



Licensed A&S Writers in Virginia in 2015

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0671	71835	ANTHEM HEALTH PLANS OF VIRGINIA, INC.	\$3,704,956,339	19.27%	19.27%
2	0671	95169	HEALTHKEEPERS, INC.	\$2,834,693,805	14.74%	34.01%
3	1183	95281	OPTIMA HEALTH PLAN	\$1,332,240,187	6.93%	40.94%
4	0380	53007	GROUP HOSPITALIZATION AND MEDICAL SERVICES, INC	\$1,214,278,987	6.31%	47.25%
5	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$1,076,362,089	5.60%	52.85%
6	0000	95612	VIRGINIA PREMIER HEALTH PLAN, INC.	\$1,019,093,808	5.30%	58.15%
7	0119	73288	HUMANA INSURANCE COMPANY	\$958,745,317	4.99%	63.14%
8	0601	95639	KAISER FOUNDATION HEALTH PLAN OF THE MID-ATLANTIC STATES, INC.	\$735,273,348	3.82%	66.96%
9	0001	60054	AETNA LIFE INSURANCE COMPANY	\$610,332,522	3.17%	70.13%
10	0119	95885	HUMANA HEALTH PLAN, INC.	\$597,678,285	3.11%	73.24%
11	0001	96555	COVENTRY HEALTH CARE OF VIRGINIA, INC.	\$466,239,609	2.42%	75.67%
12	0380	96202	CAREFIRST BLUECHOICE, INC.	\$400,582,243	2.08%	77.75%
13	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$384,696,942	2.00%	79.75%
14	4729	55611	DELTA DENTAL OF VIRGINIA	\$267,825,418	1.39%	81.14%
15	0119	95342	HUMANA WISCONSIN HEALTH ORGANIZATION INSURANCE CORPORATION	\$227,087,265	1.18%	82.32%
16	0001	15097	INNOVATION HEALTH INSURANCE COMPANY	\$205,542,451	1.07%	83.39%
17	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$190,417,385	0.99%	84.38%
18	1156	10153	INTOTAL HEALTH, LLC	\$189,717,143	0.99%	85.37%
19	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$139,625,555	0.73%	86.10%
20	0707	95378	UNITEDHEALTHCARE PLAN OF THE RIVER VALLEY, INC.	\$111,817,203	0.58%	86.68%
21	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$106,039,716	0.55%	87.23%

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22	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$86,878,480	0.45%	87.68%
23	4845	95811	PIEDMONT COMMUNITY HEALTHCARE, INC.	\$85,891,582	0.45%	88.13%
24	0001	15098	INNOVATION HEALTH PLAN, INC.	\$80,979,205	0.42%	88.55%
25	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$79,247,883	0.41%	88.96%
26	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$78,640,088	0.41%	89.37%
27	0001	95109	AETNA HEALTH INC.	\$77,459,726	0.40%	89.77%
28	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$73,395,323	0.38%	90.15%
29	1183	70715	OPTIMA HEALTH INSURANCE COMPANY	\$71,074,393	0.37%	90.52%
30	0901	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$64,463,170	0.34%	90.86%
31	4667	12575	SILVERSCRIPT INSURANCE COMPANY	\$59,641,016	0.31%	91.17%
32	1189	53031	VSP VISION CARE, INC.	\$57,906,856	0.30%	91.47%
33	0671	28207	ANTHEM INSURANCE COMPANIES, INC.	\$51,179,268	0.27%	91.74%
34	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$45,782,714	0.24%	91.97%
35	0707	96940	OPTIMUM CHOICE, INC.	\$41,499,904	0.22%	92.19%
36	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$38,678,612	0.20%	92.39%
37	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$37,041,182	0.19%	92.58%
38	0707	62286	GOLDEN RULE INSURANCE COMPANY	\$34,768,359	0.18%	92.76%
39	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$34,218,433	0.18%	92.94%
40	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$33,714,549	0.18%	93.12%
41	1348	69019	STANDARD INSURANCE COMPANY	\$32,830,517	0.17%	93.29%
42	0019	69477	TIME INSURANCE COMPANY	\$31,977,124	0.17%	93.45%
43	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$30,401,524	0.16%	93.61%
44	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$30,262,138	0.16%	93.77%
45	0001	81973	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	\$29,645,538	0.15%	93.92%

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46	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$29,087,379	0.15%	94.08%
47	0812	85766	UNITED CONCORDIA INSURANCE COMPANY	\$27,751,728	0.14%	94.22%
48	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$27,166,530	0.14%	94.36%
49	0176	25178	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	\$25,314,885	0.13%	94.49%
50	0261	71412	MUTUAL OF OMAHA INSURANCE COMPANY	\$24,906,750	0.13%	94.62%
51	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$24,636,166	0.13%	94.75%
52	0001	90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	\$23,620,335	0.12%	94.87%
53	1199	10155	WELLCARE PRESCRIPTION INSURANCE, INC.	\$23,523,067	0.12%	95.00%
54	0111	65315	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	\$22,008,737	0.11%	95.11%
55	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$21,740,488	0.11%	95.22%
56	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$21,721,903	0.11%	95.34%
57	0306	62626	CMFG LIFE INSURANCE COMPANY	\$21,519,496	0.11%	95.45%
58	0468	66281	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	\$21,432,287	0.11%	95.56%
59	0261	13100	OMAHA INSURANCE COMPANY	\$21,355,191	0.11%	95.67%
60	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$21,249,796	0.11%	95.78%
61	4855	68608	SYMETRA LIFE INSURANCE COMPANY	\$21,188,647	0.11%	95.89%
62	3098	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$21,052,288	0.11%	96.00%
63	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$19,777,953	0.10%	96.10%
64	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$18,646,504	0.10%	96.20%
65	0707	71420	SIERRA HEALTH AND LIFE INSURANCE COMPANY, INC.	\$18,042,538	0.09%	96.29%
66	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$17,378,330	0.09%	96.38%
67	0012	19445	NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA.	\$16,909,605	0.09%	96.47%
68	0812	93440	HM LIFE INSURANCE COMPANY	\$16,770,363	0.09%	96.56%
69	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$16,491,605	0.09%	96.65%

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70	0860	69000	NORTHWESTERN LONG TERM CARE INSURANCE COMPANY	\$16,444,847	0.09%	96.73%
71	0000	12747	ENVISION INSURANCE COMPANY	\$16,343,108	0.08%	96.82%
72	0019	70408	UNION SECURITY INSURANCE COMPANY	\$16,052,918	0.08%	96.90%
73	0218	20443	CONTINENTAL CASUALTY COMPANY	\$15,863,911	0.08%	96.98%
74	3098	92711	HCC LIFE INSURANCE COMPANY	\$15,330,024	0.08%	97.06%
75	0707	97179	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	\$15,297,684	0.08%	97.14%
76	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$15,170,574	0.08%	97.22%
77	4832	67105	RELIASTAR LIFE INSURANCE COMPANY	\$14,967,263	0.08%	97.30%
78	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$14,754,657	0.08%	97.38%
79	0007	13935	FEDERATED MUTUAL INSURANCE COMPANY	\$14,647,448	0.08%	97.45%
80	0119	70580	HUMANADENTAL INSURANCE COMPANY	\$13,544,224	0.07%	97.52%
81	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$13,387,464	0.07%	97.59%
82	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$13,179,576	0.07%	97.66%
83	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$12,503,748	0.07%	97.72%
84	0707	95025	UNITEDHEALTHCARE OF THE MID-ATLANTIC, INC.	\$10,879,300	0.06%	97.78%
85	0671	61069	ANTHEM LIFE INSURANCE COMPANY	\$10,494,671	0.05%	97.84%
86	0901	88366	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	\$10,365,519	0.05%	97.89%
87	1230	95657	DOMINION DENTAL SERVICES, INC.	\$9,991,072	0.05%	97.94%
88	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$9,889,049	0.05%	97.99%
89	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$9,366,508	0.05%	98.04%
90	0200	69663	USAA LIFE INSURANCE COMPANY	\$8,795,052	0.05%	98.09%
91	2479	73474	DENTEGRA INSURANCE COMPANY	\$8,737,877	0.05%	98.13%
92	0450	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$8,089,067	0.04%	98.18%
93	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$8,038,992	0.04%	98.22%

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94	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$7,886,185	0.04%	98.26%
95	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$7,883,809	0.04%	98.30%
96	4813	63762	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	\$7,714,500	0.04%	98.34%
97	0707	91529	UNIMERICA INSURANCE COMPANY	\$7,305,357	0.04%	98.38%
98	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$6,957,598	0.04%	98.41%
99	1230	95713	DOMINION USA, INC.	\$6,932,597	0.04%	98.45%
100	4483	70939	GERBER LIFE INSURANCE COMPANY	\$6,580,108	0.03%	98.48%
101	0450	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$6,463,466	0.03%	98.52%
102	4796	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$6,433,083	0.03%	98.55%
103	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$6,389,549	0.03%	98.58%
104	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$6,378,711	0.03%	98.62%
105	0212	16535	ZURICH AMERICAN INSURANCE COMPANY	\$6,106,838	0.03%	98.65%
106	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$6,051,936	0.03%	98.68%
107	0953	62359	CONSTITUTION LIFE INSURANCE COMPANY	\$6,001,071	0.03%	98.71%
108	0707	82406	ALL SAVERS INSURANCE COMPANY	\$5,899,634	0.03%	98.74%
109	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$5,650,070	0.03%	98.77%
110	0901	52617	CIGNA DENTAL HEALTH OF VIRGINIA, INC.	\$5,552,507	0.03%	98.80%
111	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$5,534,272	0.03%	98.83%
112	0000	84549	SYMPHONIX HEALTH INSURANCE, INC.	\$5,502,006	0.03%	98.86%
113	0091	88072	HARTFORD LIFE INSURANCE COMPANY	\$5,411,188	0.03%	98.89%
114	0000	62952	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	\$4,944,051	0.03%	98.91%
115	0626	22667	ACE AMERICAN INSURANCE COMPANY	\$4,861,846	0.03%	98.94%
116	0290	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$4,749,327	0.02%	98.96%
117	0000	56499	ASSURED LIFE ASSOCIATION	\$4,546,469	0.02%	98.99%

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118	0367	80578	PHYSICIANS MUTUAL INSURANCE COMPANY	\$4,471,866	0.02%	99.01%
119	0917	71129	DEARBORN NATIONAL LIFE INSURANCE COMPANY	\$4,449,503	0.02%	99.03%
120	4716	65951	MERIT LIFE INSURANCE CO.	\$4,169,417	0.02%	99.05%
121	0361	19720	AMERICAN ALTERNATIVE INSURANCE CORPORATION	\$4,020,128	0.02%	99.07%
122	0241	87726	METLIFE INSURANCE COMPANY USA	\$3,988,147	0.02%	99.10%
123	0601	60053	KAISER PERMANENTE INSURANCE COMPANY	\$3,974,855	0.02%	99.12%
124	0839	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$3,864,994	0.02%	99.14%
125	0023	38245	BCS INSURANCE COMPANY	\$3,860,331	0.02%	99.16%
126	2938	56014	THRIVENT FINANCIAL FOR LUTHERANS	\$3,763,526	0.02%	99.18%
127	4852	63479	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	\$3,740,252	0.02%	99.20%
128	0158	21113	UNITED STATES FIRE INSURANCE COMPANY	\$3,669,907	0.02%	99.21%
129	0626	20281	FEDERAL INSURANCE COMPANY	\$3,548,105	0.02%	99.23%
130	0000	56383	ORDER OF UNITED COMMERCIAL TRAVELERS OF AMERICA, THE	\$3,477,963	0.02%	99.25%
131	0953	68284	PYRAMID LIFE INSURANCE COMPANY, THE	\$3,303,872	0.02%	99.27%
132	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$3,272,567	0.02%	99.28%
133	4863	38776	SIRIUS AMERICA INSURANCE COMPANY	\$3,175,631	0.02%	99.30%
134	0671	80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	\$3,152,468	0.02%	99.32%
135	0119	65110	KANAWHA INSURANCE COMPANY	\$3,134,445	0.02%	99.33%
136	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$3,037,955	0.02%	99.35%
137	1117	61883	CENTRAL UNITED LIFE INSURANCE COMPANY	\$2,976,276	0.02%	99.37%
138	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$2,900,030	0.02%	99.38%
139	1129	27154	ATLANTIC SPECIALTY INSURANCE COMPANY	\$2,853,054	0.01%	99.40%
140	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$2,740,931	0.01%	99.41%
141	4852	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$2,553,761	0.01%	99.42%

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142	0264	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$2,493,513	0.01%	99.44%
143	4616	57991	EVERENCE ASSOCIATION, INC.	\$2,396,166	0.01%	99.45%
144	4815	65595	LINCOLN BENEFIT LIFE COMPANY	\$2,365,763	0.01%	99.46%
145	0000	58033	KNIGHTS OF COLUMBUS	\$2,341,849	0.01%	99.47%
146	4716	60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	\$2,236,660	0.01%	99.48%
147	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$2,235,216	0.01%	99.50%
148	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$2,214,909	0.01%	99.51%
149	0215	68462	RESERVE NATIONAL INSURANCE COMPANY	\$2,208,247	0.01%	99.52%
150	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$2,117,460	0.01%	99.53%
151	0477	61700	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	\$2,102,666	0.01%	99.54%
152	0000	76325	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLVANIA	\$2,078,939	0.01%	99.55%
153	3527	31119	MEDICO INSURANCE COMPANY	\$2,041,916	0.01%	99.56%
154	0000	27928	AMEX ASSURANCE COMPANY	\$2,033,428	0.01%	99.57%
155	0212	21326	EMPIRE FIRE AND MARINE INSURANCE COMPANY	\$2,026,349	0.01%	99.58%
156	4853	71854	AAA LIFE INSURANCE COMPANY	\$1,987,572	0.01%	99.59%
157	1186	69515	MEDAMERICA INSURANCE COMPANY	\$1,927,584	0.01%	99.60%
158	4213	65900	WILCO LIFE INSURANCE COMPANY	\$1,905,766	0.01%	99.61%
159	4862	71439	ASSURITY LIFE INSURANCE COMPANY	\$1,800,466	0.01%	99.62%
160	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$1,800,351	0.01%	99.63%
161	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$1,696,587	0.01%	99.64%
162	0901	61727	CENTRAL RESERVE LIFE INSURANCE COMPANY	\$1,642,307	0.01%	99.65%
163	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$1,618,324	0.01%	99.66%
164	0000	42129	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLVANIA	\$1,565,973	0.01%	99.67%
165	3416	37273	AXIS INSURANCE COMPANY	\$1,385,956	0.01%	99.67%

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166	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$1,376,943	0.01%	99.68%
167	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$1,354,489	0.01%	99.69%
168	3891	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$1,335,782	0.01%	99.69%
169	0769	68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	\$1,331,585	0.01%	99.70%
170	4764	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$1,284,810	0.01%	99.71%
171	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$1,252,649	0.01%	99.71%
172	0690	61751	CENTRAL STATES HEALTH & LIFE COMPANY OF OMAHA	\$1,251,518	0.01%	99.72%
173	0458	66370	MONY LIFE INSURANCE COMPANY	\$1,242,421	0.01%	99.73%
174	0761	11630	JEFFERSON INSURANCE COMPANY	\$1,231,924	0.01%	99.73%
175	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$1,228,442	0.01%	99.74%
176	0408	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$1,227,278	0.01%	99.75%
177	0968	62944	AXA EQUITABLE LIFE INSURANCE COMPANY	\$1,197,709	0.01%	99.75%
178	0276	61425	TRUSTMARK INSURANCE COMPANY	\$1,184,474	0.01%	99.76%
179	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$1,150,262	0.01%	99.77%
180	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$1,143,196	0.01%	99.77%
181	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$1,118,845	0.01%	99.78%
182	3483	11835	PARTNERRE AMERICA INSURANCE COMPANY	\$1,066,528	0.01%	99.78%
183	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$1,053,298	0.01%	99.79%
184	2538	82538	NATIONAL HEALTH INSURANCE COMPANY	\$1,046,754	0.01%	99.79%
185	0492	68721	SECURITY LIFE INSURANCE COMPANY OF AMERICA	\$1,022,939	0.01%	99.80%
186	0785	38970	MARKEL INSURANCE COMPANY	\$952,023	0.00%	99.80%
187	0008	60186	ALLSTATE LIFE INSURANCE COMPANY	\$936,389	0.00%	99.81%
188	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$905,238	0.00%	99.81%
189	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$877,265	0.00%	99.82%

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190	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$872,325	0.00%	99.82%
191	0019	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$849,747	0.00%	99.83%
192	0901	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$836,043	0.00%	99.83%
193	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$788,758	0.00%	99.84%
194	4718	97691	LIFE OF THE SOUTH INSURANCE COMPANY	\$773,918	0.00%	99.84%
195	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$771,043	0.00%	99.84%
196	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$760,120	0.00%	99.85%
197	0000	69353	TPM LIFE INSURANCE COMPANY	\$757,310	0.00%	99.85%
198	4832	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$718,113	0.00%	99.86%
199	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$713,743	0.00%	99.86%
200	0707	12567	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSURANCE COMPANY	\$713,542	0.00%	99.86%
201	1199	11229	HARMONY HEALTH PLAN OF ILLINOIS, INC.	\$710,764	0.00%	99.87%
202	0572	77720	LIFESecure INSURANCE COMPANY	\$701,272	0.00%	99.87%
203	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$675,374	0.00%	99.87%
204	1279	11150	ARCH INSURANCE COMPANY	\$664,918	0.00%	99.88%
205	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY:	\$664,867	0.00%	99.88%
206	0796	39217	QBE INSURANCE CORPORATION	\$660,174	0.00%	99.88%
207	0000	60216	AMALGAMATED LIFE INSURANCE COMPANY	\$659,151	0.00%	99.89%
208	0917	78611	HCSC INSURANCE SERVICES COMPANY	\$641,144	0.00%	99.89%
209	0241	26298	METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY	\$624,836	0.00%	99.89%
210	0917	70670	HEALTH CARE SERVICE CORPORATION, A MUTUAL LEGAL RESERVE COMPANY	\$608,230	0.00%	99.90%
211	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$579,371	0.00%	99.90%
212	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$570,605	0.00%	99.90%
213	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$568,154	0.00%	99.91%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
214	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$554,606	0.00%	99.91%
215	0953	80624	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY OF NEW YORK	\$540,777	0.00%	99.91%
216	0241	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$533,124	0.00%	99.91%
217	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$528,176	0.00%	99.92%
218	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$509,600	0.00%	99.92%
219	0000	57320	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	\$494,975	0.00%	99.92%
220	0031	34274	CENTRAL STATES INDEMNITY CO OF OMAHA	\$473,090	0.00%	99.92%
221	4667	67660	PENNSYLVANIA LIFE INSURANCE COMPANY	\$467,842	0.00%	99.93%
222	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$457,812	0.00%	99.93%
223	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$455,588	0.00%	99.93%
224	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$452,671	0.00%	99.93%
225	4670	38318	STARR INDEMNITY & LIABILITY COMPANY	\$447,711	0.00%	99.94%
226		13628	CARILION CLINIC MEDICARE RESOURCES, LLC	\$429,431	0.00%	99.94%
227	1289	35963	AF&L INSURANCE COMPANY	\$424,898	0.00%	99.94%
228	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$419,242	0.00%	99.94%
229	0450	26581	INDEPENDENCE AMERICAN INSURANCE COMPANY	\$402,840	0.00%	99.95%
230	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$379,969	0.00%	99.95%
231	4719	60250	AMFIRST INSURANCE COMPANY	\$360,474	0.00%	99.95%
232	0704	89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION/CINCINNATI	\$340,084	0.00%	99.95%
233	0212	80896	CENTRE LIFE INSURANCE COMPANY	\$330,620	0.00%	99.95%
234	0001	95846	GROUP DENTAL SERVICE OF MARYLAND, INC.	\$324,944	0.00%	99.95%
235	4725	93777	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	\$320,904	0.00%	99.96%
236	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$318,573	0.00%	99.96%
237	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$317,776	0.00%	99.96%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
238	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$308,663	0.00%	99.96%
239	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$308,398	0.00%	99.96%
240	4824	71471	ABILITY INSURANCE COMPANY	\$299,738	0.00%	99.96%
241	0084	63312	GREAT AMERICAN LIFE INSURANCE COMPANY	\$287,340	0.00%	99.97%
242	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$286,629	0.00%	99.97%
243	0704	67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	\$277,330	0.00%	99.97%
244	0000	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$264,713	0.00%	99.97%
245	0429	60237	PREMIER ACCESS INSURANCE COMPANY	\$224,782	0.00%	99.97%
246	0000	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$213,453	0.00%	99.97%
247	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$212,605	0.00%	99.97%
248	0707	60321	MAMSI LIFE AND HEALTH INSURANCE COMPANY	\$210,162	0.00%	99.97%
249	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$202,147	0.00%	99.98%
250	1285	19518	CATLIN INSURANCE COMPANY, INC.	\$200,996	0.00%	99.98%
251	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$196,067	0.00%	99.98%
252	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$181,245	0.00%	99.98%
253	0000	57657	ROYAL NEIGHBORS OF AMERICA	\$180,369	0.00%	99.98%
254	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$172,972	0.00%	99.98%
255	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$172,034	0.00%	99.98%
256	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$170,123	0.00%	99.98%
257	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$151,589	0.00%	99.98%
258	0241	63665	GENERAL AMERICAN LIFE INSURANCE COMPANY	\$150,784	0.00%	99.98%
259	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$141,883	0.00%	99.98%
260	0000	11558	ASSURANCEAMERICA INSURANCE COMPANY	\$135,042	0.00%	99.99%
261	0361	23469	AMERICAN MODERN HOME INSURANCE COMPANY	\$129,749	0.00%	99.99%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
262	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$124,291	0.00%	99.99%
263	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$122,114	0.00%	99.99%
264	0000	58068	INDEPENDENT ORDER OF FORESTERS THE	\$113,674	0.00%	99.99%
265	0901	77399	STERLING LIFE INSURANCE COMPANY	\$105,220	0.00%	99.99%
266	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$102,716	0.00%	99.99%
267	1295	80799	CELTIC INSURANCE COMPANY	\$101,306	0.00%	99.99%
268	1285	22322	GREENWICH INSURANCE COMPANY	\$93,499	0.00%	99.99%
269	1117	85189	WESTERN UNITED LIFE ASSURANCE COMPANY	\$80,436	0.00%	99.99%
270	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$79,645	0.00%	99.99%
271	0000	68985	STARMOUNT LIFE INSURANCE COMPANY	\$78,154	0.00%	99.99%
272	1230	12358	AVALON INSURANCE COMPANY	\$78,022	0.00%	99.99%
273	0140	64327	HARLEYSVILLE LIFE INSURANCE COMPANY	\$76,804	0.00%	99.99%
274	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$72,787	0.00%	99.99%
275	0001	72052	AETNA HEALTH INSURANCE COMPANY	\$63,269	0.00%	99.99%
276	0140	11991	NATIONAL CASUALTY COMPANY	\$60,879	0.00%	99.99%
277	0140	23787	NATIONWIDE MUTUAL INSURANCE COMPANY	\$58,701	0.00%	99.99%
278	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$55,474	0.00%	99.99%
279	4734	61689	ATHENE ANNUITY AND LIFE COMPANY	\$53,386	0.00%	99.99%
280	0000	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$53,090	0.00%	99.99%
281	0408	63126	FARM FAMILY LIFE INSURANCE COMPANY	\$49,701	0.00%	99.99%
282	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$47,996	0.00%	99.99%
283	2538	25011	WESCO INSURANCE COMPANY	\$47,717	0.00%	99.99%
284	0769	80705	GREAT-WEST LIFE ASSURANCE COMPANY THE	\$46,810	0.00%	99.99%
285	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$46,504	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
286	0669	71323	ZALE LIFE INSURANCE COMPANY	\$45,920	0.00%	100.00%
287	0241	62634	DELAWARE AMERICAN LIFE INSURANCE COMPANY	\$44,025	0.00%	100.00%
288	0264	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$43,156	0.00%	100.00%
289	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$42,088	0.00%	100.00%
290	0169	24988	SENTRY INSURANCE A MUTUAL COMPANY	\$42,069	0.00%	100.00%
291	3527	79987	MEDICO CORP LIFE INSURANCE COMPANY	\$41,243	0.00%	100.00%
292	0574	61859	CHRISTIAN FIDELITY LIFE INSURANCE COMPANY	\$36,304	0.00%	100.00%
293	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$34,885	0.00%	100.00%
294	0000	81426	COMMERCIAL TRAVELERS MUTUAL INSURANCE COMPANY	\$34,530	0.00%	100.00%
295	4827	84786	COLORADO BANKERS LIFE INSURANCE COMPANY	\$32,786	0.00%	100.00%
296	0000	62928	EMC NATIONAL LIFE COMPANY	\$30,417	0.00%	100.00%
297	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$29,858	0.00%	100.00%
298	0203	26034	VIRGINIA FARM BUREAU MUTUAL INSURANCE COMPANY	\$29,506	0.00%	100.00%
299	3527	67679	AMERICAN REPUBLIC CORP OF VIRGINIA INSURANCE COMPANY (USED IN VA BY: AMERI	\$25,542	0.00%	100.00%
300	0000	67032	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY	\$23,821	0.00%	100.00%
301	0000	56006	TRAVELERS PROTECTIVE ASSOCIATION OF AMERICA THE	\$19,247	0.00%	100.00%
302	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$18,979	0.00%	100.00%
303	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$18,591	0.00%	100.00%
304	0031	97764	IDEALIFE INSURANCE COMPANY	\$18,440	0.00%	100.00%
305	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$16,866	0.00%	100.00%
306	0403	67814	PHOENIX LIFE INSURANCE COMPANY	\$16,489	0.00%	100.00%
307	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$15,208	0.00%	100.00%
308	0000	56138	CSA FRATERNAL LIFE	\$15,096	0.00%	100.00%
309	0876	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$14,769	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
310	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$13,570	0.00%	100.00%
311	4213	62413	WILCAC LIFE INSURANCE COMPANY	\$12,497	0.00%	100.00%
312	0000	97772	US HEALTH AND LIFE INSURANCE COMPANY	\$11,296	0.00%	100.00%
313	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$11,105	0.00%	100.00%
314	0901	12902	HEALTHSPRING LIFE & HEALTH INSURANCE COMPANY, INC.	\$10,786	0.00%	100.00%
315	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$10,237	0.00%	100.00%
316	0012	19380	AMERICAN HOME ASSURANCE COMPANY	\$10,207	0.00%	100.00%
317	0019	10111	AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA	\$9,004	0.00%	100.00%
318	0629	97152	PLATEAU INSURANCE COMPANY	\$8,617	0.00%	100.00%
319	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$8,206	0.00%	100.00%
320	1289	76759	SENIOR AMERICAN INSURANCE COMPANY	\$8,001	0.00%	100.00%
321	0031	22063	GOVERNMENT EMPLOYEES INSURANCE COMPANY	\$7,965	0.00%	100.00%
322	0150	24147	OLD REPUBLIC INSURANCE COMPANY	\$7,821	0.00%	100.00%
323	0312	81779	INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT	\$7,799	0.00%	100.00%
324	0031	38962	GENESIS INSURANCE COMPANY	\$7,192	0.00%	100.00%
325	0000	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$7,124	0.00%	100.00%
326	0069	20796	21ST CENTURY PREMIER INSURANCE COMPANY	\$7,121	0.00%	100.00%
327	0313	17965	AMERICAN SENTINEL INSURANCE COMPANY	\$7,024	0.00%	100.00%
328	4836	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$6,982	0.00%	100.00%
329	0411	85561	MAPFRE LIFE INSURANCE COMPANY	\$6,361	0.00%	100.00%
330	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$6,324	0.00%	100.00%
331	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$5,870	0.00%	100.00%
332	0501	10472	CAPITOL INDEMNITY CORPORATION	\$5,577	0.00%	100.00%
333	4719	81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	\$5,041	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
334	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$4,805	0.00%	100.00%
335	0098	40045	STARNET INSURANCE COMPANY	\$4,153	0.00%	100.00%
336	0878	88153	COLONIAL LIFE INSURANCE COMPANY OF TEXAS	\$3,948	0.00%	100.00%
337	0119	60984	COMPBENEFITS INSURANCE COMPANY	\$3,772	0.00%	100.00%
338	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$3,547	0.00%	100.00%
339	2858	99724	LIFESHIELD NATIONAL INSURANCE CO.	\$3,004	0.00%	100.00%
340	0001	78700	AETNA HEALTH AND LIFE INSURANCE COMPANY	\$2,689	0.00%	100.00%
341	4832	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$2,492	0.00%	100.00%
342	4832	80942	VOYA INSURANCE AND ANNUITY COMPANY	\$2,352	0.00%	100.00%
343	0313	33898	AEGIS SECURITY INSURANCE COMPANY	\$1,676	0.00%	100.00%
344	0091	71153	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	\$1,450	0.00%	100.00%
345	0000	57541	MODERN WOODMEN OF AMERICA	\$1,288	0.00%	100.00%
346	0468	10952	TRANSAMERICA CASUALTY INSURANCE COMPANY	\$1,237	0.00%	100.00%
347	0525	66427	MUTUAL TRUST LIFE INSURANCE COMPANY, A PAN-AMERICAN LIFE INSURANCE GROU	\$1,153	0.00%	100.00%
348	4832	86509	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	\$1,119	0.00%	100.00%
349	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$1,084	0.00%	100.00%
350	0267	71218	GRANGE LIFE INSURANCE COMPANY	\$1,008	0.00%	100.00%
351	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$979	0.00%	100.00%
352	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$812	0.00%	100.00%
353	0431	83607	GUGGENHEIM LIFE AND ANNUITY COMPANY	\$713	0.00%	100.00%
354	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$620	0.00%	100.00%
355	0000	56030	CATHOLIC FINANCIAL LIFE	\$583	0.00%	100.00%
356	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$467	0.00%	100.00%
357	0872	94250	BANNER LIFE INSURANCE COMPANY	\$365	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
358	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$325	0.00%	100.00%
359	0242	12572	SELECTIVE INSURANCE COMPANY OF AMERICA	\$315	0.00%	100.00%
360	0000	69310	SURETY LIFE INSURANCE COMPANY	\$301	0.00%	100.00%
361	0000	63223	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	\$287	0.00%	100.00%
362	0872	66230	WILLIAM PENN LIFE INSURANCE COMPANY OF NEW YORK	\$226	0.00%	100.00%
363	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$225	0.00%	100.00%
364	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$206	0.00%	100.00%
365	4716	41211	TRITON INSURANCE COMPANY	\$183	0.00%	100.00%
366	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$168	0.00%	100.00%
367	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$133	0.00%	100.00%
368	0000	63495	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	\$94	0.00%	100.00%
369	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$92	0.00%	100.00%
370	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$90	0.00%	100.00%
371	0431	66044	MIDLAND NATIONAL LIFE INSURANCE COMPANY	\$77	0.00%	100.00%
372	3891	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$66	0.00%	100.00%
373	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$65	0.00%	100.00%
374	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$52	0.00%	100.00%
375	0000	60542	AMERICAN HOME LIFE INSURANCE COMPANY, THE	\$45	0.00%	100.00%
376	0264	92908	HEALTHMARKETS INSURANCE COMPANY	\$41	0.00%	100.00%
377	0004	29068	IDS PROPERTY CASUALTY INSURANCE COMPANY	\$31	0.00%	100.00%
378	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$26	0.00%	100.00%
379	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$23	0.00%	100.00%
380	0000	64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	\$12	0.00%	100.00%
381	0218	20427	AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA	\$1	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
382	4829	20621	LAMORAK INSURANCE COMPANY	(\$224)	0.00%	100.00%

Total: \$19,229,083,210.00

Source:
NAIC - OLTPPROD
SFS - Virginia