

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 30 APRIL 2013

Test: Life And Annuities & Health

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Life & Annuities & Health	197	118	79	59.9	40.1
2042	ABLE Incorporated	Life & Annuities & Health	130	82	48	63.1	36.9
2072	America's Professor	Life & Annuities & Health	41	29	12	70.7	29.3
2008	CAPE Education	Life & Annuities & Health	38	33	5	86.8	13.2
2012	Financial Academy	Life & Annuities & Health	135	86	49	63.7	36.3
2026	Kaplan Financial	Life & Annuities & Health	152	107	45	70.4	29.6
7777	No Pre-Licensing School Education	Life & Annuities & Health	185	106	79	57.3	42.7
2052	PreLicense.com	Life & Annuities & Health	121	72	49	59.5	40.5
8888	Prelicense Eductn Schl not listed	Life & Annuities & Health	112	78	34	69.6	30.4
2050	Primerica Life Insurance Company	Life & Annuities & Health	58	27	31	46.6	53.4
2070	Test Teachers	Life & Annuities & Health	146	111	35	76.0	24.0
9999	Unknown Pre-Licensing School	Life & Annuities & Health	519	307	212	59.2	40.8
	Other	Life & Annuities & Health	91	63	28	69.2	30.8
		Total Schools	1925	1219	706	64.0	36.0

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FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Life And Annuities	69	37	32	53.6	46.4
2042	ABLE Incorporated	Life And Annuities	63	48	15	76.2	23.8
2077	American Academy for Insurance Training (VA)	Life And Annuities	26	17	9	65.4	34.6
2012	Financial Academy	Life And Annuities	29	20	9	69.0	31.0
2050	Primerica Insurance Company	Life And Annuities	388	192	196	49.5	50.5
7777	No Pre-Licensing School Education	Life And Annuities	103	58	45	56.3	43.7
8888	Prelicense Educatn Schl not listed	Life And Annuities	48	35	13	72.9	27.1
2070	Test Teachers	Life And Annuities	26	22	4	84.6	15.4
9999	Unknown Pre-Licensing School	Life And Annuities	175	100	75	57.1	42.9
.	Other	Life And Annuities	82	51	31	62.2	37.8
		Total Schools	1009	580	429	57.0	43.0

VIRGINIA INSURANCE SCHOOL SUMMARY

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Admin. Date: 01 NOV 2012 to 30 APRIL 2013

Test: Health

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Health	142	58	84	40.8	59.2
2042	ABLE Incorporated	Health	57	26	31	45.6	54.4
2008	CAPE Education	Health	25	14	11	56.0	44.0
7777	No Pre-Licensing School Education	Health	33	21	12	63.6	36.4
2052	PreLicense.com	Health	30	18	12	60.0	40.0
8888	Pre-Licensing Education School not listed	Health	36	23	13	63.9	36.1
9999	Unknown Pre-Licensing School	Health	210	108	102	51.4	48.6
	Other	Health	46	30	16	65.2	34.8
		Total Schools	579	298	281	51.0	49.0

VIRGINIA INSURANCE SCHOOL SUMMARY

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Test: Property & Casualty

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Property & Casualty	288	143	145	49.7	50.3
2042	ABLE Incorporated	Property & Casualty	46	24	22	52.2	47.8
2072	America's Professor	Property & Casualty	52	32	20	61.5	38.5
2008	CAPE Education	Property & Casualty	92	44	48	47.8	52.2
2012	Financial Academy	Property & Casualty	44	22	22	50.0	50.0
2017	Independent Insurance Agents of VA	Property & Casualty	36	28	8	77.8	22.2
2023	Insurance Training Service	Property & Casualty	31	17	14	54.8	45.2
2024	Insurance University	Property & Casualty	46	41	5	89.1	10.9
2026	Kaplan Financial	Property & Casualty	82	40	42	48.8	51.2
7777	No Pre-Licensing School Education	Property & Casualty	134	62	72	46.3	53.7
8888	Pre-License Eductn Schl not listed	Property & Casualty	46	25	21	54.3	45.7
2070	Test Teachers	Property & Casualty	103	72	31	69.9	30.1
9999	Unknown Pre-Licensing School	Property & Casualty	188	90	98	47.9	52.1
	Other	Property & Casualty	46	18	28	39.1	60.9
		Total Schools	1234	658	576	53.0	47.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 30 APRIL 2013

Test: Personal Lines

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Personal Lines	21	9	12	42.9	57.1
2024	Insurance University	Personal Lines	163	152	11	93.3	6.7
2019	Insurance Schools of WV	Personal Lines	33	13	20	39.4	60.6
2031	School of Insurance Concepts	Personal Lines	35	15	20	42.9	57.1
9999	Unknown Pre-Licensing School	Personal Lines	270	239	31	88.5	11.5
	Other	Personal Lines	65	33	32	50.8	49.2
		Total Schools	587	461	126	79.0	21.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2012 to 30 APRIL 2013

Test: Title

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2036	The Butler Company	Title	38	15	23	39.5	60.5
2039	Virginia Land Title Assocr	Title	32	17	15	53.1	46.9
	Other	Title	47	21	26	44.7	55.3
		Total Schools	117	53	64	45.0	55.0