



Licensed Homeowners' Writers in Virginia in 2016

| Rank | Group Number | License Number | Company Name | Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|--|------------------|--------------|-------------------------|
| 1 | 0176 | 25143 | STATE FARM FIRE AND CASUALTY COMPANY | \$403,577,635 | 18.64% | 18.64% |
| 2 | 0200 | 25941 | UNITED SERVICES AUTOMOBILE ASSOCIATION | \$195,897,746 | 9.05% | 27.69% |
| 3 | 0200 | 25968 | USAA CASUALTY INSURANCE COMPANY | \$100,509,570 | 4.64% | 32.34% |
| 4 | 3548 | 28188 | TRAVCO INSURANCE COMPANY | \$98,438,974 | 4.55% | 36.88% |
| 5 | 0213 | 26271 | ERIE INSURANCE EXCHANGE | \$66,811,052 | 3.09% | 39.97% |
| 6 | 0140 | 23779 | NATIONWIDE MUTUAL FIRE INSURANCE COMPANY | \$63,215,712 | 2.92% | 42.89% |
| 7 | 0008 | 19232 | ALLSTATE INSURANCE COMPANY | \$59,833,482 | 2.76% | 45.65% |
| 8 | 0140 | 37877 | NATIONWIDE PROPERTY AND CASUALTY INSURANCE COMPANY | \$56,950,699 | 2.63% | 48.29% |
| 9 | 0213 | 26263 | ERIE INSURANCE COMPANY | \$54,677,018 | 2.53% | 50.81% |
| 10 | 0008 | 19240 | ALLSTATE INDEMNITY COMPANY | \$54,335,430 | 2.51% | 53.32% |
| 11 | 0111 | 42404 | LIBERTY INSURANCE CORPORATION | \$50,426,929 | 2.33% | 55.65% |
| 12 | 0140 | 23760 | NATIONWIDE GENERAL INSURANCE COMPANY | \$47,248,303 | 2.18% | 57.83% |
| 13 | 0473 | 17221 | HOMESITE INSURANCE COMPANY | \$44,259,216 | 2.04% | 59.88% |
| 14 | 0008 | 17230 | ALLSTATE PROPERTY AND CASUALTY INSURANCE COMPANY | \$40,086,251 | 1.85% | 61.73% |
| 15 | 0008 | 37907 | ALLSTATE VEHICLE AND PROPERTY INSURANCE COMPANY | \$39,311,019 | 1.82% | 63.55% |
| 16 | 0203 | 26034 | VIRGINIA FARM BUREAU MUTUAL INSURANCE COMPANY | \$36,992,502 | 1.71% | 65.25% |
| 17 | 3548 | 19070 | STANDARD FIRE INSURANCE COMPANY THE | \$34,159,384 | 1.58% | 66.83% |
| 18 | 0000 | 10196 | NORTHERN NECK INSURANCE COMPANY | \$32,933,429 | 1.52% | 68.35% |
| 19 | 0200 | 18600 | USAA GENERAL INDEMNITY COMPANY | \$31,687,585 | 1.46% | 69.82% |
| 20 | 0000 | 10329 | LOUDOUN MUTUAL INSURANCE COMPANY | \$28,741,551 | 1.33% | 71.15% |
| 21 | 0019 | 10111 | AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA | \$23,094,530 | 1.07% | 72.21% |
| 22 | 0111 | 39012 | SAFECO INSURANCE COMPANY OF ILLINOIS | \$20,699,121 | 0.96% | 73.17% |

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| 23 | 0111 | 23043 | LIBERTY MUTUAL INSURANCE COMPANY | \$19,517,833 | 0.90% | 74.07% |
| 24 | 0200 | 21253 | GARRISON PROPERTY AND CASUALTY INSURANCE COMPANY | \$17,550,401 | 0.81% | 74.88% |
| 25 | 3548 | 19038 | TRAVELERS CASUALTY AND SURETY COMPANY | \$16,717,114 | 0.77% | 75.65% |
| 26 | 3548 | 36161 | TRAVELERS PROPERTY CASUALTY INSURANCE COMPANY | \$16,610,145 | 0.77% | 76.42% |
| 27 | 0111 | 23035 | LIBERTY MUTUAL FIRE INSURANCE COMPANY | \$16,426,134 | 0.76% | 77.18% |
| 28 | 0069 | 21652 | FARMERS INSURANCE EXCHANGE | \$16,384,046 | 0.76% | 77.94% |
| 29 | 0069 | 21687 | MID-CENTURY INSURANCE COMPANY | \$16,193,034 | 0.75% | 78.68% |
| 30 | 0899 | 10214 | ROCKINGHAM INSURANCE COMPANY | \$16,186,520 | 0.75% | 79.43% |
| 31 | 1344 | 10872 | AMERICAN STRATEGIC INSURANCE CORP. | \$15,548,763 | 0.72% | 80.15% |
| 32 | 0241 | 26298 | METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY | \$14,779,227 | 0.68% | 80.83% |
| 33 | 0250 | 13692 | DONEGAL MUTUAL INSURANCE COMPANY | \$14,570,094 | 0.67% | 81.51% |
| 34 | 0069 | 11185 | FOREMOST INSURANCE COMPANY GRAND RAPIDS MICHIGAN | \$13,717,844 | 0.63% | 82.14% |
| 35 | 0111 | 33588 | FIRST LIBERTY INSURANCE CORPORATION, THE | \$13,546,087 | 0.63% | 82.77% |
| 36 | 0005 | 18791 | ALFA ALLIANCE INSURANCE CORPORATION | \$13,198,451 | 0.61% | 83.38% |
| 37 | 0626 | 20303 | GREAT NORTHERN INSURANCE COMPANY | \$12,135,528 | 0.56% | 83.94% |
| 38 | 0028 | 19976 | AMICA MUTUAL INSURANCE COMPANY | \$12,108,179 | 0.56% | 84.50% |
| 39 | 0225 | 23248 | OCCIDENTAL FIRE & CASUALTY COMPANY OF NORTH CAROLINA | \$12,005,119 | 0.55% | 85.05% |
| 40 | 3548 | 19062 | AUTOMOBILE INSURANCE COMPANY OF HARTFORD CONNECTICUT THE | \$11,925,296 | 0.55% | 85.60% |
| 41 | 0244 | 10677 | CINCINNATI INSURANCE COMPANY THE | \$11,124,235 | 0.51% | 86.11% |
| 42 | 0473 | 13927 | HOMESITE INSURANCE COMPANY OF THE MIDWEST | \$10,871,022 | 0.50% | 86.62% |
| 43 | 0203 | 26026 | VIRGINIA FARM BUREAU FIRE AND CASUALTY INSURANCE COMPANY | \$10,368,392 | 0.48% | 87.10% |
| 44 | 0012 | 19402 | AIG PROPERTY CASUALTY COMPANY | \$10,300,736 | 0.48% | 87.57% |
| 45 | 0626 | 18279 | BANKERS STANDARD INSURANCE COMPANY | \$10,008,377 | 0.46% | 88.03% |
| 46 | 0000 | 33740 | MUTUAL ASSURANCE SOCIETY OF VIRGINIA | \$9,935,666 | 0.46% | 88.49% |
| 47 | 0071 | 10759 | UNIVERSAL NORTH AMERICA INSURANCE COMPANY | \$9,617,700 | 0.44% | 88.94% |

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| 48 | 0626 | 10052 | CHUBB NATIONAL INSURANCE COMPANY | \$8,878,054 | 0.41% | 89.35% |
| 49 | 0088 | 22292 | HANOVER INSURANCE COMPANY THE | \$8,410,254 | 0.39% | 89.74% |
| 50 | 0311 | 14788 | NGM INSURANCE COMPANY | \$8,207,283 | 0.38% | 90.12% |
| 51 | 0000 | 41459 | ARMED FORCES INSURANCE EXCHANGE | \$7,866,681 | 0.36% | 90.48% |
| 52 | 0280 | 18988 | AUTO-OWNERS INSURANCE COMPANY | \$7,209,079 | 0.33% | 90.81% |
| 53 | 0000 | 28851 | AUGUSTA MUTUAL INSURANCE COMPANY | \$7,083,242 | 0.33% | 91.14% |
| 54 | 0004 | 29068 | IDS PROPERTY CASUALTY INSURANCE COMPANY | \$6,872,075 | 0.32% | 91.46% |
| 55 | 0796 | 37257 | PRAETORIAN INSURANCE COMPANY | \$6,813,443 | 0.31% | 91.77% |
| 56 | 3548 | 25615 | CHARTER OAK FIRE INSURANCE COMPANY THE | \$6,689,210 | 0.31% | 92.08% |
| 57 | 0000 | 13501 | BRETHREN MUTUAL INSURANCE COMPANY, THE | \$6,526,026 | 0.30% | 92.38% |
| 58 | 0091 | 27120 | TRUMBULL INSURANCE COMPANY | \$6,510,332 | 0.30% | 92.68% |
| 59 | 4774 | 26166 | WINDSOR-MOUNT JOY MUTUAL INSURANCE COMPANY | \$5,807,797 | 0.27% | 92.95% |
| 60 | 0091 | 34690 | PROPERTY AND CASUALTY INSURANCE COMPANY OF HARTFORD | \$5,666,197 | 0.26% | 93.21% |
| 61 | 0626 | 20346 | PACIFIC INDEMNITY COMPANY | \$5,450,476 | 0.25% | 93.46% |
| 62 | 0036 | 20230 | CENTRAL MUTUAL INSURANCE COMPANY | \$5,108,037 | 0.24% | 93.70% |
| 63 | 0008 | 11251 | ENCOMPASS INDEPENDENT INSURANCE COMPANY | \$5,033,019 | 0.23% | 93.93% |
| 64 | 1278 | 11681 | CSAA AFFINITY INSURANCE COMPANY | \$4,984,043 | 0.23% | 94.16% |
| 65 | 0271 | 14990 | PENNSYLVANIA NATIONAL MUTUAL CASUALTY INSURANCE COMPANY | \$4,812,558 | 0.22% | 94.39% |
| 66 | 0361 | 23469 | AMERICAN MODERN HOME INSURANCE COMPANY | \$4,752,142 | 0.22% | 94.60% |
| 67 | 4869 | 25180 | STILLWATER INSURANCE COMPANY | \$4,452,058 | 0.21% | 94.81% |
| 68 | 0626 | 20281 | FEDERAL INSURANCE COMPANY | \$4,275,063 | 0.20% | 95.01% |
| 69 | 0000 | 13029 | GRAYSON-CARROLL-WYTHE MUTUAL INSURANCE COMPANY | \$4,196,632 | 0.19% | 95.20% |
| 70 | 4787 | 14044 | GOODVILLE MUTUAL CASUALTY COMPANY | \$4,169,364 | 0.19% | 95.39% |
| 71 | 0111 | 33600 | LM INSURANCE CORPORATION | \$4,118,827 | 0.19% | 95.58% |
| 72 | 0796 | 39217 | QBE INSURANCE CORPORATION | \$4,081,955 | 0.19% | 95.77% |

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| 73 | 0140 | 35696 | HARLEYSVILLE PREFERRED INSURANCE COMPANY | \$3,678,167 | 0.17% | 95.94% |
| 74 | 0660 | 11908 | MERCURY CASUALTY COMPANY | \$3,530,904 | 0.16% | 96.11% |
| 75 | 0091 | 37478 | HARTFORD INSURANCE COMPANY OF THE MIDWEST | \$3,418,966 | 0.16% | 96.26% |
| 76 | 0626 | 20397 | VIGILANT INSURANCE COMPANY | \$3,388,756 | 0.16% | 96.42% |
| 77 | 0069 | 21709 | TRUCK INSURANCE EXCHANGE | \$3,332,603 | 0.15% | 96.57% |
| 78 | 0215 | 16063 | UNITRIN AUTO AND HOME INSURANCE COMPANY | \$3,283,478 | 0.15% | 96.73% |
| 79 | 0242 | 19259 | SELECTIVE INSURANCE COMPANY OF SOUTH CAROLINA | \$3,095,629 | 0.14% | 96.87% |
| 80 | 0140 | 42579 | ALLIED PROPERTY AND CASUALTY INSURANCE COMPANY | \$3,052,576 | 0.14% | 97.01% |
| 81 | 4664 | 12873 | PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE | \$3,037,988 | 0.14% | 97.15% |
| 82 | 0175 | 25127 | STATE AUTO PROPERTY & CASUALTY INSURANCE COMPANY | \$2,920,481 | 0.13% | 97.29% |
| 83 | 0300 | 22578 | HORACE MANN INSURANCE COMPANY | \$2,440,137 | 0.11% | 97.40% |
| 84 | 0088 | 31534 | CITIZENS INSURANCE COMPANY OF AMERICA | \$2,387,723 | 0.11% | 97.51% |
| 85 | 0280 | 32700 | OWNERS INSURANCE COMPANY | \$2,385,942 | 0.11% | 97.62% |
| 86 | 0250 | 26867 | SOUTHERN INSURANCE COMPANY OF VIRGINIA | \$2,372,326 | 0.11% | 97.73% |
| 87 | 3548 | 27998 | TRAVELERS HOME AND MARINE INSURANCE COMPANY, THE | \$2,288,962 | 0.11% | 97.83% |
| 88 | 0000 | 13117 | SHENANDOAH MUTUAL FIRE INSURANCE COMPANY | \$2,274,383 | 0.11% | 97.94% |
| 89 | 0091 | 29424 | HARTFORD CASUALTY INSURANCE COMPANY | \$2,045,974 | 0.09% | 98.03% |
| 90 | 0201 | 12475 | REPUBLIC-FRANKLIN INSURANCE COMPANY | \$2,004,681 | 0.09% | 98.13% |
| 91 | 0267 | 14060 | GRANGE MUTUAL CASUALTY COMPANY | \$1,896,984 | 0.09% | 98.21% |
| 92 | 3548 | 25666 | TRAVELERS INDEMNITY COMPANY OF AMERICA THE | \$1,800,475 | 0.08% | 98.30% |
| 93 | 0091 | 29459 | TWIN CITY FIRE INSURANCE COMPANY | \$1,794,550 | 0.08% | 98.38% |
| 94 | 0088 | 22306 | MASSACHUSETTS BAY INSURANCE COMPANY | \$1,766,669 | 0.08% | 98.46% |
| 95 | 0000 | 15997 | MMG INSURANCE COMPANY | \$1,694,710 | 0.08% | 98.54% |
| 96 | 0300 | 22756 | HORACE MANN PROPERTY & CASUALTY INSURANCE COMPANY | \$1,615,299 | 0.07% | 98.61% |
| 97 | 0070 | 37710 | FIRST AMERICAN PROPERTY & CASUALTY INSURANCE COMPANY | \$1,565,713 | 0.07% | 98.69% |

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| 98 | 0091 | 11000 | SENTINEL INSURANCE COMPANY, LTD. | \$1,490,319 | 0.07% | 98.76% |
| 99 | 0361 | 38652 | AMERICAN MODERN SELECT INSURANCE COMPANY | \$1,388,977 | 0.06% | 98.82% |
| 100 | 1319 | 14400 | LITITZ MUTUAL INSURANCE COMPANY | \$1,383,543 | 0.06% | 98.88% |
| 101 | 0242 | 39926 | SELECTIVE INSURANCE COMPANY OF THE SOUTHEAST | \$1,379,744 | 0.06% | 98.95% |
| 102 | 1278 | 37770 | CSAA GENERAL INSURANCE COMPANY | \$1,304,721 | 0.06% | 99.01% |
| 103 | 0033 | 20117 | CALIFORNIA CASUALTY INDEMNITY EXCHANGE | \$1,278,546 | 0.06% | 99.07% |
| 104 | 0313 | 33898 | AEGIS SECURITY INSURANCE COMPANY | \$1,253,633 | 0.06% | 99.12% |
| 105 | 0140 | 23787 | NATIONWIDE MUTUAL INSURANCE COMPANY | \$1,207,637 | 0.06% | 99.18% |
| 106 | 0000 | 12536 | HOMEOWNERS OF AMERICA INSURANCE COMPANY | \$1,200,575 | 0.06% | 99.24% |
| 107 | 0057 | 21261 | ELECTRIC INSURANCE COMPANY | \$1,140,605 | 0.05% | 99.29% |
| 108 | 0069 | 11800 | FOREMOST PROPERTY AND CASUALTY INSURANCE COMPANY | \$1,135,691 | 0.05% | 99.34% |
| 109 | 0091 | 30104 | HARTFORD UNDERWRITERS INSURANCE COMPANY | \$1,120,313 | 0.05% | 99.39% |
| 110 | 0000 | 11878 | MUTUALAID EXCHANGE | \$1,082,358 | 0.05% | 99.44% |
| 111 | 0008 | 10071 | ENCOMPASS INSURANCE COMPANY OF AMERICA | \$1,046,807 | 0.05% | 99.49% |
| 112 | 0408 | 28401 | AMERICAN NATIONAL PROPERTY AND CASUALTY COMPANY | \$947,807 | 0.04% | 99.54% |
| 113 | 0361 | 23450 | AMERICAN FAMILY HOME INSURANCE COMPANY | \$881,858 | 0.04% | 99.58% |
| 114 | 0008 | 15130 | ENCOMPASS INDEMNITY COMPANY | \$839,841 | 0.04% | 99.61% |
| 115 | 0241 | 40169 | METROPOLITAN CASUALTY INSURANCE COMPANY | \$821,370 | 0.04% | 99.65% |
| 116 | 1318 | 15598 | INTERINSURANCE EXCHANGE OF THE AUTOMOBILE CLUB | \$795,826 | 0.04% | 99.69% |
| 117 | 0000 | 13113 | FARMERS MUTUAL FIRE INSURANCE COMPANY OF WASHINGTON COUNTY, VA. | \$660,624 | 0.03% | 99.72% |
| 118 | 0140 | 19100 | AMCO INSURANCE COMPANY | \$655,848 | 0.03% | 99.75% |
| 119 | 0785 | 28932 | MARKEL AMERICAN INSURANCE COMPANY | \$637,282 | 0.03% | 99.78% |
| 120 | 0241 | 40649 | ECONOMY PREMIER ASSURANCE COMPANY | \$635,700 | 0.03% | 99.81% |
| 121 | 0008 | 30210 | ESURANCE PROPERTY AND CASUALTY INSURANCE COMPANY | \$479,031 | 0.02% | 99.83% |
| 122 | 2538 | 29742 | INTEGON NATIONAL INSURANCE COMPANY | \$408,255 | 0.02% | 99.85% |

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| 123 | 0111 | 26700 | INSURANCE COMPANY OF ILLINOIS | \$404,475 | 0.02% | 99.87% |
| 124 | 0019 | 42978 | AMERICAN SECURITY INSURANCE COMPANY | \$295,526 | 0.01% | 99.88% |
| 125 | 2538 | 26905 | CENTURY-NATIONAL INSURANCE COMPANY | \$275,138 | 0.01% | 99.90% |
| 126 | 0203 | 10022 | COUNTRYWAY INSURANCE COMPANY | \$232,774 | 0.01% | 99.91% |
| 127 | 4663 | 10861 | UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY | \$224,043 | 0.01% | 99.92% |
| 128 | 0091 | 19682 | HARTFORD FIRE INSURANCE COMPANY | \$211,863 | 0.01% | 99.93% |
| 129 | 0008 | 10072 | ENCOMPASS PROPERTY AND CASUALTY COMPANY | \$211,031 | 0.01% | 99.94% |
| 130 | 4860 | 15922 | FBALLIANCE INSURANCE INC. | \$199,256 | 0.01% | 99.94% |
| 131 | 0008 | 25712 | ESURANCE INSURANCE COMPANY | \$188,057 | 0.01% | 99.95% |
| 132 | 0091 | 22357 | HARTFORD ACCIDENT AND INDEMNITY COMPANY | \$164,645 | 0.01% | 99.96% |
| 133 | 0201 | 25976 | UTICA MUTUAL INSURANCE COMPANY | \$120,618 | 0.01% | 99.97% |
| 134 | 0215 | 10915 | UNITRIN DIRECT PROPERTY & CASUALTY COMPANY | \$103,926 | 0.00% | 99.97% |
| 135 | 0796 | 22861 | SOUTHERN PILOT INSURANCE COMPANY | \$82,806 | 0.00% | 99.98% |
| 136 | 0775 | 13714 | PHARMACISTS MUTUAL INSURANCE COMPANY | \$81,373 | 0.00% | 99.98% |
| 137 | 0201 | 25984 | GRAPHIC ARTS MUTUAL INSURANCE COMPANY | \$78,421 | 0.00% | 99.98% |
| 138 | 0155 | 42412 | PROGRESSIVE GULF INSURANCE COMPANY | \$75,117 | 0.00% | 99.99% |
| 139 | 0447 | 14141 | HARFORD MUTUAL INSURANCE COMPANY THE | \$62,769 | 0.00% | 99.99% |
| 140 | 0796 | 24414 | GENERAL CASUALTY COMPANY OF WISCONSIN | \$46,204 | 0.00% | 99.99% |
| 141 | 0408 | 39942 | AMERICAN NATIONAL GENERAL INSURANCE COMPANY | \$41,355 | 0.00% | 99.99% |
| 142 | 0215 | 31968 | MERASTAR INSURANCE COMPANY | \$35,602 | 0.00% | 99.99% |
| 143 | 0267 | 40118 | TRUSTGARD INSURANCE COMPANY | \$28,838 | 0.00% | 100.00% |
| 144 | 0000 | 13103 | DAN RIVER FARMERS MUTUAL FIRE INSURANCE COMPANY THE | \$19,807 | 0.00% | 100.00% |
| 145 | 0065 | 10014 | AFFILIATED FM INSURANCE COMPANY | \$18,516 | 0.00% | 100.00% |
| 146 | 0212 | 39306 | FIDELITY AND DEPOSIT COMPANY OF MARYLAND | \$13,572 | 0.00% | 100.00% |
| 147 | 0019 | 42986 | STANDARD GUARANTY INSURANCE COMPANY | \$10,829 | 0.00% | 100.00% |

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| 148 | 0123 | 31550 | HAULERS INSURANCE COMPANY, INC. | \$8,724 | 0.00% | 100.00% |
| 149 | 0796 | 22888 | SOUTHERN FIRE & CASUALTY COMPANY | \$6,328 | 0.00% | 100.00% |
| 150 | 0228 | 24112 | WESTFIELD INSURANCE COMPANY | \$1,350 | 0.00% | 100.00% |
| 151 | 0140 | 23582 | HARLEYSVILLE INSURANCE COMPANY | \$766 | 0.00% | 100.00% |
| 152 | 0140 | 28223 | NATIONWIDE AGRIBUSINESS INSURANCE COMPANY | \$569 | 0.00% | 100.00% |
| 153 | 0783 | 13056 | RLI INSURANCE COMPANY | \$316 | 0.00% | 100.00% |
| 154 | 0000 | 24376 | SPINNAKER INSURANCE COMPANY | \$250 | 0.00% | 100.00% |
| 155 | 0111 | 24732 | GENERAL INSURANCE COMPANY OF AMERICA | \$220 | 0.00% | 100.00% |
| 156 | 0140 | 26182 | HARLEYSVILLE WORCESTER INSURANCE COMPANY | \$210 | 0.00% | 100.00% |
| 157 | 0140 | 42587 | DEPOSITORS INSURANCE COMPANY | \$118 | 0.00% | 100.00% |
| 158 | 0140 | 11991 | NATIONAL CASUALTY COMPANY | \$90 | 0.00% | 100.00% |
| 159 | 4339 | 36315 | FARMERS AND MECHANICS MUTUAL INSURANCE COMPANY OF WEST VIRGINIA | \$37 | 0.00% | 100.00% |
| 160 | 0140 | 13838 | FARMLAND MUTUAL INSURANCE COMPANY | \$29 | 0.00% | 100.00% |

Total: \$2,164,703,483

Source:
NAIC -OLTPPROD
SFS - Virginia