



Licensed Life Writers in Virginia in 2015

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$275,747,965	6.64%	6.64%
2	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$250,943,682	6.04%	12.68%
3	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$213,049,268	5.13%	17.81%
4	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$189,993,843	4.57%	22.38%
5	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$183,663,289	4.42%	26.80%
6	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$167,402,023	4.03%	30.83%
7	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$128,755,592	3.10%	33.93%
8	0176	69108	STATE FARM LIFE INSURANCE COMPANY	\$114,918,207	2.77%	36.70%
9	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$108,773,814	2.62%	39.32%
10	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$94,890,210	2.28%	41.60%
11	0001	60054	AETNA LIFE INSURANCE COMPANY	\$86,449,407	2.08%	43.68%
12	0901	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$83,195,617	2.00%	45.69%
13	0200	69663	USAA LIFE INSURANCE COMPANY	\$79,103,564	1.90%	47.59%
14	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$78,971,423	1.90%	49.49%
15	0468	66281	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	\$76,715,996	1.85%	51.34%
16	0304	79227	PRUCO LIFE INSURANCE COMPANY	\$69,551,743	1.67%	53.01%
17	0826	91596	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	\$67,192,097	1.62%	54.63%
18	0241	87726	METLIFE INSURANCE COMPANY USA	\$61,503,143	1.48%	56.11%
19	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$58,765,388	1.41%	57.52%
20	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$58,609,763	1.41%	58.94%
21	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$53,217,796	1.28%	60.22%

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22	0968	62944	AXA EQUITABLE LIFE INSURANCE COMPANY	\$49,414,806	1.19%	61.41%
23	0431	66044	MIDLAND NATIONAL LIFE INSURANCE COMPANY	\$48,678,078	1.17%	62.58%
24	0709	67466	PACIFIC LIFE INSURANCE COMPANY	\$46,734,768	1.13%	63.70%
25	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$46,569,673	1.12%	64.82%
26	4832	67105	RELIASTAR LIFE INSURANCE COMPANY	\$45,785,740	1.10%	65.93%
27	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$40,116,434	0.97%	66.89%
28	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$39,373,691	0.95%	67.84%
29	0769	68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	\$38,870,273	0.94%	68.78%
30	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$37,141,740	0.89%	69.67%
31	4815	65595	LINCOLN BENEFIT LIFE COMPANY	\$35,826,606	0.86%	70.53%
32	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$35,670,396	0.86%	71.39%
33	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$30,770,954	0.74%	72.13%
34	0704	89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION/CINCINNATI	\$30,578,843	0.74%	72.87%
35	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$29,781,305	0.72%	73.59%
36	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$28,205,331	0.68%	74.26%
37	0091	71153	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	\$27,804,472	0.67%	74.93%
38	0872	94250	BANNER LIFE INSURANCE COMPANY	\$27,576,525	0.66%	75.60%
39	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$25,888,948	0.62%	76.22%
40	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$24,502,220	0.59%	76.81%
41	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$24,304,496	0.59%	77.40%
42	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$23,550,327	0.57%	77.96%
43	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$23,332,410	0.56%	78.52%
44	0111	65315	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	\$22,886,144	0.55%	79.08%
45	4553	70435	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSACHUSETTS, THE	\$22,072,008	0.53%	79.61%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
46	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$21,635,064	0.52%	80.13%
47	1348	69019	STANDARD INSURANCE COMPANY	\$20,733,544	0.50%	80.63%
48	0306	62626	CMFG LIFE INSURANCE COMPANY	\$20,663,896	0.50%	81.12%
49	1211	97241	SETTLERS LIFE INSURANCE COMPANY	\$20,178,774	0.49%	81.61%
50	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$19,796,423	0.48%	82.09%
51	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$19,719,031	0.47%	82.56%
52	0000	64505	HOMESTEADERS LIFE COMPANY	\$19,674,661	0.47%	83.03%
53	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$18,760,407	0.45%	83.49%
54	0968	78077	MONY LIFE INSURANCE COMPANY OF AMERICA	\$17,673,986	0.43%	83.91%
55	4832	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$16,332,141	0.39%	84.30%
56	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$16,172,178	0.39%	84.69%
57	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$15,675,398	0.38%	85.07%
58	0671	61069	ANTHEM LIFE INSURANCE COMPANY	\$14,977,761	0.36%	85.43%
59	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$14,632,541	0.35%	85.78%
60	0000	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$13,774,674	0.33%	86.12%
61	0008	60186	ALLSTATE LIFE INSURANCE COMPANY	\$13,706,488	0.33%	86.45%
62	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$13,470,264	0.32%	86.77%
63	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$13,023,875	0.31%	87.08%
64	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$12,815,248	0.31%	87.39%
65	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$12,346,845	0.30%	87.69%
66	4483	70939	GERBER LIFE INSURANCE COMPANY	\$12,251,596	0.29%	87.98%
67	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$11,950,784	0.29%	88.27%
68	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$11,603,703	0.28%	88.55%
69	4731	63274	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	\$11,395,570	0.27%	88.83%

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70	3098	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$11,064,267	0.27%	89.09%
71	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$10,869,438	0.26%	89.35%
72	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$10,752,168	0.26%	89.61%
73	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY:	\$10,591,620	0.25%	89.87%
74	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$10,350,222	0.25%	90.12%
75	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$9,314,528	0.22%	90.34%
76	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$9,312,355	0.22%	90.56%
77	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$9,172,300	0.22%	90.79%
78	0435	93432	C. M. LIFE INSURANCE COMPANY	\$8,603,168	0.21%	90.99%
79	4853	71854	AAA LIFE INSURANCE COMPANY	\$8,521,081	0.21%	91.20%
80	4855	68608	SYMETRA LIFE INSURANCE COMPANY	\$8,495,543	0.20%	91.40%
81	0704	67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	\$8,389,963	0.20%	91.60%
82	0019	67989	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	\$8,380,578	0.20%	91.81%
83	4716	65951	MERIT LIFE INSURANCE CO.	\$8,262,010	0.20%	92.01%
84	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$8,247,053	0.20%	92.20%
85	0332	71161	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	\$8,215,707	0.20%	92.40%
86	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$8,118,441	0.20%	92.60%
87	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$7,568,846	0.18%	92.78%
88	4734	61689	ATHENE ANNUITY AND LIFE COMPANY	\$6,838,888	0.16%	92.94%
89	0091	88072	HARTFORD LIFE INSURANCE COMPANY	\$6,737,078	0.16%	93.11%
90	0019	70408	UNION SECURITY INSURANCE COMPANY	\$6,478,218	0.16%	93.26%
91	0241	63665	GENERAL AMERICAN LIFE INSURANCE COMPANY	\$6,405,348	0.15%	93.42%
92	4764	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$6,256,683	0.15%	93.57%
93	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$6,240,776	0.15%	93.72%

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94	3891	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$6,061,965	0.15%	93.86%
95	4736	67814	PHOENIX LIFE INSURANCE COMPANY	\$5,937,673	0.14%	94.01%
96	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$5,851,320	0.14%	94.15%
97	0458	66370	MONY LIFE INSURANCE COMPANY	\$5,695,892	0.14%	94.28%
98	0000	62510	EQUITRUST LIFE INSURANCE COMPANY	\$5,634,889	0.14%	94.42%
99	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$5,632,289	0.14%	94.55%
100	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$5,521,742	0.13%	94.69%
101	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$5,468,147	0.13%	94.82%
102	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$5,074,513	0.12%	94.94%
103	0535	76023	COLUMBIAN LIFE INSURANCE COMPANY	\$4,948,808	0.12%	95.06%
104	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$4,882,230	0.12%	95.18%
105	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$4,653,451	0.11%	95.29%
106	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$4,481,786	0.11%	95.40%
107	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$4,472,324	0.11%	95.51%
108	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$4,369,829	0.11%	95.61%
109	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$4,325,146	0.10%	95.72%
110	0000	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$4,176,683	0.10%	95.82%
111	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$3,971,414	0.10%	95.91%
112	4736	93548	PHL VARIABLE INSURANCE COMPANY	\$3,876,044	0.09%	96.00%
113	0241	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$3,775,387	0.09%	96.10%
114	4824	61115	ATLANTIC COAST LIFE INSURANCE COMPANY	\$3,521,801	0.08%	96.18%
115	0020	67652	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	\$3,489,740	0.08%	96.26%
116	4832	86509	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	\$3,448,635	0.08%	96.35%
117	4213	69396	TEXAS LIFE INSURANCE COMPANY	\$3,328,341	0.08%	96.43%

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118	0241	97136	METROPOLITAN TOWER LIFE INSURANCE COMPANY	\$3,299,291	0.08%	96.51%
119	0917	71129	DEARBORN NATIONAL LIFE INSURANCE COMPANY	\$3,284,873	0.08%	96.59%
120	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$3,177,452	0.08%	96.66%
121	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$3,148,529	0.08%	96.74%
122	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$3,116,139	0.08%	96.81%
123	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$3,088,186	0.07%	96.89%
124	0671	80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	\$3,078,989	0.07%	96.96%
125	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$2,920,352	0.07%	97.03%
126	4213	65900	WILCO LIFE INSURANCE COMPANY	\$2,789,202	0.07%	97.10%
127	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$2,619,681	0.06%	97.16%
128	4794	79065	DELAWARE LIFE INSURANCE COMPANY	\$2,603,026	0.06%	97.22%
129	0140	64327	HARLEYSVILLE LIFE INSURANCE COMPANY	\$2,562,356	0.06%	97.29%
130	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$2,554,553	0.06%	97.35%
131	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$2,488,355	0.06%	97.41%
132	4862	71439	ASSURITY LIFE INSURANCE COMPANY	\$2,450,603	0.06%	97.47%
133	0525	66427	MUTUAL TRUST LIFE INSURANCE COMPANY, A PAN-AMERICAN LIFE INSURANCE GROU	\$2,441,051	0.06%	97.53%
134	3891	62200	ACCORDIA LIFE AND ANNUITY COMPANY	\$2,414,876	0.06%	97.58%
135	0431	68675	SECURITY BENEFIT LIFE INSURANCE COMPANY	\$2,358,353	0.06%	97.64%
136	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$2,311,667	0.06%	97.70%
137	4716	60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	\$2,271,256	0.05%	97.75%
138	0968	84530	U.S. FINANCIAL LIFE INSURANCE COMPANY	\$2,253,557	0.05%	97.81%
139	0850	93262	PENN INSURANCE AND ANNUITY COMPANY, THE	\$2,217,010	0.05%	97.86%
140	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$2,120,029	0.05%	97.91%
141	0276	61425	TRUSTMARK INSURANCE COMPANY	\$2,081,118	0.05%	97.96%

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142	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$2,044,049	0.05%	98.01%
143	0315	68594	AMERICAN-AMICABLE LIFE INSURANCE COMPANY OF TEXAS	\$1,897,538	0.05%	98.05%
144	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$1,863,577	0.04%	98.10%
145	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$1,861,731	0.04%	98.14%
146	0028	72222	AMICA LIFE INSURANCE COMPANY	\$1,845,547	0.04%	98.19%
147	0000	64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	\$1,840,028	0.04%	98.23%
148	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$1,820,236	0.04%	98.28%
149	0435	70416	MML BAY STATE LIFE INSURANCE COMPANY	\$1,723,117	0.04%	98.32%
150	0084	63312	GREAT AMERICAN LIFE INSURANCE COMPANY	\$1,712,388	0.04%	98.36%
151	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$1,687,343	0.04%	98.40%
152	4725	93777	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	\$1,542,969	0.04%	98.44%
153	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$1,538,325	0.04%	98.47%
154	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$1,494,369	0.04%	98.51%
155	4827	84786	COLORADO BANKERS LIFE INSURANCE COMPANY	\$1,491,487	0.04%	98.55%
156	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$1,445,992	0.03%	98.58%
157	0264	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$1,372,547	0.03%	98.61%
158	0542	69922	UNITED HOME LIFE INSURANCE COMPANY	\$1,347,175	0.03%	98.65%
159	0000	63495	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	\$1,340,537	0.03%	98.68%
160	4832	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$1,308,140	0.03%	98.71%
161	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$1,305,088	0.03%	98.74%
162	0826	81353	NYLIFE INSURANCE COMPANY OF ARIZONA	\$1,268,542	0.03%	98.77%
163	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$1,261,536	0.03%	98.80%
164	0690	61751	CENTRAL STATES HEALTH & LIFE COMPANY OF OMAHA	\$1,243,376	0.03%	98.83%
165	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$1,182,873	0.03%	98.86%

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166	0836	92622	WESTERN-SOUTHERN LIFE ASSURANCE COMPANY	\$1,141,210	0.03%	98.89%
167	0119	65110	KANAWHA INSURANCE COMPANY	\$1,139,026	0.03%	98.92%
168	0000	69310	SURETY LIFE INSURANCE COMPANY	\$1,136,887	0.03%	98.94%
169	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$1,117,786	0.03%	98.97%
170	0707	62286	GOLDEN RULE INSURANCE COMPANY	\$1,116,650	0.03%	99.00%
171	0315	67873	PIONEER AMERICAN INSURANCE COMPANY	\$1,041,993	0.03%	99.02%
172	0000	66850	NATIONAL WESTERN LIFE INSURANCE COMPANY	\$1,037,946	0.02%	99.05%
173	0019	69477	TIME INSURANCE COMPANY	\$1,034,974	0.02%	99.07%
174	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$1,031,814	0.02%	99.10%
175	0344	61875	CHURCH LIFE INSURANCE CORPORATION	\$1,016,002	0.02%	99.12%
176	0449	67180	OHIO STATE LIFE INSURANCE COMPANY THE	\$1,007,920	0.02%	99.15%
177	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$978,938	0.02%	99.17%
178	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$969,459	0.02%	99.19%
179	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$958,838	0.02%	99.22%
180	4736	62359	CONSTITUTION LIFE INSURANCE COMPANY	\$907,622	0.02%	99.24%
181	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$888,506	0.02%	99.26%
182	0267	71218	GRANGE LIFE INSURANCE COMPANY	\$849,895	0.02%	99.28%
183	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$837,396	0.02%	99.30%
184	0000	78662	SENIOR LIFE INSURANCE COMPANY	\$736,154	0.02%	99.32%
185	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$711,989	0.02%	99.33%
186	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$711,854	0.02%	99.35%
187	4213	62413	WILCAC LIFE INSURANCE COMPANY	\$651,119	0.02%	99.37%
188	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$648,393	0.02%	99.38%
189	2538	97705	DIRECT GENERAL LIFE INSURANCE COMPANY	\$642,584	0.02%	99.40%

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190	0968	62880	AXA EQUITABLE LIFE AND ANNUITY COMPANY	\$561,340	0.01%	99.41%
191	0707	91529	UNIMERICA INSURANCE COMPANY	\$559,706	0.01%	99.43%
192	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$555,056	0.01%	99.44%
193	4718	97691	LIFE OF THE SOUTH INSURANCE COMPANY	\$531,493	0.01%	99.45%
194	0050	62537	COTTON STATES LIFE INSURANCE COMPANY	\$531,108	0.01%	99.46%
195	0449	63487	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	\$520,801	0.01%	99.48%
196	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$517,893	0.01%	99.49%
197	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$503,681	0.01%	99.50%
198	0872	66230	WILLIAM PENN LIFE INSURANCE COMPANY OF NEW YORK	\$502,650	0.01%	99.51%
199	0981	93696	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	\$479,044	0.01%	99.52%
200	0000	67032	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY	\$476,250	0.01%	99.54%
201	0084	67083	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	\$475,221	0.01%	99.55%
202	0000	63819	UNITY FINANCIAL LIFE INSURANCE COMPANY	\$468,384	0.01%	99.56%
203	0019	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$455,789	0.01%	99.57%
204	0429	78778	GUARDIAN INSURANCE & ANNUITY COMPANY, INC., THE	\$451,748	0.01%	99.58%
205	0215	68462	RESERVE NATIONAL INSURANCE COMPANY	\$437,709	0.01%	99.59%
206	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$437,459	0.01%	99.60%
207	0291	66311	MOTORISTS LIFE INSURANCE COMPANY	\$436,123	0.01%	99.61%
208	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$432,895	0.01%	99.62%
209	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$427,751	0.01%	99.63%
210	0000	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$413,477	0.01%	99.64%
211	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$413,166	0.01%	99.65%
212	3436	68543	LIBERTY BANKERS LIFE INSURANCE COMPANY	\$408,199	0.01%	99.66%
213	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$404,501	0.01%	99.67%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
214	4836	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$401,816	0.01%	99.68%
215	0450	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$385,682	0.01%	99.69%
216	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$383,493	0.01%	99.70%
217	0473	60399	AMERICAN FAMILY LIFE INSURANCE COMPANY	\$378,297	0.01%	99.71%
218	0850	68632	VANTIS LIFE INSURANCE COMPANY	\$373,503	0.01%	99.72%
219	0000	60445	SAGICOR LIFE INSURANCE COMPANY	\$353,582	0.01%	99.73%
220	4736	68284	PYRAMID LIFE INSURANCE COMPANY, THE	\$352,576	0.01%	99.74%
221	4639	61182	AURORA NATIONAL LIFE ASSURANCE COMPANY	\$342,939	0.01%	99.74%
222	0315	67946	PIONEER SECURITY LIFE INSURANCE COMPANY	\$340,737	0.01%	99.75%
223	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$336,137	0.01%	99.76%
224	0000	62952	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	\$324,378	0.01%	99.77%
225	4852	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$323,489	0.01%	99.78%
226	4734	68039	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NEW YORK	\$312,638	0.01%	99.78%
227	0408	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$310,171	0.01%	99.79%
228	0525	93459	PAN-AMERICAN ASSURANCE COMPANY	\$310,154	0.01%	99.80%
229	4832	80942	VOYA INSURANCE AND ANNUITY COMPANY	\$294,702	0.01%	99.81%
230	0408	63126	FARM FAMILY LIFE INSURANCE COMPANY	\$293,036	0.01%	99.81%
231	4877	69566	TRANS WORLD ASSURANCE COMPANY	\$281,742	0.01%	99.82%
232	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$281,406	0.01%	99.83%
233	0008	70866	ALLSTATE ASSURANCE COMPANY	\$272,873	0.01%	99.83%
234	3891	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$271,184	0.01%	99.84%
235	0839	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$261,168	0.01%	99.85%
236	0181	73504	GENERATION LIFE INSURANCE COMPANY	\$245,113	0.01%	99.85%
237	0449	87645	UNITED FIDELITY LIFE INSURANCE COMPANY	\$243,210	0.01%	99.86%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
238	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$235,910	0.01%	99.86%
239	0248	69973	UNITED LIFE INSURANCE COMPANY	\$234,985	0.01%	99.87%
240	0769	80705	GREAT-WEST LIFE ASSURANCE COMPANY THE	\$212,468	0.01%	99.87%
241	0000	62928	EMC NATIONAL LIFE COMPANY	\$200,347	0.00%	99.88%
242	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$194,247	0.00%	99.88%
243	0588	69272	SUNSET LIFE INSURANCE COMPANY OF AMERICA	\$188,864	0.00%	99.89%
244	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$184,751	0.00%	99.89%
245	0468	79022	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	\$176,099	0.00%	99.90%
246	0565	68985	STARMOUNT LIFE INSURANCE COMPANY	\$173,071	0.00%	99.90%
247	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$172,619	0.00%	99.90%
248	0615	61395	BENEFICIAL LIFE INSURANCE COMPANY	\$169,440	0.00%	99.91%
249	0264	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$164,594	0.00%	99.91%
250	4877	60429	AMERICAN FIDELITY LIFE INSURANCE COMPANY	\$154,782	0.00%	99.92%
251	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$152,310	0.00%	99.92%
252	0619	67911	PIONEER MUTUAL LIFE INSURANCE COMPANY	\$150,241	0.00%	99.92%
253	0212	70173	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	\$150,076	0.00%	99.93%
254	0901	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$143,887	0.00%	99.93%
255	0000	70130	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	\$141,147	0.00%	99.93%
256	4736	93734	PHOENIX LIFE AND ANNUITY COMPANY	\$132,118	0.00%	99.94%
257	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$123,687	0.00%	99.94%
258	2938	97721	THRIVENT LIFE INSURANCE COMPANY	\$97,393	0.00%	99.94%
259	4796	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$97,385	0.00%	99.95%
260	0572	77720	LIFESECURE INSURANCE COMPANY	\$91,761	0.00%	99.95%
261	4844	60232	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	\$91,453	0.00%	99.95%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
262	0901	61727	CENTRAL RESERVE LIFE INSURANCE COMPANY	\$82,574	0.00%	99.95%
263	4852	63479	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	\$71,335	0.00%	99.95%
264	2878	63983	UNITED HERITAGE LIFE INSURANCE COMPANY	\$70,599	0.00%	99.96%
265	0304	86630	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	\$68,604	0.00%	99.96%
266	0290	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$67,768	0.00%	99.96%
267	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$66,063	0.00%	99.96%
268	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$65,324	0.00%	99.96%
269	0000	60216	AMALGAMATED LIFE INSURANCE COMPANY	\$65,310	0.00%	99.96%
270	0565	67601	UNUM INSURANCE COMPANY	\$64,394	0.00%	99.96%
271	0431	83607	GUGGENHEIM LIFE AND ANNUITY COMPANY	\$62,845	0.00%	99.97%
272	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$60,955	0.00%	99.97%
273	2658	92738	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY	\$58,110	0.00%	99.97%
274	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$56,409	0.00%	99.97%
275	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$55,869	0.00%	99.97%
276	4827	79057	SOUTHLAND NATIONAL INSURANCE CORPORATION	\$55,308	0.00%	99.97%
277	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$55,114	0.00%	99.97%
278	0449	66540	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	\$54,393	0.00%	99.98%
279	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$53,522	0.00%	99.98%
280	0000	63223	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	\$51,172	0.00%	99.98%
281	0953	80624	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY OF NEW YORK	\$50,730	0.00%	99.98%
282	0001	90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	\$43,968	0.00%	99.98%
283	0775	90247	PHARMACISTS LIFE INSURANCE COMPANY, THE	\$42,151	0.00%	99.98%
284	0709	97268	PACIFIC LIFE & ANNUITY COMPANY	\$41,745	0.00%	99.98%
285	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$41,675	0.00%	99.98%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
286	0031	97764	IDEALIFE INSURANCE COMPANY	\$40,696	0.00%	99.98%
287	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$40,528	0.00%	99.99%
288	0901	88366	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	\$34,775	0.00%	99.99%
289	0669	71323	ZALE LIFE INSURANCE COMPANY	\$32,423	0.00%	99.99%
290	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$32,376	0.00%	99.99%
291	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$30,244	0.00%	99.99%
292	0241	62634	DELAWARE AMERICAN LIFE INSURANCE COMPANY	\$30,015	0.00%	99.99%
293	0707	69647	OPTUM INSURANCE OF OHIO, INC.	\$29,350	0.00%	99.99%
294	4752	70742	FAMILY BENEFIT LIFE INSURANCE COMPANY	\$27,435	0.00%	99.99%
295	4832	66109	MIDWESTERN UNITED LIFE INSURANCE COMPANY	\$27,206	0.00%	99.99%
296	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$23,550	0.00%	99.99%
297	0000	60542	AMERICAN HOME LIFE INSURANCE COMPANY, THE	\$20,061	0.00%	99.99%
298	1280	71480	GREAT WESTERN INSURANCE COMPANY	\$19,223	0.00%	99.99%
299	0781	86371	ULLICO LIFE INSURANCE COMPANY	\$19,221	0.00%	99.99%
300	0000	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$19,092	0.00%	99.99%
301	4764	60183	S.USA LIFE INSURANCE COMPANY, INC.	\$17,390	0.00%	99.99%
302	0315	14406	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL SERVICES, INC.	\$16,041	0.00%	99.99%
303	1117	85189	WESTERN UNITED LIFE ASSURANCE COMPANY	\$15,440	0.00%	100.00%
304	0050	94218	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	\$15,409	0.00%	100.00%
305	0876	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$14,256	0.00%	100.00%
306	4719	69353	TPM LIFE INSURANCE COMPANY	\$14,159	0.00%	100.00%
307	1117	61883	CENTRAL UNITED LIFE INSURANCE COMPANY	\$12,278	0.00%	100.00%
308	3098	92711	HCC LIFE INSURANCE COMPANY	\$11,742	0.00%	100.00%
309	0629	97152	PLATEAU INSURANCE COMPANY	\$11,729	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
310	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$11,425	0.00%	100.00%
311	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$10,951	0.00%	100.00%
312	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$10,738	0.00%	100.00%
313	0450	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$8,416	0.00%	100.00%
314	3527	31119	MEDICO INSURANCE COMPANY	\$7,075	0.00%	100.00%
315	0031	82880	CSI LIFE INSURANCE COMPANY	\$7,031	0.00%	100.00%
316	4855	90581	SYMETRA NATIONAL LIFE INSURANCE COMPANY	\$6,670	0.00%	100.00%
317	0526	61735	CENTRAL SECURITY LIFE INSURANCE COMPANY	\$6,479	0.00%	100.00%
318	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$5,870	0.00%	100.00%
319	0812	93440	HM LIFE INSURANCE COMPANY	\$5,477	0.00%	100.00%
320	0000	84174	ELCO MUTUAL LIFE AND ANNUITY	\$5,064	0.00%	100.00%
321	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$4,883	0.00%	100.00%
322	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$4,470	0.00%	100.00%
323	4712	67059	GPM HEALTH AND LIFE INSURANCE COMPANY	\$4,206	0.00%	100.00%
324	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$4,076	0.00%	100.00%
325	4719	81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	\$3,630	0.00%	100.00%
326	0850	68446	LONGEVITY INSURANCE COMPANY	\$3,589	0.00%	100.00%
327	0429	60003	PARK AVENUE LIFE INSURANCE COMPANY	\$3,311	0.00%	100.00%
328	4824	71471	ABILITY INSURANCE COMPANY	\$2,763	0.00%	100.00%
329	2538	82538	NATIONAL HEALTH INSURANCE COMPANY	\$2,682	0.00%	100.00%
330	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$2,002	0.00%	100.00%
331	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$1,288	0.00%	100.00%
332	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$1,249	0.00%	100.00%
333	3436	61581	CAPITOL LIFE INSURANCE COMPANY THE	\$1,230	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
334	0312	81779	INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT	\$783	0.00%	100.00%
335	0012	70238	VARIABLE ANNUITY LIFE INSURANCE COMPANY, THE	\$654	0.00%	100.00%
336	0836	74780	INTEGRITY LIFE INSURANCE COMPANY	\$399	0.00%	100.00%
337	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$309	0.00%	100.00%

Total: \$4,154,001,568.00

Source:
NAIC - DSSPROD
SFS - Virginia