

COMMONWEALTH OF VIRGINIA  
STATE CORPORATION COMMISSION

AT RICHMOND, APRIL 4, 2016

SCC-CLERK'S OFFICE  
DOCUMENT CONTROL CENTER

2016 APR -4 P 14:02

1604100000

APPLICATION OF

ENERNOC, INC.

CASE NO. PUE-2016-00036

For a license to conduct business as an  
aggregator of natural gas and electricity

ORDER FOR NOTICE AND COMMENT

On March 29, 2016, EnerNOC, Inc. ("EnerNOC" or "Company"), filed an application with the State Corporation Commission ("Commission") for a license to conduct business as an aggregator of natural gas and electricity ("Application"). In its Application, the Company seeks authority to serve eligible commercial, industrial, and governmental customers throughout the Commonwealth of Virginia.<sup>1</sup> EnerNOC attested that it would abide by all applicable regulations of the Commission as required by 20 VAC 5-312-40 B of the Commission's Rules Governing Retail Access to Competitive Energy Services.<sup>2</sup>

NOW THE COMMISSION, upon consideration of the Application, is of the opinion and finds that it should docket EnerNOC's Application; that EnerNOC should serve this Order upon appropriate persons; that the Commission Staff should conduct an investigation of the Application and present its findings in a report ("Staff Report"); and that interested persons should have an opportunity to comment on the Application.

Accordingly, IT IS ORDERED THAT:

(1) This matter is docketed and assigned Case No. PUE-2016-00036.

---

<sup>1</sup> Although EnerNOC seeks to serve customers throughout the Commonwealth of Virginia, retail choice exists only in the service territories of Columbia Gas of Virginia, Inc., Washington Gas Light Company, Dominion Virginia Power, Appalachian Power Company, and the electric cooperatives. Access to large commercial and industrial gas customers in all gas distribution service territories has existed under FERC authority since the mid-1980s.

<sup>2</sup> 20 VAC 5-312-10 *et seq.*

(2) A copy of the Application and supporting documents shall be made available for public inspection in the Commission's Document Control Center, located on the first floor of the Tyler Building, 1300 East Main Street, Richmond, Virginia 23219, between the hours of 8:15 a.m. and 5 p.m., Monday through Friday, excluding holidays. A copy of the Application also may be downloaded from the Commission's website: <http://www.scc.virginia.gov/case>.

(3) On or before April 12, 2016, EnerNOC shall serve a copy of this Order upon each utility listed on Attachment A to this Order.

(4) On or before April 19, 2016, the Company shall file proof of service as ordered herein with Joel H. Peck, Clerk, State Corporation Commission, c/o Document Control Center, P.O. Box 2118, Richmond, Virginia 23218-2118.

(5) Any interested person may request a copy of the Application, accompanying materials, and this Order by directing a request in writing to EnerNOC, Inc., c/o Virginia Fuller, Manager of Regulatory Compliance, EnerNOC, Inc., One Marina Park Drive, Suite 400, Boston, Massachusetts 02210. The Company shall, within three (3) days of receipt of such request, serve the requested documents upon the person making such request.

(6) Written comments on the Application may be filed on or before April 22, 2016, by either of the following methods. An original and fifteen (15) copies of any comments may be filed with the Clerk of the Commission at the address set forth in Ordering Paragraph (4). In the alternative, comments may be submitted electronically by following the instructions available at the Commission's website: <http://www.scc.virginia.gov/case>. A hard copy of such comments, whether submitted in writing or electronically, shall be served upon the Company at the address set forth in Ordering Paragraph (5). All comments shall refer to Case No. PUE-2016-00036.

(7) The Commission Staff shall analyze EnerNOC's Application and shall present its findings in a Staff Report to be filed on or before April 27, 2016.

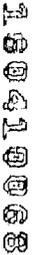
(8) On or before May 4, 2016, the Company and any party who filed comments on the Application may file with the Clerk of the Commission an original and fifteen (15) copies of any response to the Staff Report.

(9) The Company shall respond to written interrogatories or data requests within five (5) calendar days after the receipt of the same. Interrogatories and data requests, as well as the responses thereto, shall be transmitted via facsimile or electronic mail as well as by first class mail. Except as modified herein, discovery shall be in accordance with Part IV of the Commission's Rules of Practice and Procedure, 5 VAC 5-20-10 *et seq.*

(10) This matter is continued generally.

AN ATTESTED COPY hereof shall be sent by the Clerk of the Commission to:  
Virginia Fuller, Manager of Regulatory Compliance, EnerNOC, Inc., One Marina Park Drive, Suite 400, Boston, Massachusetts 02210; C. Meade Browder, Jr., Senior Assistant Attorney General, Division of Consumer Counsel, Office of the Attorney General, 900 East Main Street, Second Floor, Richmond, Virginia 23219; Craig G. Goodman, President, National Energy Marketers Association, 3333 K Street, N.W., Suite 425, Washington, D.C. 20007; and Irene Leech, Virginia Citizens Consumer Council, 4220 North Fork Road, Elliston, Virginia 24087. A copy shall be delivered to the Commission's Office of General Counsel and Divisions of Utility Accounting and Finance and Energy Regulation.

ATTACHMENT A



American Electric Power  
William A. Castle  
Director Regulatory Services  
3 James Center  
1051 East Cary Street, Suite 702  
Richmond, Virginia 23219

Dominion Virginia Power  
William H. Baxter, II, Esquire  
Deputy General Counsel  
P. O. Box 26532  
Richmond, Virginia 23261

Kentucky Utilities  
Mr. Rick Lovekamp  
Manager, Regulatory Policy & Strategy  
P. O. Box 32030  
Louisville, Kentucky 40232

A&N Electric Cooperative  
Mr. Chris Christman  
Interim CEO  
P.O. Box 290  
Tasley, Virginia 23441-0290

B-A-R-C Electric Cooperative  
Mr. Michael J. Keyser,  
CEO/General Manager  
P.O. Box 264  
Millboro, Virginia 24460-0264

Central Virginia Electric Cooperative  
Mr. Gary E. Wood  
President & CEO  
P.O. Box 247  
Lovingston, Virginia 22949

Community Electric Cooperative  
Mr. Steven A. Harmon  
President  
P.O. Box 267  
Windsor, Virginia 23487-0267

Craig-Botetourt Electric Cooperative  
Mr. Shawn C Hildebrand  
General Manager  
P.O. Box 265  
New Castle, Virginia 24127-0265

Mecklenburg Electric Cooperative  
Mr. John C. Lee  
President & CEO  
P.O. Box 2451  
Chase City, Virginia 23924-2451

Northern Neck Electric Cooperative  
Mr. Greg White  
President and CEO  
P.O. Box 288  
Warsaw, Virginia 22572-0288

Northern Virginia Electric Cooperative  
Mr. Stanley C. Feuerberg  
President and CEO  
P.O. Box 2710  
Manassas, Virginia 20108-0875

Prince George Electric Cooperative  
Mr. Dale Bradshaw, CEO  
P.O. Box 168  
Waverly, Virginia 23890-0168

Rappahannock Electric Cooperative  
Mr. Kent Farmer  
President & CEO  
P.O. Box 7388  
Fredericksburg, Virginia 22404-7388

Shenandoah Valley Electric Cooperative  
Mr. Myron D. Rummel  
President & CEO  
P.O. Box 236  
Mt. Crawford, Virginia 22841-0236

Southside Electric Cooperative  
Mr. Jeffrey S. Edwards  
President and CEO  
P.O. Box 7  
Crewe, Virginia 23930-0007

