

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2011 to 31 OCT 2012

Test: Health

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Health	86	34	52	39.5	60.5
2042	ABLE Incorporated	Health	68	41	27	60.3	39.7
2008	CAPE Education	Health	47	30	17	63.8	36.2
2012	Financial Academy	Health	182	70	112	38.5	61.5
2026	Kaplan Financial	Health	25	18	7	72.0	28.0
7777	No Pre-Licensing School Education	Health	63	39	24	61.9	38.1
2052	PreLicense.com	Health	30	14	16	46.7	53.3
8888	Pre-Licensing Education School not listed	Health	52	33	19	63.5	36.5
9999	Unknown Pre-Licensing School	Health	345	178	167	51.6	48.4
	Other	Health	495	248	247	50.1	49.9
		Total Schools	962	493	469	51.0	49.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2011 to 31 OCT 2012

Test: Life And Annuities

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Life And Annuities	170	97	73	57.1	42.9
2042	ABLE Incorporated	Life And Annuities	162	127	35	78.4	21.6
2008	CAPE School	Life And Annuities	44	27	17	61.4	38.6
2012	Financial Academy	Life And Annuities	87	59	28	67.8	32.2
2026	Kaplan Financial	Life And Annuities	31	22	9	71.0	29.0
2050	Primerica Insurance Company	Life And Annuities	865	459	406	53.1	46.9
2052	PreLicense.com	Life And Annuities	32	20	12	62.5	37.5
7777	No Pre-Licensing School Education	Life And Annuities	229	136	93	59.4	40.6
8888	Prelicense Eductn Schl not listed	Life And Annuities	108	68	40	63.0	37.0
2070	Test Teachers	Life And Annuities	71	41	30	57.7	42.3
9999	Unknown Pre-Licensing School	Life And Annuities	443	228	215	51.5	48.5
	Other	Life And Annuities	112	62	50	55.4	44.6
		Total Schools	2354	1346	1008	57.0	43.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2011 to 31 OCT 2012

Test: Life And Annuities & Health

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Life & Annuities & Health	391	247	144	63.2	36.8
2042	ABLE Incorporated	Life & Annuities & Health	385	258	127	67.0	33.0
2072	America's Professor	Life & Annuities & Health	39	34	5	87.2	12.8
2008	CAPE Education	Life & Annuities & Health	76	59	17	77.6	22.4
2012	Financial Academy	Life & Annuities & Health	462	263	199	56.9	43.1
2017	Independent Insurnace Agents of VA	Life & Annuities & Health	36	14	22	38.9	61.1
2023	Insurance Training Services	Life & Annuities & Health	64	37	27	57.8	42.2
2026	Kaplan Financial	Life & Annuities & Health	328	235	93	71.6	28.4
7777	No Pre-Licensing School Education	Life & Annuities & Health	558	381	177	68.3	31.7
2052	PreLicense.com	Life & Annuities & Health	154	93	61	60.4	39.6
8888	Prelicense Eductn Schl not listed	Life & Annuities & Health	224	158	66	70.5	29.5
2050	Primerica Life Insurance Company	Life & Annuities & Health	123	58	65	47.2	52.8
2070	Test Teachers	Life & Annuities & Health	290	223	67	76.9	23.1
9999	Unknown Pre-Licensing School	Life & Annuities & Health	979	582	397	59.4	40.6
	Other	Life & Annuities & Health	119	73	46	61.3	38.7
	Total Schools		4228	2715	1513	64.0	36.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2011 to 31 OCT 2012

Test: Property & Casualty

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Property & Casualty	590	280	310	47.5	52.5
2042	ABLE Incorporated	Property & Casualty	88	52	36	59.1	40.9
2072	America's Professor	Property & Casualty	49	41	8	83.7	16.3
2008	CAPE Education	Property & Casualty	184	102	82	55.4	44.6
2012	Financial Academy	Property & Casualty	138	80	58	58.0	42.0
2017	Independent Insurance Agents of VA	Property & Casualty	59	42	17	71.2	28.8
2075	InsuranceLicenseExpress.com	Property & Casualty	31	15	16	48.4	51.6
2023	Insurance Training Service	Property & Casualty	41	28	13	68.3	31.7
2024	Insurance University	Property & Casualty	66	61	5	92.4	7.6
2026	Kaplan Financial	Property & Casualty	181	99	82	54.7	45.3
7777	No Pre-Licensing School Education	Property & Casualty	256	112	144	43.8	56.3
8888	Pre-License Eductn Schl not listed	Property & Casualty	69	42	27	60.9	39.1
2071	Professional Insurace Agents Assoc	Property & Casualty	32	20	12	62.5	37.5
2070	Test Teachers	Property & Casualty	204	146	58	71.6	28.4
9999	Unknown Pre-Licensing School	Property & Casualty	280	144	136	51.4	48.6
	Other	Property & Casualty	57	34	23	59.6	40.4
		Total Schools	2325	1298	1027	56.0	44.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2011 to 31 OCT 2012

Test: Personal Lines

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Personal Lines	81	42	39	51.9	48.1
2012	Financial Academy	Personal Lines	137	57	80	41.6	58.4
2023	Insurance Training Services	Personal Lines	107	49	58	45.8	54.2
2024	Insurance University	Personal Lines	257	240	17	93.4	6.6
2019	Insurance Schools of WV	Personal Lines	29	10	19	34.5	65.5
2050	Preimerica Life Insurace Company	Personal Lines	46	20	26	43.5	56.5
2031	School of Insurance Concepts	Personal Lines	143	53	90	37.1	62.9
9999	Unknown Pre-Licensing School	Personal Lines	376	340	36	90.4	9.6
	Other	Personal Lines	61	30	31	49.2	50.8
		Total Schools	1237	841	396	68.0	32.0

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV 2011 to 31 OCT 2012

Test: Title

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2036	The Butler Company	Title	95	48	47	50.5	49.5
2008	CAPE Education	Title	41	18	23	43.9	56.1
2039	Virginia Land Title Assocn	Title	43	25	18	58.1	41.9
	Other	Title	54	27	27	50.0	50.0
		Total Schools	233	118	115	51.0	49.0