/28/2020      | 0.58         | Stafford            | 3                | -                  | 5                    | 6          |             |             |             |
| 42535 F46  | 10253749 | 5     | 08/28/2020      | 0.21         | Caroline            | 15               | 1                  | 2                    | 2          |             |             |             |
| 05612 F1   | 10142675 | 5     | 08/31/2020      | 0.14         | Richmond city       | 16               | -                  | 0                    | 2          |             |             |             |
| 05612 F28  | 10142675 | 5     | 08/31/2020      | 0.09         | Richmond city       | 11               | -                  | 0                    | 0          |             |             |             |
| 05612 F36  | 10142675 | 5     | 08/31/2020      | 0.12         | Richmond city       | 8                | -                  | 0                    | 0          |             |             |             |
| 05612 F50  | 10142675 | 5     | 08/31/2020      | 0.14         | Richmond city       | 8                | -                  | 2                    | 2          |             |             |             |
| 05612 F51  | 10142675 | 5     | 08/31/2020      | 0.39         | Richmond city       | 21               | 27                 | 2                    | 4          |             |             |             |
| 21312 F470 | 10230295 | 5     | 08/31/2020      | 0.16         | Norfolk city        | 6                | -                  | 4                    | 5          |             |             |             |
| 41902 F73  | 10277346 | 5     | 08/31/2020      | 0.41         | Fairfax             | 44               | 4                  | 2                    | 4          |             |             |             |
| 22406 F190 | 10217461 | 5     | 09/01/2020      | 0.25         | York                | 3                | -                  | 7                    | 11         |             |             |             |
| 22406 F191 | 10217461 | 5     | 09/01/2020      | 0.36         | York                | 7                | -                  | 4                    | 8          |             |             |             |
| 22489 F184 | 10212721 | 5     | 09/01/2020      | 0.13         | Newport News city   | 7                | -                  | 3                    | 4          |             |             |             |
| 66509 F515 | 10241835 | 5     | 09/01/2020      | 0.30         | Pittsylvania        | 14               | -                  | 2                    | 3          |             |             |             |
| 63701 F531 | 10234619 | 5     | 09/09/2020      | 0.09         | Prince Edward       | 11               | -                  | 2                    | 2          |             |             |             |
| 64921 F41  | 10313013 | 5     | 09/09/2020      | 0.13         | Mecklenburg         | 1                | -                  | 2                    | 3          |             |             |             |
| 04397 F12  | 10258122 | 5     | 09/14/2020      | 0.57         | Gloucester          | 47               | 1                  | 12                   | 12         |             |             |             |



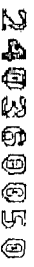
202003060050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count                |                   |                   | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------------|-------------------|-------------------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion Exc ME | Conversion Inc ME | Conversion Events |                               |                               |                               |
| 23325RF412 | 10265578 | 5     | 09/15/2020      | 0.12         | Sussex              | 1                | -                  | 1                          | 1                 |                   |                               |                               |                               |
| 44721 F30  | 10136663 | 5     | 09/16/2020      | 0.28         | Fairfax             | 7                | 33                 | 8                          | 10                |                   |                               |                               |                               |
| 48395 F125 | 7675044  | 5     | 09/16/2020      | 0.38         | Loudoun             | 4                | 3                  | 1                          | 3                 |                   |                               |                               |                               |
| 64819 F2   | 7662070  | 5     | 09/16/2020      | 0.06         | Brunswick           | 2                | -                  | 1                          | 1                 |                   |                               |                               |                               |
| 64819 F515 | 7662070  | 5     | 09/16/2020      | 0.88         | Brunswick           | 17               | 2                  | 10                         | 13                |                   |                               |                               |                               |
| 64819 F539 | 7662070  | 5     | 09/16/2020      | 0.31         | Brunswick           | 2                | -                  | 0                          | 0                 |                   |                               |                               |                               |
| 04346 F315 | 10283876 | 5     | 09/17/2020      | 0.24         | Mathews             | 2                | -                  | 3                          | 4                 |                   |                               |                               |                               |
| 66404AF598 | 10241266 | 5     | 09/17/2020      | 0.55         | Halifax             | 5                | -                  | 12                         | 16                | 1                 |                               |                               |                               |
| 04334 F617 | 10299164 | 5     | 09/18/2020      | 0.22         | Gloucester          | 3                | -                  | 0                          | 2                 |                   |                               |                               |                               |
| 04395 F3   | 10292193 | 5     | 09/18/2020      | 0.05         | Gloucester          | 2                | -                  | 1                          | 2                 |                   |                               |                               |                               |
| 04395 F4   | 10292193 | 5     | 09/18/2020      | 0.20         | Gloucester          | 5                | -                  | 1                          | 4                 |                   |                               |                               |                               |
| 02342AF196 | 10184542 | 5     | 09/21/2020      | 0.26         | Dinwiddie           | 1                | -                  | 2                          | 2                 |                   |                               |                               |                               |
| 06318AF111 | 10188829 | 5     | 09/21/2020      | 0.71         | Henrico             | 76               | -                  | 3                          | 5                 |                   |                               |                               |                               |
| 06318AF135 | 10188829 | 5     | 09/21/2020      | 0.06         | Henrico             | 14               | -                  | 0                          | 1                 |                   |                               |                               |                               |
| 22430 F192 | 10209520 | 5     | 09/21/2020      | 0.47         | Newport News city   | 58               | -                  | 3                          | 5                 |                   |                               |                               |                               |
| 22713 F102 | 10212589 | 5     | 09/21/2020      | 0.39         | Hampton city        | 46               | -                  | 4                          | 6                 |                   |                               |                               |                               |
| 64812 F605 | 10251621 | 5     | 09/21/2020      | 0.22         | Buckingham          | 8                | -                  | 1                          | 2                 |                   |                               |                               |                               |
| 25485 F106 | 10226124 | 5     | 09/22/2020      | 0.09         | Virginia Beach city | 2                | -                  | 0                          | 1                 |                   |                               |                               |                               |
| 25485DF70  | 10226136 | 5     | 09/22/2020      | 0.25         | Virginia Beach city | 6                | -                  | 3                          | 4                 |                   |                               |                               |                               |
| 25485EF265 | 10231709 | 5     | 09/22/2020      | 0.28         | Virginia Beach city | 3                | -                  | 2                          | 3                 |                   |                               |                               |                               |
| 02845 F60  | 10202092 | 5     | 09/23/2020      | 0.13         | Southampton         | 1                | -                  | 1                          | 1                 |                   |                               |                               |                               |
| 254871F529 | 10238839 | 5     | 09/24/2020      | 0.23         | Virginia Beach city | 4                | -                  | 3                          | 3                 |                   |                               |                               |                               |
| 26334 F129 | 10247517 | 5     | 09/24/2020      | 0.53         | Chesapeake city     | 3                | 7                  | 3                          | 3                 |                   |                               |                               |                               |
| 26772 F115 | 10255595 | 5     | 09/24/2020      | 0.15         | Portsmouth city     | 16               | -                  | 3                          | 4                 |                   |                               |                               |                               |
| 47363CF11  | 10007665 | 5     | 09/24/2020      | 1.28         | Culpeper            | 20               | -                  | 2                          | 5                 |                   |                               |                               |                               |
| 47363CF12  | 10007665 | 5     | 09/24/2020      | 0.14         | Culpeper            | 3                | -                  | 0                          | 0                 |                   |                               |                               |                               |
| 47363CF13  | 10007665 | 5     | 09/24/2020      | 0.34         | Culpeper            | 6                | -                  | 1                          | 2                 |                   |                               |                               |                               |
| 47363CF14  | 10007665 | 5     | 09/24/2020      | 0.38         | Culpeper            | 8                | -                  | 2                          | 2                 |                   |                               |                               |                               |
| 47363CF16  | 10007665 | 5     | 09/24/2020      | 2.03         | Culpeper            | 13               | 4                  | 13                         | 17                |                   |                               |                               |                               |
| 47363CR3   | 10007665 | 5     | 09/24/2020      | 1.23         | Culpeper            | 25               | 70                 | 1                          | 3                 |                   |                               |                               |                               |
| 47363CX194 | 10007665 | 5     | 09/24/2020      | 0.06         | Culpeper            | -                | 37                 | 0                          | 1                 |                   |                               |                               |                               |
| 64353JF146 | 7659563  | 5     | 09/24/2020      | 0.18         | Brunswick           | 5                | -                  | 0                          | 0                 |                   |                               |                               |                               |
| 64353JF82  | 7659563  | 5     | 09/24/2020      | 0.55         | Brunswick           | 11               | 18                 | 0                          | 1                 |                   |                               |                               |                               |
| 64353JF83  | 7659563  | 5     | 09/24/2020      | 0.54         | Brunswick           | 13               | -                  | 2                          | 2                 |                   |                               |                               |                               |
| 45337 F495 | 10264178 | 5     | 09/25/2020      | 0.19         | Prince William      | 5                | -                  | 5                          | 7                 |                   |                               |                               |                               |
| 45337 F549 | 10221319 | 5     | 09/25/2020      | 0.31         | Prince William      | 8                | 44                 | 8                          | 8                 |                   |                               |                               |                               |
| 02317 F182 | 10162001 | 5     | 09/28/2020      | 0.23         | Hopewell city       | 19               | -                  | 0                          | 1                 |                   |                               |                               |                               |
| 04346 F291 | 10283353 | 5     | 09/28/2020      | 0.17         | Mathews             | 4                | -                  | 1                          | 2                 |                   |                               |                               |                               |
| 06339 F28  | 10221517 | 5     | 09/28/2020      | 0.04         | Hanover             | 3                | -                  | 1                          | 1                 |                   |                               |                               |                               |
| 06339 F29  | 10221517 | 5     | 09/28/2020      | 0.16         | Hanover             | 8                | -                  | 0                          | 0                 |                   |                               |                               |                               |
| 06339 F30  | 10221517 | 5     | 09/28/2020      | 0.09         | Hanover             | 4                | -                  | 1                          | 5                 |                   |                               |                               |                               |
| 06339 F380 | 10221517 | 5     | 09/28/2020      | 0.31         | Hanover             | 18               | 110                | 0                          | 3                 |                   |                               |                               |                               |
| 41436 F109 | 10310213 | 5     | 09/28/2020      | 0.23         | Fairfax             | 6                | 3                  | 10                         | 10                |                   |                               |                               |                               |
| 46759 F34  | 10220440 | 5     | 09/28/2020      | 0.44         | Alexandria city     | 29               | 41                 | 3                          | 4                 |                   |                               |                               |                               |
| 46974 F32  | 10199391 | 5     | 09/28/2020      | 0.31         | Fairfax             | 32               | -                  | 1                          | 1                 |                   |                               |                               |                               |
| 48395XF348 | 7695112  | 5     | 09/28/2020      | 0.15         | Loudoun             | 4                | -                  | 5                          | 6                 |                   |                               |                               |                               |
| 48395XF574 | 7695112  | 5     | 09/28/2020      | 0.55         | Loudoun             | 10               | -                  | 5                          | 7                 |                   |                               |                               |                               |
| 02513 F40  | 10168400 | 5     | 09/29/2020      | 0.18         | Chesterfield        | 5                | -                  | 3                          | 6                 |                   |                               |                               |                               |
| 02513 F82  | 10168400 | 5     | 09/29/2020      | 0.61         | Chesterfield        | 34               | 151                | 9                          | 9                 |                   |                               |                               |                               |
| 02513 F89  | 10168400 | 5     | 09/29/2020      | 0.10         | Chesterfield        | 1                | -                  | 0                          | 0                 |                   |                               |                               |                               |
| 043361F387 | 10232008 | 5     | 09/29/2020      | 0.74         | Mathews             | 27               | -                  | 1                          | 6                 |                   |                               |                               |                               |
| 06316 F156 | 10215524 | 5     | 09/29/2020      | 0.30         | Henrico             | 9                | -                  | 1                          | 2                 |                   |                               |                               |                               |
| 26343EF185 | 10253192 | 5     | 09/29/2020      | 1.21         | Suffolk city        | 20               | 8                  | 9                          | 11                |                   |                               |                               |                               |
| 26343EF186 | 10253192 | 5     | 09/29/2020      | 0.18         | Suffolk city        | 3                | -                  | 1                          | 1                 |                   |                               |                               |                               |
| 26343EF188 | 10253192 | 5     | 09/29/2020      | 0.08         | Suffolk city        | 1                | -                  | 0                          | 0                 |                   |                               |                               |                               |
| 26343EF189 | 10253192 | 5     | 09/29/2020      | 0.05         | Suffolk city        | 2                | -                  | 0                          | 0                 |                   |                               |                               |                               |
| 26343EF190 | 10253192 | 5     | 09/29/2020      | 0.24         | Suffolk city        | 1                | -                  | 1                          | 2                 |                   |                               |                               |                               |
| 42479 F83  | 7632274  | 5     | 09/29/2020      | 0.40         | Fredericksburg city | 9                | 35                 | 1                          | 3                 |                   |                               |                               |                               |
| 42479 F97  | 7632274  | 5     | 09/29/2020      | 0.58         | Fredericksburg city | 21               | -                  | 14                         | 16                |                   |                               |                               |                               |
| 42479 F98  | 7632274  | 5     | 09/29/2020      | 0.09         | Fredericksburg city | 10               | -                  | 1                          | 2                 |                   |                               |                               |                               |
| 42479 F99  | 7632274  | 5     | 09/29/2020      | 0.38         | Fredericksburg city | 24               | 1                  | 8                          | 10                |                   |                               |                               |                               |
| 42727 F653 | 10224291 | 5     | 09/29/2020      | 0.18         | Stafford            | 6                | -                  | 1                          | 1                 |                   |                               |                               |                               |
| 42727 F75  | 10224291 | 5     | 09/29/2020      | 0.68         | Stafford            | 16               | 6                  | 4                          | 6                 |                   |                               |                               |                               |
| 43393 F103 | 10203256 | 5     | 09/29/2020      | 0.46         | Fairfax             | 33               | 13                 | 2                          | 4                 |                   |                               |                               |                               |
| 48665AF19  | 10275132 | 5     | 09/29/2020      | 0.17         | Loudoun             | 1                | 2                  | 3                          | 5                 |                   |                               |                               |                               |
| 48665AF21  | 10275132 | 5     | 09/29/2020      | 0.24         | Loudoun             | 1                | -                  | 8                          | 8                 |                   |                               |                               |                               |
| 48665AF690 | 10275132 | 5     | 09/29/2020      | 0.82         | Loudoun             | 6                | 5                  | 25                         | 29                |                   |                               |                               |                               |
| 01344 F10  | 10214901 | 5     | 09/30/2020      | 0.22         | Henrico             | 28               | -                  | 7                          | 10                |                   |                               |                               |                               |
| 01344 F106 | 10214901 | 5     | 09/30/2020      | 0.13         | Henrico             | 19               | -                  | 3                          | 5                 |                   |                               |                               |                               |
| 81339 F23  | 10292402 | 5     | 10/01/2020      | 0.75         | Albemarle           | 6                | 10                 | 4                          | 6                 |                   |                               |                               |                               |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count         |            |        | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|---------------------|------------|--------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion | Conversion | Exc ME |                               |                               |                               |
| 81339 F365 | 10278658 | 5     | 10/01/2020      | 0.22         | Albemarle           | 3                | -                  | 4                   | 7          |        |                               |                               |                               |
| 03304VF352 | 10227591 | 5     | 10/07/2020      | 0.26         | Northumberland      | 7                | -                  | 0                   | 1          |        |                               |                               |                               |
| 66507 F17  | 10237963 | 5     | 10/08/2020      | 0.15         | Campbell            | 1                | -                  | 3                   | 3          |        |                               |                               |                               |
| 28438CF203 | 10228122 | 5     | 10/14/2020      | 0.23         | James City          | 6                | -                  | 4                   | 4          |        |                               |                               |                               |
| 63701 F703 | 10244100 | 5     | 10/14/2020      | 0.17         | Prince Edward       | 2                | -                  | 2                   | 3          |        |                               |                               |                               |
| 81382 F346 | 10217861 | 5     | 10/14/2020      | 0.06         | Albemarle           | 2                | -                  | 1                   | 2          |        |                               |                               |                               |
| 81382 F47  | 10217861 | 5     | 10/14/2020      | 0.25         | Albemarle           | 1                | 102                | 7                   | 7          |        |                               |                               |                               |
| 81382 F50  | 10217861 | 5     | 10/14/2020      | 0.20         | Albemarle           | 6                | 2                  | 7                   | 9          |        |                               |                               |                               |
| 81382 F52  | 10217861 | 5     | 10/14/2020      | 0.17         | Albemarle           | 1                | 1                  | 1                   | 1          |        |                               |                               |                               |
| 01338 F72  | 10125284 | 5     | 10/15/2020      | 0.27         | Henrico             | 21               | -                  | 5                   | 6          |        |                               |                               |                               |
| 04308BF160 | 10317390 | 5     | 10/15/2020      | 0.84         | Middlesex           | 11               | 3                  | 11                  | 12         |        |                               |                               |                               |
| 42768 F47  | 10252342 | 5     | 10/15/2020      | 0.16         | Spotsylvania        | 5                | -                  | 2                   | 5          |        |                               |                               |                               |
| 45337 F465 | 10216388 | 5     | 10/15/2020      | 0.32         | Prince William      | 16               | -                  | 7                   | 8          |        |                               |                               |                               |
| 23348 F250 | 10258587 | 5     | 10/19/2020      | 0.16         | Chesapeake city     | 3                | -                  | 1                   | 2          |        |                               |                               |                               |
| 23348 F252 | 10258587 | 5     | 10/19/2020      | 0.36         | Chesapeake city     | 1                | -                  | 9                   | 11         |        |                               |                               |                               |
| 23348 F253 | 10258597 | 5     | 10/19/2020      | 0.22         | Chesapeake city     | 3                | -                  | 3                   | 4          |        |                               |                               |                               |
| 25454 F147 | 10245210 | 5     | 10/19/2020      | 0.32         | Virginia Beach city | 17               | 9                  | 1                   | 4          |        |                               |                               |                               |
| 25454 F148 | 10245210 | 5     | 10/19/2020      | 0.50         | Virginia Beach city | 27               | 2                  | 6                   | 11         |        |                               |                               |                               |
| 25454 F149 | 10245210 | 5     | 10/19/2020      | 0.09         | Virginia Beach city | 4                | -                  | 0                   | 0          |        |                               |                               |                               |
| 25454 F150 | 10245210 | 5     | 10/19/2020      | 0.05         | Virginia Beach city | 3                | -                  | 1                   | 1          |        |                               |                               |                               |
| 25454 F207 | 10245210 | 5     | 10/19/2020      | 0.09         | Virginia Beach city | 2                | -                  | 8                   | 8          |        |                               |                               |                               |
| 81375 F72  | 10208987 | 5     | 10/20/2020      | 0.60         | Louisa              | 15               | 4                  | 5                   | 6          |        |                               |                               |                               |
| 28438CF202 | 10228109 | 5     | 10/26/2020      | 0.22         | James City          | 3                | -                  | 4                   | 4          |        |                               |                               |                               |
| 04334HF210 | 10312367 | 5     | 10/27/2020      | 0.58         | Gloucester          | 5                | 5                  | 3                   | 4          |        |                               |                               |                               |
| 04334ZR515 | 10280543 | 5     | 10/27/2020      | 0.78         | Gloucester          | 29               | 42                 | 4                   | 5          |        |                               |                               |                               |
| 04411 F442 | 10311154 | 5     | 10/27/2020      | 0.19         | Gloucester          | 1                | -                  | 3                   | 3          |        |                               |                               |                               |
| 43384 F122 | 10197307 | 5     | 10/27/2020      | 0.49         | Fairfax             | 28               | 18                 | 8                   | 14         |        |                               |                               |                               |
| 43384 F125 | 10197307 | 5     | 10/27/2020      | 0.09         | Fairfax             | 2                | -                  | 1                   | 1          |        |                               |                               |                               |
| 43384 F126 | 10197307 | 5     | 10/27/2020      | 0.20         | Fairfax             | 10               | -                  | 2                   | 4          |        |                               |                               |                               |
| 45337 F429 | 10220511 | 5     | 10/27/2020      | 0.59         | Prince William      | 6                | 37                 | 4                   | 7          |        |                               |                               |                               |
| 45337 F430 | 10220511 | 5     | 10/27/2020      | 0.58         | Prince William      | 11               | 2                  | 7                   | 11         |        |                               |                               |                               |
| 45337 F431 | 10220511 | 5     | 10/27/2020      | 0.15         | Prince William      | 4                | -                  | 2                   | 2          |        |                               |                               |                               |
| 45337 F432 | 10220511 | 5     | 10/27/2020      | 0.16         | Prince William      | 4                | -                  | 1                   | 2          |        |                               |                               |                               |
| 45337 F433 | 10220511 | 5     | 10/27/2020      | 0.16         | Prince William      | 4                | -                  | 1                   | 5          |        |                               |                               |                               |
| 45337 F434 | 10220511 | 5     | 10/27/2020      | 0.40         | Prince William      | 6                | -                  | 2                   | 2          |        |                               |                               |                               |
| 45337 F435 | 10220511 | 5     | 10/27/2020      | 0.21         | Prince William      | 5                | -                  | 8                   | 9          |        |                               |                               |                               |
| 45337 F436 | 10220511 | 5     | 10/27/2020      | 0.03         | Prince William      | 2                | -                  | 0                   | 0          |        |                               |                               |                               |
| 06325 F17  | 10139282 | 5     | 10/28/2020      | 0.42         | Richmond city       | 35               | 142                | 12                  | 18         |        |                               |                               |                               |
| 06428 F122 | 10210800 | 5     | 10/28/2020      | 0.07         | New Kent            | -                | 59                 | 0                   | 0          |        |                               |                               |                               |
| 06428 F574 | 10210800 | 5     | 10/28/2020      | 0.02         | New Kent            | 2                | -                  | 0                   | 0          |        |                               |                               |                               |
| 06428NF68  | 10210800 | 5     | 10/28/2020      | 0.02         | New Kent            | -                | 1                  | 0                   | 0          |        |                               |                               |                               |
| 06428NF836 | 10210800 | 5     | 10/28/2020      | 0.01         | New Kent            | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 06428NR1   | 10210800 | 5     | 10/28/2020      | 1.52         | New Kent            | 18               | 40                 | 4                   | 8          |        |                               |                               |                               |
| 22490CF46  | 10244103 | 5     | 10/28/2020      | 0.16         | Hampton city        | 11               | -                  | 0                   | 1          |        |                               |                               |                               |
| 22490CF47  | 10244103 | 5     | 10/28/2020      | 0.09         | Hampton city        | 14               | -                  | 1                   | 2          |        |                               |                               |                               |
| 41890 F113 | 10191188 | 5     | 10/28/2020      | 0.64         | Fairfax             | 79               | 3                  | 0                   | 5          |        |                               |                               |                               |
| 48719 F70  | 10241822 | 5     | 10/28/2020      | 0.12         | Loudoun             | 4                | -                  | 4                   | 6          |        |                               |                               |                               |
| 48719 F73  | 10241822 | 5     | 10/28/2020      | 0.19         | Loudoun             | 2                | 24                 | 6                   | 9          |        |                               |                               |                               |
| 48719 F834 | 10241822 | 5     | 10/28/2020      | 0.30         | Loudoun             | 6                | 3                  | 7                   | 8          |        |                               |                               |                               |
| 48719 F835 | 10241822 | 5     | 10/28/2020      | 0.54         | Loudoun             | 7                | 7                  | 4                   | 8          |        |                               |                               |                               |
| 63601 F603 | 10255567 | 5     | 10/28/2020      | 0.34         | Nottoway            | 5                | -                  | 3                   | 4          |        |                               |                               |                               |
| 43707 F81  | 10023726 | 5     | 10/29/2020      | 1.13         | Fairfax             | 81               | -                  | 6                   | 11         |        |                               |                               |                               |
| 44721 F177 | 10249543 | 5     | 10/29/2020      | 0.61         | Fairfax             | 37               | 7                  | 10                  | 13         |        |                               |                               |                               |
| 44721 F195 | 10249543 | 5     | 10/29/2020      | 0.05         | Fairfax             | 2                | -                  | 3                   | 4          |        |                               |                               |                               |
| 44721 F196 | 10249543 | 5     | 10/29/2020      | 0.02         | Fairfax             | 1                | -                  | 3                   | 5          |        |                               |                               |                               |
| 44721 F199 | 10249543 | 5     | 10/29/2020      | 0.03         | Fairfax             | 1                | -                  | 2                   | 2          |        |                               |                               |                               |
| 65936 F75  | 10245082 | 5     | 10/29/2020      | 0.28         | Mecklenburg         | -                | 56                 | 4                   | 4          |        | 2                             |                               |                               |
| 65936 F77  | 10245082 | 5     | 10/29/2020      | 0.84         | Mecklenburg         | 6                | -                  | 9                   | 11         |        |                               |                               |                               |
| 65936 F80  | 10245082 | 5     | 10/29/2020      | 0.67         | Mecklenburg         | 12               | 5                  | 3                   | 5          |        |                               |                               |                               |
| 65936 F82  | 10245082 | 5     | 10/29/2020      | 0.04         | Mecklenburg         | 1                | -                  | 0                   | 0          |        |                               |                               |                               |
| 66510 F700 | 10240243 | 5     | 10/29/2020      | 0.14         | Campbell            | 4                | 2                  | 1                   | 1          |        |                               |                               |                               |
| 01376 F115 | 7675456  | 5     | 10/30/2020      | 0.05         | Goochland           | -                | 52                 | 0                   | 0          |        |                               |                               |                               |
| 01376 F121 | 7675456  | 5     | 10/30/2020      | 0.18         | Henrico             | 10               | -                  | 1                   | 1          |        |                               |                               |                               |
| 01376 R114 | 7675456  | 5     | 10/30/2020      | 0.35         | Henrico             | 15               | 110                | 3                   | 4          |        |                               |                               |                               |
| 01376OR118 | 7675456  | 5     | 10/30/2020      | 0.48         | Henrico             | 27               | 1                  | 10                  | 12         |        |                               |                               |                               |
| 01376PF203 | 7675456  | 5     | 10/30/2020      | 0.45         | Henrico             | 10               | 4                  | 6                   | 7          |        |                               |                               |                               |
| 01376PF208 | 7675456  | 5     | 10/30/2020      | 0.17         | Goochland           | 11               | 2                  | 0                   | 0          |        |                               |                               |                               |
| 01376PR117 | 7675456  | 5     | 10/30/2020      | 0.04         | Henrico             | 2                | 47                 | 1                   | 2          |        |                               |                               |                               |
| 01376PX206 | 7675456  | 5     | 10/30/2020      | 0.35         | Goochland           | 21               | 13                 | 1                   | 1          |        |                               |                               |                               |
| 02851 F54  | 10196323 | 5     | 10/30/2020      | 0.47         | Petersburg city     | 39               | -                  | 6                   | 9          |        |                               |                               |                               |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City           | Direct Customers | Indirect Customers | Event Count         |            |            | 10 Years | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|-----------------------|------------------|--------------------|---------------------|------------|------------|----------|-------------|-------------|-------------|
|            |          |       |                 |              |                       |                  |                    | Prior to Conversion | Conversion | Conversion | Exc ME   | Inc ME      | Events      | Events      |
| 64812 F604 | 10251608 | 5     | 10/30/2020      | 0.24         | Mecklenburg           | 19               | -                  | 1                   | 1          |            |          |             |             |             |
| 64920ZF13  | 10242003 | 5     | 11/03/2020      | 0.11         | Mecklenburg           | 1                | -                  | 6                   | 7          |            |          |             |             |             |
| 02397 F98  | 10212220 | 5     | 11/06/2020      | 0.08         | Chesterfield          | 2                | -                  | 1                   | 4          |            |          |             |             |             |
| 04334 F231 | 10303611 | 5     | 11/06/2020      | 0.97         | Gloucester            | 10               | -                  | 10                  | 12         |            |          |             |             |             |
| 66404AF608 | 10262685 | 5     | 11/10/2020      | 0.24         | Halifax               | 2                | -                  | 1                   | 1          |            |          |             |             |             |
| 02370KF421 | 10212480 | 5     | 11/12/2020      | 0.44         | Colonial Heights city | 5                | 5                  | 1                   | 4          |            |          |             |             |             |
| 02370KR498 | 10212480 | 5     | 11/12/2020      | 0.03         | Chesterfield          | 1                | 112                | 1                   | 1          |            |          |             |             |             |
| 45337 F507 | 10254975 | 5     | 11/16/2020      | 0.16         | Prince William        | 9                | -                  | 4                   | 7          |            |          |             |             |             |
| 46744 F517 | 10197042 | 5     | 11/16/2020      | 0.34         | Fairfax               | 47               | -                  | 2                   | 4          |            |          |             |             |             |
| 63703 F528 | 10243945 | 5     | 11/16/2020      | 0.54         | Prince Edward         | 24               | 17                 | 7                   | 9          |            |          |             |             |             |
| 66510 F548 | 10266559 | 5     | 11/17/2020      | 0.30         | Campbell              | 10               | -                  | 3                   | 4          |            |          |             |             |             |
| 01300 F42  | 10233984 | 5     | 11/18/2020      | 0.11         | Goochland             | 2                | -                  | 1                   | 1          |            |          |             |             |             |
| 01300 F43  | 10233984 | 5     | 11/18/2020      | 0.36         | Goochland             | 4                | 28                 | 3                   | 3          |            |          |             |             |             |
| 01300HF197 | 10233984 | 5     | 11/18/2020      | 0.15         | Goochland             | 3                | -                  | 0                   | 0          |            |          |             |             |             |
| 01300HF3   | 10233984 | 5     | 11/18/2020      | 0.33         | Goochland             | 7                | 3                  | 4                   | 6          |            |          |             |             |             |
| 01300HF481 | 10233984 | 5     | 11/18/2020      | 0.02         | Goochland             | -                | 1                  | 0                   | 0          |            |          |             |             |             |
| 01300HF6   | 10233984 | 5     | 11/18/2020      | 0.11         | Goochland             | 2                | -                  | 0                   | 0          |            |          |             |             |             |
| 01300HF7   | 10233984 | 5     | 11/18/2020      | 0.06         | Goochland             | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 01300HR1   | 10233984 | 5     | 11/18/2020      | 0.73         | Goochland             | 2                | 24                 | 4                   | 5          |            |          |             |             |             |
| 02850 F132 | 10176821 | 5     | 11/18/2020      | 0.41         | Petersburg city       | 32               | -                  | 0                   | 2          |            |          |             |             |             |
| 46761 F70  | 10274271 | 5     | 11/19/2020      | 0.35         | Fairfax               | 28               | -                  | 3                   | 4          |            |          |             |             |             |
| 63320 F617 | 10208864 | 5     | 11/19/2020      | 0.19         | Fluvanna              | 6                | -                  | 1                   | 1          |            |          |             |             |             |
| 63320 F618 | 10208864 | 5     | 11/19/2020      | 0.03         | Fluvanna              | 1                | 26                 | 10                  | 10         |            |          |             |             |             |
| 63320DF605 | 10208864 | 5     | 11/19/2020      | 0.06         | Fluvanna              | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 63320UF601 | 10208864 | 5     | 11/19/2020      | 0.84         | Fluvanna              | 22               | 4                  | 1                   | 1          |            |          |             |             |             |
| 63320UF623 | 10208864 | 5     | 11/19/2020      | 0.65         | Fluvanna              | 3                | 1                  | 8                   | 9          |            |          |             |             |             |
| 63601 F530 | 10247902 | 5     | 11/19/2020      | 0.33         | Nottoway              | 6                | -                  | 0                   | 1          |            |          |             |             |             |
| 63601 F532 | 10247902 | 5     | 11/19/2020      | 0.51         | Nottoway              | 3                | -                  | 2                   | 2          |            |          |             |             |             |
| 63701 F566 | 10242647 | 5     | 11/19/2020      | 0.35         | Prince Edward         | 1                | -                  | 2                   | 3          |            |          |             |             |             |
| 04397 F146 | 10264199 | 5     | 11/20/2020      | 0.36         | Gloucester            | 21               | -                  | 2                   | 3          |            |          |             |             |             |
| 04397 F66  | 10264199 | 5     | 11/20/2020      | 0.43         | Gloucester            | 23               | -                  | 6                   | 6          |            |          |             |             |             |
| 43679 F264 | 10317283 | 5     | 11/23/2020      | 0.30         | Fairfax city          | 29               | -                  | 1                   | 2          |            |          |             |             |             |
| 47695 F27  | 10257929 | 5     | 11/23/2020      | 0.32         | Prince William        | 20               | -                  | 1                   | 3          |            |          |             |             |             |
| 47719MF12  | 10297054 | 5     | 11/23/2020      | 0.58         | Fauquier              | 4                | 21                 | 5                   | 9          |            |          |             |             |             |
| 47719MF14  | 10297054 | 5     | 11/23/2020      | 0.09         | Fauquier              | 1                | -                  | 1                   | 1          |            |          |             |             |             |
| 47719MF249 | 10297054 | 5     | 11/23/2020      | 0.27         | Fauquier              | 5                | -                  | 2                   | 3          |            |          |             |             |             |
| 47719MF378 | 10297054 | 5     | 11/23/2020      | 0.62         | Fauquier              | 5                | 7                  | 9                   | 13         |            |          |             |             |             |
| 04334 F213 | 10299203 | 5     | 11/24/2020      | 0.17         | Gloucester            | 4                | -                  | 0                   | 3          |            |          |             |             |             |
| 06301 F181 | 10224037 | 5     | 11/24/2020      | 0.35         | Hanover               | 4                | 6                  | 2                   | 5          |            |          |             |             |             |
| 06301 F182 | 10224037 | 5     | 11/24/2020      | 0.16         | Hanover               | 3                | -                  | 3                   | 3          |            |          |             |             |             |
| 06301 F237 | 10224037 | 5     | 11/24/2020      | 0.15         | Hanover               | 1                | -                  | 2                   | 2          |            |          |             |             |             |
| 06301IR1   | 10224037 | 5     | 11/24/2020      | 0.12         | Hanover               | 1                | -                  | 2                   | 2          |            |          |             |             |             |
| 06318CF32  | 10185266 | 5     | 11/24/2020      | 0.08         | Henrico               | 11               | -                  | 1                   | 2          |            |          |             |             |             |
| 06318CF35  | 10185266 | 5     | 11/24/2020      | 0.26         | Henrico               | 14               | -                  | 1                   | 3          |            |          |             |             |             |
| 06318CF37  | 10185266 | 5     | 11/24/2020      | 0.17         | Henrico               | 22               | -                  | 2                   | 3          |            |          |             |             |             |
| 06318CR129 | 10185266 | 5     | 11/24/2020      | 0.30         | Henrico               | 18               | 47                 | 2                   | 4          |            |          |             |             |             |
| 06318DF314 | 10185266 | 5     | 11/24/2020      | 0.37         | Henrico               | 39               | -                  | 3                   | 5          |            |          |             |             |             |
| 06340 F204 | 10220658 | 5     | 11/24/2020      | 0.25         | Hanover               | 26               | -                  | 2                   | 3          |            |          |             |             |             |
| 42428 F153 | 10174739 | 5     | 11/24/2020      | 0.48         | Stafford              | 9                | 10                 | 2                   | 4          |            |          |             |             |             |
| 42428 F243 | 10174739 | 5     | 11/24/2020      | 0.81         | Stafford              | 9                | 1                  | 7                   | 11         |            |          |             |             |             |
| 63601 F565 | 10262575 | 5     | 11/25/2020      | 0.10         | Nottoway              | 10               | -                  | 1                   | 1          |            |          |             |             |             |
| 64606 F520 | 7663936  | 5     | 11/25/2020      | 0.66         | Lunenburg             | 24               | -                  | 9                   | 10         |            |          |             |             |             |
| 66508 F528 | 10259498 | 5     | 11/25/2020      | 0.31         | Campbell              | 15               | -                  | 3                   | 3          |            |          |             |             |             |
| 02331 F11  | 10214836 | 5     | 11/30/2020      | 0.29         | Dinwiddie             | 2                | -                  | 4                   | 6          |            |          |             |             |             |
| 02465 F193 | 10212849 | 5     | 11/30/2020      | 0.17         | Petersburg city       | 2                | -                  | 1                   | 3          |            |          |             |             |             |
| 22489HF2   | 10212732 | 5     | 11/30/2020      | 0.11         | Newport News city     | 1                | -                  | 1                   | 2          |            |          |             |             |             |
| 23348 F284 | 10204740 | 5     | 11/30/2020      | 1.05         | Chesapeake city       | 13               | -                  | 4                   | 7          |            |          |             |             |             |
| 23348 F289 | 10262717 | 5     | 11/30/2020      | 0.09         | Chesapeake city       | 1                | -                  | 1                   | 1          |            |          |             |             |             |
| 23348 F290 | 10262717 | 5     | 11/30/2020      | 0.06         | Chesapeake city       | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 23348 F291 | 10262717 | 5     | 11/30/2020      | 0.07         | Chesapeake city       | 2                | -                  | 0                   | 0          |            |          |             |             |             |
| 23348 F292 | 10262717 | 5     | 11/30/2020      | 0.05         | Chesapeake city       | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 23348 F293 | 10262717 | 5     | 11/30/2020      | 0.04         | Chesapeake city       | 1                | -                  | 1                   | 1          |            |          |             |             |             |
| 23348 F294 | 10262717 | 5     | 11/30/2020      | 0.02         | Chesapeake city       | 1                | -                  | 0                   | 0          |            |          |             |             |             |
| 23348 F295 | 10262717 | 5     | 11/30/2020      | 0.09         | Chesapeake city       | 1                | -                  | 0                   | 1          |            |          |             |             |             |
| 23348 F296 | 10262717 | 5     | 11/30/2020      | 0.07         | Chesapeake city       | 3                | -                  | 0                   | 0          |            |          |             |             |             |
| 23348 F58  | 10262717 | 5     | 11/30/2020      | 0.70         | Chesapeake city       | 4                | 26                 | 4                   | 10         |            |          |             |             |             |
| 25393 F400 | 10177376 | 5     | 11/30/2020      | 0.05         | Virginia Beach city   | 8                | -                  | 0                   | 0          |            |          |             |             |             |
| 25393 F526 | 10177376 | 5     | 11/30/2020      | 0.18         | Virginia Beach city   | 21               | -                  | 2                   | 3          |            |          |             |             |             |
| 25743 F522 | 10177376 | 5     | 11/30/2020      | 0.26         | Virginia Beach city   | 35               | -                  | 7                   | 7          |            |          |             |             |             |
| 25743 F523 | 10177376 | 5     | 11/30/2020      | 0.31         | Virginia Beach city   | 43               | -                  | 8                   | 8          |            |          |             |             |             |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 25743 F525 | 10177376 | 5     | 11/30/2020      | 0.18         | Virginia Beach city | 19               | 36                 | 0                    | 1          |                   |                   |                   |
| 28458 F313 | 10215256 | 5     | 11/30/2020      | 0.30         | James City          | 27               | -                  | 2                    | 6          |                   |                   |                   |
| 02875 F37  | 10214839 | 5     | 12/01/2020      | 0.11         | Dinwiddie           | 7                | 23                 | 2                    | 3          |                   |                   |                   |
| 05611 F117 | 7715446  | 5     | 12/02/2020      | 0.64         | Chesterfield        | 41               | 28                 | 9                    | 11         |                   |                   |                   |
| 05611 F120 | 7715446  | 5     | 12/02/2020      | 0.32         | Chesterfield        | 21               | 14                 | 4                    | 6          |                   |                   |                   |
| 05611 F128 | 7715446  | 5     | 12/02/2020      | 0.11         | Richmond city       | 10               | -                  | 3                    | 3          |                   |                   |                   |
| 05611 F27  | 7715446  | 5     | 12/02/2020      | 0.16         | Richmond city       | 14               | -                  | 0                    | 1          |                   |                   |                   |
| 05611 F4   | 7715446  | 5     | 12/02/2020      | 0.15         | Chesterfield        | 7                | -                  | 3                    | 5          |                   |                   |                   |
| 05611 F59  | 7715446  | 5     | 12/02/2020      | 0.30         | Richmond city       | 16               | 12                 | 6                    | 10         |                   |                   |                   |
| 05612 F26  | 7715446  | 5     | 12/02/2020      | 0.13         | Richmond city       | 14               | -                  | 2                    | 2          |                   |                   |                   |
| 05612 F35  | 7715446  | 5     | 12/02/2020      | 0.10         | Richmond city       | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 05612 F52  | 7715446  | 5     | 12/02/2020      | 0.23         | Richmond city       | 14               | 14                 | 2                    | 3          |                   |                   |                   |
| 22406 F124 | 10229608 | 5     | 12/08/2020      | 0.24         | York                | 12               | 3                  | 3                    | 3          |                   |                   |                   |
| 64651 F519 | 10256411 | 5     | 12/08/2020      | 0.17         | Lunenburg           | 6                | -                  | 2                    | 3          |                   |                   |                   |
| 22406 F35  | 10230749 | 5     | 12/09/2020      | 0.18         | York                | 9                | 1                  | 3                    | 3          |                   |                   |                   |
| 22406 F36  | 10230749 | 5     | 12/09/2020      | 0.04         | York                | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 02313BF170 | 10209331 | 5     | 12/14/2020      | 0.25         | Prince George       | 6                | -                  | 1                    | 2          |                   |                   |                   |
| 66508 F521 | 10259484 | 5     | 12/14/2020      | 0.47         | Pittsylvania        | 14               | -                  | 2                    | 3          |                   |                   |                   |
| 04395CF104 | 10286930 | 5     | 12/15/2020      | 0.15         | Gloucester          | 14               | -                  | 2                    | 2          |                   |                   |                   |
| 04395CR6   | 10286930 | 5     | 12/15/2020      | 0.54         | Gloucester          | 42               | 14                 | 9                    | 9          |                   |                   |                   |
| 63601 F569 | 10244059 | 5     | 12/15/2020      | 0.32         | Nottoway            | 29               | -                  | 3                    | 3          |                   |                   |                   |
| 06419 F150 | 7699045  | 5     | 12/16/2020      | 0.21         | Henrico             | 10               | 19                 | 2                    | 4          |                   |                   |                   |
| 06419 F289 | 7699045  | 5     | 12/16/2020      | 0.43         | Henrico             | 14               | 119                | 6                    | 7          |                   |                   |                   |
| 06419 F297 | 7699045  | 5     | 12/16/2020      | 0.38         | Henrico             | 13               | -                  | 4                    | 6          |                   |                   |                   |
| 26771 F122 | 10258113 | 5     | 12/16/2020      | 0.26         | Portsmouth city     | 23               | -                  | 2                    | 3          |                   |                   |                   |
| 26794 F11  | 10255622 | 5     | 12/16/2020      | 0.11         | Portsmouth city     | 21               | -                  | 0                    | 1          |                   |                   |                   |
| 66404AF186 | 10282130 | 5     | 12/16/2020      | 0.23         | Halifax             | 7                | -                  | 1                    | 1          |                   |                   |                   |
| 65911 F594 | 10294766 | 5     | 12/17/2020      | 0.09         | Halifax             | 3                | -                  | 3                    | 5          |                   |                   |                   |
| 04336JF172 | 10292189 | 5     | 12/18/2020      | 0.51         | Mathews             | 6                | -                  | 10                   | 12         |                   |                   |                   |
| 81303HF147 | 10179438 | 5     | 12/18/2020      | 0.38         | Orange              | 1                | 5                  | 3                    | 4          |                   |                   |                   |
| 81303HF148 | 10179438 | 5     | 12/18/2020      | 0.06         | Orange              | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 81303HF149 | 10179438 | 5     | 12/18/2020      | 0.91         | Orange              | 3                | 21                 | 12                   | 15         |                   |                   |                   |
| 81303HF150 | 10179438 | 5     | 12/18/2020      | 0.08         | Orange              | 4                | -                  | 1                    | 1          |                   |                   |                   |
| 81303HF153 | 10179438 | 5     | 12/18/2020      | 0.21         | Orange              | 3                | 2                  | 3                    | 4          |                   |                   |                   |
| 81303HF157 | 10179438 | 5     | 12/18/2020      | 0.10         | Orange              | -                | 1                  | 0                    | 0          |                   |                   |                   |
| 81303HF158 | 10179438 | 5     | 12/18/2020      | 0.50         | Orange              | 3                | -                  | 5                    | 6          |                   |                   |                   |
| 02332 F23  | 10208835 | 5     | 12/20/2020      | 0.33         | Dinwiddie           | 7                | 3                  | 6                    | 7          |                   |                   |                   |
| 04334 F388 | 10304059 | 5     | 12/20/2020      | 0.24         | Gloucester          | 9                | -                  | 1                    | 2          |                   |                   |                   |
| 04334 F405 | 10304059 | 5     | 12/20/2020      | 0.08         | Gloucester          | 8                | -                  | 0                    | 0          |                   |                   |                   |
| 04334 F406 | 10304059 | 5     | 12/20/2020      | 0.09         | Gloucester          | 7                | -                  | 0                    | 0          |                   |                   |                   |
| 04334 F419 | 10304059 | 5     | 12/20/2020      | 0.11         | Gloucester          | 2                | -                  | 0                    | 2          |                   |                   |                   |
| 04334 F83  | 10304059 | 5     | 12/20/2020      | 0.65         | Gloucester          | 38               | 18                 | 4                    | 6          |                   |                   |                   |
| 46406 F35  | 10193543 | 5     | 12/21/2020      | 0.37         | Fairfax             | 42               | -                  | 3                    | 7          |                   |                   |                   |
| 46406 F75  | 10193543 | 5     | 12/21/2020      | 0.21         | Fairfax             | 29               | -                  | 4                    | 5          |                   |                   |                   |
| 46913 F27  | 10160356 | 5     | 12/21/2020      | 0.18         | Alexandria city     | 18               | 6                  | 0                    | 1          |                   |                   |                   |
| 22309 F12  | 10221322 | 5     | 12/22/2020      | 0.35         | Hampton city        | 58               | -                  | 1                    | 2          |                   |                   |                   |
| 22309 F134 | 10221322 | 5     | 12/22/2020      | 0.18         | Hampton city        | 23               | -                  | 2                    | 2          |                   |                   |                   |
| 22309 F6   | 10221322 | 5     | 12/22/2020      | 0.35         | Hampton city        | 43               | -                  | 1                    | 4          |                   |                   |                   |
| 22489HF1   | 10215370 | 5     | 12/22/2020      | 0.19         | Newport News city   | 27               | -                  | 3                    | 4          |                   |                   |                   |
| 22489HF133 | 10215370 | 5     | 12/22/2020      | 0.26         | Newport News city   | 22               | 114                | 2                    | 2          |                   |                   |                   |
| 22489HF166 | 10215370 | 5     | 12/22/2020      | 0.29         | Newport News city   | 46               | -                  | 5                    | 6          |                   |                   |                   |
| 25751 F9   | 10322517 | 5     | 12/22/2020      | 0.13         | Virginia Beach city | 19               | -                  | 0                    | 1          |                   |                   |                   |
| 26772 F111 | 10258140 | 5     | 12/22/2020      | 0.17         | Portsmouth city     | 14               | -                  | 0                    | 1          |                   |                   |                   |
| 65953 F567 | 10307181 | 5     | 12/28/2020      | 0.41         | Charlotte           | 1                | -                  | 1                    | 4          |                   |                   |                   |
| 81303FF145 | 10169785 | 5     | 12/28/2020      | 0.92         | Orange              | 3                | 1                  | 11                   | 15         |                   |                   |                   |
| 81303FF182 | 10169785 | 5     | 12/28/2020      | 1.96         | Orange              | 12               | 4                  | 18                   | 21         |                   |                   |                   |
| 47322VF292 | 10052572 | 5     | 12/29/2020      | 0.08         | Fauquier            | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 47322VF293 | 10052572 | 5     | 12/29/2020      | 0.04         | Fauquier            | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 47322VF295 | 10052572 | 5     | 12/29/2020      | 0.23         | Fauquier            | 4                | 3                  | 1                    | 1          |                   |                   |                   |
| 47322VF296 | 10052572 | 5     | 12/29/2020      | 0.17         | Fauquier            | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 47322VF298 | 10052572 | 5     | 12/29/2020      | 0.09         | Fauquier            | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 47322VF39  | 10052572 | 5     | 12/29/2020      | 0.80         | Fauquier            | 4                | 2                  | 9                    | 11         |                   |                   |                   |
| 47322VR15  | 10052572 | 5     | 12/29/2020      | 1.07         | Fauquier            | 13               | 68                 | 4                    | 8          |                   |                   |                   |
| 48650BF116 | 10237839 | 5     | 12/29/2020      | 0.20         | Loudoun             | 10               | 2                  | 7                    | 8          |                   |                   |                   |
| 48650BF749 | 10237839 | 5     | 12/29/2020      | 0.15         | Loudoun             | 5                | -                  | 1                    | 1          |                   |                   |                   |
| 48650BR38  | 10237839 | 5     | 12/29/2020      | 0.46         | Loudoun             | 12               | 25                 | 6                    | 10         |                   |                   |                   |
| 42330LF168 | 10226188 | 5     | 12/30/2020      | 1.38         | King George         | 10               | 24                 | 5                    | 6          |                   |                   |                   |
| 42330LF173 | 10226188 | 5     | 12/30/2020      | 0.10         | King George         | 1                | 13                 | 2                    | 2          |                   |                   |                   |
| 42330LF193 | 10226188 | 5     | 12/30/2020      | 0.07         | King George         | 2                | -                  | 4                    | 5          |                   |                   |                   |
| 42330LF467 | 10226188 | 5     | 12/30/2020      | 0.03         | King George         | 1                | -                  | 0                    | 0          |                   |                   |                   |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City           | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|-----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                       |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 42330LF672 | 10226188 | 5     | 12/30/2020      | 0.56         | King George           | 4                | 38                 | 12                   | 14         |                   |                   |                   |
| 64920ZF45  | 10245012 | 5     | 12/30/2020      | 0.08         | Mecklenburg           | 5                | -                  | 1                    | 1          |                   |                   |                   |
| 64920ZF47  | 10245012 | 5     | 12/30/2020      | 0.68         | Mecklenburg           | 13               | -                  | 8                    | 9          |                   |                   |                   |
| 65904 R57  | 10152991 | 5     | 12/30/2020      | 0.86         | Halifax               | 6                | 59                 | 10                   | 11         |                   |                   |                   |
| 01344 F108 | 10235474 | 5     | 12/31/2020      | 0.33         | Henrico               | 42               | -                  | 3                    | 6          |                   |                   |                   |
| 01553 F15  | 10235474 | 5     | 12/31/2020      | 0.33         | Henrico               | 47               | 22                 | 6                    | 9          |                   |                   |                   |
| 01553 F49  | 10235474 | 5     | 12/31/2020      | 0.16         | Henrico               | 22               | -                  | 0                    | 0          |                   |                   |                   |
| 65961 F472 | 10248363 | 5     | 12/31/2020      | 0.40         | Mecklenburg           | 23               | -                  | 3                    | 3          |                   |                   |                   |
| 02455CF117 | 10205028 | 5     | 01/06/2021      | 0.24         | Colonial Heights city | 8                | 1                  | 2                    | 4          |                   |                   |                   |
| 02455CR116 | 10205028 | 5     | 01/06/2021      | 0.51         | Colonial Heights city | 21               | 9                  | 4                    | 5          |                   |                   |                   |
| 06301NF317 | 10226299 | 5     | 01/06/2021      | 0.48         | Hanover               | 6                | -                  | 4                    | 6          |                   |                   |                   |
| 81339 F105 | 10249965 | 5     | 01/08/2021      | 0.42         | Albemarle             | 3                | -                  | 5                    | 6          |                   |                   |                   |
| 81339 F39  | 10299697 | 5     | 01/08/2021      | 0.26         | Albemarle             | 4                | 8                  | 1                    | 2          |                   |                   |                   |
| 81376 F2   | 10271379 | 5     | 01/08/2021      | 0.25         | Louisa                | 6                | -                  | 1                    | 1          |                   |                   |                   |
| 22342 F123 | 10229903 | 5     | 01/11/2021      | 0.52         | Hampton city          | 37               | -                  | 3                    | 6          |                   |                   |                   |
| 81339 F108 | 10249971 | 5     | 01/12/2021      | 0.13         | Albemarle             | 2                | 7                  | 6                    | 6          |                   |                   |                   |
| 81339 F481 | 10249971 | 5     | 01/12/2021      | 0.31         | Albemarle             | -                | 2                  | 0                    | 0          |                   |                   |                   |
| 04308 F473 | 10316407 | 5     | 01/14/2021      | 0.18         | Middlesex             | 4                | -                  | 0                    | 3          |                   |                   |                   |
| 63301GF701 | 10130977 | 5     | 01/14/2021      | 0.50         | Appomattox            | 6                | -                  | 5                    | 6          |                   |                   |                   |
| 64651 F510 | 10273094 | 5     | 01/14/2021      | 0.32         | Lunenburg             | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 64892 F522 | 10296083 | 5     | 01/14/2021      | 0.26         | Mecklenburg           | 4                | -                  | 5                    | 5          |                   |                   |                   |
| 04707 F12  | 10280516 | 5     | 01/15/2021      | 0.21         | Middlesex             | 4                | -                  | 1                    | 2          |                   |                   |                   |
| 06428 F8   | 10225475 | 5     | 01/19/2021      | 0.11         | New Kent              | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 22343 F185 | 10247686 | 5     | 01/21/2021      | 0.20         | Hampton city          | 21               | -                  | 0                    | 0          |                   |                   |                   |
| 63702 F503 | 10266522 | 5     | 01/21/2021      | 0.16         | Prince Edward         | 5                | -                  | 0                    | 0          |                   |                   |                   |
| 65912 F539 | 10297207 | 5     | 01/21/2021      | 0.18         | Halifax               | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 47324 F326 | 10037999 | 5     | 01/22/2021      | 0.21         | Fauquier              | -                | 5                  | 0                    | 0          |                   |                   |                   |
| 47324KF327 | 10037999 | 5     | 01/22/2021      | 0.80         | Fauquier              | 5                | -                  | 4                    | 6          |                   |                   |                   |
| 63320AF12  | 10257885 | 5     | 01/22/2021      | 0.29         | Fluvanna              | 6                | -                  | 7                    | 7          |                   |                   |                   |
| 06316 F93  | 10227328 | 5     | 01/25/2021      | 0.53         | Henrico               | 6                | 4                  | 12                   | 14         |                   |                   |                   |
| 64892 F523 | 10297241 | 5     | 01/25/2021      | 1.27         | Mecklenburg           | 10               | -                  | 9                    | 11         |                   |                   |                   |
| 01359GF54  | 10276709 | 5     | 01/26/2021      | 0.06         | Hanover               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 01359GF55  | 10276709 | 5     | 01/26/2021      | 0.05         | Hanover               | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 01359GF59  | 10276709 | 5     | 01/26/2021      | 0.05         | Hanover               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 01359GF61  | 10276709 | 5     | 01/26/2021      | 0.04         | Hanover               | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 01359GF62  | 10276709 | 5     | 01/26/2021      | 0.07         | Hanover               | -                | -                  | 0                    | 0          |                   |                   |                   |
| 01359GF63  | 10276709 | 5     | 01/26/2021      | 0.21         | Hanover               | 5                | -                  | 2                    | 3          |                   |                   |                   |
| 01359GR14  | 10276709 | 5     | 01/26/2021      | 1.08         | Hanover               | 7                | 10                 | 7                    | 11         |                   |                   |                   |
| 02830 F24  | 10210530 | 5     | 01/26/2021      | 0.22         | Petersburg city       | 20               | -                  | 5                    | 5          |                   |                   |                   |
| 05490 F198 | 10236783 | 5     | 01/26/2021      | 0.46         | Chesterfield          | 11               | 54                 | 0                    | 0          |                   |                   |                   |
| 05490 F5   | 10236783 | 5     | 01/26/2021      | 0.07         | Chesterfield          | 3                | -                  | 2                    | 3          |                   |                   |                   |
| 05490 F7   | 10236783 | 5     | 01/26/2021      | 0.25         | Chesterfield          | 9                | 4                  | 11                   | 14         |                   |                   |                   |
| 44620 F28  | 10248580 | 5     | 01/26/2021      | 0.19         | Fairfax               | 21               | -                  | 0                    | 0          |                   |                   |                   |
| 44722 F43  | 10274390 | 5     | 01/26/2021      | 0.32         | Fairfax               | 9                | 7                  | 4                    | 6          |                   |                   |                   |
| 45337 F496 | 10255809 | 5     | 01/26/2021      | 0.32         | Prince William        | 3                | 2                  | 0                    | 1          |                   |                   |                   |
| 46474 F43  | 10293060 | 5     | 01/26/2021      | 0.09         | Fairfax               | 11               | -                  | 2                    | 2          |                   |                   |                   |
| 48357 F192 | 10033200 | 5     | 01/26/2021      | 0.15         | Loudoun               | -                | 217                | 8                    | 8          |                   |                   |                   |
| 48395MF350 | 7673044  | 5     | 01/26/2021      | 0.19         | Loudoun               | 8                | -                  | 0                    | 0          |                   |                   |                   |
| 48395MF353 | 7673044  | 5     | 01/26/2021      | 0.26         | Loudoun               | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 48718 F80  | 10040612 | 5     | 01/26/2021      | 0.11         | Loudoun               | 1                | -                  | 2                    | 2          |                   |                   |                   |
| 48718 F903 | 10040612 | 5     | 01/26/2021      | 0.26         | Loudoun               | 3                | 49                 | 9                    | 11         |                   |                   |                   |
| 02851 F29  | 10214956 | 5     | 01/27/2021      | 0.31         | Petersburg city       | 12               | -                  | 2                    | 2          |                   |                   |                   |
| 43423 F139 | 10308863 | 5     | 01/27/2021      | 0.30         | Fairfax city          | 8                | 25                 | 4                    | 7          |                   |                   |                   |
| 43423 F140 | 10308863 | 5     | 01/27/2021      | 0.31         | Fairfax city          | 4                | 21                 | 4                    | 5          |                   |                   |                   |
| 43423 F141 | 10308863 | 5     | 01/27/2021      | 0.16         | Fairfax city          | 7                | 12                 | 3                    | 4          |                   |                   |                   |
| 43441BF10  | 10253287 | 5     | 01/27/2021      | 0.10         | Fairfax               | 7                | 19                 | 1                    | 2          |                   |                   |                   |
| 43441BF9   | 10253301 | 5     | 01/27/2021      | 0.14         | Fairfax               | 13               | -                  | 2                    | 3          |                   |                   |                   |
| 45376 F234 | 7670128  | 5     | 01/27/2021      | 0.47         | Fairfax               | 6                | 4                  | 3                    | 10         |                   |                   |                   |
| 45376 F284 | 7670128  | 5     | 01/27/2021      | 0.24         | Fairfax               | 5                | -                  | 3                    | 4          |                   |                   |                   |
| 46746 F56  | 10292929 | 5     | 01/27/2021      | 0.14         | Fairfax               | 4                | -                  | 2                    | 3          |                   |                   |                   |
| 47322 F65  | 10247884 | 5     | 01/27/2021      | 1.17         | Fauquier              | 15               | 28                 | 6                    | 10         |                   |                   |                   |
| 02805 F44  | 10214962 | 5     | 01/28/2021      | 0.89         | Colonial Heights city | 12               | -                  | 5                    | 7          |                   |                   |                   |
| 03315EF307 | 10292183 | 5     | 01/28/2021      | 0.35         | Westmoreland          | 5                | 2                  | 2                    | 4          |                   |                   |                   |
| 28425AF105 | 10271636 | 5     | 01/28/2021      | 0.12         | New Kent              | 7                | -                  | 0                    | 1          |                   |                   |                   |
| 28760 F116 | 10271682 | 5     | 01/28/2021      | 0.08         | New Kent              | 2                | -                  | 1                    | 2          |                   |                   |                   |
| 25485 F344 | 10233864 | 5     | 01/29/2021      | 0.14         | Virginia Beach city   | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 26456IF340 | 10262066 | 5     | 01/29/2021      | 0.30         | Isle of Wight         | 5                | -                  | 2                    | 2          |                   |                   |                   |
| 26456IF341 | 10262066 | 5     | 01/29/2021      | 0.71         | Isle of Wight         | 12               | 2                  | 9                    | 11         |                   |                   |                   |
| 26456IF346 | 10262066 | 5     | 01/29/2021      | 0.14         | Isle of Wight         | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 41755 F231 | 10209193 | 5     | 01/29/2021      | 0.11         | Fairfax               | 9                | 5                  | 0                    | 0          |                   |                   |                   |

24366655

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |        | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|--------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                     |                  |                    | Exc ME               | Inc ME | Conversion Events | Conversion Events | Conversion Events |
| 41755 F236 | 10209193 | 5     | 01/29/2021      | 0.19         | Fairfax             | 10               | 14                 | 3                    | 3      |                   |                   |                   |
| 64811 F512 | 10258874 | 5     | 01/29/2021      | 0.52         | Mecklenburg         | 41               | -                  | 3                    | 5      |                   |                   |                   |
| 63320QF199 | 10318262 | 5     | 02/02/2021      | 0.63         | Fluvanna            | 1                | -                  | 9                    | 11     |                   |                   |                   |
| 81368 F228 | 10337108 | 5     | 02/02/2021      | 0.09         | Albemarle           | 4                | -                  | 3                    | 3      |                   |                   |                   |
| 81390 F22  | 10343124 | 5     | 02/02/2021      | 0.08         | Orange              | 4                | -                  | 0                    | 2      |                   |                   |                   |
| 28761 F301 | 10271691 | 5     | 02/04/2021      | 0.09         | James City          | 1                | -                  | 1                    | 1      |                   |                   |                   |
| 22430AF68  | 10255371 | 5     | 02/09/2021      | 0.15         | Newport News city   | 2                | -                  | 5                    | 8      |                   |                   |                   |
| 63310 F518 | 10277454 | 5     | 02/09/2021      | 0.32         | Prince Edward       | 4                | 3                  | 20                   | 22     |                   |                   |                   |
| 06316 F121 | 10217524 | 5     | 02/10/2021      | 0.07         | Henrico             | -                | 15                 | 1                    | 1      |                   |                   |                   |
| 06316 F123 | 10217524 | 5     | 02/10/2021      | 0.29         | Henrico             | 9                | -                  | 0                    | 1      |                   |                   |                   |
| 06316MF350 | 10217524 | 5     | 02/10/2021      | 0.78         | Henrico             | 15               | -                  | 17                   | 22     |                   |                   |                   |
| 06472 F101 | 10237334 | 5     | 02/12/2021      | 0.18         | Hanover             | 6                | -                  | 2                    | 5      |                   |                   |                   |
| 04308 F27  | 10316422 | 5     | 02/19/2021      | 0.18         | Middlesex           | 10               | -                  | 1                    | 2      |                   |                   |                   |
| 61707 F526 | 10295192 | 5     | 02/23/2021      | 0.18         | Greensville         | 28               | -                  | 2                    | 2      |                   |                   |                   |
| 04395 F10  | 10286956 | 5     | 02/24/2021      | 0.47         | Gloucester          | 12               | -                  | 3                    | 4      |                   |                   |                   |
| 04395 F74  | 10286956 | 5     | 02/24/2021      | 0.39         | Gloucester          | 7                | 39                 | 15                   | 17     |                   |                   |                   |
| 47322 F18  | 7645233  | 5     | 02/24/2021      | 0.54         | Fauquier            | 3                | -                  | 0                    | 2      |                   |                   |                   |
| 01300BD569 | 10255597 | 5     | 02/25/2021      | 0.17         | Powhatan            | -                | 2                  | 0                    | 0      |                   |                   |                   |
| 01300BF11  | 10255597 | 5     | 02/25/2021      | 0.05         | Powhatan            | 1                | -                  | 3                    | 3      |                   |                   |                   |
| 01300BF2   | 10255597 | 5     | 02/25/2021      | 0.08         | Powhatan            | -                | 6                  | 5                    | 5      |                   |                   |                   |
| 01300BF8   | 10255597 | 5     | 02/25/2021      | 0.77         | Powhatan            | 5                | 3                  | 5                    | 5      |                   |                   |                   |
| 01300BR566 | 10255597 | 5     | 02/25/2021      | 1.34         | Cumberland          | 25               | 33                 | 1                    | 1      |                   |                   |                   |
| 25466 F140 | 10256492 | 5     | 02/25/2021      | 0.16         | Virginia Beach city | 13               | -                  | 1                    | 1      |                   |                   |                   |
| 48320 F53  | 10324608 | 5     | 02/25/2021      | 0.11         | Loudoun             | 1                | 7                  | 1                    | 3      |                   |                   |                   |
| 48727 F133 | 10225782 | 5     | 02/25/2021      | 0.27         | Loudoun             | 5                | -                  | 5                    | 6      |                   |                   |                   |
| 63302 F581 | 10287142 | 5     | 02/25/2021      | 0.22         | Prince Edward       | 8                | -                  | 1                    | 1      |                   |                   |                   |
| 63308CF710 | 10283986 | 5     | 02/25/2021      | 0.39         | Amelia              | 4                | -                  | 3                    | 4      |                   |                   |                   |
| 63310 F152 | 10260690 | 5     | 02/25/2021      | 0.31         | Prince Edward       | 11               | 26                 | 3                    | 7      |                   |                   |                   |
| 63310 F542 | 10260690 | 5     | 02/25/2021      | 0.61         | Prince Edward       | 15               | 57                 | 8                    | 13     |                   |                   |                   |
| 63310 F543 | 10260690 | 5     | 02/25/2021      | 0.12         | Prince Edward       | 1                | 29                 | 0                    | 0      |                   |                   |                   |
| 63703 F523 | 10296571 | 5     | 02/25/2021      | 0.12         | Prince Edward       | 8                | -                  | 1                    | 2      |                   |                   |                   |
| 66404AF551 | 10328791 | 5     | 02/25/2021      | 0.94         | Halifax             | 3                | -                  | 13                   | 17     |                   |                   |                   |
| 82442BF139 | 10320621 | 5     | 02/25/2021      | 0.74         | Waynesboro city     | 3                | 7                  | 6                    | 7      |                   | 2                 |                   |
| 01341 F25  | 10272196 | 5     | 02/26/2021      | 0.30         | Henrico             | 16               | 35                 | 3                    | 5      |                   |                   |                   |
| 42486 F167 | 10231580 | 5     | 02/26/2021      | 0.03         | Stafford            | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 42486 F80  | 10231580 | 5     | 02/26/2021      | 0.39         | Stafford            | 5                | 5                  | 4                    | 7      |                   |                   |                   |
| 45337 F444 | 10254994 | 5     | 02/26/2021      | 0.17         | Prince William      | 7                | -                  | 1                    | 3      |                   |                   |                   |
| 01327 F94  | 10286837 | 5     | 02/27/2021      | 0.51         | Henrico             | 42               | -                  | 13                   | 19     |                   |                   |                   |
| 01450ZF596 | 10302410 | 5     | 02/27/2021      | 0.08         | Goochland           | 2                | -                  | 1                    | 2      |                   |                   |                   |
| 05313 F14  | 10285168 | 5     | 02/27/2021      | 0.88         | Chesterfield        | 43               | -                  | 16                   | 22     |                   |                   |                   |
| 05313 F24  | 10285168 | 5     | 02/27/2021      | 0.40         | Chesterfield        | 27               | -                  | 0                    | 1      |                   |                   |                   |
| 05313 F85  | 10285168 | 5     | 02/27/2021      | 0.98         | Chesterfield        | 61               | 27                 | 20                   | 27     |                   |                   |                   |
| 25487 F10  | 10238152 | 5     | 03/01/2021      | 0.22         | Virginia Beach city | 4                | -                  | 0                    | 1      |                   |                   |                   |
| 25487 F374 | 10245194 | 5     | 03/01/2021      | 0.28         | Virginia Beach city | 2                | -                  | 2                    | 6      |                   |                   |                   |
| 22309 F180 | 10244659 | 5     | 03/02/2021      | 0.23         | Hampton city        | 38               | 59                 | 4                    | 7      |                   |                   |                   |
| 22309 F27  | 10244659 | 5     | 03/02/2021      | 0.05         | Hampton city        | 9                | -                  | 1                    | 1      |                   |                   |                   |
| 22309 F29  | 10244659 | 5     | 03/02/2021      | 0.16         | Hampton city        | 20               | -                  | 1                    | 4      |                   |                   |                   |
| 22309 F30  | 10244659 | 5     | 03/02/2021      | 0.17         | Hampton city        | 30               | -                  | 2                    | 3      |                   |                   |                   |
| 22309 F5   | 10244659 | 5     | 03/02/2021      | 0.16         | Hampton city        | 31               | -                  | 1                    | 2      |                   |                   |                   |
| 66508 F571 | 10277316 | 5     | 03/03/2021      | 0.23         | Campbell            | 6                | -                  | 5                    | 5      |                   |                   |                   |
| 63302 F580 | 10286986 | 5     | 03/08/2021      | 0.44         | Prince Edward       | 6                | -                  | 2                    | 3      |                   |                   |                   |
| 03641 F26  | 10293576 | 5     | 03/09/2021      | 0.59         | Westmoreland        | 18               | -                  | 11                   | 13     |                   | 1                 |                   |
| 25352 F330 | 10242291 | 5     | 03/09/2021      | 0.19         | Virginia Beach city | 25               | -                  | 1                    | 3      |                   |                   |                   |
| 63427QF271 | 10288594 | 5     | 03/09/2021      | 0.32         | Buckingham          | 1                | -                  | 2                    | 3      |                   |                   |                   |
| 04411BF527 | 10306919 | 5     | 03/10/2021      | 0.44         | Gloucester          | 6                | 5                  | 7                    | 7      |                   |                   |                   |
| 22304 F22  | 10249976 | 5     | 03/10/2021      | 0.11         | Hampton city        | 11               | -                  | 4                    | 5      |                   |                   |                   |
| 22340 F118 | 10230359 | 5     | 03/10/2021      | 0.46         | Hampton city        | 55               | 27                 | 1                    | 4      |                   |                   |                   |
| 45337 F521 | 10277329 | 5     | 03/11/2021      | 0.15         | Prince William      | 6                | -                  | 0                    | 2      |                   |                   |                   |
| 46748 F208 | 10019174 | 5     | 03/11/2021      | 0.39         | Fairfax             | 24               | 165                | 2                    | 3      |                   |                   |                   |
| 46748 F211 | 10019174 | 5     | 03/11/2021      | 0.19         | Fairfax             | 17               | -                  | 0                    | 0      |                   |                   |                   |
| 46748 F212 | 10019174 | 5     | 03/11/2021      | 0.86         | Fairfax             | 69               | -                  | 4                    | 7      |                   |                   |                   |
| 82350 F110 | 10267885 | 5     | 03/11/2021      | 0.20         | Augusta             | 5                | -                  | 3                    | 4      |                   |                   |                   |
| 06471 F30  | 10229894 | 5     | 03/12/2021      | 0.45         | Hanover             | 32               | -                  | 6                    | 6      |                   |                   |                   |
| 45337 F470 | 10264138 | 5     | 03/12/2021      | 0.17         | Prince William      | 4                | 2                  | 0                    | 1      |                   |                   |                   |
| 45337 F479 | 10264138 | 5     | 03/12/2021      | 0.02         | Prince William      | 2                | -                  | 0                    | 0      |                   |                   |                   |
| 63427 F105 | 10277473 | 5     | 03/12/2021      | 0.44         | Buckingham          | 2                | -                  | 2                    | 4      |                   |                   |                   |
| 26782 F118 | 10265240 | 5     | 03/16/2021      | 0.35         | Chesapeake city     | 20               | 9                  | 2                    | 3      |                   |                   |                   |
| 26782 F65  | 10265240 | 5     | 03/16/2021      | 0.13         | Chesapeake city     | 9                | -                  | 0                    | 0      |                   |                   |                   |
| 47322 F31  | 7645276  | 5     | 03/16/2021      | 0.70         | Fauquier            | 6                | 3                  | 5                    | 8      |                   | 1                 |                   |
| 81338 F228 | 10292368 | 5     | 03/16/2021      | 0.09         | Albemarle           | 2                | -                  | 0                    | 1      |                   |                   |                   |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 81338 F301 | 10292368 | 5     | 03/16/2021      | 0.09         | Albemarle           | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 81338 F41  | 10292368 | 5     | 03/16/2021      | 0.13         | Albemarle           | -                | 2                  | 0                    | 0          |                   |                   |                   |
| 81338 F85  | 10292368 | 5     | 03/16/2021      | 0.87         | Albemarle           | 13               | 59                 | 9                    | 13         |                   |                   |                   |
| 81338 F89  | 10292368 | 5     | 03/16/2021      | 0.12         | Albemarle           | 1                | -                  | 8                    | 10         |                   |                   |                   |
| 81338 F90  | 10292368 | 5     | 03/16/2021      | 0.08         | Albemarle           | 4                | 3                  | 1                    | 1          |                   |                   |                   |
| 81338 F91  | 10292368 | 5     | 03/16/2021      | 0.12         | Albemarle           | 3                | 5                  | 3                    | 3          |                   |                   |                   |
| 81339 F255 | 10292425 | 5     | 03/16/2021      | 0.18         | Albemarle           | 5                | 30                 | 6                    | 7          |                   |                   |                   |
| 44710 F74  | 10317274 | 5     | 03/17/2021      | 0.56         | Fairfax             | 14               | 3                  | 15                   | 16         |                   |                   |                   |
| 47393DF821 | 10329994 | 5     | 03/17/2021      | 0.65         | Fauquier            | 5                | 1                  | 7                    | 8          |                   |                   |                   |
| 81339 F79  | 10297074 | 5     | 03/17/2021      | 0.35         | Albemarle           | 5                | 1                  | 8                    | 9          |                   |                   |                   |
| 05405 F76  | 10328525 | 5     | 03/18/2021      | 0.91         | Powhatan            | 3                | -                  | 10                   | 15         |                   |                   |                   |
| 06321 F82  | 10152926 | 5     | 03/18/2021      | 0.29         | Hanover             | 18               | -                  | 1                    | 2          |                   |                   |                   |
| 46914 F25  | 10274235 | 5     | 03/18/2021      | 0.16         | Fairfax             | 8                | -                  | 3                    | 3          |                   |                   |                   |
| 02313 F19  | 10218312 | 5     | 03/19/2021      | 0.52         | Prince George       | 6                | -                  | 3                    | 5          |                   |                   |                   |
| 04396 F16  | 10335251 | 5     | 03/19/2021      | 0.39         | Gloucester          | 35               | 4                  | 2                    | 5          |                   |                   |                   |
| 03641 F24  | 10313468 | 5     | 03/21/2021      | 0.68         | Westmoreland        | 32               | 4                  | 8                    | 9          |                   |                   |                   |
| 06419 F219 | 10234639 | 5     | 03/21/2021      | 0.47         | Henrico             | 12               | -                  | 3                    | 6          |                   |                   |                   |
| 06419 F220 | 10234639 | 5     | 03/21/2021      | 0.68         | Henrico             | 15               | 6                  | 5                    | 10         |                   |                   |                   |
| 01373 F6   | 10137315 | 5     | 03/22/2021      | 0.24         | Henrico             | 37               | -                  | 1                    | 3          |                   |                   |                   |
| 01373 F7   | 10137315 | 5     | 03/22/2021      | 0.23         | Henrico             | 26               | -                  | 6                    | 7          |                   |                   |                   |
| 02397 F64  | 10212373 | 5     | 03/22/2021      | 0.18         | Chesterfield        | 14               | -                  | 3                    | 5          |                   |                   |                   |
| 06316 F1   | 10202476 | 5     | 03/22/2021      | 0.13         | Henrico             | 2                | -                  | 0                    | 2          |                   |                   |                   |
| 25452IF12  | 10224183 | 5     | 03/22/2021      | 0.21         | Virginia Beach city | 6                | -                  | 9                    | 10         |                   |                   |                   |
| 25452IF215 | 10224183 | 5     | 03/22/2021      | 0.05         | Virginia Beach city | 2                | -                  | 3                    | 5          |                   |                   |                   |
| 25452IF216 | 10224183 | 5     | 03/22/2021      | 0.23         | Virginia Beach city | 9                | 18                 | 3                    | 4          |                   |                   |                   |
| 25452IF29  | 10224183 | 5     | 03/22/2021      | 0.36         | Virginia Beach city | 7                | 1                  | 7                    | 7          |                   |                   |                   |
| 25452IF33  | 10224183 | 5     | 03/22/2021      | 0.17         | Virginia Beach city | 4                | 4                  | 0                    | 0          |                   |                   |                   |
| 25452IF69  | 10224183 | 5     | 03/22/2021      | 0.13         | Virginia Beach city | 2                | -                  | 2                    | 3          |                   |                   |                   |
| 25452IR1   | 10224183 | 5     | 03/22/2021      | 0.68         | Virginia Beach city | 31               | 40                 | 8                    | 13         |                   |                   |                   |
| 43420 F12  | 10306135 | 5     | 03/22/2021      | 0.40         | Fairfax             | 31               | 103                | 3                    | 6          |                   |                   |                   |
| 44393 F116 | 10273522 | 5     | 03/22/2021      | 0.26         | Fairfax             | 13               | -                  | 3                    | 3          |                   |                   |                   |
| 02355 F37  | 10214843 | 5     | 03/23/2021      | 0.38         | Petersburg city     | 32               | -                  | 3                    | 6          |                   |                   |                   |
| 44710 F336 | 10342617 | 5     | 03/23/2021      | 0.08         | Fairfax             | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 44710 F78  | 10282949 | 5     | 03/23/2021      | 0.18         | Fairfax             | 2                | 9                  | 4                    | 5          |                   |                   |                   |
| 44710 F97  | 10342617 | 5     | 03/23/2021      | 0.12         | Fairfax             | 3                | 4                  | 11                   | 12         |                   |                   |                   |
| 44710 F98  | 10342617 | 5     | 03/23/2021      | 0.44         | Fairfax             | 9                | 3                  | 11                   | 15         |                   |                   |                   |
| 63309YF535 | 10294783 | 5     | 03/23/2021      | 0.22         | Buckingham          | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 64651 F21  | 10264457 | 5     | 03/23/2021      | 0.44         | Lunenburg           | 5                | -                  | 5                    | 5          |                   |                   |                   |
| 64651 F535 | 10264457 | 5     | 03/23/2021      | 0.43         | Lunenburg           | 12               | 5                  | 2                    | 3          |                   |                   |                   |
| 64651 F538 | 10264457 | 5     | 03/23/2021      | 0.23         | Lunenburg           | 4                | -                  | 1                    | 3          |                   |                   |                   |
| 64651 F539 | 10264457 | 5     | 03/23/2021      | 0.13         | Lunenburg           | 4                | 2                  | 0                    | 0          |                   |                   |                   |
| 65902 F528 | 10272952 | 5     | 03/23/2021      | 0.53         | Halifax             | 25               | 10                 | 2                    | 4          |                   |                   |                   |
| 81315 F29  | 10271465 | 5     | 03/23/2021      | 0.19         | Albemarle           | 66               | -                  | 7                    | 10         |                   |                   |                   |
| 81339 F508 | 10297092 | 5     | 03/23/2021      | 0.04         | Albemarle           | 3                | -                  | 0                    | 0          |                   |                   |                   |
| 81339 F81  | 10297092 | 5     | 03/23/2021      | 0.49         | Albemarle           | 10               | 2                  | 9                    | 13         |                   |                   |                   |
| 43352 F94  | 10306065 | 5     | 03/24/2021      | 0.40         | Fairfax             | 32               | 18                 | 2                    | 4          |                   |                   |                   |
| 47698DF844 | 10293751 | 5     | 03/24/2021      | 1.09         | Fauquier            | 18               | 26                 | 12                   | 17         |                   |                   |                   |
| 47698DF846 | 10293751 | 5     | 03/24/2021      | 0.42         | Fauquier            | 8                | -                  | 4                    | 6          |                   |                   |                   |
| 47910 F65  | 10244928 | 5     | 03/24/2021      | 0.32         | Fauquier            | 3                | 5                  | 5                    | 9          |                   |                   |                   |
| 47910 F96  | 10244928 | 5     | 03/24/2021      | 0.59         | Fauquier            | 8                | -                  | 6                    | 6          |                   |                   |                   |
| 82651 F15  | 10275136 | 5     | 03/24/2021      | 1.41         | Staunton city       | 15               | -                  | 8                    | 9          |                   |                   |                   |
| 04308 F29  | 10332868 | 5     | 03/25/2021      | 0.35         | Middlesex           | 3                | 5                  | 8                    | 11         |                   |                   |                   |
| 04308 F474 | 10332868 | 5     | 03/25/2021      | 0.09         | Middlesex           | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 04308 F475 | 10332868 | 5     | 03/25/2021      | 0.17         | Middlesex           | 1                | 1                  | 2                    | 3          |                   |                   |                   |
| 04308 F476 | 10332868 | 5     | 03/25/2021      | 0.08         | Middlesex           | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 06471 F56  | 10212097 | 5     | 03/25/2021      | 1.44         | Hanover             | 67               | -                  | 7                    | 13         |                   |                   |                   |
| 01363 F34  | 10271962 | 5     | 03/26/2021      | 0.19         | Richmond city       | 9                | -                  | 2                    | 4          |                   |                   |                   |
| 03631 F45  | 10238644 | 5     | 03/26/2021      | 1.06         | Lancaster           | 30               | 7                  | 2                    | 6          |                   |                   |                   |
| 05323 F5   | 10272619 | 5     | 03/29/2021      | 0.30         | Chesterfield        | 2                | -                  | 1                    | 1          |                   |                   |                   |
| 05465JF469 | 7694005  | 5     | 03/29/2021      | 0.61         | Chesterfield        | 2                | 7                  | 1                    | 4          |                   |                   |                   |
| 21405 F48  | 10230338 | 5     | 03/29/2021      | 0.16         | Norfolk city        | 83               | -                  | 1                    | 2          |                   |                   |                   |
| 22432AF68  | 10264937 | 5     | 03/29/2021      | 0.37         | Newport News city   | 36               | 1                  | 7                    | 10         |                   |                   |                   |
| 25451 F119 | 10185532 | 5     | 03/29/2021      | 0.24         | Virginia Beach city | 37               | -                  | 3                    | 4          |                   |                   |                   |
| 25451 F121 | 10185532 | 5     | 03/29/2021      | 0.40         | Virginia Beach city | 55               | -                  | 5                    | 7          |                   |                   |                   |
| 25451 F33  | 10185532 | 5     | 03/29/2021      | 0.14         | Virginia Beach city | 13               | -                  | 0                    | 1          |                   |                   |                   |
| 25451 F34  | 10185532 | 5     | 03/29/2021      | 0.17         | Virginia Beach city | 35               | -                  | 1                    | 1          |                   |                   |                   |
| 25451 F8   | 10185532 | 5     | 03/29/2021      | 0.12         | Virginia Beach city | 18               | -                  | 2                    | 2          |                   |                   |                   |
| 25451 F90  | 10185532 | 5     | 03/29/2021      | 0.53         | Virginia Beach city | 57               | 49                 | 23                   | 27         |                   |                   |                   |
| 43394 F84  | 10259186 | 5     | 03/29/2021      | 0.41         | Fairfax             | 32               | 14                 | 3                    | 4          |                   |                   |                   |
| 02304 F112 | 10241473 | 5     | 03/30/2021      | 0.23         | Chesterfield        | 9                | -                  | 0                    | 1          |                   |                   |                   |

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| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count                |                   |                   | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------------|-------------------|-------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion Exc ME | Conversion Inc ME | Conversion Events |                               |                               |
| 05323 F424 | 10269101 | 5     | 03/30/2021      | 0.75         | Chesterfield        | 8                | 2                  | 6                          | 9                 |                   |                               |                               |
| 22304 F20  | 10247679 | 5     | 03/30/2021      | 0.13         | Hampton city        | 12               | -                  | 3                          | 3                 |                   |                               |                               |
| 22401 F207 | 10255402 | 5     | 03/30/2021      | 0.12         | York                | 12               | -                  | 0                          | 1                 |                   |                               |                               |
| 22732 F106 | 10255424 | 5     | 03/30/2021      | 0.18         | Newport News city   | 39               | -                  | 3                          | 4                 |                   |                               |                               |
| 01320 F18  | 10108893 | 5     | 03/31/2021      | 0.26         | Henrico             | 23               | -                  | 3                          | 6                 |                   |                               |                               |
| 01320 F24  | 10108893 | 5     | 03/31/2021      | 0.16         | Henrico             | 17               | -                  | 4                          | 6                 |                   |                               |                               |
| 01320 F28  | 10108893 | 5     | 03/31/2021      | 0.20         | Henrico             | 10               | 11                 | 4                          | 9                 |                   |                               |                               |
| 01320 F35  | 10108893 | 5     | 03/31/2021      | 0.07         | Henrico             | 1                | -                  | 0                          | 1                 |                   |                               |                               |
| 01320 F36  | 10108893 | 5     | 03/31/2021      | 0.14         | Henrico             | 10               | -                  | 10                         | 16                |                   |                               |                               |
| 42428HF393 | 7662938  | 5     | 03/31/2021      | 1.30         | Stafford            | 42               | -                  | 16                         | 20                |                   |                               |                               |
| 42428IF396 | 7662938  | 5     | 03/31/2021      | 0.15         | Stafford            | 4                | -                  | 1                          | 1                 |                   |                               |                               |
| 42428IF397 | 7662938  | 5     | 03/31/2021      | 0.15         | Stafford            | 6                | -                  | 0                          | 0                 |                   |                               |                               |
| 42428IF398 | 7662938  | 5     | 03/31/2021      | 0.16         | Stafford            | 6                | -                  | 2                          | 2                 |                   |                               |                               |
| 42428IF399 | 7662938  | 5     | 03/31/2021      | 0.13         | Stafford            | 9                | -                  | 0                          | 1                 |                   |                               |                               |
| 42428IF400 | 7662940  | 5     | 03/31/2021      | 0.12         | Stafford            | 4                | -                  | 0                          | 0                 |                   |                               |                               |
| 42428IF401 | 7662940  | 5     | 03/31/2021      | 0.53         | Stafford            | 20               | 4                  | 2                          | 3                 |                   |                               |                               |
| 42428IR394 | 7662938  | 5     | 03/31/2021      | 0.60         | Stafford            | 4                | 77                 | 0                          | 4                 |                   |                               |                               |
| 42481 F114 | 10264459 | 5     | 03/31/2021      | 1.85         | Stafford            | 35               | 54                 | 22                         | 28                |                   |                               |                               |
| 42481 F149 | 10264459 | 5     | 03/31/2021      | 0.33         | Stafford            | 2                | -                  | 2                          | 2                 |                   |                               |                               |
| 42481 F320 | 10264459 | 5     | 03/31/2021      | 0.07         | Stafford            | 1                | 1                  | 1                          | 1                 |                   |                               |                               |
| 06325 F109 | 10248969 | 6     | 04/01/2021      | 0.15         | Henrico             | 3                | -                  | 6                          | 9                 |                   |                               |                               |
| 63302 F523 | 10307989 | 6     | 04/06/2021      | 0.26         | Prince Edward       | 3                | -                  | 1                          | 1                 |                   |                               |                               |
| 63302 F709 | 10307824 | 6     | 04/06/2021      | 0.25         | Prince Edward       | 4                | -                  | 4                          | 5                 |                   |                               |                               |
| 82405EF117 | 10320913 | 6     | 04/07/2021      | 0.12         | Waynesboro city     | 1                | -                  | 3                          | 4                 |                   |                               |                               |
| 82405EF119 | 10321723 | 6     | 04/07/2021      | 0.79         | Augusta             | 9                | 5                  | 10                         | 11                |                   |                               |                               |
| 82405EF67  | 10321723 | 6     | 04/07/2021      | 0.25         | Waynesboro city     | 1                | -                  | 1                          | 2                 |                   |                               |                               |
| 06471DF165 | 10247948 | 6     | 04/08/2021      | 0.15         | Hanover             | 10               | -                  | 5                          | 5                 |                   |                               |                               |
| 23485 F932 | 10264284 | 6     | 04/08/2021      | 0.19         | Chesapeake city     | 3                | -                  | 2                          | 2                 |                   |                               |                               |
| 63320 F18  | 10318267 | 6     | 04/08/2021      | 0.40         | Fluvanna            | 3                | -                  | 2                          | 5                 |                   |                               |                               |
| 81519 F57  | 10279804 | 6     | 04/08/2021      | 0.65         | Orange              | 2                | -                  | 7                          | 8                 |                   |                               |                               |
| 06321 F205 | 10294347 | 6     | 04/13/2021      | 0.05         | Hanover             | 2                | -                  | 0                          | 0                 |                   |                               |                               |
| 06321 F93  | 10294347 | 6     | 04/13/2021      | 0.30         | Hanover             | 23               | -                  | 5                          | 7                 |                   |                               |                               |
| 06460 F258 | 10190612 | 6     | 04/13/2021      | 0.45         | Charles City        | 7                | -                  | 3                          | 5                 |                   |                               |                               |
| 63702 F753 | 10320403 | 6     | 04/13/2021      | 0.11         | Prince Edward       | 8                | -                  | 3                          | 4                 |                   |                               |                               |
| 02342 F26  | 10243625 | 6     | 04/16/2021      | 0.16         | Dinwiddie           | 4                | -                  | 1                          | 2                 |                   |                               |                               |
| 01365 F18  | 10272299 | 6     | 04/19/2021      | 0.23         | Henrico             | 5                | 174                | 0                          | 1                 |                   |                               |                               |
| 06307 F26  | 10264358 | 6     | 04/19/2021      | 0.74         | Henrico             | 10               | 4                  | 1                          | 4                 |                   |                               |                               |
| 66516 F523 | 10300647 | 6     | 04/19/2021      | 0.32         | Pittsylvania        | 1                | -                  | 0                          | 1                 |                   |                               |                               |
| 66516 F525 | 10300647 | 6     | 04/19/2021      | 1.19         | Pittsylvania        | 25               | 1                  | 8                          | 14                |                   |                               |                               |
| 66520 F538 | 10307318 | 6     | 04/19/2021      | 0.58         | Pittsylvania        | 3                | 10                 | 5                          | 8                 |                   |                               |                               |
| 21748 F185 | 10266469 | 6     | 04/21/2021      | 0.22         | Norfolk city        | 41               | -                  | 3                          | 3                 |                   |                               |                               |
| 25466 F156 | 10279451 | 6     | 04/21/2021      | 0.39         | Virginia Beach city | 6                | 3                  | 4                          | 5                 |                   |                               |                               |
| 45337 F397 | 10286108 | 6     | 04/21/2021      | 0.35         | Prince William      | 20               | 2                  | 2                          | 4                 |                   |                               | 1                             |
| 45376 F108 | 10254987 | 6     | 04/21/2021      | 0.35         | Fairfax             | -                | 1                  | 1                          | 4                 |                   |                               |                               |
| 45376 F278 | 10254987 | 6     | 04/21/2021      | 0.11         | Fairfax             | 1                | -                  | 13                         | 15                |                   |                               |                               |
| 22401 F208 | 10286192 | 6     | 04/22/2021      | 0.18         | York                | 10               | -                  | 4                          | 5                 |                   |                               |                               |
| 48395 F124 | 7630922  | 6     | 04/22/2021      | 0.65         | Loudoun             | 4                | -                  | 3                          | 5                 |                   |                               |                               |
| 48442JR302 | 10297072 | 6     | 04/22/2021      | 0.13         | Loudoun             | -                | 26                 | 4                          | 8                 |                   |                               |                               |
| 48442JX301 | 10297072 | 6     | 04/22/2021      | 0.30         | Loudoun             | 1                | 18                 | 4                          | 4                 |                   |                               |                               |
| 02355 F355 | 10209320 | 6     | 04/23/2021      | 0.24         | Petersburg city     | 3                | -                  | 3                          | 3                 |                   |                               |                               |
| 02355 F66  | 10209320 | 6     | 04/23/2021      | 0.39         | Petersburg city     | 7                | 3                  | 1                          | 2                 |                   |                               |                               |
| 43441 F106 | 10253297 | 6     | 04/25/2021      | 0.10         | Fairfax             | 4                | -                  | 0                          | 2                 |                   |                               |                               |
| 43441 F24  | 10253297 | 6     | 04/25/2021      | 0.13         | Fairfax             | 8                | 4                  | 0                          | 0                 |                   |                               |                               |
| 47910 F68  | 10244918 | 6     | 04/25/2021      | 0.24         | Fauquier            | 2                | -                  | 2                          | 5                 |                   |                               |                               |
| 47363 F18  | 10282979 | 6     | 04/26/2021      | 0.42         | Culpeper            | 29               | -                  | 7                          | 9                 |                   |                               |                               |
| 47322 F76  | 10245144 | 6     | 04/27/2021      | 0.53         | Fauquier            | 9                | 2                  | 7                          | 8                 |                   |                               |                               |
| 64817 F598 | 10295245 | 6     | 04/27/2021      | 0.49         | Brunswick           | 26               | -                  | 3                          | 5                 |                   |                               |                               |
| 04707 F119 | 10285645 | 6     | 04/28/2021      | 0.18         | Middlesex           | 10               | -                  | 3                          | 4                 |                   |                               |                               |
| 47363 F197 | 10278929 | 6     | 04/28/2021      | 0.13         | Culpeper            | 7                | -                  | 0                          | 0                 |                   |                               |                               |
| 47363 F54  | 10278929 | 6     | 04/28/2021      | 0.12         | Culpeper            | 8                | 28                 | 4                          | 4                 |                   |                               |                               |
| 04411 F125 | 10323430 | 6     | 04/29/2021      | 0.43         | Gloucester          | 15               | 2                  | 1                          | 4                 |                   |                               |                               |
| 26493AF467 | 10287973 | 6     | 04/29/2021      | 0.11         | Chesapeake city     | 1                | 1                  | 7                          | 7                 |                   |                               |                               |
| 26493AF569 | 10287973 | 6     | 04/29/2021      | 0.15         | Chesapeake city     | 1                | -                  | 0                          | 1                 |                   |                               |                               |
| 43658BF14  | 10198735 | 6     | 04/29/2021      | 0.99         | Fairfax city        | 48               | 9                  | 7                          | 8                 |                   |                               |                               |
| 43658BF15  | 10198735 | 6     | 04/29/2021      | 0.40         | Fairfax city        | 8                | -                  | 2                          | 5                 |                   |                               |                               |
| 01438 F396 | 10274757 | 6     | 04/30/2021      | 1.04         | Hanover             | 20               | 7                  | 9                          | 12                |                   |                               |                               |
| 01438 F460 | 10274757 | 6     | 04/30/2021      | 0.17         | Hanover             | 6                | -                  | 1                          | 2                 |                   |                               |                               |
| 45337 F508 | 10182532 | 6     | 04/30/2021      | 0.09         | Prince William      | 5                | -                  | 4                          | 4                 |                   |                               |                               |
| 45337 F518 | 10182532 | 6     | 04/30/2021      | 0.20         | Prince William      | 5                | -                  | 1                          | 3                 |                   |                               |                               |
| 45337 F519 | 10182532 | 6     | 04/30/2021      | 0.09         | Prince William      | 4                | -                  | 0                          | 1                 |                   |                               |                               |



24036050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 45337 R42  | 10182532 | 6     | 04/30/2021      | 0.32         | Prince William      | 10               | 200                | 2                    | 3          |                   |                   |                   |
| 46473 F210 | 10268515 | 6     | 04/30/2021      | 0.47         | Fairfax             | 48               | -                  | 5                    | 7          |                   |                   |                   |
| 63308 F550 | 10294840 | 6     | 05/05/2021      | 0.47         | Amelia              | 9                | 5                  | 8                    | 10         |                   |                   |                   |
| 64819 F530 | 10328381 | 6     | 05/05/2021      | 0.21         | Brunswick           | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 64921 F521 | 10307070 | 6     | 05/05/2021      | 0.16         | Mecklenburg         | 9                | -                  | 3                    | 4          |                   |                   |                   |
| 06301BF303 | 10264431 | 6     | 05/10/2021      | 0.59         | Hanover             | 12               | 2                  | 1                    | 3          |                   |                   |                   |
| 48357 F51  | 7657388  | 6     | 05/10/2021      | 0.13         | Loudoun             | 1                | -                  | 4                    | 5          |                   |                   |                   |
| 63308 F736 | 10288620 | 6     | 05/12/2021      | 0.13         | Amelia              | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 63308CF522 | 10288620 | 6     | 05/12/2021      | 0.61         | Amelia              | 12               | 3                  | 9                    | 11         |                   |                   |                   |
| 06316 F65  | 10264438 | 6     | 05/17/2021      | 0.20         | Henrico             | 5                | -                  | 1                    | 2          |                   |                   |                   |
| 06325 F114 | 10248574 | 6     | 05/17/2021      | 0.50         | Henrico             | 11               | -                  | 5                    | 11         |                   |                   |                   |
| 06471 F24  | 10259020 | 6     | 05/17/2021      | 0.45         | Hanover             | 21               | 5                  | 5                    | 11         |                   |                   |                   |
| 06471 F25  | 10259020 | 6     | 05/17/2021      | 0.10         | Hanover             | 5                | -                  | 0                    | 3          |                   |                   |                   |
| 06471 F29  | 10259020 | 6     | 05/17/2021      | 0.55         | Hanover             | 33               | -                  | 5                    | 7          |                   |                   |                   |
| 06471 F58  | 10277666 | 6     | 05/17/2021      | 0.08         | Hanover             | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 63301EF502 | 10339627 | 6     | 05/18/2021      | 0.15         | Appomattox          | 13               | -                  | 2                    | 2          |                   |                   |                   |
| 63301EF527 | 10339627 | 6     | 05/18/2021      | 0.17         | Appomattox          | 7                | -                  | 2                    | 3          |                   |                   |                   |
| 05440 F192 | 10268599 | 6     | 05/19/2021      | 0.15         | Chesterfield        | 3                | -                  | 0                    | 2          |                   |                   |                   |
| 47362HF2   | 10226543 | 6     | 05/19/2021      | 0.44         | Culpeper            | 31               | -                  | 9                    | 11         |                   |                   |                   |
| 47362HF3   | 10226543 | 6     | 05/19/2021      | 0.03         | Culpeper            | 2                | 2                  | 0                    | 0          |                   |                   |                   |
| 82343CF31  | 10357786 | 6     | 05/19/2021      | 0.47         | Rockingham          | 5                | -                  | 7                    | 9          |                   |                   |                   |
| 82428 F44  | 10319981 | 6     | 05/19/2021      | 0.20         | Augusta             | 5                | -                  | 1                    | 3          |                   |                   |                   |
| 05358 F187 | 10264161 | 6     | 05/20/2021      | 0.12         | Chesterfield        | 10               | -                  | 2                    | 2          |                   |                   |                   |
| 05406 F137 | 10279142 | 6     | 05/20/2021      | 0.10         | Powhatan            | 3                | -                  | 1                    | 2          |                   |                   |                   |
| 81375BF6   | 10278920 | 6     | 05/20/2021      | 0.14         | Louisa              | 1                | 8                  | 9                    | 9          |                   |                   |                   |
| 05319 F334 | 10283090 | 6     | 05/21/2021      | 0.25         | Chesterfield        | 2                | -                  | 1                    | 3          |                   |                   |                   |
| 06316 F264 | 10271063 | 6     | 05/21/2021      | 0.08         | Henrico             | 1                | -                  | 7                    | 7          |                   |                   |                   |
| 45403PF203 | 10312899 | 6     | 05/21/2021      | 0.17         | Prince William      | 2                | 1                  | 2                    | 2          |                   |                   |                   |
| 45403PF204 | 10312899 | 6     | 05/21/2021      | 0.12         | Prince William      | 1                | -                  | 2                    | 3          |                   |                   |                   |
| 01385AF1   | 10269394 | 6     | 05/23/2021      | 0.42         | Hanover             | 9                | -                  | 5                    | 6          |                   |                   |                   |
| 63703 F538 | 10296602 | 6     | 05/24/2021      | 0.31         | Prince Edward       | 23               | -                  | 3                    | 4          |                   |                   |                   |
| 66500 F521 | 10282283 | 6     | 05/24/2021      | 0.99         | Campbell            | 18               | -                  | 6                    | 9          |                   |                   |                   |
| 42481 F16  | 10320987 | 6     | 05/25/2021      | 0.13         | Stafford            | 2                | 4                  | 1                    | 2          |                   |                   |                   |
| 42481 F89  | 10320987 | 6     | 05/25/2021      | 0.12         | Stafford            | 4                | -                  | 2                    | 4          |                   |                   |                   |
| 48395 F77  | 10260319 | 6     | 05/25/2021      | 0.67         | Loudoun             | 11               | 9                  | 4                    | 5          |                   |                   |                   |
| 01371 F101 | 10262767 | 6     | 05/26/2021      | 0.35         | Henrico             | 15               | 11                 | 3                    | 6          |                   |                   |                   |
| 47392 F252 | 10297796 | 6     | 05/26/2021      | 0.22         | Prince William      | 8                | 115                | 4                    | 4          |                   |                   |                   |
| 47392 F253 | 10297796 | 6     | 05/26/2021      | 0.04         | Prince William      | 1                | -                  | 1                    | 1          |                   |                   |                   |
| 47399DF21  | 10257926 | 6     | 05/26/2021      | 0.23         | Fauquier            | 16               | 8                  | 5                    | 5          |                   |                   |                   |
| 47910 F13  | 10257924 | 6     | 05/26/2021      | 0.66         | Fauquier            | 21               | 3                  | 6                    | 8          |                   |                   |                   |
| 48666 F270 | 10050247 | 6     | 05/26/2021      | 0.29         | Loudoun             | 6                | -                  | 1                    | 2          |                   |                   |                   |
| 01371 F15  | 10255233 | 6     | 05/27/2021      | 0.10         | Henrico             | 69               | -                  | 0                    | 0          | 1                 |                   |                   |
| 01371 F44  | 10255233 | 6     | 05/27/2021      | 0.30         | Henrico             | 77               | -                  | 16                   | 19         |                   |                   |                   |
| 02370CF1   | 10242744 | 6     | 05/27/2021      | 1.30         | Chesterfield        | 2                | -                  | 10                   | 16         |                   |                   |                   |
| 03304NF707 | 10357538 | 6     | 05/27/2021      | 0.18         | Northumberland      | 9                | -                  | 1                    | 3          |                   |                   |                   |
| 04395 F125 | 10296263 | 6     | 05/27/2021      | 0.44         | Gloucester          | 38               | -                  | 2                    | 5          |                   |                   |                   |
| 04395 F173 | 10296263 | 6     | 05/27/2021      | 0.30         | Gloucester          | 15               | -                  | 0                    | 0          |                   |                   |                   |
| 04395 F174 | 10296263 | 6     | 05/27/2021      | 0.11         | Gloucester          | 5                | -                  | 3                    | 3          |                   |                   |                   |
| 04395 F7   | 10296263 | 6     | 05/27/2021      | 0.07         | Gloucester          | 4                | 147                | 1                    | 6          |                   | 1                 |                   |
| 04707 F139 | 10280496 | 6     | 05/27/2021      | 0.09         | Middlesex           | 2                | -                  | 4                    | 4          |                   |                   |                   |
| 04707 R42  | 10280496 | 6     | 05/27/2021      | 0.57         | Middlesex           | 7                | 2                  | 2                    | 2          |                   |                   |                   |
| 21324 F125 | 10232365 | 6     | 05/27/2021      | 0.11         | Norfolk city        | 33               | -                  | 3                    | 3          |                   |                   |                   |
| 25788 F166 | 10301384 | 6     | 05/27/2021      | 0.37         | Virginia Beach city | 17               | 2                  | 11                   | 15         |                   |                   |                   |
| 41483 F58  | 10309214 | 6     | 05/27/2021      | 0.14         | Falls Church city   | 5                | -                  | 1                    | 2          |                   |                   |                   |
| 42726 F126 | 10231137 | 6     | 05/27/2021      | 0.35         | Stafford            | 6                | -                  | 3                    | 4          |                   |                   |                   |
| 45337 F499 | 10277308 | 6     | 05/27/2021      | 0.24         | Prince William      | 3                | -                  | 6                    | 8          |                   |                   |                   |
| 45376 F102 | 10305305 | 6     | 05/27/2021      | 0.08         | Fairfax             | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 46741 F90  | 10292957 | 6     | 05/27/2021      | 0.08         | Fairfax             | 6                | -                  | 0                    | 1          |                   |                   |                   |
| 48719LF502 | 10248147 | 6     | 05/27/2021      | 0.14         | Fauquier            | 2                | 3                  | 6                    | 6          |                   |                   |                   |
| 48719LF943 | 10248147 | 6     | 05/27/2021      | 0.36         | Fauquier            | 25               | 18                 | 2                    | 4          |                   |                   |                   |
| 48727CF170 | 10265474 | 6     | 05/27/2021      | 0.58         | Loudoun             | 44               | 27                 | 4                    | 5          |                   |                   |                   |
| 48727CF240 | 10265474 | 6     | 05/27/2021      | 0.18         | Loudoun             | 10               | 18                 | 0                    | 0          |                   |                   |                   |
| 04308JF313 | 10335070 | 6     | 05/28/2021      | 0.11         | Middlesex           | 38               | 8                  | 2                    | 2          |                   |                   |                   |
| 46474 F22  | 10231255 | 6     | 05/28/2021      | 0.62         | Fairfax             | 68               | 157                | 2                    | 4          |                   |                   |                   |
| 46474 F23  | 10231255 | 6     | 05/28/2021      | 0.47         | Fairfax             | 57               | -                  | 3                    | 5          |                   |                   |                   |
| 46474 F81  | 10231255 | 6     | 05/28/2021      | 0.10         | Fairfax             | 14               | -                  | 0                    | 0          |                   |                   |                   |
| 81337AF149 | 10248262 | 6     | 05/28/2021      | 0.40         | Albemarle           | 16               | 7                  | 4                    | 5          |                   |                   |                   |
| 81337AF150 | 10248262 | 6     | 05/28/2021      | 0.59         | Albemarle           | 14               | 8                  | 7                    | 11         |                   |                   |                   |
| 81337AF174 | 10248262 | 6     | 05/28/2021      | 0.05         | Albemarle           | 3                | -                  | 1                    | 1          |                   |                   |                   |
| 81337AF175 | 10248262 | 6     | 05/28/2021      | 0.05         | Albemarle           | 11               | -                  | 0                    | 0          |                   |                   |                   |

240505050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City         | Direct Customers | Indirect Customers | Event Count         |            |        | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|---------------------|------------------|--------------------|---------------------|------------|--------|-------------|-------------|-------------|
|            |          |       |                 |              |                     |                  |                    | Prior to Conversion | Conversion | Exc ME | Inc ME      | Events      | Events      |
| 81337AF176 | 10248262 | 6     | 05/28/2021      | 0.07         | Albemarle           | 2                | -                  | 1                   | 2          |        |             |             |             |
| 81337AF177 | 10248262 | 6     | 05/28/2021      | 0.05         | Albemarle           | 2                | -                  | 2                   | 2          |        |             |             |             |
| 81337AR1   | 10248262 | 6     | 05/28/2021      | 0.38         | Albemarle           | 8                | 58                 | 5                   | 6          |        |             |             |             |
| 81381 F207 | 10250372 | 6     | 05/28/2021      | 0.12         | Albemarle           | 2                | -                  | 1                   | 1          |        |             |             |             |
| 81381 F208 | 10250372 | 6     | 05/28/2021      | 0.10         | Albemarle           | 6                | -                  | 0                   | 1          |        |             |             |             |
| 81381 F212 | 10250372 | 6     | 05/28/2021      | 0.02         | Albemarle           | -                | 3                  | 0                   | 0          |        |             |             |             |
| 81381 F271 | 10250372 | 6     | 05/28/2021      | 0.01         | Albemarle           | -                | 16                 | 0                   | 0          |        |             |             |             |
| 81381 X227 | 10250372 | 6     | 05/28/2021      | 0.76         | Albemarle           | 10               | 83                 | 1                   | 2          |        |             |             |             |
| 63308 F562 | 10345626 | 6     | 06/03/2021      | 0.10         | Amelia              | 5                | -                  | 0                   | 2          |        |             |             |             |
| 63601 F713 | 10365371 | 6     | 06/03/2021      | 0.19         | Nottoway            | 17               | -                  | 2                   | 2          |        |             |             |             |
| 649202F20  | 10291573 | 6     | 06/03/2021      | 0.05         | Mecklenburg         | 4                | -                  | 7                   | 7          |        |             |             |             |
| 649202F299 | 10291573 | 6     | 06/03/2021      | 0.65         | Mecklenburg         | 2                | -                  | 1                   | 1          |        |             |             |             |
| 02342 F63  | 10209897 | 6     | 06/04/2021      | 0.12         | Petersburg city     | 10               | -                  | 2                   | 2          |        |             |             |             |
| 06426 F88  | 10276948 | 6     | 06/07/2021      | 0.24         | New Kent            | 6                | -                  | 7                   | 10         |        |             |             |             |
| 63302 F572 | 10339291 | 6     | 06/10/2021      | 0.24         | Prince Edward       | 1                | -                  | 3                   | 4          |        |             |             |             |
| 63308KF61  | 10300750 | 6     | 06/10/2021      | 0.54         | Amelia              | 2                | -                  | 7                   | 9          |        |             |             |             |
| 65911 F546 | 10309079 | 6     | 06/10/2021      | 0.77         | Halifax             | 6                | -                  | 3                   | 7          |        |             |             |             |
| 813761F3   | 10271329 | 6     | 06/10/2021      | 0.22         | Louisa              | 7                | 1                  | 3                   | 3          |        |             |             |             |
| 21722 F135 | 10271512 | 6     | 06/14/2021      | 0.20         | Norfolk city        | 26               | -                  | 1                   | 1          |        |             |             |             |
| 01300AF4   | 10318247 | 6     | 06/15/2021      | 0.27         | Cumberland          | 3                | 1                  | 10                  | 11         |        |             |             |             |
| 06301 F173 | 10273234 | 6     | 06/16/2021      | 0.76         | Hanover             | 8                | 5                  | 2                   | 3          |        |             |             |             |
| 06301 F459 | 10273234 | 6     | 06/16/2021      | 0.48         | Hanover             | 5                | -                  | 3                   | 5          |        |             |             |             |
| 06460 F366 | 10274259 | 6     | 06/16/2021      | 0.21         | New Kent            | 3                | -                  | 3                   | 3          |        |             |             |             |
| 63320RF284 | 10286202 | 6     | 06/17/2021      | 0.28         | Buckingham          | 7                | -                  | 2                   | 4          |        |             |             |             |
| 04334 F395 | 10364217 | 6     | 06/18/2021      | 0.24         | Gloucester          | 14               | -                  | 1                   | 2          |        |             |             |             |
| 04334 F70  | 10364217 | 6     | 06/18/2021      | 0.13         | Gloucester          | 8                | 14                 | 2                   | 2          |        |             |             |             |
| 06301 F300 | 10265256 | 6     | 06/18/2021      | 0.75         | Hanover             | 15               | -                  | 12                  | 13         |        |             |             |             |
| 02304 F12  | 10241471 | 6     | 06/21/2021      | 0.11         | Chesterfield        | 3                | -                  | 1                   | 3          |        |             |             |             |
| 043361F405 | 10290324 | 6     | 06/21/2021      | 0.57         | Mathews             | 17               | -                  | 5                   | 6          |        |             |             |             |
| 05358GF179 | 10262880 | 6     | 06/21/2021      | 0.17         | Chesterfield        | 12               | -                  | 5                   | 7          |        |             |             |             |
| 05358GF42  | 10262880 | 6     | 06/21/2021      | 0.14         | Chesterfield        | 7                | 12                 | 8                   | 12         |        |             |             |             |
| 05406 F208 | 10266485 | 6     | 06/21/2021      | 1.07         | Powhatan            | 9                | -                  | 0                   | 2          |        |             |             |             |
| 05406 F211 | 10266485 | 6     | 06/21/2021      | 0.14         | Powhatan            | 1                | -                  | 0                   | 0          |        |             |             |             |
| 81305 F53  | 10375849 | 6     | 06/21/2021      | 0.58         | Albemarle           | 9                | -                  | 4                   | 5          |        |             |             |             |
| 81338 F129 | 10278720 | 6     | 06/21/2021      | 0.04         | Albemarle           | 3                | -                  | 0                   | 0          |        |             |             |             |
| 81338 F130 | 10278720 | 6     | 06/21/2021      | 0.05         | Albemarle           | 3                | -                  | 1                   | 1          |        |             |             |             |
| 81338 F131 | 10278720 | 6     | 06/21/2021      | 0.06         | Albemarle           | 1                | -                  | 1                   | 1          |        |             |             |             |
| 81338 F132 | 10278720 | 6     | 06/21/2021      | 0.05         | Albemarle           | 2                | -                  | 2                   | 3          |        |             |             |             |
| 81338 F20  | 10278720 | 6     | 06/21/2021      | 0.02         | Albemarle           | 2                | -                  | 3                   | 3          |        |             |             |             |
| 81338 F7   | 10278720 | 6     | 06/21/2021      | 0.77         | Albemarle           | 18               | 18                 | 25                  | 30         |        |             |             |             |
| 81338 X243 | 10278720 | 6     | 06/21/2021      | 0.09         | Albemarle           | 2                | 45                 | 2                   | 2          |        |             |             |             |
| 02313 F10  | 10244965 | 6     | 06/22/2021      | 0.37         | Prince George       | 6                | 2                  | 3                   | 8          |        |             |             |             |
| 03630 F23  | 10360066 | 6     | 06/22/2021      | 0.12         | Lancaster           | 13               | 5                  | 1                   | 1          |        |             |             |             |
| 06301 F126 | 10245009 | 6     | 06/22/2021      | 0.25         | Hanover             | 9                | -                  | 5                   | 5          |        |             |             |             |
| 45337 F322 | 10317423 | 6     | 06/22/2021      | 0.08         | Prince William      | 1                | -                  | 2                   | 5          |        |             |             |             |
| 01363 F21  | 10274199 | 6     | 06/23/2021      | 0.35         | Richmond city       | 30               | -                  | 2                   | 3          |        |             |             |             |
| 02304 F16  | 10241935 | 6     | 06/23/2021      | 0.23         | Chesterfield        | 53               | 1                  | 4                   | 6          |        |             | 2           |             |
| 05406 F210 | 10242271 | 6     | 06/23/2021      | 0.22         | Powhatan            | 2                | -                  | 0                   | 0          |        |             |             |             |
| 46430 F43  | 10252202 | 6     | 06/23/2021      | 0.10         | Fairfax             | 9                | -                  | 15                  | 21         |        |             |             |             |
| 46611 F34  | 10283730 | 6     | 06/23/2021      | 0.30         | Fairfax             | 28               | -                  | 5                   | 6          |        |             |             |             |
| 25437 F49  | 10185511 | 6     | 06/24/2021      | 1.33         | Virginia Beach city | 141              | -                  | 21                  | 29         |        |             |             |             |
| 28437 F143 | 10289814 | 6     | 06/24/2021      | 0.28         | James City          | 16               | 18                 | 20                  | 23         |        |             |             |             |
| 28437 F144 | 10289814 | 6     | 06/24/2021      | 0.28         | James City          | 3                | -                  | 5                   | 9          |        |             |             |             |
| 28437 F145 | 10289814 | 6     | 06/24/2021      | 0.29         | James City          | 3                | 13                 | 4                   | 7          |        |             |             |             |
| 28437 F148 | 10289814 | 6     | 06/24/2021      | 0.48         | James City          | 5                | 6                  | 3                   | 6          |        |             |             |             |
| 43953 F33  | 10257603 | 6     | 06/24/2021      | 0.25         | Fairfax             | 22               | 28                 | 1                   | 1          |        |             |             |             |
| 43953 F52  | 10257603 | 6     | 06/24/2021      | 0.25         | Fairfax             | 21               | 60                 | 2                   | 3          |        |             |             |             |
| 64811 F737 | 10291266 | 6     | 06/24/2021      | 0.39         | Mecklenburg         | 16               | 8                  | 5                   | 8          |        |             |             |             |
| 45376 F281 | 10286210 | 6     | 06/25/2021      | 0.48         | Fairfax             | 16               | 73                 | 2                   | 6          |        |             |             |             |
| 02313 F35  | 10259600 | 6     | 06/28/2021      | 0.08         | Prince George       | 2                | -                  | 0                   | 1          |        |             |             |             |
| 06345 F105 | 10216297 | 6     | 06/28/2021      | 0.18         | Richmond city       | 24               | -                  | 5                   | 7          |        |             |             |             |
| 06345 F110 | 10216297 | 6     | 06/28/2021      | 0.15         | Richmond city       | 22               | -                  | 1                   | 1          |        |             |             |             |
| 06345 F43  | 10216297 | 6     | 06/28/2021      | 0.16         | Richmond city       | 9                | -                  | 0                   | 2          |        |             |             |             |
| 06345 F44  | 10216297 | 6     | 06/28/2021      | 0.45         | Richmond city       | 43               | 46                 | 2                   | 8          |        |             |             |             |
| 06591 F6   | 10216297 | 6     | 06/28/2021      | 0.05         | Richmond city       | 3                | -                  | 1                   | 1          |        |             |             |             |
| 48610XF514 | 10281532 | 6     | 06/28/2021      | 0.03         | Clarke              | 1                | -                  | 3                   | 3          |        |             |             |             |
| 48610XF515 | 10281532 | 6     | 06/28/2021      | 0.06         | Clarke              | 2                | -                  | 1                   | 1          |        |             |             |             |
| 48610XF517 | 10281532 | 6     | 06/28/2021      | 0.11         | Clarke              | 1                | -                  | 2                   | 2          |        |             |             |             |
| 48610XF518 | 10281532 | 6     | 06/28/2021      | 0.04         | Clarke              | 1                | -                  | 0                   | 0          |        |             |             |             |
| 48610XF519 | 10281532 | 6     | 06/28/2021      | 0.12         | Clarke              | 2                | -                  | 4                   | 4          |        |             |             |             |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City           | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|-----------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                       |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                       |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 48610XF520 | 10281532 | 6     | 06/28/2021      | 0.30         | Clarke                | 2                | -                  | 7                    | 7          |             |             |             |
| 48610XF521 | 10281532 | 6     | 06/28/2021      | 0.19         | Clarke                | 3                | 1                  | 8                    | 8          |             |             |             |
| 48610XF523 | 10281532 | 6     | 06/28/2021      | 0.52         | Clarke                | 8                | 4                  | 3                    | 3          |             |             |             |
| 48610XF524 | 10281532 | 6     | 06/28/2021      | 0.16         | Clarke                | 3                | -                  | 1                    | 1          |             |             |             |
| 48610XF530 | 10281532 | 6     | 06/28/2021      | 0.06         | Clarke                | 1                | -                  | 9                    | 9          |             |             |             |
| 48610XF531 | 10281532 | 6     | 06/28/2021      | 0.03         | Clarke                | -                | -                  | 0                    | 0          |             |             |             |
| 48610XR42  | 10281532 | 6     | 06/28/2021      | 0.92         | Clarke                | 11               | 48                 | 1                    | 3          |             |             |             |
| 48610XX526 | 10281532 | 6     | 06/28/2021      | 0.66         | Clarke                | 11               | 10                 | 7                    | 10         |             |             |             |
| 02818 F21  | 10231462 | 6     | 06/29/2021      | 0.47         | Colonial Heights city | 133              | -                  | 6                    | 6          |             |             |             |
| 044342F108 | 10241658 | 6     | 06/29/2021      | 0.28         | Middlesex             | 20               | -                  | 3                    | 3          |             |             |             |
| 28760 F102 | 10280738 | 6     | 06/29/2021      | 0.18         | New Kent              | 1                | -                  | 3                    | 3          |             |             |             |
| 28760 F148 | 10280738 | 6     | 06/29/2021      | 0.05         | New Kent              | 3                | -                  | 1                    | 1          |             |             |             |
| 02847 F106 | 10214254 | 6     | 06/30/2021      | 0.13         | Sussex                | -                | 25                 | 2                    | 2          |             |             |             |
| 02847 F4   | 10214254 | 6     | 06/30/2021      | 0.45         | Sussex                | 39               | 59                 | 2                    | 4          |             |             |             |
| 02847 F45  | 10214254 | 6     | 06/30/2021      | 0.76         | Sussex                | 8                | 25                 | 2                    | 5          |             |             |             |
| 02847 F51  | 10214254 | 6     | 06/30/2021      | 0.54         | Sussex                | 21               | 11                 | 3                    | 4          |             |             |             |
| 02847 F57  | 10214254 | 6     | 06/30/2021      | 0.74         | Sussex                | 27               | 32                 | 1                    | 4          |             |             |             |
| 22304 F158 | 10260360 | 6     | 06/30/2021      | 0.53         | Hampton city          | 39               | 43                 | 3                    | 11         |             |             |             |
| 22304 F180 | 10260360 | 6     | 06/30/2021      | 0.05         | Hampton city          | 13               | -                  | 1                    | 2          |             |             |             |
| 22304 F184 | 10260360 | 6     | 06/30/2021      | 0.13         | Hampton city          | 14               | -                  | 0                    | 0          |             |             |             |
| 22304 F65  | 10260360 | 6     | 06/30/2021      | 0.46         | Hampton city          | 50               | -                  | 2                    | 2          |             |             |             |
| 23499 F110 | 10335052 | 6     | 06/30/2021      | 0.14         | Chesapeake city       | 63               | -                  | 1                    | 3          |             |             |             |
| 46474 F27  | 10231791 | 6     | 06/30/2021      | 0.91         | Fairfax               | 112              | -                  | 21                   | 25         |             |             |             |
| 46474 F35  | 10231791 | 6     | 06/30/2021      | 0.80         | Fairfax               | 89               | -                  | 6                    | 10         |             |             |             |
| 46509 F10  | 10176824 | 6     | 06/30/2021      | 0.95         | Fairfax               | 71               | 4                  | 13                   | 13         |             |             |             |
| 46509 F19  | 10176824 | 6     | 06/30/2021      | 0.65         | Fairfax               | 32               | 9                  | 8                    | 11         |             |             |             |
| 46824 F43  | 10250853 | 6     | 06/30/2021      | 0.63         | Fairfax               | 45               | 9                  | 5                    | 9          |             |             |             |
| 63308 F711 | 10326132 | 6     | 07/07/2021      | 0.63         | Amelia                | 3                | -                  | 6                    | 9          |             |             |             |
| 06431 F339 | 10283935 | 6     | 07/08/2021      | 0.25         | King William          | 7                | 49                 | 3                    | 3          |             |             |             |
| 65911 F550 | 10311227 | 6     | 07/12/2021      | 1.20         | Halifax               | 4                | -                  | 7                    | 11         |             |             |             |
| 63711 F520 | 10333643 | 6     | 07/13/2021      | 0.30         | Cumberland            | 6                | -                  | 0                    | 1          |             |             |             |
| 81304 F31  | 10336430 | 6     | 07/13/2021      | 0.10         | Orange                | 3                | -                  | 1                    | 1          |             |             |             |
| 81368 F205 | 10343107 | 6     | 07/13/2021      | 0.15         | Charlottesville city  | 8                | -                  | 8                    | 10         |             |             |             |
| 82407 F209 | 10325379 | 6     | 07/13/2021      | 0.13         | Waynesboro city       | 4                | -                  | 3                    | 3          |             |             |             |
| 82407 F70  | 10321035 | 6     | 07/13/2021      | 0.10         | Waynesboro city       | 2                | -                  | 1                    | 2          |             |             |             |
| 04707 F11  | 10382291 | 6     | 07/15/2021      | 0.05         | Middlesex             | 6                | -                  | 0                    | 0          |             |             |             |
| 04707 F118 | 10382291 | 6     | 07/15/2021      | 0.32         | Middlesex             | 20               | -                  | 3                    | 4          |             |             |             |
| 63302 F58  | 10317716 | 6     | 07/15/2021      | 1.29         | Appomattox            | 9                | -                  | 9                    | 10         |             |             |             |
| 01480 F182 | 10312931 | 6     | 07/20/2021      | 0.20         | Henrico               | 5                | -                  | 1                    | 2          |             |             |             |
| 01480 F205 | 10320941 | 6     | 07/20/2021      | 0.14         | Henrico               | 1                | -                  | 0                    | 1          |             |             |             |
| 46430 F93  | 10216249 | 6     | 07/20/2021      | 0.17         | Fairfax               | 11               | -                  | 1                    | 1          |             |             |             |
| 46824 F28  | 10282304 | 6     | 07/20/2021      | 0.39         | Fairfax               | 31               | -                  | 3                    | 4          |             |             |             |
| 01300FF2   | 10250342 | 6     | 07/21/2021      | 0.12         | Goochland             | 4                | -                  | 3                    | 3          |             |             |             |
| 01438 F379 | 10318570 | 6     | 07/21/2021      | 0.15         | Hanover               | 3                | -                  | 0                    | 2          |             |             |             |
| 04411 F426 | 10363573 | 6     | 07/21/2021      | 0.13         | Gloucester            | 4                | -                  | 1                    | 1          |             |             |             |
| 04411 F484 | 10363573 | 6     | 07/21/2021      | 0.07         | Gloucester            | 4                | -                  | 1                    | 2          |             |             |             |
| 28457 F312 | 10272747 | 6     | 07/21/2021      | 0.35         | James City            | 21               | 167                | 7                    | 14         |             |             |             |
| 28457 F70  | 10272747 | 6     | 07/21/2021      | 0.07         | James City            | 14               | -                  | 1                    | 4          |             |             |             |
| 28457 F71  | 10272747 | 6     | 07/21/2021      | 0.07         | James City            | 3                | -                  | 0                    | 0          |             |             |             |
| 28457 F72  | 10272747 | 6     | 07/21/2021      | 0.21         | James City            | 10               | 4                  | 0                    | 2          |             |             |             |
| 81351 F117 | 10187045 | 6     | 07/21/2021      | 0.55         | Charlottesville city  | 8                | 8                  | 12                   | 16         |             |             |             |
| 81351 F440 | 10187045 | 6     | 07/21/2021      | 0.15         | Charlottesville city  | 3                | -                  | 3                    | 4          |             |             |             |
| 81375 F228 | 10336912 | 6     | 07/21/2021      | 0.30         | Louisa                | 6                | -                  | 0                    | 0          |             |             |             |
| 81518 F18  | 10364788 | 6     | 07/21/2021      | 0.12         | Orange                | 6                | -                  | 3                    | 6          |             |             |             |
| 25466 F117 | 10278946 | 6     | 07/22/2021      | 0.17         | Virginia Beach city   | 20               | 12                 | 12                   | 12         |             |             |             |
| 25753 F240 | 10282630 | 6     | 07/22/2021      | 0.15         | Virginia Beach city   | 6                | -                  | 9                    | 9          |             |             |             |
| 25788 F104 | 10283388 | 6     | 07/22/2021      | 0.30         | Virginia Beach city   | 15               | 12                 | 11                   | 17         |             |             |             |
| 25788 F105 | 10283388 | 6     | 07/22/2021      | 0.12         | Virginia Beach city   | 12               | -                  | 3                    | 3          |             |             |             |
| 85871 F66  | 10352532 | 6     | 07/26/2021      | 0.19         | Lexington city        | 6                | -                  | 1                    | 2          |             |             |             |
| 01438 F391 | 10300838 | 6     | 07/27/2021      | 0.41         | Hanover               | 2                | 7                  | 2                    | 3          |             |             |             |
| 01373 F73  | 10283941 | 6     | 07/28/2021      | 0.60         | Henrico               | 21               | -                  | 6                    | 11         |             |             |             |
| 02355 F51  | 10242867 | 6     | 07/28/2021      | 1.28         | Petersburg city       | 19               | -                  | 6                    | 8          |             |             |             |
| 02355 F52  | 10242867 | 6     | 07/28/2021      | 0.20         | Prince George         | 4                | -                  | 1                    | 1          |             |             |             |
| 02355 F53  | 10242867 | 6     | 07/28/2021      | 0.25         | Petersburg city       | 10               | -                  | 1                    | 2          |             |             |             |
| 43329 F97  | 10308868 | 6     | 07/28/2021      | 0.14         | Fairfax               | 11               | -                  | 1                    | 2          |             |             |             |
| 43426 F109 | 10325630 | 6     | 07/28/2021      | 0.11         | Fairfax               | -                | 2                  | 1                    | 1          |             |             |             |
| 43426 F232 | 10325630 | 6     | 07/28/2021      | 0.09         | Fairfax               | 6                | -                  | 2                    | 2          |             |             |             |
| 43426 F233 | 10325630 | 6     | 07/28/2021      | 0.04         | Fairfax               | 2                | -                  | 0                    | 0          |             |             |             |
| 43426 F234 | 10325630 | 6     | 07/28/2021      | 0.02         | Fairfax               | 1                | -                  | 1                    | 1          |             |             |             |
| 43426 F235 | 10325630 | 6     | 07/28/2021      | 0.04         | Fairfax               | 3                | -                  | 0                    | 1          |             |             |             |

243565050

| Device ID  | WMIS     | Phase | Conversion |            | Length<br>Miles | County/City         | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |        | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|------------|-----------------|---------------------|---------------------|-----------------------|-------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |            |                 |                     |                     |                       | Prior to Conversion<br>Exc ME | Inc ME |                                     |                                     |                                     |
| 43426 F52  | 10325630 |       | 6          | 07/28/2021 | 0.43            | Fairfax             | 22                  | 15                    | 9                             | 11     |                                     |                                     |                                     |
| 43606 F59  | 10306099 |       | 6          | 07/28/2021 | 0.18            | Fairfax             | 16                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 44722 F344 | 10278172 |       | 6          | 07/28/2021 | 0.17            | Fairfax             | 6                   | 4                     | 4                             | 5      |                                     |                                     |                                     |
| 47322EF365 | 10187041 |       | 6          | 07/28/2021 | 0.23            | Fauquier            | 2                   | -                     | 6                             | 7      |                                     |                                     |                                     |
| 47493 F82  | 10330014 |       | 6          | 07/28/2021 | 0.78            | Fauquier            | 8                   | -                     | 7                             | 12     |                                     |                                     |                                     |
| 47910 F29  | 10288666 |       | 6          | 07/28/2021 | 0.20            | Fauquier            | 3                   | -                     | 6                             | 12     |                                     |                                     |                                     |
| 01451BF4   | 10318455 |       | 6          | 07/29/2021 | 0.23            | Goochland           | 2                   | 3                     | 2                             | 3      |                                     |                                     |                                     |
| 42447BF147 | 7710596  |       | 6          | 07/29/2021 | 0.33            | King George         | 4                   | 1                     | 0                             | 1      |                                     |                                     |                                     |
| 44722 F170 | 10292693 |       | 6          | 07/29/2021 | 0.01            | Fairfax             | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 44722 F212 | 10292693 |       | 6          | 07/29/2021 | 0.03            | Fairfax             | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 44722 F350 | 10292693 |       | 6          | 07/29/2021 | 0.60            | Fairfax             | 16                  | 28                    | 6                             | 9      |                                     |                                     |                                     |
| 44722 F351 | 10292693 |       | 6          | 07/29/2021 | 0.09            | Fairfax             | 4                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 44722 F352 | 10292693 |       | 6          | 07/29/2021 | 0.19            | Fairfax             | 9                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 44722 F353 | 10292693 |       | 6          | 07/29/2021 | 0.11            | Fairfax             | 7                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 44722 F354 | 10292693 |       | 6          | 07/29/2021 | 0.05            | Fairfax             | 2                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 44722 F355 | 10292693 |       | 6          | 07/29/2021 | 0.06            | Fairfax             | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 42447BF142 | 7683507  |       | 6          | 07/30/2021 | 0.43            | King George         | 9                   | 28                    | 0                             | 0      |                                     |                                     |                                     |
| 42447BF143 | 7683507  |       | 6          | 07/30/2021 | 0.29            | King George         | 5                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 42447BF144 | 7683507  |       | 6          | 07/30/2021 | 0.17            | King George         | 2                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 42447BF145 | 7683507  |       | 6          | 07/30/2021 | 1.12            | King George         | 14                  | 7                     | 15                            | 19     |                                     |                                     |                                     |
| 63302 F578 | 10320782 |       | 6          | 08/03/2021 | 1.35            | Prince Edward       | 5                   | 9                     | 8                             | 11     |                                     |                                     |                                     |
| 63601 F60  | 10322790 |       | 6          | 08/03/2021 | 0.18            | Nottoway            | 3                   | -                     | 6                             | 7      |                                     |                                     |                                     |
| 65912 F536 | 10322622 |       | 6          | 08/03/2021 | 0.63            | Halifax             | 12                  | 1                     | 9                             | 12     |                                     |                                     |                                     |
| 25316 F242 | 10357897 |       | 6          | 08/05/2021 | 0.09            | Virginia Beach city | 70                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 85703 F120 | 10343075 |       | 6          | 08/10/2021 | 0.24            | Buena Vista city    | 3                   | -                     | 5                             | 6      |                                     |                                     |                                     |
| 63309SF458 | 10308042 |       | 6          | 08/17/2021 | 1.61            | Buckingham          | 6                   | -                     | 14                            | 16     |                                     |                                     |                                     |
| 01376 F50  | 10248822 |       | 6          | 08/18/2021 | 0.11            | Henrico             | 91                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 06431 F101 | 10251831 |       | 6          | 08/18/2021 | 0.30            | Hanover             | 6                   | 7                     | 4                             | 9      |                                     |                                     |                                     |
| 06431 F504 | 10251831 |       | 6          | 08/18/2021 | 0.47            | Hanover             | 7                   | -                     | 19                            | 23     |                                     |                                     |                                     |
| 06431 F98  | 10251831 |       | 6          | 08/18/2021 | 1.05            | Hanover             | 19                  | 2                     | 3                             | 7      |                                     |                                     |                                     |
| 06474EF209 | 10251831 |       | 6          | 08/18/2021 | 0.33            | Hanover             | 1                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 63711 F49  | 10366369 |       | 6          | 08/18/2021 | 0.29            | Cumberland          | 6                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 81383AF56  | 7681125  |       | 6          | 08/19/2021 | 0.14            | Albemarle           | 3                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 81383AF81  | 7681125  |       | 6          | 08/19/2021 | 0.23            | Albemarle           | 3                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 81383AF86  | 7681125  |       | 6          | 08/19/2021 | 1.16            | Albemarle           | 9                   | 24                    | 15                            | 22     |                                     |                                     |                                     |
| 01363 F22  | 10273532 |       | 6          | 08/20/2021 | 0.19            | Henrico             | 36                  | -                     | 1                             | 2      |                                     |                                     |                                     |
| 05440 D442 | 10271090 |       | 6          | 08/20/2021 | 0.06            | Chesterfield        | 1                   | 1                     | 0                             | 0      |                                     |                                     |                                     |
| 05440 F195 | 10271090 |       | 6          | 08/20/2021 | 0.47            | Chesterfield        | 6                   | 1                     | 6                             | 7      |                                     |                                     |                                     |
| 42481 F17  | 10320994 |       | 6          | 08/20/2021 | 0.16            | Stafford            | 4                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 48666 F55  | 10297647 |       | 6          | 08/23/2021 | 0.22            | Loudoun             | 3                   | 3                     | 1                             | 2      |                                     |                                     |                                     |
| 06471 F297 | 10267888 |       | 6          | 08/24/2021 | 0.33            | Hanover             | 5                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 06471HR307 | 10297478 |       | 6          | 08/24/2021 | 0.63            | Hanover             | 3                   | 22                    | 12                            | 16     |                                     |                                     |                                     |
| 02342 F85  | 10259024 |       | 6          | 08/25/2021 | 0.55            | Petersburg city     | 20                  | -                     | 6                             | 8      |                                     |                                     |                                     |
| 28761 F111 | 10283489 |       | 6          | 08/25/2021 | 0.37            | New Kent            | 6                   | 20                    | 2                             | 5      |                                     |                                     |                                     |
| 28761 F170 | 10283489 |       | 6          | 08/25/2021 | 0.37            | New Kent            | 6                   | 13                    | 0                             | 0      |                                     |                                     |                                     |
| 28761 F51  | 10283489 |       | 6          | 08/25/2021 | 0.48            | New Kent            | 3                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 81383AF3   | 7681154  |       | 6          | 08/25/2021 | 0.99            | Albemarle           | 5                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 81383AF57  | 7681154  |       | 6          | 08/25/2021 | 1.12            | Albemarle           | 7                   | 13                    | 15                            | 19     |                                     |                                     |                                     |
| 28466 F218 | 10310822 |       | 6          | 08/26/2021 | 0.12            | James City          | 4                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 42330LF143 | 10303340 |       | 6          | 08/26/2021 | 0.58            | King George         | 7                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 45403 F19  | 7687530  |       | 6          | 08/26/2021 | 0.30            | Prince William      | 27                  | 18                    | 4                             | 4      |                                     |                                     |                                     |
| 45403 F67  | 7687530  |       | 6          | 08/26/2021 | 0.03            | Prince William      | 9                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 45403 F68  | 7687530  |       | 6          | 08/26/2021 | 0.08            | Prince William      | 9                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 04334 F225 | 10307258 |       | 6          | 08/27/2021 | 1.12            | Gloucester          | 26                  | -                     | 8                             | 11     |                                     |                                     |                                     |
| 01371 F231 | 10266212 |       | 6          | 08/31/2021 | 0.63            | Henrico             | 166                 | 2                     | 9                             | 9      |                                     |                                     |                                     |
| 01371 F43  | 10266212 |       | 6          | 08/31/2021 | 0.44            | Henrico             | 140                 | 168                   | 12                            | 18     |                                     |                                     |                                     |
| 05313 F25  | 10291363 |       | 6          | 08/31/2021 | 0.40            | Chesterfield        | 31                  | 62                    | 3                             | 7      |                                     |                                     |                                     |
| 05313 F56  | 10291363 |       | 6          | 08/31/2021 | 0.12            | Chesterfield        | 4                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 05313 F71  | 10291363 |       | 6          | 08/31/2021 | 0.42            | Chesterfield        | 19                  | 19                    | 2                             | 4      |                                     |                                     |                                     |
| 05313 F72  | 10291363 |       | 6          | 08/31/2021 | 0.22            | Chesterfield        | 19                  | -                     | 2                             | 2      |                                     |                                     |                                     |
| 05313 F87  | 10291363 |       | 6          | 08/31/2021 | 0.04            | Chesterfield        | -                   | 138                   | 0                             | 0      |                                     |                                     |                                     |
| 05313 R1   | 10291363 |       | 6          | 08/31/2021 | 0.12            | Chesterfield        | 7                   | 715                   | 0                             | 0      |                                     |                                     |                                     |
| 05313 X1   | 10291363 |       | 6          | 08/31/2021 | 0.19            | Chesterfield        | 19                  | 93                    | 1                             | 2      |                                     |                                     | 1                                   |
| 25398 F190 | 10288881 |       | 6          | 08/31/2021 | 0.15            | Virginia Beach city | 1                   | -                     | 2                             | 6      |                                     |                                     |                                     |
| 25472 F123 | 10253105 |       | 6          | 08/31/2021 | 1.26            | Virginia Beach city | 27                  | 1                     | 9                             | 19     |                                     |                                     |                                     |
| 25487 F231 | 10298137 |       | 6          | 08/31/2021 | 0.43            | Virginia Beach city | 2                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 43352 F21  | 10306052 |       | 6          | 08/31/2021 | 0.21            | Fairfax             | 21                  | -                     | 4                             | 5      |                                     |                                     |                                     |
| 43352 F81  | 10306052 |       | 6          | 08/31/2021 | 0.13            | Fairfax             | 5                   | 21                    | 1                             | 4      |                                     |                                     |                                     |
| 46431 F36  | 10196812 |       | 6          | 08/31/2021 | 0.90            | Fairfax             | 68                  | 10                    | 4                             | 6      |                                     |                                     |                                     |
| 46772 F174 | 10221403 |       | 6          | 08/31/2021 | 0.23            | Fairfax             | 11                  | -                     | 2                             | 2      |                                     |                                     |                                     |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post       | Year 2 Post       | Year 3 Post       |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------|------------|-------------------|-------------------|-------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion  | Conversion | Conversion Events | Conversion Events | Conversion Events |
| 46772 F315 | 10221403 |       | 6 08/31/2021    | 0.79         | Fairfax              | 33               | 36                 | 6                    | 10         |                   |                   |                   |
| 47493 F38  | 10314583 |       | 6 08/31/2021    | 0.59         | Fauquier             | 7                | 4                  | 10                   | 15         |                   |                   |                   |
| 47909 F19  | 10271744 |       | 6 08/31/2021    | 0.51         | Fauquier             | 48               | 5                  | 6                    | 9          |                   |                   |                   |
| 48776 F330 | 10320046 |       | 6 08/31/2021    | 0.19         | Loudoun              | 7                | -                  | 3                    | 5          |                   |                   |                   |
| 48776 F332 | 10320049 |       | 6 08/31/2021    | 0.26         | Loudoun              | 6                | 1                  | 3                    | 4          |                   |                   |                   |
| 63310 F814 | 10350828 |       | 6 09/02/2021    | 0.08         | Prince Edward        | 4                | -                  | 1                    | 3          |                   |                   |                   |
| 65904 F162 | 10318473 |       | 6 09/02/2021    | 0.58         | Halifax              | 1                | 19                 | 4                    | 5          |                   |                   |                   |
| 64920 F520 | 10317744 |       | 6 09/03/2021    | 0.22         | Mecklenburg          | 4                | -                  | 0                    | 2          |                   |                   |                   |
| 63602 F562 | 10344927 |       | 6 09/07/2021    | 0.84         | Nottoway             | 28               | -                  | 9                    | 11         |                   |                   |                   |
| 06340 F227 | 10216938 |       | 6 09/13/2021    | 1.34         | Hanover              | 63               | 22                 | 8                    | 15         |                   |                   |                   |
| 06340 F228 | 10216938 |       | 6 09/13/2021    | 0.34         | Hanover              | 22               | -                  | 2                    | 2          |                   |                   |                   |
| 06340 F273 | 10216938 |       | 6 09/13/2021    | 0.09         | Hanover              | 4                | -                  | 2                    | 3          |                   |                   |                   |
| 21306 F435 | 10344304 |       | 6 09/15/2021    | 0.15         | Norfolk city         | 29               | -                  | 3                    | 3          |                   |                   |                   |
| 26470 F319 | 10297800 |       | 6 09/15/2021    | 0.16         | Surry                | 1                | 1                  | 3                    | 5          |                   |                   |                   |
| 26470 F320 | 10297800 |       | 6 09/15/2021    | 0.06         | Surry                | 1                | -                  | 0                    | 0          |                   |                   |                   |
| 63601 F557 | 10344754 |       | 6 09/15/2021    | 0.50         | Nottoway             | 39               | -                  | 1                    | 3          |                   |                   |                   |
| 46761 F38  | 10262051 |       | 6 09/17/2021    | 0.17         | Fairfax              | 34               | -                  | 3                    | 5          |                   |                   |                   |
| 05345 F56  | 10282119 |       | 6 09/21/2021    | 0.32         | Chesterfield         | 20               | 197                | 9                    | 15         |                   |                   |                   |
| 06426 F250 | 10284468 |       | 6 09/21/2021    | 0.99         | New Kent             | 18               | 4                  | 4                    | 9          |                   |                   |                   |
| 06426 F369 | 10284468 |       | 6 09/21/2021    | 0.15         | New Kent             | 1                | -                  | 1                    | 2          |                   |                   |                   |
| 21748 F290 | 10344344 |       | 6 09/21/2021    | 0.16         | Norfolk city         | 29               | -                  | 1                    | 3          |                   |                   |                   |
| 25399 F13  | 10292707 |       | 6 09/21/2021    | 0.36         | Virginia Beach city  | 15               | 6                  | 8                    | 11         |                   |                   |                   |
| 25399 F140 | 10292707 |       | 6 09/21/2021    | 0.23         | Virginia Beach city  | 19               | 31                 | 2                    | 4          |                   |                   |                   |
| 25399 F150 | 10292707 |       | 6 09/21/2021    | 0.14         | Virginia Beach city  | 7                | -                  | 2                    | 3          |                   |                   |                   |
| 25399 F158 | 10292707 |       | 6 09/21/2021    | 0.04         | Virginia Beach city  | 3                | -                  | 1                    | 3          |                   |                   |                   |
| 25399 F160 | 10292707 |       | 6 09/21/2021    | 0.39         | Virginia Beach city  | 34               | -                  | 4                    | 4          |                   |                   |                   |
| 25399 F34  | 10292707 |       | 6 09/21/2021    | 0.06         | Virginia Beach city  | 6                | -                  | 0                    | 0          |                   |                   |                   |
| 25399 F9   | 10292707 |       | 6 09/21/2021    | 0.85         | Virginia Beach city  | 17               | 84                 | 5                    | 7          |                   |                   |                   |
| 25432 F53  | 10292707 |       | 6 09/21/2021    | 0.09         | Virginia Beach city  | 2                | 52                 | 1                    | 2          | 1                 |                   | 1                 |
| 25432 F56  | 10292707 |       | 6 09/21/2021    | 0.34         | Virginia Beach city  | 19               | 24                 | 8                    | 10         |                   |                   |                   |
| 25432 F57  | 10292707 |       | 6 09/21/2021    | 0.04         | Virginia Beach city  | 1                | -                  | 0                    | 1          |                   |                   |                   |
| 25432 F58  | 10292707 |       | 6 09/21/2021    | 0.21         | Virginia Beach city  | 19               | 4                  | 5                    | 8          |                   |                   |                   |
| 25432 F59  | 10292707 |       | 6 09/21/2021    | 0.12         | Virginia Beach city  | 4                | -                  | 0                    | 0          |                   |                   |                   |
| 25702 D28  | 10292707 |       | 6 09/21/2021    | 0.09         | Virginia Beach city  | 5                | 444                | 0                    | 0          |                   |                   |                   |
| 25702 F10  | 10292707 |       | 6 09/21/2021    | 0.53         | Virginia Beach city  | 36               | 39                 | 5                    | 9          |                   |                   |                   |
| 25702 F155 | 10292707 |       | 6 09/21/2021    | 0.93         | Virginia Beach city  | 75               | 37                 | 3                    | 4          |                   |                   |                   |
| 25702 F160 | 10292707 |       | 6 09/21/2021    | 0.54         | Virginia Beach city  | 37               | -                  | 0                    | 2          |                   |                   |                   |
| 25702 F17  | 10292707 |       | 6 09/21/2021    | 0.18         | Virginia Beach city  | 17               | -                  | 2                    | 3          |                   |                   |                   |
| 25702 F18  | 10292707 |       | 6 09/21/2021    | 0.18         | Virginia Beach city  | 20               | -                  | 0                    | 0          |                   |                   |                   |
| 25702 F23  | 10292707 |       | 6 09/21/2021    | 0.33         | Virginia Beach city  | 28               | -                  | 5                    | 6          |                   |                   |                   |
| 25702 F34  | 10292707 |       | 6 09/21/2021    | 0.04         | Virginia Beach city  | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 25702 R7   | 10292707 |       | 6 09/21/2021    | 0.37         | Virginia Beach city  | 20               | 220                | 3                    | 5          |                   |                   |                   |
| 26483 F182 | 10287858 |       | 6 09/21/2021    | 0.16         | Chesapeake city      | 2                | -                  | 6                    | 6          |                   |                   |                   |
| 47492 F144 | 10325625 |       | 6 09/21/2021    | 0.44         | Fauquier             | 11               | -                  | 5                    | 9          |                   |                   |                   |
| 47492 F313 | 10325625 |       | 6 09/21/2021    | 0.26         | Fauquier             | 17               | 25                 | 2                    | 5          |                   |                   |                   |
| 47492 F462 | 10325625 |       | 6 09/21/2021    | 0.15         | Fauquier             | 5                | -                  | 3                    | 3          |                   |                   |                   |
| 813148F51  | 10231891 |       | 6 09/22/2021    | 0.50         | Albemarle            | 3                | 2                  | 4                    | 4          |                   |                   |                   |
| 813148F54  | 10231891 |       | 6 09/22/2021    | 0.29         | Albemarle            | 6                | -                  | 3                    | 5          |                   |                   |                   |
| 813148F613 | 10231891 |       | 6 09/22/2021    | 0.99         | Albemarle            | 9                | 1                  | 19                   | 24         |                   |                   |                   |
| 813148F79  | 10231891 |       | 6 09/22/2021    | 0.17         | Albemarle            | 4                | -                  | 2                    | 3          |                   |                   |                   |
| 813148F85  | 10231891 |       | 6 09/22/2021    | 0.13         | Albemarle            | 2                | 2                  | 1                    | 3          |                   |                   |                   |
| 813148X88  | 10231891 |       | 6 09/22/2021    | 1.56         | Albemarle            | 7                | 29                 | 0                    | 0          |                   |                   |                   |
| 81338 F134 | 10288538 |       | 6 09/22/2021    | 0.15         | Charlottesville city | 2                | 14                 | 3                    | 6          |                   |                   |                   |
| 81338 F135 | 10288538 |       | 6 09/22/2021    | 0.25         | Charlottesville city | 14               | -                  | 4                    | 6          |                   |                   |                   |
| 81338 F36  | 10288538 |       | 6 09/22/2021    | 0.09         | Albemarle            | -                | 80                 | 0                    | 0          | 1                 |                   |                   |
| 81338JF1   | 10288538 |       | 6 09/22/2021    | 0.28         | Charlottesville city | 13               | -                  | 6                    | 10         |                   |                   |                   |
| 81338JF114 | 10288538 |       | 6 09/22/2021    | 0.04         | Albemarle            | 2                | -                  | 2                    | 2          |                   |                   |                   |
| 81338JF217 | 10288538 |       | 6 09/22/2021    | 0.36         | Albemarle            | 9                | -                  | 5                    | 9          |                   |                   |                   |
| 81338JF262 | 10288538 |       | 6 09/22/2021    | 0.12         | Charlottesville city | 3                | -                  | 4                    | 5          |                   |                   |                   |
| 81338JF347 | 10288538 |       | 6 09/22/2021    | 0.04         | Albemarle            | 2                | -                  | 0                    | 0          |                   |                   |                   |
| 81338JR1   | 10288538 |       | 6 09/22/2021    | 0.99         | Charlottesville city | 16               | 64                 | 19                   | 26         |                   |                   |                   |
| 81338JX121 | 10288538 |       | 6 09/22/2021    | 0.59         | Charlottesville city | 25               | -                  | 6                    | 9          |                   |                   |                   |
| 81338JX230 | 10288538 |       | 6 09/22/2021    | 0.15         | Charlottesville city | 2                | 24                 | 2                    | 2          |                   |                   |                   |
| 41530 F27  | 10277852 |       | 6 09/23/2021    | 0.28         | Fairfax              | 20               | -                  | 4                    | 5          |                   |                   |                   |
| 45376 F265 | 10216226 |       | 6 09/24/2021    | 0.34         | Fairfax              | 10               | -                  | 5                    | 8          |                   |                   |                   |
| 45376 F92  | 10216226 |       | 6 09/24/2021    | 0.10         | Fairfax              | 2                | 2                  | 2                    | 2          |                   |                   |                   |
| 04411 U4   | 10258131 |       | 6 09/27/2021    | 0.03         | Gloucester           | 2                | 145                | 0                    | 0          |                   |                   |                   |
| 04411RF133 | 10258131 |       | 6 09/27/2021    | 0.08         | Gloucester           | 1                | -                  | 0                    | 3          |                   |                   |                   |
| 04411RF580 | 10258131 |       | 6 09/27/2021    | 1.74         | Gloucester           | 55               | 1                  | 9                    | 11         |                   |                   |                   |
| 05345 F82  | 10323407 |       | 6 09/27/2021    | 0.32         | Chesterfield         | 31               | 18                 | 2                    | 3          |                   |                   |                   |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count         |            |            | 10 Years | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|---------------------|------------|------------|----------|-------------|-------------|-------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion | Conversion | Conversion | Exc ME   | Inc ME      | Events      | Events      |
| 41318 F50  | 10224751 |       | 6/09/27/2021    | 0.29         | Arlington            | 144              | -                  | 2                   |            | 5          |          |             |             |             |
| 01400 F98  | 10362206 |       | 6/09/28/2021    | 0.30         | Henrico              | 111              | -                  | 0                   |            | 2          |          |             |             |             |
| 05611 F21  | 10331225 |       | 6/09/28/2021    | 0.28         | Chesterfield         | 16               | -                  | 2                   |            | 2          |          |             |             |             |
| 05611 F22  | 10331225 |       | 6/09/28/2021    | 0.20         | Chesterfield         | 16               | -                  | 0                   |            | 1          |          |             |             |             |
| 05611 F23  | 10331225 |       | 6/09/28/2021    | 0.26         | Chesterfield         | 22               | -                  | 1                   |            | 4          |          |             |             |             |
| 05611 R20  | 10331225 |       | 6/09/28/2021    | 0.91         | Chesterfield         | 47               | 54                 | 6                   |            | 8          |          |             |             |             |
| 22400 F137 | 10298757 |       | 6/09/28/2021    | 0.25         | York                 | 2                | 4                  | 4                   |            | 9          |          |             |             |             |
| 22406 F49  | 10293976 |       | 6/09/28/2021    | 0.10         | York                 | 2                | -                  | 6                   |            | 8          |          |             |             |             |
| 44703 F41  | 10341314 |       | 6/09/29/2021    | 0.32         | Loudoun              | 16               | 1                  | 3                   |            | 4          |          |             |             |             |
| 44712 F304 | 10333473 |       | 6/09/29/2021    | 0.79         | Fairfax              | 13               | 9                  | 8                   |            | 12         |          |             |             |             |
| 44712 F305 | 10333473 |       | 6/09/29/2021    | 0.41         | Fairfax              | 7                | 11                 | 13                  |            | 14         |          |             |             |             |
| 44712 F53  | 10333473 |       | 6/09/29/2021    | 0.29         | Fairfax              | 7                | 40                 | 1                   |            | 1          |          |             |             |             |
| 44722 F195 | 10341283 |       | 6/09/29/2021    | 0.05         | Fairfax              | 2                | -                  | 0                   |            | 0          |          |             |             |             |
| 44722 F196 | 10341283 |       | 6/09/29/2021    | 0.17         | Fairfax              | 9                | -                  | 3                   |            | 6          |          |             |             |             |
| 44722 F51  | 10341283 |       | 6/09/29/2021    | 0.21         | Fairfax              | 8                | 11                 | 3                   |            | 6          |          |             |             |             |
| 45337 F514 | 10318633 |       | 6/09/29/2021    | 0.20         | Prince William       | 7                | -                  | 3                   |            | 3          |          |             |             |             |
| 45376AF5   | 10312912 |       | 6/09/29/2021    | 0.74         | Fairfax              | 10               | 17                 | 5                   |            | 8          |          |             |             |             |
| 45376AR1   | 10320365 |       | 6/09/29/2021    | 0.45         | Fairfax              | 13               | 36                 | 4                   |            | 6          |          | 1           |             |             |
| 46495 F26  | 10299677 |       | 6/09/29/2021    | 0.10         | Fairfax              | 3                | -                  | 2                   |            | 2          |          |             |             |             |
| 48322 F272 | 10312301 |       | 6/09/29/2021    | 0.17         | Fauquier             | 2                | -                  | 3                   |            | 4          |          |             |             |             |
| 48322 F774 | 10312301 |       | 6/09/29/2021    | 0.21         | Fauquier             | -                | 25                 | 6                   |            | 6          |          |             |             |             |
| 48322DF768 | 10312301 |       | 6/09/29/2021    | 0.59         | Fauquier             | 9                | -                  | 1                   |            | 1          |          |             |             |             |
| 48322DF769 | 10312301 |       | 6/09/29/2021    | 0.39         | Fauquier             | 7                | -                  | 8                   |            | 10         |          |             |             |             |
| 48322DF771 | 10312301 |       | 6/09/29/2021    | 0.40         | Fauquier             | 4                | -                  | 0                   |            | 0          |          |             |             |             |
| 48322DR784 | 10312301 |       | 6/09/29/2021    | 0.49         | Loudoun              | 3                | 23                 | 4                   |            | 4          |          |             |             |             |
| 81518 F17  | 10165339 |       | 6/09/29/2021    | 0.20         | Orange               | 2                | -                  | 0                   |            | 1          |          |             |             |             |
| 81518 F84  | 10165339 |       | 6/09/29/2021    | 0.11         | Orange               | 3                | -                  | 4                   |            | 6          |          |             |             |             |
| 02397GF222 | 10245861 |       | 6/09/30/2021    | 0.51         | Chesterfield         | 30               | 110                | 7                   |            | 10         |          |             |             |             |
| 02397GF223 | 10245861 |       | 6/09/30/2021    | 0.28         | Chesterfield         | 5                | 80                 | 1                   |            | 1          |          |             |             |             |
| 02513 F84  | 10245861 |       | 6/09/30/2021    | 0.31         | Chesterfield         | 9                | -                  | 7                   |            | 11         |          |             |             |             |
| 04308 F107 | 10237866 |       | 6/09/30/2021    | 0.40         | Middlesex            | 19               | -                  | 3                   |            | 5          |          |             |             |             |
| 04308 F111 | 10237866 |       | 6/09/30/2021    | 0.31         | Middlesex            | 17               | -                  | 3                   |            | 7          |          |             |             |             |
| 04308 F47  | 10237866 |       | 6/09/30/2021    | 1.29         | Middlesex            | 12               | 42                 | 13                  |            | 17         |          |             |             |             |
| 04308 F74  | 10237866 |       | 6/09/30/2021    | 0.36         | Middlesex            | 1                | -                  | 5                   |            | 5          |          |             |             |             |
| 42535 F106 | 10322632 |       | 6/09/30/2021    | 0.64         | Caroline             | 32               | -                  | 7                   |            | 8          |          |             |             |             |
| 63308XF248 | 10347346 |       | 6/10/05/2021    | 0.39         | Amelia               | 23               | -                  | 3                   |            | 4          |          |             |             |             |
| 06345 F55  | 10309416 |       | 6/10/06/2021    | 0.14         | Richmond city        | 17               | -                  | 2                   |            | 2          |          |             |             |             |
| 06471HF311 | 10266381 |       | 6/10/06/2021    | 0.31         | Hanover              | 2                | -                  | 3                   |            | 6          |          | 1           |             |             |
| 41436 F37  | 10302635 |       | 6/10/07/2021    | 0.17         | Fairfax              | 12               | -                  | 3                   |            | 3          |          |             |             |             |
| 47393 F649 | 10431625 |       | 6/10/08/2021    | 0.51         | Fauquier             | 3                | -                  | 4                   |            | 4          |          |             |             |             |
| 47719 F187 | 10358532 |       | 6/10/08/2021    | 0.22         | Fauquier             | 3                | 2                  | 7                   |            | 11         |          |             |             |             |
| 47719 F966 | 10358532 |       | 6/10/08/2021    | 0.21         | Fauquier             | 2                | -                  | 7                   |            | 7          |          |             |             |             |
| 47910 F160 | 10358518 |       | 6/10/08/2021    | 0.41         | Fauquier             | 7                | -                  | 1                   |            | 2          |          |             |             |             |
| 47910 F55  | 10358522 |       | 6/10/08/2021    | 0.13         | Fauquier             | 4                | -                  | 1                   |            | 1          |          |             |             |             |
| 47910 F133 | 10358536 |       | 6/10/11/2021    | 0.25         | Fauquier             | 9                | -                  | 3                   |            | 3          |          |             |             |             |
| 05319 F87  | 10304013 |       | 6/10/12/2021    | 0.46         | Chesterfield         | 6                | 1                  | 2                   |            | 6          |          |             |             |             |
| 25487EF571 | 10297970 |       | 6/10/12/2021    | 0.24         | Virginia Beach city  | 3                | -                  | 0                   |            | 2          |          |             |             |             |
| 22716 F104 | 10311174 |       | 6/10/13/2021    | 0.27         | Hampton city         | 4                | -                  | 5                   |            | 6          |          |             |             |             |
| 44710 F100 | 10341322 |       | 6/10/13/2021    | 0.18         | Fairfax              | 4                | -                  | 3                   |            | 5          |          |             |             |             |
| 63301GF500 | 10359092 |       | 6/10/13/2021    | 0.45         | Appomattox           | 26               | -                  | 3                   |            | 5          |          |             |             |             |
| 63301KF1   | 10349398 |       | 6/10/13/2021    | 0.27         | Appomattox           | 10               | -                  | 5                   |            | 5          |          |             |             |             |
| 81518 F91  | 10179899 |       | 6/10/13/2021    | 0.44         | Orange               | 1                | 17                 | 7                   |            | 11         |          | 2           |             |             |
| 81518 F94  | 10179899 |       | 6/10/13/2021    | 0.08         | Orange               | 1                | -                  | 2                   |            | 3          |          |             |             |             |
| 81518 F95  | 10179899 |       | 6/10/13/2021    | 0.34         | Orange               | 2                | -                  | 1                   |            | 1          |          |             |             |             |
| 81518 F96  | 10179899 |       | 6/10/13/2021    | 0.44         | Orange               | 2                | 1                  | 12                  |            | 14         |          |             |             |             |
| 22400 F101 | 10301372 |       | 6/10/14/2021    | 0.11         | York                 | 10               | 1                  | 5                   |            | 8          |          |             |             |             |
| 22400 F179 | 10301372 |       | 6/10/14/2021    | 0.33         | York                 | 1                | -                  | 2                   |            | 3          |          |             |             |             |
| 66508 F540 | 10367560 |       | 6/10/14/2021    | 0.13         | Campbell             | 13               | -                  | 0                   |            | 1          |          |             |             |             |
| 81315 F27  | 10253409 |       | 6/10/14/2021    | 0.18         | Albemarle            | 14               | -                  | 2                   |            | 3          |          |             |             |             |
| 81397 F244 | 10336894 |       | 6/10/14/2021    | 0.14         | Charlottesville city | 6                | 10                 | 2                   |            | 3          |          |             |             |             |
| 23413 F144 | 10264190 |       | 6/10/16/2021    | 0.43         | Chesapeake city      | 37               | 7                  | 2                   |            | 5          |          |             |             |             |
| 22652 F102 | 10269737 |       | 6/10/20/2021    | 0.72         | Newport News city    | 94               | -                  | 4                   |            | 7          |          |             |             |             |
| 22652 F107 | 10269737 |       | 6/10/20/2021    | 0.28         | Newport News city    | 40               | 24                 | 4                   |            | 6          |          |             |             |             |
| 22652 F13  | 10269737 |       | 6/10/20/2021    | 0.19         | Newport News city    | 25               | -                  | 1                   |            | 1          |          |             |             |             |
| 22652 F15  | 10269737 |       | 6/10/20/2021    | 0.61         | Newport News city    | 96               | 64                 | 9                   |            | 12         |          |             |             |             |
| 28466 F254 | 10288681 |       | 6/10/20/2021    | 0.15         | York                 | 11               | -                  | 3                   |            | 3          |          |             |             |             |
| 28466 F255 | 10288681 |       | 6/10/20/2021    | 0.06         | York                 | 3                | -                  | 0                   |            | 0          |          |             |             |             |
| 28466 F265 | 10288681 |       | 6/10/20/2021    | 0.67         | James City           | 13               | 23                 | 5                   |            | 6          |          |             |             |             |
| 28466 F266 | 10288681 |       | 6/10/20/2021    | 0.06         | York                 | -                | -                  | 0                   |            | 0          |          |             |             |             |
| 82405GF45  | 10392824 |       | 6/10/20/2021    | 0.31         | Augusta              | 10               | -                  | 2                   |            | 2          |          |             |             |             |

240305050

| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City          | Direct<br>Customers | Indirect<br>Customers | Event Count                   |        | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|--|-----------------|----------------------|---------------------|-----------------------|-------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |  |                 |                      |                     |                       | Prior to Conversion<br>Exc ME | Inc ME |                                     |                                     |                                     |
| 01480IF192 | 10320694 | 6     | 10/21/2021 |  | 0.24            | Hanover              | 1                   | 3                     | 3                             | 4      |                                     |                                     |                                     |
| 25452 F102 | 10291606 | 6     | 10/21/2021 |  | 0.28            | Virginia Beach city  | 10                  | -                     | 6                             | 8      |                                     |                                     |                                     |
| 42330 F20  | 10296487 | 6     | 10/21/2021 |  | 0.76            | King George          | 6                   | 6                     | 4                             | 5      |                                     |                                     |                                     |
| 46826 F18  | 10286066 | 6     | 10/21/2021 |  | 0.48            | Fairfax              | 32                  | -                     | 1                             | 3      |                                     |                                     |                                     |
| 63427CF176 | 10366587 | 6     | 10/21/2021 |  | 0.71            | Cumberland           | 11                  | -                     | 6                             | 10     |                                     |                                     |                                     |
| 63711 F543 | 10350871 | 6     | 10/21/2021 |  | 0.48            | Cumberland           | 9                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 47492AF10  | 10325628 | 6     | 10/22/2021 |  | 0.09            | Fauquier             | 2                   | -                     | 1                             | 1      |                                     |                                     |                                     |
| 47492AF12  | 10325628 | 6     | 10/22/2021 |  | 0.79            | Fauquier             | 17                  | 2                     | 9                             | 11     |                                     |                                     |                                     |
| 43352 F101 | 10358542 | 6     | 10/25/2021 |  | 0.22            | Fairfax              | 17                  | 79                    | 1                             | 2      |                                     |                                     |                                     |
| 63308KF19  | 10345597 | 6     | 10/25/2021 |  | 0.37            | Amelia               | 16                  | -                     | 5                             | 5      |                                     |                                     |                                     |
| 01385 F80  | 10289934 | 6     | 10/26/2021 |  | 0.25            | Hanover              | 9                   | -                     | 3                             | 7      |                                     |                                     |                                     |
| 04308 F3   | 10316411 | 6     | 10/26/2021 |  | 0.34            | Middlesex            | 2                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 42340 F198 | 10358984 | 6     | 10/26/2021 |  | 0.15            | King George          | 3                   | -                     | 5                             | 5      |                                     |                                     |                                     |
| 45403 F114 | 10330436 | 6     | 10/26/2021 |  | 0.13            | Prince William       | 27                  | -                     | 1                             | 1      |                                     |                                     |                                     |
| 45424 F7   | 10353576 | 6     | 10/26/2021 |  | 0.21            | Prince William       | 20                  | -                     | 0                             | 1      |                                     |                                     |                                     |
| 81390EF7   | 10170946 | 6     | 10/26/2021 |  | 0.19            | Orange               | 1                   | -                     | 3                             | 3      |                                     |                                     |                                     |
| 81660 F8   | 10170946 | 6     | 10/26/2021 |  | 0.42            | Orange               | 6                   | -                     | 7                             | 7      |                                     |                                     |                                     |
| 81660 F93  | 10170946 | 6     | 10/26/2021 |  | 0.66            | Orange               | 7                   | 14                    | 11                            | 15     |                                     |                                     |                                     |
| 81660 F99  | 10170946 | 6     | 10/26/2021 |  | 0.31            | Orange               | 1                   | -                     | 4                             | 4      |                                     |                                     |                                     |
| 04396 F130 | 10364233 | 6     | 10/27/2021 |  | 0.30            | Gloucester           | 19                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 05325 F19  | 10256904 | 6     | 10/27/2021 |  | 0.06            | Chesterfield         | 2                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 05358 F6   | 10272980 | 6     | 10/27/2021 |  | 0.48            | Chesterfield         | 36                  | -                     | 0                             | 2      |                                     |                                     |                                     |
| 05432 F191 | 10256904 | 6     | 10/27/2021 |  | 0.09            | Chesterfield         | 3                   | 58                    | 0                             | 1      |                                     |                                     |                                     |
| 05432 F195 | 10256904 | 6     | 10/27/2021 |  | 0.71            | Chesterfield         | 34                  | -                     | 3                             | 6      |                                     |                                     |                                     |
| 05432 F196 | 10256904 | 6     | 10/27/2021 |  | 0.18            | Chesterfield         | 8                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 05432 F197 | 10256904 | 6     | 10/27/2021 |  | 0.12            | Chesterfield         | 6                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 05432 F202 | 10256904 | 6     | 10/27/2021 |  | 0.79            | Chesterfield         | 29                  | 5                     | 6                             | 11     |                                     | 1                                   |                                     |
| 06301 F194 | 10282035 | 6     | 10/27/2021 |  | 0.16            | Hanover              | 4                   | -                     | 4                             | 6      |                                     |                                     |                                     |
| 06307 F262 | 10280716 | 6     | 10/27/2021 |  | 0.10            | Charles City         | 3                   | -                     | 1                             | 3      |                                     |                                     |                                     |
| 06428 F422 | 10273827 | 6     | 10/27/2021 |  | 0.13            | New Kent             | 1                   | -                     | 2                             | 4      |                                     |                                     |                                     |
| 06460 F128 | 10273202 | 6     | 10/27/2021 |  | 0.16            | Charles City         | 5                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 06472 F171 | 10275128 | 6     | 10/27/2021 |  | 0.04            | Hanover              | 1                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 06472 F31  | 10275128 | 6     | 10/27/2021 |  | 0.26            | Hanover              | 9                   | 20                    | 7                             | 9      |                                     |                                     |                                     |
| 06472 F34  | 10275128 | 6     | 10/27/2021 |  | 0.09            | Hanover              | 3                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 25485 F5   | 10317737 | 6     | 10/27/2021 |  | 0.06            | Virginia Beach city  | 3                   | 30                    | 3                             | 4      |                                     |                                     |                                     |
| 25485 F6   | 10317737 | 6     | 10/27/2021 |  | 0.36            | Virginia Beach city  | 30                  | -                     | 4                             | 4      |                                     |                                     |                                     |
| 42428 F58  | 10366950 | 6     | 10/27/2021 |  | 0.20            | Stafford             | 6                   | -                     | 0                             | 1      |                                     |                                     |                                     |
| 42535 F21  | 10327256 | 6     | 10/27/2021 |  | 0.28            | Caroline             | 4                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 81350 F276 | 10365401 | 6     | 10/27/2021 |  | 0.34            | Fluvanna             | 3                   | 32                    | 0                             | 0      |                                     |                                     |                                     |
| 23761 F150 | 10356667 | 6     | 10/28/2021 |  | 0.22            | Norfolk city         | 62                  | -                     | 1                             | 1      |                                     |                                     |                                     |
| 43951 F13  | 10369394 | 6     | 10/28/2021 |  | 0.55            | Fairfax              | 48                  | -                     | 1                             | 2      |                                     |                                     |                                     |
| 43951 F39  | 10369394 | 6     | 10/28/2021 |  | 0.17            | Fairfax              | 20                  | 55                    | 1                             | 2      |                                     |                                     |                                     |
| 43951 F40  | 10369394 | 6     | 10/28/2021 |  | 0.06            | Fairfax              | 5                   | -                     | 0                             | 0      |                                     |                                     |                                     |
| 22415 F135 | 10311199 | 6     | 11/01/2021 |  | 0.18            | York                 | 4                   | -                     | 2                             | 3      |                                     |                                     |                                     |
| 03315 F462 | 10292173 | 6     | 11/03/2021 |  | 0.42            | Westmoreland         | 9                   | -                     | 7                             | 10     |                                     |                                     |                                     |
| 47492 F28  | 10314589 | 6     | 11/05/2021 |  | 0.27            | Fauquier             | 4                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 63702 F549 | 10360861 | 6     | 11/09/2021 |  | 0.24            | Prince Edward        | 24                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 63702 F552 | 10360861 | 6     | 11/09/2021 |  | 0.25            | Prince Edward        | 18                  | -                     | 2                             | 3      |                                     |                                     |                                     |
| 03304 F82  | 10335036 | 6     | 11/10/2021 |  | 0.18            | Northumberland       | 15                  | -                     | 0                             | 3      |                                     |                                     |                                     |
| 48718AF121 | 10387877 | 6     | 11/10/2021 |  | 0.23            | Loudoun              | 2                   | -                     | 7                             | 7      |                                     |                                     |                                     |
| 47492 F25  | 10315965 | 6     | 11/12/2021 |  | 0.15            | Fauquier             | 6                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 47493 F121 | 10392724 | 6     | 11/12/2021 |  | 0.21            | Fauquier             | 7                   | -                     | 2                             | 2      |                                     |                                     |                                     |
| 41902 F19  | 10360903 | 6     | 11/15/2021 |  | 0.10            | Fairfax              | 9                   | -                     | 1                             | 2      |                                     |                                     |                                     |
| 43707 F111 | 10341440 | 6     | 11/15/2021 |  | 0.14            | Fairfax              | 11                  | -                     | 3                             | 4      |                                     |                                     |                                     |
| 22406 F111 | 10311250 | 6     | 11/16/2021 |  | 0.16            | York                 | 2                   | 1                     | 1                             | 2      |                                     |                                     |                                     |
| 22686 F101 | 10297111 | 6     | 11/16/2021 |  | 0.13            | Hampton city         | 30                  | -                     | 4                             | 7      |                                     |                                     |                                     |
| 28466 F241 | 10288721 | 6     | 11/16/2021 |  | 0.18            | James City           | 10                  | -                     | 8                             | 10     |                                     |                                     |                                     |
| 44405 F33  | 10345371 | 6     | 11/16/2021 |  | 0.27            | Loudoun              | 15                  | -                     | 3                             | 3      |                                     |                                     |                                     |
| 44725 F103 | 10341345 | 6     | 11/16/2021 |  | 0.18            | Fairfax              | 13                  | -                     | 0                             | 0      |                                     |                                     |                                     |
| 81397 F295 | 10343090 | 6     | 11/16/2021 |  | 0.07            | Charlottesville city | 5                   | 6                     | 5                             | 8      |                                     |                                     |                                     |
| 81518 F10  | 10163744 | 6     | 11/16/2021 |  | 0.27            | Orange               | 7                   | 7                     | 3                             | 4      |                                     |                                     |                                     |
| 81518 F133 | 10163744 | 6     | 11/16/2021 |  | 0.54            | Orange               | 2                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 81518 F16  | 10163744 | 6     | 11/16/2021 |  | 1.03            | Orange               | 4                   | 5                     | 8                             | 11     |                                     |                                     |                                     |
| 21326AF430 | 10345264 | 6     | 11/17/2021 |  | 0.12            | Norfolk city         | 74                  | -                     | 3                             | 3      |                                     |                                     |                                     |
| 26391 F36  | 10297721 | 6     | 11/17/2021 |  | 0.12            | Isle of Wight        | 2                   | -                     | 3                             | 4      |                                     |                                     |                                     |
| 26391EF83  | 10297721 | 6     | 11/17/2021 |  | 0.40            | Isle of Wight        | 4                   | 19                    | 3                             | 5      |                                     |                                     |                                     |
| 26391EF84  | 10297721 | 6     | 11/17/2021 |  | 0.37            | Isle of Wight        | 10                  | -                     | 3                             | 3      |                                     |                                     |                                     |
| 26391EF85  | 10297721 | 6     | 11/17/2021 |  | 0.21            | Isle of Wight        | 8                   | -                     | 4                             | 5      |                                     |                                     |                                     |
| 43863 F11  | 10345352 | 6     | 11/17/2021 |  | 0.16            | Fairfax city         | 17                  | 39                    | 1                             | 2      |                                     |                                     |                                     |
| 63602 F59  | 10369300 | 6     | 11/17/2021 |  | 0.38            | Nottoway             | 8                   | -                     | 6                             | 8      |                                     |                                     |                                     |

| Device ID  | WMIS     | Phase | Conversion |       | Length               | County/City | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|------------|-------|----------------------|-------------|------------------|--------------------|----------------------|------------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       | Date       | Miles |                      |             |                  |                    | Prior to Conversion  | Conversion |                               |                               |                               |
| 03304EF474 | 10357550 | 6     | 11/18/2021 | 0.23  | Northumberland       | 11          | 5                | 1                  | 2                    |            |                               |                               |                               |
| 25452 F159 | 10247470 | 6     | 11/18/2021 | 0.20  | Virginia Beach city  | 11          | 4                | 4                  | 5                    |            |                               |                               |                               |
| 25452 F161 | 10247470 | 6     | 11/18/2021 | 0.27  | Virginia Beach city  | 7           | -                | 5                  | 9                    |            |                               |                               |                               |
| 25452 F162 | 10247470 | 6     | 11/18/2021 | 0.32  | Virginia Beach city  | 16          | 1                | 7                  | 9                    |            |                               |                               |                               |
| 81339 F56  | 10297238 | 6     | 11/18/2021 | 0.32  | Albemarle            | 4           | -                | 8                  | 8                    |            |                               |                               |                               |
| 81339CF1   | 10297238 | 6     | 11/18/2021 | 0.23  | Albemarle            | 4           | 15               | 0                  | 0                    |            |                               |                               |                               |
| 81339CF396 | 10297238 | 6     | 11/18/2021 | 0.04  | Albemarle            | 2           | -                | 0                  | 0                    |            |                               |                               |                               |
| 81339CF531 | 10297238 | 6     | 11/18/2021 | 0.26  | Albemarle            | 1           | 2                | 0                  | 0                    |            |                               |                               |                               |
| 81339EF1   | 10297238 | 6     | 11/18/2021 | 0.49  | Albemarle            | 12          | 16               | 6                  | 9                    |            |                               |                               |                               |
| 04302 F60  | 10371787 | 6     | 11/23/2021 | 0.38  | King and Queen       | 13          | -                | 4                  | 5                    |            |                               |                               |                               |
| 04308 F20  | 10317339 | 6     | 11/23/2021 | 0.93  | Middlesex            | 33          | 1                | 5                  | 9                    |            |                               |                               |                               |
| 21323 F127 | 10393360 | 6     | 11/23/2021 | 0.03  | Norfolk city         | -           | 209              | 1                  | 2                    |            |                               |                               |                               |
| 21323AF149 | 10393360 | 6     | 11/23/2021 | 0.10  | Norfolk city         | 58          | 33               | 2                  | 3                    |            |                               |                               |                               |
| 22401 F139 | 10311399 | 6     | 11/23/2021 | 0.42  | York                 | 20          | 8                | 4                  | 7                    |            |                               |                               |                               |
| 26345LF205 | 10297693 | 6     | 11/23/2021 | 0.26  | Isle of Wight        | 4           | -                | 0                  | 0                    |            |                               |                               |                               |
| 26345LF214 | 10297693 | 6     | 11/23/2021 | 0.93  | Suffolk city         | 4           | 1                | 0                  | 0                    |            |                               |                               |                               |
| 26345LF215 | 10297693 | 6     | 11/23/2021 | 0.60  | Isle of Wight        | 1           | -                | 0                  | 0                    |            |                               |                               |                               |
| 01438 F144 | 10312905 | 6     | 11/24/2021 | 0.39  | Hanover              | 8           | -                | 2                  | 4                    |            |                               |                               |                               |
| 01438 F257 | 10312905 | 6     | 11/24/2021 | 0.51  | Hanover              | 15          | 2                | 5                  | 7                    |            |                               |                               |                               |
| 41769 F39  | 10318432 | 6     | 11/24/2021 | 0.37  | Fairfax              | 44          | -                | 2                  | 5                    | 3          |                               |                               |                               |
| 47393 F634 | 10371984 | 6     | 11/24/2021 | 0.09  | Prince William       | 1           | -                | 0                  | 0                    |            |                               |                               |                               |
| 47393 F648 | 10371984 | 6     | 11/24/2021 | 0.83  | Prince William       | 5           | 8                | 8                  | 8                    |            |                               |                               |                               |
| 61707 F532 | 10352665 | 6     | 11/24/2021 | 0.44  | Greensville          | 32          | 28               | 7                  | 8                    |            |                               |                               |                               |
| 61707 F564 | 10352665 | 6     | 11/24/2021 | 0.28  | Greensville          | 21          | -                | 0                  | 0                    |            |                               |                               |                               |
| 41769CF3   | 10283576 | 6     | 11/29/2021 | 0.20  | Fairfax              | 6           | -                | 2                  | 2                    |            |                               |                               |                               |
| 63309LF525 | 10345395 | 6     | 11/29/2021 | 0.37  | Buckingham           | 13          | 6                | 3                  | 4                    |            |                               |                               |                               |
| 63702 F554 | 10339568 | 6     | 11/29/2021 | 0.61  | Prince Edward        | 30          | 6                | 5                  | 6                    |            |                               |                               |                               |
| 02397 F101 | 10259607 | 6     | 11/30/2021 | 0.40  | Chesterfield         | 24          | -                | 3                  | 3                    |            |                               |                               |                               |
| 02397 F69  | 10259607 | 6     | 11/30/2021 | 0.36  | Chesterfield         | 26          | 70               | 0                  | 3                    |            |                               |                               |                               |
| 05329 F202 | 10343308 | 6     | 11/30/2021 | 0.35  | Richmond city        | 54          | -                | 2                  | 5                    |            |                               |                               |                               |
| 42777 F53  | 10351972 | 6     | 11/30/2021 | 0.28  | Spotsylvania         | 43          | -                | 2                  | 3                    |            |                               |                               |                               |
| 45313 F307 | 10347150 | 6     | 11/30/2021 | 0.13  | Fairfax              | 7           | -                | 2                  | 2                    |            |                               |                               |                               |
| 45313 F308 | 10347150 | 6     | 11/30/2021 | 0.06  | Fairfax              | 4           | -                | 1                  | 1                    |            |                               |                               |                               |
| 47332CF28  | 10321559 | 6     | 11/30/2021 | 0.25  | Fauquier             | 8           | -                | 4                  | 7                    |            |                               |                               |                               |
| 63602 F554 | 10355894 | 6     | 11/30/2021 | 0.68  | Nottoway             | 23          | -                | 4                  | 5                    |            |                               |                               |                               |
| 63602 F759 | 10355894 | 6     | 11/30/2021 | 0.02  | Nottoway             | 2           | -                | 0                  | 0                    |            |                               |                               |                               |
| 81314 F20  | 10393734 | 6     | 11/30/2021 | 0.34  | Albemarle            | 10          | 2                | 5                  | 8                    |            |                               |                               |                               |
| 05332 F77  | 10275877 | 6     | 12/03/2021 | 0.19  | Chesterfield         | 20          | -                | 2                  | 2                    |            |                               |                               |                               |
| 05332 F90  | 10275877 | 6     | 12/03/2021 | 1.05  | Chesterfield         | 41          | 165              | 9                  | 13                   |            |                               |                               |                               |
| 03624 F117 | 10405782 | 6     | 12/06/2021 | 0.11  | Lancaster            | 6           | -                | 1                  | 1                    |            |                               |                               |                               |
| 81339 F383 | 10401742 | 6     | 12/06/2021 | 0.19  | Albemarle            | 3           | -                | 2                  | 2                    |            |                               |                               |                               |
| 81339 F385 | 10401742 | 6     | 12/06/2021 | 0.17  | Albemarle            | 1           | -                | 4                  | 4                    |            |                               |                               |                               |
| 81375DF9   | 10330298 | 6     | 12/06/2021 | 0.13  | Louisa               | 5           | -                | 6                  | 6                    |            |                               |                               |                               |
| 81519 F177 | 10376873 | 6     | 12/06/2021 | 0.08  | Orange               | 3           | 2                | 2                  | 3                    |            |                               |                               |                               |
| 03631 F164 | 10403861 | 6     | 12/08/2021 | 0.08  | Lancaster            | 4           | -                | 1                  | 2                    |            |                               |                               |                               |
| 03631 F335 | 10403861 | 6     | 12/08/2021 | 0.11  | Lancaster            | 5           | -                | 3                  | 5                    |            |                               |                               |                               |
| 03631 F337 | 10403861 | 6     | 12/08/2021 | 0.08  | Lancaster            | 2           | -                | 3                  | 3                    |            |                               |                               |                               |
| 06342 F145 | 10222132 | 6     | 12/09/2021 | 0.38  | Hanover              | 18          | 24               | 3                  | 10                   |            |                               |                               |                               |
| 06342 F146 | 10222132 | 6     | 12/09/2021 | 0.22  | Hanover              | 24          | -                | 0                  | 0                    |            |                               |                               |                               |
| 06430 F362 | 10222132 | 6     | 12/09/2021 | 0.47  | Hanover              | 37          | -                | 4                  | 8                    |            |                               |                               |                               |
| 06430 F391 | 10222132 | 6     | 12/09/2021 | 0.22  | Hanover              | 23          | 8                | 1                  | 3                    |            |                               |                               |                               |
| 06430 F392 | 10222132 | 6     | 12/09/2021 | 0.15  | Hanover              | 19          | -                | 2                  | 5                    |            |                               |                               |                               |
| 06430 F393 | 10222132 | 6     | 12/09/2021 | 0.05  | Hanover              | 12          | -                | 1                  | 2                    |            |                               |                               |                               |
| 06430 F395 | 10222132 | 6     | 12/09/2021 | 0.16  | Hanover              | 9           | -                | 1                  | 1                    |            |                               |                               |                               |
| 06430 R425 | 10222132 | 6     | 12/09/2021 | 0.17  | Hanover              | 10          | 37               | 0                  | 1                    |            |                               |                               |                               |
| 63711 F558 | 10320983 | 6     | 12/09/2021 | 0.24  | Cumberland           | 2           | 7                | 3                  | 7                    |            |                               |                               |                               |
| 06431 F95  | 10462402 | 6     | 12/14/2021 | 2.15  | Hanover              | 14          | 7                | 6                  | 15                   |            |                               |                               |                               |
| 04434YF140 | 10322996 | 6     | 12/15/2021 | 0.94  | Middlesex            | 35          | 2                | 6                  | 9                    | 1          |                               |                               |                               |
| 04411 F346 | 10346871 | 6     | 12/16/2021 | 1.10  | Gloucester           | 5           | -                | 1                  | 1                    |            |                               |                               |                               |
| 04411 F423 | 10346871 | 6     | 12/16/2021 | 1.56  | Gloucester           | 28          | 11               | 7                  | 14                   |            |                               |                               |                               |
| 25705 F62  | 10217568 | 6     | 12/16/2021 | 0.12  | Virginia Beach city  | 9           | -                | 1                  | 1                    |            |                               | 1                             |                               |
| 26772 F118 | 10259481 | 6     | 12/16/2021 | 0.33  | Portsmouth city      | 29          | -                | 5                  | 6                    |            |                               |                               |                               |
| 48666 F226 | 10297630 | 6     | 12/16/2021 | 0.27  | Loudoun              | 6           | 1                | 6                  | 6                    |            |                               |                               |                               |
| 48666 F53  | 10297637 | 6     | 12/16/2021 | 0.12  | Loudoun              | 2           | -                | 4                  | 4                    |            |                               |                               |                               |
| 48666 F62  | 10387751 | 6     | 12/16/2021 | 0.49  | Loudoun              | 1           | 1                | 4                  | 5                    |            |                               |                               |                               |
| 64353 F564 | 10358899 | 6     | 12/16/2021 | 0.21  | Brunswick            | 27          | -                | 2                  | 3                    |            |                               |                               |                               |
| 81305MF7   | 10452912 | 6     | 12/16/2021 | 0.23  | Albemarle            | 7           | -                | 1                  | 1                    |            |                               |                               |                               |
| 81351 F213 | 10360461 | 6     | 12/16/2021 | 0.16  | Charlottesville city | 11          | -                | 1                  | 1                    |            |                               |                               |                               |
| 81305MF1   | 10322533 | 6     | 12/20/2021 | 0.30  | Nelson               | 8           | 3                | 3                  | 3                    |            |                               |                               |                               |
| 81305MF10  | 10322533 | 6     | 12/20/2021 | 0.01  | Albemarle            | 1           | -                | 0                  | 0                    |            |                               |                               |                               |



| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City       | Direct Customers | Indirect Customers | Event Count 10 Years |            | Year 1 Post | Year 2 Post | Year 3 Post |
|------------|----------|-------|-----------------|--------------|-------------------|------------------|--------------------|----------------------|------------|-------------|-------------|-------------|
|            |          |       |                 |              |                   |                  |                    | Prior to Conversion  | Conversion | Conversion  | Conversion  |             |
|            |          |       |                 |              |                   |                  |                    | Exc ME               | Inc ME     | Events      | Events      | Events      |
| 81305MF12  | 10322533 | 6     | 12/20/2021      | 0.10         | Albemarle         | 1                | -                  | 0                    | 0          |             |             |             |
| 81305MF3   | 10322533 | 6     | 12/20/2021      | 0.41         | Nelson            | 8                | 8                  | 4                    | 4          |             |             |             |
| 81305MF604 | 10322533 | 6     | 12/20/2021      | 0.36         | Albemarle         | 6                | 1                  | 2                    | 3          |             |             |             |
| 81305MF806 | 10322533 | 6     | 12/20/2021      | 0.02         | Albemarle         | 2                | -                  | 0                    | 0          |             |             |             |
| 81305MF9   | 10322533 | 6     | 12/20/2021      | 0.11         | Nelson            | 5                | -                  | 1                    | 1          |             |             |             |
| 81305MF923 | 10322533 | 6     | 12/20/2021      | 0.18         | Albemarle         | 2                | -                  | 0                    | 0          |             |             |             |
| 81305MR1   | 10322533 | 6     | 12/20/2021      | 1.95         | Albemarle         | 13               | 208                | 26                   | 36         | 1           |             |             |
| 43441 F51  | 10257606 | 6     | 12/23/2021      | 0.08         | Fairfax           | 4                | 116                | 2                    | 5          |             |             |             |
| 43441 F52  | 10257606 | 6     | 12/23/2021      | 0.60         | Fairfax           | 37               | 25                 | 7                    | 11         |             |             |             |
| 43441 F53  | 10257606 | 6     | 12/23/2021      | 0.54         | Fairfax           | 36               | 17                 | 9                    | 10         |             |             |             |
| 43441 F54  | 10257606 | 6     | 12/23/2021      | 0.26         | Fairfax           | 17               | -                  | 1                    | 3          |             |             |             |
| 47698EF875 | 10371993 | 6     | 12/23/2021      | 0.82         | Fauquier          | 4                | 12                 | 5                    | 7          |             |             |             |
| 47698EF885 | 10371993 | 6     | 12/23/2021      | 0.03         | Fauquier          | 1                | -                  | 1                    | 1          |             |             |             |
| 47698EF887 | 10371993 | 6     | 12/23/2021      | 0.27         | Fauquier          | 4                | -                  | 6                    | 6          |             |             |             |
| 66404AF202 | 10438969 | 6     | 12/23/2021      | 0.64         | Halifax           | 4                | -                  | 4                    | 6          |             |             |             |
| 66404AF584 | 10438969 | 6     | 12/23/2021      | 1.06         | Halifax           | 11               | 4                  | 5                    | 7          |             |             |             |
| 41533 F48  | 10189833 | 6     | 12/27/2021      | 0.17         | Fairfax           | 15               | -                  | 0                    | 0          |             |             |             |
| 41533 F49  | 10189833 | 6     | 12/27/2021      | 0.24         | Fairfax           | 19               | -                  | 2                    | 2          |             |             |             |
| 41533 R11  | 10189833 | 6     | 12/27/2021      | 0.52         | Arlington         | 44               | 42                 | 4                    | 5          |             |             |             |
| 41958 F48  | 10189833 | 6     | 12/27/2021      | 0.18         | Fairfax           | 6                | 15                 | 4                    | 4          |             |             |             |
| 47393DF823 | 10330018 | 6     | 12/28/2021      | 1.14         | Fauquier          | 15               | 2                  | 8                    | 13         |             |             |             |
| 05374 F146 | 10245482 | 6     | 12/29/2021      | 0.15         | Chesterfield      | 4                | -                  | 4                    | 5          |             |             |             |
| 05374 F147 | 10245482 | 6     | 12/29/2021      | 0.03         | Chesterfield      | 2                | -                  | 1                    | 1          |             |             |             |
| 05374 F148 | 10245482 | 6     | 12/29/2021      | 0.07         | Chesterfield      | 1                | -                  | 1                    | 2          |             |             |             |
| 05374 F149 | 10245482 | 6     | 12/29/2021      | 0.08         | Chesterfield      | 6                | -                  | 0                    | 1          |             |             |             |
| 05374 F150 | 10245482 | 6     | 12/29/2021      | 0.07         | Chesterfield      | 2                | -                  | 7                    | 8          |             |             |             |
| 05374 F151 | 10245482 | 6     | 12/29/2021      | 0.06         | Chesterfield      | 2                | -                  | 0                    | 0          |             |             |             |
| 05374 F152 | 10245482 | 6     | 12/29/2021      | 0.03         | Chesterfield      | 1                | -                  | 0                    | 0          |             |             |             |
| 05374 F153 | 10245482 | 6     | 12/29/2021      | 0.03         | Chesterfield      | 1                | -                  | 0                    | 0          |             |             |             |
| 05374 F154 | 10245482 | 6     | 12/29/2021      | 0.25         | Chesterfield      | 10               | -                  | 6                    | 7          |             |             |             |
| 05374 F52  | 10245482 | 6     | 12/29/2021      | 0.45         | Chesterfield      | 8                | 15                 | 7                    | 14         |             |             |             |
| 05374 F54  | 10245482 | 6     | 12/29/2021      | 0.09         | Chesterfield      | 6                | -                  | 1                    | 1          |             |             |             |
| 05374 F56  | 10245482 | 6     | 12/29/2021      | 0.54         | Chesterfield      | 7                | 14                 | 4                    | 6          |             |             |             |
| 05406KF110 | 10283724 | 6     | 12/29/2021      | 0.73         | Powhatan          | 31               | 13                 | 4                    | 4          |             |             |             |
| 05406KF111 | 10283724 | 6     | 12/29/2021      | 0.16         | Powhatan          | 3                | 2                  | 2                    | 2          |             |             |             |
| 05406KF113 | 10283724 | 6     | 12/29/2021      | 0.06         | Powhatan          | 2                | -                  | 0                    | 0          |             |             |             |
| 05406KF114 | 10283724 | 6     | 12/29/2021      | 0.05         | Powhatan          | 3                | -                  | 0                    | 0          |             |             |             |
| 05406KF115 | 10283724 | 6     | 12/29/2021      | 0.03         | Powhatan          | 2                | -                  | 0                    | 0          |             |             |             |
| 05436 F126 | 10273007 | 6     | 12/29/2021      | 0.65         | Chesterfield      | 34               | -                  | 4                    | 6          |             |             |             |
| 45337 F515 | 10291858 | 6     | 12/29/2021      | 0.11         | Prince William    | 1                | -                  | 3                    | 3          |             |             |             |
| 45337 F523 | 10291858 | 6     | 12/29/2021      | 0.19         | Prince William    | 4                | -                  | 0                    | 1          |             |             |             |
| 45337 F524 | 10291858 | 6     | 12/29/2021      | 0.05         | Prince William    | 1                | -                  | 0                    | 0          |             |             |             |
| 45337 F525 | 10291858 | 6     | 12/29/2021      | 0.06         | Prince William    | 1                | -                  | 0                    | 0          |             |             |             |
| 45337 F526 | 10291858 | 6     | 12/29/2021      | 0.07         | Prince William    | 2                | -                  | 7                    | 7          |             |             |             |
| 45337 F527 | 10291858 | 6     | 12/29/2021      | 0.07         | Prince William    | 3                | -                  | 5                    | 5          |             |             |             |
| 45337 F532 | 10291858 | 6     | 12/29/2021      | 0.74         | Prince William    | 17               | 21                 | 6                    | 10         |             |             |             |
| 45337 F533 | 10291858 | 6     | 12/29/2021      | 0.02         | Prince William    | 1                | -                  | 0                    | 0          |             |             |             |
| 45337 F535 | 10291858 | 6     | 12/29/2021      | 0.07         | Prince William    | 3                | -                  | 3                    | 3          |             |             |             |
| 45337 F570 | 10291858 | 6     | 12/29/2021      | 0.27         | Prince William    | 3                | 8                  | 5                    | 5          |             |             |             |
| 46781 F35  | 10341128 | 6     | 12/29/2021      | 0.10         | Fairfax           | 19               | -                  | 1                    | 2          |             |             |             |
| 65497KF255 | 10435569 | 6     | 12/29/2021      | 1.01         | Halifax           | 6                | 2                  | 10                   | 13         |             |             |             |
| 42495 F310 | 10292704 | 6     | 12/31/2021      | 2.39         | Spotsylvania      | 25               | 100                | 14                   | 19         | 1           |             |             |
| 42495 F312 | 10292704 | 6     | 12/31/2021      | 0.09         | Spotsylvania      | 4                | -                  | 0                    | 0          |             |             |             |
| 42495 F313 | 10292704 | 6     | 12/31/2021      | 0.05         | Spotsylvania      | 2                | -                  | 2                    | 2          |             |             |             |
| 42495 F314 | 10292704 | 6     | 12/31/2021      | 0.42         | Spotsylvania      | 3                | 12                 | 4                    | 6          |             |             |             |
| 42495 F316 | 10292704 | 6     | 12/31/2021      | 0.02         | Spotsylvania      | 1                | -                  | 1                    | 1          |             |             |             |
| 44622 F262 | 7662436  | 6     | 02/08/2022      | 0.31         | Fairfax           | -                | 1                  | 5                    | 7          |             |             |             |
| 44622 F263 | 7662436  | 6     | 02/08/2022      | 0.47         | Fairfax           | 6                | -                  | 14                   | 16         |             |             |             |
| 44622 F288 | 7662436  | 6     | 02/08/2022      | 0.25         | Fairfax           | 1                | -                  | 33                   | 35         |             |             |             |
| 06316 F29  | 10309557 | 6     | 02/17/2022      | 0.10         | Henrico           | 2                | -                  | 5                    | 5          |             |             |             |
| 06474 F187 | 10318451 | 6     | 02/28/2022      | 0.19         | Hanover           | 1                | 56                 | 1                    | 2          |             |             |             |
| 05313 F4   | 10292013 | 7     | 06/07/2022      | 0.12         | Chesterfield      | 1                | -                  | 4                    | 7          |             |             |             |
| 22422 F57  | 10436805 | 7     | 06/30/2022      | 0.08         | Newport News city | 11               | -                  | 5                    | 6          |             |             |             |
| 63701 F705 | 10506523 | 7     | 07/26/2022      | 0.11         | Prince Edward     | -                | 10                 | 0                    | 0          |             |             |             |
| 44721 F248 | 7666567  | 7     | 07/27/2022      | 0.37         | Fairfax           | 2                | -                  | 15                   | 15         |             |             |             |
| 81303 F24  | 10337096 | 7     | 08/10/2022      | 0.14         | Louisa            | 6                | 2                  | 2                    | 4          |             |             |             |
| 81390BF67  | 10410302 | 7     | 08/15/2022      | 0.12         | Orange            | 3                | -                  | 2                    | 2          |             |             |             |
| 04410 F114 | 10427578 | 7     | 08/16/2022      | 0.13         | Gloucester        | 5                | 3                  | 0                    | 1          |             |             |             |
| 02465LF4   | 10260914 | 7     | 08/17/2022      | 0.11         | Petersburg city   | 1                | -                  | 2                    | 2          |             |             |             |
| 06318 F102 | 10350958 | 7     | 08/17/2022      | 0.14         | Henrico           | 30               | -                  | 0                    | 1          |             |             |             |

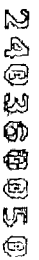


| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count         |            | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|---------------------|------------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion | Conversion |                               |                               |                               |
| 03630 F51  | 10360038 | 7     | 08/18/2022      | 0.08         | Lancaster            | 5                | -                  | 2                   | 2          |                               |                               |                               |
| 06471 F120 | 10276979 | 7     | 08/19/2022      | 0.18         | Hanover              | 2                | -                  | 0                   | 6          |                               |                               |                               |
| 04303PF513 | 10411568 | 7     | 08/22/2022      | 0.17         | Gloucester           | 8                | -                  | 1                   | 3          |                               |                               |                               |
| 04303PR111 | 10411568 | 7     | 08/22/2022      | 0.03         | Gloucester           | 1                | 65                 | 0                   | 2          |                               |                               |                               |
| 04410 F127 | 10364248 | 7     | 08/22/2022      | 0.20         | Gloucester           | 13               | -                  | 1                   | 1          |                               |                               |                               |
| 63702 F542 | 10358927 | 7     | 08/23/2022      | 0.17         | Prince Edward        | 16               | -                  | 3                   | 3          |                               |                               |                               |
| 02613 F4   | 10385107 | 7     | 08/24/2022      | 0.09         | Chesterfield         | 20               | -                  | 2                   | 2          |                               |                               |                               |
| 21303 F61  | 10270584 | 7     | 08/24/2022      | 0.24         | Norfolk city         | 22               | 8                  | 4                   | 4          |                               |                               |                               |
| 25378 F255 | 10322525 | 7     | 08/24/2022      | 0.19         | Virginia Beach city  | 14               | -                  | 0                   | 1          |                               |                               |                               |
| 25378 F260 | 10322525 | 7     | 08/24/2022      | 0.14         | Virginia Beach city  | 12               | -                  | 1                   | 2          |                               |                               |                               |
| 26345GF110 | 10310897 | 7     | 08/24/2022      | 0.62         | Isle of Wight        | 15               | -                  | 3                   | 6          |                               |                               |                               |
| 26469 F134 | 10303124 | 7     | 08/24/2022      | 0.06         | Isle of Wight        | 1                | -                  | 2                   | 2          |                               |                               |                               |
| 26469 F95  | 10303124 | 7     | 08/24/2022      | 0.44         | Isle of Wight        | 3                | 2                  | 4                   | 8          |                               |                               |                               |
| 44722 F16  | 10348952 | 7     | 08/24/2022      | 0.12         | Fairfax              | 4                | -                  | 1                   | 4          |                               |                               |                               |
| 48726 F213 | 10341405 | 7     | 08/25/2022      | 0.16         | Loudoun              | 11               | -                  | 4                   | 4          |                               |                               |                               |
| 81315 F47  | 10360479 | 7     | 08/25/2022      | 0.07         | Charlottesville city | 4                | -                  | 0                   | 0          |                               |                               |                               |
| 81315 F6   | 10360479 | 7     | 08/25/2022      | 0.14         | Charlottesville city | 11               | -                  | 2                   | 2          |                               |                               |                               |
| 05339 F456 | 10304099 | 7     | 08/26/2022      | 0.19         | Chesterfield         | 2                | -                  | 1                   | 2          |                               |                               |                               |
| 05351 F79  | 10386026 | 7     | 08/26/2022      | 0.10         | Richmond city        | 21               | -                  | 4                   | 6          |                               |                               |                               |
| 05405 F366 | 10452292 | 7     | 08/26/2022      | 0.85         | Powhatan             | 3                | -                  | 8                   | 10         |                               |                               |                               |
| 05440 F189 | 10304080 | 7     | 08/26/2022      | 0.16         | Chesterfield         | 2                | 1                  | 2                   | 3          |                               |                               |                               |
| 26342AF27  | 10342163 | 7     | 08/30/2022      | 0.12         | Suffolk city         | 20               | -                  | 1                   | 1          |                               |                               |                               |
| 42479 F124 | 10352061 | 7     | 08/30/2022      | 0.10         | Spotsylvania         | 8                | -                  | 5                   | 5          |                               |                               |                               |
| 48610 F398 | 10410650 | 7     | 08/30/2022      | 0.03         | Loudoun              | 1                | -                  | 0                   | 2          |                               |                               |                               |
| 48610LF115 | 10410650 | 7     | 08/30/2022      | 0.36         | Loudoun              | 9                | -                  | 4                   | 5          |                               |                               |                               |
| 48650 F884 | 10314804 | 7     | 08/30/2022      | 0.40         | Loudoun              | 2                | -                  | 12                  | 13         |                               |                               |                               |
| 41862 F24  | 10335801 | 7     | 08/31/2022      | 0.19         | Alexandria city      | 60               | -                  | 5                   | 6          |                               |                               |                               |
| 46761 F40  | 10360813 | 7     | 09/01/2022      | 0.31         | Fairfax              | 31               | -                  | 1                   | 3          |                               |                               |                               |
| 42320 F313 | 10411375 | 7     | 09/02/2022      | 0.08         | Stafford             | 7                | -                  | 3                   | 5          |                               |                               |                               |
| 04304TF320 | 10470509 | 7     | 09/06/2022      | 0.71         | Gloucester           | 3                | 3                  | 23                  | 24         |                               |                               |                               |
| 05313 F166 | 10289942 | 7     | 09/06/2022      | 0.16         | Chesterfield         | 3                | -                  | 5                   | 7          |                               |                               |                               |
| 05436TF256 | 10517348 | 7     | 09/06/2022      | 0.84         | Chesterfield         | 1                | -                  | 10                  | 11         |                               |                               |                               |
| 48650 F72  | 10431477 | 7     | 09/06/2022      | 0.23         | Loudoun              | 2                | -                  | 2                   | 3          |                               |                               |                               |
| 41318 F48  | 10317335 | 7     | 09/08/2022      | 0.13         | Arlington            | 78               | -                  | 0                   | 1          |                               |                               |                               |
| 41644 F40  | 10380149 | 7     | 09/08/2022      | 0.18         | Fairfax              | 25               | -                  | 2                   | 4          |                               |                               |                               |
| 81339HF35  | 10414624 | 7     | 09/08/2022      | 0.21         | Albemarle            | 5                | -                  | 0                   | 1          |                               |                               |                               |
| 26370 F55  | 10301348 | 7     | 09/13/2022      | 0.24         | Chesapeake city      | 1                | -                  | 7                   | 7          |                               |                               |                               |
| 01317AF56  | 10302337 | 7     | 09/15/2022      | 0.51         | Hanover              | 14               | -                  | 2                   | 4          |                               |                               |                               |
| 05536 F77  | 10327340 | 7     | 09/19/2022      | 0.12         | Richmond city        | 79               | -                  | 4                   | 4          |                               |                               |                               |
| 28429CF208 | 10421965 | 7     | 09/20/2022      | 0.16         | New Kent             | 3                | -                  | 1                   | 2          |                               |                               |                               |
| 22401 F20  | 10315615 | 7     | 10/04/2022      | 0.32         | York                 | 2                | -                  | 3                   | 3          |                               |                               |                               |
| 46518 F53  | 10295399 | 7     | 10/12/2022      | 0.16         | Fairfax              | 12               | -                  | 2                   | 3          |                               |                               |                               |
| 81306DF531 | 10365398 | 7     | 10/13/2022      | 0.31         | Albemarle            | 17               | 1                  | 3                   | 5          |                               |                               |                               |
| 81306DF532 | 10365398 | 7     | 10/13/2022      | 0.06         | Albemarle            | 1                | -                  | 2                   | 3          |                               |                               |                               |
| 81518 F115 | 10288536 | 7     | 10/13/2022      | 0.13         | Orange               | 4                | 4                  | 2                   | 4          |                               |                               |                               |
| 81518 F161 | 10288536 | 7     | 10/13/2022      | 0.12         | Orange               | 3                | 17                 | 2                   | 2          |                               |                               |                               |
| 82330GF489 | 10360777 | 7     | 10/13/2022      | 0.51         | Rockingham           | 4                | 3                  | 4                   | 7          |                               |                               |                               |
| 82330GX496 | 10360777 | 7     | 10/13/2022      | 0.28         | Rockingham           | 2                | 26                 | 1                   | 1          |                               |                               |                               |
| 85871 F117 | 10408401 | 7     | 10/13/2022      | 0.19         | Lexington city       | 1                | -                  | 6                   | 9          |                               |                               |                               |
| 85884 F13  | 10404910 | 7     | 10/13/2022      | 0.37         | Rockbridge           | 7                | -                  | 4                   | 4          |                               |                               |                               |
| 41833 F41  | 10432211 | 7     | 10/19/2022      | 0.09         | Fairfax              | 8                | -                  | 1                   | 1          |                               |                               |                               |
| 63310 F505 | 10394168 | 7     | 10/19/2022      | 0.24         | Prince Edward        | 12               | -                  | 1                   | 3          |                               |                               |                               |
| 66404AF195 | 10416988 | 7     | 10/20/2022      | 0.28         | Halifax              | 2                | -                  | 2                   | 4          |                               |                               |                               |
| 28436AF238 | 10450930 | 7     | 10/25/2022      | 0.07         | James City           | 1                | -                  | 0                   | 0          |                               |                               |                               |
| 28436AF91  | 10450930 | 7     | 10/25/2022      | 0.31         | James City           | 11               | 2                  | 1                   | 3          |                               |                               |                               |
| 28436AR8   | 10450930 | 7     | 10/25/2022      | 0.87         | James City           | -                | 59                 | 7                   | 12         |                               |                               |                               |
| 65937AF93  | 10488816 | 7     | 10/25/2022      | 0.15         | Mecklenburg          | 1                | -                  | 4                   | 4          |                               |                               |                               |
| 82452 F99  | 10256056 | 7     | 10/25/2022      | 0.28         | Waynesboro city      | 3                | -                  | 3                   | 4          |                               |                               |                               |
| 63702 F510 | 10427113 | 7     | 10/26/2022      | 0.20         | Prince Edward        | 1                | -                  | 5                   | 7          |                               |                               |                               |
| 22496GF77  | 10436363 | 7     | 10/27/2022      | 0.10         | York                 | 18               | -                  | 0                   | 0          |                               |                               |                               |
| 63320 F23  | 10440101 | 7     | 11/02/2022      | 0.14         | Fluvanna             | 2                | -                  | 1                   | 2          |                               |                               |                               |
| 66508 F513 | 10369264 | 7     | 11/02/2022      | 0.36         | Pittsylvania         | 23               | -                  | 1                   | 2          |                               |                               |                               |
| 03315 F200 | 10517529 | 7     | 11/03/2022      | 0.42         | Westmoreland         | 1                | -                  | 20                  | 21         |                               |                               |                               |
| 66520 F528 | 10370396 | 7     | 11/03/2022      | 0.14         | Pittsylvania         | 10               | -                  | 1                   | 1          |                               |                               |                               |
| 85871 F81  | 10352536 | 7     | 11/07/2022      | 0.16         | Lexington city       | 6                | 2                  | 4                   | 4          |                               |                               |                               |
| 81338 F3   | 10376842 | 7     | 11/08/2022      | 0.09         | Albemarle            | 3                | -                  | 2                   | 2          |                               |                               |                               |
| 43706 F28  | 10341457 | 7     | 11/09/2022      | 0.18         | Fairfax              | 20               | -                  | 2                   | 3          |                               |                               |                               |
| 04336 F188 | 10447773 | 7     | 11/17/2022      | 0.52         | Gloucester           | 9                | 2                  | 13                  | 14         |                               |                               |                               |
| 25315CF248 | 10329640 | 7     | 11/17/2022      | 0.15         | Virginia Beach city  | 8                | -                  | 3                   | 4          |                               |                               |                               |
| 48610YF773 | 10431493 | 7     | 11/22/2022      | 0.08         | Clarke               | 1                | -                  | 1                   | 1          |                               |                               |                               |

24036050

| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City           | Direct<br>Customers | Indirect<br>Customers | Event Count                   |                      | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|--|-----------------|-----------------------|---------------------|-----------------------|-------------------------------|----------------------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |  |                 |                       |                     |                       | Prior to Conversion<br>Exc ME | Conversion<br>Inc ME |                                     |                                     |                                     |
| 21405 F42  | 10272636 | 7     | 11/23/2022 |  | 0.18            | Norfolk city          | 17                  | -                     | 3                             | 4                    |                                     |                                     |                                     |
| 48610YF581 | 10363378 | 7     | 11/29/2022 |  | 0.20            | Clarke                | 1                   | -                     | 4                             | 5                    |                                     |                                     |                                     |
| 02305 F185 | 10492293 | 7     | 12/07/2022 |  | 1.08            | Chesterfield          | 3                   | -                     | 8                             | 12                   |                                     |                                     |                                     |
| 81397 F291 | 10386579 | 7     | 12/08/2022 |  | 0.07            | Charlottesville city  | 3                   | 15                    | 3                             | 3                    | 1                                   |                                     |                                     |
| 43658DF50  | 10366549 | 7     | 12/09/2022 |  | 0.32            | Fairfax city          | 22                  | 26                    | 8                             | 10                   |                                     |                                     |                                     |
| 46913 F34  | 10019749 | 7     | 12/09/2022 |  | 0.30            | Fairfax               | 6                   | -                     | 11                            | 14                   |                                     |                                     |                                     |
| 22727 F102 | 10297134 | 7     | 12/12/2022 |  | 0.21            | Newport News city     | 9                   | -                     | 3                             | 4                    |                                     |                                     |                                     |
| 48395YF23  | 10380432 | 7     | 12/15/2022 |  | 0.60            | Loudoun               | 6                   | 5                     | 5                             | 7                    |                                     |                                     |                                     |
| 02313GF7   | 10294431 | 7     | 12/21/2022 |  | 0.21            | Hopewell city         | 1                   | -                     | 2                             | 2                    |                                     |                                     |                                     |
| 85872 F135 | 10486927 | 7     | 12/21/2022 |  | 0.50            | Rockbridge            | 6                   | 38                    | 5                             | 5                    | 1                                   |                                     |                                     |
| 86816 F225 | 10117828 | 7     | 03/08/2023 |  | 1.10            | Alleghany             | 1                   | 2                     | 10                            |                      |                                     |                                     |                                     |
| 81307 F1   | 10128599 | 7     | 10/25/2023 |  | 0.60            | Albemarle             | 2                   | 1                     | 12                            |                      |                                     |                                     |                                     |
| 81307 F18  | 10128599 | 7     | 10/25/2023 |  | 0.59            | Albemarle             | 4                   | 1                     | 5                             |                      |                                     |                                     |                                     |
| 81307 F19  | 10128599 | 7     | 10/25/2023 |  | 0.81            | Albemarle             | 4                   | 5                     | 2                             |                      |                                     |                                     |                                     |
| 81308CX5   | 10128599 | 7     | 10/25/2023 |  | 1.61            | Albemarle             | 6                   | 2                     | 7                             |                      |                                     |                                     |                                     |
| 41482 F120 | 10164282 | 7     | 09/27/2023 |  | 0.25            | Arlington             | 16                  | 106                   | 5                             |                      |                                     |                                     |                                     |
| 41482 F334 | 10164282 | 7     | 09/27/2023 |  | 0.13            | Arlington             | 14                  | 49                    | 2                             |                      |                                     |                                     |                                     |
| 41482 F335 | 10164282 | 7     | 09/27/2023 |  | 0.11            | Fairfax               | 4                   | -                     | 0                             |                      |                                     |                                     |                                     |
| 41482 F339 | 10164282 | 7     | 09/27/2023 |  | 0.08            | Fairfax               | 3                   | -                     | 0                             |                      |                                     |                                     |                                     |
| 41482 F354 | 10164282 | 7     | 09/27/2023 |  | 0.49            | Arlington             | 45                  | -                     | 4                             |                      |                                     |                                     |                                     |
| 41482 F44  | 10164282 | 7     | 09/27/2023 |  | 0.08            | Fairfax               | 5                   | 151                   | 0                             |                      |                                     |                                     |                                     |
| 41482 F84  | 10164282 | 7     | 09/27/2023 |  | 0.49            | Arlington             | 26                  | 17                    | 14                            |                      |                                     |                                     |                                     |
| 41482 F89  | 10164282 | 7     | 09/27/2023 |  | 0.02            | Fairfax               | 2                   | -                     | 1                             |                      |                                     |                                     |                                     |
| 41645 F69  | 10164282 | 7     | 09/27/2023 |  | 0.04            | Fairfax               | -                   | -                     | 0                             |                      |                                     |                                     |                                     |
| 81308 F445 | 10164628 | 7     | 10/11/2023 |  | 0.14            | Albemarle             | 1                   | -                     | 0                             |                      |                                     |                                     |                                     |
| 81308 F478 | 10164628 | 7     | 10/11/2023 |  | 0.90            | Albemarle             | 6                   | 8                     | 8                             |                      |                                     |                                     |                                     |
| 81308 F491 | 10164628 | 7     | 10/11/2023 |  | 0.38            | Albemarle             | 1                   | 5                     | 5                             |                      |                                     |                                     |                                     |
| 46430 F145 | 10167834 | 7     | 08/28/2023 |  | 0.04            | Fairfax               | 13                  | -                     | 0                             |                      |                                     |                                     |                                     |
| 46430 F146 | 10167834 | 7     | 08/28/2023 |  | 0.19            | Fairfax               | 26                  | -                     | 5.19                          |                      |                                     |                                     |                                     |
| 46430 F147 | 10167834 | 7     | 08/28/2023 |  | 0.25            | Fairfax               | 17                  | -                     | 3                             |                      |                                     |                                     |                                     |
| 46430 F148 | 10167834 | 7     | 08/28/2023 |  | 0.17            | Fairfax               | 13                  | -                     | 2                             |                      |                                     |                                     |                                     |
| 46430 F149 | 10167834 | 7     | 08/28/2023 |  | 0.21            | Fairfax               | 29                  | -                     | 1                             |                      |                                     |                                     |                                     |
| 46430 F48  | 10167834 | 7     | 08/28/2023 |  | 0.23            | Fairfax               | 4                   | 100                   | 5                             |                      |                                     |                                     |                                     |
| 41435 F14  | 10204989 | 7     | 01/09/2023 |  | 0.23            | Fairfax               | 10                  | -                     | 14                            |                      |                                     |                                     |                                     |
| 81339 F260 | 10209015 | 7     | 11/15/2023 |  | 0.49            | Albemarle             | 5                   | 13                    | 7                             |                      |                                     |                                     |                                     |
| 81339 F73  | 10209015 | 7     | 11/15/2023 |  | 1.04            | Albemarle             | 7                   | 5                     | 12                            |                      |                                     |                                     |                                     |
| 22401 F105 | 10217451 | 7     | 08/01/2023 |  | 0.36            | York                  | 7                   | -                     | 8                             |                      |                                     |                                     |                                     |
| 01628 F124 | 10220958 | 7     | 09/21/2023 |  | 0.47            | Hanover               | 20                  | -                     | 3                             |                      |                                     |                                     |                                     |
| 63701 F539 | 10228881 | 7     | 01/12/2023 |  | 0.23            | Prince Edward         | 30                  | -                     | 2                             |                      |                                     |                                     |                                     |
| 21323 F225 | 10229357 | 7     | 09/29/2023 |  | 0.58            | Norfolk city          | 86                  | 11                    | 6                             |                      |                                     |                                     |                                     |
| 23465 F475 | 10233036 | 7     | 12/29/2023 |  | 0.17            | Chesapeake city       | 31                  | -                     | 3                             |                      |                                     |                                     |                                     |
| 23465JF185 | 10233036 | 7     | 12/29/2023 |  | 0.42            | Chesapeake city       | 73                  | -                     | 1                             |                      |                                     |                                     |                                     |
| 23465JF61  | 10233036 | 7     | 12/29/2023 |  | 0.82            | Chesapeake city       | 134                 | 121                   | 15                            |                      |                                     |                                     |                                     |
| 23465JF79  | 10233036 | 7     | 12/29/2023 |  | 0.05            | Chesapeake city       | 15                  | -                     | 0                             |                      |                                     |                                     |                                     |
| 48719 F45  | 10241853 | 7     | 12/21/2023 |  | 0.17            | Loudoun               | 21                  | 87                    | 4                             |                      |                                     |                                     |                                     |
| 04334 F109 | 10242425 | 7     | 12/04/2023 |  | 1.26            | Gloucester            | 24                  | 3                     | 15                            |                      |                                     |                                     |                                     |
| 44721 F202 | 10248583 | 7     | 11/08/2023 |  | 0.23            | Fairfax               | 13                  | 7                     | 5                             |                      |                                     |                                     |                                     |
| 01376 F16  | 10248687 | 7     | 11/30/2023 |  | 0.22            | Henrico               | 10                  | -                     | 3                             |                      |                                     |                                     |                                     |
| 01376 F18  | 10248687 | 7     | 11/30/2023 |  | 0.05            | Henrico               | 1                   | 9                     | 0                             |                      |                                     |                                     |                                     |
| 01376 F19  | 10248687 | 7     | 11/30/2023 |  | 0.14            | Henrico               | 7                   | 34                    | 0                             |                      |                                     |                                     |                                     |
| 01376 F79  | 10248687 | 7     | 11/30/2023 |  | 0.05            | Henrico               | -                   | 51                    | 0                             |                      |                                     |                                     |                                     |
| 01376 F86  | 10248687 | 7     | 11/30/2023 |  | 0.40            | Henrico               | 20                  | -                     | 8                             |                      |                                     |                                     |                                     |
| 01376MF163 | 10248687 | 7     | 11/30/2023 |  | 0.15            | Henrico               | 8                   | -                     | 4                             |                      |                                     |                                     |                                     |
| 01376QR1   | 10248687 | 7     | 11/30/2023 |  | 0.72            | Henrico               | 21                  | 3                     | 7                             |                      |                                     |                                     |                                     |
| 81339 F102 | 10249969 | 7     | 10/04/2023 |  | 0.41            | Albemarle             | 4                   | 12                    | 4                             |                      |                                     |                                     |                                     |
| 02313 F7   | 10259603 | 7     | 12/19/2023 |  | 1.09            | Prince George         | 11                  | -                     | 8                             |                      |                                     |                                     |                                     |
| 02313 F73  | 10259603 | 7     | 12/19/2023 |  | 0.33            | Prince George         | 8                   | -                     | 3                             |                      |                                     |                                     |                                     |
| 02837 F2   | 10260367 | 7     | 01/30/2023 |  | 0.23            | Colonial Heights city | 2                   | -                     | 2                             |                      |                                     |                                     |                                     |
| 02304 F11  | 10260373 | 7     | 02/22/2023 |  | 0.12            | Chesterfield          | 1                   | -                     | 4                             |                      |                                     |                                     |                                     |
| 02304 F13  | 10260373 | 7     | 02/22/2023 |  | 0.20            | Chesterfield          | 2                   | -                     | 7                             |                      |                                     |                                     |                                     |
| 02420AF153 | 10260457 | 7     | 02/02/2023 |  | 0.43            | Chesterfield          | 9                   | -                     | 4                             |                      |                                     |                                     |                                     |
| 02355 F224 | 10260899 | 7     | 12/14/2023 |  | 0.10            | Petersburg city       | 3                   | -                     | 3                             |                      |                                     |                                     |                                     |
| 02395 F143 | 10262015 | 7     | 01/30/2023 |  | 0.12            | Chesterfield          | 5                   | 2                     | 3                             |                      |                                     |                                     |                                     |
| 23325 F8   | 10262737 | 7     | 10/04/2023 |  | 0.12            | Chesapeake city       | 5                   | -                     | 2                             |                      |                                     |                                     |                                     |
| 25454BF25  | 10266721 | 7     | 11/17/2023 |  | 0.13            | Virginia Beach city   | 20                  | -                     | 2                             |                      |                                     |                                     |                                     |
| 82450 F103 | 10269581 | 7     | 09/27/2023 |  | 0.10            | Waynesboro city       | 9                   | -                     | 2                             |                      |                                     |                                     |                                     |
| 82450 F106 | 10269581 | 7     | 09/27/2023 |  | 0.05            | Waynesboro city       | 39                  | 77                    | 5                             |                      |                                     |                                     |                                     |
| 82450 F107 | 10269581 | 7     | 09/27/2023 |  | 0.19            | Waynesboro city       | 12                  | 65                    | 9                             |                      |                                     |                                     |                                     |
| 82450 F156 | 10269581 | 7     | 09/27/2023 |  | 0.18            | Waynesboro city       | 11                  | 113                   | 9                             |                      |                                     |                                     |                                     |
| 06476 F260 | 10272292 | 7     | 08/16/2023 |  | 0.20            | Hanover               | 2                   | 34                    | 1                             |                      |                                     |                                     |                                     |

| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City         | Direct<br>Customers | Indirect<br>Customers | Event Count                   |                      |                       | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|------------|--|-----------------|---------------------|---------------------|-----------------------|-------------------------------|----------------------|-----------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |  |                 |                     |                     |                       | Prior to Conversion<br>Exc ME | Conversion<br>Inc ME | Year 1 Post<br>Events |                                     |                                     |
| 06476GF145 | 10272292 | 7     | 08/16/2023 |  | 0.28            | Hanover             | 7                   | -                     |                               |                      | 5                     |                                     |                                     |
| 06476GF146 | 10272292 | 7     | 08/16/2023 |  | 0.04            | Hanover             | 2                   | -                     |                               |                      | 0                     |                                     |                                     |
| 06476GF147 | 10272292 | 7     | 08/16/2023 |  | 0.09            | Hanover             | 6                   | -                     |                               |                      | 2                     |                                     |                                     |
| 06476GF298 | 10272292 | 7     | 08/16/2023 |  | 0.53            | Hanover             | 15                  | 17                    |                               |                      | 17                    |                                     |                                     |
| 06476GR325 | 10272292 | 7     | 08/16/2023 |  | 0.27            | Hanover             | 2                   | 32                    |                               |                      | 3                     |                                     |                                     |
| 25467 F107 | 10272703 | 7     | 10/04/2023 |  | 0.30            | Virginia Beach city | 25                  | -                     |                               |                      | 3                     |                                     |                                     |
| 05406 F189 | 10276035 | 7     | 11/08/2023 |  | 0.25            | Powhatan            | 4                   | -                     |                               |                      | 2                     |                                     |                                     |
| 05406 F191 | 10276035 | 7     | 11/08/2023 |  | 1.17            | Powhatan            | 10                  | 12                    |                               |                      | 13                    |                                     |                                     |
| 05406 F194 | 10276035 | 7     | 11/08/2023 |  | 0.23            | Powhatan            | 1                   | -                     |                               |                      | 5                     |                                     |                                     |
| 05406 F263 | 10276035 | 7     | 11/08/2023 |  | 0.21            | Powhatan            | 3                   | 3                     |                               |                      | 1                     |                                     |                                     |
| 05323 F10  | 10276903 | 7     | 01/20/2023 |  | 0.27            | Powhatan            | 3                   | -                     |                               |                      | 6                     |                                     |                                     |
| 01383 F19  | 10277468 | 7     | 12/13/2023 |  | 0.38            | Henrico             | 147                 | 58                    |                               |                      | 7                     |                                     |                                     |
| 81382 F30  | 10278644 | 7     | 11/14/2023 |  | 1.45            | Albemarle           | 29                  | 6                     |                               |                      | 11                    |                                     |                                     |
| 81382 F513 | 10278644 | 7     | 11/14/2023 |  | 0.27            | Albemarle           | 10                  | -                     |                               |                      | 3                     |                                     |                                     |
| 81382 F525 | 10278644 | 7     | 11/14/2023 |  | 0.15            | Albemarle           | 8                   | -                     |                               |                      | 2                     |                                     |                                     |
| 05406 F142 | 10281815 | 7     | 05/04/2023 |  | 1.28            | Powhatan            | 17                  | 5                     |                               |                      | 15                    |                                     |                                     |
| 01373 F143 | 10282063 | 7     | 04/27/2023 |  | 0.14            | Goochland           | 1                   | -                     |                               |                      | 1                     |                                     |                                     |
| 01373 F88  | 10282063 | 7     | 04/27/2023 |  | 0.36            | Henrico             | 6                   | 1                     |                               |                      | 9                     |                                     |                                     |
| 05361 F21  | 10282292 | 7     | 01/20/2023 |  | 0.14            | Richmond city       | 103                 | -                     |                               |                      | 5                     |                                     |                                     |
| 06473 F23  | 10283734 | 7     | 12/20/2023 |  | 0.07            | Hanover             | 3                   | -                     |                               |                      | 0                     |                                     |                                     |
| 06473 F42  | 10283734 | 7     | 12/20/2023 |  | 1.25            | Hanover             | 18                  | 3                     |                               |                      | 12                    |                                     |                                     |
| 06473 F43  | 10283734 | 7     | 12/20/2023 |  | 0.27            | Hanover             | 6                   | -                     |                               |                      | 6                     |                                     |                                     |
| 21326 F20  | 10284700 | 7     | 08/28/2023 |  | 0.20            | Norfolk city        | 35                  | -                     |                               |                      | 3                     |                                     |                                     |
| 46977 F16  | 10285279 | 7     | 03/03/2023 |  | 0.30            | Fairfax             | 6                   | 1                     |                               |                      | 7                     |                                     |                                     |
| 46977 F17  | 10285279 | 7     | 03/03/2023 |  | 0.09            | Fairfax             | 1                   | -                     |                               |                      | 3                     |                                     |                                     |
| 01373 F81  | 10286149 | 7     | 04/27/2023 |  | 1.64            | Henrico             | 8                   | 2                     |                               |                      | 14                    |                                     |                                     |
| 45425 F113 | 10287109 | 7     | 07/31/2023 |  | 0.51            | Prince William      | 40                  | 103                   |                               |                      | 11                    |                                     |                                     |
| 45425 F114 | 10287109 | 7     | 07/31/2023 |  | 0.18            | Prince William      | 4                   | -                     |                               |                      | 3                     |                                     |                                     |
| 45425 F115 | 10287109 | 7     | 07/31/2023 |  | 0.04            | Prince William      | 2                   | -                     |                               |                      | 1                     |                                     |                                     |
| 45425 F908 | 10287452 | 7     | 12/01/2023 |  | 0.04            | Prince William      | 2                   | -                     |                               |                      | 0                     |                                     |                                     |
| 45425AF25  | 10287452 | 7     | 12/01/2023 |  | 0.21            | Prince William      | 7                   | -                     |                               |                      | 4                     |                                     |                                     |
| 45425AF8   | 10287452 | 7     | 12/01/2023 |  | 0.07            | Prince William      | 2                   | -                     |                               |                      | 2                     |                                     |                                     |
| 45425AR52  | 10287452 | 7     | 12/01/2023 |  | 0.93            | Prince William      | 22                  | 21                    |                               |                      | 10                    |                                     |                                     |
| 26337 F111 | 10291243 | 7     | 09/12/2023 |  | 0.13            | Portsmouth city     | 39                  | -                     |                               |                      | 6                     |                                     |                                     |
| 06471 F31  | 10292349 | 7     | 10/11/2023 |  | 0.23            | Hanover             | 6                   | -                     |                               |                      | 4                     |                                     |                                     |
| 02304 F91  | 10294419 | 7     | 01/30/2023 |  | 0.21            | Chesterfield        | 11                  | -                     |                               |                      | 4                     |                                     |                                     |
| 06339 F83  | 10294923 | 7     | 08/16/2023 |  | 0.98            | Hanover             | 9                   | -                     |                               |                      | 10                    |                                     |                                     |
| 81339 F100 | 10296207 | 7     | 10/19/2023 |  | 1.16            | Albemarle           | 2                   | -                     |                               |                      | 16                    |                                     |                                     |
| 81339 F192 | 10296207 | 7     | 10/19/2023 |  | 0.03            | Albemarle           | 2                   | -                     |                               |                      | 0                     |                                     |                                     |
| 81339 F436 | 10296207 | 7     | 10/19/2023 |  | 0.53            | Albemarle           | 1                   | 15                    |                               |                      | 7                     |                                     |                                     |
| 81339 F77  | 10296207 | 7     | 10/19/2023 |  | 0.14            | Albemarle           | 3                   | 21                    |                               |                      | 13                    |                                     |                                     |
| 81339 F96  | 10296207 | 7     | 10/19/2023 |  | 0.05            | Albemarle           | 1                   | -                     |                               |                      | 2                     |                                     |                                     |
| 81339 F97  | 10296207 | 7     | 10/19/2023 |  | 0.19            | Albemarle           | 3                   | -                     |                               |                      | 0                     |                                     |                                     |
| 05323 D58  | 10297515 | 7     | 11/22/2023 |  | 0.15            | Goochland           | 6                   | -                     |                               |                      | 0                     |                                     |                                     |
| 05323 F311 | 10297515 | 7     | 11/22/2023 |  | 0.31            | Chesterfield        | 10                  | 1                     |                               |                      | 5                     |                                     |                                     |
| 05323 F415 | 10297515 | 7     | 11/22/2023 |  | 0.08            | Goochland           | 1                   | -                     |                               |                      | 0                     |                                     |                                     |
| 05323 F59  | 10297515 | 7     | 11/22/2023 |  | 0.81            | Chesterfield        | 21                  | 52                    |                               |                      | 9                     |                                     |                                     |
| 05323 F61  | 10297515 | 7     | 11/22/2023 |  | 0.33            | Chesterfield        | 11                  | -                     |                               |                      | 7                     |                                     |                                     |
| 05323 F645 | 10297515 | 7     | 11/22/2023 |  | 0.53            | Powhatan            | 12                  | -                     |                               |                      | 3                     |                                     |                                     |
| 05323 F806 | 10297515 | 7     | 11/22/2023 |  | 0.28            | Goochland           | 18                  | -                     |                               |                      | 1                     |                                     |                                     |
| 41435 F46  | 10299400 | 7     | 03/29/2023 |  | 0.43            | Fairfax             | 33                  | -                     |                               |                      | 7                     |                                     |                                     |
| 06316 F90  | 10299737 | 7     | 09/21/2023 |  | 0.24            | Henrico             | 2                   | -                     |                               |                      | 8                     |                                     |                                     |
| 63320JF133 | 7691560  | 7     | 11/15/2023 |  | 2.12            | Fluvanna            | 15                  | 5                     |                               |                      | 18                    |                                     |                                     |
| 63320JF122 | 7691560  | 7     | 11/15/2023 |  | 0.20            | Fluvanna            | 2                   | -                     |                               |                      | 3                     |                                     |                                     |
| 63320 F121 | 7691560  | 7     | 11/15/2023 |  | 0.01            | Fluvanna            | -                   | 17                    |                               |                      | 0                     |                                     |                                     |
| 63320JF123 | 7691325  | 7     | 07/26/2023 |  | 0.80            | Fluvanna            | 1                   | -                     |                               |                      | 2                     |                                     |                                     |
| 63320 F734 | 7691325  | 7     | 07/26/2023 |  | 0.02            | Fluvanna            | -                   | 3                     |                               |                      | 1                     |                                     |                                     |
| 63320 F113 | 7691325  | 7     | 07/26/2023 |  | 0.02            | Fluvanna            | 1                   | 1                     |                               |                      | 1                     |                                     |                                     |
| 63320 F112 | 7691325  | 7     | 07/26/2023 |  | 0.63            | Fluvanna            | 3                   | 2                     |                               |                      | 10                    |                                     |                                     |
| 28456 F29  | 10303480 | 7     | 11/15/2023 |  | 1.00            | James City          | 10                  | 1                     |                               |                      | 16                    |                                     |                                     |
| 02304 F69  | 10303994 | 7     | 10/03/2023 |  | 0.21            | Chesterfield        | 4                   | -                     |                               |                      | 5                     |                                     |                                     |
| 05319 F57  | 10304021 | 7     | 11/08/2023 |  | 0.14            | Chesterfield        | 3                   | -                     |                               |                      | 3                     |                                     |                                     |
| 05339 F446 | 10304109 | 7     | 05/09/2023 |  | 0.17            | Chesterfield        | 2                   | -                     |                               |                      | 2                     |                                     |                                     |
| 81339GF163 | 10304990 | 7     | 09/13/2023 |  | 0.72            | Albemarle           | 10                  | -                     |                               |                      | 7                     |                                     |                                     |
| 81339GF474 | 10304990 | 7     | 09/13/2023 |  | 0.15            | Albemarle           | 3                   | 32                    |                               |                      | 1                     |                                     |                                     |
| 06301 F246 | 10306932 | 7     | 11/21/2023 |  | 0.15            | Hanover             | 1                   | -                     |                               |                      | 4                     |                                     |                                     |
| 06430 F225 | 10306932 | 7     | 11/21/2023 |  | 0.41            | Hanover             | 7                   | 12                    |                               |                      | 0                     |                                     |                                     |
| 06430 F226 | 10306932 | 7     | 11/21/2023 |  | 0.44            | Hanover             | 7                   | -                     |                               |                      | 4                     |                                     |                                     |
| 06430 F228 | 10306932 | 7     | 11/21/2023 |  | 0.29            | Hanover             | 4                   | 8                     |                               |                      | 7                     |                                     |                                     |
| 05440 F30  | 10307804 | 7     | 10/10/2023 |  | 1.10            | Chesterfield        | 35                  | 90                    |                               |                      | 10                    |                                     |                                     |



| Device ID  | WMIS     | Phase | Conversion |  | Length<br>Miles | County/City         | Direct<br>Customers | Indirect<br>Customers | Event Count                   |                         |                                     |                                     |
|------------|----------|-------|------------|--|-----------------|---------------------|---------------------|-----------------------|-------------------------------|-------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |  |                 |                     |                     |                       | Prior to Conversion<br>Exc ME | 10 Years Post<br>Inc ME | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events |
| 44375 F87  | 10308957 | 7     | 12/12/2023 |  | 0.76            | Fairfax             | 42                  | -                     | 8                             |                         |                                     |                                     |
| 44375HF126 | 10308957 | 7     | 12/12/2023 |  | 0.28            | Fairfax             | 7                   | 24                    | 10                            |                         |                                     |                                     |
| 44375HF128 | 10308957 | 7     | 12/12/2023 |  | 0.19            | Fairfax             | 9                   | -                     | 2                             |                         |                                     |                                     |
| 44375HF269 | 10308957 | 7     | 12/12/2023 |  | 0.19            | Fairfax             | 13                  | -                     | 3                             |                         |                                     |                                     |
| 41314 F31  | 10309264 | 7     | 12/18/2023 |  | 0.22            | Arlington           | 38                  | -                     | 5                             |                         |                                     |                                     |
| 41373 F63  | 10309279 | 7     | 01/12/2023 |  | 0.09            | Arlington           | 67                  | -                     | 3                             |                         |                                     |                                     |
| 06345 F69  | 10309555 | 7     | 10/10/2023 |  | 0.26            | Richmond city       | 26                  | -                     | 7                             |                         |                                     |                                     |
| 22304 F172 | 10311290 | 7     | 07/20/2023 |  | 0.16            | Hampton city        | 23                  | -                     | 2                             |                         |                                     |                                     |
| 22432 F5   | 10312389 | 7     | 10/05/2023 |  | 0.69            | Newport News city   | 39                  | 4                     | 10                            |                         |                                     |                                     |
| 01450 F173 | 10312806 | 7     | 11/22/2023 |  | 0.39            | Goochland           | 16                  | -                     | 10                            |                         |                                     |                                     |
| 01450 F174 | 10312806 | 7     | 11/22/2023 |  | 0.47            | Goochland           | 9                   | 4                     | 7                             |                         |                                     |                                     |
| 06307 F30  | 10315610 | 7     | 09/29/2023 |  | 0.53            | Henrico             | 11                  | -                     | 6                             |                         |                                     |                                     |
| 44710 F267 | 10315766 | 7     | 12/26/2023 |  | 0.20            | Fairfax             | 5                   | 5                     | 7                             |                         |                                     |                                     |
| 44710 F296 | 10315766 | 7     | 12/26/2023 |  | 0.35            | Fairfax             | 5                   | -                     | 5                             |                         |                                     |                                     |
| 25467 F91  | 10318406 | 7     | 11/02/2023 |  | 0.20            | Virginia Beach city | 12                  | -                     | 5                             |                         |                                     |                                     |
| 45337 F426 | 10318419 | 7     | 05/23/2023 |  | 0.88            | Prince William      | 49                  | 32                    | 7                             |                         |                                     |                                     |
| 01317 F46  | 10318562 | 7     | 12/19/2023 |  | 0.72            | Hanover             | 12                  | 2                     | 9                             |                         |                                     |                                     |
| 01317 F94  | 10318562 | 7     | 12/19/2023 |  | 0.71            | Hanover             | 25                  | 9                     | 7                             |                         |                                     |                                     |
| 05332 F22  | 10319392 | 7     | 12/19/2023 |  | 0.18            | Chesterfield        | 19                  | -                     | 2                             |                         |                                     |                                     |
| 05332 F24  | 10319392 | 7     | 12/19/2023 |  | 0.42            | Chesterfield        | 40                  | -                     | 15                            |                         |                                     |                                     |
| 05332 F44  | 10319392 | 7     | 12/19/2023 |  | 0.19            | Chesterfield        | 22                  | -                     | 2                             |                         |                                     |                                     |
| 05332 F84  | 10319392 | 7     | 12/19/2023 |  | 0.07            | Chesterfield        | 9                   | -                     | 0                             |                         |                                     |                                     |
| 05332 F85  | 10319392 | 7     | 12/19/2023 |  | 0.27            | Chesterfield        | 25                  | -                     | 6                             |                         |                                     |                                     |
| 05332 F86  | 10319392 | 7     | 12/19/2023 |  | 0.34            | Chesterfield        | 32                  | -                     | 7                             |                         |                                     |                                     |
| 06460 F368 | 10320634 | 7     | 10/24/2023 |  | 0.31            | New Kent            | 7                   | -                     | 4                             |                         |                                     |                                     |
| 06460 F403 | 10320634 | 7     | 10/24/2023 |  | 0.26            | New Kent            | 6                   | -                     | 7                             |                         |                                     |                                     |
| 42447 F92  | 10320943 | 7     | 07/28/2023 |  | 0.17            | King George         | -                   | 21                    | 2                             |                         |                                     |                                     |
| 42447 F93  | 10320943 | 7     | 07/28/2023 |  | 0.29            | King George         | 1                   | 18                    | 15                            |                         |                                     |                                     |
| 42447 F99  | 10320943 | 7     | 07/28/2023 |  | 0.09            | King George         | 2                   | -                     | 0                             |                         |                                     |                                     |
| 42330 F520 | 10321010 | 7     | 12/21/2023 |  | 0.14            | King George         | 1                   | 15                    | 1                             |                         |                                     |                                     |
| 42330ZF2   | 10321010 | 7     | 12/21/2023 |  | 1.22            | King George         | 14                  | 1                     | 14                            |                         |                                     |                                     |
| 42330ZF653 | 10321010 | 7     | 12/21/2023 |  | 0.28            | King George         | 1                   | -                     | 9                             |                         |                                     |                                     |
| 65902 F13  | 10321606 | 7     | 08/22/2023 |  | 0.19            | Halifax             | 6                   | -                     | 4                             |                         |                                     |                                     |
| 44721 F379 | 10322514 | 7     | 11/30/2023 |  | 0.21            | Fairfax             | 9                   | -                     | 7                             |                         |                                     |                                     |
| 04331 F11  | 10323466 | 7     | 09/26/2023 |  | 0.56            | Gloucester          | 10                  | -                     | 9                             |                         |                                     |                                     |
| 28426 F1   | 10324376 | 7     | 09/06/2023 |  | 0.16            | James City          | 4                   | -                     | 3                             |                         |                                     |                                     |
| 28428 F4   | 10324402 | 7     | 12/27/2023 |  | 0.03            | New Kent            | -                   | 22                    | 0                             |                         |                                     |                                     |
| 28428CF108 | 10324402 | 7     | 12/27/2023 |  | 1.11            | New Kent            | 10                  | 11                    | 9                             |                         |                                     |                                     |
| 06471 F382 | 10324577 | 7     | 10/05/2023 |  | 0.11            | Hanover             | 5                   | -                     | 2                             |                         |                                     |                                     |
| 81338BF311 | 10324670 | 7     | 10/17/2023 |  | 0.05            | Albemarle           | 3                   | -                     | 2                             |                         |                                     |                                     |
| 81338BF5   | 10324670 | 7     | 10/17/2023 |  | 0.04            | Albemarle           | 3                   | -                     | 1                             |                         |                                     |                                     |
| 81338BF6   | 10324670 | 7     | 10/17/2023 |  | 0.03            | Albemarle           | 4                   | -                     | 3                             |                         |                                     |                                     |
| 81338BF60  | 10324670 | 7     | 10/17/2023 |  | 0.25            | Albemarle           | 8                   | -                     | 4                             |                         |                                     |                                     |
| 81338BF8   | 10324670 | 7     | 10/17/2023 |  | 0.10            | Albemarle           | 4                   | -                     | 6                             |                         |                                     |                                     |
| 81338BR1   | 10324670 | 7     | 10/17/2023 |  | 0.36            | Albemarle           | 4                   | 20                    | 8                             |                         |                                     |                                     |
| 22400 F198 | 10324687 | 7     | 10/30/2023 |  | 0.45            | York                | 23                  | 3                     | 4                             |                         |                                     |                                     |
| 41900 F38  | 10326396 | 7     | 03/03/2023 |  | 0.33            | Fairfax             | 28                  | 41                    | 10                            |                         |                                     |                                     |
| 45425JF10  | 10327145 | 7     | 10/31/2023 |  | 0.07            | Prince William      | 5                   | -                     | 3                             |                         |                                     |                                     |
| 45425JF11  | 10327145 | 7     | 10/31/2023 |  | 0.14            | Prince William      | 8                   | -                     | 7                             |                         |                                     |                                     |
| 45425JF133 | 10327145 | 7     | 10/31/2023 |  | 0.70            | Prince William      | 32                  | 8                     | 7                             |                         |                                     |                                     |
| 45425JF6   | 10327145 | 7     | 10/31/2023 |  | 0.15            | Prince William      | 6                   | -                     | 8                             |                         |                                     |                                     |
| 45425JF7   | 10327145 | 7     | 10/31/2023 |  | 0.05            | Prince William      | 5                   | -                     | 0                             |                         |                                     |                                     |
| 45425JF8   | 10327145 | 7     | 10/31/2023 |  | 0.09            | Prince William      | 5                   | -                     | 0                             |                         |                                     |                                     |
| 45425JF9   | 10327145 | 7     | 10/31/2023 |  | 0.10            | Prince William      | 9                   | -                     | 1                             |                         |                                     |                                     |
| 45425JR1   | 10327145 | 7     | 10/31/2023 |  | 0.43            | Prince William      | 17                  | 80                    | 8                             |                         |                                     |                                     |
| 45425JX127 | 10327145 | 7     | 10/31/2023 |  | 0.15            | Prince William      | 8                   | 46                    | 11                            |                         |                                     |                                     |
| 42484 F26  | 10327265 | 7     | 12/14/2023 |  | 0.33            | Stafford            | 8                   | -                     | 3                             |                         |                                     |                                     |
| 42484 F28  | 10327277 | 7     | 12/12/2023 |  | 0.30            | Stafford            | 9                   | -                     | 3                             |                         |                                     |                                     |
| 21306 F330 | 10330773 | 7     | 09/29/2023 |  | 0.19            | Norfolk city        | 39                  | -                     | 4                             |                         |                                     |                                     |
| 28455 F266 | 10331094 | 7     | 09/26/2023 |  | 0.06            | James City          | -                   | 1                     | 0                             |                         |                                     |                                     |
| 28455 F77  | 10331094 | 7     | 09/26/2023 |  | 0.58            | James City          | 25                  | 1                     | 8                             |                         |                                     |                                     |
| 28455 F78  | 10331094 | 7     | 09/26/2023 |  | 0.05            | James City          | 1                   | -                     | 2                             |                         |                                     |                                     |
| 01450 F188 | 10331616 | 7     | 10/10/2023 |  | 0.10            | Goochland           | 1                   | 4                     | 3                             |                         |                                     |                                     |
| 01450 F200 | 10331616 | 7     | 10/10/2023 |  | 0.30            | Goochland           | 2                   | -                     | 3                             |                         |                                     |                                     |
| 01450 F391 | 10331616 | 7     | 10/10/2023 |  | 0.24            | Goochland           | -                   | 63                    | 1                             |                         |                                     |                                     |
| 01450 F392 | 10331616 | 7     | 10/10/2023 |  | 0.12            | Goochland           | 1                   | -                     | 1                             |                         |                                     |                                     |
| 01450 R10  | 10331616 | 7     | 10/10/2023 |  | 0.43            | Goochland           | 7                   | 69                    | 5                             |                         |                                     |                                     |
| 01373 F148 | 10331653 | 7     | 10/30/2023 |  | 0.43            | Henrico             | 23                  | 43                    | 14                            |                         |                                     |                                     |
| 01373 F193 | 10331653 | 7     | 10/30/2023 |  | 0.55            | Henrico             | 14                  | 17                    | 11                            |                         |                                     |                                     |
| 01373 F43  | 10331653 | 7     | 10/30/2023 |  | 0.16            | Henrico             | 12                  | -                     | 2                             |                         |                                     |                                     |

24336050

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City       | Direct Customers | Indirect Customers | Event Count         |                        |                        |                        |        |
|------------|----------|-------|-----------------|--------------|-------------------|------------------|--------------------|---------------------|------------------------|------------------------|------------------------|--------|
|            |          |       |                 |              |                   |                  |                    | Prior to Conversion | Year 1 Post Conversion | Year 2 Post Conversion | Year 3 Post Conversion |        |
|            |          |       |                 |              |                   |                  |                    | Exc ME              | Inc ME                 | Events                 | Events                 | Events |
| 28466 F234 | 10332988 | 7     | 11/15/2023      | 0.25         | York              | 4                | 1                  | 2                   |                        |                        |                        |        |
| 28466 F236 | 10332988 | 7     | 11/15/2023      | 0.03         | James City        | 2                | 1                  | 0                   |                        |                        |                        |        |
| 28466 F239 | 10332988 | 7     | 11/15/2023      | 0.27         | James City        | 7                | 27                 | 3                   |                        |                        |                        |        |
| 28466 F290 | 10332988 | 7     | 11/15/2023      | 0.30         | James City        | 2                | -                  | 4                   |                        |                        |                        |        |
| 28466 F67  | 10332988 | 7     | 11/15/2023      | 0.21         | James City        | 14               | 9                  | 1                   |                        |                        |                        |        |
| 05345 F108 | 10333124 | 7     | 07/28/2023      | 0.23         | Richmond city     | 10               | -                  | 3                   |                        |                        |                        |        |
| 05345BF121 | 10333124 | 7     | 07/28/2023      | 0.42         | Chesterfield      | 25               | -                  | 3                   |                        |                        |                        |        |
| 05345BF132 | 10333124 | 7     | 07/28/2023      | 0.39         | Chesterfield      | 15               | 25                 | 5                   |                        |                        |                        |        |
| 05345BR107 | 10333124 | 7     | 07/28/2023      | 0.71         | Richmond city     | 36               | 19                 | 15                  |                        |                        |                        |        |
| 22434 F155 | 10336334 | 7     | 11/28/2023      | 0.22         | Newport News city | 58               | -                  | 2                   |                        |                        |                        |        |
| 81382AF465 | 10337128 | 7     | 12/14/2023      | 0.06         | Albemarle         | 1                | -                  | 2                   |                        |                        |                        |        |
| 81382AR1   | 10337128 | 7     | 12/14/2023      | 0.96         | Albemarle         | 41               | 1                  | 10                  |                        |                        |                        |        |
| 81315 F195 | 10337239 | 7     | 08/16/2023      | 0.04         | Albemarle         | 3                | -                  | 0                   |                        |                        |                        |        |
| 81315 F91  | 10337239 | 7     | 08/16/2023      | 0.45         | Albemarle         | 26               | 30                 | 9                   |                        |                        |                        |        |
| 26333 F120 | 10338186 | 7     | 08/28/2023      | 0.08         | Portsmouth city   | 21               | -                  | 3                   |                        |                        |                        |        |
| 26340 F101 | 10338266 | 7     | 11/14/2023      | 0.08         | Portsmouth city   | 19               | -                  | 3                   |                        |                        |                        |        |
| 28437 F103 | 10338377 | 7     | 10/30/2023      | 0.24         | James City        | 30               | -                  | 6                   |                        |                        |                        |        |
| 42504 F32  | 10341054 | 7     | 02/17/2023      | 0.13         | Stafford          | 30               | -                  | 2                   |                        |                        |                        |        |
| 44622 F214 | 10341354 | 7     | 07/26/2023      | 0.36         | Fairfax           | 22               | 5                  | 7                   |                        |                        |                        |        |
| 43696 F42  | 10341432 | 7     | 06/22/2023      | 0.18         | Fairfax           | 17               | -                  | 2                   |                        |                        |                        |        |
| 43606 F53  | 10341448 | 7     | 04/12/2023      | 0.19         | Fairfax           | 20               | -                  | 3                   |                        |                        |                        |        |
| 81351 F321 | 10343135 | 7     | 08/11/2023      | 0.31         | Albemarle         | 15               | 3                  | 4                   |                        |                        |                        |        |
| 81351 F52  | 10343135 | 7     | 08/11/2023      | 0.02         | Albemarle         | 1                | -                  | 0                   |                        |                        |                        |        |
| 85703 F59  | 10343284 | 7     | 04/12/2023      | 0.17         | Buena Vista city  | 11               | -                  | 3                   |                        |                        |                        |        |
| 21310 F560 | 10344777 | 7     | 10/26/2023      | 0.44         | Norfolk city      | 80               | -                  | 5                   |                        |                        |                        |        |
| 21748 F258 | 10345239 | 7     | 11/08/2023      | 0.15         | Norfolk city      | 35               | -                  | 3                   |                        |                        |                        |        |
| 43392 F37  | 10345356 | 7     | 12/22/2023      | 0.22         | Fairfax           | 17               | -                  | 2                   |                        |                        |                        |        |
| 43963 F20  | 10345365 | 7     | 12/20/2023      | 0.24         | Fairfax           | 15               | -                  | 3                   |                        |                        |                        |        |
| 21381 F380 | 10345731 | 7     | 10/26/2023      | 0.15         | Norfolk city      | 27               | -                  | 2                   |                        |                        |                        |        |
| 04331FF670 | 10346801 | 7     | 09/28/2023      | 0.24         | Gloucester        | 12               | 3                  | 8                   |                        |                        |                        |        |
| 04331FF671 | 10346801 | 7     | 09/28/2023      | 0.58         | Gloucester        | 32               | 3                  | 8                   |                        |                        |                        |        |
| 47698 F782 | 10347009 | 7     | 11/15/2023      | 0.26         | Fauquier          | 12               | -                  | 3                   |                        |                        |                        |        |
| 47698JF917 | 10348895 | 7     | 03/09/2023      | 0.19         | Fauquier          | 16               | -                  | 2                   |                        |                        |                        |        |
| 47492 F407 | 10348908 | 7     | 03/09/2023      | 0.29         | Fauquier          | 18               | -                  | 5                   |                        |                        |                        |        |
| 05350DR1   | 10350670 | 7     | 04/27/2023      | 0.38         | Richmond city     | 66               | -                  | 3                   |                        |                        |                        |        |
| 06318 F375 | 10350949 | 7     | 08/30/2023      | 0.35         | Henrico           | 29               | -                  | 3                   |                        |                        |                        |        |
| 48719BF10  | 10351937 | 7     | 03/22/2023      | 0.13         | Loudoun           | 5                | -                  | 5                   |                        |                        |                        |        |
| 06318 F322 | 10352411 | 7     | 01/30/2023      | 0.24         | Henrico           | 12               | -                  | 5                   |                        |                        |                        |        |
| 21412 F37  | 10354235 | 7     | 11/02/2023      | 0.41         | Norfolk city      | 77               | -                  | 3                   |                        |                        |                        |        |
| 44721 F176 | 10354293 | 7     | 11/16/2023      | 0.37         | Fairfax           | 11               | 192                | 4                   |                        |                        |                        |        |
| 44721 F180 | 10354293 | 7     | 11/16/2023      | 0.09         | Fairfax           | 1                | -                  | 1                   |                        |                        |                        |        |
| 42727 F38  | 10355905 | 7     | 10/19/2023      | 0.20         | Stafford          | 29               | -                  | 3                   |                        |                        |                        |        |
| 01337 F160 | 10357559 | 7     | 05/04/2023      | 0.15         | Henrico           | 31               | -                  | 1                   |                        |                        |                        |        |
| 01337HF1   | 10357559 | 7     | 05/04/2023      | 0.16         | Henrico           | 46               | -                  | 5                   |                        |                        |                        |        |
| 48610 F307 | 10357744 | 7     | 12/27/2023      | 0.54         | Loudoun           | 19               | 3                  | 6                   |                        |                        |                        |        |
| 48610 F308 | 10357744 | 7     | 12/27/2023      | 0.10         | Loudoun           | 2                | -                  | 1                   |                        |                        |                        |        |
| 06318 F378 | 10357845 | 7     | 09/18/2023      | 0.19         | Henrico           | 28               | -                  | 2                   |                        |                        |                        |        |
| 06461 F201 | 10357859 | 7     | 11/28/2023      | 0.30         | New Kent          | 21               | -                  | 5                   |                        |                        |                        |        |
| 22306 F103 | 10358298 | 7     | 08/24/2023      | 0.20         | Hampton city      | 28               | 6                  | 3                   |                        |                        |                        |        |
| 22306 F15  | 10358298 | 7     | 08/24/2023      | 0.12         | Hampton city      | 29               | -                  | 2                   |                        |                        |                        |        |
| 22700 F114 | 10360455 | 7     | 07/18/2023      | 0.22         | Hampton city      | 42               | -                  | 2                   |                        |                        |                        |        |
| 41644 F32  | 10360845 | 7     | 12/13/2023      | 0.24         | Fairfax           | 36               | -                  | 2                   |                        |                        |                        |        |
| 43392 F86  | 10360955 | 7     | 12/22/2023      | 0.20         | Fairfax           | 15               | -                  | 2                   |                        |                        |                        |        |
| 04304 F193 | 10362092 | 7     | 11/27/2023      | 0.44         | Middlesex         | 30               | 2                  | 4                   |                        |                        |                        |        |
| 04304 F836 | 10362092 | 7     | 11/27/2023      | 0.10         | Middlesex         | 3                | -                  | 0                   |                        |                        |                        |        |
| 04395 F40  | 10363670 | 7     | 10/30/2023      | 0.59         | Gloucester        | 21               | -                  | 5                   |                        |                        |                        |        |
| 04395 X156 | 10363670 | 7     | 10/30/2023      | 0.08         | Gloucester        | -                | 269                | 2                   |                        |                        |                        |        |
| 02304 F72  | 10363858 | 7     | 08/09/2023      | 0.24         | Chesterfield      | 3                | -                  | 4                   |                        |                        |                        |        |
| 22371 F73  | 10364058 | 7     | 08/24/2023      | 0.16         | Hampton city      | 32               | -                  | 2                   |                        |                        |                        |        |
| 82452 F94  | 10364675 | 7     | 08/16/2023      | 0.53         | Waynesboro city   | 28               | 2                  | 5                   |                        |                        |                        |        |
| 81305 F49  | 10364796 | 7     | 11/28/2023      | 0.20         | Albemarle         | 10               | 3                  | 3                   |                        |                        |                        |        |
| 81351 F492 | 10364802 | 7     | 07/18/2023      | 0.16         | Albemarle         | 7                | -                  | 2                   |                        |                        |                        |        |
| 03350 F225 | 10365026 | 7     | 10/26/2023      | 0.21         | Essex             | 14               | 35                 | 5                   |                        |                        |                        |        |
| 04397 F69  | 10365050 | 7     | 10/31/2023      | 0.22         | Gloucester        | 12               | -                  | 2                   |                        |                        |                        |        |
| 04397 F70  | 10365050 | 7     | 10/31/2023      | 0.17         | Gloucester        | 7                | -                  | 2                   |                        |                        |                        |        |
| 43419 F164 | 10366220 | 7     | 10/24/2023      | 0.15         | Fairfax           | 17               | -                  | 2                   |                        |                        |                        |        |
| 42428 F17  | 10366257 | 7     | 07/26/2023      | 0.08         | Stafford          | 8                | -                  | 2                   |                        |                        |                        |        |
| 42481 F35  | 10366424 | 7     | 07/18/2023      | 0.11         | Stafford          | 9                | -                  | 2                   |                        |                        |                        |        |
| 46761 F36  | 10367399 | 7     | 12/06/2023      | 0.30         | Fairfax           | 45               | 25                 | 3                   |                        |                        |                        |        |
| 46761 F37  | 10367399 | 7     | 12/06/2023      | 0.19         | Fairfax           | 25               | -                  | 3                   |                        |                        |                        |        |

| Device ID  | WMIS     | Phase | Conversion Date | Length Miles | County/City          | Direct Customers | Indirect Customers | Event Count                |                   |                   | Year 1 Post Conversion Events | Year 2 Post Conversion Events | Year 3 Post Conversion Events |
|------------|----------|-------|-----------------|--------------|----------------------|------------------|--------------------|----------------------------|-------------------|-------------------|-------------------------------|-------------------------------|-------------------------------|
|            |          |       |                 |              |                      |                  |                    | Prior to Conversion Exc ME | Conversion Inc ME | Conversion Events |                               |                               |                               |
| 25378 F44  | 10371322 |       | 7 10/04/2023    | 0.11         | Virginia Beach city  | 19               | -                  | 2                          |                   |                   |                               |                               |                               |
| 05661 F9   | 10372654 |       | 7 01/20/2023    | 0.21         | Richmond city        | 29               | -                  | 2                          |                   |                   |                               |                               |                               |
| 05540 F19  | 10373442 |       | 7 09/21/2023    | 0.13         | Chesterfield         | 23               | -                  | 2                          |                   |                   |                               |                               |                               |
| 06435 F21  | 10374615 |       | 7 09/05/2023    | 0.21         | Richmond city        | 17               | -                  | 2                          |                   |                   |                               |                               |                               |
| 21404 F62  | 10374635 |       | 7 08/30/2023    | 0.10         | Norfolk city         | 20               | -                  | 2                          |                   |                   |                               |                               |                               |
| 47910 F174 | 10375713 |       | 7 03/21/2023    | 0.21         | Fauquier             | 4                | -                  | 3                          |                   |                   |                               |                               |                               |
| 28413 F124 | 10377747 |       | 7 11/15/2023    | 0.17         | James City           | 21               | -                  | 2                          |                   |                   |                               |                               |                               |
| 43365 F41  | 10378512 |       | 7 12/04/2023    | 0.17         | Fairfax              | 13               | -                  | 3                          |                   |                   |                               |                               |                               |
| 43352 F52  | 10378522 |       | 7 10/25/2023    | 0.86         | Fairfax              | 60               | -                  | 7                          |                   |                   |                               |                               |                               |
| 43707 F101 | 10378536 |       | 7 12/18/2023    | 0.26         | Fairfax              | 18               | -                  | 3                          |                   |                   |                               |                               |                               |
| 43707 F118 | 10378536 |       | 7 12/18/2023    | 0.13         | Fairfax              | 2                | -                  | 3                          |                   |                   |                               |                               |                               |
| 66520 F546 | 10378835 |       | 7 01/09/2023    | 0.28         | Pittsylvania         | 12               | 43                 | 6                          |                   |                   |                               |                               |                               |
| 44405 R132 | 10380543 |       | 7 12/21/2023    | 0.41         | Loudoun              | 31               | 108                | 6                          |                   |                   |                               |                               |                               |
| 22335 F102 | 10382243 |       | 7 07/10/2023    | 0.19         | Newport News city    | 47               | -                  | 8                          |                   |                   |                               |                               |                               |
| 41644 F24  | 10387069 |       | 7 12/19/2023    | 0.07         | Fairfax              | 2                | 79                 | 0                          |                   |                   |                               |                               |                               |
| 41644AF25  | 10387069 |       | 7 12/19/2023    | 0.27         | Fairfax              | 35               | 44                 | 7                          |                   |                   |                               |                               |                               |
| 41644AF26  | 10387069 |       | 7 12/19/2023    | 0.45         | Fairfax              | 44               | -                  | 9                          |                   |                   |                               |                               |                               |
| 01377 F63  | 10387687 |       | 7 12/13/2023    | 0.37         | Richmond city        | 85               | -                  | 5                          |                   |                   |                               |                               |                               |
| 48610 F304 | 10387785 |       | 7 11/08/2023    | 0.34         | Loudoun              | 5                | -                  | 3                          |                   |                   |                               |                               |                               |
| 48442 F903 | 10387872 |       | 7 10/30/2023    | 0.71         | Loudoun              | 6                | 1                  | 6                          |                   |                   |                               |                               |                               |
| 47910 F38  | 10392731 |       | 7 12/20/2023    | 0.26         | Fauquier             | 9                | 3                  | 3                          |                   |                   |                               |                               |                               |
| 47910 F39  | 10392731 |       | 7 12/20/2023    | 0.09         | Fauquier             | 1                | -                  | 0                          |                   |                   |                               |                               |                               |
| 47492 F316 | 10392743 |       | 7 11/16/2023    | 0.49         | Fauquier             | 12               | 10                 | 8                          |                   |                   |                               |                               |                               |
| 47492 F441 | 10392743 |       | 7 11/16/2023    | 0.23         | Fauquier             | 5                | -                  | 6                          |                   |                   |                               |                               |                               |
| 47492 F533 | 10392743 |       | 7 11/16/2023    | 0.16         | Fauquier             | 7                | -                  | 2                          |                   |                   |                               |                               |                               |
| 44710 F250 | 10392855 |       | 7 03/08/2023    | 0.35         | Fairfax              | 6                | 1                  | 13                         |                   |                   |                               |                               |                               |
| 63310 F508 | 10393081 |       | 7 08/07/2023    | 0.58         | Prince Edward        | 23               | 18                 | 10                         |                   |                   |                               |                               |                               |
| 81351 F187 | 10393731 |       | 7 10/04/2023    | 0.21         | Albemarle            | 5                | -                  | 5                          |                   |                   |                               |                               |                               |
| 43660 F17  | 10394023 |       | 7 12/15/2023    | 0.29         | Fairfax              | 36               | -                  | 3                          |                   |                   |                               |                               |                               |
| 43660 F42  | 10394023 |       | 7 12/15/2023    | 0.40         | Fairfax              | 22               | 117                | 4                          |                   |                   |                               |                               |                               |
| 81368 F188 | 10394890 |       | 7 11/28/2023    | 0.34         | Charlottesville city | 17               | 109                | 11                         |                   |                   |                               |                               |                               |
| 46476 F23  | 10396759 |       | 7 04/10/2023    | 0.43         | Fairfax              | 27               | 24                 | 6                          |                   |                   |                               |                               |                               |
| 46476 F49  | 10396759 |       | 7 04/10/2023    | 0.10         | Fairfax              | 4                | -                  | 2                          |                   |                   |                               |                               |                               |
| 22340 F2   | 10399793 |       | 7 08/03/2023    | 0.14         | Hampton city         | 17               | -                  | 4                          |                   |                   |                               |                               |                               |
| 22340 F3   | 10399793 |       | 7 08/03/2023    | 0.07         | Hampton city         | 10               | -                  | 0                          |                   |                   |                               |                               |                               |
| 22340 F4   | 10399793 |       | 7 08/03/2023    | 0.10         | Hampton city         | 17               | -                  | 2                          |                   |                   |                               |                               |                               |
| 23764 F18  | 10400322 |       | 7 11/17/2023    | 0.09         | Chesapeake city      | 29               | -                  | 2                          |                   |                   |                               |                               |                               |
| 23764 F20  | 10400322 |       | 7 11/17/2023    | 0.05         | Chesapeake city      | 13               | -                  | 0                          |                   |                   |                               |                               |                               |
| 23764 F79  | 10400322 |       | 7 11/17/2023    | 0.04         | Chesapeake city      | -                | 96                 | 0                          |                   |                   |                               |                               |                               |
| 44710 F268 | 10400335 |       | 7 11/08/2023    | 0.11         | Fairfax              | 7                | -                  | 2                          |                   |                   |                               |                               |                               |
| 44712 F52  | 10400338 |       | 7 11/30/2023    | 0.30         | Fairfax              | 8                | -                  | 7                          |                   |                   |                               |                               |                               |
| 21312 F555 | 10400509 |       | 7 09/29/2023    | 0.18         | Norfolk city         | 30               | -                  | 4                          |                   |                   |                               |                               |                               |
| 21546 F135 | 10400509 |       | 7 09/29/2023    | 0.06         | Norfolk city         | 16               | 11                 | 0                          |                   |                   |                               |                               |                               |
| 63320 F213 | 10402089 |       | 7 11/07/2023    | 0.18         | Buckingham           | 3                | -                  | 4                          |                   |                   |                               |                               |                               |
| 43963 F52  | 10402359 |       | 7 11/13/2023    | 0.26         | Fairfax              | 22               | -                  | 4                          |                   |                   |                               |                               |                               |
| 82355 F27  | 10404898 |       | 7 10/19/2023    | 0.29         | Harrisonburg city    | 6                | 1                  | 7                          |                   |                   |                               |                               |                               |
| 82340 F118 | 10404907 |       | 7 08/24/2023    | 0.23         | Rockingham           | 7                | 1                  | 5                          |                   |                   |                               |                               |                               |
| 82340 F290 | 10404907 |       | 7 08/24/2023    | 0.09         | Rockingham           | 1                | -                  | 5                          |                   |                   |                               |                               |                               |
| 01539 F52  | 10405030 |       | 7 01/19/2023    | 0.14         | Richmond city        | 20               | -                  | 3                          |                   |                   |                               |                               |                               |
| 01310BF93  | 10407791 |       | 7 07/31/2023    | 0.08         | Richmond city        | 20               | -                  | 2                          |                   |                   |                               |                               |                               |
| 21303 F190 | 10408883 |       | 7 11/17/2023    | 0.23         | Norfolk city         | 95               | -                  | 2                          |                   |                   |                               |                               |                               |
| 21303 F14  | 10408922 |       | 7 11/30/2023    | 0.41         | Norfolk city         | 141              | -                  | 6                          |                   |                   |                               |                               |                               |
| 21304 F175 | 10408922 |       | 7 11/30/2023    | 0.14         | Norfolk city         | 131              | -                  | 1                          |                   |                   |                               |                               |                               |
| 45313 F74  | 10414009 |       | 7 12/28/2023    | 0.32         | Fairfax              | 7                | 43                 | 5                          |                   |                   |                               |                               |                               |
| 45313 F75  | 10414009 |       | 7 12/28/2023    | 0.04         | Fairfax              | 1                | 1                  | 1                          |                   |                   |                               |                               |                               |
| 45313FF14  | 10414009 |       | 7 12/28/2023    | 0.09         | Fairfax              | 4                | 1                  | 1                          |                   |                   |                               |                               |                               |
| 45313FF215 | 10414009 |       | 7 12/28/2023    | 0.33         | Fairfax              | 13               | 3                  | 3                          |                   |                   |                               |                               |                               |
| 45313FF4   | 10414009 |       | 7 12/28/2023    | 0.14         | Fairfax              | 5                | -                  | 3                          |                   |                   |                               |                               |                               |
| 45313FF5   | 10414009 |       | 7 12/28/2023    | 0.10         | Fairfax              | 2                | -                  | 0                          |                   |                   |                               |                               |                               |
| 45313FF7   | 10414009 |       | 7 12/28/2023    | 0.05         | Fairfax              | 2                | -                  | 0                          |                   |                   |                               |                               |                               |
| 45313FR1   | 10414009 |       | 7 12/28/2023    | 0.40         | Fairfax              | 13               | 29                 | 8                          |                   |                   |                               |                               |                               |
| 02342 F295 | 7666895  |       | 7 08/24/2023    | 0.54         | Dinwiddie            | 6                | -                  | 4                          |                   |                   |                               |                               |                               |
| 81351 F276 | 10423583 |       | 7 07/18/2023    | 0.44         | Albemarle            | 2                | -                  | 4                          |                   |                   |                               |                               |                               |
| 81351 F291 | 10423588 |       | 7 08/29/2023    | 0.24         | Albemarle            | 4                | 2                  | 3                          |                   |                   |                               |                               |                               |
| 81351 F295 | 10425297 |       | 7 10/17/2023    | 0.08         | Albemarle            | 5                | -                  | 2                          |                   |                   |                               |                               |                               |
| 81351 F296 | 10425297 |       | 7 10/17/2023    | 0.27         | Albemarle            | 6                | -                  | 4                          |                   |                   |                               |                               |                               |
| 04410 F185 | 10427581 |       | 7 07/27/2023    | 0.19         | Gloucester           | 7                | -                  | 3                          |                   |                   |                               |                               |                               |
| 01629 X1   | 10429871 |       | 7 10/30/2023    | 0.66         | Richmond city        | 50               | 193                | 16                         |                   |                   |                               |                               |                               |
| 47719 F149 | 10431620 |       | 7 12/11/2023    | 0.37         | Fauquier             | 10               | -                  | 4                          |                   |                   |                               |                               |                               |
| 47910 F26  | 10433873 |       | 7 04/17/2023    | 0.75         | Fauquier             | 3                | -                  | 7                          |                   |                   |                               |                               |                               |

24036050

| Device ID  | WMIS     | Phase | Conversion   |  | Length<br>Miles | County/City   | Direct<br>Customers | Indirect<br>Customers | Event Count 10 Years          |                      |                      | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
|------------|----------|-------|--------------|--|-----------------|---------------|---------------------|-----------------------|-------------------------------|----------------------|----------------------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date         |  |                 |               |                     |                       | Prior to Conversion<br>Exc ME | Conversion<br>Inc ME | Conversion<br>Events |                                     |                                     |                                     |
| 47719 F261 | 10433886 |       | 7/12/22/2023 |  | 0.52            | Fauquier      | 6                   | 1                     |                               |                      | 6                    |                                     |                                     |                                     |
| 05436 F179 | 10435115 |       | 7/12/26/2023 |  | 1.77            | Chesterfield  | 37                  | 35                    |                               |                      | 27                   |                                     |                                     |                                     |
| 46742 F42  | 10435492 |       | 7/11/14/2023 |  | 0.25            | Fairfax       | 29                  | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 22489 F103 | 10436418 |       | 7/10/31/2023 |  | 0.15            | Hampton city  | 16                  | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 41755 F48  | 10439290 |       | 7/09/12/2023 |  | 0.09            | Arlington     | 9                   | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 63320GF23  | 10441613 |       | 7/01/30/2023 |  | 0.29            | Fluvanna      | 2                   | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 48718 F58  | 10443144 |       | 7/03/30/2023 |  | 0.53            | Loudoun       | 5                   | 21                    |                               |                      | 11                   |                                     |                                     |                                     |
| 48718 F8   | 10443149 |       | 7/12/27/2023 |  | 0.72            | Loudoun       | 9                   | -                     |                               |                      | 7                    |                                     |                                     |                                     |
| 48719 F87  | 10443160 |       | 7/09/29/2023 |  | 0.27            | Loudoun       | 5                   | -                     |                               |                      | 4                    |                                     |                                     |                                     |
| 01451JF13  | 10447959 |       | 7/10/10/2023 |  | 1.44            | Goochland     | 8                   | -                     |                               |                      | 12                   |                                     |                                     |                                     |
| 41769 F160 | 10448413 |       | 7/12/08/2023 |  | 0.23            | Fairfax       | 19                  | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 45383 F191 | 10449340 |       | 7/11/14/2023 |  | 0.36            | Fairfax       | 10                  | -                     |                               |                      | 4                    |                                     |                                     |                                     |
| 42481 F139 | 10450095 |       | 7/10/25/2023 |  | 0.91            | Stafford      | 24                  | 1                     |                               |                      | 8                    |                                     |                                     |                                     |
| 63308 F15  | 10456998 |       | 7/11/30/2023 |  | 0.51            | Amelia        | 10                  | -                     |                               |                      | 5                    |                                     |                                     |                                     |
| 63308 F554 | 10456998 |       | 7/11/30/2023 |  | 0.90            | Amelia        | 17                  | 11                    |                               |                      | 9                    |                                     |                                     |                                     |
| 02313CF71  | 10457865 |       | 7/10/23/2023 |  | 0.34            | Prince George | 6                   | -                     |                               |                      | 0                    |                                     |                                     |                                     |
| 02313CR1   | 10457865 |       | 7/10/23/2023 |  | 0.59            | Prince George | 7                   | 61                    |                               |                      | 18                   |                                     |                                     |                                     |
| 63302 F20  | 10460774 |       | 7/06/14/2023 |  | 0.29            | Prince Edward | 11                  | 4                     |                               |                      | 3                    |                                     |                                     |                                     |
| 63308 F544 | 10461072 |       | 7/05/22/2023 |  | 0.52            | Amelia        | 6                   | 3                     |                               |                      | 7                    |                                     |                                     |                                     |
| 63310 F510 | 10461077 |       | 7/10/04/2023 |  | 0.22            | Prince Edward | 7                   | -                     |                               |                      | 6                    |                                     |                                     |                                     |
| 63310 F11  | 10461081 |       | 7/12/21/2023 |  | 0.30            | Prince Edward | 13                  | 72                    |                               |                      | 17                   |                                     |                                     |                                     |
| 63310 F503 | 10461081 |       | 7/12/21/2023 |  | 0.16            | Prince Edward | 2                   | 4                     |                               |                      | 5                    |                                     |                                     |                                     |
| 63310 F753 | 10461081 |       | 7/12/21/2023 |  | 0.11            | Prince Edward | 3                   | -                     |                               |                      | 1                    |                                     |                                     |                                     |
| 63310 F755 | 10461081 |       | 7/12/21/2023 |  | 0.02            | Prince Edward | 2                   | -                     |                               |                      | 1                    |                                     |                                     |                                     |
| 63310 F788 | 10461081 |       | 7/12/21/2023 |  | 0.14            | Prince Edward | 4                   | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 01492 F89  | 10461293 |       | 7/01/20/2023 |  | 0.35            | Goochland     | 1                   | -                     |                               |                      | 5                    |                                     |                                     |                                     |
| 63310 F519 | 10472230 |       | 7/05/04/2023 |  | 0.08            | Prince Edward | 3                   | -                     |                               |                      | 5                    |                                     |                                     |                                     |
| 63320 F639 | 10472295 |       | 7/09/21/2023 |  | 0.11            | Fluvanna      | 1                   | 1                     |                               |                      | 2                    |                                     |                                     |                                     |
| 63320 F640 | 10472295 |       | 7/09/21/2023 |  | 0.10            | Fluvanna      | 1                   | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 63320 F658 | 10472295 |       | 7/09/21/2023 |  | 0.01            | Fluvanna      | -                   | 8                     |                               |                      | 2                    |                                     |                                     |                                     |
| 63320AF661 | 10472295 |       | 7/09/21/2023 |  | 1.52            | Fluvanna      | 8                   | -                     |                               |                      | 12                   |                                     |                                     |                                     |
| 05323 F239 | 10480435 |       | 7/08/31/2023 |  | 0.12            | Powhatan      | 1                   | -                     |                               |                      | 1                    |                                     |                                     |                                     |
| 05323 F38  | 10480435 |       | 7/08/31/2023 |  | 0.57            | Powhatan      | 12                  | 50                    |                               |                      | 8                    |                                     |                                     |                                     |
| 05323 F39  | 10480435 |       | 7/08/31/2023 |  | 1.42            | Powhatan      | 19                  | 17                    |                               |                      | 16                   |                                     |                                     |                                     |
| 05323 F80  | 10480435 |       | 7/08/31/2023 |  | 0.12            | Powhatan      | 2                   | -                     |                               |                      | 1                    |                                     |                                     |                                     |
| 03315 F403 | 10484901 |       | 7/09/13/2023 |  | 0.33            | Westmoreland  | 10                  | -                     |                               |                      | 5                    |                                     |                                     |                                     |
| 01480 F214 | 10490038 |       | 7/12/15/2023 |  | 0.83            | Hanover       | 12                  | 6                     |                               |                      | 7                    |                                     |                                     |                                     |
| 03367 F18  | 10490957 |       | 7/09/11/2023 |  | 0.26            | Lancaster     | 3                   | -                     |                               |                      | 6                    |                                     |                                     |                                     |
| 05310 F359 | 10492270 |       | 7/05/11/2023 |  | 0.15            | Chesterfield  | 1                   | -                     |                               |                      | 8                    |                                     |                                     |                                     |
| 01451 F103 | 10492275 |       | 7/05/04/2023 |  | 0.44            | Goochland     | 11                  | -                     |                               |                      | 5                    |                                     |                                     |                                     |
| 01451 F105 | 10492275 |       | 7/05/04/2023 |  | 0.29            | Goochland     | 5                   | 1                     |                               |                      | 1                    |                                     |                                     |                                     |
| 63320 F127 | 10492308 |       | 7/10/04/2023 |  | 0.22            | Fluvanna      | 4                   | -                     |                               |                      | 2                    |                                     |                                     |                                     |
| 63602 F544 | 10492335 |       | 7/04/03/2023 |  | 0.12            | Nottoway      | 1                   | -                     |                               |                      | 5                    |                                     |                                     |                                     |
| 63310 F513 | 10492385 |       | 7/12/14/2023 |  | 0.27            | Prince Edward | 5                   | 12                    |                               |                      | 7                    |                                     |                                     |                                     |
| 48322EF198 | 10493527 |       | 7/10/24/2023 |  | 0.37            | Fauquier      | -                   | -                     |                               |                      | 4                    |                                     |                                     |                                     |
| 48322SF25  | 10493527 |       | 7/10/24/2023 |  | 0.23            | Fauquier      | 2                   | 5                     |                               |                      | 8                    |                                     |                                     |                                     |
| 42727 F317 | 10493535 |       | 7/08/29/2023 |  | 0.31            | Stafford      | 11                  | 8                     |                               |                      | 3                    |                                     |                                     |                                     |
| 42727 F318 | 10493535 |       | 7/08/29/2023 |  | 0.05            | Stafford      | 3                   | -                     |                               |                      | 0                    |                                     |                                     |                                     |
| 42727 F322 | 10493535 |       | 7/08/29/2023 |  | 0.15            | Stafford      | 5                   | -                     |                               |                      | 2                    |                                     |                                     |                                     |
| 46439 F151 | 10495613 |       | 7/11/27/2023 |  | 0.19            | Fairfax       | 7                   | -                     |                               |                      | 2                    |                                     |                                     |                                     |
| 46439 F73  | 10495613 |       | 7/11/27/2023 |  | 0.14            | Fairfax       | 5                   | 30                    |                               |                      | 3                    |                                     |                                     |                                     |
| 01300 F368 | 10497036 |       | 7/01/20/2023 |  | 0.29            | Goochland     | 3                   | -                     |                               |                      | 4                    |                                     |                                     |                                     |
| 05323 F576 | 10501691 |       | 7/04/27/2023 |  | 1.17            | Powhatan      | 5                   | 5                     |                               |                      | 10                   |                                     |                                     |                                     |
| 05323 F68  | 10501691 |       | 7/04/27/2023 |  | 0.28            | Powhatan      | 5                   | -                     |                               |                      | 1                    |                                     |                                     |                                     |
| 47719HR188 | 10506399 |       | 7/10/24/2023 |  | 1.20            | Fauquier      | 5                   | 47                    |                               |                      | 14                   |                                     |                                     |                                     |
| 02305 F23  | 10507090 |       | 7/08/30/2023 |  | 0.29            | Chesterfield  | 5                   | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 02313 F91  | 10507102 |       | 7/12/21/2023 |  | 0.38            | Hopewell city | 18                  | 4                     |                               |                      | 5                    |                                     |                                     |                                     |
| 65937AF115 | 10507159 |       | 7/08/30/2023 |  | 1.35            | Mecklenburg   | 13                  | -                     |                               |                      | 13                   |                                     |                                     |                                     |
| 04334 F330 | 10511075 |       | 7/12/18/2023 |  | 1.19            | Gloucester    | 23                  | -                     |                               |                      | 10                   |                                     |                                     |                                     |
| 04334 F202 | 10512657 |       | 7/11/09/2023 |  | 0.13            | Gloucester    | 3                   | -                     |                               |                      | 5                    |                                     |                                     |                                     |
| 01361 F54  | 7643216  |       | 7/09/25/2023 |  | 0.36            | Richmond city | 44                  | -                     |                               |                      | 4                    |                                     |                                     |                                     |
| 01361 F53  | 7643216  |       | 7/09/25/2023 |  | 0.22            | Richmond city | 24                  | -                     |                               |                      | 8                    |                                     |                                     |                                     |
| 01361 F52  | 7643216  |       | 7/09/25/2023 |  | 0.12            | Richmond city | 22                  | -                     |                               |                      | 2                    |                                     |                                     |                                     |
| 01361 F51  | 7643216  |       | 7/09/25/2023 |  | 0.16            | Richmond city | 28                  | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 01361 F50  | 7643216  |       | 7/09/25/2023 |  | 0.08            | Richmond city | 11                  | -                     |                               |                      | 2                    |                                     |                                     |                                     |
| 46431 F25  | 10517448 |       | 7/10/16/2023 |  | 0.19            | Fairfax       | 27                  | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 46431 F34  | 10517470 |       | 7/07/13/2023 |  | 0.08            | Fairfax       | 2                   | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 06471 F372 | 10523899 |       | 7/11/21/2023 |  | 0.25            | Hanover       | 7                   | -                     |                               |                      | 3                    |                                     |                                     |                                     |
| 48719EF935 | 10535761 |       | 7/12/14/2023 |  | 0.06            | Fauquier      | 2                   | -                     |                               |                      | 1                    |                                     |                                     |                                     |
| 48719EF937 | 10535761 |       | 7/12/14/2023 |  | 0.12            | Loudoun       | 1                   | -                     |                               |                      | 2                    |                                     |                                     |                                     |



24036050

| Device ID  | WMIS     | Phase | Conversion |            | Length<br>Miles | County/City          | Direct<br>Customers | Indirect<br>Customers | Event Count                   |                    |                                     |                                     |                                     |
|------------|----------|-------|------------|------------|-----------------|----------------------|---------------------|-----------------------|-------------------------------|--------------------|-------------------------------------|-------------------------------------|-------------------------------------|
|            |          |       | Date       |            |                 |                      |                     |                       | Prior to Conversion<br>Exc ME | 10 Years<br>Inc ME | Year 1 Post<br>Conversion<br>Events | Year 2 Post<br>Conversion<br>Events | Year 3 Post<br>Conversion<br>Events |
| 48719ER1   | 10535761 |       | 7          | 12/14/2023 | 0.82            | Loudoun              | 4                   | 8                     | 12                            |                    |                                     |                                     |                                     |
| 81338JF137 | 10537585 |       | 7          | 06/07/2023 | 0.42            | Charlottesville city | 3                   | -                     | 7                             |                    |                                     |                                     |                                     |
| 02313EF10  | 10541712 |       | 7          | 04/06/2023 | 0.12            | Prince George        | 1                   | -                     | 4                             |                    |                                     |                                     |                                     |
| 02313 F41  | 10541719 |       | 7          | 12/18/2023 | 0.16            | Prince George        | 3                   | -                     | 2                             |                    |                                     |                                     |                                     |
| 02313 F243 | 10541768 |       | 7          | 07/27/2023 | 0.12            | Prince George        | 1                   | -                     | 2                             |                    |                                     |                                     |                                     |
| 48718 F39  | 10556781 |       | 7          | 12/22/2023 | 0.25            | Loudoun              | 2                   | -                     | 2                             |                    |                                     |                                     |                                     |
| 48718 F51  | 10556781 |       | 7          | 12/22/2023 | 0.49            | Loudoun              | 5                   | 7                     | 1                             |                    |                                     |                                     |                                     |
| 48718 F753 | 10556781 |       | 7          | 12/22/2023 | 0.05            | Loudoun              | 1                   | -                     | 3                             |                    |                                     |                                     |                                     |
| 48718 F754 | 10556781 |       | 7          | 12/22/2023 | 0.13            | Loudoun              | 1                   | -                     | 4                             |                    |                                     |                                     |                                     |
| 48718 F755 | 10556781 |       | 7          | 12/22/2023 | 0.04            | Loudoun              | 1                   | -                     | 1                             |                    |                                     |                                     |                                     |
| 48718 F756 | 10556781 |       | 7          | 12/22/2023 | 0.12            | Loudoun              | 1                   | 3                     | 4                             |                    |                                     |                                     |                                     |
| 48718 F944 | 10556781 |       | 7          | 12/22/2023 | 0.08            | Loudoun              | 3                   | -                     | 1                             |                    |                                     |                                     |                                     |
| 48718 F945 | 10556781 |       | 7          | 12/22/2023 | 0.14            | Loudoun              | 1                   | -                     | 1                             |                    |                                     |                                     |                                     |
| 48718 F946 | 10556781 |       | 7          | 12/22/2023 | 0.11            | Loudoun              | 2                   | -                     | 2                             |                    |                                     |                                     |                                     |
| 48718 F947 | 10556781 |       | 7          | 12/22/2023 | 0.52            | Loudoun              | 5                   | -                     | 5                             |                    |                                     |                                     |                                     |
| 48718 R954 | 10556781 |       | 7          | 12/22/2023 | 0.44            | Loudoun              | 4                   | 30                    | 12                            |                    |                                     |                                     |                                     |
| 48718 X949 | 10556781 |       | 7          | 12/22/2023 | 0.60            | Loudoun              | 6                   | 9                     | 7                             |                    |                                     |                                     |                                     |
| 28436BF431 | 10585355 |       | 7          | 03/20/2023 | 0.39            | Charles City         | 1                   | 1                     | 4                             |                    |                                     |                                     |                                     |
| 28436BX430 | 10585355 |       | 7          | 03/20/2023 | 0.53            | Charles City         | -                   | 2                     | 11                            |                    |                                     |                                     |                                     |

24036055

| WMIS     | Device Count | Phase | Conversion Date | Length Miles | Events | Direct Customers | Indirect Customers | Cost Excluding Feasibility | Estimated Feasibility Cost | Cost per Customer     |                     | Cost per Customer     |                     |
|----------|--------------|-------|-----------------|--------------|--------|------------------|--------------------|----------------------------|----------------------------|-----------------------|---------------------|-----------------------|---------------------|
|          |              |       |                 |              |        |                  |                    |                            |                            | Excluding Feasibility | Direct and Indirect | Including Feasibility | Direct and Indirect |
| 10117828 | 1            |       | 7 03/08/2023    | 1.10         | 10     | 1                | 2                  | 337,730                    | 231,676                    | 337,730               | 112,577             | 569,406               | 189,802             |
| 10128599 | 4            |       | 7 10/25/2023    | 3.61         | 26     | 16               | 9                  | 1,657,456                  | 758,307                    | 103,591               | 66,298              | 150,985               | 96,631              |
| 10164282 | 9            |       | 7 09/27/2023    | 1.68         | 26     | 115              | 323                | 1,250,158                  | 353,500                    | 10,871                | 2,854               | 13,945                | 3,661               |
| 10164628 | 3            |       | 7 10/11/2023    | 1.42         | 13     | 8                | 13                 | 193,114                    | 298,415                    | 24,139                | 9,196               | 61,441                | 23,406              |
| 10167834 | 6            |       | 7 08/28/2023    | 1.09         | 16     | 102              | 100                | 933,000                    | 229,767                    | 9,147                 | 4,619               | 11,400                | 5,756               |
| 10204989 | 1            |       | 7 01/09/2023    | 0.23         | 14     | 10               | 0                  | 135,436                    | 47,648                     | 13,544                | 13,544              | 18,308                | 18,308              |
| 10209015 | 2            |       | 7 11/15/2023    | 1.53         | 19     | 12               | 18                 | 536,235                    | 321,165                    | 44,686                | 17,874              | 71,450                | 28,580              |
| 10217451 | 1            |       | 7 08/01/2023    | 0.36         | 8      | 7                | 0                  | 81,206                     | 76,165                     | 11,601                | 11,601              | 22,481                | 22,481              |
| 10220958 | 1            |       | 7 09/21/2023    | 0.47         | 3      | 20               | 0                  | 74,195                     | 99,472                     | 3,710                 | 3,710               | 8,683                 | 8,683               |
| 10228881 | 1            |       | 7 01/12/2023    | 0.23         | 2      | 30               | 0                  | 61,724                     | 48,364                     | 2,057                 | 2,057               | 3,670                 | 3,670               |
| 10229357 | 1            |       | 7 09/29/2023    | 0.58         | 6      | 86               | 11                 | 199,985                    | 122,222                    | 2,325                 | 2,062               | 3,747                 | 3,322               |
| 10233036 | 4            |       | 7 12/29/2023    | 1.45         | 19     | 253              | 121                | 2,160,436                  | 305,256                    | 8,539                 | 5,777               | 9,746                 | 6,593               |
| 10241853 | 1            |       | 7 12/21/2023    | 0.17         | 4      | 21               | 87                 | 231,937                    | 35,398                     | 11,045                | 2,148               | 12,730                | 2,475               |
| 10242425 | 1            |       | 7 12/04/2023    | 1.26         | 15     | 24               | 3                  | 347,457                    | 263,574                    | 14,477                | 12,869              | 25,460                | 22,631              |
| 10248583 | 1            |       | 7 11/08/2023    | 0.23         | 5      | 13               | 7                  | 137,266                    | 48,801                     | 10,559                | 6,863               | 14,313                | 9,303               |
| 10248687 | 7            |       | 7 11/30/2023    | 1.74         | 22     | 67               | 97                 | 752,168                    | 366,028                    | 11,226                | 4,586               | 16,689                | 6,818               |
| 10249969 | 1            |       | 7 10/04/2023    | 0.41         | 4      | 4                | 12                 | 190,118                    | 86,386                     | 47,530                | 11,882              | 69,126                | 17,282              |
| 10259603 | 2            |       | 7 12/19/2023    | 1.42         | 11     | 19               | 0                  | 519,406                    | 298,176                    | 27,337                | 27,337              | 43,031                | 43,031              |
| 10260367 | 1            |       | 7 01/30/2023    | 0.23         | 2      | 2                | 0                  | 18,667                     | 48,244                     | 9,333                 | 9,333               | 33,456                | 33,456              |
| 10260373 | 2            |       | 7 02/22/2023    | 0.31         | 11     | 3                | 0                  | 66,939                     | 66,102                     | 22,313                | 22,313              | 44,347                | 44,347              |
| 10260457 | 1            |       | 7 02/02/2023    | 0.43         | 4      | 9                | 0                  | 161,232                    | 90,881                     | 17,915                | 17,915              | 28,013                | 28,013              |
| 10260899 | 1            |       | 7 12/14/2023    | 0.10         | 3      | 3                | 0                  | 72,169                     | 20,443                     | 24,056                | 24,056              | 30,871                | 30,871              |
| 10262015 | 1            |       | 7 01/30/2023    | 0.12         | 3      | 5                | 2                  | 27,392                     | 24,222                     | 5,478                 | 3,913               | 10,323                | 7,373               |
| 10262737 | 1            |       | 7 10/04/2023    | 0.12         | 2      | 5                | 0                  | 30,194                     | 24,818                     | 6,039                 | 6,039               | 11,002                | 11,002              |
| 10266721 | 1            |       | 7 11/17/2023    | 0.13         | 2      | 20               | 0                  | 131,563                    | 26,250                     | 6,578                 | 6,578               | 7,891                 | 7,891               |
| 10269581 | 4            |       | 7 09/27/2023    | 0.52         | 25     | 71               | 255                | 459,227                    | 108,182                    | 6,468                 | 1,409               | 7,992                 | 1,741               |
| 10272292 | 6            |       | 7 08/16/2023    | 1.40         | 28     | 34               | 83                 | 304,380                    | 294,636                    | 8,952                 | 2,602               | 17,618                | 5,120               |
| 10272703 | 1            |       | 7 10/04/2023    | 0.30         | 3      | 25               | 0                  | 148,781                    | 63,159                     | 5,951                 | 5,951               | 8,478                 | 8,478               |
| 10276035 | 4            |       | 7 11/08/2023    | 1.86         | 21     | 18               | 15                 | 434,233                    | 389,614                    | 24,124                | 13,159              | 45,769                | 24,965              |
| 10276903 | 1            |       | 7 01/20/2023    | 0.27         | 6      | 3                | 0                  | 54,462                     | 55,841                     | 18,154                | 18,154              | 36,768                | 36,768              |
| 10277468 | 1            |       | 7 12/13/2023    | 0.38         | 7      | 147              | 58                 | 439,675                    | 80,778                     | 2,991                 | 2,145               | 3,540                 | 2,539               |
| 10278644 | 3            |       | 7 11/14/2023    | 1.87         | 16     | 47               | 6                  | 537,687                    | 392,477                    | 11,440                | 10,145              | 19,791                | 17,550              |
| 10281815 | 1            |       | 7 05/04/2023    | 1.28         | 15     | 17               | 5                  | 127,641                    | 267,790                    | 7,508                 | 5,802               | 23,261                | 17,974              |
| 10282063 | 2            |       | 7 04/27/2023    | 0.50         | 10     | 7                | 1                  | 39,176                     | 104,364                    | 5,597                 | 4,897               | 20,506                | 17,942              |
| 10282292 | 1            |       | 7 01/20/2023    | 0.14         | 5      | 103              | 0                  | 33,257                     | 30,028                     | 323                   | 323                 | 614                   | 614                 |
| 10283734 | 3            |       | 7 12/20/2023    | 1.59         | 18     | 27               | 3                  | 498,652                    | 333,932                    | 18,469                | 16,622              | 30,836                | 27,753              |
| 10284700 | 1            |       | 7 08/28/2023    | 0.20         | 3      | 35               | 0                  | 60,568                     | 41,563                     | 1,731                 | 1,731               | 2,918                 | 2,918               |
| 10285279 | 2            |       | 7 03/03/2023    | 0.38         | 10     | 7                | 1                  | 163,481                    | 80,023                     | 23,354                | 20,435              | 34,786                | 30,438              |
| 10286149 | 1            |       | 7 04/27/2023    | 1.64         | 14     | 8                | 2                  | 76,359                     | 343,875                    | 9,545                 | 7,636               | 52,529                | 42,023              |
| 10287109 | 3            |       | 7 07/31/2023    | 0.72         | 15     | 46               | 103                | 657,785                    | 152,170                    | 14,300                | 4,415               | 17,608                | 5,436               |
| 10287452 | 4            |       | 7 12/01/2023    | 1.26         | 16     | 33               | 21                 | 922,726                    | 263,813                    | 27,961                | 17,088              | 35,956                | 21,973              |
| 10291243 | 1            |       | 7 09/12/2023    | 0.13         | 6      | 39               | 0                  | 199,484                    | 27,682                     | 5,115                 | 5,115               | 5,825                 | 5,825               |
| 10292349 | 1            |       | 7 10/11/2023    | 0.23         | 4      | 6                | 0                  | 170,731                    | 48,085                     | 28,455                | 28,455              | 36,469                | 36,469              |
| 10294419 | 1            |       | 7 01/30/2023    | 0.21         | 4      | 11               | 0                  | 112,102                    | 43,591                     | 10,191                | 10,191              | 14,154                | 14,154              |
| 10294923 | 1            |       | 7 08/16/2023    | 0.98         | 10     | 9                | 0                  | 68,433                     | 206,460                    | 7,604                 | 7,604               | 30,544                | 30,544              |

| WMIS     | Device Count | Phase | Conversion Date | Length Miles | Events | Direct Customers | Indirect Customers | Cost Excluding Feasibility | Estimated Feasibility Cost | Cost per Customer     |                       | Cost per Customer   |                     |
|----------|--------------|-------|-----------------|--------------|--------|------------------|--------------------|----------------------------|----------------------------|-----------------------|-----------------------|---------------------|---------------------|
|          |              |       |                 |              |        |                  |                    |                            |                            | Excluding Feasibility | Including Feasibility | Direct and Indirect | Direct and Indirect |
| 10296207 | 6            | 7     | 10/19/2023      | 2.10         | 38     | 12               | 36                 | 495,620                    | 441,199                    | 41,302                | 10,325                | 78,068              | 19,517              |
| 10297515 | 7            | 7     | 11/22/2023      | 2.50         | 25     | 79               | 53                 | 1,070,495                  | 524,165                    | 13,551                | 8,110                 | 20,186              | 12,081              |
| 10299400 | 1            | 7     | 03/29/2023      | 0.43         | 7      | 33               | 0                  | 30,879                     | 89,409                     | 936                   | 936                   | 3,645               | 3,645               |
| 10299737 | 1            | 7     | 09/21/2023      | 0.24         | 8      | 2                | 0                  | 78,137                     | 50,710                     | 39,069                | 39,069                | 64,424              | 64,424              |
| 7691560  | 3            | 7     | 11/15/2023      | 2.33         | 21     | 17               | 22                 | 338,306                    | 488,290                    | 19,900                | 8,675                 | 48,623              | 21,195              |
| 7691325  | 4            | 7     | 07/26/2023      | 1.47         | 14     | 5                | 6                  | 22,045                     | 308,477                    | 4,409                 | 2,004                 | 66,104              | 30,047              |
| 10303480 | 1            | 7     | 11/15/2023      | 1.00         | 16     | 10               | 1                  | 252,239                    | 210,199                    | 25,224                | 22,931                | 46,244              | 42,040              |
| 10303994 | 1            | 7     | 10/03/2023      | 0.21         | 5      | 4                | 0                  | 87,059                     | 43,511                     | 21,765                | 21,765                | 32,643              | 32,643              |
| 10304021 | 1            | 7     | 11/08/2023      | 0.14         | 3      | 3                | 0                  | 56,137                     | 29,392                     | 18,712                | 18,712                | 28,510              | 28,510              |
| 10304109 | 1            | 7     | 05/09/2023      | 0.17         | 2      | 2                | 0                  | 19,389                     | 36,710                     | 9,695                 | 9,695                 | 28,050              | 28,050              |
| 10304990 | 2            | 7     | 09/13/2023      | 0.87         | 8      | 13               | 32                 | 136,576                    | 182,438                    | 10,506                | 3,035                 | 24,539              | 7,089               |
| 10306932 | 4            | 7     | 11/21/2023      | 1.29         | 15     | 19               | 20                 | 277,951                    | 270,852                    | 14,629                | 7,127                 | 28,884              | 14,072              |
| 10307804 | 1            | 7     | 10/10/2023      | 1.10         | 10     | 35               | 90                 | 236,527                    | 230,403                    | 6,758                 | 1,892                 | 13,341              | 3,735               |
| 10308957 | 4            | 7     | 12/12/2023      | 1.41         | 23     | 71               | 24                 | 461,636                    | 296,386                    | 6,502                 | 4,859                 | 10,676              | 7,979               |
| 10309264 | 1            | 7     | 12/18/2023      | 0.22         | 5      | 38               | 0                  | 481,849                    | 45,381                     | 12,680                | 12,680                | 13,874              | 13,874              |
| 10309279 | 1            | 7     | 01/12/2023      | 0.09         | 3      | 67               | 0                  | 54,799                     | 19,011                     | 818                   | 818                   | 1,102               | 1,102               |
| 10309555 | 1            | 7     | 10/10/2023      | 0.26         | 7      | 26               | 0                  | 207,240                    | 54,489                     | 7,971                 | 7,971                 | 10,066              | 10,066              |
| 10311290 | 1            | 7     | 07/20/2023      | 0.16         | 2      | 23               | 0                  | 86,598                     | 33,250                     | 3,765                 | 3,765                 | 5,211               | 5,211               |
| 10312389 | 1            | 7     | 10/05/2023      | 0.69         | 10     | 39               | 4                  | 169,809                    | 145,926                    | 4,354                 | 3,949                 | 8,096               | 7,343               |
| 10312806 | 2            | 7     | 11/22/2023      | 0.86         | 17     | 25               | 4                  | 553,383                    | 180,608                    | 22,135                | 19,082                | 29,360              | 25,310              |
| 10315610 | 1            | 7     | 09/29/2023      | 0.53         | 6      | 11               | 0                  | 169,466                    | 110,767                    | 15,406                | 15,406                | 25,476              | 25,476              |
| 10315766 | 2            | 7     | 12/26/2023      | 0.55         | 12     | 10               | 5                  | 172,336                    | 115,222                    | 17,234                | 11,489                | 28,756              | 19,171              |
| 10318406 | 1            | 7     | 11/02/2023      | 0.20         | 5      | 12               | 0                  | 182,561                    | 42,676                     | 15,213                | 15,213                | 18,770              | 18,770              |
| 10318419 | 1            | 7     | 05/23/2023      | 0.88         | 7      | 49               | 32                 | 91,148                     | 185,301                    | 1,860                 | 1,125                 | 5,642               | 3,413               |
| 10318562 | 2            | 7     | 12/19/2023      | 1.43         | 16     | 37               | 11                 | 259,492                    | 299,727                    | 7,013                 | 5,406                 | 15,114              | 11,650              |
| 10319392 | 6            | 7     | 12/19/2023      | 1.48         | 32     | 147              | 0                  | 1,230,753                  | 311,580                    | 8,372                 | 8,372                 | 10,492              | 10,492              |
| 10320634 | 2            | 7     | 10/24/2023      | 0.57         | 11     | 13               | 0                  | 213,884                    | 119,795                    | 16,453                | 16,453                | 25,668              | 25,668              |
| 10320943 | 3            | 7     | 07/28/2023      | 0.55         | 17     | 3                | 39                 | 275,195                    | 115,261                    | 91,732                | 6,552                 | 130,152             | 9,297               |
| 10321010 | 3            | 7     | 12/21/2023      | 1.64         | 24     | 16               | 16                 | 279,924                    | 343,994                    | 17,495                | 8,748                 | 38,995              | 19,497              |
| 10321606 | 1            | 7     | 08/22/2023      | 0.19         | 4      | 6                | 0                  | 20,736                     | 40,489                     | 3,456                 | 3,456                 | 10,204              | 10,204              |
| 10322514 | 1            | 7     | 11/30/2023      | 0.21         | 7      | 9                | 0                  | 76,812                     | 44,625                     | 8,535                 | 8,535                 | 13,493              | 13,493              |
| 10323466 | 1            | 7     | 09/26/2023      | 0.56         | 9      | 10               | 0                  | 97,531                     | 117,767                    | 9,753                 | 9,753                 | 21,530              | 21,530              |
| 10324376 | 1            | 7     | 09/06/2023      | 0.16         | 3      | 4                | 0                  | 70,114                     | 34,085                     | 17,528                | 17,528                | 26,050              | 26,050              |
| 10324402 | 2            | 7     | 12/27/2023      | 1.14         | 9      | 10               | 33                 | 371,945                    | 239,432                    | 37,194                | 8,650                 | 61,138              | 14,218              |
| 10324577 | 1            | 7     | 10/05/2023      | 0.11         | 2      | 5                | 0                  | 77,131                     | 22,511                     | 15,426                | 15,426                | 19,928              | 19,928              |
| 10324670 | 6            | 7     | 10/17/2023      | 0.84         | 24     | 26               | 20                 | 511,434                    | 175,955                    | 19,671                | 11,118                | 26,438              | 14,943              |
| 10324687 | 1            | 7     | 10/30/2023      | 0.45         | 4      | 23               | 3                  | 162,946                    | 95,415                     | 7,085                 | 6,267                 | 11,233              | 9,937               |
| 10326396 | 1            | 7     | 03/03/2023      | 0.33         | 10     | 28               | 41                 | 110,040                    | 68,608                     | 3,930                 | 1,595                 | 6,380               | 2,589               |
| 10327145 | 9            | 7     | 10/31/2023      | 1.89         | 45     | 95               | 134                | 1,368,423                  | 395,898                    | 14,404                | 5,976                 | 18,572              | 7,704               |
| 10327265 | 1            | 7     | 12/14/2023      | 0.33         | 3      | 8                | 0                  | 111,448                    | 68,926                     | 13,931                | 13,931                | 22,547              | 22,547              |
| 10327277 | 1            | 7     | 12/12/2023      | 0.30         | 3      | 9                | 0                  | 88,423                     | 63,199                     | 9,825                 | 9,825                 | 16,847              | 16,847              |
| 10330773 | 1            | 7     | 09/29/2023      | 0.19         | 4      | 39               | 0                  | 69,863                     | 39,813                     | 1,791                 | 1,791                 | 2,812               | 2,812               |
| 10331094 | 3            | 7     | 09/26/2023      | 0.68         | 10     | 26               | 2                  | 155,858                    | 143,261                    | 5,995                 | 5,566                 | 11,505              | 10,683              |
| 10331616 | 5            | 7     | 10/10/2023      | 1.19         | 13     | 11               | 136                | 119,939                    | 250,051                    | 10,904                | 816                   | 33,635              | 2,517               |
| 10331653 | 3            | 7     | 10/30/2023      | 1.15         | 27     | 49               | 60                 | 625,799                    | 241,341                    | 12,771                | 5,741                 | 17,697              | 7,955               |

| WMIS     | Device Count | Phase | Conversion Date | Length Miles | Events | Customers        |                    | Cost Excluding Feasibility | Estimated Feasibility Cost | Cost per Customer     |                     | Cost per Customer     |                     |
|----------|--------------|-------|-----------------|--------------|--------|------------------|--------------------|----------------------------|----------------------------|-----------------------|---------------------|-----------------------|---------------------|
|          |              |       |                 |              |        | Direct Customers | Indirect Customers |                            |                            | Excluding Feasibility | Direct and Indirect | Including Feasibility | Direct and Indirect |
| 10332988 | 5            | 7     | 11/15/2023      | 1.07         | 10     | 29               | 38                 | 530,007                    | 224,199                    | 18,276                | 7,911               | 26,007                | 11,257              |
| 10333124 | 4            | 7     | 07/28/2023      | 1.76         | 26     | 86               | 44                 | 434,480                    | 370,006                    | 5,052                 | 3,342               | 9,354                 | 6,188               |
| 10336334 | 1            | 7     | 11/28/2023      | 0.22         | 2      | 58               | 0                  | 199,459                    | 46,295                     | 3,439                 | 3,439               | 4,237                 | 4,237               |
| 10337128 | 2            | 7     | 12/14/2023      | 1.01         | 12     | 42               | 1                  | 559,123                    | 212,426                    | 13,312                | 13,003              | 18,370                | 17,943              |
| 10337239 | 2            | 7     | 08/16/2023      | 0.49         | 9      | 29               | 30                 | 110,671                    | 102,813                    | 3,816                 | 1,876               | 7,361                 | 3,618               |
| 10338186 | 1            | 7     | 08/28/2023      | 0.08         | 3      | 21               | 0                  | 187,120                    | 17,222                     | 8,910                 | 8,910               | 9,731                 | 9,731               |
| 10338266 | 1            | 7     | 11/14/2023      | 0.08         | 3      | 19               | 0                  | 246,554                    | 17,460                     | 12,977                | 12,977              | 13,895                | 13,895              |
| 10338377 | 1            | 7     | 10/30/2023      | 0.24         | 6      | 30               | 0                  | 271,972                    | 49,915                     | 9,066                 | 9,066               | 10,730                | 10,730              |
| 10341054 | 1            | 7     | 02/17/2023      | 0.13         | 2      | 30               | 0                  | 127,397                    | 28,080                     | 4,247                 | 4,247               | 5,183                 | 5,183               |
| 10341354 | 1            | 7     | 07/26/2023      | 0.36         | 7      | 22               | 5                  | 91,116                     | 75,051                     | 4,142                 | 3,375               | 7,553                 | 6,154               |
| 10341432 | 1            | 7     | 06/22/2023      | 0.18         | 2      | 17               | 0                  | 159,487                    | 37,307                     | 9,382                 | 9,382               | 11,576                | 11,576              |
| 10341448 | 1            | 7     | 04/12/2023      | 0.19         | 3      | 20               | 0                  | 157,751                    | 40,290                     | 7,888                 | 7,888               | 9,902                 | 9,902               |
| 10343135 | 2            | 7     | 08/11/2023      | 0.33         | 4      | 16               | 3                  | 45,435                     | 69,403                     | 2,840                 | 2,391               | 7,177                 | 6,044               |
| 10343284 | 1            | 7     | 04/12/2023      | 0.17         | 3      | 11               | 0                  | 78,876                     | 36,273                     | 7,171                 | 7,171               | 10,468                | 10,468              |
| 10344777 | 1            | 7     | 10/26/2023      | 0.44         | 5      | 80               | 0                  | 361,011                    | 92,949                     | 4,513                 | 4,513               | 5,674                 | 5,674               |
| 10345239 | 1            | 7     | 11/08/2023      | 0.15         | 3      | 35               | 0                  | 73,518                     | 31,818                     | 2,101                 | 2,101               | 3,010                 | 3,010               |
| 10345356 | 1            | 7     | 12/22/2023      | 0.22         | 2      | 17               | 0                  | 224,399                    | 45,818                     | 13,200                | 13,200              | 15,895                | 15,895              |
| 10345365 | 1            | 7     | 12/20/2023      | 0.24         | 3      | 15               | 0                  | 173,028                    | 50,392                     | 11,535                | 11,535              | 14,895                | 14,895              |
| 10345731 | 1            | 7     | 10/26/2023      | 0.15         | 2      | 27               | 0                  | 103,265                    | 30,466                     | 3,825                 | 3,825               | 4,953                 | 4,953               |
| 10346801 | 2            | 7     | 09/28/2023      | 0.82         | 16     | 44               | 6                  | 452,176                    | 172,375                    | 10,277                | 9,044               | 14,194                | 12,491              |
| 10347009 | 1            | 7     | 11/15/2023      | 0.26         | 3      | 12               | 0                  | 59,536                     | 55,244                     | 4,961                 | 4,961               | 9,565                 | 9,565               |
| 10348895 | 1            | 7     | 03/09/2023      | 0.19         | 2      | 16               | 0                  | 27,705                     | 39,494                     | 1,732                 | 1,732               | 4,200                 | 4,200               |
| 10348908 | 1            | 7     | 03/09/2023      | 0.29         | 5      | 18               | 0                  | 32,103                     | 60,057                     | 1,783                 | 1,783               | 5,120                 | 5,120               |
| 10350670 | 1            | 7     | 04/27/2023      | 0.38         | 3      | 66               | 0                  | 131,361                    | 80,580                     | 1,990                 | 1,990               | 3,211                 | 3,211               |
| 10350949 | 1            | 7     | 08/30/2023      | 0.35         | 3      | 29               | 0                  | 307,668                    | 73,659                     | 10,609                | 10,609              | 13,149                | 13,149              |
| 10351937 | 1            | 7     | 03/22/2023      | 0.13         | 5      | 5                | 0                  | 112,589                    | 27,602                     | 22,518                | 22,518              | 28,038                | 28,038              |
| 10352411 | 1            | 7     | 01/30/2023      | 0.24         | 5      | 12               | 0                  | 59,762                     | 49,636                     | 4,980                 | 4,980               | 9,117                 | 9,117               |
| 10354235 | 1            | 7     | 11/02/2023      | 0.41         | 3      | 77               | 0                  | 645,342                    | 85,114                     | 8,381                 | 8,381               | 9,486                 | 9,486               |
| 10354293 | 2            | 7     | 11/16/2023      | 0.45         | 5      | 12               | 192                | 120,650                    | 95,415                     | 10,054                | 591                 | 18,005                | 1,059               |
| 10355905 | 1            | 7     | 10/19/2023      | 0.20         | 3      | 29               | 0                  | 67,895                     | 42,159                     | 2,341                 | 2,341               | 3,795                 | 3,795               |
| 10357559 | 2            | 7     | 05/04/2023      | 0.30         | 6      | 77               | 0                  | 378,330                    | 63,875                     | 4,913                 | 4,913               | 5,743                 | 5,743               |
| 10357744 | 2            | 7     | 12/27/2023      | 0.64         | 7      | 21               | 3                  | 136,493                    | 134,909                    | 6,500                 | 5,687               | 12,924                | 11,308              |
| 10357845 | 1            | 7     | 09/18/2023      | 0.19         | 2      | 28               | 0                  | 194,091                    | 40,170                     | 6,932                 | 6,932               | 8,366                 | 8,366               |
| 10357859 | 1            | 7     | 11/28/2023      | 0.30         | 5      | 21               | 0                  | 239,550                    | 63,795                     | 11,407                | 11,407              | 14,445                | 14,445              |
| 10358298 | 2            | 7     | 08/24/2023      | 0.31         | 5      | 57               | 6                  | 361,073                    | 66,023                     | 6,335                 | 5,731               | 7,493                 | 6,779               |
| 10360455 | 1            | 7     | 07/18/2023      | 0.22         | 2      | 42               | 0                  | 325,628                    | 45,898                     | 7,753                 | 7,753               | 8,846                 | 8,846               |
| 10360845 | 1            | 7     | 12/13/2023      | 0.24         | 2      | 36               | 0                  | 332,169                    | 49,875                     | 9,227                 | 9,227               | 10,612                | 10,612              |
| 10360955 | 1            | 7     | 12/22/2023      | 0.20         | 2      | 15               | 0                  | 203,725                    | 41,244                     | 13,582                | 13,582              | 16,331                | 16,331              |
| 10362092 | 2            | 7     | 11/27/2023      | 0.54         | 4      | 33               | 2                  | 253,542                    | 113,472                    | 7,683                 | 7,244               | 11,122                | 10,486              |
| 10363670 | 2            | 7     | 10/30/2023      | 0.67         | 7      | 21               | 269                | 126,734                    | 139,841                    | 6,035                 | 437                 | 12,694                | 919                 |
| 10363858 | 1            | 7     | 08/09/2023      | 0.24         | 4      | 3                | 0                  | 57,906                     | 50,670                     | 19,302                | 19,302              | 36,192                | 36,192              |
| 10364058 | 1            | 7     | 08/24/2023      | 0.16         | 2      | 32               | 0                  | 236,622                    | 34,125                     | 7,394                 | 7,394               | 8,461                 | 8,461               |
| 10364675 | 1            | 7     | 08/16/2023      | 0.53         | 5      | 28               | 2                  | 311,491                    | 112,159                    | 11,125                | 10,383              | 15,130                | 14,122              |
| 10364796 | 1            | 7     | 11/28/2023      | 0.20         | 3      | 10               | 3                  | 181,262                    | 42,955                     | 18,126                | 13,943              | 22,422                | 17,247              |
| 10364802 | 1            | 7     | 07/18/2023      | 0.16         | 2      | 7                | 0                  | 40,739                     | 34,006                     | 5,820                 | 5,820               | 10,678                | 10,678              |

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| WMIS     | Device Count | Phase | Conversion Date | Length Miles | Events | Direct Customers | Indirect Customers | Cost Excluding Feasibility | Estimated Feasibility Cost | Cost per Customer     |                       | Cost per Customer   |                     |
|----------|--------------|-------|-----------------|--------------|--------|------------------|--------------------|----------------------------|----------------------------|-----------------------|-----------------------|---------------------|---------------------|
|          |              |       |                 |              |        |                  |                    |                            |                            | Excluding Feasibility | Including Feasibility | Direct and Indirect | Direct and Indirect |
| 10365026 | 1            | 7     | 10/26/2023      | 0.21         | 5      | 14               | 35                 | 311,286                    | 43,750                     | 22,235                | 6,353                 | 25,360              | 7,246               |
| 10365050 | 2            | 7     | 10/31/2023      | 0.39         | 4      | 19               | 0                  | 258,411                    | 81,494                     | 13,601                | 13,601                | 17,890              | 17,890              |
| 10366220 | 1            | 7     | 10/24/2023      | 0.15         | 2      | 17               | 0                  | 165,847                    | 31,778                     | 9,756                 | 9,756                 | 11,625              | 11,625              |
| 10366257 | 1            | 7     | 07/26/2023      | 0.08         | 2      | 8                | 0                  | 23,660                     | 16,864                     | 2,957                 | 2,957                 | 5,065               | 5,065               |
| 10366424 | 1            | 7     | 07/18/2023      | 0.11         | 2      | 9                | 0                  | 20,934                     | 22,631                     | 2,326                 | 2,326                 | 4,840               | 4,840               |
| 10367399 | 2            | 7     | 12/06/2023      | 0.49         | 6      | 70               | 25                 | 804,695                    | 102,972                    | 11,496                | 8,470                 | 12,967              | 9,554               |
| 10371322 | 1            | 7     | 10/04/2023      | 0.11         | 2      | 19               | 0                  | 76,849                     | 23,466                     | 4,045                 | 4,045                 | 5,280               | 5,280               |
| 10372654 | 1            | 7     | 01/20/2023      | 0.21         | 2      | 29               | 0                  | 49,291                     | 44,188                     | 1,700                 | 1,700                 | 3,223               | 3,223               |
| 10373442 | 1            | 7     | 09/21/2023      | 0.13         | 2      | 23               | 0                  | 191,845                    | 28,119                     | 8,341                 | 8,341                 | 9,564               | 9,564               |
| 10374615 | 1            | 7     | 09/05/2023      | 0.21         | 2      | 17               | 0                  | 146,245                    | 44,108                     | 8,603                 | 8,603                 | 11,197              | 11,197              |
| 10374635 | 1            | 7     | 08/30/2023      | 0.10         | 2      | 20               | 0                  | 80,319                     | 21,716                     | 4,016                 | 4,016                 | 5,102               | 5,102               |
| 10375713 | 1            | 7     | 03/21/2023      | 0.21         | 3      | 4                | 0                  | 14,582                     | 43,909                     | 3,645                 | 3,645                 | 14,623              | 14,623              |
| 10377747 | 1            | 7     | 11/15/2023      | 0.17         | 2      | 21               | 0                  | 217,391                    | 35,517                     | 10,352                | 10,352                | 12,043              | 12,043              |
| 10378512 | 1            | 7     | 12/04/2023      | 0.17         | 3      | 13               | 0                  | 179,117                    | 35,716                     | 13,778                | 13,778                | 16,526              | 16,526              |
| 10378522 | 1            | 7     | 10/25/2023      | 0.86         | 7      | 60               | 0                  | 272,865                    | 180,210                    | 4,548                 | 4,548                 | 7,551               | 7,551               |
| 10378536 | 2            | 7     | 12/18/2023      | 0.39         | 6      | 20               | 0                  | 295,140                    | 81,335                     | 14,757                | 14,757                | 18,824              | 18,824              |
| 10378835 | 1            | 7     | 01/09/2023      | 0.28         | 6      | 12               | 43                 | 35,680                     | 58,824                     | 2,973                 | 649                   | 7,875               | 1,718               |
| 10380543 | 1            | 7     | 12/21/2023      | 0.41         | 6      | 31               | 108                | 307,793                    | 85,432                     | 9,929                 | 2,214                 | 12,685              | 2,829               |
| 10382243 | 1            | 7     | 07/10/2023      | 0.19         | 8      | 47               | 0                  | 331,527                    | 39,415                     | 7,054                 | 7,054                 | 7,892               | 7,892               |
| 10387069 | 3            | 7     | 12/19/2023      | 0.80         | 16     | 81               | 123                | 875,931                    | 167,244                    | 10,814                | 4,294                 | 12,879              | 5,114               |
| 10387687 | 1            | 7     | 12/13/2023      | 0.37         | 5      | 85               | 0                  | 520,161                    | 77,119                     | 6,120                 | 6,120                 | 7,027               | 7,027               |
| 10387785 | 1            | 7     | 11/08/2023      | 0.34         | 3      | 5                | 0                  | 136,586                    | 71,432                     | 27,317                | 27,317                | 41,604              | 41,604              |
| 10387872 | 1            | 7     | 10/30/2023      | 0.71         | 6      | 6                | 1                  | 61,627                     | 149,506                    | 10,271                | 8,804                 | 35,189              | 30,162              |
| 10392731 | 2            | 7     | 12/20/2023      | 0.36         | 3      | 10               | 3                  | 255,252                    | 74,614                     | 25,525                | 19,635                | 32,987              | 25,374              |
| 10392743 | 3            | 7     | 11/16/2023      | 0.88         | 16     | 24               | 10                 | 182,292                    | 185,341                    | 7,595                 | 5,362                 | 15,318              | 10,813              |
| 10392855 | 1            | 7     | 03/08/2023      | 0.35         | 13     | 6                | 1                  | 18,887                     | 74,256                     | 3,148                 | 2,698                 | 15,524              | 13,306              |
| 10393081 | 1            | 7     | 08/07/2023      | 0.58         | 10     | 23               | 18                 | 275,998                    | 120,790                    | 12,000                | 6,732                 | 17,252              | 9,678               |
| 10393731 | 1            | 7     | 10/04/2023      | 0.21         | 5      | 5                | 0                  | 144,616                    | 44,307                     | 28,923                | 28,923                | 37,784              | 37,784              |
| 10394023 | 2            | 7     | 12/15/2023      | 0.69         | 7      | 58               | 117                | 846,774                    | 145,926                    | 14,600                | 4,839                 | 17,116              | 5,673               |
| 10394890 | 1            | 7     | 11/28/2023      | 0.34         | 11     | 17               | 109                | 372,171                    | 70,597                     | 21,892                | 2,954                 | 26,045              | 3,514               |
| 10396759 | 2            | 7     | 04/10/2023      | 0.53         | 8      | 31               | 24                 | 252,845                    | 110,886                    | 8,156                 | 4,597                 | 11,733              | 6,613               |
| 10399793 | 3            | 7     | 08/03/2023      | 0.31         | 6      | 44               | 0                  | 465,516                    | 64,830                     | 10,580                | 10,580                | 12,053              | 12,053              |
| 10400322 | 3            | 7     | 11/17/2023      | 0.18         | 2      | 42               | 96                 | 216,946                    | 38,500                     | 5,165                 | 1,572                 | 6,082               | 1,851               |
| 10400335 | 1            | 7     | 11/08/2023      | 0.11         | 2      | 7                | 0                  | 90,722                     | 23,386                     | 12,960                | 12,960                | 16,301              | 16,301              |
| 10400338 | 1            | 7     | 11/30/2023      | 0.30         | 7      | 8                | 0                  | 133,589                    | 62,881                     | 16,699                | 16,699                | 24,559              | 24,559              |
| 10400509 | 2            | 7     | 09/29/2023      | 0.25         | 4      | 46               | 11                 | 190,905                    | 51,506                     | 4,150                 | 3,349                 | 5,270               | 4,253               |
| 10402089 | 1            | 7     | 11/07/2023      | 0.18         | 4      | 3                | 0                  | 153,932                    | 37,705                     | 51,311                | 51,311                | 63,879              | 63,879              |
| 10402359 | 1            | 7     | 11/13/2023      | 0.26         | 4      | 22               | 0                  | 194,276                    | 54,290                     | 8,831                 | 8,831                 | 11,298              | 11,298              |
| 10404898 | 1            | 7     | 10/19/2023      | 0.29         | 7      | 6                | 1                  | 175,722                    | 60,773                     | 29,287                | 25,103                | 39,416              | 33,785              |
| 10404907 | 2            | 7     | 08/24/2023      | 0.32         | 10     | 8                | 1                  | 35,131                     | 67,455                     | 4,391                 | 3,903                 | 12,823              | 11,398              |
| 10405030 | 1            | 7     | 01/19/2023      | 0.14         | 3      | 20               | 0                  | 100,441                    | 30,307                     | 5,022                 | 5,022                 | 6,537               | 6,537               |
| 10407791 | 1            | 7     | 07/31/2023      | 0.08         | 2      | 20               | 0                  | 111,376                    | 16,744                     | 5,569                 | 5,569                 | 6,406               | 6,406               |
| 10408883 | 1            | 7     | 11/17/2023      | 0.23         | 2      | 95               | 0                  | 323,296                    | 48,443                     | 3,403                 | 3,403                 | 3,913               | 3,913               |
| 10408922 | 2            | 7     | 11/30/2023      | 0.55         | 7      | 272              | 0                  | 425,958                    | 115,699                    | 1,566                 | 1,566                 | 1,991               | 1,991               |
| 10414009 | 8            | 7     | 12/28/2023      | 1.48         | 21     | 47               | 77                 | 1,019,107                  | 310,943                    | 21,683                | 8,219                 | 28,299              | 10,726              |

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| WMIS     | Device Count | Phase | Conversion Date | Length Miles | Events | Direct Customers | Indirect Customers | Cost Excluding Feasibility | Estimated Feasibility Cost | Cost per Customer     |                                 | Cost per Customer     |                                 |
|----------|--------------|-------|-----------------|--------------|--------|------------------|--------------------|----------------------------|----------------------------|-----------------------|---------------------------------|-----------------------|---------------------------------|
|          |              |       |                 |              |        |                  |                    |                            |                            | Excluding Feasibility | Direct and Indirect Feasibility | Excluding Feasibility | Direct and Indirect Feasibility |
| 7666895  | 1            | 7     | 08/24/2023      | 0.54         | 4      | 6                | 0                  | 64,770                     | 113,750                    | 10,795                | 10,795                          | 29,753                | 29,753                          |
| 10423583 | 1            | 7     | 07/18/2023      | 0.44         | 4      | 2                | 0                  | 47,441                     | 93,426                     | 23,720                | 23,720                          | 70,433                | 70,433                          |
| 10423588 | 1            | 7     | 08/29/2023      | 0.24         | 3      | 4                | 2                  | 58,300                     | 50,114                     | 14,575                | 9,717                           | 27,103                | 18,069                          |
| 10425297 | 2            | 7     | 10/17/2023      | 0.35         | 6      | 11               | 0                  | 170,191                    | 74,216                     | 15,472                | 15,472                          | 22,219                | 22,219                          |
| 10427581 | 1            | 7     | 07/27/2023      | 0.19         | 3      | 7                | 0                  | 111,090                    | 40,767                     | 15,870                | 15,870                          | 21,694                | 21,694                          |
| 10429871 | 1            | 7     | 10/30/2023      | 0.66         | 16     | 50               | 193                | 324,487                    | 138,926                    | 6,490                 | 1,335                           | 9,268                 | 1,907                           |
| 10431620 | 1            | 7     | 12/11/2023      | 0.37         | 4      | 10               | 0                  | 250,375                    | 76,722                     | 25,037                | 25,037                          | 32,710                | 32,710                          |
| 10433873 | 1            | 7     | 04/17/2023      | 0.75         | 7      | 3                | 0                  | 196,215                    | 157,301                    | 65,405                | 65,405                          | 117,839               | 117,839                         |
| 10433886 | 1            | 7     | 12/22/2023      | 0.52         | 6      | 6                | 1                  | 244,720                    | 109,574                    | 40,787                | 34,960                          | 59,049                | 50,613                          |
| 10435115 | 1            | 7     | 12/26/2023      | 1.77         | 27     | 37               | 35                 | 840,559                    | 371,994                    | 22,718                | 11,674                          | 32,772                | 16,841                          |
| 10435492 | 1            | 7     | 11/14/2023      | 0.25         | 3      | 29               | 0                  | 314,200                    | 53,295                     | 10,834                | 10,834                          | 12,672                | 12,672                          |
| 10436418 | 1            | 7     | 10/31/2023      | 0.15         | 3      | 16               | 0                  | 197,583                    | 30,943                     | 12,349                | 12,349                          | 14,283                | 14,283                          |
| 10439290 | 1            | 7     | 09/12/2023      | 0.09         | 3      | 9                | 0                  | 72,601                     | 19,369                     | 8,067                 | 8,067                           | 10,219                | 10,219                          |
| 10441613 | 1            | 7     | 01/30/2023      | 0.29         | 3      | 2                | 0                  | 84,014                     | 60,932                     | 42,007                | 42,007                          | 72,473                | 72,473                          |
| 10443144 | 1            | 7     | 03/30/2023      | 0.53         | 11     | 5                | 21                 | 391,207                    | 111,125                    | 78,241                | 15,046                          | 100,466               | 19,320                          |
| 10443149 | 1            | 7     | 12/27/2023      | 0.72         | 7      | 9                | 0                  | 344,804                    | 151,494                    | 38,312                | 38,312                          | 55,144                | 55,144                          |
| 10443160 | 1            | 7     | 09/29/2023      | 0.27         | 4      | 5                | 0                  | 187,604                    | 56,915                     | 37,521                | 37,521                          | 48,904                | 48,904                          |
| 10447959 | 1            | 7     | 10/10/2023      | 1.44         | 12     | 8                | 0                  | 81,172                     | 302,869                    | 10,147                | 10,147                          | 48,005                | 48,005                          |
| 10448413 | 1            | 7     | 12/08/2023      | 0.23         | 3      | 19               | 0                  | 271,048                    | 47,489                     | 14,266                | 14,266                          | 16,765                | 16,765                          |
| 10449340 | 1            | 7     | 11/14/2023      | 0.36         | 4      | 10               | 0                  | 174,448                    | 75,608                     | 17,445                | 17,445                          | 25,006                | 25,006                          |
| 10450095 | 1            | 7     | 10/25/2023      | 0.91         | 8      | 24               | 1                  | 585,658                    | 190,989                    | 24,402                | 23,426                          | 32,360                | 31,066                          |
| 10456998 | 2            | 7     | 11/30/2023      | 1.42         | 14     | 27               | 11                 | 489,983                    | 297,500                    | 18,148                | 12,894                          | 29,166                | 20,723                          |
| 10457865 | 2            | 7     | 10/23/2023      | 0.93         | 18     | 13               | 61                 | 302,108                    | 194,290                    | 23,239                | 4,083                           | 38,184                | 6,708                           |
| 10460774 | 1            | 7     | 06/14/2023      | 0.29         | 3      | 11               | 4                  | 123,582                    | 60,057                     | 11,235                | 8,239                           | 16,694                | 12,243                          |
| 10461072 | 1            | 7     | 05/22/2023      | 0.52         | 7      | 6                | 3                  | 123,142                    | 109,773                    | 20,524                | 13,682                          | 38,819                | 25,879                          |
| 10461077 | 1            | 7     | 10/04/2023      | 0.22         | 6      | 7                | 0                  | 139,526                    | 45,580                     | 19,932                | 19,932                          | 26,444                | 26,444                          |
| 10461081 | 5            | 7     | 12/21/2023      | 0.73         | 27     | 24               | 76                 | 452,938                    | 154,000                    | 18,872                | 4,529                           | 25,289                | 6,069                           |
| 10461293 | 1            | 7     | 01/20/2023      | 0.35         | 5      | 1                | 0                  | 38,028                     | 72,625                     | 38,028                | 38,028                          | 110,653               | 110,653                         |
| 10472230 | 1            | 7     | 05/04/2023      | 0.08         | 5      | 3                | 0                  | 39,423                     | 16,665                     | 13,141                | 13,141                          | 18,696                | 18,696                          |
| 10472295 | 4            | 7     | 09/21/2023      | 1.75         | 19     | 10               | 9                  | 614,983                    | 367,023                    | 61,498                | 32,368                          | 98,201                | 51,685                          |
| 10480435 | 4            | 7     | 08/31/2023      | 2.23         | 26     | 34               | 67                 | 702,737                    | 467,409                    | 20,669                | 6,958                           | 34,416                | 11,586                          |
| 10484901 | 1            | 7     | 09/13/2023      | 0.33         | 5      | 10               | 0                  | 106,065                    | 70,199                     | 10,607                | 10,607                          | 17,626                | 17,626                          |
| 10490038 | 1            | 7     | 12/15/2023      | 0.83         | 7      | 12               | 6                  | 303,020                    | 174,881                    | 25,252                | 16,834                          | 39,825                | 26,550                          |
| 10490957 | 1            | 7     | 09/11/2023      | 0.26         | 6      | 3                | 0                  | 69,361                     | 53,932                     | 23,120                | 23,120                          | 41,098                | 41,098                          |
| 10492270 | 1            | 7     | 05/11/2023      | 0.15         | 8      | 1                | 0                  | 17,589                     | 30,705                     | 17,589                | 17,589                          | 48,293                | 48,293                          |
| 10492275 | 2            | 7     | 05/04/2023      | 0.72         | 6      | 16               | 1                  | 344,923                    | 152,131                    | 21,558                | 20,290                          | 31,066                | 29,238                          |
| 10492308 | 1            | 7     | 10/04/2023      | 0.22         | 2      | 4                | 0                  | 72,902                     | 46,017                     | 18,226                | 18,226                          | 29,730                | 29,730                          |
| 10492335 | 1            | 7     | 04/03/2023      | 0.12         | 5      | 1                | 0                  | 29,861                     | 24,659                     | 29,861                | 29,861                          | 54,520                | 54,520                          |
| 10492385 | 1            | 7     | 12/14/2023      | 0.27         | 7      | 5                | 12                 | 181,649                    | 57,352                     | 36,330                | 10,685                          | 47,800                | 14,059                          |
| 10493527 | 2            | 7     | 10/24/2023      | 0.59         | 12     | 2                | 5                  | 188,827                    | 124,847                    | 94,414                | 26,975                          | 156,837               | 44,811                          |
| 10493535 | 3            | 7     | 08/29/2023      | 0.51         | 5      | 19               | 8                  | 286,827                    | 107,028                    | 15,096                | 10,623                          | 20,729                | 14,587                          |
| 10495613 | 2            | 7     | 11/27/2023      | 0.33         | 5      | 12               | 30                 | 255,127                    | 69,483                     | 21,261                | 6,074                           | 27,051                | 7,729                           |
| 10497036 | 1            | 7     | 01/20/2023      | 0.29         | 4      | 3                | 0                  | 61,473                     | 60,653                     | 20,491                | 20,491                          | 40,709                | 40,709                          |
| 10501691 | 2            | 7     | 04/27/2023      | 1.45         | 11     | 10               | 5                  | 261,230                    | 304,659                    | 26,123                | 17,415                          | 56,589                | 37,726                          |
| 10506399 | 1            | 7     | 10/24/2023      | 1.20         | 14     | 5                | 47                 | 533,974                    | 252,000                    | 106,795               | 10,269                          | 157,195               | 15,115                          |

| WMIS     | Device Count | Phase | Conversion Date | Length Miles | Events | Direct Customers | Indirect Customers | Cost Excluding Feasibility | Estimated Feasibility Cost | Cost per Customer     |                       | Cost per Customer   |                     |
|----------|--------------|-------|-----------------|--------------|--------|------------------|--------------------|----------------------------|----------------------------|-----------------------|-----------------------|---------------------|---------------------|
|          |              |       |                 |              |        |                  |                    |                            |                            | Excluding Feasibility | Including Feasibility | Direct and Indirect | Direct and Indirect |
| 10507090 | 1            | 7     | 08/30/2023      | 0.29         | 3      | 5                | 0                  | 86,697                     | 60,017                     | 17,339                | 17,339                | 29,343              | 29,343              |
| 10507102 | 1            | 7     | 12/21/2023      | 0.38         | 5      | 18               | 4                  | 220,847                    | 79,307                     | 12,269                | 10,039                | 16,675              | 13,643              |
| 10507159 | 1            | 7     | 08/30/2023      | 1.35         | 13     | 13               | 0                  | 581,685                    | 282,824                    | 44,745                | 44,745                | 66,501              | 66,501              |
| 10511075 | 1            | 7     | 12/18/2023      | 1.19         | 10     | 23               | 0                  | 594,614                    | 249,375                    | 25,853                | 25,853                | 36,695              | 36,695              |
| 10512657 | 1            | 7     | 11/09/2023      | 0.13         | 5      | 3                | 0                  | 75,400                     | 28,119                     | 25,133                | 25,133                | 34,507              | 34,507              |
| 7643216  | 5            | 7     | 09/25/2023      | 0.94         | 19     | 129              | 0                  | 951,658                    | 197,909                    | 7,377                 | 7,377                 | 8,911               | 8,911               |
| 10517448 | 1            | 7     | 10/16/2023      | 0.19         | 3      | 27               | 0                  | 186,905                    | 39,375                     | 6,922                 | 6,922                 | 8,381               | 8,381               |
| 10517470 | 1            | 7     | 07/13/2023      | 0.08         | 3      | 2                | 0                  | 62,519                     | 16,705                     | 31,259                | 31,259                | 39,612              | 39,612              |
| 10523899 | 1            | 7     | 11/21/2023      | 0.25         | 3      | 7                | 0                  | 159,548                    | 51,903                     | 22,793                | 22,793                | 30,207              | 30,207              |
| 10535761 | 3            | 7     | 12/14/2023      | 0.99         | 15     | 7                | 8                  | 614,810                    | 208,807                    | 87,830                | 40,987                | 117,660             | 54,908              |
| 10537585 | 1            | 7     | 06/07/2023      | 0.42         | 7      | 3                | 0                  | 155,383                    | 87,301                     | 51,794                | 51,794                | 80,895              | 80,895              |
| 10541712 | 1            | 7     | 04/06/2023      | 0.12         | 4      | 1                | 0                  | 33,683                     | 25,892                     | 33,683                | 33,683                | 59,575              | 59,575              |
| 10541719 | 1            | 7     | 12/18/2023      | 0.16         | 2      | 3                | 0                  | 86,542                     | 34,205                     | 28,847                | 28,847                | 40,249              | 40,249              |
| 10541768 | 1            | 7     | 07/27/2023      | 0.12         | 2      | 1                | 0                  | 34,273                     | 25,375                     | 34,273                | 34,273                | 59,648              | 59,648              |
| 10556781 | 12           | 7     | 12/22/2023      | 2.97         | 43     | 32               | 49                 | 1,597,475                  | 623,636                    | 49,921                | 19,722                | 69,410              | 27,421              |
| 10585355 | 2            | 7     | 03/20/2023      | 0.92         | 15     | 1                | 3                  | 140,620                    | 192,420                    | 140,620               | 35,155                | 333,040             | 83,260              |