

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 31 OCT 2013

Test: Life And Annuities & Health

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Life & Annuities & Health	448	267	181	59.6	40.4
2042	ABLE Incorporated	Life & Annuities & Health	220	151	69	68.6	31.4
2072	America's Professor	Life & Annuities & Health	92	64	28	69.6	30.4
2008	CAPE Education	Life & Annuities & Health	88	72	16	81.8	18.2
2080	Exam FX	Life & Annuities & Health	65	54	11	83.1	16.9
2012	Financial Academy	Life & Annuities & Health	242	155	87	64.0	36.0
2013	Fiancial Services Institute	Life & Annuities & Health	30	24	6	80.0	20.0
2017	Independent Insurnace Agents of VA	Life & Annuities & Health	32	23	9	71.9	28.1
2023	Insurance Training Services	Life & Annuities & Health	79	44	35	55.7	44.3
2026	Kaplan Financial	Life & Annuities & Health	378	286	92	75.7	24.3
7777	No Pre-Licensing School Education	Life & Annuities & Health	395	246	149	62.3	37.7
2052	PreLicense.com	Life & Annuities & Health	227	142	85	62.6	37.4
8888	Prelicense Eductn Schl not listed	Life & Annuities & Health	266	167	99	62.8	37.2
2050	Primerica Life Insurance Company	Life & Annuities & Health	114	61	53	53.5	46.5
2070	Test Teachers	Life & Annuities & Health	347	262	85	75.5	24.5
9999	Unknown Pre-Licensing School	Life & Annuities & Health	1033	628	405	60.8	39.2
	Other	Life & Annuities & Health	101	70	31	69.3	30.7
	Total Schools		4157	2716	1441	65.0	35.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 31 OCT 2013

Test: Life And Annuities

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Life And Annuities	174	99	75	56.9	43.1
2042	ABLE Incorporated	Life And Annuities	100	76	24	76.0	24.0
2072	America's Professor	Life And Annuities	33	25	8	75.8	24.2
2008	CAPE School	Life And Annuities	25	22	3	88.0	12.0
2012	Financial Academy	Life And Annuities	65	47	18	72.3	27.7
2026	Kaplan Financial	Life And Annuities	42	31	11	73.8	26.2
2050	Primerica Insurance Company	Life And Annuities	1027	525	502	51.1	48.9
2052	PreLicense.com	Life And Annuities	30	23	7	76.7	23.3
7777	No Pre-Licensing School Education	Life And Annuities	202	121	81	59.9	40.1
8888	Prelicense Eductn Schl not listed	Life And Annuities	91	65	26	71.4	28.6
2070	Test Teachers	Life And Annuities	60	48	12	80.0	20.0
9999	Unknown Pre-Licensing School	Life And Annuities	373	220	153	59.0	41.0
	Other	Life And Annuities	154	92	62	59.7	40.3
		Total Schools	2376	1394	982	59.0	41.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 31 OCT 2013

Test: Health

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Health	434	183	251	42.2	57.8
2042	ABLE Incorporated	Health	122	64	58	52.5	47.5
2008	CAPE Education	Health	41	23	18	56.1	43.9
2026	Kaplan Financial	Health	33	26	7	78.8	21.2
7777	No Pre-Licensing School Education	Health	73	44	29	60.3	39.7
2052	PreLicense.com	Health	234	115	119	49.1	50.9
8888	Pre-Licensing Education School not listed	Health	70	42	28	60.0	40.0
9999	Unknown Pre-Licensing School	Health	426	216	210	50.7	49.3
	Other	Health	104	63	41	60.6	39.4
		Total Schools	1537	776	761	50.5	49.5

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 31 OCT 2013

Test: Property & Casualty

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Property & Casualty	660	304	356	46.1	53.9
2042	ABLE Incorporated	Property & Casualty	69	35	34	50.7	49.3
2072	America's Professor	Property & Casualty	120	80	40	66.7	33.3
2008	CAPE Education	Property & Casualty	173	85	88	49.1	50.9
2080	Exam FX	Property & Casualty	25	13	12	52.0	48.0
2012	Financial Academy	Property & Casualty	69	37	32	53.6	46.4
2017	Independent Insurance Agents of VA	Property & Casualty	82	64	18	78.0	22.0
2023	Insurance Training Service	Property & Casualty	54	28	26	51.9	48.1
2024	Insurance University	Property & Casualty	127	107	20	84.3	15.7
2026	Kaplan Financial	Property & Casualty	182	93	89	51.1	48.9
7777	No Pre-Licensing School Education	Property & Casualty	259	119	140	45.9	54.1
8888	Pre-License Eductn Schl not listed	Property & Casualty	86	45	41	52.3	47.7
2071	Professional Insurnace Agents Assoc	Property & Casualty	30	12	18	40.0	60.0
2070	Test Teachers	Property & Casualty	202	129	73	63.9	36.1
9999	Unknown Pre-Licensing School	Property & Casualty	377	175	202	46.4	53.6
	Other	Property & Casualty	79	37	42	46.8	53.2
		Total Schools	2594	1363	1231	53.0	47.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 31 OCT 20123

Test: Personal Lines

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Personal Lines	32	14	18	43.8	56.3
2023	Insurance Training Services	Personal Lines	74	37	37	50.0	50.0
2024	Insurance University	Personal Lines	424	397	27	93.6	6.4
2019	Insurance Schools of WV	Personal Lines	67	28	39	41.8	58.2
2031	School of Insurance Concepts	Personal Lines	59	26	33	44.1	55.9
2070	Test Teachers	Personal Lines	25	5	20	20.0	80.0
9999	Unknown Pre-Licensing School	Personal Lines	552	493	59	89.3	10.7
	Other	Personal Lines	98	58	40	59.2	40.8
		Total Schools	1331	1058	273	79.5	20.5

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 31 OCT 2013

Test: Title

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2036	The Butler Company	Title	56	25	31	44.6	55.4
2008	CAPE Education	Title	74	34	40	45.9	54.1
2039	Virginia Land Title Assocn	Title	95	41	54	43.2	56.8
	Other	Title	65	31	34	47.7	52.3
		Total Schools	290	131	159	45.2	54.8