

VIRGINIA INSURANCE SCHOOL SUMMARY



Program: Virginia Insurance
Administration Date: 07/01/2010 to 03/31/2011
Test: TITLE

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
		TITLE	72	50	22	69.4	30.6
2036	The Butler Company	TITLE	23	16	7	69.6	30.4
2039	Viginia Land Title Assoc	TITLE	34	23	11	67.6	32.4
		TOTAL	144	99	45	68.8	31.3

VIRGINIA INSURANCE SCHOOL SUMMARY



Program: Virginia Insurance
Administration Date: 07/01/2010 to 03/31/2011
Test: PROPERTY & CASUALTY

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PROPERTY & CASUALTY	215	105	110	48.8	51.2
2008	CAPE Education	PROPERTY & CASUALTY	102	56	46	54.9	45.1
2012	Financial Academy	PROPERTY & CASUALTY	132	76	56	57.6	42.4
2017	Independent Insurance Agents of Virginia	PROPERTY & CASUALTY	44	28	16	63.6	36.4
2023	Insurance Training Services	PROPERTY & CASUALTY	25	8	17	32.0	68.0
2026	Kaplan Financial	PROPERTY & CASUALTY	72	45	27	62.5	37.5
7777	No Pre-licensing School Education	PROPERTY & CASUALTY	268	115	153	42.9	57.1
		PROPERTY & CASUALTY	489	250	239	51.1	48.9
2052	PreLicense.com	PROPERTY & CASUALTY					
8888	Prelicensing Education School not listed	PROPERTY & CASUALTY	96	52	44	54.2	45.8
9999	Unknown Pre-licensing School	PROPERTY & CASUALTY	34	9	25	26.5	73.5
		TOTAL	1,533	780	753	50.9	49.1

VIRGINIA INSURANCE SCHOOL SUMMARY



Program: Virginia Insurance
Administration Date: 07/01/2010 to 03/31/2011
Test: PERSONAL LINES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PERSONAL LINES	23	4	19	17.4	82.6
2012	Financial Academy	PERSONAL LINES	60	22	38	36.7	63.3
2024	Insurance University	PERSONAL LINES	146	136	10	93.2	6.8
7777	No Pre-licensing School Education	PERSONAL LINES	63	43	20	68.3	31.7
		PERSONAL LINES	252	202	50	80.2	19.8
8888	Prelicensing Education School not listed	PERSONAL LINES	49	41	8	83.7	16.3
		TOTAL	625	454	171	72.6	27.4

VIRGINIA INSURANCE SCHOOL SUMMARY



Program: Virginia Insurance
Administration Date: 07/01/2010 to 03/31/2011
Test: LIFE AND ANNUITIES & HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES & F	144	83	61	57.6	42.4
2003	AAA Mid Atlantic	LIFE AND ANNUITIES & F	1	0	1	0.0	100.0
2042	ABLE Incorporated	LIFE AND ANNUITIES & F	48	29	19	60.4	39.6
2008	CAPE Education	LIFE AND ANNUITIES & F	38	32	6	84.2	15.8
2012	Financial Academy	LIFE AND ANNUITIES & F	397	239	158	60.2	39.8
2013	Financial Services Institute	LIFE AND ANNUITIES & F	66	42	24	63.6	36.4
2023	Insurance Training Services	LIFE AND ANNUITIES & F	20	6	14	30.0	70.0
2026	Kaplan Financial	LIFE AND ANNUITIES & F	80	52	28	65.0	35.0
7777	No Pre-licensing School Education	LIFE AND ANNUITIES & F	506	281	225	55.5	44.5
		LIFE AND ANNUITIES & F	1,019	579	439	56.8	43.1
2052	PreLicense.com	LIFE AND ANNUITIES & F	39	24	15	61.5	38.5
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES & F	356	216	140	60.7	39.3
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES & F	34	27	7	79.4	20.6
2070	Test Teachers	LIFE AND ANNUITIES & F	31	26	5	83.9	16.1
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES & F	67	41	26	61.2	38.8
		TOTAL	2,878	1,701	1,176	59.1	40.9

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Test: LIFE AND ANNUITIES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES	34	18	16	52.9	47.1
2012	Financial Academy	LIFE AND ANNUITIES	63	43	20	68.3	31.7
7777	No Pre-licensing School Education	LIFE AND ANNUITIES	242	104	138	43.0	57.0
		LIFE AND ANNUITIES	630	324	306	51.4	48.6
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES	122	90	32	73.8	26.2
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES	210	105	105	50.0	50.0
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES	45	11	34	24.4	75.6
		TOTAL	1,412	739	673	52.3	47.7

VIRGINIA INSURANCE SCHOOL SUMMARY



Program: Virginia Insurance
Administration Date: 07/01/2010 to 03/31/2011
Test: HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2012	Financial Academy	HEALTH	146	75	71	51.4	48.6
7777	No Pre-licensing School Education	HEALTH	146	65	81	44.5	55.5
		HEALTH	96	57	39	59.4	40.6
2052	PreLicense.com	HEALTH					
8888	Prelicensing Education School not listed	HEALTH	82	44	38	53.7	46.3
		TOTAL	537	276	261	51.4	48.6