

**Long Term Care Insurance Rate Request Summary
Part 1 – To Be Completed By Company**

Company Name and NAIC Number:

SERFF Tracking Number:

Effective Date:

Revised Rates

Average Annual Premium Per Member:

Average Requested Percentage Rate Change Per Member:

Minimum Requested Percentage Rate Change Per Member:

Maximum Requested Percentage Rate Change Per Member:

Number of Policy Holders Affected :

Plans Affected

(The Form Number and "Product Name")

Form#

"Product Name"(if applicable)

Attach a brief narrative to summarize the key information used to develop the rates including the main drivers for new or revised rates.

This document is intended to help explain the rate filing and it is only a summary of the company's request. It is not intended to describe or include all factors or information considered in the review process. For more detailed information, please refer to the complete filing.

Explanation of Assumptions and Rate Increase

All assumptions used in the pricing of the S-6000 product are based on reinsurer experience. The key assumptions used to price the S-6000 product are: interest rate, mortality rate, lapse rate, claim size, and claim incidence rate. The three main assumptions driving the rate increase are: mortality rate, lapse rate, and average claim size. Since the original pricing of the S-6000 product, the average claim size is higher than anticipated. Additionally, lapse and mortality rates are lower than expected. With more people than expected eligible to receive benefits, The State Life anticipates that total claims will be higher than originally expected. Based on these new assumptions, The State Life is requesting a 35% rate increase. This rate increase will be implemented over three years, with a 10.5% increase implemented each year. The State Life also anticipates the need for further rate increases in the future.