



Licensed A&S Writers in Virginia in 2017

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0671	71835	ANTHEM HEALTH PLANS OF VIRGINIA, INC.	\$3,645,294,033	16.78%	16.78%
2	0671	95169	HEALTHKEEPERS, INC.	\$3,490,586,399	16.07%	32.85%
3	1183	95281	OPTIMA HEALTH PLAN	\$1,494,238,701	6.88%	39.73%
4	0000	95612	VIRGINIA PREMIER HEALTH PLAN, INC.	\$1,212,531,932	5.58%	45.31%
5	0380	53007	GROUP HOSPITALIZATION AND MEDICAL SERVICES, INC	\$1,151,761,970	5.30%	50.61%
6	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$1,130,512,806	5.20%	55.81%
7	0119	73288	HUMANA INSURANCE COMPANY	\$965,688,761	4.45%	60.26%
8	0601	95639	KAISER FOUNDATION HEALTH PLAN OF THE MID-ATLANTIC STATES, INC.	\$826,114,677	3.80%	64.06%
9	0119	95885	HUMANA HEALTH PLAN, INC.	\$650,115,745	2.99%	67.06%
10	0001	60054	AETNA LIFE INSURANCE COMPANY	\$641,046,450	2.95%	70.01%
11	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$606,944,680	2.79%	72.80%
12	0380	96202	CAREFIRST BLUECHOICE, INC.	\$415,941,451	1.91%	74.72%
13	0119	95342	HUMANA WISCONSIN HEALTH ORGANIZATION INSURANCE CORPORATION	\$371,238,205	1.71%	76.42%
14	0001	95109	AETNA HEALTH INC.	\$343,312,390	1.58%	78.00%
15	0001	15097	INNOVATION HEALTH INSURANCE COMPANY	\$315,675,467	1.45%	79.46%
16	0001	96555	COVENTRY HEALTH CARE OF VIRGINIA, INC.	\$283,608,060	1.31%	80.76%
17	0707	95710	UNITEDHEALTHCARE OF WISCONSIN, INC.	\$272,061,681	1.25%	82.02%
18	4729	55611	DELTA DENTAL OF VIRGINIA	\$267,328,830	1.23%	83.25%
19	0707	71420	SIERRA HEALTH AND LIFE INSURANCE COMPANY, INC.	\$249,338,851	1.15%	84.39%
20	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$216,952,978	1.00%	85.39%
21	0000	10153	INOVA HEALTH PLAN, LLC	\$176,577,544	0.81%	86.21%

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22	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$140,859,313	0.65%	86.85%
23	0707	95025	UNITEDHEALTHCARE OF THE MID-ATLANTIC, INC.	\$116,746,597	0.54%	87.39%
24	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$105,811,949	0.49%	87.88%
25	0001	15098	INNOVATION HEALTH PLAN, INC.	\$103,514,506	0.48%	88.36%
26	4845	95811	PIEDMONT COMMUNITY HEALTHCARE, INC.	\$95,609,687	0.44%	88.80%
27	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$92,836,845	0.43%	89.22%
28	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$82,257,693	0.38%	89.60%
29	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$78,780,424	0.36%	89.96%
30	0671	28207	ANTHEM INSURANCE COMPANIES, INC.	\$77,397,834	0.36%	90.32%
31	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$73,310,960	0.34%	90.66%
32	4667	12575	SILVERSCRIPT INSURANCE COMPANY	\$72,919,760	0.34%	90.99%
33	1189	53031	VSP VISION CARE, INC.	\$68,182,849	0.31%	91.31%
34	0000	16043	MAGELLAN COMPLETE CARE OF VIRGINIA, LLC	\$66,656,532	0.31%	91.61%
35	0901	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$65,480,417	0.30%	91.92%
36	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$52,753,445	0.24%	92.16%
37	0707	96940	OPTIMUM CHOICE, INC.	\$52,746,389	0.24%	92.40%
38	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$50,292,972	0.23%	92.63%
39	1183	70715	OPTIMA HEALTH INSURANCE COMPANY	\$47,336,293	0.22%	92.85%
40	1348	69019	STANDARD INSURANCE COMPANY	\$46,287,823	0.21%	93.06%
41	0261	13100	OMAHA INSURANCE COMPANY	\$44,798,357	0.21%	93.27%
42	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$39,947,050	0.18%	93.45%
43	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$36,705,862	0.17%	93.62%
44	4855	68608	SYMETRA LIFE INSURANCE COMPANY	\$32,949,145	0.15%	93.77%
45	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$32,622,029	0.15%	93.92%
46	0111	65315	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	\$31,947,765	0.15%	94.07%

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47	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$30,590,816	0.14%	94.21%
48	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$30,210,752	0.14%	94.35%
49	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$30,179,716	0.14%	94.49%
50	1199	10155	WELLCARE PRESCRIPTION INSURANCE, INC.	\$28,914,241	0.13%	94.62%
51	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$28,638,088	0.13%	94.76%
52	0812	85766	UNITED CONCORDIA INSURANCE COMPANY	\$27,960,737	0.13%	94.88%
53	0707	62286	GOLDEN RULE INSURANCE COMPANY	\$27,474,505	0.13%	95.01%
54	0176	25178	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	\$26,886,250	0.12%	95.13%
55	0901	88366	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	\$26,768,479	0.12%	95.26%
56	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$26,294,995	0.12%	95.38%
57	0261	71412	MUTUAL OF OMAHA INSURANCE COMPANY	\$26,144,720	0.12%	95.50%
58	0001	90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	\$25,952,849	0.12%	95.62%
59	0306	62626	CMFG LIFE INSURANCE COMPANY	\$23,595,510	0.11%	95.73%
60	4832	67105	RELIASTAR LIFE INSURANCE COMPANY	\$22,189,952	0.10%	95.83%
61	0812	93440	HM LIFE INSURANCE COMPANY	\$21,518,777	0.10%	95.93%
62	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$20,811,623	0.10%	96.02%
63	0468	66281	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	\$20,809,401	0.10%	96.12%
64	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$20,214,084	0.09%	96.21%
65	3098	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$20,147,655	0.09%	96.31%
66	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$19,907,523	0.09%	96.40%
67	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$19,183,633	0.09%	96.49%
68	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$19,180,744	0.09%	96.57%
69	3098	92711	HCC LIFE INSURANCE COMPANY	\$18,901,890	0.09%	96.66%
70	0860	69000	NORTHWESTERN LONG TERM CARE INSURANCE COMPANY	\$18,627,078	0.09%	96.75%
71	0007	13935	FEDERATED MUTUAL INSURANCE COMPANY	\$18,606,460	0.09%	96.83%

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72	4845	15791	PIEDMONT COMMUNITY HEALTHCARE HMO, INC.	\$18,277,443	0.08%	96.92%
73	0707	84549	SYMPHONIX HEALTH INSURANCE, INC.	\$17,780,868	0.08%	97.00%
74	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$16,896,250	0.08%	97.08%
75	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$16,255,672	0.07%	97.15%
76	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$16,116,586	0.07%	97.23%
77	0218	20443	CONTINENTAL CASUALTY COMPANY	\$15,867,586	0.07%	97.30%
78	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$15,466,782	0.07%	97.37%
79	0000	15959	LIFEWORX ADVANTAGE, LLC	\$14,024,914	0.06%	97.43%
80	1260	18750	MERIT HEALTH INSURANCE COMPANY	\$13,689,403	0.06%	97.50%
81	0019	70408	UNION SECURITY INSURANCE COMPANY	\$13,185,132	0.06%	97.56%
82	1230	95657	DOMINION DENTAL SERVICES, INC.	\$13,155,218	0.06%	97.62%
83	0707	95378	UNITEDHEALTHCARE PLAN OF THE RIVER VALLEY, INC.	\$12,975,673	0.06%	97.68%
84	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$12,615,184	0.06%	97.74%
85	0671	61069	ANTHEM LIFE INSURANCE COMPANY	\$12,522,401	0.06%	97.79%
86	4863	38776	SIRIUS AMERICA INSURANCE COMPANY	\$12,094,243	0.06%	97.85%
87	0200	69663	USAA LIFE INSURANCE COMPANY	\$11,569,589	0.05%	97.90%
88	0012	19445	NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA.	\$11,400,902	0.05%	97.95%
89	0707	82406	ALL SAVERS INSURANCE COMPANY	\$11,286,047	0.05%	98.01%
90	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$11,241,976	0.05%	98.06%
91	4813	63762	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	\$11,082,114	0.05%	98.11%
92	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$10,993,453	0.05%	98.16%
93	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$9,831,863	0.05%	98.21%
94	0707	91529	UNIMERICA INSURANCE COMPANY	\$9,056,546	0.04%	98.25%
95	2479	73474	DENTEGRA INSURANCE COMPANY	\$9,010,814	0.04%	98.29%
96	0212	16535	ZURICH AMERICAN INSURANCE COMPANY	\$9,010,586	0.04%	98.33%

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97	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$8,944,290	0.04%	98.37%
98	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$8,917,971	0.04%	98.41%
99	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$8,912,893	0.04%	98.45%
100	0839	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$8,060,022	0.04%	98.49%
101	4483	70939	GERBER LIFE INSURANCE COMPANY	\$7,659,429	0.04%	98.53%
102	0119	70580	HUMANADENTAL INSURANCE COMPANY	\$7,578,534	0.03%	98.56%
103	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$7,299,999	0.03%	98.59%
104	0796	39217	QBE INSURANCE CORPORATION	\$7,158,462	0.03%	98.63%
105	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$6,761,915	0.03%	98.66%
106	4888	62952	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	\$6,756,701	0.03%	98.69%
107	3527	31119	MEDICO INSURANCE COMPANY	\$6,611,644	0.03%	98.72%
108	4796	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$6,471,373	0.03%	98.75%
109	0361	19720	AMERICAN ALTERNATIVE INSURANCE CORPORATION	\$6,395,973	0.03%	98.78%
110	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$6,087,821	0.03%	98.81%
111	0901	52617	CIGNA DENTAL HEALTH OF VIRGINIA, INC.	\$5,920,362	0.03%	98.83%
112	0000	12747	ENVISION INSURANCE COMPANY	\$5,887,513	0.03%	98.86%
113	2538	82538	NATIONAL HEALTH INSURANCE COMPANY	\$5,330,040	0.02%	98.89%
114	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$5,290,968	0.02%	98.91%
115	0000	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$5,100,472	0.02%	98.93%
116	0367	80578	PHYSICIANS MUTUAL INSURANCE COMPANY	\$5,082,004	0.02%	98.96%
117	0290	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$5,043,513	0.02%	98.98%
118	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$4,986,093	0.02%	99.00%
119	0626	22667	ACE AMERICAN INSURANCE COMPANY	\$4,928,386	0.02%	99.03%
120	4716	65951	MERIT LIFE INSURANCE CO.	\$4,813,100	0.02%	99.05%
121	4736	62359	CONSTITUTION LIFE INSURANCE COMPANY	\$4,719,243	0.02%	99.07%

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122	0091	88072	HARTFORD LIFE INSURANCE COMPANY	\$4,410,536	0.02%	99.09%
123	0707	97179	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	\$4,305,619	0.02%	99.11%
124	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$4,201,283	0.02%	99.13%
125	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$4,153,052	0.02%	99.15%
126	0000	87726	BRIGHTHOUSE LIFE INSURANCE COMPANY	\$4,055,276	0.02%	99.17%
127	0601	60053	KAISER PERMANENTE INSURANCE COMPANY	\$4,045,307	0.02%	99.19%
128	2938	56014	THRIVENT FINANCIAL FOR LUTHERANS	\$3,898,854	0.02%	99.20%
129	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$3,870,914	0.02%	99.22%
130	0158	21113	UNITED STATES FIRE INSURANCE COMPANY	\$3,825,468	0.02%	99.24%
131	0023	38245	BCS INSURANCE COMPANY	\$3,714,830	0.02%	99.26%
132	1117	61883	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	\$3,668,663	0.02%	99.27%
133	0119	65110	KANAWHA INSURANCE COMPANY	\$3,650,532	0.02%	99.29%
134	0000	56499	ASSURED LIFE ASSOCIATION	\$3,605,262	0.02%	99.31%
135	0917	71129	DEARBORN NATIONAL LIFE INSURANCE COMPANY	\$3,509,430	0.02%	99.32%
136	0181	39845	WESTPORT INSURANCE CORPORATION	\$3,362,302	0.02%	99.34%
137	0671	80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	\$3,299,651	0.02%	99.35%
138	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$3,246,449	0.01%	99.37%
139	0626	20281	FEDERAL INSURANCE COMPANY	\$3,166,025	0.01%	99.38%
140	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$3,042,122	0.01%	99.40%
141	0000	56383	ORDER OF UNITED COMMERCIAL TRAVELERS OF AMERICA, THE	\$2,885,859	0.01%	99.41%
142	0264	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$2,776,719	0.01%	99.42%
143	4616	57991	EVERENCE ASSOCIATION, INC.	\$2,682,847	0.01%	99.44%
144	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$2,648,333	0.01%	99.45%
145	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$2,612,251	0.01%	99.46%
146	0000	58033	KNIGHTS OF COLUMBUS	\$2,598,786	0.01%	99.47%

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147	0019	69477	TIME INSURANCE COMPANY	\$2,517,687	0.01%	99.48%
148	4736	68284	PYRAMID LIFE INSURANCE COMPANY, THE	\$2,506,407	0.01%	99.49%
149	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$2,501,580	0.01%	99.51%
150	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$2,483,647	0.01%	99.52%
151	0477	61700	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	\$2,455,127	0.01%	99.53%
152	4764	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$2,416,787	0.01%	99.54%
153	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$2,400,019	0.01%	99.55%
154	0450	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$2,204,944	0.01%	99.56%
155	4853	71854	AAA LIFE INSURANCE COMPANY	\$2,125,760	0.01%	99.57%
156	4815	65595	LINCOLN BENEFIT LIFE COMPANY	\$2,095,966	0.01%	99.58%
157	0215	68462	RESERVE NATIONAL INSURANCE COMPANY	\$2,077,999	0.01%	99.59%
158	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$2,075,725	0.01%	99.60%
159	4719	60250	AMFIRST INSURANCE COMPANY	\$2,021,971	0.01%	99.61%
160	0212	21326	EMPIRE FIRE AND MARINE INSURANCE COMPANY	\$1,950,271	0.01%	99.62%
161	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$1,899,605	0.01%	99.63%
162	0769	68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	\$1,893,838	0.01%	99.64%
163	4862	71439	ASSURITY LIFE INSURANCE COMPANY	\$1,746,856	0.01%	99.64%
164	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$1,741,984	0.01%	99.65%
165	1186	69515	MEDAMERICA INSURANCE COMPANY	\$1,722,288	0.01%	99.66%
166	4213	65900	WILCO LIFE INSURANCE COMPANY	\$1,650,866	0.01%	99.67%
167	0000	76325	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLVANIA	\$1,622,510	0.01%	99.67%
168	3891	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$1,532,323	0.01%	99.68%
169	0000	27928	AMEX ASSURANCE COMPANY	\$1,468,625	0.01%	99.69%
170	0572	77720	LIFESECURE INSURANCE COMPANY	\$1,461,165	0.01%	99.70%

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171	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$1,451,361	0.01%	99.70%
172	0000	42129	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLVANIA	\$1,431,573	0.01%	99.71%
173	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$1,428,645	0.01%	99.72%
174	0450	26581	INDEPENDENCE AMERICAN INSURANCE COMPANY	\$1,402,901	0.01%	99.72%
175	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$1,378,085	0.01%	99.73%
176	3483	11835	PARTNERRE AMERICA INSURANCE COMPANY	\$1,339,790	0.01%	99.73%
177	0901	61727	CENTRAL RESERVE LIFE INSURANCE COMPANY	\$1,323,574	0.01%	99.74%
178	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$1,313,365	0.01%	99.75%
179	1120	26921	EVEREST REINSURANCE COMPANY	\$1,269,197	0.01%	99.75%
180	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$1,240,305	0.01%	99.76%
181	0408	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$1,233,248	0.01%	99.76%
182	0761	11630	JEFFERSON INSURANCE COMPANY	\$1,223,370	0.01%	99.77%
183	3416	37273	AXIS INSURANCE COMPANY	\$1,221,700	0.01%	99.77%
184	0001	81973	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	\$1,177,969	0.01%	99.78%
185	1279	11150	ARCH INSURANCE COMPANY	\$1,166,653	0.01%	99.79%
186	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$1,150,946	0.01%	99.79%
187	0450	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$1,129,240	0.01%	99.80%
188	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$1,112,862	0.01%	99.80%
189	0901	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$1,112,401	0.01%	99.81%
190	4670	38318	STARR INDEMNITY & LIABILITY COMPANY	\$1,086,193	0.01%	99.81%
191	2858	99724	LIFESHIELD NATIONAL INSURANCE CO.	\$1,081,893	0.00%	99.82%
192	0241	26298	METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY	\$1,074,824	0.00%	99.82%
193	0276	61425	TRUSTMARK INSURANCE COMPANY	\$1,050,576	0.00%	99.83%
194	4381	18694	GREAT MIDWEST INSURANCE COMPANY	\$1,025,753	0.00%	99.83%

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195	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$995,796	0.00%	99.84%
196	0968	62944	AXA EQUITABLE LIFE INSURANCE COMPANY	\$978,825	0.00%	99.84%
197	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$943,449	0.00%	99.84%
198	0031	34274	CENTRAL STATES INDEMNITY CO OF OMAHA	\$919,016	0.00%	99.85%
199	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$914,371	0.00%	99.85%
200	4719	69353	TPM LIFE INSURANCE COMPANY	\$866,869	0.00%	99.86%
201	0785	38970	MARKEL INSURANCE COMPANY	\$856,128	0.00%	99.86%
202	0008	60186	ALLSTATE LIFE INSURANCE COMPANY	\$840,938	0.00%	99.86%
203	0000	60216	AMALGAMATED LIFE INSURANCE COMPANY	\$810,396	0.00%	99.87%
204	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$799,714	0.00%	99.87%
205	4832	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$744,310	0.00%	99.88%
206	0458	66370	MONY LIFE INSURANCE COMPANY	\$739,619	0.00%	99.88%
207	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$738,746	0.00%	99.88%
208	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$692,888	0.00%	99.89%
209	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$680,990	0.00%	99.89%
210	1285	19518	CATLIN INSURANCE COMPANY, INC.	\$664,406	0.00%	99.89%
211	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$654,225	0.00%	99.89%
212	0917	70670	HEALTH CARE SERVICE CORPORATION, A MUTUAL LEGAL RESERVE COMPANY	\$641,152	0.00%	99.90%
213	0690	61751	CENTRAL STATES HEALTH & LIFE COMPANY OF OMAHA	\$633,856	0.00%	99.90%
214	0707	60321	MAMSI LIFE AND HEALTH INSURANCE COMPANY	\$619,506	0.00%	99.90%
215	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY: TEACHERS INSURANCE AND A	\$617,552	0.00%	99.91%
216	0140	23787	NATIONWIDE MUTUAL INSURANCE COMPANY	\$607,520	0.00%	99.91%
217	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$607,240	0.00%	99.91%
218	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$600,385	0.00%	99.91%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
219	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$599,703	0.00%	99.92%
220	0707	12567	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSURANCE COMPANY	\$536,138	0.00%	99.92%
221	0000	96265	DENTAL CARE PLUS, INC.	\$530,871	0.00%	99.92%
222	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$517,479	0.00%	99.92%
223	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$470,236	0.00%	99.93%
224	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$457,124	0.00%	99.93%
225	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$456,074	0.00%	99.93%
226	0000	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$446,594	0.00%	99.93%
227	0000	57320	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	\$444,531	0.00%	99.93%
228	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$438,717	0.00%	99.94%
229	0084	16691	GREAT AMERICAN INSURANCE COMPANY	\$438,593	0.00%	99.94%
230	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$425,922	0.00%	99.94%
231	0704	89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION/CINCINNATI	\$409,173	0.00%	99.94%
232	0312	81779	INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT	\$391,482	0.00%	99.94%
233	0001	72052	AETNA HEALTH INSURANCE COMPANY	\$386,939	0.00%	99.95%
234	4667	67660	PENNSYLVANIA LIFE INSURANCE COMPANY	\$385,271	0.00%	99.95%
235	1285	22322	GREENWICH INSURANCE COMPANY	\$379,626	0.00%	99.95%
236	4718	97691	LIFE OF THE SOUTH INSURANCE COMPANY	\$379,529	0.00%	99.95%
237	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$343,627	0.00%	99.95%
238	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$327,166	0.00%	99.95%
239	4824	71471	ABILITY INSURANCE COMPANY	\$325,170	0.00%	99.96%
240	0000	56693	GCU	\$316,076	0.00%	99.96%
241	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$301,403	0.00%	99.96%
242	0031	22276	BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY	\$294,109	0.00%	99.96%
243	0361	23469	AMERICAN MODERN HOME INSURANCE COMPANY	\$293,450	0.00%	99.96%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
244	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$283,993	0.00%	99.96%
245	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$283,420	0.00%	99.96%
246	0212	80896	CENTRE LIFE INSURANCE COMPANY	\$273,780	0.00%	99.97%
247	0704	67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	\$261,700	0.00%	99.97%
248	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$237,810	0.00%	99.97%
249	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$235,675	0.00%	99.97%
250	0264	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$230,964	0.00%	99.97%
251	0084	63312	GREAT AMERICAN LIFE INSURANCE COMPANY	\$227,212	0.00%	99.97%
252	4512	67636	DSM USA INSURANCE COMPANY, INC.	\$226,200	0.00%	99.97%
253	0000	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$209,387	0.00%	99.97%
254	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$203,300	0.00%	99.97%
255	4909	11558	ASSURANCEAMERICA INSURANCE COMPANY	\$198,648	0.00%	99.97%
256	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$192,655	0.00%	99.98%
257	0000	99538	SWBC LIFE INSURANCE COMPANY	\$189,098	0.00%	99.98%
258	0001	95846	GROUP DENTAL SERVICE OF MARYLAND, INC.	\$184,430	0.00%	99.98%
259	3098	18058	PHILADELPHIA INDEMNITY INSURANCE COMPANY	\$175,685	0.00%	99.98%
260	1230	12358	AVALON INSURANCE COMPANY	\$169,977	0.00%	99.98%
261	0000	57657	ROYAL NEIGHBORS OF AMERICA	\$163,735	0.00%	99.98%
262	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$163,587	0.00%	99.98%
263	0000	58068	INDEPENDENT ORDER OF FORESTERS THE	\$163,159	0.00%	99.98%
264	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$158,785	0.00%	99.98%
265	4888	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$153,144	0.00%	99.98%
266	0565	68985	STARMOUNT LIFE INSURANCE COMPANY	\$153,043	0.00%	99.98%
267	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$141,948	0.00%	99.98%
268	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$129,711	0.00%	99.98%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
269	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$127,791	0.00%	99.99%
270	4827	93777	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	\$127,580	0.00%	99.99%
271	0629	97152	PLATEAU INSURANCE COMPANY	\$122,643	0.00%	99.99%
272	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$119,328	0.00%	99.99%
273	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$116,112	0.00%	99.99%
274	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$115,888	0.00%	99.99%
275	0019	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$115,381	0.00%	99.99%
276	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$110,080	0.00%	99.99%
277	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$100,334	0.00%	99.99%
278	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$98,835	0.00%	99.99%
279	0001	78700	AETNA HEALTH AND LIFE INSURANCE COMPANY	\$88,940	0.00%	99.99%
280	1295	80799	CELTIC INSURANCE COMPANY	\$88,198	0.00%	99.99%
281	0140	11991	NATIONAL CASUALTY COMPANY	\$88,163	0.00%	99.99%
282	0000	56758	LOYAL CHRISTIAN BENEFIT ASSOCIATION	\$82,623	0.00%	99.99%
283	0313	33898	AEGIS SECURITY INSURANCE COMPANY	\$78,738	0.00%	99.99%
284	1199	80624	AMERICAN PROGRESSIVE LIFE & HEALTH INSURANCE COMPANY OF NEW YORK	\$77,845	0.00%	99.99%
285	0241	62634	DELAWARE AMERICAN LIFE INSURANCE COMPANY	\$77,666	0.00%	99.99%
286	3527	79987	MEDICO CORP LIFE INSURANCE COMPANY	\$75,861	0.00%	99.99%
287	1117	85189	WESTERN UNITED LIFE ASSURANCE COMPANY	\$69,382	0.00%	99.99%
288	0115	92525	TRUASSURE INSURANCE COMPANY	\$68,810	0.00%	99.99%
289	0000	69337	AMERICAN FINANCIAL SECURITY LIFE INSURANCE COMPANY	\$65,372	0.00%	99.99%
290	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$63,793	0.00%	99.99%
291	4904	27154	ATLANTIC SPECIALTY INSURANCE COMPANY	\$57,105	0.00%	99.99%
292	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$53,636	0.00%	99.99%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
293	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$53,508	0.00%	100.00%
294	0000	62928	EMC NATIONAL LIFE COMPANY	\$52,487	0.00%	100.00%
295	0408	63126	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK	\$49,761	0.00%	100.00%
296	0169	24988	SENTRY INSURANCE A MUTUAL COMPANY	\$45,064	0.00%	100.00%
297	0901	77399	STERLING LIFE INSURANCE COMPANY	\$44,184	0.00%	100.00%
298	0000	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$43,872	0.00%	100.00%
299	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$43,356	0.00%	100.00%
300	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$42,610	0.00%	100.00%
301	0669	71323	ZALE LIFE INSURANCE COMPANY	\$42,416	0.00%	100.00%
302	0968	78077	MONY LIFE INSURANCE COMPANY OF AMERICA	\$42,063	0.00%	100.00%
303	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$38,148	0.00%	100.00%
304	4734	61689	ATHENE ANNUITY AND LIFE COMPANY	\$35,989	0.00%	100.00%
305	0626	20303	GREAT NORTHERN INSURANCE COMPANY	\$34,155	0.00%	100.00%
306	3527	67679	AMERICAN REPUBLIC CORP OF VIRGINIA INSURANCE COMPANY (USED IN VA BY: AMERICAN REPUBLIC CORP INS CO)	\$33,647	0.00%	100.00%
307	4691	35157	FAIR AMERICAN INSURANCE AND REINSURANCE COMPANY	\$32,579	0.00%	100.00%
308	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$29,110	0.00%	100.00%
309	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$28,174	0.00%	100.00%
310	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$25,115	0.00%	100.00%
311	0203	26034	VIRGINIA FARM BUREAU MUTUAL INSURANCE COMPANY	\$24,761	0.00%	100.00%
312	4827	84786	COLORADO BANKERS LIFE INSURANCE COMPANY	\$23,819	0.00%	100.00%
313	0574	61859	CHRISTIAN FIDELITY LIFE INSURANCE COMPANY	\$22,916	0.00%	100.00%
314	0000	37540	BEAZLEY INSURANCE COMPANY, INC.	\$22,229	0.00%	100.00%
315	0769	80705	GREAT-WEST LIFE ASSURANCE COMPANY THE	\$18,154	0.00%	100.00%
316	0091	19682	HARTFORD FIRE INSURANCE COMPANY	\$17,430	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
317	0000	56006	TRAVELERS PROTECTIVE ASSOCIATION OF AMERICA THE	\$16,292	0.00%	100.00%
318	0012	19380	AMERICAN HOME ASSURANCE COMPANY	\$15,740	0.00%	100.00%
319	0000	67032	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY	\$15,353	0.00%	100.00%
320	0000	56138	CSA FRATERNAL LIFE	\$13,932	0.00%	100.00%
321	0000	66214	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	\$12,962	0.00%	100.00%
322	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$12,655	0.00%	100.00%
323	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$11,842	0.00%	100.00%
324	4736	67814	PHOENIX LIFE INSURANCE COMPANY	\$11,134	0.00%	100.00%
325	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$11,012	0.00%	100.00%
326	4719	81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	\$10,761	0.00%	100.00%
327	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$9,625	0.00%	100.00%
328	1211	81426	COMMERCIAL TRAVELERS MUTUAL INSURANCE COMPANY	\$9,099	0.00%	100.00%
329	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$8,262	0.00%	100.00%
330	0876	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$8,153	0.00%	100.00%
331	0031	38962	GENESIS INSURANCE COMPANY	\$7,192	0.00%	100.00%
332	0000	97772	US HEALTH AND LIFE INSURANCE COMPANY	\$7,111	0.00%	100.00%
333	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$7,009	0.00%	100.00%
334	0031	97764	IDEALIFE INSURANCE COMPANY	\$6,832	0.00%	100.00%
335	0000	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$6,271	0.00%	100.00%
336	0031	22063	GOVERNMENT EMPLOYEES INSURANCE COMPANY	\$6,185	0.00%	100.00%
337	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$5,531	0.00%	100.00%
338	0140	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$5,405	0.00%	100.00%
339	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$4,601	0.00%	100.00%
340	0019	10111	AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA	\$4,412	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
341	0069	20796	21ST CENTURY PREMIER INSURANCE COMPANY	\$4,068	0.00%	100.00%
342	0181	85561	MAPFRE LIFE INSURANCE COMPANY	\$4,020	0.00%	100.00%
343	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$3,981	0.00%	100.00%
344	4213	62413	WILCAC LIFE INSURANCE COMPANY	\$3,567	0.00%	100.00%
345	0878	88153	COLONIAL LIFE INSURANCE COMPANY OF TEXAS	\$3,385	0.00%	100.00%
346	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$3,154	0.00%	100.00%
347	4832	80942	VOYA INSURANCE AND ANNUITY COMPANY	\$2,107	0.00%	100.00%
348	0091	71153	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	\$2,004	0.00%	100.00%
349	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$1,595	0.00%	100.00%
350	3436	68543	LIBERTY BANKERS LIFE INSURANCE COMPANY	\$1,471	0.00%	100.00%
351	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$1,250	0.00%	100.00%
352	0098	40045	STARNET INSURANCE COMPANY	\$1,140	0.00%	100.00%
353	0140	64327	HARLEYSVILLE LIFE INSURANCE COMPANY	\$1,090	0.00%	100.00%
354	0468	10952	TRANSAMERICA CASUALTY INSURANCE COMPANY	\$1,076	0.00%	100.00%
355	0000	57541	MODERN WOODMEN OF AMERICA	\$998	0.00%	100.00%
356	0525	66427	MUTUAL TRUST LIFE INSURANCE COMPANY, A PAN-AMERICAN LIFE INSURANCE GROUP STOCK COMPANY	\$915	0.00%	100.00%
357	0267	71218	GRANGE LIFE INSURANCE COMPANY	\$909	0.00%	100.00%
358	4764	60183	S.USA LIFE INSURANCE COMPANY, INC.	\$883	0.00%	100.00%
359	0431	83607	GUGGENHEIM LIFE AND ANNUITY COMPANY	\$713	0.00%	100.00%
360	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$707	0.00%	100.00%
361	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$639	0.00%	100.00%
362	0119	60984	COMPBENEFITS INSURANCE COMPANY	\$604	0.00%	100.00%
363	0501	10472	CAPITOL INDEMNITY CORPORATION	\$600	0.00%	100.00%
364	0000	56030	CATHOLIC FINANCIAL LIFE	\$456	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
365	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$422	0.00%	100.00%
366	0000	81264	NIPPON LIFE INSURANCE COMPANY OF AMERICA	\$422	0.00%	100.00%
367	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$410	0.00%	100.00%
368	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$402	0.00%	100.00%
369	0872	94250	BANNER LIFE INSURANCE COMPANY	\$365	0.00%	100.00%
370	0242	12572	SELECTIVE INSURANCE COMPANY OF AMERICA	\$315	0.00%	100.00%
371	0000	69310	SURETY LIFE INSURANCE COMPANY	\$301	0.00%	100.00%
372	0000	63223	FEDERAL LIFE INSURANCE COMPANY	\$263	0.00%	100.00%
373	4716	41211	TRITON INSURANCE COMPANY	\$186	0.00%	100.00%
374	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$168	0.00%	100.00%
375	4832	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$147	0.00%	100.00%
376	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$110	0.00%	100.00%
377	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$92	0.00%	100.00%
378	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$81	0.00%	100.00%
379	2878	63983	UNITED HERITAGE LIFE INSURANCE COMPANY	\$77	0.00%	100.00%
380	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$75	0.00%	100.00%
381	3891	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$66	0.00%	100.00%
382	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$50	0.00%	100.00%
383	0000	60542	AMERICAN HOME LIFE INSURANCE COMPANY, THE	\$45	0.00%	100.00%
384	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$44	0.00%	100.00%
385	0000	63495	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	\$36	0.00%	100.00%
386	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$26	0.00%	100.00%
387	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$15	0.00%	100.00%
388	0535	76023	COLUMBIAN LIFE INSURANCE COMPANY	\$9	0.00%	100.00%
389	4829	20621	LAMORAK INSURANCE COMPANY	(\$780)	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
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Total: \$21,723,478,942.00